

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

225



FROM: Riverside County Information Technology Dept.

SUBMITTAL DATE:
June 7, 2010

SUBJECT: APPROVAL OF THE AGREEMENT WITH ADOBE TO PROVIDE A CUMULATIVE LICENSING PROGRAM TO THE COUNTY OF RIVERSIDE

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve and execute the two-year agreement with Adobe, which contains an option to renew the agreement for an additional two-year period, and;
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459.4, to exercise the renewal option, based on the availability of fiscal funding, and to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation provision that do not exceed the terms of the agreement, including amendments to the compensation provision that do not exceed the annual CPI rates.
3. Direct the Clerk of the Board to return (3) original signed copies to Purchasing and Fleet Services.

BACKGROUND: The County uses Adobe products extensively as part of the current business practice, requires product software license renewals, and upgrades annually. County Purchasing acted as the lead agency, in cooperation with RCIT in an effort to reduce costs, and sent out solicitations for a

(Continued on Page 2)

Matt Frymire
Chief Information Officer

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 0	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	FY 10/11

SOURCE OF FUNDS: General Fund, Grants, Federal Funds, ISF – per various department requirement	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

BY:
Serena Chow

County Executive Office Signature

Prev. Agn. Ref.: _____ **District:** A11 **Agenda Number:** _____

**ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD**

3.32

FORM APPROVED COUNTY COUNSEL
BY: NEAL R. KIPNIS
DATE: 6/15/10

Purchasing: Mark Seiler, Assistant Director

Dep't Recomm.: Consent Policy
Per Exec. Ofc.: Consent Policy

BOARD OF SUPERVISORS

FORM 11: APPROVAL OF THE AGREEMENT WITH ADOBE TO PROVIDE A CUMULATIVE LICENSING PROGRAM TO THE COUNTY OF RIVERSIDE

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Cumulative Licensing Program (CLP) statewide consortium for Adobe products. Adobe is offering a Cumulative Licensing Program (CLP) that provides discounting on their newest products and version upgrades (i.e. Acrobat 9.0, Creative Suite Design 4.0) based upon the volume of combined purchases. The proposed program established through Riverside County will allow for other governmental agencies and affiliates to join the consortium that is similar to the Microsoft Enterprise Agreement that Riverside County had established in 2008.

PRICE REASONABLENESS

Purchasing released a Request for Quotation (RFQ#PUARC-1138), mailing solicitations to nine companies and advertising on the County's Internet. Two Adobe Large Account Resellers (LARs), Dell and CompuCom responded. The County evaluated the responses and recommended that Dell be awarded a statewide contract for any government entity to enroll from July 1, 2010 through June 30, 2012 offering the highest discount rate of 17.51% to the County.

There are two discount tiers, 1 & 2, and the County qualifies for the highest discount tier 1, based on the amount of licenses bought in the last fiscal year. Dell's discount off listed price is 17.51% for tier 1 pricing, and CompuCom's discount off listed price is 16% for tier 1 pricing. All Adobe purchases can be made through the reseller, DELL, and once other affiliates join the agreement, their volumes are added to the Riverside CLP agreement.

After exceeding the minimum tier level, all participants will receive deeper discounts (additional 10%) from that point forward. RCIT has briefed the California County Information Services Directors Association (CCISDA) members, who have expressed interest participation.

REVIEW/APPROVAL: Purchasing and County Counsel concurs with this request.

Product Family	CSOSA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Acrobat	\$123.62	\$150.00	300	54026197AC01A00	9	Windows	AOO License		NA - License		1 USER
Acrobat	\$41.21	\$50.00	100	54026280AC01A00	9	Windows	Upgrade License	STD-STD	NA - License		1 USER
Acrobat	\$41.21	\$50.00	100	54026994AC01A00	9	Windows	Upsell License	ELE-STD	NA - License	ACRE-STD	1 USER
Acrobat	\$12.06	\$14.00	30	10004443AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Acrobat	\$12.06	\$14.00	30	10004449AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	1 USER
Acrobat	\$36.18	\$44.00	100	09946082AC01A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Acrobat	\$36.18	\$44.00	100	09972497AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Acrobat Pro Extended	\$288.44	\$350.00	700	54026813AC01A00	9	Windows	AOO License		NA - License		1 USER
Acrobat Pro Extended	\$94.47	\$115.00	230	54026905AC01A00	9	Windows	Upgrade License	3D-3D	NA - License		1 USER
Acrobat Pro Extended	\$94.47	\$115.00	230	54026907AC01A00	9	Windows	Upsell License	PRO-3D	NA - License		1 USER
Acrobat Pro Extended	\$28.14	\$34.00	70	10004455AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Acrobat Pro Extended	\$28.14	\$34.00	70	10004461AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	1 USER
Acrobat Pro Extended	\$86.43	\$104.00	230	09949772AC01A24	ALL	Windows	New Upgrade Plan		24 Months		1 USER
Acrobat Pro Extended	\$86.43	\$104.00	230	09974958AC01A24	ALL	Windows	Renewal Upgrade Plan		24 Months		1 USER
Acrobat Professional	\$185.93	\$225.00	450	540266318AC01A00	9	Macintosh	AOO License		NA - License		1 USER
Acrobat Professional	\$66.33	\$80.00	160	54026615AC01A00	9	Macintosh	Upgrade License	PRO-PRO	NA - License		1 USER
Acrobat Professional	\$185.93	\$225.00	450	54026614AC01A00	9	Macintosh	Upsell License	STD-PRO	NA - License		1 USER
Acrobat Professional	\$66.33	\$80.00	160	54026356AC01A00	9	Windows	AOO License		NA - License		1 USER
Acrobat Professional	\$66.33	\$80.00	160	54026691AC01A00	9	Windows	Upgrade License	PRO-PRO	NA - License		1 USER
Acrobat Professional	\$18.09	\$22.00	40	10004467AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Acrobat Professional	\$18.09	\$22.00	40	10004473AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Acrobat Professional	\$56.28	\$68.00	160	09946158AC01A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Acrobat Professional	\$56.28	\$68.00	160	09972573AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Adobe Design Premium	\$460.30	\$514.00	950	65060062AC01A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Adobe Design Premium	\$460.30	\$514.00	950	65060101AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Adobe Design Std	\$315.58	\$352.00	650	65056851AC01A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Adobe Design Std	\$315.58	\$352.00	650	65056808AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Adobe Distiller Svr	\$2,487.44	\$2,750.00	5000	54025929AC01A00	8	Linux	AOO License		NA - License	100 PK	100 USERS
Adobe Distiller Svr	\$7,462.31	\$8,250.00	15000	54025917AC01A00	8	Linux	AOO License		NA - License		NOT APPLICABLE
Adobe Distiller Svr	\$994.97	\$1,100.00	2000	54025953AC01A00	8	Linux	Upgrade License		NA - License	100 TO 100	100 USERS
Adobe Distiller Svr	\$4,974.87	\$5,500.00	10000	54025941AC01A00	8	Linux	Upgrade License		NA - License	100 TO UNLMTD	NOT APPLICABLE
Adobe Distiller Svr	\$2,984.92	\$3,300.00	6000	54025947AC01A00	8	Linux	Upgrade License		NA - License		NOT APPLICABLE
Adobe Distiller Svr	\$2,487.44	\$2,750.00	5000	54025931AC01A00	8	Solaris	AOO License		NA - License	100 PK	100 USERS
Adobe Distiller Svr	\$7,462.31	\$8,250.00	15000	54025919AC01A00	8	Solaris	AOO License		NA - License	100 TO 100	NOT APPLICABLE
Adobe Distiller Svr	\$994.97	\$1,100.00	2000	54025955AC01A00	8	Solaris	Upgrade License		NA - License	100 TO UNLMTD	NOT APPLICABLE
Adobe Distiller Svr	\$4,974.87	\$5,500.00	10000	54025943AC01A00	8	Solaris	Upgrade License		NA - License		NOT APPLICABLE
Adobe Distiller Svr	\$2,984.92	\$3,300.00	6000	54025949AC01A00	8	Solaris	Upgrade License		NA - License	100 PK	100 USERS
Adobe Distiller Svr	\$2,487.44	\$2,750.00	5000	54025933AC01A00	8	Windows	AOO License		NA - License		NOT APPLICABLE
Adobe Distiller Svr	\$7,462.31	\$8,250.00	15000	54025921AC01A00	8	Windows	AOO License		NA - License	100 TO 100	100 USERS
Adobe Distiller Svr	\$994.97	\$1,100.00	2000	54025957AC01A00	8	Windows	Upgrade License		NA - License	100 TO UNLMTD	NOT APPLICABLE
Adobe Distiller Svr	\$4,974.87	\$5,500.00	10000	54025945AC01A00	8	Windows	Upgrade License		NA - License		NOT APPLICABLE
Adobe Distiller Svr	\$2,984.92	\$3,300.00	6000	54025951AC01A00	8	Windows	Upgrade License		NA - License		NOT APPLICABLE
Adobe Distiller Svr	\$747.74	\$826.00	1500	10004491AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Adobe Distiller Svr	\$747.74	\$826.00	1500	10004497AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Adobe Distiller Svr	\$2,439.20	\$2,739.20	2000	09974816AC01A24	ALL	Linux	New Upgrade Plan		24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$2,439.20	\$2,739.20	2000	09974792AC01A24	ALL	Linux	New Upgrade Plan		24 Months	100 PK	NOT APPLICABLE
Adobe Distiller Svr	\$747.74	\$826.00	2000	09974864AC01A24	ALL	Linux	Renewal Upgrade Plan		24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$2,439.20	\$2,476.00	6000	09974840AC01A24	ALL	Linux	Renewal Upgrade Plan		24 Months	100 PK	NOT APPLICABLE
Adobe Distiller Svr	\$747.74	\$826.00	2000	09974820AC01A24	ALL	Solaris	New Upgrade Plan		24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$2,439.20	\$2,476.00	6000	09974796AC01A24	ALL	Solaris	New Upgrade Plan		24 Months	100 PK	NOT APPLICABLE
Adobe Distiller Svr	\$747.74	\$826.00	2000	09974868AC01A24	ALL	Solaris	Renewal Upgrade Plan		24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$2,439.20	\$2,476.00	6000	09974844AC01A24	ALL	Solaris	Renewal Upgrade Plan		24 Months	100 PK	NOT APPLICABLE
Adobe Distiller Svr	\$747.74	\$826.00	2000	09974824AC01A24	ALL	Windows	New Upgrade Plan		24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$2,439.20	\$2,476.00	6000	09974800AC01A24	ALL	Windows	New Upgrade Plan		24 Months	100 PK	NOT APPLICABLE

Adobe CLP Tier 1 Pricing

Product Family	CSOSA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Adobe Distiller Svr	\$747.74	\$826.00	2000	09974872AC01A24	ALL	Windows	Renewal Upgrade Plan	2Y	24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$2,239.20	\$2,476.00	6000	09974884AC01A24	ALL	Windows	Renewal Upgrade Plan	2Y	24 Months		NOT APPLICABLE
Adobe Flash Catalyst	\$98.49	\$108.00	200	65069295AC01A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Adobe Flash Catalyst	\$98.49	\$108.00	200	65069282AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Adobe Flash Catalyst CSS	\$321.61	\$360.00	400	65069259AC01A00	1	Multiple Platforms	AOO License	2Y	NA - License	PRO MIN REQ	1 USER
Adobe InCopy	\$20.10	\$22.00	20	10004575AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Adobe InCopy	\$20.10	\$22.00	20	10004581AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Adobe InCopy	\$62.31	\$70.00	90	65063545AC01A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Adobe InCopy	\$62.31	\$70.00	90	65063468AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Adobe InCopy CSS	\$201.01	\$225.00	250	65063294AC01A00	7	Macintosh	AOO License	2Y	NA - License		1 USER
Adobe InCopy CSS	\$72.36	\$81.00	90	65062663AC01A00	7	Macintosh	Upgrade License	2Y	NA - License		1 USER
Adobe InCopy CSS	\$72.36	\$81.00	90	65062664AC01A00	7	Windows	Upgrade License	2Y	NA - License		1 USER
Adobe Media Player	\$17,085.43	\$20,000.00	20000	10005115AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	4 USERS
Adobe Media Player	\$17,085.43	\$20,000.00	20000	10005121AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	4 USERS
Adobe Premiere Pro	\$64.32	\$72.00	80	10004671AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Adobe Premiere Pro	\$64.32	\$72.00	80	10004677AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Adobe Premiere Pro CSS	\$194.97	\$216.00	300	65052591AC01A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Adobe Premiere Pro CSS	\$643.22	\$720.00	800	65052569AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Adobe Premiere Pro CSS	\$241.21	\$270.00	300	65051607AC01A00	5	Macintosh	AOO License	2Y	NA - License		1 USER
Adobe Premiere Pro CSS	\$562.81	\$630.00	700	65051445AC01A00	5	Macintosh	Upgrade License	2Y	NA - License	FR PREM ELEMENTS	1 USER
Adobe Premiere Pro CSS	\$643.22	\$720.00	800	65051460AC01A00	5	Windows	Upsell License	2Y	NA - License		1 USER
Adobe Premiere Pro CSS	\$241.21	\$270.00	300	65051606AC01A00	5	Windows	AOO License	2Y	NA - License		1 USER
Adobe Premiere Pro CSS	\$562.81	\$630.00	700	65051446AC01A00	5	Windows	Upgrade License	2Y	NA - License	FR PREM ELEMENTS	1 USER
Adobe Premiere Pro CSS	\$643.22	\$720.00	800	65051606AC01A00	5	Windows	Upsell License	2Y	NA - License		1 USER
Adobe Reader	\$17,085.43	\$20,000.00	20000	10005218AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	4 USERS
Adobe Reader	\$17,085.43	\$20,000.00	20000	10005212AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	4 USERS
Adobe TechnicalSuit	\$763.82	\$1,170.00	1900	65029830AC01A00	2	Windows	AOO License	2Y	NA - License		1 USER
Adobe TechnicalSuit	\$854.00	\$854.00	950	65030207AC01A00	2	Windows	Upgrade License	2Y	NA - License		1 USER
Adobe TechnicalSuit	\$1,045.23	\$1,169.00	1300	65030384AC01A00	2	Windows	Upsell License	2Y	NA - License	FR CP	1 USER
Adobe TechnicalSuit	\$1,045.23	\$1,169.00	1300	65030387AC01A00	2	Windows	Upsell License	2Y	NA - License	FR FM	1 USER
Adobe TechnicalSuit	\$1,045.23	\$1,169.00	1300	65030281AC01A00	2	Windows	Upsell License	2Y	NA - License	FR RB	1 USER
Adobe TechnicalSuit	\$1,529.65	\$1,710.00	1900	65076098AC01A00	2.5	Windows	AOO License	2Y	NA - License		1 USER
Adobe TechnicalSuit	\$764.82	\$855.00	950	65076158AC01A00	2.5	Windows	Upgrade License	2Y	NA - License	FR ATST 1/1.3	1 USER
Adobe TechnicalSuit	\$241.21	\$270.00	300	65076090AC01A00	2.5	Windows	Upgrade License	2Y	NA - License	FR ATST 2	1 USER
Adobe TechnicalSuit	\$1,046.23	\$1,170.00	1300	65076080AC01A00	2.5	Windows	Upsell License	2Y	NA - License	FR CP	1 USER
Adobe TechnicalSuit	\$1,046.23	\$1,170.00	1300	65076135AC01A00	2.5	Windows	Upsell License	2Y	NA - License	FR FM	1 USER
Adobe TechnicalSuit	\$1,046.23	\$1,170.00	1300	65076107AC01A00	2.5	Windows	Upsell License	2Y	NA - License	FR RB	1 USER
Adobe TechnicalSuit	\$152.76	\$170.00	190	10004935AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Adobe TechnicalSuit	\$152.76	\$170.00	190	10004941AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Adobe TechnicalSuit	\$458.29	\$512.00	950	09948774AC01A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Adobe TechnicalSuit	\$458.29	\$512.00	950	09974481AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Adobe TechnicalSuit	\$442.21	\$494.00	950	65076401AC01A24	ALL	Windows	Renewal Upgrade Plan	2Y	24 Months		1 USER
Adobe Web Premium	\$436.18	\$486.00	900	65067081AC01A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Adobe Web Premium	\$436.18	\$486.00	900	65067117AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
After Effects	\$80.40	\$90.00	100	10004563AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
After Effects	\$80.40	\$90.00	100	10004569AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
After Effects	\$243.22	\$270.00	300	65053607AC01A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
After Effects	\$243.22	\$270.00	300	65053627AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
After Effects CS5	\$805.03	\$900.00	1000	65053293AC01A00	10	Macintosh	AOO License	2Y	NA - License		1 USER
After Effects CS5	\$241.21	\$270.00	300	65053313AC01A00	10	Macintosh	Upgrade License	2Y	NA - License		1 USER
After Effects CS5	\$805.03	\$900.00	1000	65053292AC01A00	10	Windows	AOO License	2Y	NA - License		1 USER
After Effects CS5	\$241.21	\$270.00	300	65053312AC01A00	10	Windows	Upgrade License	2Y	NA - License		1 USER
Audition	\$280.40	\$314.00	350	54025384AC01A00	3	Windows	AOO License	2Y	NA - License		1 USER
Audition	\$79.40	\$89.00	100	54025404AC01A00	3	Windows	Upgrade License	2Y	NA - License	AUDT/PROD STDO PREM	1 USER

