

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

906



**SUBMITTAL DATE:**  
August 28, 2012

**FROM:** Riverside County Regional Medical Center

**SUBJECT:** Approval for 3-month Extension with Apnea Analysis Centers

**RECOMMENDED MOTION:** Move that the Board of Supervisors:

- 1) Ratify and authorize the Chairman of the Board to extend the contract with Apnea Analysis Centers for a period of three months effective July 1, 2012 for an additional \$20,000, not to exceed the aggregate amount of \$100,000; and
- 2) Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to sign amendments that do not change the substantive terms of the agreement, and allow the Purchasing Agent to increase the total compensation not more than ten percent should the need for services exceed the estimated volume.

(Continued on page two)

*Ellie Bennett for Douglas Bagley*  
Ellie Bennett Chief Operating Officer on behalf of  
Douglas D. Bagley, Hospital Director

|                       |                               |           |                         |           |
|-----------------------|-------------------------------|-----------|-------------------------|-----------|
| <b>FINANCIAL DATA</b> | Current F.Y. Total Cost:      | \$ 20,000 | In Current Year Budget: | Yes       |
|                       | Current F.Y. Net County Cost: | \$ 0      | Budget Adjustment:      | No        |
|                       | Annual Net County Cost:       | \$ 0      | For Fiscal Year:        | 2012/2013 |

|  |   |                          |
|--|---|--------------------------|
| <b>SOURCE OF FUNDS:</b> 100% - Hospital Enterprise Funds | <b>Positions To Be Deleted Per A-30</b> | <input type="checkbox"/> |
|  | <b>Requires 4/5 Vote</b>                | <input type="checkbox"/> |

**C.E.O. RECOMMENDATION:** APPROVE

BY: *Debra Cournoyer*  
Debra Cournoyer

**County Executive Office Signature**

Large empty box for County Executive Office Signature.

**Prev. Agn. Ref.:**

**District:** ALL **Agenda Number:**  
ATTACHMENTS FILED WITH THE CLERK OF THE BOARD

3.38

FORM APPROVED COUNTY COUNSEL  
BY: *Neal R. Kipnis* DATE  
Departmental Concurrence

Purchasing: *Mark Seiler*  
Mark Seiler, Assistant Director

Consent     Policy  
 Consent     Policy

Dept't Recomm.:  
 Per Exec. Ofc.:

BOARD OF SUPERVISORS

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**SUBJECT:** Approval for 3-month Extension with Apnea Analysis Centers

**BACKGROUND:**

All newborns, born in the State of California are required to have a hearing screening test per the California Health and Safety Code, section 124116.5 (a) (1), as it states: "Every General Acute Care Hospital with licensed Perinatal services in this State shall administer to every newborn, upon birth admission, a hearing screening test for the identification of hearing loss, using protocols approved by the department, or its designee." Apnea Analysis Centers is the current provider and is also responsible for assuring that all standards applicable to the hospital meet the provision of services as specified in the California Children's Services (CCS) Manual.

Apnea's current contract agreement ended June 30, 2012, with no additional renewal options remaining. RCRMC is requesting for a three-(3) month extension to the current contract with Apnea to continue providing services until the Request for Proposal (RFP) for infant hearing services is completed and a new contract is awarded.

Through this RFP, RCRMC will select a contractor to provide this specialty service for the hospital. The evaluation committee will review specific areas of the proposals such as; the effectiveness of the proposal, a comparison of the vendors compliance rate with state regulations, the vendors working relationship with the state along with the vendors program methodology and cost. To ensure fair competition, RCRMC will advertise the RFP through County Purchasing & Fleet Services Department website and will mail notifications to current and prospective bidders.

RCRMC administers an average of two hundred twenty five plus (225+) infant hearing screenings per month, including all NICU patients transferred into RCRMC facility, therefore, RCRMC requests that the Board of Supervisors approve the abovementioned motions.

**PRICE REASONABLENESS:**

Apnea's current rate is \$25.00 per infant hearing screening. All infant hearing screenings performed by the vendor are reported directly to the state in which the state then reimburses RCRMC \$30.00 per infant hearing screening. RCRMC generates \$5.00 for every infant hearing screening performed.

**FINANCIAL IMPACT:**

100% Hospital Enterprise Funds

**REVIEW/APPROVAL:**

County Purchasing and County Counsel

DB:ns

**FIRST AMENDMENT TO THE AGREEMENT**

**WITH**

**APNEA ANALYSIS CENTERS**  
(Infant Hearing Screening Services)

That certain Agreement between County of Riverside ("COUNTY") and Apnea Analysis Centers ("CONTRACTOR"), approved and executed on April 8, 2008 , is hereby amended effective July 1, 2012 as follows:

- 1. Amend the language of Section 4.0 Period of Performance to include the following:

"This Amendment extends the period of the Contract Agreement from July 1, 2012 through September 30, 2012, unless terminated as otherwise provided herein."

- 2. All other terms and conditions of this Agreement are to remain unchanged.

**IN WITNESS WHEREOF**, the parties have executed this Amendment.

**CONTRACTOR**  
Apnea Analysis Centers

**COUNTY OF RIVERSIDE**

By: [Signature]

By: \_\_\_\_\_

David C Moore  
Type or Print Name

\_\_\_\_\_  
Type or Print Name

President  
Type or Print Title

Chairman  
Type or Print Title

Date: \_\_\_\_\_

Date: \_\_\_\_\_

FORM APPROVED COUNTY COUNSEL  
BY: [Signature]  
NEAL R. KIPNIS DATE