

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

534



FROM: Riverside County Information Technology

SUBMITTAL DATE:
February 25, 2014

SUBJECT: Approve the Purchase With Dell Marketing, LP For Additional Dell Compellent Storage With Licensing, Hardware and Software Support For Riverside County Information Technology; Via The Competitive Bidding Process, With Only One Responsive/Responsible Bid Received; All Districts [\$174,555]; RCIT Operating Budget

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve the Purchase of Dell Compellent Storage with Licensing and Support in the amount of \$69,555, and the renewal of Hardware and Software Support not to exceed \$105,000 annually for up to four (4) years, renewable in one (1) year increments; and
2. Authorize the Purchasing Agent in accordance with Ordinance No. 459; to issue the purchase order; exercise the annual renewal option, based on the availability of fiscal funding; and, to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation provision that do not exceed the annual CPI rates.

BACKGROUND:

Summary

Riverside County Information Technology (RCIT) must expand the Dell Compellent Storage System to enable RCIT to continue meeting day to day operational requirements. Currently the system is at its maximum storage capacity.

Kevin K Crawford
Kevin K Crawford
Chief Information Officer

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 69,555	\$ 105,000	\$ 174,555	\$ 105,000	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 69,555	\$ 105,000	\$ 174,555	\$ 105,000	

SOURCE OF FUNDS: RCIT Operating Budget	Budget Adjustment:
	For Fiscal Year: 13/14

C.E.O. RECOMMENDATION:

APPROVE

BY: *Jennifer L. Sargent*
Jennifer L. Sargent

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

Departmental Concurrence

Purchasing: *Mark Seiler*
Mark Seiler, Assistant Director

- A-30
- 4/5 Vote
- Positions Added
- Change Order

APPROVED BY BOARD

Prev. Agn. Ref.: | District: | Agenda Number:

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FORM 11: Approve the Purchase With Dell Marketing, LP For Additional Dell Compellent Storage With Licensing, Hardware and Software Support For Riverside County Information Technology; Via The Competitive Bidding Process, With Only One Responsive/Responsible Bid Received
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Summary (continued)

The total purchase cost of \$69,555 includes the new storage cost of \$ 56,996 and hardware/software support costs of \$12,559. The hardware/software support costs for next fiscal year is \$105,000 and includes the cost for both the current storage environment and the new storage.

Impact on Citizens and Businesses

No direct impact on residents or businesses.

Contract History and Price Reasonableness

In January 2014 Purchasing Department on behalf of RCIT released RFQ ITARC-243 to provide expanded storage capacity for the Dell Compellent storage system, along with software and support. The specifications required the period of performance to be coterminous with the existing equipment and services so that a larger, all inclusive package could be bid in the future. The Bid was advertised, on the Public Purchase web site to current County awarded vendors with only one bid, from Dell Marketing, LP received. The competitors did not propose quotes because Dell is the manufacturer and gave the county the deepest discount. The offer from Dell Marketing, LP was reviewed and determined to be responsible and responsive, and provided the deepest discounts offer to governmental agencies for similar purchases providing a savings of \$74,098 off list price. The annual expenditure for coterminous support is estimated to be \$105,000 annually.