Product Family	CS/SPA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Audition	\$28.14	\$32.00	30	10004587AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Audition	\$28.14	\$32.00	30	10004593AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Audition	\$84.42	\$94.00	100	09945944AC01A24	ALL	Windows	New Upgrade Plan	2Y	24 Months		1 USER
Audition	\$84.42	\$94.00	100	09972326AC01A24	ALL	Windows	Renewal Upgrade Plan	2Y	24 Months		1 USER
Authorware	\$2,360.80	\$2,639.00	3000	38003648AC01A00	7	Windows	AOO License		NA - License	FR 5.XOR6.0	1 USER
Authorware	\$707.54	\$791.00	900	38003654AC01A00	7	Windows	Upgrade License		NA - License	FR 6.5	1 USER
Authorware	\$313.57	\$351.00	400	38003652AC01A00	7	Windows	Upgrade License		NA - License	FR 6.5	1 USER
Authorware	\$241.21	\$270.00	300	10004887AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Authorware	\$241.21	\$270.00	300	10004893AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
CS5 Adobe Design Premium	\$1,529.65	\$1,710.00	1900	65064498AC01A00	5	Macintosh	AOO License		NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Design Premium	\$643.22	\$720.00	800	65064498AC01A00	5	Macintosh	Upgrade License	From 2/3 Ver Back	NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Design Premium	\$482.41	\$540.00	600	65064477AC01A00	5	Macintosh	Upgrade License	1 Versions Back	NA - License	FROM CS4	1 USER
CS5 Adobe Design Premium	\$885.43	\$990.00	1500	65064894AC01A00	5	Macintosh	Upsell License	Generic Upsell Path2	NA - License	DP FR 2+ PP W/UPG PN	1 USER
CS5 Adobe Design Premium	\$1,327.64	\$1,484.00	1500	65064894AC01A00	5	Macintosh	Upsell License	Generic Upsell Path3	NA - License	FROM ACROBAT PRO	1 USER
CS5 Adobe Design Premium	\$1,207.04	\$1,350.00	1500	65064530AC01A00	5	Macintosh	Upsell License		NA - License	FROM DREAMWEAVER	1 USER
CS5 Adobe Design Premium	\$1,207.04	\$1,350.00	1500	65064530AC01A00	5	Macintosh	Upsell License		NA - License	FROM FLASH PRO/BASIC	1 USER
CS5 Adobe Design Premium	\$1,207.04	\$1,350.00	1500	65065046AC01A00	5	Macintosh	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
CS5 Adobe Design Premium	\$1,207.04	\$1,350.00	1500	65065046AC01A00	5	Macintosh	Upsell License		NA - License	FROM INDESIGN	1 USER
CS5 Adobe Design Premium	\$1,529.65	\$1,710.00	1900	65064499AC01A00	5	Windows	AOO License		NA - License	FROM PHOTOSHOP EXT	1 USER
CS5 Adobe Design Premium	\$643.22	\$720.00	800	65065398AC01A00	5	Windows	Upgrade License	From 2/3 Ver Back	NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Design Premium	\$482.41	\$540.00	600	65064426AC01A00	5	Windows	Upgrade License	1 Versions Back	NA - License	FROM CS4	1 USER
CS5 Adobe Design Premium	\$885.43	\$990.00	1500	65064770AC01A00	5	Windows	Upsell License	Generic Upsell Path2	NA - License	DP FR 2+ PP W/UPG PN	1 USER
CS5 Adobe Design Premium	\$1,327.64	\$1,484.00	1500	65064893AC01A00	5	Windows	Upsell License	Generic Upsell Path3	NA - License	FROM ACROBAT PRO	1 USER
CS5 Adobe Design Premium	\$1,207.04	\$1,350.00	1500	65065357AC01A00	5	Windows	Upsell License		NA - License	FROM DREAMWEAVER	1 USER
CS5 Adobe Design Premium	\$1,207.04	\$1,350.00	1500	65064853AC01A00	5	Windows	Upsell License		NA - License	FROM FLASH PRO/BASIC	1 USER
CS5 Adobe Design Premium	\$1,207.04	\$1,350.00	1500	65065297AC01A00	5	Windows	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
CS5 Adobe Design Premium	\$1,207.04	\$1,350.00	1500	65064422AC01A00	5	Windows	Upsell License		NA - License	FROM INDESIGN	1 USER
CS5 Adobe Design Premium	\$1,207.04	\$1,350.00	1500	65065047AC01A00	5	Windows	Upsell License		NA - License	FROM PHOTOSHOP EXT	1 USER
CS5 Adobe Design Std	\$1,046.23	\$1,170.00	1300	65057893AC01A00	5	Macintosh	AOO License		NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Design Std	\$562.81	\$630.00	700	65058038AC01A00	5	Macintosh	Upgrade License	From 2/3 Ver Back	NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Design Std	\$402.01	\$450.00	500	65058703AC01A00	5	Macintosh	Upgrade License	1 Versions Back	NA - License	FROM CS4	1 USER
CS5 Adobe Design Std	\$402.01	\$450.00	850	65058150AC01A00	5	Macintosh	Upsell License	Generic Upsell Path2	NA - License	DS FR 2+ PP W/UPG PN	1 USER
CS5 Adobe Design Std	\$684.42	\$765.00	850	65058674AC01A00	5	Macintosh	Upsell License	Generic Upsell Path3	NA - License	FROM ACROBAT PRO	1 USER
CS5 Adobe Design Std	\$684.42	\$765.00	850	65058128AC01A00	5	Macintosh	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
CS5 Adobe Design Std	\$684.42	\$765.00	850	65058657AC01A00	5	Macintosh	Upsell License		NA - License	FROM INDESIGN	1 USER
CS5 Adobe Design Std	\$684.42	\$765.00	850	65058512AC01A00	5	Macintosh	Upsell License		NA - License	FROM PHOTOSHOP	1 USER
CS5 Adobe Design Std	\$684.42	\$765.00	850	65058633AC01A00	5	Macintosh	Upsell License		NA - License	FROM PHOTOSHOP EXT	1 USER
CS5 Adobe Design Std	\$1,046.23	\$1,170.00	1300	65057892AC01A00	5	Windows	AOO License		NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Design Std	\$562.81	\$630.00	700	65058039AC01A00	5	Windows	Upgrade License	From 2/3 Ver Back	NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Design Std	\$402.01	\$450.00	500	65058009AC01A00	5	Windows	Upgrade License	1 Versions Back	NA - License	FROM CS4	1 USER
CS5 Adobe Design Std	\$402.01	\$450.00	850	65058151AC01A00	5	Windows	Upsell License	Generic Upsell Path2	NA - License	DS FR 2+ PP W/UPG PN	1 USER
CS5 Adobe Design Std	\$684.42	\$765.00	850	65058673AC01A00	5	Windows	Upsell License	Generic Upsell Path3	NA - License	FROM ACROBAT PRO	1 USER
CS5 Adobe Design Std	\$684.42	\$765.00	850	65058129AC01A00	5	Windows	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
CS5 Adobe Design Std	\$684.42	\$765.00	850	65058658AC01A00	5	Windows	Upsell License		NA - License	FROM INDESIGN	1 USER
CS5 Adobe Design Std	\$684.42	\$765.00	850	65058511AC01A00	5	Windows	Upsell License		NA - License	FROM PHOTOSHOP	1 USER
CS5 Adobe Design Std	\$684.42	\$765.00	850	65058634AC01A00	5	Windows	Upsell License		NA - License	FROM PHOTOSHOP EXT	1 USER
CS5 Adobe Web Premium	\$1,448.24	\$1,620.00	1800	65067704AC01A00	5	Macintosh	AOO License		NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Web Premium	\$643.22	\$720.00	800	65068126AC01A00	5	Macintosh	Upgrade License	From 2/3 Ver Back	NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Web Premium	\$482.41	\$540.00	600	65068501AC01A00	5	Macintosh	Upgrade License	1 Versions Back	NA - License	FROM CS4	1 USER
CS5 Adobe Web Premium	\$1,247.24	\$1,394.00	1400	65068278AC01A00	5	Macintosh	Upsell License	Generic Upsell Path3	NA - License	FROM ACROBAT PRO	1 USER
CS5 Adobe Web Premium	\$1,126.63	\$1,260.00	1400	65068031AC01A00	5	Macintosh	Upsell License		NA - License	FROM DREAMWEAVER	1 USER
CS5 Adobe Web Premium	\$1,126.63	\$1,260.00	1400	65067729AC01A00	5	Macintosh	Upsell License		NA - License	FROM FLASH PRO/BASIC	1 USER

Product Family	CSDBA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
C55 Adobe Web Premium	\$1,126.63	\$1,260.00	1400	65067959AC01A00	5	Macintosh	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
C55 Adobe Web Premium	\$1,126.63	\$1,260.00	1400	65068117AC01A00	5	Macintosh	Upsell License		NA - License	FROM PHOTOSHOP	1 USER
C55 Adobe Web Premium	\$1,126.63	\$1,260.00	1400	65068202AC01A00	5	Macintosh	Upsell License		NA - License	FROM PHOTOSHOP EXT	1 USER
C55 Adobe Web Premium	\$805.03	\$900.00	1400	65067770AC01A00	5	Macintosh	Upsell License	Generic Upsell Path2	NA - License	WP FR 2+ PP W/UPG PN	1 USER
C55 Adobe Web Premium	\$1,448.24	\$1,620.00	1800	65067705AC01A00	5	Windows	AOO License		NA - License		1 USER
C55 Adobe Web Premium	\$643.22	\$720.00	800	65068127AC01A00	5	Windows	Upgrade License	From 2/3 Ver Back	NA - License	FR SUITES 2/3V BACK	1 USER
C55 Adobe Web Premium	\$482.41	\$540.00	600	65068539AC01A00	5	Windows	Upgrade License	1 Versions Back	NA - License	FROM CSA	1 USER
C55 Adobe Web Premium	\$1,247.24	\$1,394.00	1400	65068279AC01A00	5	Windows	Upsell License	Generic Upsell Path3	NA - License	FROM ACROBAT PRO	1 USER
C55 Adobe Web Premium	\$1,126.63	\$1,260.00	1400	65068032AC01A00	5	Windows	Upsell License		NA - License	FROM DREAMWEAVER	1 USER
C55 Adobe Web Premium	\$1,126.63	\$1,260.00	1400	65067730AC01A00	5	Windows	Upsell License		NA - License	FROM FLASH PRO/BASIC	1 USER
C55 Adobe Web Premium	\$1,126.63	\$1,260.00	1400	65067960AC01A00	5	Windows	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
C55 Adobe Web Premium	\$1,126.63	\$1,260.00	1400	65068118AC01A00	5	Windows	Upsell License		NA - License	FROM PHOTOSHOP	1 USER
C55 Adobe Web Premium	\$1,126.63	\$1,260.00	1400	65068200AC01A00	5	Windows	Upsell License		NA - License	FROM PHOTOSHOP EXT	1 USER
C55 Adobe Web Premium	\$805.03	\$900.00	1400	65068283AC01A00	5	Windows	Upsell License	Generic Upsell Path2	NA - License	WP FR 2+ PP W/UPG PN	1 USER
C55 Master Collection	\$2,092.46	\$2,340.00	2600	65066745AC01A00	5	Macintosh	AOO License		NA - License		1 USER
C55 Master Collection	\$965.83	\$1,080.00	1200	65066212AC01A00	5	Macintosh	Upgrade License	2 Versions Back	NA - License	FROM MC CS3	1 USER
C55 Master Collection	\$724.62	\$810.00	900	65066042AC01A00	5	Macintosh	Upgrade License	1 Versions Back	NA - License	FROM MC CS4	1 USER
C55 Master Collection	\$724.62	\$810.00	1300	65066377AC01A00	5	Macintosh	Upsell License	Generic Upsell Path2	NA - License	FR 1 STE W/UPGPN	1 USER
C55 Master Collection	\$1,046.23	\$1,170.00	1300	65066715AC01A00	5	Macintosh	AOO License		NA - License	FR ANY 1 SUITE	1 USER
C55 Master Collection	\$2,092.46	\$2,340.00	2600	65066746AC01A00	5	Windows	Upgrade License		NA - License		1 USER
C55 Master Collection	\$965.83	\$1,080.00	1200	65066213AC01A00	5	Windows	Upgrade License	2 Versions Back	NA - License	FROM MC CS3	1 USER
C55 Master Collection	\$724.62	\$810.00	1300	65066041AC01A00	5	Windows	Upgrade License	1 Versions Back	NA - License	FROM MC CS4	1 USER
C55 Master Collection	\$724.62	\$810.00	1300	65066376AC01A00	5	Windows	Upsell License	Generic Upsell Path2	NA - License	FR 1 STE W/UPGPN	1 USER
C55 Production Premium	\$1,367.84	\$1,530.00	1700	65054987AC01A00	5	Macintosh	AOO License		NA - License	FR ANY 1 SUITE	1 USER
C55 Production Premium	\$643.22	\$720.00	800	65055185AC01A00	5	Macintosh	Upgrade License	From 2/3 Ver Back	NA - License	FR SUITES 2/3V BACK	1 USER
C55 Production Premium	\$482.41	\$540.00	600	65055563AC01A00	5	Macintosh	Upsell License	1 Versions Back	NA - License	FROM CSA	1 USER
C55 Production Premium	\$885.43	\$990.00	1100	65055491AC01A00	5	Macintosh	Upsell License		NA - License	FR AFTER EFFECTS	1 USER
C55 Production Premium	\$885.43	\$990.00	1100	65055433AC01A00	5	Macintosh	Upsell License		NA - License	FROM FLASH PRO/BASIC	1 USER
C55 Production Premium	\$885.43	\$990.00	1100	65054043AC01A00	5	Macintosh	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
C55 Production Premium	\$885.43	\$990.00	1100	6505225AC01A00	5	Macintosh	Upsell License		NA - License	FROM PHOTOSHOP	1 USER
C55 Production Premium	\$885.43	\$990.00	1100	6505052AC01A00	5	Macintosh	Upsell License		NA - License	FROM PHOTOSHOP EXT	1 USER
C55 Production Premium	\$643.22	\$720.00	1100	65055104AC01A00	5	Macintosh	Upsell License	Generic Upsell Path2	NA - License	FROM PREMIERE PRO	1 USER
C55 Production Premium	\$1,367.84	\$1,530.00	1700	65054989AC01A00	5	Windows	AOO License		NA - License	PP FR 2+ PP W/UPG PN	1 USER
C55 Production Premium	\$482.41	\$540.00	600	65054083AC01A00	5	Windows	Upgrade License	From 2/3 Ver Back	NA - License	FR SUITES 2/3V BACK	1 USER
C55 Production Premium	\$885.43	\$990.00	1100	65055564AC01A00	5	Windows	Upsell License	1 Versions Back	NA - License	FROM CSA	1 USER
C55 Production Premium	\$885.43	\$990.00	1100	65055490AC01A00	5	Windows	Upsell License		NA - License	FR AFTER EFFECTS	1 USER
C55 Production Premium	\$885.43	\$990.00	1100	65055432AC01A00	5	Windows	Upsell License		NA - License	FROM FLASH PRO/BASIC	1 USER
C55 Production Premium	\$885.43	\$990.00	1100	65054044AC01A00	5	Windows	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
C55 Production Premium	\$885.43	\$990.00	1100	6505224AC01A00	5	Windows	Upsell License		NA - License	FROM PHOTOSHOP	1 USER
C55 Production Premium	\$885.43	\$990.00	1100	6505053AC01A00	5	Windows	Upsell License		NA - License	FROM PHOTOSHOP EXT	1 USER
C55 Production Premium	\$643.22	\$720.00	1100	65055105AC01A00	5	Windows	Upsell License	Generic Upsell Path2	NA - License	FROM PREMIERE PRO	1 USER
Capitvate	\$643.22	\$719.00	800	65029997AC01A00	4	Windows	AOO License		NA - License	PP FR 2+ PP W/UPG PN	1 USER
Capitvate	\$240.20	\$269.00	300	65029991AC01A00	4	Windows	Upgrade License		NA - License		1 USER
Capitvate	\$643.22	\$720.00	800	65075678AC01A00	5	Macintosh	AOO License		NA - License		1 USER
Capitvate	\$241.21	\$270.00	300	65075709AC01A00	5	Macintosh	Upgrade License		NA - License	FROM CPTV 3	1 USER
Capitvate	\$643.22	\$720.00	300	65075846AC01A00	5	Macintosh	Upgrade License		NA - License	FROM CPTV 4	1 USER
Capitvate	\$241.21	\$270.00	300	65075677AC01A00	5	Windows	AOO License		NA - License		1 USER
Capitvate	\$241.21	\$270.00	300	65075708AC01A00	5	Windows	Upgrade License		NA - License	FROM CPTV 3	1 USER
Capitvate	\$64.32	\$72.00	80	10004971AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Capitvate	\$64.32	\$72.00	80	10004977AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Capitvate	\$194.97	\$216.00	300	65076329AC01A24	ALL	Macintosh	New Upgrade Plan	2Y	24 Months		1 USER

Adobe CLP Tier 1 Pricing

Product Family	CUSSDA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Capivate	\$194.97	\$216.00	300	65076285AC01A24	ALL	Macintosh	Renewal Upgrade Plan	2Y	24 Months		1 USER
Capivate	\$194.97	\$216.00	300	65076328AC01A24	ALL	Windows	New Upgrade Plan	2Y	24 Months		1 USER
Capivate	\$192.96	\$216.00	300	38003951AC01A24	ALL	Windows	New Upgrade Plan	2Y	24 Months		1 USER
Capivate	\$192.96	\$216.00	300	38003983AC01A24	ALL	Windows	Renewal Upgrade Plan	2Y	24 Months		1 USER
Capivate Ent	\$5,067.34	\$6,149.00	7500	54025221AC01A00	8	All Platforms	AOO License		NA - License		1 USER
Goldfusion Ent	\$2,354.67	\$3,075.00	3750	54025224AC01A00	8	All Platforms	Upgrade License		NA - License	FR CENT 6 OR 7	1 USER
Goldfusion Ent	\$4,629.15	\$5,617.00	6850	54025227AC01A00	8	All Platforms	Upsell License		NA - License	FR CSTD 6 OR 7	1 USER
Goldfusion Ent	\$4,189.95	\$5,084.00	6200	54025230AC01A00	8	All Platforms	Upsell License		NA - License	FR CSTD 8	1 USER
Goldfusion Ent	\$5,067.34	\$6,149.00	7500	65047411AC01A00	9	All Platforms	AOO License		NA - License		1 USER
Goldfusion Ent	\$2,334.67	\$3,075.00	3750	65047401AC01A00	9	All Platforms	Upgrade License	Generic Upgrd Path1	NA - License	CENT 7/8	1 USER
Goldfusion Ent	\$4,635.18	\$5,624.00	6860	65047450AC01A00	9	All Platforms	Upsell License	Generic Upsell Path2	NA - License	FR CSTD 7/8	1 USER
Goldfusion Ent	\$4,189.95	\$5,084.00	6200	65047389AC01A00	9	All Platforms	Upsell License	Generic Upsell Path1	NA - License	FR CSTD 9	1 USER
Goldfusion Ent	\$1,519.60	\$1,844.00	2250	10004815AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per CPU
Goldfusion Ent	\$1,519.60	\$1,844.00	2250	10004821AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per CPU
Goldfusion Ent	\$2,028.14	\$2,460.00	3750	38003699AC01A24	ALL	Other	New Upgrade Plan		24 Months		2 USERS
Goldfusion Ent	\$2,028.14	\$2,460.00	3750	38003723AC01A24	ALL	Other	Renewal Upgrade Plan		24 Months		2 USERS
Goldfusion Standard	\$877.39	\$1,065.00	1300	54025215AC01A00	8	All Platforms	AOO License		NA - License		1 USER
Goldfusion Standard	\$435.19	\$532.00	650	54025218AC01A00	8	All Platforms	Upgrade License		NA - License	FR CSTD 6 OR 7	1 USER
Goldfusion Standard	\$877.39	\$1,065.00	1300	65047455AC01A00	9	All Platforms	AOO License		NA - License		1 USER
Goldfusion Standard	\$263.32	\$320.00	390	10004827AC01A24	ALL	All Platforms	Gold		24 Months	CSTD 7/8	1 USER
Goldfusion Standard	\$263.32	\$320.00	390	10004833AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per CPU
Goldfusion Standard	\$351.76	\$426.00	650	38004007AC01A24	ALL	Other	New Upgrade Plan		24 Months	PRO MIN REQ	Per CPU
Goldfusion Standard	\$351.76	\$426.00	650	38004027AC01A24	ALL	Other	Renewal Upgrade Plan		24 Months	PRO MIN REQ	2 USERS
Goldfusion Builder	\$231.16	\$281.00	300	65069576AC01A00	1	Multiple Platforms	AOO License		NA - License		1 USER
Goldfusion Builder	\$66.33	\$82.00	90	10004839AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Goldfusion Builder	\$96.34	\$112.00	150	10004845AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Goldfusion Builder	\$92.46	\$112.00	150	65047334AC01A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Contribute	\$16.08	\$18.00	20	10004959AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Contribute	\$16.08	\$18.00	20	10004965AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Contribute	\$50.25	\$54.00	800	65069894AC01A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Contribute C55	\$160.80	\$180.00	200	65070168AC01A00	6	Macintosh	Renewal Upgrade Plan		24 Months		1 USER
Contribute C55	\$80.40	\$90.00	100	65070145AC01A00	6	Macintosh	Upgrade License		NA - License		1 USER
Contribute C55	\$80.40	\$90.00	100	65070186AC01A00	6	Windows	AOO License		NA - License		1 USER
Contribute Pub Servr	\$73.37	\$82.00	90	65070122AC01A00	6	Linux	Upgrade License		NA - License		1 USER
Contribute Pub Servr	\$73.37	\$82.00	90	38036484AC01A00	1.1	Solaris	AOO License		NA - License		1 USER
Contribute Pub Servr	\$73.37	\$82.00	90	38036485AC01A00	1.1	Solaris	AOO License		NA - License		1 USER
Contribute Pub Servr	\$8.04	\$10.00	10	10004947AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Contribute Pub Servr	\$8.04	\$10.00	10	10004953AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Contribute Pub Servr	\$22.11	\$24.00	90	38003771AC01A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Contribute Pub Servr	\$22.11	\$24.00	90	38003819AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Design Premium	\$144.72	\$162.00	180	10004707AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Design Premium	\$434.17	\$486.00	600	10004713AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Design Premium	\$434.17	\$486.00	600	09947840AC01A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Design Standard	\$112.56	\$126.00	140	10004731AC01A24	ALL	Multiple Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Design Standard	\$112.56	\$126.00	140	10004737AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Design Standard	\$337.69	\$378.00	500	09948159AC01A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Design Standard	\$337.69	\$378.00	500	09973847AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Director	\$804.02	\$899.00	1000	65036638AC01A00	11.5	Macintosh	AOO License		NA - License		1 USER
Director	\$804.02	\$899.00	1000	65036572AC01A00	11.5	Macintosh	Upgrade License		NA - License		1 USER

