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FROM: Executive Office

SUBJECT: State Legislative Consultant Services, All districts, [\$30,000],

RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify and approve the First Amendment to the contract agreement with Michael Y. Corbett; and

2. Authorize the Chairman to sign the First Amendment for state legislative services with Michael Y. Corbett.

BACKGROUND:

Summary

On March 24, 2015, the Board authorized a continuation of services in Sacramento and Washington DC, but modified staff's recommendation, by authorizing the continued use of Michael Y. Corbett from January through October 31, 2015. The contract for Mr. Corbett for the first ten months of the year will follow the entire state legislative session, allowing the county to maintain service levels in criminal justice analysis and allow for a transition for those services to be taken over by Nielsen-Merksamer in 2016. The Board authorized ten months for a total contract of \$30,000 for the calendar-year.

Brian Nestande

Deputy County Executive Officer

| FINANCIAL DATA | Current Fiscal Year: | | Next Fiscal Year: | | Total Cost: | | Ongoing Cost: | | (per Exec. Office) | |
|--|----------------------|--------|-------------------|--------|-------------|--------|--------------------|----------------|--------------------|---------------|
| COST | \$ | 18,000 | \$ | 12,000 | \$ | 30,000 | \$ | | Consent □ Policy ⊠ | |
| NET COUNTY COST | \$ 18,000 | | \$ | 12,000 | \$ | 30,000 | \$ | | Ochschi E Tolloy E | |
| SOURCE OF FUNDS: General Fund – Litigation and Legislation | | | | | | | Budget Adjustment: | | | |
| | | | | | | | | For Fiscal Yea | ır: | 14/15 – 15/16 |

C.E.O. RECOMMENDATION:

APPROVE

Seorge A Johnson

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

| Positions Add | Change Orde | | | |
|---------------|-------------|------------------------------|---------------|----------------|
| | | | | |
| A-30 | 4/5 Vote | | | |
| | - | Prev. Agn. Ref.: 3-3 3/24/15 | District: All | Agenda Number: |
| | | | | |

SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA

FORM 11: State Legislative Consultant Services,

DATE: March 25, 2015

PAGE: 2 of 2

BACKGROUND:

Summary (continued)

The advocacy efforts this past year were quite diverse covering issues related to SB 90 Mandate Reimbursements, AB 109 public safety realignment, Health Care/ACA implementation, CEQA reform, restoring lost funding to the County's four newest cities, and Salton Sea Restoration just to name a few.

Some examples include the modifications to the hospital formula negotiated with CSAC and other stakeholder groups; the AB 109 Growth Formula allocation that resulted in more funds to Riverside County than previously proposed. Mr. Corbett's vast experience and high profile contacts within the administration, Department of Finance, and criminal justice community have given our county direct access to numerous policy and decision-makers in Sacramento.

Impact on Residents and Businesses

There is no impact on residents and businesses. Advocacy by the county has the potential to reduce duplicative regulations, improve the regions standing for state mandates, seek quality of life improvements, promote our region at the state level, and reduce the state's dependence on solving their budget problems on the backs of local government.

SUPPLEMENTAL:

Additional Fiscal Information

N/A

Contract History and Price Reasonableness

The Purchasing Department solicited bids two years ago and the firms of Nielsen-Merksamer, Cline-Duplissea, and Michael Y. Corbett were the only responsive bidders. The three firms have provided service to the County for the past decade. Under the prior agreement, the county paid \$395,000 annually for state lobbying services. Through the RFP negotiation, the contracts were reduced by 43%, down to \$224,000 (savings of \$171,000). Michael Y. Corbett received a one-year contract to focus on specific and focused analysis, while Nielsen-Merksamer received a three-year agreement (as they were selected as the county's lead lobbyist). The annual contracts for state advocacy for 2015 total \$174,000, and include Nielsen-Merksamer (\$144,000), Michael Y. Corbett (\$30,000).

FIRST AMENDMENT TO THE AGREEMENT

BETWEEN THE COUNTY OF RIVERSIDE

AND MICHAEL Y. CORBETT, a California Corporation

That certain Agreement between the County of Riverside (COUNTY) and Michael Y. Corbett (CONSULTANT), approved by the Board of Supervisors on January 14, 2014, Agenda Item 3.3, is hereby amended for the first time, pursuant to the authority of Section 7 of the Agreement as follows, effective December 30, 2014:

- Section 2, PERIOD OF PERFORMANCE, of the Agreement is hereby amended to extend the period of performance from December 30, 2014, to a new termination date of October 31, 2015.
- Section 3.1 of the Agreement is amended to provide for a new maximum amount of compensation due to the additional period of performance, and shall now provide that the not to exceed sum of the Agreement is Thirty Thousand dollars (\$ 30,000.00).

Except as modified herein, all other terms and conditions of this Agreement shall remain unchanged and in full force and effect.

IN WITNESS WHEREOF, the Parties hereto have caused their duly authorized representatives to execute this Amendment.

COUNTY OF RIVERSIDE

CONSULTANT

| Ву: | Marion Ashley, Chairman Board of Supervisors | Ву | Michael Y. Corbett, |
|-------|---|-------|---------------------|
| Date: | | Date: | |
| ATTE | ST: | | |
| Clerk | of the Board | | |
| Ву: | Kecia Harper-Ihem, Clerk | | |
| Date: | <u></u> | | |