

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

124



FROM: Riverside County Information Technology

SUBMITTAL DATE:

April 3, 2015

SUBJECT: Approve the Renewal of Licensing and Support for the Hardware and Software that Support the County's Property Management System without Securing Competitive Bids with IBM, Allen Systems Group, Computer Associates, Compuware and BMC Software, Inc., All Districts [\$528,770], RCIT Departmental Budget.

RECOMMENDED MOTION: That the Board of Supervisors:

1. Authorize Purchasing Agent to issue a Purchase Order to **IBM**, not to exceed \$326,759 through June 30, 2016.
2. Authorize Purchasing Agent to issue a Purchase Order to **Allen Systems Group**, Inc. not to exceed \$48,059 through June 30, 2016.
3. Authorize Purchasing Agent to issue a Purchase Order to **Computer Associates**, Inc. not to exceed \$80,771 through June 30, 2016.
4. Authorize Purchasing Agent to issue a Purchase Order to **Compuware** not to exceed \$41,206 through June 30, 2016.
5. Authorize Purchasing Agent to issue a Purchase Order to **BMC Software, Inc.**, not to exceed \$31,975 through June 30, 2016.

Continued on Page 2

PURCHASING &
FLEET SERVICES

Lisa Brandl
Lisa Brandl, Director

Christopher M. Hans

Christopher M. Hans
Interim Chief Information Officer

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 232,431	\$ 296,339	\$ 528,770	\$	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$	\$	\$	\$	

SOURCE OF FUNDS: RCIT Departmental Budget

Budget Adjustment: No
For Fiscal Year: 14/15 & 15/16

C.E.O. RECOMMENDATION:

APPROVE

BY *Jennifer L. Sargent*
Jennifer L. Sargent

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

- A-30
- Positions Added
- 4/5 Vote
- Change Order

Prev. Agn. Ref.: 3.56 of 6/29/10

District: ALL

Agenda Number:

3-28

Peter Alderman
Assessor - County Clerk - Recorder
Peter Alderman

Don Kent
Departmental Concurrence
Don Kent

Paul Angulo
County Auditor/Controller
Paul Angulo

**SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA
FORM 11**

Approve the Renewal of Licensing and Support for the Hardware and Software that Support the County's Property Management System without Securing Competitive Bids with IBM, Allen Systems Group, Computer Associates, Compuware and BMC Software, Inc., All Districts [\$528,770], RCIT Departmental Budget.

DATE: April 3, 2015

PAGE: 2 of 2

RECOMMENDED MOTION:

(continued)

6. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to sign amendments that do not change the substantive terms of the agreement or provide for the renewals and increases listed above, as approved to form by County Counsel.

BACKGROUND:

Summary

Riverside County Information Technology (RCIT) is currently utilizing various software products to support the county's mainframe systems including the Property System for the Auditor-Controller, Assessor and Treasurer-Tax Collector. Allen Systems Group, Inc., Computer Associates Inc., IBM, Compuware, and BMC Software, INC. are the only providers of the various software products; and as such, the only vendors able to support the existing county mainframe systems, and provide the county with the licensing for continued use of these products. The support services from these vendors provide software upgrades/updates, patches, and escalation support in instances where higher level support is required.

The objective is to continue support of the current system until the new CREST system is fully operational and ensure that archival and validation requirements are maintained for a period of time, during the transition to the new system.

Impact on Citizens and Businesses

While it is possible to replace these software products with something compatible, it would require the replacement of a complete suite of tools and extensive training for both RCIT and customer base, resulting in additional costs and reduction in productivity. This cost and loss of production would not be acceptable to customers such as the Auditor-Controller, Assessor or Treasurer-Tax Collector, who utilize the Property System tools for the citizens of Riverside County.

Contract History and Price Reasonableness

The Board of Supervisors approved Agenda Item 3.56 on June 29, 2010 for the annual software support and licensing without securing competitive bids. It was expected at that time the Property System end of life would be approximately three to four years. The anticipated end of life is now expected to be end of 2016. Current operational support costs have decreased from \$555,814 to \$528,770 due to various products no longer in use.

REVIEW/APPROVAL: Purchasing, Assessor-County Clerk-Recorder, Auditor Controller and the Treasurer-Tax Collector concurs with this request.



