

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

513



SUBMITTAL DATE:
04/15/14

FROM: Sheriff's Department

SUBJECT: Approval of a Five-Year Purchase Order, with only one responsive bid received, to BPS Tactical for Custom Tactical Vests Covers for Law Enforcement Personnel, All Districts. [\$400,000 – 100% General Fund]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve and authorize the Purchasing Agent to issue a Purchase Order to BPS Tactical, in the annual amount of \$80,000 for five (5) years, renewable in one (1) year increments; and
2. Authorize the Purchasing Agent, in accordance with Ordinance 459.4, to renew the Purchase Order and increase the compensation amount annually, providing it does not exceed the CPI index, based on the availability of funding.

BACKGROUND:

Summary

Tactical vest covers are designed to take the weight off of a law enforcement officer's waist belt and distribute it more evenly across the upper body. For this reason, several public safety divisions utilize these custom tactical vest covers. (Continued on page 2)

FISCAL PROCEDURES APPROVED
PAUL ANGULO, CPA, AUDITOR-CONTROLLER
BY: Esteban Hernandez 5/5/14

Will Taylor Per
Stanley L. Sniff Jr.
Sheriff-Coroner PA
Will Taylor, Dir. of Administration

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 80,000	\$ 80,000	\$ 400,000	\$ 0	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 80,000	\$ 80,000	\$ 400,000	\$ 0	

SOURCE OF FUNDS: General Fund
Budget Adjustment: No
For Fiscal Year: 13/14-18/19

C.E.O. RECOMMENDATION: APPROVE

BY: *Elizabeth J. Olson*
Elizabeth J. Olson

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

- A-30
- 4/5 Vote
- Positions Added
- Change Order

Prev. Agn. Ref.:

District: All

Agenda Number:

3-35

By: *Diane Sinclair* Diane Sinclair, Fire Dept. Deputy Director for Fire Chief
John R. Hawkins John R. Hawkins, Fire Chief
 Purchasing: *Mark Seiler* Mark Seiler, Assistant Director
 Departmental Concurrence
Mark A. Hake Mark A. Hake
 Chief Probation Officer

BACKGROUND:

Summary (continued)

BPS Tactical's vest covers are designed to meet the specifications of multiple County Departments, including various divisions of the Sheriff's Department, Fire Department Law Enforcement Division and the Probation Department. These safety vests can also be manufactured to contain a pouch for insertion of a ballistics plate to protect safety personnel. The vests must be custom designed to fit individual officers and their required duty gear while still having uniform identification placards.

The Sheriff's and Probation Departments and the Fire Department Law Enforcement Division are seeking to go with a newer version of the current vest cover; a Modular Lightweight Load-carrying Equipment (MOLLE) style vest, which allows officers to configure the applicable pockets and pouches to their individual duties and requirements. Because the pockets and pouches can be removed and repositioned, it is projected that the vest cover will work for several officers of a similar size which will cut back on the purchase of a replacement vest cover for every new hire or when an officer changes assignments. The Fire Department and Probation Department also reassign these vests when possible or with minor alterations.

Impact on Citizens and Businesses

Safety personnel provide law enforcement and protective services to citizens of Riverside County. These custom vests provide an added layer of protection thus enhancing our ability to provide service to the residents and communities of Riverside County.

Contract History and Price Reasonableness

A formal Request for Quote was developed using the tactical vest cover specifications provided by the Sheriff's Department and Fire Department Law Enforcement Division. RFQ #PUARC-1308 was released 10/1/2013, and a Mandatory Bid Meeting was scheduled for 10/16/2013 to view existing vest covers and ask questions of the subject matter experts. When the RFQ closed, samples were requested for certain vest covers to confirm adherence to the specifications required. An evaluation meeting was held 12/19/2013, and the samples were reviewed. During this evaluation, two of the three bidders were found to be non-responsive to the requirements and were disallowed. BPS Tactical was the only bidder to provide pricing for all the requested custom tactical vest covers and manufacturer of a product meeting the specifications given.

BPS Tactical has been providing these types of vest covers to the County safety departments for the past five (5) years with very little increase in cost. BPS Tactical will also do on the spot repairs and alterations at their location in Mentone, or come to the County locations at minimal or no charge. These repairs extend the life span of the vests and insure officer safety so nothing can get hung up or caught while performing daily assigned duties. Pricing for the custom vest covers are as follows: Sheriff Corrections Division \$295.00, Sheriff's Tactical Modular Vest Covers \$459.00 (with ballistic pouch) or \$419.00 (without ballistic pouch), Fire Department Law Enforcement \$97.00 (Arson vest), \$325.00 or \$390.00 for deployment vests depending on the investigators assignment and Probation Department \$352.00 for their standard use vest.