Adobe CLP Tier 1 Pricing

Product Family	CO2DA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Director	\$240.20	\$269.00	300	6503658AC01A00	11.5	Windows	Upgrade License		NA - License		1 USER
Director	\$80.40	\$90.00	100	10004983AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Director	\$80.40	\$90.00	100	10004989AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Director	\$241.21	\$270.00	300	38004055AC01A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Director	\$241.21	\$270.00	300	38004079AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Dreamweaver	\$32.16	\$36.00	40	10004599AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Dreamweaver	\$32.16	\$36.00	40	10004605AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Dreamweaver	\$98.49	\$108.00	200	65058875AC01A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Dreamweaver	\$98.49	\$108.00	200	65058941AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Dreamweaver CSS	\$321.61	\$360.00	400	65059879AC01A00	11	Macintosh	AOO License		NA - License		1 USER
Dreamweaver CSS	\$160.80	\$180.00	200	65059755AC01A00	11	Macintosh	Upgrade License		NA - License	FROM GOLIVE	1 USER
Dreamweaver CSS	\$321.61	\$360.00	400	65059878AC01A00	11	Windows	AOO License		NA - License		1 USER
Dreamweaver CSS	\$160.80	\$180.00	200	65059753AC01A00	11	Windows	Upgrade License		NA - License	FROM GOLIVE	1 USER
Dreamweaver CSS	\$160.80	\$180.00	200	65059280AC01A00	11	Windows	Upsell License		NA - License		1 USER
Enterprise Dev Pgm	\$2,554.77	\$15,990.00	15990	10005161AC01A24	ALL	All Platforms	System Dev Support		24 Months	10PK	10 USERS
Enterprise Dev Pgm	\$8,534.67	\$9,990.00	9990	10005157AC01A24	ALL	All Platforms	System Dev Support		24 Months	1PK	1 USER
FMS INTERACT EDTN	\$3,663.32	\$4,050.00	4500	65029077AC01A00	3.5	All Platforms	AOO License		NA - License	5PK	5 USERS
FMS INTERACT EDTN	\$284.42	\$314.00	350	65029104AC01A00	3.5	All Platforms	Upgrade License		NA - License	FROM 2.X	1 USER
FMS INTERACT EDTN	\$2,854.27	\$3,155.00	3505	65029115AC01A00	3.5	All Platforms	Upgrade License		NA - License	FROM 3.0	1 USER
FMS INTERACT EDTN	\$1,099.50	\$1,216.00	1350	10004791AC01A24	ALL	All Platforms	Upsell License		NA - License	FMSE 3.0	1 USER
FMS INTERACT EDTN	\$1,099.50	\$1,216.00	1350	10004797AC01A24	ALL	All Platforms	Gold		NA - License	FMSE 3.5	1 USER
FMS INTERACT EDTN	\$1,099.50	\$1,216.00	2000	09949213AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per CPU
FMS INTERACT EDTN	\$1,099.50	\$1,216.00	2000	09947778AC01A24	ALL	All Platforms	New Upgrade Plan		24 Months	PRO MIN REQ	Per CPU
FMS STREAM EDTN	\$810.05	\$896.00	995	65029071AC01A00	3.5	All Platforms	AOO License		NA - License		1 USER
FMS STREAM EDTN	\$203.02	\$224.00	250	65029123AC01A00	3.5	All Platforms	Upgrade License		NA - License	FROM 3.0	1 USER
FMS STREAM EDTN	\$243.22	\$268.00	300	10004803AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per CPU
FMS STREAM EDTN	\$243.22	\$268.00	300	10004809AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per CPU
FMS STREAM EDTN	\$243.22	\$268.00	250	09949217AC01A24	ALL	All Platforms	New Upgrade Plan		24 Months		1 USER
FMS STREAM EDTN	\$243.22	\$268.00	250	09974782AC01A24	ALL	All Platforms	Renewal Upgrade Plan		24 Months		1 USER
Fireworks	\$24.12	\$26.00	30	10004623AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Fireworks	\$24.12	\$26.00	30	10004629AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Fireworks	\$74.37	\$82.00	150	6505773AC01A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Fireworks	\$74.37	\$82.00	150	6505739AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Fireworks CSS	\$241.21	\$270.00	300	65054509AC01A00	11	Macintosh	AOO License		NA - License		1 USER
Fireworks CSS	\$120.60	\$135.00	150	65054456AC01A00	11	Macintosh	Upgrade License		NA - License		1 USER
Fireworks CSS	\$241.21	\$270.00	300	65054553AC01A00	11	Windows	AOO License		NA - License		1 USER
Fireworks CSS	\$120.60	\$135.00	150	65054457AC01A00	11	Windows	Upgrade License		NA - License		1 USER
Flash Builder Prem	\$544.72	\$678.00	700	65069761AC01A00	4	Multiple Platforms	AOO License		NA - License		1 USER
Flash Builder Prem	\$233.17	\$290.00	300	65069756AC01A00	4	Multiple Platforms	Upgrade License		NA - License	FROM FBPR 2/3	1 USER
Flash Builder Prem	\$388.94	\$484.00	500	65069815AC01A00	4	Multiple Platforms	Upsell License		NA - License	FROM CF BUILDER	1 USER
Flash Builder Prem	\$388.94	\$484.00	500	65069810AC01A00	4	Multiple Platforms	Upsell License		NA - License	FROM CS5 WEB/MASTER	1 USER
Flash Builder Prem	\$388.94	\$484.00	500	65069781AC01A00	4	Multiple Platforms	Upsell License		NA - License	FROM FB STD	1 USER
Flash Builder Prem	\$164.82	\$204.00	300	10005260AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Flash Builder Prem	\$164.82	\$204.00	300	10005266AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Flash Builder Prem	\$219.10	\$272.00	300	65047819AC01A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Flash Builder Prem	\$219.10	\$272.00	300	65047803AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Flash Builder Std	\$194.97	\$242.00	250	65069419AC01A00	4	Multiple Platforms	AOO License		NA - License		1 USER
Flash Builder Std	\$77.39	\$96.00	100	65069427AC01A00	4	Multiple Platforms	Upgrade License		NA - License		1 USER
Flash Builder Std	\$58.29	\$72.00	100	10004863AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Flash Builder Std	\$58.29	\$72.00	100	10004869AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Flash Builder Std	\$68.34	\$86.00	100	65047854AC01A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER

Product Family	CSO2A Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Flash Builder Std	\$68.34	\$86.00	100	65047838AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Flash Desktop Player	\$17,085.43	\$20,000.00	20000	10005224AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	4 USERS
Flash Desktop Player	\$17,085.43	\$20,000.00	20000	10005230AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	4 USERS
Flash Media Playback	\$17,085.43	\$20,000.00	20000	10005387AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	4 USERS
Flash Media Playback	\$17,085.43	\$20,000.00	20000	10005393AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	4 USERS
Flash Paper	\$62.31	\$70.00	80	38003153AC01A00	2	Windows	AOO License	2Y	NA - License		1 USER
Flash Pro	\$56.28	\$62.00	70	10004611AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Flash Pro	\$56.28	\$62.00	70	10004617AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Flash Pro	\$170.85	\$190.00	200	65052775AC01A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Flash Pro	\$170.85	\$190.00	200	65052741AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Flash Pro CS5	\$562.81	\$630.00	700	65056457AC01A00	11	Macintosh	AOO License		NA - License		1 USER
Flash Pro CS5	\$562.81	\$630.00	700	65056454AC01A00	11	Macintosh	Upgrade License		NA - License		1 USER
Flash Pro CS5	\$160.80	\$180.00	200	65056555AC01A00	11	Windows	Upgrade License		NA - License		1 USER
Flex Builder	\$66.33	\$82.00	90	10004851AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Flex Builder	\$66.33	\$82.00	90	10004857AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Flex Builder	\$38.19	\$48.00	100	09947730AC01A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Flex Builder	\$38.19	\$48.00	100	09947752AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Flex Builder Pro	\$82.41	\$102.00	210	10005272AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Flex Builder Pro	\$82.41	\$102.00	210	10005278AC01A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Flex Builder Pro	\$110.55	\$138.00	700	09975069AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Flex Builder Pro	\$110.55	\$138.00	700	09975075AC01A24	ALL	Multiple Platforms	AOO License		NA - License	1STORDER20	1 USER
Flex Builder Pro	\$361.81	\$405.00	450	54024273AC01A00	11	Multiple Platforms	Upgrade License		NA - License	1 USER	
Font Folio	\$101.51	\$113.00	125	54024274AC01A00	11	Multiple Platforms	Upgrade License		NA - License	1 USER	
Font Folio	\$80.40	\$90.00	100	54024275AC01A00	11	Multiple Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Font Folio	\$36.18	\$40.00	50	10005007AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Font Folio	\$36.18	\$40.00	50	10005013AC01A24	ALL	All Platforms	AOO License		NA - License	1 USER	
FrameMaker	\$1,069.35	\$1,196.00	1330	58047489AC01A00	8	Unix	Upgrade License		NA - License	1 USER	
FrameMaker	\$345.73	\$386.00	430	58047495AC01A00	8	Unix	AOO License		NA - License	1 USER	
FrameMaker	\$804.02	\$899.00	1000	65030347AC01A00	9	Windows	Upgrade License		NA - License	1 USER	
FrameMaker	\$321.61	\$359.00	400	65030375AC01A00	9	Windows	Upgrade License		NA - License	1 USER	
FrameMaker	\$80.40	\$90.00	100	10005019AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
FrameMaker	\$80.40	\$90.00	100	10005025AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
FrameMaker	\$241.21	\$270.00	400	09946786AC01A24	ALL	Windows	New Upgrade Plan	2Y	24 Months		1 USER
FrameMaker	\$241.21	\$270.00	400	09973197AC01A24	ALL	Windows	Renewal Upgrade Plan	2Y	24 Months		1 USER
FrameMaker Server	\$6,439.20	\$7,199.00	8000	65030309AC01A00	9	Windows	AOO License		NA - License	1 USER	
FrameMaker Server	\$3,219.10	\$3,599.00	4000	65030360AC01A00	9	Windows	Upgrade License		NA - License	1 USER	
FrameMaker Server	\$643.22	\$720.00	800	10005043AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per CPU
FrameMaker Server	\$643.22	\$720.00	800	10005049AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per CPU
FrameMaker Server	\$1,931.66	\$2,160.00	4000	09946796AC01A24	ALL	Windows	New Upgrade Plan	2Y	24 Months		1 USER
FrameMaker Server	\$1,931.66	\$2,160.00	4000	09973207AC01A24	ALL	Windows	Renewal Upgrade Plan	2Y	24 Months		1 USER
FrameMaker Shared	\$1,601.01	\$1,790.00	1990	58047505AC01A00	8	Unix	AOO License		NA - License	1 USER	
FrameMaker Shared	\$458.29	\$512.00	570	58047511AC01A00	8	Unix	Upgrade License		NA - License	1 USER	
FrameMaker Shared	\$160.80	\$180.00	200	10005031AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
FrameMaker Shared	\$160.80	\$180.00	200	10005037AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Freehand	\$313.57	\$351.00	400	38003361AC01A00	11	Macintosh	AOO License		NA - License	1 USER	
Freehand	\$177.39	\$87.00	100	38003356AC01A00	11	Macintosh	Upgrade License		NA - License	1 USER	
Freehand	\$117.59	\$131.00	150	38003358AC01A00	11	Macintosh	Upgrade License		NA - License	1 USER	
Freehand	\$313.57	\$351.00	400	38003298AC01A00	11	Windows	AOO License		NA - License	1 USER	
Freehand	\$177.39	\$87.00	100	38003293AC01A00	11	Windows	Upgrade License		NA - License	1 USER	
Freehand	\$117.59	\$131.00	150	38003295AC01A00	11	Windows	Upgrade License		NA - License	1 USER	
Freehand	\$32.16	\$36.00	40	10004899AC01A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Freehand	\$32.16	\$36.00	40	10004905AC01A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
IBM Elixir	\$604.02	\$751.00	800	54031795AC01A00	2.5	All Platforms	AOO License		NA - License	1 USER	
IBM Elixir	\$376.88	\$469.00	500	54031797AC01A00	2.5	All Platforms	Upgrade License		NA - License	1 USER	

Adobe CLP Tier 1 Pricing

Product Family	CSOA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
IBM Elxir	\$94.47	\$118.00	240	10004875AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
IBM Elxir	\$94.47	\$118.00	240	10004881AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
Illustrator	\$48.24	\$54.00	60	10004635AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
Illustrator	\$48.24	\$54.00	60	10004641AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
Illustrator	\$146.73	\$162.00	200	65058896AC01A24	ALL	Multiple Platforms	New Upgrade Plan		2Y		1 USER
Illustrator	\$146.73	\$162.00	200	65058982AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		2Y		1 USER
Illustrator CSS	\$482.41	\$540.00	600	65061547AC01A00	15	Macintosh	AOO License		NA - License		1 USER
Illustrator CSS	\$160.80	\$180.00	200	65061501AC01A00	15	Macintosh	Upgrade License		NA - License	FROM FREEHAND	1 USER
Illustrator CSS	\$160.80	\$180.00	200	65061372AC01A00	15	Macintosh	Upsell License		NA - License		1 USER
Illustrator CSS	\$482.41	\$540.00	600	65061548AC01A00	15	Windows	AOO License		NA - License		1 USER
Illustrator CSS	\$160.80	\$180.00	200	65061502AC01A00	15	Windows	Upgrade License		NA - License	FROM FREEHAND	1 USER
Illustrator CSS	\$160.80	\$180.00	200	65061413AC01A00	15	Windows	Upsell License		NA - License		1 USER
InDesign	\$52.26	\$58.00	70	10004539AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
InDesign	\$52.26	\$58.00	70	10004545AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
InDesign	\$170.85	\$190.00	200	65052504AC01A24	ALL	Multiple Platforms	New Upgrade Plan		2Y		1 USER
InDesign	\$170.85	\$190.00	200	65052555AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		2Y		1 USER
InDesign CSS	\$562.81	\$630.00	700	65062052AC01A00	7	Macintosh	AOO License		NA - License		1 USER
InDesign CSS	\$160.80	\$180.00	200	65062096AC01A00	7	Macintosh	Upgrade License		NA - License		1 USER
InDesign CSS	\$160.80	\$180.00	200	65062051AC01A00	7	Macintosh	Upsell License		NA - License	FR PAGEMAKER	1 USER
InDesign CSS	\$160.80	\$180.00	200	65062095AC01A00	7	Windows	Upgrade License		NA - License		1 USER
InDesign CSS	\$160.80	\$180.00	200	65062499AC01A00	7	Windows	Upsell License		NA - License	FR PAGEMAKER	1 USER
InDesign CSS	\$160.80	\$180.00	200	65062051AC01A00	7	Windows	Upgrade License		NA - License		1 USER
JRun Pro	\$17,085.43	\$20,000.00	20000	10004911AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	4 USERS
JRun Pro	\$17,085.43	\$20,000.00	20000	10004917AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	4 USERS
JRun Servers	\$707.54	\$791.00	900	38002913AC01A00	4	All Platforms	AOO License		NA - License		1 USER
JRun Servers	\$392.96	\$439.00	500	38002926AC01A00	4	All Platforms	Upgrade License		NA - License	UPG 3X TO 4	1 USER
JRun Servers	\$707.54	\$791.00	900	38002929AC01A00	4	Macintosh	AOO License		NA - License		1 USER
Lightroom	\$50.25	\$56.00	100	65007280AC01A00	2	Multiple Platforms	Upgrade License		NA - License		1 USER
Lightroom	\$16.08	\$18.00	30	10004551AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
Lightroom	\$16.08	\$18.00	30	10004557AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
Lightroom	\$46.23	\$52.00	100	09947582AC01A24	ALL	Multiple Platforms	New Upgrade Plan		2Y		1 USER
Lightroom	\$46.23	\$52.00	100	09973601AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		2Y		1 USER
Master Collection	\$201.01	\$224.00	250	10004695AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
Master Collection	\$201.01	\$224.00	250	10004701AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
Master Collection	\$629.15	\$702.00	1300	65060530AC01A24	ALL	Multiple Platforms	New Upgrade Plan		2Y		1 USER
Master Collection	\$629.15	\$702.00	1300	65060494AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		2Y		1 USER
Mobile Dev Supp	\$2,554.77	\$2,990.00	2990	10005166AC01A24	ALL	All Platforms	System Dev Support		2Y	1PK	1 USER
PHSP & PREM Elements	\$108.54	\$135.00	150	65045572AC01A00	8	Windows	AOO License		NA - License		1 USER
PHSP & PREM Elements	\$86.43	\$108.00	120	65045592AC01A00	8	Windows	Upgrade License		NA - License		1 USER
PHSP & PREM Elements	\$12.06	\$14.00	20	10004503AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
PHSP & PREM Elements	\$12.06	\$14.00	20	10004509AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
PHSP & PREM Elements	\$32.16	\$40.00	120	09947529AC01A24	ALL	Windows	New Upgrade Plan		2Y		1 USER
PHSP & PREM Elements	\$32.16	\$40.00	120	09973549AC01A24	ALL	Windows	Renewal Upgrade Plan		2Y		1 USER
PageMaker	\$263.32	\$294.00	500	54014253AC01A00	7.0.2	Macintosh	AOO License		NA - License	1PK	1 USER
PageMaker	\$263.32	\$294.00	500	54014297AC01A00	7.0.2	Windows	AOO License		NA - License	1PK	1 USER
PageMaker	\$30.15	\$32.00	50	10005200AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
PageMaker	\$30.15	\$32.00	50	10005206AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
Photoshop	\$56.28	\$62.00	70	10004647AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
Photoshop	\$56.28	\$62.00	70	10004653AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
Photoshop	\$170.85	\$190.00	200	65052365AC01A24	ALL	Multiple Platforms	New Upgrade Plan		2Y		1 USER
Photoshop	\$170.85	\$190.00	200	65052330AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		2Y		1 USER
Photoshop CSS	\$562.81	\$630.00	700	65048694AC01A00	12	Macintosh	AOO License		NA - License		1 USER
Photoshop CSS	\$160.80	\$180.00	200	65048440AC01A00	12	Macintosh	Upgrade License		NA - License		1 USER
Photoshop CSS	\$482.41	\$540.00	600	65048340AC01A00	12	Macintosh	Upsell License		NA - License	FROM PS ELEMENTS	1 USER