CHRISTOPHER HANS
Interim Chief Information Officer

TOM MULLEN II
Asst. Chief Information Officer, ICB

MEMORANDUM

To: Purchasing Agent
Via: RCIT, Procurement Contract Specialist

Date: April 3, 2015

From: Christopher Hans, Interim Chief Information Officer

Subject: **Sole Source Procurement to Approve the Renewal of Licensing and Support for the Hardware and Software that Support the County's Property Management System without Securing Competitive Bids with IBM Corporation, All Districts [\$326,759], RCIT Departmental Budget.**

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

- 1. Supply/Service being requested:**
Licensing and support for the hardware and software that support the County's Property Management System.
- 2. Suppliers being requested:**
IBM Corporation
- 3. Alternative suppliers that can or might be able to provide supply/service:**
None, the licensing and support is proprietary to the company.
- 4. Extent of market search conducted:**
The requested supplier was contacted and there are not any authorized resellers of the ongoing licenses and support required to maintain the system.
- 5. Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:**
IBM provides software applications and hardware services that have been customized to meet the day to day requirements for Riverside County. To consider another supplier; each application will require a level of customization and user training that makes any other vendor solution cost prohibitive.
- 6. Reasons why my department requires these unique features and what benefit will accrue to the county:**
The licenses and support are necessary to maintain the County's Property Management system.
- 7. Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:**
The lifecycle for the County's current Property System is expected to end in year 2016. Total ongoing licensing and support cost through June 30, 2016 is \$528,770. Until the new

Property System is implemented, it would not be cost effective to implement another solution for one year's use.

8. Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Support, support, or upgrades, if so, please explain)?

No. The licensing and support are only needed for the remainder of the life of the current Property Management system which is expected to end in 2016.

9. Period of Performance:

The period of performance for licensing and support supporting the Property Management system shall be through June 30, 2016.

Christopher Hans

4/10/15

Christopher Hans, Interim Chief Information Officer

Date

Purchasing Department Comments:

Approve

\$ 326,759.⁸⁰00

Approve with Condition/s

Disapprove

Not to exceed: \$ *5000,000.00*

One time Amount through: *06/30/2016*

Lo. Brandt

4/15/15

15-487

Purchasing Agent

Date

Approval Number



CHRISTOPHER HANS
Interim Chief Information Officer

TOM MULLEN II
Asst. Chief Information Officer, ICB

MEMORANDUM

To: Purchasing Agent
Via: RCIT, Procurement Contract Specialist

Date: April 3, 2015

From: Christopher Hans, Interim Chief Information Officer

Subject: **Sole Source Procurement to Approve the Renewal of Licensing and Support for the Hardware and Software that Support the County's Property Management System without Securing Competitive Bids with Allen Systems Group (ASG), All Districts [\$48,059], RCIT Departmental Budget.**

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

1. Supply/Service being requested:

Licensing and support for the hardware and software that support the County's Property Management System.

2. Suppliers being requested:

Allen Systems Group (ASG)

3. Alternative suppliers that can or might be able to provide supply/service:

None, the licensing and support is proprietary to the company.

4. Extent of market search conducted:

The requested supplier was contacted and there are not any authorized resellers of the ongoing licenses and support required to maintain the system.

5. Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:

ASG provides software applications and hardware services that have been customized to meet the day to day requirements for Riverside County. To consider another supplier; each application will require a level of customization and user training that makes any other vendor solution cost prohibitive.

6. Reasons why my department requires these unique features and what benefit will accrue to the county:

The licenses and support are necessary to maintain the County's Property Management system.

7. Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:

The lifecycle for the County's current Property System is expected to end in year 2016. Total ongoing licensing and support cost through June 30, 2016 is \$528,770. Until the new

Property System is implemented, it would not be cost effective to implement another solution for one year's use.

8. Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Support, support, or upgrades, if so, please explain)?

No. The licensing and support are only needed for the remainder of the life of the current Property Management system which is expected to end in 2016.

9. Period of Performance:

The period of performance for licensing and support supporting the Property Management system shall be through June 30, 2016.

