

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

708



FROM: Department of Public Health

SUBMITTAL DATE:
December 2, 2013

SUBJECT: Approval to increase the amount of the Purchase Order with Qiagen, Inc. for the purchase of QuantiFERON Tuberculosis In-Tube test kits and reagents, All Districts. [\$100,000 ongoing] – Department Budget.

RECOMMENDED MOTION: That the Board of Supervisors:
Authorize the Purchasing Agent to increase the Purchase Order amount with Qiagen, Inc. from \$35,000 annually to \$100,000 annually.

BACKGROUND:

Summary

Qiagen, Inc., who completed acquisition of Cellestis Inc. on December 1, 2012, is the sole supplier in the United States (U.S.) of the QuantiFERON TB In-Tube test and other QuantiFERON TB In-Tube test products. Qiagen Inc. owns all rights to the patented QuantiFERON technology, which is valid in the U.S. until 2017.

(background cont. second page)

SM:mc:td

Susan D. Harrington

Susan D. Harrington, Director
Department of Public Health

Departmental Concurrence

Mark Seiler, Assistant Director

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 65,000	\$ 100,000	\$ 400,000	\$ 100,000	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 65,000	\$ 100,000	\$ 400,000	\$ 100,000	

SOURCE OF FUNDS: 100% cost of testing will be off-set by revenue charged by the laboratory
Budget Adjustment: No
For Fiscal Year: 13/14

C.E.O. RECOMMENDATION: APPROVE
 BY: *Jennifer L. Sargent*

 Jennifer L. Sargent
County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

- A-30
- 4/5 Vote
- Positions Added
- Change Order

SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA
FORM 11: Approval to increase the amount of the Purchase Order with Qiagen, Inc. for the purchase of QuantiFERON Tuberculosis In-Tube test kits and reagents, All Districts. [\$100,000 ongoing] – Department Budget.

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BACKGROUND:

Summary (continued)

The County of Riverside Department of Public Health Disease Control Branch, County of Riverside Human Resources Occupational Health and Riverside County providers require a highly specific and sensitive diagnostic test for tuberculosis patient management. The QuantiFERON Tuberculosis (TB) In-Tube test (QFT) is an in-vitro test with significant advantages over the present TB testing practice: tuberculin skin test (TST).

The Riverside County Department of Public Health Laboratory is requesting a Purchase Order increase amount from \$35,000 to \$100,000 annually. The Department of Public Health Laboratory is experiencing an increase of QFT requests, approximately 3,000 tests a year, from the County of Riverside Human Resources Occupational Health. Due to this increase, the Department of Public Health Laboratory will need to increase the number of test kits and reagents purchases from Qiagen, Inc.

Impact on Citizens and Businesses

QFT is cost effective for TB infection control programs. The QFT requires only one patient visit in contrast to the TST which can require up to 4 visits due to 2-step boosting. Personnel and investigative costs are reduced due to the elimination of false positive results. False positives can involve follow-up testing that includes chest x-rays and unnecessary TB therapy.

SUPPLEMENTAL:

Contract History and Price Reasonableness

The County of Riverside Board of Supervisors approved the sole source purchase of QuantiFERON TB In-Tube test kits and reagents from Cellestis, Inc., now Qiagen, Inc., on July 17, 2012, Item 3.27. The approval consists of authorizing the County Purchasing Agent to purchase the QFTs and reagents through June 30, 2017.

Qiagen, Inc. is offering a discount off their normal state and local government pricing to the County of Riverside. The pricing offered by Qiagen, Inc. is fair and reasonable; currently the unit cost per test for Riverside County is \$17.00 which includes shipping costs. The list price is \$22.00 per test.