

718



**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

FROM: Riverside County Regional Medical Center (RCRMC)

SUBMITTAL DATE:
January 5, 2015

SUBJECT: Approval for equipment purchase of the VNX 5400 Server / Storage System with Sirius Computer Solutions without obtaining competitive bids. [All District; \$123,246; Enterprise Funds]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Authorize and approve the Purchasing Agent to execute the purchase order to Sirius Computer Solutions for the VNX 5400 Computer Server / Storage System for \$123,246, with three (3) years of hardware and software maintenance support; and,
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459 to sign maintenance support agreement and subsequent amendments that do not change the substantive terms of the agreement.

BACKGROUND:

Summary

RCRMC has a mandated requirement to contain and secure its data. Currently, unused network storage space is nearly unavailable, putting user and patient data at risk. This purchase provides necessary, additional network storage to support the growing environment and protects confidential patient data used throughout RCRMC.

slh

[Signature]
Zareh H. Sarrafian, Hospital CEO

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 123,246	\$ 0	\$ 0	\$ 0	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0	

SOURCE OF FUNDS: Hospital Enterprise Fund 100%

Budget Adjustment: No
For Fiscal Year: 14/15

C.E.O. RECOMMENDATION:

APPROVE

BY: *[Signature]*
Debra Cournoyer

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

Positions Added
 Change Order

A-30
 4/5 Vote

Prev. Agn. Ref.:

District: ALL

Agenda Number:

3-10

PURCHASING & FLEET SERVICES
[Signature]
Lisa Brandl, Director

RCIT: *[Signature]*
Christopher M. Hans, CIO

SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA
FORM 11: Approval for equipment purchase of the VNX 5400 Server / Storage System with Sirius Computer Solutions [All District; \$123,246; Enterprise Funds]
DATE: January 5, 2015
PAGE: Page 2 of 2

BACKGROUND:

Summary (continued)

This equipment is highly anticipated and will be used for the following critical RCRMC operations:

- To support the Virtual Clinical Desktops within the dynamic hospital environment
- Provide sufficient disk space for User Shares
- Local file storage for the RCIC Data Center Virtualization Project

Impact on Citizens and Businesses

There is no direct impact.

Contract History and Price Reasonableness

The computer equipment is already on site, is functional, and is an essential component of the Siemens system. The purchase provides continuity of the server and support to RCRMC patients and staff. To change equipment and/or vendor would cause unnecessary disruption and possible loss of resources and will cost \$140,000 to replace.

Leasing this equipment for two (2) years would have cost the county \$245,496. A purchase price of the existing equipment in the amount of \$123,246 was negotiated through the Riverside County Purchasing Department, saving the County \$122,250.

ZS:sh:ns

Date: January 5, 2015
From: Zareh H. Sarrafian, Hospital CEO Department/Agency: RCRMC
To: Board of Supervisors/Purchasing Agent
Via: Purchasing Agent
Subject: Sole Source Procurement; Request for **Equipment Purchase of the VNX 5400 Server / Storage System from Sirius Computer Solutions**

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

1. **Supply/Service being requested:** Sirius/EMC VNX 5400 Server Storage System
2. **Supplier being requested:** Sirius Computer Solutions (RIVCO Vendor ID # 0000046246)
3. **Alternative suppliers that can or might be able to provide supply/service:** Not applicable.
4. **Extent of market search conducted:** Not applicable.
5. **Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:** This VNX Hardware is currently on site at the Riverside County Regional Medical Center/CPC Building. The hardware was provided by Sirius to the County of Riverside over a year ago to demo the equipment, while meeting immediate needs. However, at that time there were no funds available to complete this purchase. Because of the vendor-client relationship, Sirius took the unusual step of providing the use of this hardware at no cost. The server is currently networked with the Siemens computer system.

RCRMC has a mandated requirement to contain and secure its data. Currently unused network storage space is nearly unavailable putting user and patient data at risk. This purchase provides necessary, additional network storage to support the growing environment and protects confidential patient data used throughout RCRMC.

This equipment is highly anticipated and will be used for the following critical RCRMC operations:

- To support the Virtual Clinical Desktops within the dynamic hospital environment
- Provide sufficient disk space for User Shares
- Local file storage for the RCIC Data Center Virtualization Project

6. **Reasons why my department requires these unique features and what benefit will accrue to the county:** Since this equipment is already on site and functional; the purchase provides continuity of server and support to RCRMC patients and staff. To change equipment and/or vendor would cause unnecessary disruption and possible loss of resources.

This service impacts the patients in Riverside County receiving care from RCRMC. Because RCRMC provides life-saving care to this region's population, the need for continuity and efficacy of provided services is well understood. This purchase is a necessary upgrade to continue to meet demands and expectations.

