

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

840



**FROM:** Department of Mental Health

**SUBMITTAL DATE:**  
January 5, 2015

**SUBJECT:** Ratify agreements with Telecare Corporation, in the amount of \$1,485,197, and Recovery Innovations, Inc., in the amount of \$3,293,788, for Mental Health Crisis Walk-In Center Services, for FY 14/15 and 15/16 (Districts: ALL) [\$8,233,993 Federal and State funds].

**RECOMMENDED MOTION:** That the Board of Supervisors:

1. Ratify the Contract Aggregate Amount with the CWICs as listed in Attachment A for FY 14/15 and FY 15/16;
2. Ratify the new Agreements with Telecare Corporation and Recovery Innovations, Inc. for the Provision of CWICs as outlined in Attachment A for FY 14/15 and FY 15/16;
3. Authorize the Chairman of the Board to sign the new Agreements as listed in Attachment A;
4. Authorize the Purchasing Agent, in accordance with Ordinance No. 459 to increase or decrease the Agreements listed in Attachment A while staying within the approved aggregate amounts of \$4,778,985 for FY 14/15 and \$8,233,993 for subsequent fiscal years based upon the availability of funding, sign amendments that do not change the substantive terms of the Agreements, and exercise renewal options through June 30, 2019.

(Continued on page 2)

JW:KAS

*Jerry Wengerd*  
\_\_\_\_\_  
Jerry Wengerd, Director  
Department of Mental Health

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (Per Exec. Office)
<b>COST</b>	\$ 4,778,985	\$ 8,233,993	\$ 37,714,957	\$ 8,233,993	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
<b>NET COUNTY COST</b>	\$ 0	\$ 0	\$ 0	\$ 0	

**SOURCE OF FUNDS:** Federal 22%, State 78% **Budget Adjustment:** NO  
**For Fiscal Year:** 14/15 – 15/16

**C.E.O. RECOMMENDATION:**

**County Executive Office Signature** BY *Jennifer I. Sargent*  
APPROVE  
Jennifer I. Sargent

**MINUTES OF THE BOARD OF SUPERVISORS**

FORM APPROVED COUNTY COUNSEL  
DATE 1/19/15  
BY: GREGORY P. PRIAMOS

PURCHASING & FLEET SERVICES  
Lisa Brandl, Director  
Departmental Concurrence

- A-30
- Positions Added
- Change Order
- 4/5 Vote

**Prev. Agn. Ref.:** | **District:** All | **Agenda Number:**

**3-10**

## **SUBMITTAL TO THE BOARD OF SUPERVISORS. COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

**FORM 11:** Ratify agreements with Telecare Corporation, in the amount of \$1,485,197, and Recovery Innovations, Inc., in the amount of \$3,293,788, for Mental Health Crisis Walk-In Center Services, for FY 14/15 and 15/16 (Districts: ALL) [\$8,233,993 Federal and State funds].

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### **BACKGROUND:**

#### **Summary**

The Department of Mental Health (DMH) seeks to establish a crisis support system of care that will include the establishment of crisis walk-in outpatient clinics that operate 24 hours day. The purpose of these programs is to provide community based supports that assist the individual in resolving the crisis without the need for involuntary inpatient care.

Attachment A reflects the addition of Telecare Corporation and Recovery Innovations, Inc. Mental Health Crisis Walk-in-Centers.

The new CWICs are intended to provide crisis stabilization services to adults ages 18 and above including Transition Age Youth (18-25), Adults (26-59) and Older Adults (60+) meeting medical necessity criteria as defined by DMH, State and Federal regulations.

#### **Impact on Citizens and Businesses**

CWICs are voluntary outpatient alternatives to acute inpatient and involuntary treatment that provide crisis stabilization services lasting less than 24 hours. Services will be provided to or on behalf of a beneficiary for a condition that requires more timely response than a regularly scheduled visit. Service activities may include but are not limited to assessment, collateral, individual and group therapy. Crisis stabilization will be provided on site which has been certified by the appropriate governmental agencies to provide crisis stabilization services. In order to establish a recovery based environment, the program design seeks to provide services in a welcoming environment with enriched peer to peer support. It is intended that these crisis services will be provided on a voluntary basis to persons living throughout Riverside County. Telecare Corporation will establish a site and provide services in the Mid-County Region and Recovery Innovations, Inc. will establish service locations in both Desert and Western Regions. The CWICs will expand the capacity to provide mental health services to citizens/clients of Riverside County who experience sudden mental health crisis in the community, or whose treatment in the standard outpatient setting has been disrupted.

Therefore, the DMH is requesting that the Board of Supervisors approve and authorize the Chairman of the Board to execute the Telecare Corporation and Recovery Innovation, Inc. Agreements for the provision of Mental Health Crisis Walk-in-Centers, with an annual ongoing cost of \$8,233,993.

#### **Additional Fiscal Information**

The Agreements, outlined in Attachment A, are funded through realignment and include termination clauses, in the event applicable Federal, State and/or County funds become unavailable for the provision of services. There are sufficient funds in the department's FY 14/15 budget and no additional County funds are required.

#### **Contract History and Price Reasonableness**

On December 23, 2013, DMH issued a formal Request for Proposal (No. MHARC-144) seeking competitive proposals from agencies qualified to run Mental Health Crisis Walk-in-Centers throughout Riverside County.

The RFP was emailed to eighty two individuals on the bidders list for this procurement to inform them the County was seeking proposals for this program. A non mandatory bidder's conference was held on January 30, 2014. There were seven individuals in attendance representing four organizations. The bid closed on March 6, 2014, and proposals were received from four organizations to provide these services. Upon screening the proposals, it was determined that all four of the proposals were responsive with regards to having all required sections.

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After careful review, evaluations, contract negotiations and conducting group discussions, the Evaluation Committee determined Telecare Corporation and Recovery Innovations, Inc. to be the most responsive, responsible and lowest bidders to provide these services. The evaluators reached consensus that they would recommend Telecare to be awarded the Mid-County contract to implement this program and Recovery Innovations, Inc. to implement the Riverside and Desert area of the County.

**ATTACHMENTS:**

Attachment A – Contract Maximum Amounts  
Agreement with Telecare Corporation  
Agreement with Recovery Innovations, Inc.

ATTACHMENT A

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**CRISIS WALK-IN-CENTERS  
CONTRACT MAXIMUM AMOUNTS  
FISCAL YEAR 14/15**

<b>Contractor</b>	<b>Contract Amount</b>
Telecare Corporation (Mid County)	\$1,485,197
Recovery Innovations, Inc. (Western)	\$1,646,894
Recovery Innovations, Inc. (Desert)	\$1,646,894
<b>Total Aggregate Amount</b>	<b>\$4,778,985</b>

**FISCAL YEARS 15/16 thru 18/19**

<b>Contractor</b>	<b>Contract Amount</b>
Telecare Corporation (Mid County)	\$2,474,751
Recovery Innovations, Inc. (Western)	\$2,879,621
Recovery Innovations, Inc. (Desert)	\$2,879,621
<b>Total Aggregate Amount</b>	<b>\$8,233,993</b>