

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

356



**FROM:** Riverside County Information Technology (RCIT)

**SUBMITTAL DATE:**  
January 21, 2014

**SUBJECT: Approval of the Purchase Order Increase for Technical Services with Gartner Inc., for RCIT. District-All [\$422,198-RCIT Operating Budget]**

**RECOMMENDED MOTION:** That the Board of Supervisors:

1. Authorize the increase with Gartner Inc. for technical professional advisory services which contains an option to renew the order for two additional one year periods; and
2. Authorize the Purchasing Agent to amend the Purchase Orders as follows:  
 FY13/14 from \$94,731, increase by \$33,073 for a total \$127,804  
 FY 14/15 from \$95,387, increase by \$49,610 for a total \$144,997  
 FY 15/16 from \$98,249, increase by \$51,148 for a total \$149,397
3. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to exercise the renewal option, based on the availability of fiscal funding, and to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation provision that do not exceed the annual CPI rates.

**BACKGROUND:**

**Summary**  
**(See page 2)**

Kevin K Crawford *3 Feb 14*  
Chief Information Officer

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 127,804	\$ 144,997	\$ 422,198	\$	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$	\$	\$	\$	

**SOURCE OF FUNDS:** RCIT Operating Fund **Budget Adjustment:**  
**For Fiscal Year:**

**C.E.O. RECOMMENDATION:** APPROVE  
 BY:   
 County Executive Office Signature Jennifer L. Sargent

**MINUTES OF THE BOARD OF SUPERVISORS**

Departmental Concurrence

Purchasing:   
Mark Seiler, Assistant Director

- A-30
- Positions Added
- 4/5 Vote
- Change Order

**3-48**

**SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA  
FORM 11: Purchase Order Increase of Technical Professional Services for Gartner Inc**

**DATE: January 21, 2014**

**PAGE: 2 of 2**

**BACKGROUND:**

**Summary (continued)**

On May 14, 2013 (M.O. 3.22) the Board approved RCIT's annual renewal with Gartner for research and advisory services and for Gartner advisory services for the Assessor Clerk Recorder for up to a three year period. The requested amendment is for Gartner technical architecture/design and implementation services to be utilized by RCIT.

Gartner Inc. is the industry leader in information technology research and advisory services. RCIT and other County departments utilize Gartner for the development of technology strategies, standards, guidelines and the implementation of information technology initiatives. The request for the amendment is for Gartner services that focus on providing technical implementation guidance to execute projects within RCIT and other County departments. The Gartner resources provide the ability to assess new technologies at a technical level, develop technical architecture and design, and evaluate effectiveness of IT products and services. Access to this technical assistance affords validation of technical design and activities which provides cost effectiveness in deploying new technologies, problem resolution, as well as cost avoidance of ineffective initiatives.

This service provides a cost effective option to access technology experts as needed for development and implementation of IT initiatives. Additionally the expert information and guidance provided by Gartner augments traditional training provided by manufactures and other third party vendors.

**SUPPLEMENTAL:**

**Additional Fiscal Information**

In the fall of 2003, the County of Ventura on behalf of the California County Information Services Directors Association (CCISDA) went out to RFP for Industry Research firms to award to all responsible vendors. This was done in an effort to get better volume pricing through a consolidating government-purchasing vehicle. This three-year contract was awarded to Gartner in May 2004 and is intended for City, County and other local government entities. The County of Riverside took advantage of the contract award and was able to convert to the lower pricing.

**Contract History and Price Reasonableness**

Gartner has offered discounted rates based on a 3-year agreement which will maintain current pricing in the first and second year and minimize the increase in year three to under the annual CPI. The rates are consistent with the Ventura County/CCISDA contract pricing.

	<b>Current Approved Amount</b>	<b>Requested Increase</b>	<b>New Total</b>
<b>Year 1</b>	\$94,731	\$33,073	\$127,804
<b>Year 2</b>	\$95,387	\$49,610	\$144,997
<b>Year 3</b>	<u>\$98,249</u>	<u>\$51,148</u>	<u>\$149,397</u>
<b>3-Year Total</b>	\$288,367	\$133,831	\$422,198