Date: 04/02/2014

From: Will Taylor, Chief of Administration

Department: Sheriff's

To: Board of Supervisors

Via: Purchasing Agent

Subject: Sole Source Procurement; Request for Custom Tactical Vests Covers for Law Enforcement Personnel

The below information is provided in support of participating Departments requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

1. **Supply/Service being requested:** Custom Tactical Vest Covers for Law Enforcement Personnel
2. **Supplier being requested:** BPS Tactical, vendor code #56394
3. **Alternative suppliers that can or might be able to provide supply/service:** Galls, LLC. and Wilde Built Tactical.
4. **Extent of market search conducted:** A formal Request for Quote was developed using the tactical vest cover specifications provided by the Sheriff's Department and Fire Department Law Enforcement Division. RFQ #PUARC-1308 was released 10/1/2013, and a Mandatory Bid Meeting was scheduled for 10/16/2013 to view existing vest covers and ask questions of the subject matter experts. Due to questions from the vendors and input from the Sheriff's Department representatives, an Addendum was issued with additional specifications for a Modular Lightweight Load-carrying Equipment (MOLLE) style vest cover and the closing date was extended to 11/6/2013. When the RFQ closed, there were price discrepancies within the same line item so samples were requested for certain vest covers to confirm adherence to the specifications required. An evaluation meeting was held 12/19/2013, and the samples were reviewed. During this evaluation, two of the three bidders were found to be non-responsive to the requirements and were disallowed. BPS Tactical was the only bidder to provide pricing for all the requested custom tactical vest covers and a manufacturer of a product meeting the specifications given.
5. **Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:** BPS Tactical's vest covers are designed to meet the specifications of multiple County Departments, including various divisions of the Sheriff's Department, Fire Department Law Enforcement Division and the Probation Department. Wilde Built's sample of the Sheriff's MOLLE vest cover was of good material quality, but it did not contain the required area's for identification placards and the attachment system used for the various pockets, and its pouches were difficult to configure, as well as more cumbersome than BPS Tactical's sample of the same vest cover. Galls, LLC submitted a sample of the Sheriff's MOLLE vest cover, which was comparable in material, but it was not the correct color or custom manufactured to the specifications. This bidder did not provide the requested pouches and pockets or a way of attaching those items to the vest, making it unable to be evaluated completely. No other bidder submitted pricing for the Fire Department vest covers as specified. Probation Department's specifications were submitted to all three bidders after the RFQ was closed, and only BPS Tactical returned a quote. The others were a "no-bid" based on the specification requirements.
6. **Reasons why the participating departments require these unique features and what benefit will accrue to the county:** The vest covers are designed to take the weight off of the officer's waist belt and distribute it more evenly across the upper body. They can also be manufactured to contain a

pouch for insertion of a ballistics plate. The vests must be custom designed to fit individual officers and their required duty gear while still having uniform identification placards.

7. **Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:** The Sheriff's Department is seeking to go with a newer version of the current vest cover; a MOLLE style vest which allows officers to configure the applicable pockets and pouches to their individual duties and requirements. Because the pockets and pouches can be removed and repositioned, it is projected that the vest cover will work for several officers of a similar size, which should reduce the need to purchase a replacement vest cover for every new hire or when an officer changes assignments. Fire Department and Probation also reassign these vests when possible or with minor alterations. BPS Tactical has been providing these types of vest covers to the County safety departments for the past five (5) years with very little increase in cost. BPS Tactical will also do on the spot repairs and alterations at their location in Mentone or come to the County locations at minimal or no charge. These repairs extend the life span of the vests and insure officer safety so nothing can get hung up or caught while performing daily assigned duties. Pricing for the custom vest covers are as follows: Sheriff Corrections Division \$295.00, Sheriff's Tactical Modular Vest Covers \$459.00 (with ballistic pouch) or \$419.00 (without ballistic pouch), Fire Department Law Enforcement \$97.00 (Arson vest), \$325.00 or \$390.00 for deployment vests depending on the investigators assignment and Probation Department \$352.00 for their standard use vest.

8. **Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Maintenance, support, or upgrades, if so, please explain).** Yes, alterations and repairs will be done by BPS Tactical for these vest covers. BPS Tactical has offered contract pricing on various pouches and accessories to replace or upgrade the existing items, which allows the vests to be more versatile and last longer.

9. **Period of Performance:** The annual contract amount is estimated at \$80,000, including all departments' needs, alterations, repairs and accessory purchases. Period of performance would be five years from date of approval by the County Board of Supervisors, renewable in one year increments, with a completion date in 2019.


 Chief Deputy Signature

4/15/14
 Date


 Department Head Signature

4/15/14
 Date

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Not to exceed: \$ 80,000

One time

Annual Amount through 6-30-2019


 Purchasing Agent

3-31-14
 Date

14-431
 Approval Number
 (Reference on Purchasing Documents)