

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

851



FROM: Fire Department

SUBMITTAL DATE:
February 9, 2012

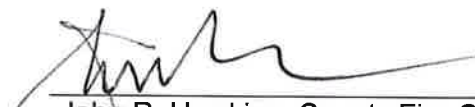
SUBJECT: Approval of Sole Source Purchase with Diamondback Fire & Rescue

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve a Sole Source purchase with Diamondback Fire & Rescue in a one time not-to-exceed amount of \$31,171

BACKGROUND: The Riverside County Fire Department uses extrication tools in various life saving situations. This equipment allows Firefighters the ability to push, separate and cut vehicles in emergencies. In 2005 the County awarded a five (5) year contract to Diamondback Fire & Rescue (FPARC-34072-001-003-06/08) for extraction equipment. During this contract which has now expired, the vehicle Urban Search and Rescue 24 (US&R 24) was completely outfitted for Amkus extraction equipment. Diamondback Fire & Rescue is the sole authorized distributor of Amkus product for the state of California. The County will greatly benefit from the Departments increased ability to render aid, and the use of grant funding (FP_09_SHSGP_J) allow this purchase without encumbering County Funds.

(Continued on Page 2)


John R. Hawkins, County Fire Chief

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 31,171	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	FY11/12

SOURCE OF FUNDS: 100% Grant Funded	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

BY: 
Robert Tremaine

County Executive Office Signature

Dept's Recomm.:
Per Exec. Ofc.:

Policy Policy

Consent Consent

Prev. Agn. Ref.: 3.37 (10/20/11) | District: | Agenda Number:

3.37

Departmental Concurrence

Purchasing: Mark Seiler, Assistant Director

RE: Sole Source Purchase with Diamondback Fire & Rescue

Date February 9, 2012

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BACKGROUND CONTINUED:

Price Reasonableness: Diamondback Fire & Rescue is providing the Amkus extraction kit at a 5% discount from the manufactures list purchase price with an additional prompt payment discount term of 2% 20, Net 30. The overall cost is \$3,800 less compared with General Services Administration (GSA) contract pricing.

Date: February 9, 2012

From: John R. Hawkins, Fire Chief Department/Agency: Fire

To: Board of Supervisors/Purchasing Agent

Via: Clifford Goss, Buyer II

Subject: Sole Source Procurement; Request for Sole Source Purchase of an Amkus Rescue System, Extrication Equipment.

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

1. **Supply/Service being requested:** Amkus Extrication Rescue System
2. **Supplier being requested:** Diamondback Fire & Rescue
Vendor Code: 634 Address: PO Box 891266 Temecula, CA 92589-1266 Phone: 951-303-8836
3. **Alternative suppliers that can or might be able to provide supply/service:**
None
4. **Extent of market search conducted:**
Internet search and request to the manufacture for all potential suppliers and distributors.
5. **Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:** The vehicle Urban Search and Rescue 24 (US&R 24) was purchased with the Amkus Hydraulic system built into the unit along with the storage space designed around the Amkus tools. The contents of US&R 24 are specific to the manufacture and are not interchangeable with any other extraction units. This was done while Amkus Rescue was under County contract for extraction tools (FPARC-34072-001-003-06/08) which has since expired. Diamondback Fire & Rescue is the sole distributor for California of Amkus product.
6. **Reasons why my department requires these unique features and what benefit will accrue to the county:** The Amkus Rescue System is a life saving equipment which allows Firefighters the ability to push, separate and cut vehicles in emergency situations. The County will greatly benefit from the Departments increased ability to render aid, and the use of grant funding (FP_09_SHSGP_J) allows this purchase without encumbering County funds.
7. **Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:** Diamondback Fire & Rescue is providing the Amkus extraction kit at a 5% discount from the manufactures list purchase price with an additional prompt payment discount term of 2% 20, Net 30. The overall cost is \$3,800 less compared with General Services Administration (GSA) contract pricing. Diamondback is also including free tool mounting kits for each tool which equals a \$1,590 savings. The County currently has over 50 of these tools already in the field and in use with periodic maintenance there would not be any significant additional cost to maintain. The Amkus kit also comes with a standard limited lifetime warranty.
8. **Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Maintenance, support, or upgrades, if so, please explain).** No
9. **Period of Performance:** One time purchase


(Provide a defined period of performance. Please note multi-year terms require Board approval, unless renewable in one year increments and the Purchasing Agent approves the terms.)

 2/15/12
Department Head Signature Date

Purchasing Department Comments:

Approve Approve with Condition/s Disapprove

Not to exceed: \$ 31,171 One time Annual Amount through _____

 2/15/12 12-393
Purchasing Agent Date Approval Number
(Reference on Purchasing Documents)