Adobe CLP Tier 1 Pricing

Product Family	CCISDA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Photoshop CS5	\$562.81	\$630.00	700	65048695AC01A00	12	Windows	AOO License		NA - License		1 USER
Photoshop CS5	\$160.80	\$180.00	200	65048441AC01A00	12	Windows	Upgrade License		NA - License		1 USER
Photoshop CS5	\$482.41	\$540.00	600	65048319AC01A00	12	Windows	Upsell License		NA - License	FROM PS ELEMENTS	1 USER
Photoshop Elements	\$72.36	\$90.00	100	65045167AC01A00	8	Macintosh	AOO License		NA - License		1 USER
Photoshop Elements	\$58.29	\$72.00	80	65045094AC01A00	8	Macintosh	Upgrade License		NA - License		1 USER
Photoshop Elements	\$72.36	\$90.00	100	65045205AC01A00	8	Windows	AOO License		NA - License		1 USER
Photoshop Elements	\$58.29	\$72.00	80	65045017AC01A00	8	Windows	Upgrade License		NA - License		1 USER
Photoshop Elements	\$8.04	\$10.00	10	10004527AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
Photoshop Elements	\$8.04	\$10.00	10	10004533AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
Photoshop Elements	\$20.10	\$24.00	70	09949307AC01A24	ALL	Macintosh	New Upgrade Plan		2Y	24 Months	1 USER
Photoshop Elements	\$20.10	\$24.00	70	0994906AC01A24	ALL	Macintosh	Renewal Upgrade Plan		2Y	24 Months	1 USER
Photoshop Elements	\$22.11	\$28.00	80	09975141AC01A24	ALL	Windows	New Upgrade Plan		2Y	24 Months	1 USER
Photoshop Elements	\$22.11	\$28.00	80	09975141AC01A24	ALL	Windows	Renewal Upgrade Plan		2Y	24 Months	1 USER
Photoshop Extended	\$80.40	\$90.00	100	10004655AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
Photoshop Extended	\$80.40	\$90.00	100	10004655AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
Photoshop Extended	\$243.22	\$270.00	350	65052155AC01A24	ALL	Multiple Platforms	New Upgrade Plan		2Y	24 Months	1 USER
Photoshop Extended	\$243.22	\$270.00	350	65052155AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		2Y	24 Months	1 USER
Photoshop Extended CS5	\$805.03	\$900.00	1000	65049767AC01A00	12	Macintosh	AOO License		NA - License		1 USER
Photoshop Extended CS5	\$281.41	\$315.00	350	65049695AC01A00	12	Macintosh	Upgrade License		NA - License		1 USER
Photoshop Extended CS5	\$281.41	\$315.00	1000	65049563AC01A00	12	Macintosh	Upsell License		NA - License	FROM PHSP CS2/3/4	1 USER
Photoshop Extended CS5	\$724.62	\$810.00	1000	65049379AC01A00	12	Macintosh	Upsell License		NA - License	FROM PS ELEMENTS	1 USER
Photoshop Extended CS5	\$805.03	\$900.00	1000	65049766AC01A00	12	Windows	AOO License		NA - License		1 USER
Photoshop Extended CS5	\$281.41	\$315.00	350	65049694AC01A00	12	Windows	Upgrade License		NA - License		1 USER
Photoshop Extended CS5	\$281.41	\$315.00	1000	65049564AC01A00	12	Windows	Upsell License		NA - License	FROM PHSP CS2/3/4	1 USER
Photoshop Extended CS5	\$724.62	\$810.00	1000	65049380AC01A00	12	Windows	Upsell License		NA - License	FROM PS ELEMENTS	1 USER
Premiere Elements	\$72.36	\$90.00	100	65045406AC01A00	8	Windows	AOO License		NA - License		1 USER
Premiere Elements	\$88.29	\$100.00	100	65045453AC01A00	8	Windows	Upgrade License		NA - License		1 USER
Premiere Elements	\$8.04	\$10.00	10	10004515AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
Premiere Elements	\$8.04	\$10.00	10	10004515AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
Premiere Elements	\$22.11	\$28.00	80	09946047AC01A24	ALL	Windows	New Upgrade Plan		2Y	24 Months	1 USER
Premiere Elements	\$22.11	\$28.00	80	09946047AC01A24	ALL	Windows	Renewal Upgrade Plan		2Y	24 Months	1 USER
Production Premium	\$136.68	\$152.00	170	10004743AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
Production Premium	\$136.68	\$152.00	170	10004743AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
Production Premium	\$412.06	\$460.00	850	65055685AC01A24	ALL	Multiple Platforms	New Upgrade Plan		2Y	24 Months	1 USER
Production Premium	\$412.06	\$460.00	850	65055685AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		2Y	24 Months	1 USER
Professional Support	\$5,979.90	\$7,000.00	7000	10005127AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	4 USERS
Professional Support	\$5,979.90	\$7,000.00	7000	10005127AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	4 USERS
Professional Support	\$1,700.50	\$1,990.00	1990	10005133AC01A24	ALL	All Platforms	Uplift Renewal		2Y	PRO MIN REQ	1 USER
Professional Support	\$1,700.50	\$1,990.00	1990	10005133AC01A24	ALL	All Platforms	Uplift for Support		2Y	GOLD AD USR	1 USER
RoboHelp Office	\$804.02	\$899.00	1000	65030220AC01A00	8	Windows	AOO License		NA - License		1 USER
RoboHelp Office	\$402.01	\$449.00	500	65030019AC01A00	8	Windows	Upgrade License		NA - License		1 USER
RoboHelp Office	\$80.40	\$90.00	100	10005055AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
RoboHelp Office	\$80.40	\$90.00	100	10005055AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
RoboHelp Office	\$241.21	\$270.00	500	09947599AC01A24	ALL	Windows	New Upgrade Plan		2Y	PRO MIN REQ	1 USER
RoboHelp Office	\$241.21	\$270.00	500	09947599AC01A24	ALL	Windows	Renewal Upgrade Plan		2Y	PRO MIN REQ	1 USER
RoboHelp Server	\$1,609.05	\$1,799.00	2000	65029903AC01A00	8	Windows	AOO License		NA - License		1 USER
RoboHelp Server	\$804.02	\$899.00	1000	65030290AC01A00	8	Windows	Upgrade License		NA - License		1 USER
RoboHelp Server	\$482.41	\$540.00	600	10005067AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
RoboHelp Server	\$482.41	\$540.00	600	10005067AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
RoboHelp Server	\$482.41	\$540.00	1000	09947615AC01A24	ALL	Windows	New Upgrade Plan		2Y	PRO MIN REQ	1 USER
RoboHelp Server	\$482.41	\$540.00	1000	09947615AC01A24	ALL	Windows	Renewal Upgrade Plan		2Y	PRO MIN REQ	1 USER
Soundbooth	\$16.08	\$18.00	20	10004683AC01A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
Soundbooth	\$16.08	\$18.00	20	10004683AC01A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
Soundbooth	\$50.25	\$54.00	100	65032804AC01A24	ALL	Multiple Platforms	New Upgrade Plan		2Y	PRO MIN REQ	1 USER
Soundbooth	\$50.25	\$54.00	100	65032804AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		2Y	PRO MIN REQ	1 USER

Product Family	CCISDA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Soundbooth CS5	\$160.80	\$180.00	200	65050877AC01A00	3	Macintosh	AOO License		NA - License		1 USER
Soundbooth CS5	\$80.40	\$90.00	100	65050921AC01A00	3	Macintosh	Upgrade License		NA - License		1 USER
Soundbooth CS5	\$160.80	\$180.00	200	65050876AC01A00	3	Windows	AOO License		NA - License		1 USER
Soundbooth CS5	\$80.40	\$90.00	100	65050920AC01A00	3	Windows	Upgrade License		NA - License		1 USER
Visual Communicator	\$203.02	\$227.00	400	38040101AC01A00	3	Windows	AOO License		NA - License		1 USER
Visual Communicator	\$76.38	\$85.00	150	38040102AC01A00	3	Windows	Upgrade License		NA - License		1 USER
Visual Communicator	\$20.10	\$22.00	40	10004773AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Visual Communicator	\$136.68	\$152.00	170	10004755AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Web Premium	\$136.68	\$152.00	170	10004761AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
eLearning Suite	\$964.82	\$1,079.00	1800	65030277AC01A00	1	Windows	AOO License		NA - License		1 USER
eLearning Suite	\$482.41	\$539.00	600	65030077AC01A00	1	Windows	Upsell License		NA - License	FR CP	1 USER
eLearning Suite	\$482.41	\$539.00	600	65030267AC01A00	1	Windows	Upsell License		NA - License	FR CS3.3/3.0	1 USER
eLearning Suite	\$964.82	\$1,079.00	1200	6503137AC01A00	1	Windows	Upsell License		NA - License	FR CS4 WEB/DSG PRM	1 USER
eLearning Suite	\$964.82	\$1,079.00	1200	65032214AC01A00	1	Windows	Upsell License		NA - License	FR FL	1 USER
eLearning Suite	\$964.82	\$1,079.00	1200	65031461AC01A00	1	Windows	Upsell License		NA - License	FR PH	1 USER
eLearning Suite	\$643.22	\$719.00	800	65029946AC01A00	1	Windows	Upsell License		NA - License	FR PHXS	1 USER
eLearning Suite	\$1,448.24	\$1,620.00	1800	65075213AC01A00	2	Macintosh	AOO License		NA - License	FR PREV SUITE	1 USER
eLearning Suite	\$482.41	\$540.00	600	65075201AC01A00	2	Macintosh	Upgrade License		NA - License		1 USER
eLearning Suite	\$965.83	\$1,080.00	1800	65075083AC01A00	2	Macintosh	Upsell License	From Point Products	NA - License	APEX 9	1 USER
eLearning Suite	\$965.83	\$1,080.00	1800	65075109AC01A00	2	Macintosh	Upsell License	From Point Products	NA - License	CPTV 5/4/3/2	1 USER
eLearning Suite	\$965.83	\$1,080.00	1800	65075091AC01A00	2	Macintosh	Upsell License	From Point Products	NA - License	FLPR CS5/4/3 FL8	1 USER
eLearning Suite	\$965.83	\$1,080.00	1800	65075028AC01A00	2	Macintosh	Upsell License	From Point Products	NA - License	PS/PSX CS4/3/2	1 USER
eLearning Suite	\$1,448.24	\$1,620.00	1800	65075212AC01A00	2	Windows	AOO License		NA - License		1 USER
eLearning Suite	\$482.41	\$540.00	600	65075200AC01A00	2	Windows	Upgrade License		NA - License		1 USER
eLearning Suite	\$965.83	\$1,080.00	1800	65075082AC01A00	2	Windows	Upsell License	From Point Products	NA - License	APEX 9	1 USER
eLearning Suite	\$965.83	\$1,080.00	1800	65075330AC01A00	2	Windows	Upsell License	From Point Products	NA - License	CPTV 5/4/3/2	1 USER
eLearning Suite	\$965.83	\$1,080.00	1800	65075090AC01A00	2	Windows	Upsell License	From Point Products	NA - License	FLPR CS5/4/3 FL8	1 USER
eLearning Suite	\$965.83	\$1,080.00	1800	65075027AC01A00	2	Windows	Upsell License	From Point Products	NA - License	PS/PSX CS4/3/2	1 USER
eLearning Suite	\$144.72	\$162.00	180	10004995AC01A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
eLearning Suite	\$436.18	\$486.00	900	10005001AC01A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
eLearning Suite	\$436.18	\$486.00	900	65074984AC01A24	ALL	Macintosh	New Upgrade Plan		24 Months		1 USER
eLearning Suite	\$434.17	\$486.00	1800	65074960AC01A24	ALL	Macintosh	Renewal Upgrade Plan		24 Months		1 USER
eLearning Suite	\$434.17	\$486.00	1800	65030091AC01A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
eLearning Suite	\$434.17	\$486.00	1800	65029904AC01A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
eLearning Suite	\$436.18	\$486.00	900	65074985AC01A24	ALL	Windows	New Upgrade Plan		24 Months		1 USER
eLearning Suite	\$436.18	\$486.00	900	65074961AC01A24	ALL	Windows	Renewal Upgrade Plan		24 Months		1 USER

Product Family	CCSDA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Acrobat	\$111.56	\$135.00	300	54026197AC02A00	9	Windows	AOO License	NA - License	NA - License		1 USER
Acrobat	\$37.19	\$45.00	100	54026280AC02A00	9	Windows	Upgrade License	STD-STD	NA - License		1 USER
Acrobat	\$37.19	\$45.00	100	54026941AC02A00	9	Windows	Upsell License	ELE-STD	NA - License	ACRE-STD	1 USER
Acrobat	\$12.06	\$14.00	30	10004443AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Acrobat	\$12.06	\$14.00	30	10004449AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Acrobat	\$32.16	\$40.00	100	09946082AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Acrobat	\$32.16	\$40.00	100	09972497AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Acrobat Pro Extended	\$259.30	\$315.00	700	54026881AC02A00	9	Windows	AOO License	NA - License	NA - License		1 USER
Acrobat Pro Extended	\$84.42	\$103.00	230	54026905AC02A00	9	Windows	Upgrade License	3D-3D	NA - License		1 USER
Acrobat Pro Extended	\$26.13	\$32.00	70	54026907AC02A00	9	Windows	Upsell License	PRO-3D	NA - License	PRO MIN REQ	Per Seat
Acrobat Pro Extended	\$26.13	\$32.00	70	10004455AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Acrobat Pro Extended	\$78.39	\$94.00	230	10004461AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months		1 USER
Acrobat Pro Extended	\$78.39	\$94.00	230	09949772AC02A24	ALL	Windows	New Upgrade Plan	2Y	24 Months		1 USER
Acrobat Pro Extended	\$78.39	\$94.00	230	09974958AC02A24	ALL	Windows	Renewal Upgrade Plan	2Y	24 Months		1 USER
Acrobat Professional	\$166.83	\$202.00	450	54026318AC02A00	9	Macintosh	AOO License	NA - License	NA - License		1 USER
Acrobat Professional	\$59.30	\$72.00	160	54026615AC02A00	9	Macintosh	Upgrade License	PRO-PRO	NA - License		1 USER
Acrobat Professional	\$59.30	\$72.00	160	54026614AC02A00	9	Macintosh	Upsell License	STD-PRO	NA - License		1 USER
Acrobat Professional	\$166.83	\$202.00	450	54026356AC02A00	9	Windows	AOO License	NA - License	NA - License		1 USER
Acrobat Professional	\$59.30	\$72.00	160	54026691AC02A00	9	Windows	Upgrade License	PRO-PRO	NA - License		1 USER
Acrobat Professional	\$59.30	\$72.00	160	54026690AC02A00	9	Windows	Upsell License	STD-PRO	NA - License		1 USER
Acrobat Professional	\$16.08	\$20.00	40	10004473AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Acrobat Professional	\$16.08	\$20.00	40	10004472AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Acrobat Professional	\$50.25	\$60.00	160	09946158AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Acrobat Professional	\$50.25	\$60.00	160	09972573AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Adobe Design Premium	\$440.20	\$492.00	950	65060062AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Adobe Design Premium	\$440.20	\$492.00	950	65060101AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Adobe Design Std	\$301.51	\$336.00	650	65056851AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Adobe Design Std	\$301.51	\$336.00	650	65056808AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Adobe Distiller Svr	\$2,261.31	\$2,500.00	5000	54025929AC02A00	8	Linux	AOO License	NA - License	100 PK		100 USERS
Adobe Distiller Svr	\$6,783.92	\$7,500.00	15000	54025917AC02A00	8	Linux	AOO License	NA - License	100 PK		100 USERS
Adobe Distiller Svr	\$904.52	\$1,000.00	2000	54025953AC02A00	8	Linux	Upgrade License	NA - License	100 TO 100		100 USERS
Adobe Distiller Svr	\$4,522.61	\$5,000.00	10000	54025941AC02A00	8	Linux	Upgrade License	NA - License	100 TO UNLMTD		100 USERS
Adobe Distiller Svr	\$2,713.57	\$3,000.00	6000	54025947AC02A00	8	Linux	Upgrade License	NA - License	100 TO UNLMTD		100 USERS
Adobe Distiller Svr	\$2,261.31	\$2,500.00	5000	54025931AC02A00	8	Solaris	AOO License	NA - License	100 PK		100 USERS
Adobe Distiller Svr	\$6,783.92	\$7,500.00	15000	54025919AC02A00	8	Solaris	AOO License	NA - License	100 PK		100 USERS
Adobe Distiller Svr	\$904.52	\$1,000.00	2000	54025955AC02A00	8	Solaris	Upgrade License	NA - License	100 TO 100		100 USERS
Adobe Distiller Svr	\$4,522.61	\$5,000.00	10000	54025943AC02A00	8	Solaris	Upgrade License	NA - License	100 TO UNLMTD		100 USERS
Adobe Distiller Svr	\$2,713.57	\$3,000.00	6000	54025949AC02A00	8	Solaris	Upgrade License	NA - License	100 TO UNLMTD		100 USERS
Adobe Distiller Svr	\$2,261.31	\$2,500.00	5000	54025933AC02A00	8	Windows	AOO License	NA - License	100 PK		100 USERS
Adobe Distiller Svr	\$6,783.92	\$7,500.00	15000	54025921AC02A00	8	Windows	AOO License	NA - License	100 PK		100 USERS
Adobe Distiller Svr	\$904.52	\$1,000.00	2000	54025957AC02A00	8	Windows	Upgrade License	NA - License	100 TO 100		100 USERS
Adobe Distiller Svr	\$4,522.61	\$5,000.00	10000	54025945AC02A00	8	Windows	Upgrade License	NA - License	100 TO UNLMTD		100 USERS
Adobe Distiller Svr	\$2,713.57	\$3,000.00	6000	54025951AC02A00	8	Windows	Upgrade License	NA - License	100 TO UNLMTD		100 USERS
Adobe Distiller Svr	\$679.40	\$750.00	1500	10004491AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Adobe Distiller Svr	\$679.40	\$750.00	1500	10004497AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Adobe Distiller Svr	\$679.40	\$750.00	1500	09974816AC02A24	ALL	Linux	New Upgrade Plan	2Y	24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$2,036.18	\$2,250.00	6000	09974792AC02A24	ALL	Linux	New Upgrade Plan	2Y	24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$2,036.18	\$2,250.00	6000	09974864AC02A24	ALL	Linux	Renewal Upgrade Plan	2Y	24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$2,036.18	\$2,250.00	6000	09974840AC02A24	ALL	Linux	Renewal Upgrade Plan	2Y	24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$679.40	\$750.00	1500	09974820AC02A24	ALL	Solaris	New Upgrade Plan	2Y	24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$679.40	\$750.00	1500	09974796AC02A24	ALL	Solaris	New Upgrade Plan	2Y	24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$679.40	\$750.00	1500	09974868AC02A24	ALL	Solaris	Renewal Upgrade Plan	2Y	24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$2,036.18	\$2,250.00	6000	09974844AC02A24	ALL	Solaris	Renewal Upgrade Plan	2Y	24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$679.40	\$750.00	1500	09974824AC02A24	ALL	Windows	New Upgrade Plan	2Y	24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$2,036.18	\$2,250.00	6000	09974800AC02A24	ALL	Windows	New Upgrade Plan	2Y	24 Months	100 PK	100 USERS

