

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

519



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
March 29, 2011

SUBJECT: AMENDMENT TO CONTRACT AGREEMENT WITH FORWARD ADVANTAGE, INC. FOR SOFTWARE LICENSE AND MAINTENANCE OF IMPRIVATA ONESIGN SINGLE SIGN-ON SOLUTION

RECOMMENDED MOTION: Move that the Board of Supervisors:

- 1) Ratify and authorize the Chairman of the Board to sign the attached Amendment to the Agreement between Riverside County Regional Medical Centers (RCRMC) and Forward Advantage, Inc. to renew the term effective February 1, 2011 and increase the premium maintenance amount to \$50,000 annually; and
- 2) Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to exercise the renewal options, and to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation for additional licenses that do not exceed the annual CPI rates.

Douglas D. Bagley

Douglas D. Bagley, Hospital Director

FINANCIAL DATA

Current F.Y. Total Cost:	\$ 20,000	In Current Year Budget:	Yes
Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
Annual Net County Cost:	\$ 0	For Fiscal Year:	2011/2012

SOURCE OF FUNDS: 100% Hospital Enterprise Funds

Positions To Be Deleted Per A-30	<input type="checkbox"/>
Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE
Debra Courmoyer
Debra Courmoyer

County Executive Office Signature

FORM APPROVED COUNTY COUNSEL
 BY: NEAL R. KIPNIS
 DATE: 3/29/11
 Departmental Concurrence

Purchasing: Mark Seiler, Assistant Director

Consent Policy
 Consent Policy

Dept Recomm.:
 Per Exec. Ofc.:

Prev. Agn. Ref.: 02/07/10 ATTACHMENTS District: 5 Agenda Number:

WITH THE CLERK OF THE BOARD

3.26

BACKGROUND:

Riverside County's Information Technology (IT) security policies include password length, strength and frequency of required changes. While the requirement for an effective IT security strategy is clear, making it easy for the user community to support our IT security policies is critical. With the implementation of the Hospital Information System (HIS) project at RCRMC, the Enterprise Single Sign-On (ESSO) solution was necessary to allow clinicians to expediently access applications for patient care.

On February 9, 2010, Agenda Item #3.49, the Board approved the Professional Services Contract Agreement for Forward Advantage to provide RCRMC with single sign-on licenses for up to 2,500 enrolled users. Since the implementation of this project and as new residents, students and clinical staff are added, 1600 additional licenses were acquired.

This amendment would extend the term of the agreement and allow additional funding to be added to the annual maintenance of these new licenses for new users. Therefore, the Director of RCRMC requests the Boards approval of the recommended motions.

PRICE REASONABLENESS:

Pricing as specified in Forward Advantages original contract agreement with Riverside County Regional Medical Center (RCRMC) are in accordance with the Volume Purchase Agreement as established by and between Forward Advantage, Imprivata and San Mateo County and remains consistent for RCRMC.

FINANCIAL IMPACT:

100% Hospital Enterprise Funds

REVIEW/APPROVAL:

County Counsel
County Purchasing

DB:ns

**FIRST AMENDMENT TO THE AGREEMENT
WITH
FORWARD ADVANTAGE, INC.
(Imprivata Single Sign-On Solution)**

That certain Agreement between County of Riverside (COUNTY) and Forward Advantage, Inc., (CONTRACTOR), first approved by the Board of Supervisors February 9, 2010, Agenda Item #3.49, is hereby amended as follows:

1. Amend the language of Section 4. **Term and Termination** to include the following:

"This Amendment extends the period of the Agreement effective February 1, 2011, to automatically renew through January 31, 2015, unless terminated as otherwise provided herein."

2. Amend **Exhibit B Pricing Proposal and Payment Terms** in the contract agreement to include **Exhibit B.1**, consisting of 1 page, attached hereto and incorporated herein by reference.
3. All other terms and conditions of the Agreement are to remain unchanged.

IN WITNESS WHEREOF, the parties have executed this Amendment.

CONTRACTOR

Forward Advantage, Inc.

By: *Mike Kusel*

MIKE KUSEL

Type or Print Name

VICE PRESIDENT

Type or Print Title

Date: *3-8-2011*

COUNTY OF RIVERSIDE

By: _____

Bob Buster

Type or Print Name

Chairman

Type or Print Title

Date: _____

FORM APPROVED COUNTY COUNSEL

BY: *Neal R. Kipnis* *3/8/11*
NEAL R. KIPNIS DATE

EXHIBIT - B.1

Proposal **FAI-RCRMC-20110307-4100Maint**

Proposed Date: **March 7, 2011**

Provided For: **Riverside County Regional Medical Center**

**Attn: Naomi Santos
Administrative Services Officer
26520 Cactus Avenue
Moreno Valley, CA 92555**

Representative: **Mike Knebel, Vice President, Sales
877.636.7927 ext. 1283
mike.knebel@forwardadvantage.com**



**7255 N. First Street, Suite 106
Fresno, CA 93720
Phone: 877.636.7927
Fax: 558.436.4217**

Up to 4,100 Enrolled Users			
		Maintenance	
1	SUPG30	OneSign Annual Premium Maintenance - Initial Purchase 2500 Users	\$ 26,250.00
1	SUPG30	OneSign Annual Premium Maintenance - Additional 1,200 Users - PO# MCA0143962	\$ 12,348.00
1	SUPG30	OneSign Annual Premium Maintenance - Additional 400 Users - PO# MCA0164201	\$ 3,840.00
TOTAL Maintenance Fees			\$ 42,438.00
SUBTOTAL QUOTE			\$ 42,438.00
Sales Tax			\$ -
Shipping			\$ -
TOTAL QUOTE			\$ 42,438.00

Customer Accepted and Agreed

Name:

Title:

Phone:

Date:

Prices are in U.S. Dollars

Payment Terms: Net 30 Days.

Special Terms

Note (1) Pricing included in this proposal are in accordance with the Volume Purchase Agreement as established by and between Forward Advantage, Imprvata and San Mateo County for the benefit of all Participating Entities as specified in the Agreement.