

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

162



FROM: Stanley L. Sniff Jr., Sheriff-Coroner-PA

SUBMITTAL DATE:
07/23/10

SUBJECT: Approval of Hewlett Packard as a Sole Source Provider for Hardware and Software Maintenance Support for Various Sheriff's Computer Platforms

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve and authorize the Purchasing Agent to establish purchase order agreements with Hewlett Packard for hardware and software maintenance supporting the Sheriff's RMS (Records Management System), DW (Data Warehouse) and GIS (Geographical Information Systems) in an annual amount of \$37,000, without securing competitive bids, in accordance with Ordinance 459.4.

2. Authorize the Purchasing Agent to renew the maintenance and support agreements annually for the useful life of the applications and hardware they reside upon, provided funds are appropriated.

BR 11-015 (Continued on Page 2)

Stanley L. Sniff Jr.
Stanley L. Sniff Jr., Sheriff-Coroner-PA
Will Taylor, Director of Administration

Departmental Concurrence

Purchasing: *Mark Seiler*
Mark Seiler, Assistant Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$37,000	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$17,760	Budget Adjustment:	No
	Annual Net County Cost:	\$17,760	For Fiscal Year:	FY 2010-11

SOURCE OF FUNDS: 48% Department Budget and 52% Sheriff's Contract City Revenue	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

BY: *Robert Tremaine*
Robert Tremaine

County Executive Office Signature

Consent Policy
 Consent Policy

Dep't Recomm.:
 Per Exec. Ofc.:

3.58

BACKGROUND: On August 26, 2003 (3.55), the Board of Supervisors approved an agreement with Hewlett Packard (HP) to provide support and maintenance of computer hardware and related software for various County departments including the Sheriff.

On July 21, 2009 (3.79), the Board approved HP as the sole source maintenance provider for the Sheriff's JIMS (Jail Information Management System) and CAD (Computer Aided Dispatch) applications. Now, because the computer applications for RMS, DW and GIS are no longer covered under manufacturers' warranties, the Sheriff's Department requests that Board further extend its approval of HP sole source maintenance support to include these applications.

HP remains the only provider of maintenance for the above specified operating systems and software. HP has not authorized, and will not stand behind, work performed by any third party maintenance providers on the following systems: HP9000 and Integrity Servers, Alpha Systems, or any other high-end HP storage product. These storage devices and related systems are all in use by the Sheriff's Department.

Any service performed by a third party on the above mentioned products voids HP warranties. Third party maintenance providers do not have direct access to HP's technical experts, knowledge base, critical software fixes and patches, or manufacturing division labs. Only HP can offer legal right-to-use and full access to software materials. HP is the only entity authorized to issue licenses for its software and operating systems.

Price Reasonableness

HP provides the County with several discounts for multi-year agreements, account volume, governmental discounts and pre-payment discounts. The Sheriff's Department has negotiated a 12% discount from the base agreements covering these applications, resulting in a cost savings of approximately \$5,000. A portion of the Sheriff's cost for these agreements is reimbursed through contract city revenue.

Estimated annual maintenance costs are:

RMS	\$7,000
DW	\$14,000
GIS	<u>\$16,000</u>
Total	\$37,000

Date: 7/23/10

From: Lieutenant Vest Department/Agency: Sheriff's

To: Board of Supervisors

Via: Purchasing Agent

Subject: Sole Source Procurement; Request for

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Service being requested: Annual hardware and software maintenance

Supplier being requested: Hewlett Packard (HP)

Alternative suppliers that can or might provide service: Third party support is available, but not for all systems being covered in the proposed agreements. HP has not authorized, and will not stand behind, work performed by any third party maintenance providers on the following systems: HP9000 and Integrity Servers, Alpha Systems, or any other high-end HP storage product. Any service performed by a third party automatically voids HP warranties.

Extent of market search conducted: Since HP does not authorize the use of third party service providers, the County has had sole source maintenance agreements with HP for almost 20 years.

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: Third party maintenance providers do not have direct access to HP's technical experts, knowledge base, critical software fixes and patches, or manufacturing division labs. Only HP can offer legal right-to-use and full access to software materials. HP is the only entity authorized to issue licenses for its software and operating systems.

Reasons why my department requires these unique features and what benefit will accrue to the county: The County has had a longstanding relationship with HP. The firm's technical experts and critical fixes and patches cannot be duplicated by other companies.

Price Reasonableness: HP provides the County with several discounts for multi-year agreements, account volume, governmental discounts and pre-payment discounts. The Sheriff's Department has negotiated a 12% discount from the base cost for the agreements covering these applications, resulting in a cost savings of approximately \$5,000. A portion of the Sheriff's cost for these agreements is reimbursed through contract city revenue.

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? No

Will Taylor

7/29/10

Department Head Signature

Date

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

J. Smith

7-29-10

Purchasing Agent

Date