

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



FROM: DEPARTMENT OF PUBLIC SOCIAL SERVICES

SUBMITTAL DATE:
July 27, 2010

SUBJECT: PURCHASE OF IMPERVA DATABASE ACTIVITY MONITORING APPLIANCES

RECOMMENDED MOTION:

That the Board of Supervisors:

1. Approve the proposed purchase of Imperva Database Activity Monitoring Appliances through Accuvant, for an amount not to exceed \$202,476, with two one-year options for annual support.
2. Authorize the Director of the Department of Public Social Services (DPSS) to administer the contract.
3. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to exercise the renewal options, based on the availability of fiscal funding, and to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation provision that do not exceed the annual CPI rates.

Susan Loew

Susan Loew, Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$202,476.00	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0.00	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0.00	For Fiscal Year:	10-11

SOURCE OF FUNDS:			Positions To Be Deleted Per A-30	<input type="checkbox"/>
Federal Funding:	52.34%	State Funding: 47.66%;	County Funding: 0%;	
Realignment Funding:	0%;	Other Funding: 0%		
			Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

BY: *Debra Courmoyer*
Debra Courmoyer

County Executive Office Signature

- Dep't Recomm.: Consent Policy
- Per Exec. Ofc.: Consent Policy

Prev. Agn. Ref.: **District:** All **Agenda Number:** **3.52**

Purchasing: *Mark Sailer*
Mark Sailer, Assistant Director
County Purchasing Department

Departmental Concurrence

Greg A. Stouffer
Greg A. Stouffer
County Information Technology

TO: BOARD OF SUPERVISORS

DATE: July 27, 2010

SUBJECT: PURCHASE OF IMPERVA DATABASE ACTIVITY MONITORING APPLIANCES

BACKGROUND (Continued):

On April 12, 2010, Request for Quotation (RFQ) DPARC-173 was released to solicit bids to provide Imperva Database Activity Monitoring appliances. The Imperva appliance logs whenever a database is accessed on DPSS's network, including who accessed the data, when it was accessed and what changes to the data were made. This is necessary to protect personal identifiable information (PII). DPSS has been tasked to ensure the privacy and security of PII data through an agreement with the Department of Health Care Services (DHCS). DHCS entered into a data sharing agreement with the Social Security Administration from which the PII data requirement originate.

An invitation to bid was sent on April 12, 2010 to 13 vendors authorized by Imperva as resellers and was advertised on the County Purchasing Website.

The County received a single bid from Accuvant. As a result of receiving a single bid, DPSS contacted the other vendors to whom the solicitation was sent. Their uniform response was that it was in requesting pricing from Imperva, it was apparent that Accuvant was in a position to offer a deeper discount than other vendors. Therefore none of the other vendors submitted bids.

The price quoted by Accuvant reflects a 30% discount off Imperva's list price and 26% discount off Imperva's federal GSA pricing.

CONCUR/EXECUTE – County Purchasing/ County Information Technology

SL:bt