7. **Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:** Given that the lease price was costly, a purchase was negotiated along with three (3) years of free hardware and software maintenance support and upgrades for a total amount of \$123,246.36

8. **Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Maintenance, support, or upgrades, if so, please explain).** No, pricing is all inclusive.

9. **Period of Performance:** April 1, 2014 through March 30, 2017



Department Head Signature

Date

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Not to exceed: \$ 123,246.36 One time Annual Amount through 2016/18

Lex Brandt

1/5/15

15-358

Purchasing Agent

Date

Approval Number

(Reference on Purchasing Documents)



RIVERSIDE COUNTY INFORMATION TECHNOLOGY PROCUREMENT FORM
To be completed for all departmental purchases of IT systems, services or renewals

PR2014--
02183
Tracking Number for
Internal Use Only

REQUESTED PURCHASE: EQUIPMENT PURCHASE (VNX 5400 SERVER)																					
DEPARTMENT/AGENCY: INFORMATION SERVICES DEPARTMENT - RCRM																					
CONTACT NAME/PHONE: MARYGRACE HEDGE – EXT. 64747; OFELIA ACOSTA – EXT. 64780																					
PURCHASE REQUEST: <input checked="" type="checkbox"/> NEW EQUIPMENT/SERVICES <input type="checkbox"/> UPGRADE <input type="checkbox"/> REPLACEMENT																					
PURCHASE TYPE: <input type="checkbox"/> PROFESSIONAL SERVICES <input type="checkbox"/> SOFTWARE <input checked="" type="checkbox"/> HARDWARE <input type="checkbox"/> RENEWAL																					
DESCRIBE REQUESTED PURCHASE	Purchase the VNX 5400 Computer Server/Storage System for \$123,246.00 with three years of hardware and software maintenance support. Due to the total cost, TSOC review and approval is required. HIS Project (Code MC6010008)																				
BUSINESS NEEDS ADDRESSED	Yes – the necessary paperwork has been prepared and submitted for review. This will be a finance purchase with Bank of America.																				
ARE THERE ANY OTHER COUNTY SYSTEMS THAT PROVIDE THE SAME FUNCTIONALITY? <input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> UNKNOWN																					
BUSINESS CRITICALITY <input checked="" type="checkbox"/> Run the business <input type="checkbox"/> Grow the business <input type="checkbox"/> Transform the business	BUSINESS IMPACT (SELECT ALL THAT APPLY) <input checked="" type="checkbox"/> Support current operations <input type="checkbox"/> Reduce Expenses <input type="checkbox"/> Improve Customer Service <input type="checkbox"/> Improve Operational Efficiencies																				
BUSINESS RISKS	Financial: Operational: Customer:																				
ALTERNATIVE SOLUTIONS	1. [Solution] 2. [Solution] 3. [Solution]																				
TRANSACTION <input type="checkbox"/> Cash Purchase <input type="checkbox"/> Lease Purchase Lease Years: _____																					
Hardware & software maintenance: \$123,246.00 Total Costs: \$123,246.00	COST BENEFIT ANALYSIS <table border="1" style="width:100%; border-collapse: collapse;"> <thead> <tr> <th></th> <th>ALTERNATIVE STATUS QUO</th> <th>ALTERNATIVE</th> <th>ALTERNATIVE</th> </tr> </thead> <tbody> <tr> <td>Current Annual Cost</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Ongoing Annual Cost</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Annual Cost Savings</td> <td></td> <td></td> <td></td> </tr> <tr> <td>Net Annual Savings</td> <td></td> <td></td> <td></td> </tr> </tbody> </table>		ALTERNATIVE STATUS QUO	ALTERNATIVE	ALTERNATIVE	Current Annual Cost				Ongoing Annual Cost				Annual Cost Savings				Net Annual Savings			
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RIVERSIDE COUNTY INFORMATION TECHNOLOGY PROCUREMENT FORM
 To be completed for all departmental purchases of IT systems, services or renewals

Tracking Number for
Internal Use Only

	Project Implementation Cost			
	Project Payback Period? yrs			

Department Head Signature: _____ Date: _____

100% billed to: Information Services, 43001-84800 Acct. code: 546080 Equipment purchase

RCIT RECOMMENDATION – for purchases and renewals under \$100,000

Recommended: Yes No (Non-recommended requests submit to TSOC)

By: *Wesley P. Colini* Date: *1/7/2015*

Chief Information Officer Signature: _____ Date: _____

RCIT explanation for non-recommended requests:

[Empty box for RCIT explanation]

TSOC RECOMMENDATION: for purchases and renewals over \$100,000 and RCIT non-recommended purchases or renewals

Recommended: Yes No (In no, provide explanation below)

TSOC Chair Signature: *[Signature]* Date: *1/7/15*

TSOC explanation for denied requests:

[Empty box for TSOC explanation]