

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

185



**SUBMITTAL DATE:**  
May 18, 2010

**FROM:** Riverside County Regional Medical Center

**SUBJECT:** APPROVAL OF NURSE REGISTRY AMENDMENTS and amend Ordinance No. 440 pursuant to Resolution No. 440-8836.

**RECOMMENDED MOTION:** That the Board of Supervisors:

- 1) Authorize the Hospital Director to transfer funds between the Per Diem Nurse Registry Agreements and the Travel Nurse Registry Agreements as the need dictates; and
- 2) Amend Ordinance No. 440 pursuant to Resolution No. 440 - 8836, submitted herewith; and
- 3) Approve the Purchasing Agent to execute and sign the amendments with the twelve (12) existing Contractors as listed in Attachment "A" for the period between June 1, 2010 thru July 30, 2011, in an aggregate amount of \$17,500,000, with the option to renew for four (4) additional one-year periods not to exceed the aggregate amount of \$16,500,000 annually; and
- 4.) Authorize the Purchasing Agent to execute agreements not to exceed \$100,000 annually with any additional qualified nurse registries who agree to the same uniform rates; and
- 5.) Authorize the Purchasing Agent, in accordance with Ordinance No. 459.4, to exercise the renewal option, based on the availability of fiscal funding, and to sign amendments that do not change the substantive terms of the agreement.

(continued on Page 2)

*Douglas D. Bagley*  
\_\_\_\_\_  
Douglas D. Bagley, Hospital Director

<b>FINANCIAL DATA</b>	Current F.Y. Total Cost:	\$16,500,000	In Current Year Budget:	YES
	Current F.Y. Net County Cost:	\$ N/A	Budget Adjustment:	NO
	Annual Net County Cost:	\$ 0	For Fiscal Year:	09/10

**SOURCE OF FUNDS:** Enterprise Funds

Positions To Be Deleted Per A-30	<input type="checkbox"/>
Requires 4/5 Vote	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:**

APPROVE

*Debra Cournoyer*  
BY: \_\_\_\_\_  
Debra Cournoyer

**County Executive Office Signature**

Dep't Recomm.: ☐ Consent ☒ Policy  
Per Exec. Ofc.: ☐ Consent ☒ Policy

**Prev. Agn. Ref.:** 12/22/09 3.55; 2/23/10 3.45 **District:** **Agenda Number:**

3.63

Approved by: *John Mooney*  
John Mooney,  
Deputy HR Director

FORM APPROVED COUNTY COUNSEL  
BY: *NEAL R. KIPNIS*  
DATE: *5/11/10*  
Departmental Concurrence

Purchasing: *Mark Seller*  
Mark Seller, Assistant Director

**FORM 11: APPROVAL OF NURSE REGISTRY AMENDMENTS****BACKGROUND:**

At present, all of Riverside County Regional Medical Center's (RCRMC) budgeted RN positions are filled. RCRMC currently has a waiting list of nurses to be hired, but whom cannot be hired, because no vacant positions exist in the budget. These actions will create new RN positions, so RCRMC can hire additional nurses as County employees, and continue to reduce registry usage. The actions will also extend the registry agreements through next fiscal year, rather than five years, and increase flexibility to optimize utilization.

The Board of Supervisors approved on August 1, 2006, agenda item no. 3.20, the Travel Nurse Registry Agreements based on the formal Request for Proposal MCARC012 in an aggregate amount of \$6,500,000. On June 26, 2007, agenda item no 3.56, the Board approved the reallocation of \$2,500,000 from the Travel Nurse Registry to the Per Diem Nurse Registry as the need for Per Diem Nurse Registry services increased in FY 06/07.

On December 22, 2009, agenda item no 3.55, the Board approved a 60 day Agreement for the 12 Per Diem Nurse Registries based on the formal Request for Qualification MCARC104, in the amount of \$3,000,000 for the period of January 1, 2010 through March 1, 2010. On February 23, 2010, agenda item no. 3.45, the Board approved a 90 day extension of the Per Diem Nurse Registry for the period of March 1, 2010 through May 31, 2010 in an aggregate amount of \$4,500,000. In comparison to fiscal year 2006/2007, the annual aggregate amount for the Per Diem Nurse Registry contracts has decreased by \$1,000,000.

RCRMC generates funds to subsidize these specific services for the Hospital. By authorizing the Hospital Director the ability to transfer funds amongst the Per Diem and Travel Nurse Registries would allow RCRMC the flexibility to financially support these services as the need dictates. Because no one provider has the ability to meet all the hospital's needs, 12 Per Diem Registries and 10 Travel Nurse Registries provide these services at the County's proposed uniform rates, with an aggregate overall annual amount. RCRMC utilizes nurse registries to supplement hospital nursing staff as a measure to ensure appropriate levels of nurse staffing for safe patient care and to meet regulatory standards. Code 42 of Federal Regulations requires hospitals certified to participate in Medicare to "have adequate numbers of licensed registered nurses, licensed practical (vocational) nurses, and other personnel to provide nursing care to patients as needed." As patient volume increases yearly, maintaining the appropriate number of nursing staff is critical to the delivery of quality patient care. Therefore, in order to avoid service curtailments and to ensure safe and optimum patient care, nurse registries are needed to augment hospital staffing needs. To meet these staffing requirements on an ongoing basis the hospital contracts with both Per Diem and Travel Nurse Registries.

The Hospital has identified sufficient salary savings to fully fund salaries and benefits for an additional seventy (70) Registered Nurse V positions for FY09/10. These salary savings are due to savings generated from furloughs. The Registered Nurse V positions are included in the total number of Registered Nurse positions requested for the Hospital's FY 10/11 Budget.

**FORM 11: APPROVAL OF NURSE REGISTRY AMENDMENTS**

**FINANCIAL IMPACT**

Funding for these registry services is 100% Hospital Enterprise funded and does not require additional County funds.

**ATTACHMENT**

Attachment "A" – List of Participating Nurse Registry Contractors for RFQ MCARC104

**REVIEW/APPROVAL**

County Purchasing concurs with the request and County Counsel approves the amendments to form.

**FORM 11: APPROVAL OF NURSE REGISTRY AMENDMENTS**

**ATTACHMENT "A"**

**LIST OF PARTICIPATING NURSE REGISTRY CONTRACTORS FOR RFQ MCARC-104:**

In alphabetical order

- 1) Allstar Staffing
- 2) Associated Healthcare Professionals
- 3) HRN Services
- 4) Juno
- 5) Maxim
- 6) Medstaff
- 7) Nurse Staffing Group, LLC
- 8) Pro Care One
- 9) Procel
- 10) Protem
- 11) SOS Nurses
- 12) Westways

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Job			
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73992	+70	4300187200	Registered Nurse V

/kc  
05/10/2010  
440 Resolutions\KC