Product Family	CO/SDA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Adobe Distiller Svr	\$679.40	\$750.00	2000	09974872AC02A24	ALL	Windows	Renewal Upgrade Plan	2Y	24 Months	100 PK	100 USERS
Adobe Distiller Svr	\$2,096.18	\$2,250.00	6000	09974848AC02A24	ALL	Windows	Renewal Upgrade Plan	2Y	24 Months		NOT APPLICABLE
Adobe Flash Catalyst	\$92.46	\$104.00	200	65069296AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Adobe Flash Catalyst	\$92.46	\$104.00	200	65069282AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Adobe Flash Catalyst CSS	\$307.54	\$344.00	400	65069259AC02A00	1	Multiple Platforms	AOO License		NA - License		1 USER
Adobe InCopy	\$20.10	\$22.00	20	10004575AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Adobe InCopy	\$20.10	\$22.00	20	10004581AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Adobe InCopy	\$60.30	\$66.00	90	65063545AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Adobe InCopy	\$60.30	\$66.00	90	65063468AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Adobe InCopy CS5	\$191.96	\$215.00	250	65066329AC02A00	7	Macintosh	AOO License		NA - License		1 USER
Adobe InCopy CS5	\$69.35	\$77.00	90	65067663AC02A00	7	Macintosh	Upgrade License		NA - License		1 USER
Adobe InCopy CS5	\$69.35	\$77.00	90	65067664AC02A00	7	Windows	Upgrade License		NA - License		1 USER
Adobe Media Player	\$17,085.43	\$20,000.00	20000	10005115AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	4 USERS
Adobe Media Player	\$17,085.43	\$20,000.00	20000	10005121AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	4 USERS
Adobe Premiere Pro	\$60.30	\$68.00	80	10004677AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Adobe Premiere Pro	\$184.92	\$208.00	300	65052591AC02A24	ALL	Multiple Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Adobe Premiere Pro	\$184.92	\$208.00	300	65052589AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months	PRO MIN REQ	Per Seat
Adobe Premiere Pro CS5	\$615.08	\$688.00	800	65051459AC02A00	5	Macintosh	AOO License		NA - License		1 USER
Adobe Premiere Pro CS5	\$230.15	\$258.00	300	65051607AC02A00	5	Macintosh	Upgrade License		NA - License		1 USER
Adobe Premiere Pro CS5	\$538.69	\$602.00	700	65051445AC02A00	5	Macintosh	Upsell License		NA - License	FR PREM ELEMENTS	1 USER
Adobe Premiere Pro CS5	\$615.08	\$688.00	800	65051460AC02A00	5	Windows	AOO License		NA - License		1 USER
Adobe Premiere Pro CS5	\$230.15	\$258.00	300	65051606AC02A00	5	Windows	Upgrade License		NA - License		1 USER
Adobe Premiere Pro CS5	\$538.69	\$602.00	700	65051446AC02A00	5	Windows	Upsell License		NA - License	FR PREM ELEMENTS	1 USER
Adobe Reader	\$17,085.43	\$20,000.00	20000	10005212AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	4 USERS
Adobe Reader	\$17,085.43	\$20,000.00	20000	10005218AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	4 USERS
Adobe TechnicalSuit	\$721.61	\$1,443.22	1900	65029830AC02A00	2	Windows	AOO License		NA - License		1 USER
Adobe TechnicalSuit	\$987.94	\$807.00	950	65030207AC02A00	2	Windows	Upgrade License		NA - License		1 USER
Adobe TechnicalSuit	\$987.94	\$1,104.00	1300	65030389AC02A00	2	Windows	Upsell License		NA - License	FR CP	1 USER
Adobe TechnicalSuit	\$987.94	\$1,104.00	1300	65030387AC02A00	2	Windows	Upsell License		NA - License	FR FM	1 USER
Adobe TechnicalSuit	\$1,444.22	\$1,104.00	1300	65030281AC02A00	2	Windows	Upsell License		NA - License	FR RB	1 USER
Adobe TechnicalSuit	\$721.61	\$1,615.00	1900	65076098AC02A00	2.5	Windows	AOO License		NA - License		1 USER
Adobe TechnicalSuit	\$228.14	\$807.00	950	65076158AC02A00	2.5	Windows	Upgrade License	Generic Upgrd Path1	NA - License	FR ATST 1/1.3	1 USER
Adobe TechnicalSuit	\$987.94	\$255.00	300	65076090AC02A00	2.5	Windows	Upgrade License	Generic Upgrd Path2	NA - License	FR ATST 2	1 USER
Adobe TechnicalSuit	\$987.94	\$1,105.00	1300	65076080AC02A00	2.5	Windows	Upsell License		NA - License	FR CP	1 USER
Adobe TechnicalSuit	\$987.94	\$1,105.00	1300	65076135AC02A00	2.5	Windows	Upsell License		NA - License	FR FM	1 USER
Adobe TechnicalSuit	\$144.72	\$1,105.00	1300	65076107AC02A00	2.5	Windows	Upsell License		NA - License	FR RB	1 USER
Adobe TechnicalSuit	\$432.16	\$162.00	190	10004935AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Adobe TechnicalSuit	\$432.16	\$162.00	190	10004941AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Adobe TechnicalSuit	\$446.23	\$484.00	950	09948774AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Adobe TechnicalSuit	\$446.23	\$484.00	950	09948774AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Adobe Web Premium	\$416.08	\$466.00	900	65067081AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Adobe Web Premium	\$416.08	\$466.00	900	65067117AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
After Effects	\$76.38	\$86.00	100	10004563AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
After Effects	\$231.16	\$258.00	300	10004569AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
After Effects	\$231.16	\$258.00	300	65053607AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
After Effects	\$768.84	\$860.00	1000	65053293AC02A00	10	Macintosh	AOO License		NA - License		1 USER
After Effects CS5	\$230.15	\$258.00	300	65053313AC02A00	10	Macintosh	Upgrade License		NA - License		1 USER
After Effects CS5	\$768.84	\$860.00	1000	65053292AC02A00	10	Windows	AOO License		NA - License		1 USER
After Effects CS5	\$230.15	\$258.00	300	65053312AC02A00	10	Windows	Upgrade License		NA - License		1 USER
Audition	\$268.34	\$300.00	350	54025384AC02A00	3	Windows	AOO License		NA - License		1 USER
Audition	\$76.38	\$85.00	100	54025404AC02A00	3	Windows	Upgrade License		NA - License	AUDT/PROD STDO PREM	1 USER

Adobe CLP Tier 2 Pricing

Product Family	CS/DA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Audition	\$26.13	\$30.00	30	10004587AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Audition	\$26.13	\$30.00	30	10004593AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Audition	\$80.40	\$90.00	100	09945944AC02A24	ALL	Windows	New Upgrade Plan	2Y	24 Months		1 USER
Audition	\$80.40	\$90.00	100	09972326AC02A24	ALL	Windows	Renewal Upgrade Plan	2Y	24 Months		1 USER
Authorware	\$2,172.86	\$2,429.00	3000	38003648AC02A00	7	Windows	AOO License		NA - License	FR 5.XOR6.0	1 USER
Authorware	\$651.26	\$728.00	900	38003654AC02A00	7	Windows	Upgrade License		NA - License	FR 6.5	1 USER
Authorware	\$288.44	\$323.00	400	38003652AC02A00	7	Windows	Upgrade License		NA - License	PRO MIN REQ	Per Seat
Authorware	\$231.16	\$258.00	300	10004887AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Authorware	\$231.16	\$258.00	300	10004893AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
CS5 Adobe Design Premium	\$1,461.31	\$1,634.00	1900	65064498AC02A00	5	Macintosh	AOO License		NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Design Premium	\$615.08	\$688.00	800	65065399AC02A00	5	Macintosh	Upgrade License	From 2/3 Ver Back	NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Design Premium	\$461.31	\$516.00	600	65064427AC02A00	5	Macintosh	Upgrade License	1 Versions Back	NA - License	FROM CS4	1 USER
CS5 Adobe Design Premium	\$846.23	\$946.00	1500	65064771AC02A00	5	Macintosh	Upsell License	Generic Upsell Path2	NA - License	DP FR 2+ PP W/UPG PN	1 USER
CS5 Adobe Design Premium	\$1,280.40	\$1,431.00	1500	65064894AC02A00	5	Macintosh	Upsell License	Generic Upsell Path3	NA - License	FROM ACROBAT PRO	1 USER
CS5 Adobe Design Premium	\$1,153.77	\$1,290.00	1500	65065358AC02A00	5	Macintosh	Upsell License		NA - License	FROM DREAMWEAVER	1 USER
CS5 Adobe Design Premium	\$1,153.77	\$1,290.00	1500	65064854AC02A00	5	Macintosh	Upsell License		NA - License	FROM FLASH PRO/BASIC	1 USER
CS5 Adobe Design Premium	\$1,153.77	\$1,290.00	1500	65065296AC02A00	5	Macintosh	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
CS5 Adobe Design Premium	\$1,153.77	\$1,290.00	1500	65064530AC02A00	5	Macintosh	Upsell License		NA - License	FROM INDESIGN	1 USER
CS5 Adobe Design Premium	\$1,153.77	\$1,290.00	1500	65065046AC02A00	5	Macintosh	Upsell License		NA - License	FROM INDESIGN	1 USER
CS5 Adobe Design Premium	\$1,461.31	\$1,634.00	1900	65064499AC02A00	5	Windows	AOO License		NA - License	FROM PHOTOSHOP EXT	1 USER
CS5 Adobe Design Premium	\$615.08	\$688.00	800	65065398AC02A00	5	Windows	Upgrade License	From 2/3 Ver Back	NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Design Premium	\$461.31	\$516.00	600	65064426AC02A00	5	Windows	Upgrade License	1 Versions Back	NA - License	FROM CS4	1 USER
CS5 Adobe Design Premium	\$846.23	\$946.00	1500	65064770AC02A00	5	Windows	Upsell License	Generic Upsell Path2	NA - License	DP FR 2+ PP W/UPG PN	1 USER
CS5 Adobe Design Premium	\$1,280.40	\$1,431.00	1500	65064893AC02A00	5	Windows	Upsell License	Generic Upsell Path3	NA - License	FROM ACROBAT PRO	1 USER
CS5 Adobe Design Premium	\$1,153.77	\$1,290.00	1500	65065357AC02A00	5	Windows	Upsell License		NA - License	FROM DREAMWEAVER	1 USER
CS5 Adobe Design Premium	\$1,153.77	\$1,290.00	1500	65064853AC02A00	5	Windows	Upsell License		NA - License	FROM FLASH PRO/BASIC	1 USER
CS5 Adobe Design Premium	\$1,153.77	\$1,290.00	1500	65065297AC02A00	5	Windows	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
CS5 Adobe Design Premium	\$1,153.77	\$1,290.00	1500	65064422AC02A00	5	Windows	Upsell License		NA - License	FROM INDESIGN	1 USER
CS5 Adobe Design Premium	\$1,153.77	\$1,290.00	1500	65065047AC02A00	5	Windows	Upsell License		NA - License	FROM PHOTOSHOP	1 USER
CS5 Adobe Design Premium	\$1,153.77	\$1,290.00	1500	65065047AC02A00	5	Windows	Upsell License		NA - License	FROM PHOTOSHOP EXT	1 USER
CS5 Adobe Design Std	\$1,000.00	\$1,118.00	1300	65065789AC02A00	5	Macintosh	AOO License		NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Design Std	\$538.69	\$602.00	700	65058038AC02A00	5	Macintosh	Upgrade License	From 2/3 Ver Back	NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Design Std	\$383.92	\$430.00	500	65058703AC02A00	5	Macintosh	Upgrade License	1 Versions Back	NA - License	FROM CS4	1 USER
CS5 Adobe Design Std	\$383.92	\$430.00	850	65058150AC02A00	5	Macintosh	Upsell License	Generic Upsell Path2	NA - License	DS FR 2+ PP W/UPG PN	1 USER
CS5 Adobe Design Std	\$654.27	\$731.00	850	65058674AC02A00	5	Macintosh	Upsell License	Generic Upsell Path3	NA - License	FROM ACROBAT PRO	1 USER
CS5 Adobe Design Std	\$653.27	\$731.00	850	65058128AC02A00	5	Macintosh	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
CS5 Adobe Design Std	\$653.27	\$731.00	850	65058657AC02A00	5	Macintosh	Upsell License		NA - License	FROM INDESIGN	1 USER
CS5 Adobe Design Std	\$653.27	\$731.00	850	65058633AC02A00	5	Macintosh	Upsell License		NA - License	FROM INDESIGN	1 USER
CS5 Adobe Design Std	\$1,000.00	\$1,118.00	1300	65057892AC02A00	5	Windows	AOO License		NA - License	FROM PHOTOSHOP EXT	1 USER
CS5 Adobe Design Std	\$538.69	\$602.00	700	65058039AC02A00	5	Windows	Upgrade License	From 2/3 Ver Back	NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Design Std	\$383.92	\$430.00	500	65058009AC02A00	5	Windows	Upgrade License	1 Versions Back	NA - License	FROM CS4	1 USER
CS5 Adobe Design Std	\$383.92	\$430.00	850	65058151AC02A00	5	Windows	Upsell License	Generic Upsell Path2	NA - License	DS FR 2+ PP W/UPG PN	1 USER
CS5 Adobe Design Std	\$654.27	\$731.00	850	65058673AC02A00	5	Windows	Upsell License	Generic Upsell Path3	NA - License	FROM ACROBAT PRO	1 USER
CS5 Adobe Design Std	\$653.27	\$731.00	850	65058129AC02A00	5	Windows	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
CS5 Adobe Design Std	\$653.27	\$731.00	850	65058658AC02A00	5	Windows	Upsell License		NA - License	FROM INDESIGN	1 USER
CS5 Adobe Design Std	\$653.27	\$731.00	850	65058511AC02A00	5	Windows	Upsell License		NA - License	FROM INDESIGN	1 USER
CS5 Adobe Design Std	\$653.27	\$731.00	850	65058634AC02A00	5	Windows	Upsell License		NA - License	FROM PHOTOSHOP	1 USER
CS5 Adobe Design Std	\$653.27	\$731.00	850	65067704AC02A00	5	Windows	Upsell License		NA - License	FROM PHOTOSHOP EXT	1 USER
CS5 Adobe Web Premium	\$1,383.92	\$1,548.00	1800	65067704AC02A00	5	Macintosh	AOO License		NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Web Premium	\$615.08	\$688.00	800	65068126AC02A00	5	Macintosh	Upgrade License	From 2/3 Ver Back	NA - License	FR SUITES 2/3V BACK	1 USER
CS5 Adobe Web Premium	\$461.31	\$516.00	600	65068501AC02A00	5	Macintosh	Upgrade License	1 Versions Back	NA - License	FROM CS4	1 USER
CS5 Adobe Web Premium	\$1,204.02	\$1,345.00	1400	65068278AC02A00	5	Macintosh	Upsell License	Generic Upsell Path3	NA - License	FROM ACROBAT PRO	1 USER
CS5 Adobe Web Premium	\$1,076.38	\$1,204.00	1400	65068031AC02A00	5	Macintosh	Upsell License		NA - License	FROM DREAMWEAVER	1 USER
CS5 Adobe Web Premium	\$1,076.38	\$1,204.00	1400	65067729AC02A00	5	Macintosh	Upsell License		NA - License	FROM FLASH PRO/BASIC	1 USER

Product Family	CSDBA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
CSS Adobe Web Premium	\$1,076.38	\$1,204.00	1400	65067959AC02A00	5	Macintosh	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
CSS Adobe Web Premium	\$1,076.38	\$1,204.00	1400	65068117AC02A00	5	Macintosh	Upsell License		NA - License	FROM PHOTOSHOP	1 USER
CSS Adobe Web Premium	\$1,076.38	\$1,204.00	1400	65068201AC02A00	5	Macintosh	Upsell License		NA - License	FROM PHOTOSHOP EXT	1 USER
CSS Adobe Web Premium	\$768.84	\$860.00	1400	65067770AC02A00	5	Macintosh	Upsell License	Generic Upsell Path2	NA - License	WP FR 2+ PP W/UPG PN	1 USER
CSS Adobe Web Premium	\$1,383.92	\$1,548.00	1800	65067705AC02A00	5	Windows	AOO License		NA - License		1 USER
CSS Adobe Web Premium	\$615.08	\$688.00	800	65068127AC02A00	5	Windows	Upgrade License	From 2/3 Ver Back	NA - License	FR SUITES 2/3V BACK	1 USER
CSS Adobe Web Premium	\$461.31	\$516.00	600	65068539AC02A00	5	Windows	Upgrade License	1 Versions Back	NA - License	FROM CS4	1 USER
CSS Adobe Web Premium	\$1,204.02	\$1,345.00	1400	65068279AC02A00	5	Windows	Upsell License	Generic Upsell Path3	NA - License	FROM ACROBAT PRO	1 USER
CSS Adobe Web Premium	\$1,076.38	\$1,204.00	1400	65068032AC02A00	5	Windows	Upsell License		NA - License	FROM DREAMWEAVER	1 USER
CSS Adobe Web Premium	\$1,076.38	\$1,204.00	1400	65067730AC02A00	5	Windows	Upsell License		NA - License	FROM FLASH PRO/BASIC	1 USER
CSS Adobe Web Premium	\$1,076.38	\$1,204.00	1400	65067960AC02A00	5	Windows	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
CSS Adobe Web Premium	\$1,076.38	\$1,204.00	1400	65068118AC02A00	5	Windows	Upsell License		NA - License	FROM PHOTOSHOP	1 USER
CSS Adobe Web Premium	\$1,076.38	\$1,204.00	1400	65068200AC02A00	5	Windows	Upsell License	Generic Upsell Path2	NA - License	FROM PHOTOSHOP EXT	1 USER
CSS Adobe Web Premium	\$768.84	\$860.00	1400	65068283AC02A00	5	Windows	AOO License		NA - License	WP FR 2+ PP W/UPG PN	1 USER
CSS Master Collection	\$2,000.00	\$2,236.00	2600	65066745AC02A00	5	Macintosh	AOO License		NA - License		1 USER
CSS Master Collection	\$922.61	\$1,032.00	1200	65066213AC02A00	5	Windows	Upgrade License	2 Versions Back	NA - License	FROM MC CS3	1 USER
CSS Master Collection	\$692.46	\$774.00	900	65066041AC02A00	5	Windows	Upgrade License	1 Versions Back	NA - License	FROM MC CS4	1 USER
CSS Master Collection	\$692.46	\$774.00	1300	65066377AC02A00	5	Macintosh	Upsell License	Generic Upsell Path2	NA - License	FR 1 STE W/UPGPN	1 USER
CSS Master Collection	\$3,000.00	\$1,118.00	1300	65066715AC02A00	5	Macintosh	Upsell License		NA - License	FR ANY 1 SUITE	1 USER
CSS Master Collection	\$922.61	\$1,032.00	1200	65066213AC02A00	5	Windows	Upgrade License	2 Versions Back	NA - License	FROM MC CS3	1 USER
CSS Master Collection	\$692.46	\$774.00	900	65066041AC02A00	5	Windows	Upgrade License	1 Versions Back	NA - License	FROM MC CS4	1 USER
CSS Master Collection	\$692.46	\$774.00	1300	65066377AC02A00	5	Windows	Upsell License	Generic Upsell Path2	NA - License	FR 1 STE W/UPGPN	1 USER
CSS Production Premium	\$1,307.54	\$1,462.00	1700	65054987AC02A00	5	Macintosh	AOO License		NA - License	FR ANY 1 SUITE	1 USER
CSS Production Premium	\$615.08	\$688.00	800	65051855AC02A00	5	Macintosh	Upgrade License		NA - License	FR SUITES 2/3V BACK	1 USER
CSS Production Premium	\$461.31	\$516.00	600	65054047AC02A00	5	Macintosh	Upgrade License	From 2/3 Ver Back	NA - License	FROM CS4	1 USER
CSS Production Premium	\$846.23	\$946.00	1100	65055563AC02A00	5	Macintosh	Upsell License		NA - License	FR AFTER EFFECTS	1 USER
CSS Production Premium	\$846.23	\$946.00	1100	65054919AC02A00	5	Macintosh	Upsell License		NA - License	FROM FLASH PRO/BASIC	1 USER
CSS Production Premium	\$846.23	\$946.00	1100	65054333AC02A00	5	Macintosh	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
CSS Production Premium	\$846.23	\$946.00	1100	65054043AC02A00	5	Macintosh	Upsell License		NA - License	FROM PHOTOSHOP	1 USER
CSS Production Premium	\$846.23	\$946.00	1100	65052235AC02A00	5	Macintosh	Upsell License		NA - License	FROM PHOTOSHOP EXT	1 USER
CSS Production Premium	\$615.08	\$688.00	1100	65055052AC02A00	5	Macintosh	Upsell License		NA - License	FROM PREMIERE PRO	1 USER
CSS Production Premium	\$1,307.54	\$1,462.00	1700	65054969AC02A00	5	Windows	AOO License	Generic Upsell Path2	NA - License	PP FR 2+ PP W/UPG PN	1 USER
CSS Production Premium	\$615.08	\$688.00	800	65051844AC02A00	5	Windows	Upgrade License	From 2/3 Ver Back	NA - License	FR SUITES 2/3V BACK	1 USER
CSS Production Premium	\$461.31	\$516.00	600	65054083AC02A00	5	Windows	Upgrade License	1 Versions Back	NA - License	FROM CS4	1 USER
CSS Production Premium	\$846.23	\$946.00	1100	65055564AC02A00	5	Windows	Upsell License		NA - License	FR AFTER EFFECTS	1 USER
CSS Production Premium	\$846.23	\$946.00	1100	65055490AC02A00	5	Windows	Upsell License		NA - License	FROM FLASH PRO/BASIC	1 USER
CSS Production Premium	\$846.23	\$946.00	1100	65054332AC02A00	5	Windows	Upsell License		NA - License	FROM ILLUSTRATOR	1 USER
CSS Production Premium	\$846.23	\$946.00	1100	65054044AC02A00	5	Windows	Upsell License		NA - License	FROM PHOTOSHOP	1 USER
CSS Production Premium	\$846.23	\$946.00	1100	65052224AC02A00	5	Windows	Upsell License		NA - License	FROM PHOTOSHOP EXT	1 USER
CSS Production Premium	\$846.23	\$946.00	1100	65055053AC02A00	5	Windows	Upsell License		NA - License	FROM PREMIERE PRO	1 USER
CSS Production Premium	\$615.08	\$688.00	1100	65051054AC02A00	5	Windows	Upsell License		NA - License	PP FR 2+ PP W/UPG PN	1 USER
Capitivate	\$607.04	\$679.00	800	65029997AC02A00	4	Windows	AOO License	Generic Upsell Path2	NA - License		1 USER
Capitivate	\$227.14	\$254.00	300	65029991AC02A00	4	Windows	Upgrade License		NA - License		1 USER
Capitivate	\$608.04	\$680.00	800	65075678AC02A00	5	Macintosh	AOO License		NA - License		1 USER
Capitivate	\$228.14	\$255.00	300	65075709AC02A00	5	Macintosh	Upgrade License		NA - License	FROM CPTV 3	1 USER
Capitivate	\$228.14	\$255.00	300	65075846AC02A00	5	Macintosh	Upgrade License		NA - License	FROM CPTV 4	1 USER
Capitivate	\$608.04	\$680.00	800	65075677AC02A00	5	Windows	AOO License		NA - License		1 USER
Capitivate	\$228.14	\$255.00	300	65075708AC02A00	5	Windows	Upgrade License		NA - License	FROM CPTV 3	1 USER
Capitivate	\$228.14	\$255.00	300	65075847AC02A00	5	Windows	Upgrade License		NA - License	FROM CPTV 4	1 USER
Capitivate	\$60.30	\$68.00	80	10004971AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Capitivate	\$60.30	\$68.00	80	10004977AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Capitivate	\$182.91	\$204.00	300	65076339AC02A24	ALL	Macintosh	New Upgrade Plan	2Y	24 Months		1 USER

