

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

832



FROM: Riverside County Regional Medical Center (RCRMC)

SUBMITTAL DATE:
January 14, 2015

SUBJECT: Approval of the amendment to the Agreement with Nexus IS for Managed Network Services for Six Months. [All District; \$348,980, Enterprise Funds]


RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify and approve the amendment to the agreement with Nexus IS for a term of six months, effective December 14, 2014 through June 13, 2015 for an amount not to exceed \$349,980; and
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to sign amendments that do not change the substantive terms of the agreement, and to authorize the Purchasing Agent to increase the compensation amount not more than ten percent of the aggregate amount.

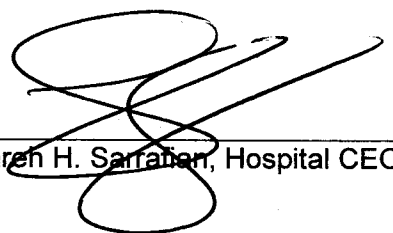
BACKGROUND:

Summary

Riverside County Regional Medical Center's (RCRMC) existing hospital network infrastructure is currently supported by SMARTnet hardware and managed services from Nexus IS, Inc.


RCIT: 
Christopher M. Hans, CIO
Received and Approved

slh


Zareh H. Saffarian, Hospital CEO

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 348,980	\$ 0	\$ 348,980	\$ 0	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0	

SOURCE OF FUNDS: Hospital Enterprise Fund 100%
Budget Adjustment: No
For Fiscal Year: 14/15

C.E.O. RECOMMENDATION: APPROVE
BY: 
Debra Cournoyer
County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

FORM APPROVED COUNTY COUNSEL
BY: GREGORY P. PRIAMOS
DATE: 1/15/15
Departmental Concurrence

PURCHASING & FLEET SERVICES
Lisa Brandl, Director

- A-30
- 4/5 Vote
- Positions Added
- Change Order

SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA
FORM 11: Approval of the amendment to the Agreement with Nexus IS for Managed Network Services for Six Months. [All District; \$348,980, Enterprise Funds]

DATE: January 14, 2015

PAGE: Page 2 of 2

BACKGROUND:

Summary (continued)

The benefits and features of Nexus Managed Services include focus on strategic priorities, access to highly specialized expertise, 24/7/365 support, reduce risk profile, and cost predictability. By extending the agreement with Nexus IS, it will allow RCRMC through Riverside County Information Technology (RCIT) to maintain the ongoing system and help neutralize network failure which may result in hours of downtime. The routine maintenance includes managing physical and logical moves, adds, and changes, configuration change management, application of system patches, failed hardware replacement, troubleshooting and resolving system incidents while managing hardware and software suppliers to ensure the efficient delivery of products and services.

Nexus IS has provided RCRMC with onsite support as well as supplementary offsite support. The contract is being extended for six (6) months as RCIT has plans to modify support strategy and/or replace the contracted support with RCIT network support staff in the future.

Impact on Citizens and Businesses

No negative impact.

Contract History and Price Reasonableness

On June 9, 2009, agenda item number 3.44, the Board of Supervisors approved the Agreement with Nexus IS as a result of a Request for Quotation # MCARC-092 for SMARTnet hardware maintenance and Nexus Managed Services for a five (5) year term. The contract was for hardware, Cisco 6905 switches and 24-hours-a-day, 7-days-a-week support by Nexus IS network support engineers. The contract included the cost of the routers and services. For the past five (5) years, Nexus has provided these services and the agreement expired on December 13, 2014. Therefore, it is crucial that this service be extended until a new Request for Proposal (RFP) is released by County Purchasing to ensure a smooth transition and to reduce sporadic failures and disturbances to the network. While the RFP is being conducted by County Purchasing, the total cost for the six (6) month extension shall not exceed \$348,980 to extend the project.

COUNTY OF RIVERSIDE
AMENDMENT NO. 1 TO THE AGREEMENT
WITH
NEXUS IS

Original Contract Term: June 09, 2009 through December 13, 2014
Effective Date of Amendment: December 14, 2014
Six Month Contract Amount: \$348,980.00

The Agreement between Riverside County, herein referred to as COUNTY and Nexus IS, herein referred to as CONTRACTOR, is amended as follows:


1. On page 3 of the Agreement, amend Section 2 the "Period of Performance":
To amend all reference to the Period of Performance from expiration of 12/13/2014 to a Period of Performance of 12/14/2014 through 6/13/2015, unless terminated as specified in Section 5 TERMINATION. All other terms of the Period of Performance in the Agreement shall apply.
2. On page 47 of the Agreement, amend Exhibit B the "Compensation":
The COUNTY agrees to pay CONTRACTOR for services performed at amount of \$348,980.00 including all expenses, based on the availability of fiscal funding, for the additional Period of Performance stated in this amendment.
3. All other terms and conditions of the Agreement are to remain unchanged.

IN WITNESS WHEREOF, the Parties hereto have caused their duly authorized representatives to execute this Amendment.

County
County of Riverside Board of Supervisors
County Administrative Center
4080 Lemon Street, 5th Floor
Riverside, CA 92501

Contractor
Nexus IS
1733 Alton Parkway,
Suite 150
Irvine, CA 92606

By: _____	By: _____
Name: Marion Ashley	Name: Thomas Lyon
Title: Chairman of the Board of Supervisors	Title: Sr. VP of Managed Services
Date: _____	Date: 1-15-2015

FORM APPROVED COUNTY COUNSEL
BY: NEAL R. KIPNIS  DATE