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**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
June 7, 2012

SUBJECT: Amendment to the contract between Riverside County Regional Medical Center and St. Jude Medical

RECOMMENDED MOTION: That the Board of Supervisors:

- 1) Approve the increase of funds to the contract between Riverside County Regional Medical Center (RCRMC) and St. Jude Medical from \$610,857 to \$785,100 annually.
- 2) Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to exercise renewal options, based on availability of fiscal funding, and to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation provision that do not exceed the annual CPI rates

(cont. on Page 2)

Douglas D. Bagley

Douglas D. Bagley, Hospital Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 785,100	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost FY:	\$ 0	For Fiscal Year:	2012/13

SOURCE OF FUNDS: Enterprise Funds	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION: APPROVE

BY: *Debra Cournoyer*
Debra Cournoyer

County Executive Office Signature

- Consent
- Policy
- Consent
- Policy

Dep't Recomm.:
Per Exec. Ofc.:

Prev. Agn. Ref.: March 17, 2009, 3.35 | **District:** 5 | **Agenda Number:**

3.28

Purchasing: *Mark Seller*
Mark Seller, Assistant Director, Incurrence

**BOARD OF SUPERVISORS
FORM 11:**

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PREVIOUS AGENDA REFERENCE: Amendment to the contract between Riverside County Regional Medical Center and St. Jude Medical

BACKGROUND: The Board of Supervisors approved on February 24, 2004, Agenda Item 3.30 the purchase of surgical instruments, supplies and implants from various vendors to allow the hospital an opportunity to compile a purchase history, evaluate, and verify the need to continue these proprietary contracts. The Board subsequently approved a list of vendors on July 11, 2006, Agenda Item 3.52, and June 26, 2007, Agenda Items 3.51 and 3.52 and March 17, 2009, Agenda Item 3.35. An extensive survey was performed by RCRMC Purchasing and Operating Room personnel, with input from physicians, for patient related supplies and equipment or services and St. Jude Medical was determined to be the preferred source for Pacemakers, Intra Cardiac Defibrillator-ICD. St. Jude pricing is based on Novation, Group Purchasing Organization, Contract Number MS70392. County receives maximum discount for purchases and a 5% rebate based on purchases.

The increase in funds is required due to the increased number of procedures being completed at RCRMC. In the past RCRMC only surgically implanted pace makers and sent the internal defibrillators to LLUMC. RCRMC was experiencing an increase in cost to provide the defibrillator implantation procedure. RCRMC decided to expand the cardiac service to include both the pacemakers and defibrillator. The number of cases needing internal defibullation has increased which has lead the department to request for an increase in the contract. Both the pacemaker and the defibrillator are a patient chargeable.

FINANCIAL IMPACT:

Funding for these goods is 100% Hospital Enterprise funded and does not require additional County funds.

REVIEW/APPROVAL: County Purchasing