

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

559



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
November 27, 2012

SUBJECT: AMENDMENT TO CONTRACT AGREEMENT WITH FORWARD ADVANTAGE, INC. FOR SOFTWARE LICENSE AND MAINTENANCE OF IMPRIVATA ONESIGN SINGLE SIGN-ON SOLUTION

RECOMMENDED MOTION: Move that the Board of Supervisors:

- 1) Ratify and authorize the Chairman of the Board to sign the attached Amendment to the Agreement between Riverside County Regional Medical Centers (RCRMC) and Forward Advantage, Inc. effective October 1, 2012 for an additional amount of \$41,600; and
- 2) Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to exercise the renewal options, and to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation for additional licenses that do not exceed the annual CPI rates.

Douglas D. Bagley

Douglas D. Bagley, Hospital Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 41,600	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	2012/2013

SOURCE OF FUNDS: 100% Hospital Enterprise Funds	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

BY: *Debra Cournoyer*
Debra Cournoyer

County Executive Office Signature

Consent Policy
 Consent Policy

Dep't Recomm.:
 Per Exec. Ofc.:

Prev. Agn. Ref.: 02/09/10; #3 49 05/10/11; 3.26 | **District:** ALL | **Agenda Number:**

3.43

FORM APPROVED COUNTY COUNSEL
 BY: *Neal R. Kipnis*
 DATE: *11/27/12*
 Departmental Concurrence
 Purchasing: *Mark Seiler, Assistant Director*

BACKGROUND:

Riverside County's Information Technology (IT) security policies include password length, strength and frequency of required changes. While the requirement for an effective IT security strategy is clear, making it easy for the user community to support our IT security policies is critical. With the implementation of the Hospital Information System (HIS) project at RCRMC, the Enterprise Single Sign-On (ESSO) solution was necessary to allow clinicians to expediently access applications for patient care.

On February 9, 2010, Agenda Item #3.49, the Board approved the Professional Services Contract Agreement for Forward Advantage to provide RCRMC with single sign-on licenses for up to 2,500 enrolled users. Since the implementation of this project and as new residents, students and clinical staff are hired, 1700 additional licenses were acquired.

This amendment would allow additional funding to be added as the expansion of RCRMC's Thin Client requires a user license for every new clinical staff member. Therefore, the Director of RCRMC requests the Boards approval of the recommended motions.

PRICE REASONABLENESS:

Pricing as specified in Forward Advantages original contract agreement with Riverside County Regional Medical Center (RCRMC) are in accordance with the Volume Purchase Agreement as established by and between Forward Advantage, Imprivata and San Mateo County and remains consistent for RCRMC.

FINANCIAL IMPACT:

100% Hospital Enterprise Funds

REVIEW/APPROVAL:

Riverside County Information Technology (RCIT) approval number- 24892
County Counsel
County Purchasing

DB:ns

SECOND AMENDMENT TO THE AGREEMENT

WITH

FORWARD ADVANTAGE, INC.
(Imprivata Single Sign-On Solution)

That certain Agreement between County of Riverside (COUNTY) and Forward Advantage, Inc., (CONTRACTOR), first approved by the Board of Supervisors February 9, 2010, Agenda Item #3.49 and first amendment approved May 10, 2011, Agenda Item #3.26, is hereby amended as follows:

1. Amend **Exhibit B Pricing Proposal and Payment Terms** in the contract agreement to include **Exhibit B.2**, consisting of 1 page, attached hereto and incorporated herein by reference.
2. All other terms and conditions of the Agreement are to remain unchanged.

IN WITNESS WHEREOF, the parties have executed this Amendment.

CONTRACTOR
Forward Advantage, Inc.

COUNTY OF RIVERSIDE

By:  _____

By: _____

Mike Knebel
Type or Print Name

Type or Print Name

Vice President, Sales
Type or Print Title

Chairman
Type or Print Title

Date: October 17, 2012

Date: _____

FORM APPROVED COUNTY COUNSEL

BY: 
NEAL R. KIPNIS

DATE: 11/9/12

Exhibit B.2 - Pricing Proposal and Payment Terms



7255 N. First Street, Suite 106
 Fresno, CA 93720
 Phone: 877.636.7927
 Fax: 559.436.4217

Proposal **FAI-RCRMC-20121017-1000ADDTL**

Proposal Date: **October 17, 2012**

Provided For: **Riverside County**
 Attn: **MaryGrace Hedge**
 Information Services
 26520 Cactus Avenue
 Moreno Valley, CA 92555

Representative **Mike Knebel, Vice President, Sales**
 877.636.7927 ext. 1283
mike.knebel@forwardadvantage.com

1,000 Additional Users				
1000	SSO/AM SSPW	License Fees		
1000		OneSign SSO/AM Additional Users (See "Special Terms" - Note 1)	\$ 26.00	\$ 26,000.00
		OneSign SSPW Management Additional Users	\$ 6.00	\$ 6,000.00
			TOTAL License Fees	\$ 32,000.00
0	TR-ONSITE-SVCS ONSITE-DSVCS	Implementation Fees		
0		OneSign Installation ##	N/A	\$ -
		On-Site End-User Training/Enrollment Services (daily rate per person) ##	N/A	\$ -
			TOTAL Implementation Fees	\$ -
1	SUPG30	Maintenance		
		OneSign Annual Premium Maintenance * (Amount is "in addition to" existing annual maintenance)	\$ 9,600.00	\$ 9,600.00
			TOTAL Maintenance Fees	\$ 9,600.00
Equipment & Optional Services				
			TOTAL Optional Equip./Svcs.	\$ -
			SUBTOTAL QUOTE	\$ 41,600.00
Comments			Sales Tax	\$ -
			Shipping	\$ -
			TOTAL QUOTE	\$ 41,600.00
			Customer Accepted and Agreed	
			Name:	
			Title:	
			Phone:	
			Date:	
Prices are in U.S. Dollars and effective through December 31, 2012 Sales tax (if applicable) and freight to be added. F.O.B: Origin Payment Terms: Net 30 Days. Software and Maintenance billed upon shipment of OneSign License Key.				

* Maintenance must be purchased at time of sale
 @@ Self Service Password Reset license level must match the current licensed user level.

Special Terms

Note (1) Pricing included in this proposal are in accordance with the Volume Purchase Agreement as established by and between Forward Advantage, Imprivata and San Mateo County for the benefit of all Participating Entities as specified in the Agreement.