

FORM APPROVED COUNTY COUNSEL
 BY: *[Signature]* 11/25/14
 GREGORY P. PRIAMOS DATE

**SUBMITTAL TO THE BOARD OF SUPERVISORS
 COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

514



FROM: Economic Development Agency/Workforce Development Division

SUBMITTAL DATE:
 November 25, 2014

SUBJECT: Economic Development Agency, Workforce Development Division, Business Solutions Activity Report for 2013 – 2014, All Districts [\$0]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Receive and file the Economic Development Agency, Workforce Development Division, Business Solutions Activity Report for 2013 – 2014.

BACKGROUND:

Summary

Business Solutions, a functional unit within the Riverside County Economic Development Agency Workforce Development Division, provides a variety of federally funded services and programs to local businesses. These targeted services, designed to meet the workforce needs of the business customer, include recruitment activities, pre-screening, training programs, job fairs, outplacement services, tax incentive implementation and business resources and referrals.

(Continued)

[Signature]

Robert Field
 Assistant County Executive Officer/EDA

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 0	\$ 0	\$ 0	\$ 0	Consent <input checked="" type="checkbox"/> Policy <input type="checkbox"/>
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0	

SOURCE OF FUNDS: N/A

Budget Adjustment: No
For Fiscal Year: 2014/15

C.E.O. RECOMMENDATION:

APPROVE

BY: *[Signature]*

Rohini Dasika

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

- A-30
- 4/5 Vote
- Positions Added
- Change Order

Prev. Agn. Ref.: N/A

District: All

Agenda Number:

2-11

SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA

Economic Development Agency

FORM 11: Economic Development Agency, Workforce Development Division, Business Solutions Activity

Report for 2013 – 2014, All Districts [\$0]

DATE: November 25, 2014

PAGE: 2 of 2

BACKGROUND:

Summary (Continued)

Businesses Served & Jobs Created

Business Solutions served 1,200 businesses, of which 572 were new businesses and 628 were returning. There were 989 job seekers placed in jobs at these businesses at an average entry wage of \$13.77 per hour. Of the 1,200 businesses, 70 businesses expanded their workforce by 252 new jobs.

Hiring Incentives & Training

As part of the hiring incentive program, Business Solutions entered into 142 On-the-Job Training agreements with business investment totaling \$520,349 in the five Riverside County Workforce Investment Board (WIB) approved industries: \$133,391 was spent in Healthcare, \$88,744 in Infrastructure, \$172,008 in Professional & Business Services, \$48,415 in Manufacturing, \$53,431 in Logistics, and \$24,360 in other industries.

Incumbent Worker Training

Business Solutions works with the State of California Employment Training Panel grant that assists businesses with customized training for incumbent workers. Business Solutions implemented the program for two businesses and trained 32 employees.

Rapid Response

Business Solutions assisted 52 businesses with Rapid Response activities benefiting 3,459 affected employees. Rapid Response activities occur when companies are forced to reduce their workforce or close their doors. These services assist those affected workers re-enter the workforce by quickly coordinating services and providing immediate aid to companies and their affected workers.

Workforce Resources

Businesses Solutions participated in over 133 Workforce Development events including: Business Expos, Chamber events, City sponsored events, Employer Advisory events, job fairs and recruitments. Additionally, seven Small Business Development Center seminars were hosted for businesses at the Workforce Development Centers.

Impact on Citizens and Businesses

Business Solutions placed 989 job seekers in full time employment. Businesses received \$520,349 to off-set some of the costs of training new hires, and \$42,180 to train existing employees.

SUPPLEMENTAL:

Additional Fiscal Information

There is no net county cost or budget adjustment associated with this report.