

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

604



FROM: DEPARTMENT OF PUBLIC SOCIAL SERVICES

SUBMITTAL DATE:
October 20, 2009

SUBJECT: Request for approval of the Agreement with Intergraph for the maintenance of Geomedia software without seeking competitive bids

RECOMMENDED MOTION:

1. Approve and ratify the maintenance agreement with Intergraph for a total \$26,478.45, which contains an option to renew the agreement for four additional one-year periods, without seeking competitive bids; and
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to exercise the renewal option, based on the availability of fiscal funding, and to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation provision that do not exceed 10% annually.
3. Authorize the Director of DPSS to administer the terms of the Agreement.

Susan Loew
Susan Loew, Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 26,478.45	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 1,443.08	Budget Adjustment:	No
	Annual Net County Cost:	\$ 1,443.08	For Fiscal Year:	2009/2010

SOURCE OF FUNDS: Federal: 54.71%, State: 34.09%, County: 5.45%, Realignment: 5.7%, Other: .05%	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION: APPROVE

BY: Debra Cournoyer
Debra Cournoyer

County Executive Office Signature

Purchasing: Mark Seiler, Assistant Director
 County Purchasing Department
 Departmental Concurrence
 FORM APPROVED COUNTY COUNSEL
 BY: NEAL R. KIPNIS DATE _____
 County Counsel
 Dept't Recomm.: Consent Policy
 Per Exec. Ofc.: Consent Policy

Prev. Agn. Ref.: _____ **District:** All **Agenda Number:** _____

ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD

3.39

TO: BOARD OF SUPERVISORS **DATE:** October 20, 2009

SUBJECT: Request for approval of the Agreement with Intergraph for the maintenance of Geomedia software without seeking competitive bids

BACKGROUND (Continued):

Intergraph provides Geomedia Geographic Information System (GIS) software, which serves as the base of DPSS' GIS system. It is optimized for use with Oracle databases, which gives us a very open data platform. Other leading GIS software packages deal with data through proprietary systems, which restricts the variety of tools that can be used to manipulate the data. DPSS uses GIS to analyze caseloads, place children in foster homes in compliance with State regulations, and conduct child abuse and fraud investigations.

DPSS has been using Geomedia software since 2000. Changing to a different GIS package would incur significant costs to modify or rebuild applications built upon Intergraph.

This agreement is for the annual software maintenance and support only. Intergraph is the sole provider of maintenance of Geomedia software and does not have authorized resellers.

PRICE REASONABLENESS:

Intergraph's maintenance cost is 16% of their list price. This is within the industry standard for maintenance of 15-20% of the cost of the software.

ATTACHMENT(S): Intergraph Maintenance Terms and Conditions for Software and Hardware.
Sole Source Justification

CONCUR/EXECUTE – County Purchasing/County Counsel

SL:bt

Date: September 15, 2009
From: Department/Agency: Department of Public Social Services
To: Board of Supervisors
Via: Purchasing Agent
Subject: Sole Source Procurement; Request for maintenance for Intergraph Geomedia Software

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: Maintenance renewal for Intergraph Geomedia software

Supplier being requested: Intergraph

Alternative suppliers that can or might be able to provide supply/service: None.

Extent of market search conducted: Internet search

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:

Intergraph is the manufacturer and sole provider of maintenance and support for Geomedia software.

Reasons why my department requires these unique features and what benefit will accrue to the county:

Geomedia is the base of DPSS' Geographic Information System (GIS). Geomedia is optimized for use with Oracle databases, which gives us a very open data platform. Other leading GIS software packages deal with data through proprietary systems, which restricts the variety of tools that can be used to manipulate the data. DPSS uses GIS to analyze caseloads, place children in foster homes in compliance with State regulations, and conduct child abuse and fraud investigations.

Changing to a different GIS package would incur significant costs to modify or rebuilt applications built upon Intergraph.

Price Reasonableness:

Intergraph's maintenance cost is 16% of their list price. This is within the industry standard for maintenance to be 15-20% of cost of the software.

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? This agreement contains four one-year renewal options.

Susan Loew

Department Head Signature

8-18-09

Date

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Mark [Signature]

10-8-09

Purchasing Agent

Date