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**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
November 14, 2011

SUBJECT: Approval of Swisslog TransLogic as the Sole Source Vendor to provide the upgrade to the Swisslog TransLogic Quantum Pneumatic Tube System

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve and authorize the sole source procurement of the upgrade to the Swisslog TransLogic Quantum Pneumatic Tube System without securing competitive bids, in accordance with Ordinance 459.4; and
2. Authorize the Purchasing Agent to approve amendments up to 10% of total cost.

BACKGROUND: Riverside County Regional Medical Center currently has the Quantum Pneumatic Tube System which was installed when the hospital was constructed in Moreno Valley in 1997. To maximize the life span of the existing system an upgrade from a pressure to vacuum system is needed. Swisslog TransLogic is the only authorized vendor who can furnish the required upgrade. The total cost of the upgrade to the system is \$37,030.00.

(cont. on Page 2)

Douglas D. Bagley

 Douglas D. Bagley, Hospital Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 37,030	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost FY:	\$ 0	For Fiscal Year:	11/12

SOURCE OF FUNDS: Enterprise Funds	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

County Executive Office Signature

Debra Courmyer

 Debra Courmyer

Consent Policy
 Consent Policy
 Dept't Recomm.:
 Per Exec. Ofc.:

Prev. Agn. Ref.:

District: 5

Agenda Number:

3.28

Purchasing
 Mark Seibert
 Assistant Director
 Concurrency

SUBJECT: Approval of Swisslog TransLogic as the Sole Source Vendor to provide the upgrade to the Swisslog TransLogic Quantum Pneumatic Tube System

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PRICE REASONABLENESS

Swisslog TransLogic is the only authorized vendor who can provide the upgrade. The County is receiving discounts equal to other comparable customers.

REVIEW/APPROVAL


County Purchasing

DB:rs

Date: November 14, 2011
From: Douglas D. Bagley, Chief Executive Officer
Riverside County Regional Medical Center
To: Riverside County Board of Supervisors
Via: Riverside County Purchasing Agent
Subject: Sole Source Procurement; Request for Upgrade to the Swisslog Translogic Quantum Pneumatic Tube System.

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

1. **Supply/Service being requested:** Upgrade to the Swisslog Translogic Quantum Pneumatic Tube System for the total cost of \$37,030.00.
2. **Supplier being requested:** Swisslog Translogic
3. **Alternative suppliers that can or might be able to provide supply/service:** None. The upgrade to the Swisslog Translogic Quantum Pneumatic Tube System can only be accomplished by Swisslog Translogic.
4. **Extent of market search conducted:** Queried internet and received Sole Source letter from Swisslog Translogic.
5. **Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:** Swisslog Translogic is the only authorized vendor to provide the upgrade to the existing blower shifters from wind gate mechanics to air shifter mechanics.
6. **Reasons why my department requires these unique features and what benefit will accrue to the county:** Pneumatic blower shifter will minimize maintenance costs and bench stock requirements.
7. **Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:** Swisslog Translogic has provided pricing and certifies that the prices offered are the lowest, or equal to those offered to Federal, State, or Local Government contracts.
8. **Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source?** No
9. **Period of Performance:** 14 days upon signature of the agreement by both parties.


Department Head Signature

11/17/11
Date

Purchasing Department Comments:

Notr. To replace the system with another mty would be in the \$500,000 range

Approve

Approve with Condition/s

Disapprove

Not to exceed: \$37,030.00

One time

Annual Amount through _____



Purchasing Agent

Date

11-28-11

Approval Number

12-309

(Reference on Purchasing Documents)



October 18, 2011

To: Purchasing
From: Gabriel Garcia, Supervising Stationary Engineer
Re: Justification for Sole Source for Swisslog Translogic

Since this is an obsolete system Swisslog is the only authorized vendor that has technicians who are trained on this system as well as being the only ones with access to parts needed to repair and upgrade it. The original manufacturer of the system, Quantum, sold out to Swisslog which gave them proprietary rights to this system. Hence, they are the only ones able to provide the upgrade to the existing blower shifters and attached is a letter from Michael Donnelly who is the Regional Manager of Swisslog stating "I am confirming that Swisslog is the sole source provider and installer of the blower kits for your pneumatic tube system."

The blowers that are currently being used in our tube systems which transport papers and samples between the lab and other departments are obsolete and therefore are unable to be repaired. The violent mechanical reaction that occurs during usage snaps the shafts on the solenoids as well as skipping teeth on gears which cause the paddles to go out of alignment. This causes jams in the diverters and causes the carriers to get stuck in the system and move when they shouldn't which can cause delays to patient care as some of the items jammed are samples whose results are needed by the doctors in order to determine a course of treatment.

We have also confirmed with our IOR, Mark Steven Young that there would be no OSPD required with this upgrade.

Cordially,

A handwritten signature in black ink, appearing to read "Gabriel Garcia".

Gabriel Garcia
Supervising Stationary Engineer

swisslog

Swisslog
Michael S. Donnelly
30100 Crown Valley Parkway, Suite 35C
Laguna Niguel, CA 92677

Phone (949) 249-4928
Fax (949) 249-4930
E-mail mike.donnelly@swisslog.com

May 23, 2011

Mrs. Barbara Kuhn
Riverside County Regional Medical Center
26520 Cactus Avenue
Moreno Valley, CA 92555

Dear Mrs. Kuhn:

At your request, I am confirming that Swisslog is the sole source provider and installer of the blower kits for your pneumatic tube system.

Sincerely,


Michael S. Donnelly
Region Manager

MSD/kam