

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

137



FROM: Riverside County Information Technology (RCIT)


SUBMITTAL DATE:
December 3, 2012

**SUBJECT: APPROVE THE PURCHASE OF FOUR (4) TAPE DRIVES FROM LOGICALIS, INC.,
VIA THE COMPETITIVE BIDDING PROCESS, WITH ONLY ONE BID RECEIVED**

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve the purchase of four (4) IBM TS 1050 Tape Drives in the amount of \$63,600 from Logicalis, and;
2. Approve the purchase of two years hardware factory-level support in the annual amount of \$8,324, and;
3. Authorize the Purchasing Agent, in accordance with Ordinance No. 459.4, to exercise the option to renew the hardware maintenance for four (4) additional years, renewable annually with Logicalis, Inc., based on the availability of fiscal funding, and to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation provision that do not exceed the annual CPI rates.

(Continued on Page 2)


Kevin K. Crawford
Chief Information Officer

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 71,924.00	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$71,924.00	For Fiscal Year:	12/13

SOURCE OF FUNDS: RCIT Departmental Budget	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION: **APPROVE**

BY: 
Serena Chow

County Executive Office Signature

- Consent
- Policy
- Consent
- Policy

Dep't Recomm.:
Per Exec. Ofc.:

Prev. Agn. Ref.: _____ District: _____ Agenda Number: _____

3-30

Purchasing: 
Mark Seiler, Assistant Director
Departmental Concurrence

BOARD OF SUPERVISORS

FORM 11: APPROVE THE PURCHASE OF FOUR (4) TAPE DRIVES FROM LOGICALIS, INC., VIA THE COMPETITIVE BIDDING PROCESS, WITH ONLY ONE BID RECEIVED

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BACKGROUND

The department is requesting the purchase of four (4) drives that will double the county's backup capacity. The existing IBM Tivoli tape library is in good working order and does not require replacement; just expansion to meet new service needs. The additional drives will provide backup and recovery services on an enterprise level; to include new services such as Active Directory and Customer Relationship Management software, as well as newly consolidated IT departments.

PRICE REASONABLENESS

Purchasing released a Request for Quote ITARC149, solicitation notifications were sent to six (6) companies and posted on PublicPurchase.com and advertised on the County's Internet; with one (1) bid response received by Purchasing. Purchasing inquired as to the lack of responses from potential bidders, and the feedback from other vendors was that the potential bidders' either did not provide these services, or were not able to quote on IBM equipment to be competitive in the Riverside geographical area.

The quote received was reviewed by Information Technology Department staff and Logicalis meets the requirements of the request for quote scope of services. RCIT and Purchasing recommend that the award be given to Logicalis, Inc., as a responsive/responsible vendor, submitting a total project cost that shall not exceed \$63,600, plus \$8,324 annually for maintenance. Logicalis is extending to the County of Riverside pricing discounts on the IBM TS1050 expansion of 26% off the IBM list price and a 21% discount on the ongoing maintenance and licensing list pricing. These discounts represent the deepest non-federal rated customer discounts offered in any County contract.

REVIEW/APPROVAL

Purchasing concurs with this request.