Product Family	ECISDA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Capivate	\$182.91	\$204.00	300	65076285AC02A24	ALL	Macintosh	Renewal Upgrade Plan	2Y	24 Months		1 USER
Capivate	\$182.91	\$204.00	300	38003951AC02A24	ALL	Windows	New Upgrade Plan	2Y	24 Months		1 USER
Capivate	\$182.91	\$204.00	300	65076328AC02A24	ALL	Windows	New Upgrade Plan	2Y	24 Months		1 USER
Capivate	\$182.91	\$204.00	300	38003983AC02A24	ALL	Windows	Renewal Upgrade Plan	2Y	24 Months		1 USER
ColdFusion Ent	\$4,696.48	\$5,699.00	7500	540252221AC02A00	8	All Platforms	AOO License		NA - License		1 USER
ColdFusion Ent	\$2,348.74	\$2,850.00	3750	54025224AC02A00	8	All Platforms	Upgrade License		NA - License	FR CENT 6 OR 7	1 USER
ColdFusion Ent	\$4,290.45	\$5,206.00	6850	54025227AC02A00	8	All Platforms	Upsell License		NA - License	FR CSTD 6 OR 7	1 USER
ColdFusion Ent	\$3,883.42	\$4,712.00	6200	54025230AC02A00	8	All Platforms	Upsell License		NA - License	FR CSTD 8	1 USER
ColdFusion Ent	\$4,696.48	\$5,699.00	7500	65047411AC02A00	9	All Platforms	AOO License		NA - License		1 USER
ColdFusion Ent	\$2,348.74	\$2,850.00	3750	65047401AC02A00	9	All Platforms	Upgrade License	Generic Upgrd Path1	NA - License	CENT 7/8	1 USER
ColdFusion Ent	\$3,883.42	\$4,712.00	6200	65047389AC02A00	9	All Platforms	Upsell License	Generic Upsell Path2	NA - License	FR CSTD 7/8	1 USER
ColdFusion Ent	\$4,290.45	\$5,213.00	6860	65047450AC02A00	9	All Platforms	Upsell License	Generic Upsell Path1	NA - License	FR CSTD 9	1 USER
ColdFusion Ent	\$1,409.05	\$1,710.00	2250	10004815AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per CPU
ColdFusion Ent	\$1,409.05	\$1,710.00	2250	10004821AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per CPU
ColdFusion Ent	\$1,879.40	\$2,280.00	3750	38003699AC02A24	ALL	Other	New Upgrade Plan	2Y	24 Months		2 USERS
ColdFusion Ent	\$1,879.40	\$2,280.00	3750	38003723AC02A24	ALL	Other	Renewal Upgrade Plan	2Y	24 Months		2 USERS
ColdFusion Standard	\$813.07	\$987.00	1300	54025215AC02A00	8	All Platforms	AOO License		NA - License		1 USER
ColdFusion Standard	\$406.03	\$493.00	650	54025218AC02A00	8	All Platforms	Upgrade License		NA - License	FR CSTD 6 OR 7	1 USER
ColdFusion Standard	\$813.07	\$987.00	1300	65047455AC02A00	9	All Platforms	AOO License		NA - License		1 USER
ColdFusion Standard	\$406.03	\$493.00	650	65047422AC02A00	9	All Platforms	Upgrade License		NA - License	CSTD 7/8	1 USER
ColdFusion Standard	\$249.22	\$296.00	390	10004827AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per CPU
ColdFusion Standard	\$243.22	\$296.00	390	10004833AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per CPU
ColdFusion Standard	\$325.63	\$394.00	650	38004007AC02A24	ALL	Other	New Upgrade Plan	2Y	24 Months		2 USERS
ColdFusion Standard	\$325.63	\$394.00	650	38004027AC02A24	ALL	Other	Renewal Upgrade Plan	2Y	24 Months		2 USERS
ColdFusion Builder	\$227.14	\$275.00	300	65069576AC02A00	1	Multiple Platforms	AOO License		NA - License		1 USER
ColdFusion Builder	\$64.32	\$80.00	90	10004839AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
ColdFusion Builder	\$64.32	\$80.00	90	10004845AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
ColdFusion Builder	\$90.45	\$110.00	150	65047334AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
ColdFusion Builder	\$90.45	\$110.00	150	65047340AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Contribute	\$14.07	\$16.00	20	10004959AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Contribute	\$14.07	\$16.00	20	10004965AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Contribute	\$46.23	\$52.00	800	65069894AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Contribute	\$46.23	\$52.00	800	65069875AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Contribute CS5	\$151.76	\$170.00	200	65070168AC02A00	6	Macintosh	AOO License		NA - License		1 USER
Contribute CS5	\$75.38	\$85.00	100	65070145AC02A00	6	Macintosh	Upgrade License		NA - License		1 USER
Contribute CS5	\$151.76	\$170.00	200	65070186AC02A00	6	Windows	AOO License		NA - License		1 USER
Contribute Pub Servr	\$69.35	\$77.00	90	38036484AC02A00	1.1	Linux	AOO License		NA - License		1 USER
Contribute Pub Servr	\$69.35	\$77.00	90	38036485AC02A00	1.1	Solaris	AOO License		NA - License		1 USER
Contribute Pub Servr	\$69.35	\$77.00	90	38036483AC02A00	1.1	Windows	AOO License		NA - License		1 USER
Contribute Pub Servr	\$8.04	\$10.00	10	10004947AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Contribute Pub Servr	\$8.04	\$10.00	10	10004953AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Contribute Pub Servr	\$22.11	\$24.00	90	38003771AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Contribute Pub Servr	\$22.11	\$24.00	90	38003819AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Design Premium	\$138.69	\$154.00	180	10004707AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Design Premium	\$138.69	\$154.00	180	10004713AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Design Premium	\$414.07	\$464.00	600	09947840AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Design Premium	\$414.07	\$464.00	600	09947896AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Design Standard	\$106.53	\$120.00	140	10004731AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Design Standard	\$106.53	\$120.00	140	10004737AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Design Standard	\$321.61	\$360.00	500	09948159AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Design Standard	\$321.61	\$360.00	500	09973847AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Director	\$759.80	\$849.00	1000	65036638AC02A00	11.5	Macintosh	AOO License		NA - License		1 USER
Director	\$227.14	\$254.00	300	65036595AC02A00	11.5	Macintosh	Upgrade License		NA - License		1 USER
Director	\$759.80	\$849.00	1000	65036572AC02A00	11.5	Windows	AOO License		NA - License		1 USER

Product Family	CPQSDA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Director	\$227.14	\$254.00	300	65036658AC02A00	11.5	Windows	Upgrade License		NA - License		1 USER
Director	\$74.37	\$84.00	100	10004983AC02A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Director	\$74.37	\$84.00	100	10004989AC02A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Director	\$227.14	\$254.00	300	38004055AC02A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Director	\$227.14	\$254.00	300	38004079AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Dreamweaver	\$30.15	\$34.00	40	10004599AC02A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Dreamweaver	\$30.15	\$34.00	40	10004605AC02A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Dreamweaver	\$92.46	\$104.00	200	65058875AC02A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Dreamweaver	\$92.46	\$104.00	200	65058941AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Dreamweaver CS5	\$307.54	\$344.00	400	65055879AC02A00	11	Macintosh	AOO License		NA - License		1 USER
Dreamweaver CS5	\$153.77	\$172.00	200	65059755AC02A00	11	Macintosh	Upgrade License		NA - License	FROM GOLIVE	1 USER
Dreamweaver CS5	\$307.54	\$344.00	400	65059878AC02A00	11	Macintosh	AOO License		NA - License		1 USER
Dreamweaver CS5	\$153.77	\$172.00	200	65059753AC02A00	11	Windows	Upgrade License		NA - License		1 USER
Dreamweaver CS5	\$153.77	\$172.00	200	65059280AC02A00	11	Windows	Upsell License		NA - License	FROM GOLIVE	1 USER
Enterprise Dev Pgm	\$13,660.30	\$15,990.00	15990	10005161AC02A24	ALL	All Platforms	System Dev Support		24 Months	10PK	10 USERS
Enterprise Dev Pgm	\$2,554.77	\$2,990.00	2990	10005153AC02A24	ALL	All Platforms	System Dev Support		24 Months	1PK	1 USER
Enterprise Dev Pgm	\$8,534.67	\$9,990.00	9990	10005157AC02A24	ALL	All Platforms	System Dev Support		24 Months	5PK	5 USERS
FMS INTERACT EDTN	\$3,460.30	\$3,825.00	4500	65029077AC02A00	3.5	All Platforms	AOO License		NA - License		1 USER
FMS INTERACT EDTN	\$1,533.67	\$1,696.00	1995	65029108AC02A00	3.5	All Platforms	AOO License		NA - License	FROM 2.X	1 USER
FMS INTERACT EDTN	\$268.34	\$297.00	350	65029104AC02A00	3.5	All Platforms	Upgrade License		NA - License	FROM 3.0	1 USER
FMS INTERACT EDTN	\$2,694.47	\$2,979.00	3505	65029115AC02A00	3.5	All Platforms	Upsell License		NA - License	FMSE 3.0	1 USER
FMS INTERACT EDTN	\$2,694.47	\$2,979.00	3505	65029096AC02A00	3.5	All Platforms	Upsell License		NA - License	FMSE 3.5	1 USER
FMS INTERACT EDTN	\$1,039.20	\$1,148.00	1350	10004791AC02A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per CPU
FMS INTERACT EDTN	\$1,039.20	\$1,148.00	1350	10004797AC02A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per CPU
FMS INTERACT EDTN	\$1,039.20	\$1,148.00	2000	09949213AC02A24	ALL	All Platforms	New Upgrade Plan		24 Months		1 USER
FMS INTERACT EDTN	\$1,039.20	\$1,148.00	2000	09974778AC02A24	ALL	All Platforms	Renewal Upgrade Plan		24 Months		1 USER
FMS STREAM EDTN	\$764.82	\$846.00	995	65029071AC02A00	3.5	All Platforms	AOO License		NA - License		1 USER
FMS STREAM EDTN	\$191.96	\$212.00	250	65029123AC02A00	3.5	All Platforms	Upgrade License		NA - License	FROM 3.0	1 USER
FMS STREAM EDTN	\$229.15	\$254.00	300	10004803AC02A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per CPU
FMS STREAM EDTN	\$229.15	\$254.00	300	10004809AC02A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per CPU
FMS STREAM EDTN	\$229.15	\$220.00	250	09949217AC02A24	ALL	All Platforms	New Upgrade Plan		24 Months		1 USER
FMS STREAM EDTN	\$229.15	\$220.00	250	09974782AC02A24	ALL	All Platforms	Renewal Upgrade Plan		24 Months		1 USER
Fireworks	\$24.12	\$26.00	30	10004623AC02A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Fireworks	\$24.12	\$26.00	30	10004629AC02A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Fireworks	\$70.35	\$78.00	150	6505773AC02A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Fireworks	\$70.35	\$78.00	150	6505739AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Fireworks CS5	\$230.15	\$258.00	300	65054509AC02A00	11	Macintosh	AOO License		NA - License		1 USER
Fireworks CS5	\$230.15	\$258.00	300	65054556AC02A00	11	Macintosh	Upgrade License		NA - License		1 USER
Fireworks CS5	\$230.15	\$258.00	300	65054553AC02A00	11	Windows	AOO License		NA - License		1 USER
Fireworks CS5	\$115.58	\$129.00	150	65054457AC02A00	11	Windows	Upgrade License		NA - License		1 USER
Flash Builder Prem	\$516.58	\$643.00	700	65069761AC02A00	4	Multiple Platforms	AOO License		NA - License	FROM FBPR 2/3	1 USER
Flash Builder Prem	\$221.11	\$275.00	300	65069756AC02A00	4	Multiple Platforms	Upgrade License		NA - License	FROM CF BUILDER	1 USER
Flash Builder Prem	\$368.84	\$459.00	500	65069815AC02A00	4	Multiple Platforms	Upsell License		NA - License	FROM CSS WEB/MASTER	1 USER
Flash Builder Prem	\$368.84	\$459.00	500	65069810AC02A00	4	Multiple Platforms	Upsell License		NA - License	FROM FB STD	1 USER
Flash Builder Prem	\$368.84	\$459.00	500	65069781AC02A00	4	Multiple Platforms	Upsell License		NA - License	FROM FB STD	1 USER
Flash Builder Prem	\$154.77	\$192.00	300	10005260AC02A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Flash Builder Prem	\$154.77	\$192.00	300	10005266AC02A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Flash Builder Prem	\$207.04	\$258.00	300	65047819AC02A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Flash Builder Prem	\$207.04	\$258.00	300	65047803AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Flash Builder Std	\$183.92	\$229.00	250	65069419AC02A00	4	Multiple Platforms	AOO License		NA - License		1 USER
Flash Builder Std	\$73.37	\$91.00	100	65069427AC02A00	4	Multiple Platforms	Upgrade License		NA - License		1 USER
Flash Builder Std	\$54.27	\$68.00	100	10004863AC02A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Flash Builder Std	\$54.27	\$68.00	100	10004869AC02A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Flash Builder Std	\$66.33	\$82.00	100	65047854AC02A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER

Product Family	CSQA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Flash Builder Std	\$66.33	\$82.00	100	65047838AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Flash Desktop Player	\$17,085.43	\$20,000.00	20000	10005224AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	4 USERS
Flash Desktop Player	\$17,085.43	\$20,000.00	20000	10005230AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	4 USERS
Flash Media Playback	\$17,085.43	\$20,000.00	20000	10005387AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	4 USERS
Flash Media Playback	\$17,085.43	\$20,000.00	20000	10005393AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	4 USERS
Flash Paper	\$57.29	\$64.00	80	38003153AC02A00	2	Windows	AOO License		NA - License		1 USER
Flash Pro	\$54.27	\$60.00	70	10004611AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Flash Pro	\$54.27	\$60.00	70	10004617AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Flash Pro	\$162.81	\$182.00	200	65052775AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Flash Pro	\$162.81	\$182.00	200	65052741AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Flash Pro CS5	\$538.69	\$602.00	700	65056457AC02A00	11	Macintosh	AOO License		NA - License		1 USER
Flash Pro CS5	\$538.69	\$602.00	700	65056554AC02A00	11	Macintosh	Upgrade License		NA - License		1 USER
Flash Pro CS5	\$153.77	\$172.00	200	65056458AC02A00	11	Windows	AOO License		NA - License		1 USER
Flash Pro CS5	\$153.77	\$172.00	200	65056555AC02A00	11	Windows	Upgrade License		NA - License		1 USER
Flex Builder	\$64.32	\$80.00	90	10004851AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Flex Builder	\$64.32	\$80.00	90	10004857AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Flex Builder	\$36.18	\$44.00	100	09947730AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Flex Builder	\$36.18	\$44.00	100	09947752AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Flex Builder Pro	\$74.37	\$92.00	210	10005272AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Flex Builder Pro	\$74.37	\$92.00	210	10005278AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Flex Builder Pro	\$100.50	\$124.00	700	09975069AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Flex Builder Pro	\$100.50	\$124.00	700	09975075AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Font Folio	\$342.71	\$383.00	450	54024273AC02A00	11	Multiple Platforms	AOO License		NA - License	1STORDER20	1 USER
Font Folio	\$94.47	\$106.00	125	54024274AC02A00	11	Multiple Platforms	Upgrade License		NA - License	1STORDER20-FR 8/9	1 USER
Font Folio	\$76.38	\$85.00	100	54024275AC02A00	11	Multiple Platforms	Upgrade License		NA - License	1STORDER20-FR FFO1.0	1 USER
Font Folio	\$94.17	\$38.00	50	10005007AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Font Folio	\$94.17	\$38.00	50	10005013AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
FrameMaker	\$1,011.06	\$1,130.00	1330	58047489AC02A00	8	Unix	AOO License		NA - License	SOLARIS	1 USER
FrameMaker	\$326.63	\$365.00	430	58047495AC02A00	8	Unix	Upgrade License		NA - License	SOLARIS	1 USER
FrameMaker	\$759.80	\$849.00	1000	65030347AC02A00	9	Windows	AOO License		NA - License		1 USER
FrameMaker	\$303.52	\$339.00	400	65030375AC02A00	9	Windows	Upgrade License		NA - License		1 USER
FrameMaker	\$74.37	\$84.00	100	10005019AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
FrameMaker	\$74.37	\$84.00	100	10005025AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
FrameMaker	\$227.14	\$254.00	400	09946786AC02A24	ALL	Windows	New Upgrade Plan	2Y	24 Months		1 USER
FrameMaker	\$227.14	\$254.00	400	09973197AC02A24	ALL	Windows	Renewal Upgrade Plan	2Y	24 Months		1 USER
FrameMaker Server	\$6,081.41	\$6,799.00	8000	65030309AC02A00	9	Windows	AOO License		NA - License	FROM FMSV	1 USER
FrameMaker Server	\$3,040.20	\$3,399.00	4000	65030360AC02A00	9	Windows	Upgrade License		NA - License	FROM FMSV	1 USER
FrameMaker Server	\$609.05	\$680.00	800	10005043AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per CPU
FrameMaker Server	\$609.05	\$680.00	800	10005049AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per CPU
FrameMaker Server	\$1,825.13	\$2,040.00	4000	09946796AC02A24	ALL	Windows	New Upgrade Plan	2Y	24 Months		1 USER
FrameMaker Server	\$1,825.13	\$2,040.00	4000	09973207AC02A24	ALL	Windows	Renewal Upgrade Plan	2Y	24 Months		1 USER
FrameMaker Shared	\$1,512.56	\$1,691.00	1990	58047505AC02A00	8	Unix	AOO License		NA - License	SITE SOLARIS	1 USER
FrameMaker Shared	\$433.17	\$484.00	570	58047511AC02A00	8	Unix	Upgrade License		NA - License	SITE SOLARIS	1 USER
FrameMaker Shared	\$152.76	\$170.00	200	10005031AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
FrameMaker Shared	\$152.76	\$170.00	200	10005037AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Freehand	\$288.44	\$323.00	400	38003361AC02A00	11	Macintosh	AOO License		NA - License	FR 10X	1 USER
Freehand	\$288.44	\$323.00	400	38003356AC02A00	11	Macintosh	Upgrade License		NA - License	FR 10X	1 USER
Freehand	\$108.54	\$121.00	150	38003358AC02A00	11	Macintosh	Upgrade License		NA - License	FR 9X	1 USER
Freehand	\$288.44	\$323.00	400	38003298AC02A00	11	Windows	AOO License		NA - License		1 USER
Freehand	\$71.36	\$80.00	100	38003293AC02A00	11	Windows	Upgrade License		NA - License	FR 10X	1 USER
Freehand	\$28.14	\$32.00	40	38003295AC02A00	11	Windows	Upgrade License		NA - License	FR 9X	1 USER
Freehand	\$28.14	\$32.00	40	10004899AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Freehand	\$28.14	\$32.00	40	10004905AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
IBM Elixir	\$577.89	\$719.00	800	54031795AC02A00	2.5	All Platforms	AOO License		NA - License		1 USER
IBM Elixir	\$360.80	\$449.00	500	54031797AC02A00	2.5	All Platforms	Upgrade License		NA - License	FROM ILOG	1 USER

