

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

854



**FROM:** Stanley L. Sniff Jr., Sheriff-Coroner-PA

**SUBMITTAL DATE:**  
01/31/12

**SUBJECT:** Approval of a \$22,500 Increase in the Agreement with Clerity Solutions, Inc. to Provide the Software Application, "isCOBOL", for the Sheriff's Department

**RECOMMENDED MOTION:** Move that the Board of Supervisors:

1. Approve a \$22,500 increase, from \$96,000 to \$118,500, in the Agreement for the purchase of the software application, isCOBOL from Clerity Solutions, Inc. for the addition of 250 isCOBOL licenses.
2. Approve an annual increase of \$4,000 in on-going maintenance cost for the additional licenses.
3. Allow County Purchasing an annual spending authority of \$30,000 for future application programming enhancements to keep the application current with technology advancements.  
(Continued on Page 2)

*[Signature]*  
Stan Sniff, Sheriff-Coroner-PA  
Will Taylor, Chief Deputy

**FINANCIAL DATA**

Current F.Y. Total Cost:	\$22,500	In Current Year Budget:	Yes
Current F.Y. Net County Cost:	\$0	Budget Adjustment:	No
Annual Net County Cost:	\$48,400	For Fiscal Year:	2011-12

**SOURCE OF FUNDS:** AB 118 Revenue & Department budget  
BR 12-063

Positions To Be Deleted Per A-30	<input type="checkbox"/>
Requires 4/5 Vote	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:**

APPROVE  
*[Signature]*  
BY: Robert Tremaine

**County Executive Office Signature**

- Policy
- Policy
- Consent
- Consent

Dep't Recomm.:  
Per Exec. Ofc.:

3.56

Purchasing: *[Signature]*  
 Mark Seiler, Assistant Director  
 Departmental Concurrence

**BOARD OF SUPERVISORS**

**FORM 11: Approval of a \$22,500 Increase in the Agreement with Clerity Solutions, Inc.**

**Page 2**

**BACKGROUND:** On 8/16/11 (3.82), the Board approved a sole source agreement with Clerity Solutions, Inc. to purchase the software application, "isCOBOL" for the Sheriff's Jail Information System (JIMS) code conversion and to provide software maintenance for the System through June 30, 2014. With this purchase, the Sheriff's Department also increased its software user licenses from 250 to 500.

The original agreement with Clerity specified that Sheriff's staff would handle the conversion of the code. However, with the realization that the implementation of AB 109 was quickly increasing the County's jail population, on 12/06/11 (3.31), the Board approved a Sheriff's recommendation for Clerity to convert the code for an additional fixed fee of \$60,000. The Department will draw from its FY 2011-12 AB 118 revenue for this project, an allocation approved by the Board to mitigate the impacts of AB 109 on October 18, 2011 (3.42). Whereas, it was conservatively estimated that Department staff would take six to nine months to complete the code conversion, Clerity has scheduled ninety days for the project.

The AB 109 implementation will also impact the need for IsCOBOL licenses. So the Sheriff's Department is requesting the approval to purchase another 250 isCOBOL licenses to cover increased use of the JIMS application, bringing the total licenses to 750. As with the expenditure for code conversion project; the additional licenses will be funded with FY 2011-12 AB 118 revenue. With the increase in licenses, the Department will incur an additional \$4,000 in annual maintenance cost, bringing the FY 2012-13 IsCOBOL software maintenance cost to \$18,400.

Finally, the Department is requesting that the Board approve a \$30,000 annual spending authority to keep the software application current with technology advancements.

**PRICE REASONABLNESS:** When staff approached MicroFocus, the prior provider of the JIMS software application, for a new three-year contract, which would include 250 additional user licenses, it quoted \$92,000 for the additional licenses plus an annual \$27,000 maintenance fee.

Excluding Clerity's \$60,000 charge to assume the code conversion duties, by contracting with Clerity the Sheriff's Department has been able to purchase a new software application with an additional 500 user licenses for \$58,800 and an annual maintenance fee of \$18,400.

Date: January 24, 2012

From: Will Taylor, Director of Finance Department/Agency: Sheriff/TSB

To: Board of Supervisors/Purchasing Agent


Via: Purchasing Agent

Subject: Sole Source Procurement; Request for Clerity Solutions, Inc.

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

1. **Supply/Service being requested:** Purchase of 250 additional isCOBOL licenses to bring the Jail Information Management System (JIMS) license count to 750. In addition, request to amend previously approved maintenance costs to cover the increase licenses counts and allow County Purchasing the authority to approve future programming enhancements as needed to be current with technology up to \$30,000 annually.
2. **Supplier being requested:** Clerity Solutions, Inc.
3. **Alternative suppliers that can or might be able to provide supply/service:** There were vendors who offered similar code options, but none of them were identical to the isCOBOL code offered by Clerity Solutions, Inc.
4. **Extent of market search conducted:** The search conducted for the application migration was extensive – Board approval dates: 8/16/2011(3.82) and 12/06/2011 (3.30).
5. **Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:** The additional licenses requested are exclusive to the isCOBOL application.
6. **Reasons why my department requires these unique features and what benefit will accrue to the county:** The additional licenses will be needed to cover increased use of the JIMS application as a result of the AB 109 implementation.
7. **Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:** Ongoing maintenance costs in FY13 of \$18,400 are expected for the JIMS application and the 750 client licenses. The prior vendor, MicroFocus, requested \$27,000 for annual maintenance for 500 client licenses.
8. **Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Maintenance, support, or upgrades, if so, please explain).** Yes. The Sheriff will pay \$18,400 in FY 13 and FY 14 which represents an annual savings of \$17,200.

9. **Period of Performance:** Not to exceed \$50,000 annually, through June 30, 2016, as long as cost increases do not exceed the CPI, and funds are available in the budget.


  
\_\_\_\_\_  
Chief Deputy Signature Date 2/14/12

  
\_\_\_\_\_  
Department Head Signature Date 2/14/12

Purchasing Department Comments:

Approve  Approve with Condition/s  Disapprove

Not to exceed: \$ 50,000  One time  Annual Amount through 6/30/2016

  
\_\_\_\_\_  
Purchasing Agent Date 2-15-12 Approval Number 12-395  
(Reference on Purchasing Documents)