

725



SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE, STATE OF CALIFORNIA

FROM: Stanley Sniff, Sheriff - Coroner - PA

SUBMITTAL DATE:
01/25/12

SUBJECT: Approval of a Single Source Purchase of GPS Vehicle Tracker Packages from Law Enforcement Associates

RECOMMENDED MOTION: Move that the Board of Supervisors authorize the Purchasing Agent to purchase six Titanium Vehicle Tracker packages for the Sheriff's Special Investigations unit from Law Enforcement Associates; the California distributor for Coleman Technologies Inc. products, at a cost not to exceed \$53,500, without securing competitive bids, in accordance with Ordinance 459.4.

BR 12-060 (Continued on Page 2)

Stanley L. Sniff, Jr., Sheriff - Coroner - PA
Will Taylor, Director of Administration

FINANCIAL DATA

Current F.Y. Total Cost:	\$53,500	In Current Year Budget:	Yes
Current F.Y. Net County Cost:	\$0	Budget Adjustment:	No
Annual Net County Cost:	\$0	For Fiscal Year:	2011-12

SOURCE OF FUNDS: High Intensity Drug Trafficking Areas Program
Federal Grant Funding

Positions To Be Deleted Per A-30	<input type="checkbox"/>
Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

BY: Robert Tremaine

County Executive Office Signature

- Policy
- Policy
- Consent
- Consent

Departmental Concurrence

Purchasing
Mark Seiler, Assistant Director

Dept. Recomm.:
Per Exec. Ofc.:

Approval of a Single Source Purchase of GPS Trackers from Law Enforcement Associates BR 12-060

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BACKGROUND: The Sheriff's Special Investigations Unit has been using Coleman Technologies "Platinum package" GPS trackers since 2005. Coleman Technologies new version tracker, the Titanium package, provides a number of new and unique features: it has maximum coverage within the United States and internationally; it will also allow for continuous uninterrupted monitoring if a vehicle with a tracker crosses the border into Mexico. Its GPS sensitivity will allow the device the ability to navigate in areas with obstructed views. This provides paging notification capabilities and utilizes internal magnets to simplify vehicle installation.

On June 28, 2011 (3.98), the Board approved a special opportunity - two for the price of one- purchase of Titanium package GPS trackers from Law Enforcement Associates (LEA), the California distributor and single source provider of Coleman Technologies products. We purchased five Titanium trackers at a 3.75% discount rate and received another five Platinum trackers, at no additional charge.

The Sheriff's Department has another opportunity to purchase six Titanium trackers with the same unit discount; a two for the price of one offer, we are again requesting Board approval to utilize Law Enforcement Associates as a single source provider.

Price Reasonableness: The normal government price for the Titanium Package is \$7,995; LEA is offering the package at a cost of \$7,695, a \$300 or 3.75% discount. With 12 storage cases at \$135 each and 2 rechargeable battery pack kits at \$700 each, sales tax of \$3,812.23 and a \$260 shipping cost, the total purchase price is \$53,262.23. As stated above, we will receive six Platinum package trackers at no additional charge.

Date: 01/25/2012

From: Will Taylor, Director of Finance Department/Agency: Sheriff-SIB
INTEL/Narcs/HIDTA

To: Board of Supervisors/Purchasing Agent

Via: Purchasing Agent

Subject: Sole Source Procurement; Second Request for Surveillance Equipment -
Vehicle Trackers

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

1. **Supply/Service being requested:** Six Titanium All in One Vehicle Trackers
2. **Supplier being requested:** Law Enforcement Associates (LEA)
3. **Alternative suppliers that can or might be able to provide supply/service:**
Coleman Technologies, Inc. (manufacturer)
Covert Systems LLC, Intercept Inc.
Teamintel
4. **Extent of market search conducted:**
Internet research was conducted.
5. **Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:**
LEA is the authorized California distributor for Coleman Technologies' AIO vehicle trackers. The Sheriff's Special Investigations Unit currently has older models of GPS tracking equipment purchased in 2005 and 2007 from LEA. This new GPS tracker provides maximum coverage within the United States and internationally; it has paging notification capabilities; is ultra-sensitive to allow the device the capability to navigate in areas with obstructed views; finally it utilizes internal magnets to simplify vehicle installation. It will also allow for continuous uninterrupted monitoring if vehicles with trackers cross the border into Mexico.
6. **Reasons why my department requires these unique features and what benefit will accrue to the county:**
There are several undercover units that utilize surveillance equipment. The Sheriff's Department currently has a total of 18 All in One (Platinum) Trackers in the field being used in on-going multiple investigations for intelligence gathering on large scale drug cases.


The newer models and software are compatible with the older version. Staff familiarity with the older version of the All in One tracker, will enable us to utilize the Titanium trackers with little or no training for proper use and will allow the immediate implementation for current on-going investigations.

7. **Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:** The normal government price for the Titanium Package is \$7,995; LEA is offering the package at a cost of \$7,695, a \$300.00 or 3.75% discount. With 12 storage cases at \$135 each and 2 rechargeable battery pack kits at \$700 each, sales tax of \$3,812.23 and a \$260 shipping cost, the total purchase price is \$53,262.23.

In addition, with every Titanium Package purchase, LEA is adding the Platinum package tracker free of charge. So we gain another 6 back-up trackers at no charge.


8. **Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Maintenance, support, or upgrades, if so, please explain).** No.

9. **Period of Performance:** One-time purchase, not to exceed \$53,500

 #1423

Chief Deputy Signature 1/26/12

Date

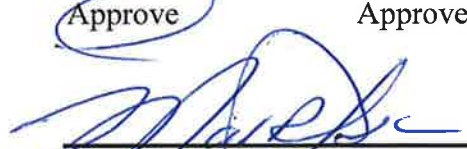


Department Head Signature 11/26/12

Date

Purchasing Department Comments:

Approve Approve with Condition/s Disapprove

 1-26-12 12-365

Date

Approval #