# SUBMITTAL TO THE BOARD OF SUPERVISORS COUNTY OF RIVERSIDE, STATE OF CALIFORNIA

SUBMITTAL DATE:
April 17, 2013

FROM: Riverside County Dept. of Animal Services

**SUBJECT:** Approve the Sole Source Agreement with Animal Health & Sanitary Supply for the purchase of Triple-Two Disinfectant

## **RECOMMENDED MOTION:** That the Board of Supervisors:

- 1) Approve the purchase of Triple-Two disinfectant in the annual amount of \$50,000 from Animal Health & Sanitary Supply, without securing competitive bids in accordance with Ordinance No. 459 and authorize the Purchasing Agent to purchase on behalf of the County, and;
- 2) Authorize the Purchasing Agent to exercise the annual renewal options for an additional three one year periods, based on the availability of fiscal funding, and sign amendments that do not change the substantive terms of the agreement, as long as the compensation provision adjustments do not exceed the annual Consumer Price Index (CPI) rates.

(Continued on page 2) Robert Miller, Director Department of Animal Sérvices Current F.Y. Total Cost: 50,000 In Current Year Budget: Yes **FINANCIAL Current F.Y. Net County Cost:** \$ 0 **Budget Adjustment:** No DATA **Annual Net County Cost:** \$ 0 For Fiscal Year: 12/13 SOURCE OF FUNDS: Positions To Be Deleted Per A-30 Requires 4/5 Vote APPROVE C.E.O. RECOMMENDATION: Debra Cournoyer **County Executive Office Signature** 

Per Exec. Ofc.:

Dep't Recomm.:

Sistant Director

Policy

 $\square$ 

X

Prev. Agn. Ref.:

District:

Agenda Number:

2013 APR 23 PM 12: 28

3-2

Form 11

Subject: Ratify the Sole Source Agreement 12-375 with Animal Health & Sanitary Supply for the purchase of Triple-Two Disinfectant

Page 2

### **BACKGROUND:**

The Department of Animal Services requires a highly effective cleaning agent to control the spread of biological agents, such as canine parvo. In February 2012, the department submitted and was approved a Sole Source form to County Purchasing for Triple-Two; staying under \$24,000 annually. In recent years, the shelter has been supporting more dogs due to constituents unable to care for their animals. Triple-Two is purchased by the fifty-five (55) gallon drums and its effectiveness is superior to that of other commercially available products that have been tested. Triple-Two can be used on exam tables, floors, walls, cages and kennels or anywhere the risk of cross-infection exists. A concentrated 55 gallon drum will make 3,520 ready to use gallons; which is a cost savings over other products.

#### PRICE REASONABLENESS:

The Department of Animal Services has tested many different products with unsuccessful results. DAS currently pays \$935 for the 55 gallon drum, which lists for \$990 per drum. Animal Health & Sanitary Supply have held this price for DAS since early 2012 when the trail of product began. At \$935 per drum, this equates to \$17 per gallon. Quotes were obtained on several similar products and the pricing ranges from \$17.24 to \$43.00 per gallon, so the \$17 per gallon is a fair and reasonable price.

#### FINANCIAL:

There is no additional impact on the general fund as this funding will be included in the department's 2013/2014 fiscal year budget pending approval.



Date:

March 2, 2013

From:

Robert Miller, Director

Department/Agency:

Dept. of Animal Services

To:

Board of Supervisors/Purchasing Agent

Via:

Purchasing Agent

Subject:

Sole Source Procurement; Request for Triple - Two disinfectant from Animal Health & Sanitary Supply

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

- 1. Supply/Service being requested: Purchase of Triple-Two disinfectant for use within the kennel areas of the County animal shelters.
- 2. Supplier being requested: Animal Health & Sanitary Supply
- 3. Alternative suppliers that can or might be able to provide supply/service: Waxie and Misco **Products**
- 4. Extent of market search conducted: Internet research and in-house testing of disinfectant products from this and other sources has proven that the effectiveness of Triple-Two disinfectant is superior to other commercially available products.
- 5. Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: Triple-Two was found to be highly effective at controlling the spread of biological agents, such as canine parvo, for longer period of time than other tested products. This makes Triple-Two more economical to use.
- 6. Reasons why my department requires these unique features and what benefit will accrue to the county: The product has better residual disinfectant properties, it is more economical to use, and helps to reduce the fatality rate among the animals in the kennel due to diseases.
- 7. Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier: DAS purchases this product in 55 gallon drums at a price of \$935 per drum; list price is \$990 per drum. Animal Health & Sanitary Supply has held this pricing since early 2012 when trial use began. At \$935 per drum, this equates to \$17 per gallon. Quotes were obtained on several similar products and the pricing ranged from \$17.24 to \$43.00 per gallon, so the \$17 per gallon is a fair and reasonable price.
- 8. Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Maintenance, support, or upgrades, if so, please explain). No
- 9. Period of Performance: May 1, 2013 through June 30, 2016; not to exceed \$50,000 annually.

Department Head Signature

Purchasing Department Comments:

Approve

Approve with Condition/s

Not to exceed: \$ 50,000 One time Annual Amount through 6-30-2016

Purchasing Agent

Date

Approval Number

(Reference on Purchasing Documents)

Previous Approval Number: 12-375