

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

716



FROM: Sheriff-Coroner-PA

SUBMITTAL DATE:
12/25/14

SUBJECT: Approval of Skid Car System Inc. as the Sole Source Provider of a refurbished Skid Car System, District 1/1. [\$60,000 – POST Agreement 100%]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Authorize the Purchasing Agent to purchase one refurbished Skid Car System and conversion kit from Skid Car Systems Inc. for an amount not to exceed \$45,000, without securing competitive bids, in accordance with Ordinance 459.4.

(Continued on Page 2)

Will Taylor
Stan Sniff

Sheriff-Coroner-PA
Will Taylor, Dir. of Administration

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 45,000	\$ 5,000	\$ 60,000	\$ 5,000	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0	
SOURCE OF FUNDS: POST Agreement 100%				Budget Adjustment: No	
				For Fiscal Year: 14/15	

C.E.O. RECOMMENDATION:

APPROVE

County Executive Office Signature

Elizabeth J. Olson
Elizabeth J. Olson

MINUTES OF THE BOARD OF SUPERVISORS

- A-30
- 4/5 Vote
- Positions Added
- Change Order

Prev. Agn. Ref.:

District: 1/1

Agenda Number:

3-12

PURCHASING & FLEET SERVICES: Lisa Brandl, Director

EXHIBITING CONCURRENCE

SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA
FORM 11: Approval of Skid Car System Inc. as the Sole Source Provider of a refurbished Skid Car System, District 1/1. [\$60,000 – POST Agreement 100%]

DATE: 12/25/14

PAGE: 2 of 2 (BR 15-059)

BACKGROUND:

Summary

The Sheriff's Department's Ben Clark Training Center (BCTC) provides training for law enforcement and correctional public safety officers throughout Southern California. Law Enforcement Courses presented are certified by California Peace Officers Standards and Training Commission (POST). The POST certified Sworn Basic Academy mandates a 40 hour Emergency Vehicle Operation Course (EVOC). The Skid Car System is required to present the EVOC. BCTC currently has one Skid Car System and requires an additional one to meet the recent increase in POST mandated training hours for EVOC. The mandated course hours increased in FY14/15 from 24 to 40.

A Skid Car is a vehicle that has been modified with a set of training wheels that are controlled from inside the car. The Skid Car uses hydraulics to lift the car just enough to limit normal traction and simulate driving on wet pavement, snow, ice or dry pavement. This allows instructors to teach a thought based program of skid and accident avoidance without the use of lubricants or specialized driving surfaces.

The Skid Car allows drivers to experience real life car control issues and teaches them techniques that help them to maintain control of the vehicle.

POST has agreed to provide BCTC with \$70,000 annually for conducting EVOC training. The total cost of the Skid Car System will be recovered through this POST agreement. This purchase was anticipated and included in the BCTC FY 14/15 budget. Therefore no budget adjustment is necessary.

Justification of Single Source Purchase

Skid Car Systems Inc. holds the sole and exclusive rights of importation, sale and distribution of this product. The manufacturer of the Skid Car System (Cedergrens I Klintehamn located in Sweden) confirmed that Skid Car System Inc. is the sole distributor and importer of this type of training vehicle aid.

Price Reasonableness

Skid Car Systems Inc. provides the same cost to all customers. Purchasing a refurbished model provides a onetime cost savings opportunity of \$20,000. The Skid Car's purchase price includes a six month warranty. The extended service agreement will cost \$5,000 per year with the option to renew annually for a maximum of three years consecutively.

Impact on Citizens and Businesses

The Skid Car System builds and strengthens a driver's understanding of vehicle dynamics, hones his or her sensory skills and teaches sound driving strategies, while refining a driver's reactionary motor skills. Training in a controlled environment helps to mitigate and reduce injury to public safety employees, the public and the loss of vehicles from collisions.

Date: November 25, 2014
From: Will Taylor, Chief of Administration Department/Agency: Sheriff-BCTC
To: Board of Supervisors
Via: Purchasing Agent
Subject: Sole Source Procurement; Request for Skid Car System

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.


1. **Supply/Service being requested:** Request to purchase one used/refurbished Skid Car System.
2. **Supplier being requested:** Skid Car Systems Inc.
3. **Alternative suppliers that can or might be able to provide supply/service:** None, Skid Car Systems Inc. holds sole and exclusive rights of importation, sale and distribution of this product.
4. **Extent of market search conducted:** Conducted an online market research. Also the manufacturer, Cedergrens I Klintehamn (located in Sweden) confirmed that Skid Car System is sole distributor and importer of this type of training vehicle.
5. **Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:** A Skid Car is a vehicle that has been modified with a set of "training wheels" that are controlled from inside the car. The Skid Car uses hydraulics to lift the car just enough to limit normal traction and simulate driving on wet pavement, snow, ice, or dry pavement. This allows instructors to teach a thought-based program of skid and accident avoidance without the use of lubricants or specialized driving surfaces.
6. **Reasons why my department requires these unique features and what benefit will accrue to the County:** The Skid Car System allows driver's to experience real-life car control issues, and teaches them techniques that help them to maintain control of the vehicle. The Skid System provides a controlled environment for inducing under-steer and over-steer without any risk to the vehicle or the vehicle's occupants. The system replicates under-steer and over-steer which would normally take place at much higher speeds, but at very slow and controlled speeds. This driving method builds and strengthens a driver's understanding of vehicle dynamics, hones his or her sensory skills and teaches sound driving strategies, while refining a driver's reactionary motor skill. Training in a controlled driving environment helps to mitigate and reduce injury and the loss of vehicles from collisions.
7. **Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:** Skid Car Systems Inc. provides the same cost to all consumers. The cost includes the full frame, tool box, extra sensors, spare wheel, and six (6) months warranty on all parts.

Used/ Rebuilt Skid Car System= \$35,000
Conversion Kit-Ford Taurus Interceptor & Utility= \$3,174.05
Tax= \$3,053.92
Total= \$41,227.97

8. **Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source?** No.


9. **Period of Performance:** Request for a one-time purchase not to exceed \$45,000. In addition, Ben Clark Training Center would like to request for \$5,000 annually to facilitate maintenance repairs and replacement parts once the six month warranty expires. The service agreement will be for one year, with the option to renew annually for two (2) additional years through December 31, 2017, as long as the price increases do not exceed the CPI, and funds that are available in the budget.

 12/29/14
Chief Deputy Signature P. Knudson **Date** 12/29/14


Department Head Signature **Date** 12/29/14

Purchasing Department Comments:

Approve **Approve with Condition/s** **Disapprove**
 Not to exceed: \$ _____ One time Annual Amount through _____

 12/30/14 15-354 45,000 one time
Purchasing Agent **Date** **Approval Number** 15-355 ~~15,000~~ 5,000 annual
 (Reference on Purchasing Documents)

SS- \$ 45,000 one time 15-354
 SS- \$ ~~15,000~~ 5,000 annual to 17/18 15-355