

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



103

FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
July 31, 2012

SUBJECT: 6-month Extension with Medical Data Exchange (MDX)

RECOMMENDED MOTION: Move that the Board of Supervisors:

- 1) Ratify and authorize the Chairman of the Board to extend the contract with Medical Data Exchange (MDX) for a period of six months effective July 1, 2012 through December 31, 2012 not to exceed the aggregate amount of \$275,000; and
- 2) Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to sign amendments that do not change the substantive terms of the agreement, and allow the Purchasing Agent to increase the total compensation not more than ten percent should the need for services exceed the estimated volume.

(Continued on page two)

Douglas D. Bagley

Douglas D. Bagley, Hospital Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 275,000	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	2012/2013

SOURCE OF FUNDS: 100% - Hospital Enterprise Funds	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION: APPROVE

BY: *Debra Cournoyer*
Debra Cournoyer

County Executive Office Signature

FORM APPROVED COUNTY COUNSEL
 DATE
 PURCHASING: *Mark Seiler*
 APPROVED: *Kevin K Crawford*
 DEPT. RECOMM.:
 PER EXEC. OFF.:

Consent
 Policy
 Consent
 Policy

Prev. Agn. Ref.: 1/24/95, 3.13, 9/1/09, 3.101 | **District:** ALL | **Agenda Number:**

3.80

SUBJECT: 6-month Extension with Medical Data Exchange (MDX)

BACKGROUND:

MDX has been the sole provider for the hospital providing electronic data claims processing for Medi-Cal and Medicare claims in compliance with Federal mandate since 1995. Effective October 16, 2003, MDX was known as the federally qualified and certified agency for Electronic Data Exchange in compliance with the Health Insurance Portability and Accountability Act (HIPAA) regulation for Electronic Data Interchange (EDI) to over 200 California hospitals. On September 1, 2009, agenda item 3.101, the Board approved the amendment to extend the contract with MDX to continue supplying the service. Over the term of the agreement with MDX, they have developed and implemented systems to work with RCRMC's Information System and Patient Accounts Department. MDX services are unique as they maintain a repository of all Governmental claims and have developed customized edits, remittance logic, and data repository for RCRMC in relation to claims as well as, cost reporting requirements. As one of the industry leaders in Medicaid billing compliance, their software is specialized at a higher level of specificity and is packaged with robust billing, follow-up, and reporting capabilities.

MDX's current contract agreement ends June 30, 2012, with no additional renewal options remaining. RCRMC is requesting for a six-(6) month extension to the current contract with MDX to continue providing services until the Request for Proposal (RFP) for electronic data claims processing services is completed and a new contract is awarded.

Through this RFP, RCRMC will select a contractor to provide this specialty service for electronic data claims in processing Medi-Cal and Medicare claims for the hospital. Although price will be a key factor, the effectiveness of the proposal, the specialized HIPAA certification, the background and experience of the bidder will also be evaluated. To ensure fair competition, RCRMC will advertise the RFP through County Purchasing & Fleet Services Department website and will mail notifications to current and prospective bidders.

Therefore, the Hospital Director requests that the Board of Supervisors approve the abovementioned motions.

PRICE REASONABLENESS:

MDX certifies that prices offered are equal to the lowest offered to more than 200 MDX customers (hospitals) in California for any MDX service or system which RCRMC contracts with. In addition, they supply the specialized software, custom reporting and ongoing compliance support at no additional cost to the County.

FINANCIAL IMPACT:

100% Hospital Enterprise Funds

REVIEW/APPROVAL:

County Purchasing and County Counsel

DB:ns

TWELFTH AMENDMENT TO THE AGREEMENT

WITH

MEDICAL DATA EXCHANGE
(Patient Account Billing Services)

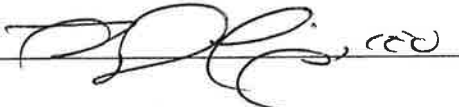
That certain Agreement between County of Riverside ("COUNTY") and **Medical Data Exchange** ("CONTRACTOR"), first approved by the Board of Supervisors on January 24, 1995, item number 3.13, first amended authorized April 23, 1996 item number 3.11, second amendment authorized April 7, 1998 item number 3.21, third amendment authorized July 17, 2001, item number 3.90, fourth amendment authorized October 16, 2001 item number 3.54, fifth amendment authorized June 4, 2002 item number 3.46, sixth amendment authorized August 19, 2003, item number 3.47, seventh amendment authorized August 10, 2004, item number 3.68, eighth amendment authorized August 23, 2005, item number 3.77, ninth amendment authorized June 27, 2006, item number 3.43, tenth amendment authorized September 1, 2009 item number 3.101, and eleventh amendment authorized June 21, 2011, is hereby amended as follows:

1. Amend the language of **Section 2. Time for Performance** to include the following:
"This Amendment extends the period of the Contract Agreement from July 1, 2012 through December 31, 2012, unless terminated as otherwise provided herein."
2. Amend the language of **Section 3. Compensation** to read as follows:
"Maximum compensation payable by COUNTY for the period of July 1, 2012 through December 31, 2012, shall not exceed two hundred seventy five thousand dollars (\$275,000)."
3. All other terms and conditions of this Agreement are to remain unchanged.

IN WITNESS WHEREOF, the parties have executed this Amendment.

CONTRACTOR
Medical Data Exchange

COUNTY OF RIVERSIDE

By: 

By: _____

Gerry Ibanez
Type or Print Name

Type or Print Name

Chief Executive Officer
Type or Print Title

Chairman
Type or Print Title

Date: 07/18/2012

Date: _____

FORM APPROVED COUNTY COUNSEL
BY: 
NEAL R. KIPNIS DATE 7/23/12