

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

310



FROM: Riverside County Information Technology

SUBMITTAL DATE:
June 7, 2010

SUBJECT: APPROVAL OF SOLE SOURCE REQUEST FOR ANNUAL RENEWAL OF MAINTENANCE SOFTWARE AND LICENSING THAT SUPPORT THE PROPERTY MANAGEMENT SYSTEM WITHOUT SECURING COMPETITIVE BIDS

RECOMMENDED MOTION: That the Board of Supervisors:

1. Receive and file notice of the annual software maintenance and licensing without securing competitive bids, in the annual amount of \$555,814, which contains an option to renew the annual renewals for four additional one-year periods, with the following vendors:
 - IBM, \$375,000
 - Allen Systems Group, Inc. - \$43,690
 - Computer Associates, Inc. - \$62,490
 - Compuware - \$45,013
 - BMC Software, Inc. - \$29,621
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459.4, to sign the purchase orders, exercise the renewal option, based on the availability of fiscal funding, and to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation provision that do not exceed the annual CPI rates, for services through 07/01/2015.

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 MATTHEW FRYMIRE
 Chief Information Officer

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 555,814	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	FY 09/10

SOURCE OF FUNDS: RCIT Departmental Budget	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION: APPROVE *Serena Chow*
County Executive Office Signature: by Serena Chow

Purchasing:  Mark Seiler, Assistant Director
 Departmental Concurrence
 Dep't Recomm.: Consent Policy
 Per Exec. Ofc.: Consent Policy

BOARD OF SUPERVISORS

FORM 11: APPROVAL OF SOLE SOURCE REQUEST FOR ANNUAL RENEWAL OF MAINTENANCE SOFTWARE AND LICENSING THAT SUPPORT THE PROPERTY MANAGEMENT SYSTEM WITHOUT SECURING COMPETITIVE BIDS

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BACKGROUND

Riverside County Information Technology (RCIT) is currently utilizing various software products to support the County's mainframe systems, including the Property System for the Auditor-Controller, Assessor, and Treasurer Tax Collector. Allen Systems Group, Inc., Computer Associates Inc., IBM, Compuware, and BMC Software, Inc. are the only providers of the various software products, the only vendors to support the existing County mainframe systems, and provide the County with the licensing for continued use of these products. The support services from these vendors provide software upgrades, patches, and escalation support in instances where higher level support is required.

While it is possible to replace these software products with something compatible, it would require the replacement of a complete suite of tools and extensive training for both RCIT and customer base, thus resulting in additional costs and reduction in productivity. This cost and loss of production would not be acceptable to customers such as the Auditor-Controller, Assessor, or Tax Collector who utilize the systems tools.

As the life-cycle for the County's current Property System is expected to end in approximately three to four years, the department that sponsor the County's Property System want to avoid spending the time and/or money in training staff on a new suite of tools that may be replaced. Considering the current status of the Property System, the sponsor departments are calling for a reduction in the costs of operating the system. Continued use of support tools that are familiar and already a part of the operation, as well as the product being offered at a reduced cost, is believed to be the best option for the County.

PRICE REASONABLENESS

Through Purchasing negotiations vendors are extending government discounts. Without increasing costs of software licensing, maintenance products and renewals of all products requested. This is a \$300,000 savings over the four year period. This immediate savings is critically important at a time when departments are cutting expenditures.

REVIEW/APPROVAL: Purchasing concurs with this request.