Adobe CLP Tier 2 Pricing

Product Family	CSDA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
IBM Elidir	\$84.42	\$106.00	240	10004875AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
IBM Elidir	\$84.42	\$106.00	240	10004881AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Illustrator	\$46.23	\$52.00	60	10004635AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Illustrator	\$46.23	\$52.00	60	10004641AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Illustrator	\$138.69	\$156.00	200	65058896AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Illustrator	\$138.69	\$156.00	200	65058982AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Illustrator CSS	\$461.31	\$516.00	600	65061547AC02A00	15	Macintosh	AOO License	NA - License	NA - License		1 USER
Illustrator CSS	\$153.77	\$172.00	200	65061548AC02A00	15	Macintosh	Upgrade License	NA - License	NA - License	FROM FREEHAND	1 USER
Illustrator CSS	\$153.77	\$172.00	200	65061548AC02A00	15	Windows	Upsell License	NA - License	NA - License		1 USER
Illustrator CSS	\$461.31	\$516.00	600	65061502AC02A00	15	Windows	AOO License	NA - License	NA - License	FROM FREEHAND	1 USER
Illustrator CSS	\$153.77	\$172.00	200	65061413AC02A00	15	Windows	Upgrade License	NA - License	NA - License		1 USER
InDesign	\$50.25	\$56.00	70	10004539AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
InDesign	\$50.25	\$56.00	70	10004545AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
InDesign	\$162.81	\$182.00	200	65052504AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
InDesign	\$162.81	\$182.00	200	65052555AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
InDesign CSS	\$538.69	\$602.00	700	65062052AC02A00	7	Macintosh	AOO License	NA - License	NA - License		1 USER
InDesign CSS	\$153.77	\$172.00	200	65062096AC02A00	7	Macintosh	Upgrade License	NA - License	NA - License		1 USER
InDesign CSS	\$153.77	\$172.00	200	65062500AC02A00	7	Macintosh	Upsell License	NA - License	NA - License	FR PAGEMAKER	1 USER
InDesign CSS	\$538.69	\$602.00	700	65062051AC02A00	7	Windows	AOO License	NA - License	NA - License		1 USER
InDesign CSS	\$153.77	\$172.00	200	65062499AC02A00	7	Windows	Upgrade License	NA - License	NA - License	FR PAGEMAKER	1 USER
InDesign CSS	\$153.77	\$172.00	200	65062499AC02A00	7	Windows	Upsell License	NA - License	NA - License		1 USER
JRun Pro	\$17,085.43	\$20,000.00	20000	10004911AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	4 USERS
JRun Pro	\$17,085.43	\$20,000.00	20000	10004917AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	4 USERS
JRun Servers	\$651.26	\$728.00	900	38002913AC02A00	4	All Platforms	AOO License	NA - License	NA - License	UPG 3X TO 4	1 USER
JRun Servers	\$361.81	\$404.00	500	38002926AC02A00	4	All Platforms	Upgrade License	NA - License	NA - License		1 USER
JRun Servers	\$651.26	\$728.00	900	38002929AC02A00	4	Macintosh	AOO License	NA - License	NA - License		1 USER
JRun Servers	\$651.26	\$728.00	900	38002929AC02A00	4	Windows	Upgrade License	NA - License	NA - License		1 USER
Lightroom	\$45.23	\$51.00	100	65007280AC02A00	2	Multiple Platforms	Upgrade License	NA - License	NA - License		1 USER
Lightroom	\$14.07	\$16.00	30	10004551AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Lightroom	\$40.20	\$46.00	100	10004557AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Lightroom	\$40.20	\$46.00	100	09947582AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Lightroom	\$40.20	\$46.00	100	09973601AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Master Collection	\$190.95	\$214.00	250	10004695AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Master Collection	\$190.95	\$214.00	250	10004701AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Master Collection	\$601.01	\$672.00	1300	65060494AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Master Collection	\$601.01	\$672.00	1300	65060494AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Mobile Dev Supp	\$2,554.77	\$2,990.00	2990	10005166AC02A24	ALL	All Platforms	System Dev Support	2Y	24 Months	1PK	1 USER
PHSP & PREM Elements	\$103.52	\$129.00	150	65045572AC02A00	8	Windows	AOO License	NA - License	NA - License		1 USER
PHSP & PREM Elements	\$82.41	\$103.00	120	65045592AC02A00	8	Windows	Upgrade License	NA - License	NA - License		1 USER
PHSP & PREM Elements	\$10.05	\$12.00	20	10004503AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
PHSP & PREM Elements	\$10.05	\$12.00	20	10004509AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
PHSP & PREM Elements	\$30.15	\$38.00	120	09947529AC02A24	ALL	Windows	New Upgrade Plan	2Y	24 Months		1 USER
PHSP & PREM Elements	\$30.15	\$38.00	120	09973549AC02A24	ALL	Windows	Renewal Upgrade Plan	2Y	24 Months		1 USER
PageMaker	\$240.20	\$269.00	500	54014253AC02A00	7.0.2	Macintosh	AOO License	NA - License	NA - License	1PK	1 USER
PageMaker	\$240.20	\$269.00	500	54014297AC02A00	7.0.2	Windows	AOO License	NA - License	NA - License	1PK	1 USER
PageMaker	\$26.13	\$28.00	50	10005200AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
PageMaker	\$26.13	\$28.00	50	10005206AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Photoshop	\$54.27	\$60.00	70	10004647AC02A24	ALL	All Platforms	Gold	2Y	24 Months	PRO MIN REQ	Per Seat
Photoshop	\$54.27	\$60.00	70	10004653AC02A24	ALL	All Platforms	Gold Renewal	2Y	24 Months	PRO MIN REQ	Per Seat
Photoshop	\$162.81	\$182.00	200	65052365AC02A24	ALL	Multiple Platforms	New Upgrade Plan	2Y	24 Months		1 USER
Photoshop	\$162.81	\$182.00	200	65052365AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan	2Y	24 Months		1 USER
Photoshop CSS	\$538.69	\$602.00	700	65048694AC02A00	12	Macintosh	AOO License	NA - License	NA - License		1 USER
Photoshop CSS	\$153.77	\$172.00	200	65048440AC02A00	12	Macintosh	Upgrade License	NA - License	NA - License		1 USER
Photoshop CSS	\$461.31	\$516.00	600	65048340AC02A00	12	Macintosh	Upsell License	NA - License	NA - License	FROM PS ELEMENTS	1 USER

Product Family	CS/SDA Price	Estimated Street Price	Prints	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Photoshop CSS	\$538.69	\$602.00	700	65048695AC02A00	12	Windows	AOO License		NA - License		1 USER
Photoshop CSS	\$153.77	\$172.00	200	65048441AC02A00	12	Windows	Upgrade License		NA - License		1 USER
Photoshop CSS	\$461.31	\$516.00	600	65048319AC02A00	12	Windows	Upsell License		NA - License	FROM PS ELEMENTS	1 USER
Photoshop Elements	\$69.35	\$86.00	100	65045167AC02A00	8	Macintosh	AOO License		NA - License		1 USER
Photoshop Elements	\$55.28	\$69.00	80	65045094AC02A00	8	Macintosh	Upgrade License		NA - License		1 USER
Photoshop Elements	\$69.35	\$86.00	100	65045205AC02A00	8	Windows	AOO License		NA - License		1 USER
Photoshop Elements	\$55.28	\$69.00	80	65045017AC02A00	8	Windows	Upgrade License		NA - License		1 USER
Photoshop Elements	\$6.03	\$8.00	10	10004527AC02A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Photoshop Elements	\$20.10	\$24.00	70	10004533AC02A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Photoshop Elements	\$20.10	\$24.00	70	09949307AC02A24	ALL	Macintosh	New Upgrade Plan		24 Months		1 USER
Photoshop Elements	\$20.10	\$24.00	70	09974906AC02A24	ALL	Macintosh	Renewal Upgrade Plan		24 Months		1 USER
Photoshop Elements	\$20.10	\$26.00	80	09975141AC02A24	ALL	Windows	New Upgrade Plan		24 Months		1 USER
Photoshop Elements	\$20.10	\$26.00	80	10004659AC02A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Photoshop Extended	\$76.38	\$86.00	100	10004665AC02A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Photoshop Extended	\$76.38	\$86.00	100	65052155AC02A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Photoshop Extended	\$231.16	\$258.00	350	65052208AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Photoshop Extended CS5	\$768.84	\$860.00	1000	65049767AC02A00	12	Macintosh	AOO License		NA - License		1 USER
Photoshop Extended CS5	\$269.35	\$301.00	350	65049695AC02A00	12	Macintosh	Upgrade License		NA - License		1 USER
Photoshop Extended CS5	\$692.46	\$774.00	1000	65049563AC02A00	12	Macintosh	Upsell License	Generic Upsell Path2	NA - License	FROM PHSP CS2/3/4	1 USER
Photoshop Extended CS5	\$692.46	\$774.00	1000	65049379AC02A00	12	Macintosh	Upsell License	Generic Upsell Path1	NA - License	FROM PS ELEMENTS	1 USER
Photoshop Extended CS5	\$768.84	\$860.00	1000	65049766AC02A00	12	Windows	AOO License		NA - License		1 USER
Photoshop Extended CS5	\$269.35	\$301.00	350	65049564AC02A00	12	Windows	Upgrade License		NA - License		1 USER
Photoshop Extended CS5	\$692.46	\$774.00	1000	65049380AC02A00	12	Windows	Upsell License	Generic Upsell Path2	NA - License	FROM PHSP CS2/3/4	1 USER
Premiere Elements	\$69.35	\$86.00	100	65045406AC02A00	8	Windows	AOO License		NA - License		1 USER
Premiere Elements	\$55.28	\$69.00	80	65045453AC02A00	8	Windows	Upgrade License		NA - License		1 USER
Premiere Elements	\$6.03	\$8.00	10	10004515AC02A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Premiere Elements	\$6.03	\$8.00	10	10004521AC02A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Premiere Elements	\$20.10	\$26.00	80	09946047AC02A24	ALL	Windows	New Upgrade Plan		24 Months		1 USER
Premiere Elements	\$20.10	\$26.00	80	09972462AC02A24	ALL	Windows	Renewal Upgrade Plan		24 Months		1 USER
Production Premium	\$130.65	\$146.00	170	10004743AC02A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Production Premium	\$130.65	\$146.00	170	10004749AC02A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Production Premium	\$395.97	\$440.00	850	65055685AC02A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Production Premium	\$395.97	\$440.00	850	65055707AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
Professional Support	\$5,979.90	\$7,000.00	7000	10005127AC02A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	4 USERS
Professional Support	\$5,979.90	\$7,000.00	7000	10005133AC02A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	4 USERS
Professional Support	\$1,700.50	\$1,990.00	1990	10005148AC02A24	ALL	All Platforms	Upsell License		24 Months	GOLD AD USR	1 USER
Professional Support	\$1,700.50	\$1,990.00	1990	10005142AC02A24	ALL	All Platforms	Uplift for Support		24 Months	GOLD AD USR	1 USER
RoboHelp Office	\$759.80	\$849.00	1000	65030220AC02A00	8	Windows	AOO License		NA - License		1 USER
RoboHelp Office	\$378.89	\$424.00	500	65030019AC02A00	8	Windows	Upgrade License		NA - License		1 USER
RoboHelp Office	\$74.37	\$84.00	100	10005055AC02A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
RoboHelp Office	\$74.37	\$84.00	100	10005061AC02A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
RoboHelp Office	\$227.14	\$254.00	500	09947599AC02A24	ALL	Windows	New Upgrade Plan		24 Months		1 USER
RoboHelp Office	\$227.14	\$254.00	500	09947607AC02A24	ALL	Windows	Renewal Upgrade Plan		24 Months		1 USER
RoboHelp Server	\$1,519.60	\$1,699.00	2000	65029903AC02A00	8	Windows	AOO License		NA - License		1 USER
RoboHelp Server	\$759.80	\$849.00	1000	65030290AC02A00	8	Windows	Upgrade License		NA - License		1 USER
RoboHelp Server	\$456.28	\$510.00	600	10005067AC02A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
RoboHelp Server	\$456.28	\$510.00	600	10005073AC02A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
RoboHelp Server	\$456.28	\$510.00	1000	09947615AC02A24	ALL	Windows	New Upgrade Plan		24 Months		1 USER
RoboHelp Server	\$456.28	\$510.00	1000	09947623AC02A24	ALL	Windows	Renewal Upgrade Plan		24 Months		1 USER
Soundbooth	\$16.08	\$18.00	20	10004683AC02A24	ALL	All Platforms	Gold		24 Months	PRO MIN REQ	Per Seat
Soundbooth	\$16.08	\$18.00	20	10004689AC02A24	ALL	All Platforms	Gold Renewal		24 Months	PRO MIN REQ	Per Seat
Soundbooth	\$46.23	\$52.00	100	65052804AC02A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
Soundbooth	\$46.23	\$52.00	100	65052422AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER

Product Family	CSDBA Price	Estimated Street Price	Points	Part Number	Version	Operating System	Product Type	Product Type Detail	Duration	Additional Detail	Users
Soundbooth CSS	\$193.77	\$172.00	200	65050877AC02A00	3	Macintosh	AOO License		NA - License		1 USER
Soundbooth CSS	\$76.38	\$86.00	100	65050921AC02A00	3	Macintosh	Upgrade License		NA - License		1 USER
Soundbooth CSS	\$193.77	\$172.00	200	65050876AC02A00	3	Windows	AOO License		NA - License		1 USER
Soundbooth CSS	\$76.38	\$86.00	100	65050920AC02A00	3	Windows	Upgrade License		NA - License		1 USER
Visual Communicator	\$184.92	\$207.00	400	38040101AC02A00	3	Windows	AOO License		NA - License		1 USER
Visual Communicator	\$69.35	\$77.00	150	38040102AC02A00	3	Windows	Upgrade License		NA - License		1 USER
Visual Communicator	\$18.09	\$20.00	40	10004767AC02A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
Visual Communicator	\$18.09	\$20.00	40	10004773AC02A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
Web Premium	\$130.65	\$146.00	170	10004755AC02A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
Web Premium	\$130.65	\$146.00	170	10004761AC02A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
eLearning Suite	\$1,367.84	\$1,529.00	1800	65030277AC02A00	1	Windows	AOO License		NA - License	FR CP	1 USER
eLearning Suite	\$911.56	\$1,019.00	1200	65030001AC02A00	1	Windows	Upsell License		NA - License	FR CS3.3/3.0	1 USER
eLearning Suite	\$455.28	\$509.00	600	65030077AC02A00	1	Windows	Upsell License		NA - License	FR CS4 WEB/DSG PRM	1 USER
eLearning Suite	\$455.28	\$509.00	600	65030267AC02A00	1	Windows	Upsell License		NA - License	FR FL	1 USER
eLearning Suite	\$911.56	\$1,019.00	1200	65031317AC02A00	1	Windows	Upsell License		NA - License	FR PH	1 USER
eLearning Suite	\$911.56	\$1,019.00	1200	65032214AC02A00	1	Windows	Upsell License		NA - License	FR PHYS	1 USER
eLearning Suite	\$607.04	\$679.00	800	65031461AC02A00	1	Windows	Upsell License		NA - License	FR PREV SUITE	1 USER
eLearning Suite	\$1,367.84	\$1,530.00	1800	65029946AC02A00	1	Windows	Upsell License		NA - License		1 USER
eLearning Suite	\$456.28	\$510.00	600	65075213AC02A00	2	Macintosh	AOO License		NA - License		1 USER
eLearning Suite	\$912.56	\$1,020.00	1800	65075083AC02A00	2	Macintosh	Upsell License		NA - License	APEX 9	1 USER
eLearning Suite	\$912.56	\$1,020.00	1800	65075109AC02A00	2	Macintosh	Upsell License		NA - License	CPTY 5/4/3/2	1 USER
eLearning Suite	\$912.56	\$1,020.00	1800	65075091AC02A00	2	Macintosh	Upsell License		NA - License	FLPR CS5/4/3 FL8	1 USER
eLearning Suite	\$912.56	\$1,020.00	1800	65075028AC02A00	2	Macintosh	Upsell License		NA - License	PS/PSX CS4/3/2	1 USER
eLearning Suite	\$1,367.84	\$1,530.00	1800	65075212AC02A00	2	Windows	AOO License		NA - License		1 USER
eLearning Suite	\$456.28	\$510.00	600	65075200AC02A00	2	Windows	Upgrade License		NA - License		1 USER
eLearning Suite	\$912.56	\$1,020.00	1800	65075082AC02A00	2	Windows	Upsell License		NA - License	APEX 9	1 USER
eLearning Suite	\$912.56	\$1,020.00	1800	65075330AC02A00	2	Windows	Upsell License		NA - License	CPTY 5/4/3/2	1 USER
eLearning Suite	\$912.56	\$1,020.00	1800	65075090AC02A00	2	Windows	Upsell License		NA - License	FLPR CS5/4/3 FL8	1 USER
eLearning Suite	\$912.56	\$1,020.00	1800	65075027AC02A00	2	Windows	Upsell License		NA - License	PS/PSX CS4/3/2	1 USER
eLearning Suite	\$136.68	\$152.00	180	10004995AC02A24	ALL	All Platforms	Gold		2Y	PRO MIN REQ	Per Seat
eLearning Suite	\$136.68	\$152.00	180	10005001AC02A24	ALL	All Platforms	Gold Renewal		2Y	PRO MIN REQ	Per Seat
eLearning Suite	\$412.06	\$460.00	900	65074984AC02A24	ALL	Macintosh	New Upgrade Plan		24 Months		1 USER
eLearning Suite	\$412.06	\$460.00	900	65074960AC02A24	ALL	Macintosh	Renewal Upgrade Plan		24 Months		1 USER
eLearning Suite	\$410.05	\$458.00	1800	65030091AC02A24	ALL	Multiple Platforms	New Upgrade Plan		24 Months		1 USER
eLearning Suite	\$410.05	\$458.00	1800	65029904AC02A24	ALL	Multiple Platforms	Renewal Upgrade Plan		24 Months		1 USER
eLearning Suite	\$412.06	\$460.00	900	65074985AC02A24	ALL	Windows	New Upgrade Plan		24 Months		1 USER
eLearning Suite	\$412.06	\$460.00	900	65074961AC02A24	ALL	Windows	Renewal Upgrade Plan		24 Months		1 USER

**ADOBE® VOLUME LICENSING
CUMULATIVE LICENSING PROGRAM GOVERNMENT MEMBERSHIP**

This Cumulative Licensing Program Government Membership Agreement (“Agreement”) is effective as of either the date last signed below or, if Member enrolls online, the date accepted by Adobe (the “Effective Date”) and entered into between ADOBE SYSTEMS INCORPORATED, a Delaware corporation having a place of business at 345 Park Avenue, San Jose, CA 95110-2704 (“Adobe Systems”) if the Agreement is entered into while Member is in the United States, Canada or Mexico, and, otherwise, ADOBE SYSTEMS SOFTWARE IRELAND LIMITED a company incorporated in Ireland and having a place of business at 4-6 Riverwalk, Citywest Business Campus, Dublin 24, Ireland (“Adobe Ireland”) (both individually in their territories and collectively referred to as “Adobe”), and the entity identified in Exhibit A under “Program Applicant Information” (“Member”). Such entity, whether a Member or Self-enrolled Affiliate shall be referred to as a “Member” for the purposes of this Agreement.

