

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

513



FROM: Fire

SUBMITTAL DATE:
November 14, 2013

SUBJECT: Sole Source Contract with All Star Fire Equipment for Phenix Technologies "First Due" Structure Helmet and parts for Fire Department [\$ 80,000]; General Fund 47%, Prop 172 and Structural Fire Taxes 33%, Contract Reimbursement 20%

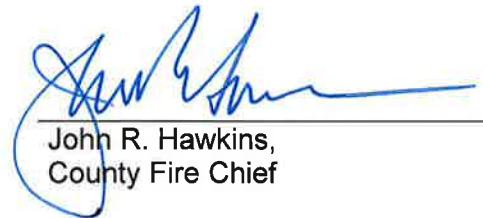
RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve one (1) year sole source purchase with All Star Fire Equipment for Phenix Technologies "First Due" Structure Helmets and parts estimated to be \$ 80,000 annually, which includes an option to renew the agreement for four (4) additional one (1) year periods; and
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to exercise the renewal option based on availability of fiscal funding, and to sign amendments to the compensation provision that do not exceed the annual CPI rates.

BACKGROUND:

Summary

Continued on Page 2


John R. Hawkins,
County Fire Chief

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 54,000	\$ 80,000	\$ 80,000	\$ 80,000	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 25,380	\$ 37,600	\$ 37,600	\$ 37,600	
SOURCE OF FUNDS: General Funds 47%, Prop 172 and Structural Fire Taxes 33%, Contract Reimbursement 20%				Budget Adjustment: No	
				For Fiscal Year: 13/14	

C.E.O. RECOMMENDATION:

APPROVE

BY:


Tina Grande

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

Positions Added
 Change Order

A-30
 4/5 Vote

Prev. Agn. Ref.: 8/20/13 3-36

District: All

Agenda Number:

3 - 13

Departmental Concurrence

Purchasing:  Mark Seiler, Assistant Director

BACKGROUND:

Summary (continued)

On August 20, 2013, Agenda Item #03-36, the Board of Supervisors approved the standardization of Phenix Technologies "First Due" Structure Fire Helmet and parts for the Fire Department. For more than twenty years the Riverside County Fire Department has worn the Phenix Technologies "First Due" Structure Fire Helmet. We currently have more than 1,500 of these helmets in-service. The parts for the helmet are completely "Field Replaceable." The department currently has a stock of parts for this brand helmet in our warehouse and at each fire station. The Firefighters have the ability to easily repair most parts of the helmet at the fire station without any tools or added clips. Other models require small tools or clips to complete repairs. This easy "Field Replaceable" feature keeps the Firefighters protective gear in service at all times. Standardization will provide no waste of supplies and offer continuity to the protection we provide our firefighters. This helmet will not require any additional training in how to field repair the helmet or in the use of the helmet.

Impact on Citizens and Businesses

Phenix Technologies is an in-county manufacturer. The Riverside County Economic Development Agency Office of Foreign Trade will be launching a domestic and international campaign to promote the purchase of this brand helmet.

SUPPLEMENTAL:

Additional Fiscal Information

The Department will spend approximately \$ 54,000 of the contract in the remaining of FY 13/14. The following fiscal year will be a full year of the contract and the Department estimates spending \$ 80,000 annually in helmets and parts.

Contract History and Price Reasonableness

Riverside County Purchasing released a Request for Quote (RFQ #FPARC-191) and advertised on publicpurchase.com. Two responses were received to the RFQ. Phenix Technologies (manufacturer) and All Star Fire Equipment submitted responses. The manufacturer did provide a price to buy direct and their prices were higher than going through All Star Fire Equipment.

The manufacturer provided along with their bid proposal a letter stating that All Star Fire Equipment is the sole sales source in the State of California for the Phenix Technologies "First Due" Structure Fire Helmet. This letter causes the outcome of our RFQ to be a sole source request. Therefore, the Fire Department is requesting a sole source contract with All Star Fire Equipment for an annual amount of \$ 80,000. All Star Fire Equipment is offering a 6.1% discount on every structure helmet and an aggregate discount of 2.3% on all parts.