

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

631



**FROM:** Fire

**SUBMITTAL DATE:**  
August 7, 2013

**SUBJECT:** Approve a Sole Source Purchase of American Bristol Compressor Parts and Service with California Health and Safety, Inc. for the Fire Department

**RECOMMENDED MOTION:** Move that the Board of Supervisors:

1. Approve the purchase of maintenance and parts of American Bristol Mobile Breathing Air Compressors with California Health and Safety, Inc. for \$50,000 annually without seeking competitive bids, which includes an option to renew the agreement for four (4) additional one-year periods; and
2. Authorize Purchasing Agent, in accordance with Ordinance No. 459, to issue the purchase order, exercise the renewal option, based on the availability of fiscal funding and to sign amendments that do not change the substantive terms of the Contract, including amendments to the compensation provision that do not exceed the annual CPI rates.

**BACKGROUND:** Continued on Page 2

John R. Hawkins, County Fire Chief

<b>FINANCIAL DATA</b>	Current F.Y. Total Cost:	\$ 50,000	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 13,500	Budget Adjustment:	No
	Annual Net County Cost:	\$ 13,500	For Fiscal Year:	FY13/14
<b>SOURCE OF FUNDS:</b> General Funds 27%, Structural Fire Taxes 30%, Contract Reimbursements 43%				Positions To Be Deleted Per A-30 <input type="checkbox"/>
				Requires 4/5 Vote <input type="checkbox"/>

**C.E.O. RECOMMENDATION:**

APPROVE

BY:   
Tina Grande

County Executive Office Signature

- Consent
- Policy
- Consent
- Policy

Departmental Concurrence

PURCHASING & FLEET SERVICES  
Robert Howdyshe, Director

Dept's Recomm.:  
Per Exec. Ofc.:

Prev. Agn. Ref.:

District: All

Agenda Number:

3-38

RE: Approve a Sole Source Purchase of American Bristol Compressor Parts and Service with California Health and Safety, Inc. for the Fire Department

Date: August 7, 2013

Page 2

**BACKGROUND: (Continued)**

The Fire Department currently has six (6) Breathing Support units that utilize American Bristol Compressors. A Breathing Support unit is a vehicle that utilizes these compressors to provide safe and reliable air for our firefighters. The compressors are an integral part of the vehicle. They ensure that there are no toxins or chemicals in the air and are critical to our operations. It is imperative that these Breathing Support Units are available and the compressors are in proper operating condition for the Fire Department. California Health and Safety, Inc. is the only certified American Bristol repair facility in Southern California. Therefore, the Department is requesting approval to establish a purchase order of parts and service for these compressors with California Health and Safety, Inc. This will allow the Department to keep all of our Breathing Support units with American Bristol Compressors in working order and in a timely manner.

The costs associated with the maintenance of these compressors are included in the Department's FY 13/14 annual fleet maintenance budget. No additional general funds will be required.

**PRICE REASONABLENESS:**

California Health and Safety, Inc. is offering the Department an hourly rate of \$95 per hour. This rate is comparable to other local repair locations that charge a range of \$96 to \$110 per hour. In addition, a 2% discount is offered at net 15 payment terms. Currently, the Department seeks individual approvals from the Purchasing Department on purchases from California Health and Safety, Inc. as the situation necessitates. It is anticipated that the approval threshold will be reached during this fiscal year and in anticipation of this is seeking approval from the Board.

Date 6/25/2013  
From: John R. Hawkins Department/Agency: Riverside County Fire  
To: Board of Supervisors/Purchasing Agent  
Via: Purchasing Agent  
Subject: Sole Source Blanket Purchase Order; with California Health and Safety for American Bristol Compressor parts and service.

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

1. **Supply/Service being requested:** Repair and maintain American Bristol Mobile Breathing Air Compressors and affiliated components for a total of six units.
2. **Supplier being requested:** California Health and Safety VC# 0000057003
3. **Alternative suppliers that can or might be able to provide supply/service:** No other certified American Bristol repair facility in Southern California
4. **Extent of market search conducted:** The Department has searched by internet along with confirming with other government entities and direct request to the manufacture. Scott Safety purchased American Bristol and California Health and Safety is there certified repair facility in Southern California.
5. **Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:** Repair and maintain the American Bristol breathing air compressors and affiliated components to maintain safe breathing air for the fire fighters.
6. **Reasons why my department requires these unique features and what benefit will accrue to the county:** To maintain a safe and reliable air for the fire fighters to ensure that no toxins or chemicals get in the breathing air.
7. **Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:** California Health & Safety's hourly rate is \$95.00 an hour this is comparable to other local vehicle repair locations with range from \$96.00 to \$112.00 an hour.
8. **Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Maintenance, support, or upgrades, if so, please explain).** The American Bristol breathing air compressor will need repair and maintenance as long as Riverside County Fire has them in there fleet.
9. **Period of Performance:** July 2013 through July 2014. With an option to renew for four (4) additional one year periods.

*(Provide a defined period of performance. Please note multi-year terms require Board approval, unless renewable in one year increments and the Purchasing Agent approves the terms.)*

  
Department Head Signature

6/27/13  
Date

Purchasing Department Comments:

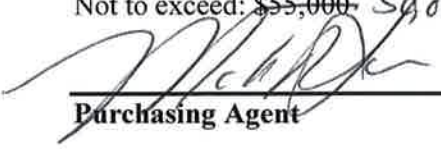
Approve

Approve with Condition/s

Disapprove

Not to exceed: ~~\$55,000~~ \$50,000

Annual Amount Through July 1, 2014

  
Purchasing Agent

7-10-13  
Date

14-056  
Approval Number

(Reference on Purchasing Documents)



Scott Safety  
P.O. Box 569  
Monroe, NC 28111  
U.S.A.  
Tele: 704.291.8300  
Fax: 704.291.8340  
[www.scottsafety.com](http://www.scottsafety.com)

05/20/13

To: Riverside County Fire Department

To whom it may concern:

When considering a sole source for Scott Safety and American Bristol compressor parts and repair, please consider the following:

Scott Safety purchased American Bristol approximately 10 years ago. Scott Safety provides a full line of American Bristol parts plus technical knowledge at our Scott Safety authorized compressor service centers.

With regards to the West Coast, California Health and Safety is the authorized distributor plus service center for all Scott Safety and American Bristol compressor products. With the combined capabilities listed above, California Health and Safety is unique and should be considered a sole source for compressor repair.

The company and contact information follows:

California Health and Safety  
310 835-3906

Local California Health and Safety Contact:

Craig Hooper  
310 922-3351  
[cahcsafetyinc@aol.com](mailto:cahcsafetyinc@aol.com)

Mr. Craig Hooper is your contact and official vendor representative.

We appreciate your interest and continued support for Scott products.

Sincerely,

John Ramirez III  
Regional Sales Manager  
Scott Safety  
909 633-2209