1. Program Description.

1.1 General. The Cumulative Licensing Program (“CLP”) is a flexible volume licensing program offered through Adobe Volume Licensing. The CLP applies the same discount level to all of Member’s and its Affiliates’ qualified Adobe software purchases (“Software”) during the Term based on the value of the initial order. Member has no order commitment except the initial order. Member may improve its discount level as it and its Affiliates order additional Software during the Term. CLP membership begins on the Effective Date and continues through the two (2) year anniversary of the day immediately prior to the Effective Date, provided Member complies with all obligations under this Agreement (the “Term”). Notwithstanding the foregoing, either party may terminate the Agreement with or without cause on sixty (60) days prior written notice. For additional information on the CLP, refer to the current version of the CLP Program Guide (the “Program Guide”), posted in the Adobe Volume Licensing section of the Adobe website. Membership in the Government CLP is regional. Orders cannot be placed outside of the region in which the CLP membership is established.

1.2 Software. For a complete list of Software available through the Government CLP, along with the point values for purchases, Member shall contact its Adobe License Center (“ALC”) or reseller (the ALC or reseller collectively and individually, the “Reseller” herein) or use the Adobe Discount Level Calculator available on the Adobe website. All Software point values are consistent worldwide. All use of the Software licensed under the CLP is subject to the applicable Adobe End User License Agreement (“EULA”). As such, all Software purchased under the Agreement are solely for use within Member’s own organization and all resale, sublicensing and other distribution is subject to the restrictions set forth in the applicable EULA.

1.3 Discount Levels. Member may improve its discount level as it and its Affiliates (defined below) continue to order Software through the CLP. Member’s discount level shall be applied to its Affiliates’ orders and the points accumulated with each Member or Affiliate order shall be added to Member’s cumulative point total. On the 14th day of each month, Adobe will review the points accumulated by Member and its Affiliates from the Effective Date to that day. If the total points equal or exceed the minimum requirement for the next discount level, then upon the 15th day of that same month, Member and its Affiliates will become eligible for the improved discount level. Resellers operate as independent distributors and are not agents or affiliates of Adobe. As a result, Member and its Affiliates are responsible for informing any Reseller of its CLP membership and applicable discount.

2. Participation.

2.1 Government Entity. Participation is contingent upon Member (and each Affiliate) being a “government entity”, which means: either (a) a federal, central or national agency, department, commission, board, office, council, or authority (executive, legislative, or judicial); or (b) a

municipality, special district, city, county, or state governmental agency, department, commission, board, office, council, or authority, or any other agency in the executive, legislative, or judicial branch of state or local government that is created by the constitution or a statute of the governing state, including the district, regional, and state administrative offices or (c) a public agency, or organization created and/or funded by federal, state, or local governments and authorized to conduct the business of governing or supporting citizens, businesses, or other governmental entities. For the avoidance of doubt, private “for profit” companies, non-profit organizations, trade or industry associations, and labor unions are not included. Also excluded are private organizations that conduct work on behalf of or with government agencies. Member represents to Adobe that it and its Affiliates are government entities.

Affiliates. “Affiliate” means any government entity that is subject to the same organizational, political, and regulatory schemes as the government entity that is the Member. For example, where a state government is the Member, counties, boroughs, and/or municipalities are affiliates.

“Affiliates” include Member-listed Affiliates and Self-enrolled Affiliates. An Affiliate that participates in the CLP by ordering through a Member (a “Member-listed Affiliate”) may do so provided (i) Member must be aware of these Affiliates and list them under this Agreement and (ii) Member is responsible for Member-listed Affiliates’ compliance with the CLP terms and conditions. Member-listed Affiliates do not need to separately enroll, and may purchase under the Member’s CLP membership with the same discount level as its Member. Affiliates may also participate by becoming a “Self-enrolled Affiliate”. Self-enrolled Affiliate means any eligible Affiliate that enrolls in the CLP separately provided that (i) each such Self-enrolled Affiliate references Member’s CLP membership agreement number (“Agreement Number”) on its enrollment form and (ii) complies with this Agreement. Self-enrolled Affiliates will receive their own serial numbers, may designate their own Reseller, and choose their own Upgrade Plan payment option. All Affiliate ordering and contact information will be visible and available to Member. Members may refuse to allow an Affiliate to benefit from this Agreement and/or may terminate an Affiliate’s participation at any time during the Term. Member hereby confirms on behalf of the Affiliates that Affiliates expressly grant Member the right and authority to renew its participation in the CLP at the time Member renews its membership in the CLP.

2.2 Agreement and Serial Numbers. Member will be assigned an Agreement Number, which number must be referenced on any orders. Each Self-enrolled Affiliate, if any, will receive a separate Agreement Number which will be linked to the Member Agreement Number. Each serial number references a single Software product defined by version, language, and platform, except for products available in both Macintosh® and Windows® versions for which Member will receive serial numbers for both platforms, even when only one platform is licensed. Member may use the same serial number for all validly

licensed installations of given Software; new serial numbers are issued for upgrades.

2.3 Confidentiality. The Agreement and serial numbers are confidential, except as stated in Section 2.2 and Section 3. Member shall treat membership and serial numbers as confidential and not share or disclose such numbers. Member is responsible for Affiliates compliance with these confidentiality terms. Self-enrolled Affiliates are also responsible for protecting their agreement and serial numbers.

2.4 Licensing Website. Adobe shall provide Member and Self-enrolled Affiliates with access to the Adobe Licensing Web Site ("LWS") (<http://licensing.adobe.com>) allowing Members access to pertinent information about their membership including expiration dates, comprehensive order details, LWS account information and Software serial numbers. The designated Program Administrator for new Members and Self-enrolled Affiliates will receive a communication containing instructions on setting up their LWS account login and password providing them access to LWS for management of their CLP membership.

3. Ordering and Fulfillment.

3.1 Ordering and Pricing. Member and/or Affiliate shall order licenses for Software within the same calendar month that such Software is installed and/or deployed. All fees are determined by the Reseller. Adobe does not set the pricing that Member or its Affiliates are charged and Adobe cannot guarantee any particular discount. Member is free to negotiate fees directly with its Reseller. Matters such as price, delivery and payment terms must be agreed between Member and Resellers.

3.2 Minimums. Member's initial order must meet or exceed the minimum point value for the discount level selected on the enrollment form. If Member does not order sufficient Software within forty-five (45) days of enrollment, Adobe may terminate or suspend that Member. To reorder, Member or Affiliates must place an order of at least one point. Member and its Affiliates shall ensure that all purchases include Member's or Self-enrolled Affiliate's Agreement Number and any additional information in order for the Reseller to accept such order.

3.3 Electronic Software Distribution (ESD) and Media. Adobe offers ESD for selected Software to Members and Affiliates for no additional fee. Member and Affiliates may download via LWS Software for which they are currently licensed. Each license includes the right to print one hard copy version of any electronic user documentation. Member and its Affiliates are not permitted to have more media than licenses. Media and printed documentation orders do not count toward point accumulation. Unless Member or Affiliate signs and returns to Adobe a separate media duplication agreement, neither Member nor Affiliates is entitled to make additional copies of the Software media or user documentation. Member and its Affiliates may order hard media from the Reseller.

3.4 Returns. Member or Affiliate must request return of purchases made under the Agreement through the same Reseller that placed the original order with Adobe. Requests must be made within 30 days of the original Software order date, and Adobe must approve all return requests before any return is valid. If the return is approved, Member's point totals will be adjusted in the next accumulated point review process. Member or Affiliate must submit a signed Letter of Destruction with each return.

4. Upgrade Plan.

4.1 General. Member or Affiliate may pay to receive future versions of Software ("Upgrades") by purchasing an upgrade plan ("Upgrade Plan") during the Term of CLP membership. Member may purchase an

Upgrade Plan for licenses acquired prior to the Effective Date of the Agreement only during the first three months of the Term. Member may purchase an Upgrade Plan for Software purchased under this Agreement at any time during the Term and such plan shall be prorated to the end of the CLP Term as further described in the Program Guide. Points are received for the value of Upgrade Plan purchases. The Upgrade Plan can be purchased for all, some, or none of any purchased Software, but the number of Upgrade Plans may not exceed the number of licenses purchased for Software. Member agrees that any and all Upgrades are for replacement of the copies of Software previously licensed to Member, and shall only be provided for such licenses for which Member purchased the Upgrade Plan. Member understands that Upgrade Plan costs are non-refundable, even if Adobe discontinues covered Software or if agreement is terminated before the two year anniversary date.

4.2 Renewal. Adobe will use reasonable efforts to notify Member ninety (90) days prior to expiration of the CLP Membership Term and Upgrade Plan coverage. If Member elects to make Upgrade Plan payments in two annual installments, Adobe will notify Member sixty (60) days prior to the date the second annual installment payment is due. Member must renew Upgrade Plan prior to the Upgrade Plan anniversary date in order to ensure uninterrupted coverage. Renewal orders may be placed before the anniversary date but early renewal does not change the initial anniversary date.

5. Miscellaneous.

5.1 Transfer of License. Adobe's Software EULAs may permit the transfer of Software licenses to another person or legal entity. However, Member may transfer licenses purchased pursuant to this Agreement only (i) when it becomes necessary due to mergers, acquisitions, consolidations, or divestitures or (ii) to any other existing CLP Member or TLP Software licensee so long as both the previous and new licensees complete and sign the Transfer of License form, the new licensee agrees to the terms of the EULA, and all CLP points attributable to the Software transfers to the new licensee's CLP, if applicable. Any active Upgrade Plan for a license must be transferred along with the license. Adobe reserves the right to review and reject any such transfer it deems improper in its sole discretion.

5.2 License Compliance. Member and its Affiliates must maintain systems and/or procedures sufficient to ensure an accurate record of the number of copies of the Software that have been installed and retain records of Software installation and/or deployment for 2 years after the termination or expiration of the Agreement. To ensure that Member's and/or Affiliates' installation and deployment is consistent with the license entitlements, Adobe or its representatives may conduct an audit of Member's and/or Affiliates' Software installation/deployment not more than once per year on 30 days written notice. Such audit will require Member or Affiliates to provide an unedited accurate report of all Software installed by Member and/or Affiliates and all valid purchase documentation for all Software within 30 days of request and, if the audit findings demonstrate non-conformity with the Software licenses, Member or Affiliate shall purchase the necessary licenses within 30 days of being so notified. Adobe reserves the right to conduct an onsite audit of Member or Affiliates' license deployment on ten (10) business days prior written notice during regular business hours. This section 5.2 shall survive termination or expiration of the Agreement for a period of two (2) years.

5.3 Use of Information. Adobe may use information about Member or Affiliates for purposes of administering the CLP and for fulfilling its obligations under the Agreement. Such information may be used among Adobe entities worldwide and among ALCs and resellers worldwide. This use includes, but is not limited to, the following: (a) sharing

necessary program information of any Member (or Self-enrolled Affiliate) with its Reseller, including member number (End User ID), (b) sharing information about a Member with its Affiliates, or vice-versa, (c) use of the name and contact details including, phone email address and other contact details of a Member or Affiliate designated licensing contact to send program related communications to such licensing contacts including, but not limited to, notices of upgrades, program changes, and notice of discontinuance of SKUs, and (d) allowing Members to view all program and order information for all of its Affiliates. Affiliate members will only have access to information for orders placed by that Affiliate.

5.4 Governing Law and Venue. If Member is a resident of the United States, Canada or Mexico, this Agreement shall be governed by and interpreted in all respects by the statutes and laws of the United States of America and the State of California, without reference to conflict of laws' principles, as such laws are applied to agreements entered into and to be performed entirely within California between California residents. If Member is a resident of Japan, this Agreement shall be governed by and interpreted in all respects by the laws of Japan, without reference to conflict of laws' principles, as such laws are applied to agreements entered into and to be performed entirely within Japan between Japanese residents. If Member is a resident of the People's Republic of China or Singapore, this Agreement shall be governed by and interpreted in all respects by the laws of Singapore, without reference to conflict of laws' principles, as such laws are applied to agreements entered into and to be performed entirely within Singapore between Singapore residents. If Member is a resident of Germany, this Agreement shall be governed by and interpreted in all respects by the laws of Germany, without reference to conflict of laws' principles, as such laws are applied to agreements entered into and to be performed entirely within Germany between German residents. If Member is a resident of France, this Agreement shall be governed by and interpreted in all respects by the laws of France, without reference to conflict of laws' principles, as such laws are applied to agreements entered into and to be performed entirely

within France between French residents. If Member is a resident of any other country, this Agreement shall be governed by and interpreted in all respects by the laws of the Republic of Ireland without reference to conflict of laws' principles, as such laws are applied to agreements entered into and to be performed entirely within the Republic of Ireland between residents of the Republic of Ireland.

If Member is a resident of the United States, Canada or Mexico, all disputes arising under this Agreement will be brought in Superior Court of the State of California or the Federal District Court of San Jose in Santa Clara County, as permitted by law. If Member is a resident of Japan, all disputes arising under this Agreement will be brought in Tokyo District Court in Japan. If Member is a resident of Germany, all disputes arising under this Agreement will be brought in the courts of Frankfurt in Germany. If Member is a resident of France, all disputes arising under this Agreement will be brought in the Tribunal of Paris in France. If Member is a resident of any other country, all disputes arising under this Agreement will be brought in the Courts of Ireland in Dublin, Ireland.

5.5 General. No modification will be valid or binding unless in writing and signed by the parties. The parties are independent contractors, and this Agreement will not be construed to imply that either party is the agent, or venturer of the other. If any provision is held unenforceable, this Agreement will continue in full force and effect without said provision and will be interpreted to reflect the parties' original intent. The parties agree that the United Nations Convention on Contracts for the International Sale of Goods is specifically excluded from application to this Agreement. Member may not assign this Agreement (by operation of law or otherwise) without the prior written consent of Adobe, and any prohibited assignment will be null and void. This Agreement will be binding upon and will inure to the benefit of any permitted successors or assignees. This Agreement represents the entire agreement between the parties on the subject matter of this Agreement.

IN WITNESS WHEREOF, these terms and conditions, together with the attachment(s), are hereby executed as follows:

“Adobe”

Program Applicant

COUNTY OF RIVERSIDE

Robert E. Salera
Authorized Signature

Authorized Signature

Printed Name Robert E. Salera
Sr Director

Printed Name

Title International Controller

Title

Date 6/3/10

Date

FORM APPROVED COUNTY COUNSEL
BY: Neal R. Kipnis DATE 6/3/10

Instructions for sending signed original agreements to Adobe:

Please return your signed original agreement per the appropriate instructions below. Your enrollment will be processed once your signed agreement is received and accepted by Adobe. If you have questions regarding these instructions, please contact your Adobe Account Manager or Adobe Customer Service.

<p>For Members located in the United States, Canada and Mexico only please use <u>one</u> of the following methods to return the signed original agreement to Adobe:</p>		
<p>Mailing Address</p>	<p>Email</p>	<p>FAX</p>
<p><i>Mail <u>two</u> signed agreement originals to:</i></p> <p>Adobe Systems Incorporated 345 Park Avenue San Jose, California 95110-2704 USA Attention: Contract Coordinators</p>	<p><i>Scan and email signed agreement to:</i></p> <p>*Email: ccoordin@adobe.com</p> <p><i>*Note: This email address is for receiving signed agreements only, all other correspondence is not read and no replies are sent from this address.</i></p>	<p><i>FAX signed agreement to:</i></p> <p>FAX: 408-537-4568</p>

<p>For Members located in all other countries, please send two (2) signed originals of the agreement by mail or courier to:</p>	
<p>Adobe Systems Software Ireland Limited 4-6 Riverwalk Citywest Business Campus Dublin 24, Ireland Attention: Contract Coordinators</p>	<p><i>On receipt of the two originals, Adobe will return one original of the fully signed agreement to the address indicated by you below:</i></p>

**EXHIBIT A
GOVERNMENT CLP MEMBER ENROLLMENT INFORMATION**

Unless otherwise indicated, all information is required and any missing information will delay CLP processing.

1. Enrollee Information.

Enrollee Name: Rick Hai E-mail: rhai@co.riverside.ca.us
 Tel Number: 951-955-4929 Fax number: _____

2. Program Member Applicant Information.

Organization Name: COUNTY OF RIVERSIDE
 Department: _____
 Organization Address: 2980 WASHINGTON STREET RIVERSIDE, CALIFORNIA 92504 US

3. Program Administrator Contact Information.

Administrator Name: Rick Hai Title: _____
 E-mail: rhai@co.riverside.ca.us Tel number: 951-955-4929
 Fax number: _____

4. Initial Designated ALC (optional).

Program Member has the option to designate an ALC for their CLP membership. An ALC is an Adobe authorized reseller from whom the Program Member may order Software under their CLP membership.

ALC Information:

ALC Name: DELL/ASAP

5. Initial Discount Level and Points target - select the appropriate Points level range, please check only one:

- 25,000 – 299,999 Points
- 300,000+ Points

6. Upgrade Plan Payment Options.

Member has the option to purchase Upgrade Plan with their Software orders. Member may pay its Reseller for Upgrade Plan either in a single payment or in two annual installments. Selected option will apply to all future Upgrade Plan purchases for the duration of the CLP Term. Please select Member's preferred option (making a selection does not create any obligation to purchase Upgrade Plan). *If left unselected, Member's default selection is "single payment".*

- Single payment
- Two annual installments

7. Affiliates.

Members may add Member-listed Affiliates to their membership and allow Member-listed Affiliates to order against Member's CLP Agreement. Affiliates listed on a Member's enrollment are also eligible to enroll as a Self-enrolled Affiliate, but must complete a separate Enrollment form to participate as a Self-enrolled Affiliate.

7.1 Self-enrolled Affiliate Management Options.

Members have the option to choose one of the following to manage Self-enrolled Affiliates:

- Always Allow (Adobe will automatically accept all qualified Self-enrolled Affiliate enrollments under this CLP membership)
- Never Allow (Adobe will not accept any Self-enrolled Affiliate enrollments under this CLP membership)
- Notify for Approval (Adobe will notify Program Administrator for approval of any Self-enrolled Affiliate enrollments)

7.2 List of Member-listed Affiliates.

For each Affiliate that Member wishes to allow to order against its master CLP membership, please provide the Affiliate organization name, street address, city, state/province, ZIP/postal code, and country. Self-enrolled Affiliates must complete a separate Self-enrolled Affiliate Enrollment form.