Christopher Hans

4/10/15

Christopher Hans, Interim Chief Information Officer

Date

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Not to exceed: \$ 48,059.00

One time Amount through: 06/30/2016

Leslie Brandt

4/15/15

15-488

Purchasing Agent

Date

Approval Number



CHRISTOPHER HANS
Interim Chief Information Officer

TOM MULLEN II
Asst. Chief Information Officer, ICB

MEMORANDUM

To: Purchasing Agent
Via: RCIT, Procurement Contract Specialist
Date: April 3, 2015

From: Christopher Hans, Interim Chief Information Officer

Subject: **Sole Source Procurement to Approve the Renewal of Licensing and Support for the Hardware and Software that Support the County's Property Management System without Securing Competitive Bids with Computer Associates (CA), All Districts [\$80,771], RCIT Departmental Budget.**

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

- 1. Supply/Service being requested:**
Licensing and support for the hardware and software that support the County's Property Management System.
- 2. Suppliers being requested:**
Computer Associates (CA)
- 3. Alternative suppliers that can or might be able to provide supply/service:**
None, the licensing and support is proprietary to the company.
- 4. Extent of market search conducted:**
The requested supplier was contacted and there are not any authorized resellers of the ongoing licenses and support required to maintain the system.
- 5. Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:**
CA provides software applications and hardware services that have been customized to meet the day to day requirements for Riverside County. To consider another supplier; each application will require a level of customization and user training that makes any other vendor solution cost prohibitive.
- 6. Reasons why my department requires these unique features and what benefit will accrue to the county:**
The licenses and support are necessary to maintain the County's Property Management system.
- 7. Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:**
The lifecycle for the County's current Property System is expected to end in year 2016. Total ongoing licensing and support cost through June 30, 2016 is \$528,770. Until the new

Property System is implemented, it would not be cost effective to implement another solution for one year's use.

8. Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Support, support, or upgrades, if so, please explain)?

No. The licensing and support are only needed for the remainder of the life of the current Property Management system which is expected to end in 2016.

9. Period of Performance:

The period of performance for licensing and support supporting the Property Management system shall be through June 30, 2016.

Christopher Hans

4/10/15

Christopher Hans, Interim Chief Information Officer

Date

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Not to exceed: \$ *80,771.00*

One time Amount through: *06/30/2016*

Lisa Brandt

4/15/15

15-489

Purchasing Agent

Date

Approval Number



CHRISTOPHER HANS
Interim Chief Information Officer

TOM MULLEN II
Asst. Chief Information Officer, ICB

MEMORANDUM

To: Purchasing Agent
Via: RCIT, Procurement Contract Specialist
Date: April 3, 2015

From: Christopher Hans, Interim Chief Information Officer

Subject: **Sole Source Procurement to Approve the Renewal of Licensing and Support for the Hardware and Software that Support the County's Property Management System without Securing Competitive Bids with Compuware Corporation, All Districts [\$41,206], RCIT Departmental Budget.**

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

- 1. Supply/Service being requested:**
Licensing and support for the hardware and software that support the County's Property Management System.
- 2. Suppliers being requested:**
Compuware Corporation
- 3. Alternative suppliers that can or might be able to provide supply/service:**
None, the licensing and support is proprietary to the company.
- 4. Extent of market search conducted:**
The requested supplier was contacted and there are not any authorized resellers of the ongoing licenses and support required to maintain the system.
- 5. Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:**
Compuware provides software applications and hardware services that have been customized to meet the day to day requirements for Riverside County. To consider another supplier; each application will require a level of customization and user training that makes any other vendor solution cost prohibitive.
- 6. Reasons why my department requires these unique features and what benefit will accrue to the county:**
The licenses and support are necessary to maintain the County's Property Management system.
- 7. Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:**
The lifecycle for the County's current Property System is expected to end in year 2016. Total ongoing licensing and support cost through June 30, 2016 is \$528,770. Until the new

Property System is implemented, it would not be cost effective to implement another solution for one year's use.

8. Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Support, support, or upgrades, if so, please explain)?

No. The licensing and support are only needed for the remainder of the life of the current Property Management system which is expected to end in 2016.

9. Period of Performance:

The period of performance for licensing and support supporting the Property Management system shall be through June 30, 2016.

Christopher Hans

4/10/15

Christopher Hans, Interim Chief Information Officer

Date

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Not to exceed: \$ *41,206.00*

One time Amount through: *06/30/2016*

Lo Brandl

4/15/15

~~15-490~~ *15-490*

Purchasing Agent

Date

Approval Number



CHRISTOPHER HANS
Interim Chief Information Officer

TOM MULLEN II
Asst. Chief Information Officer, ICB

MEMORANDUM

To: Purchasing Agent
Via: RCIT, Procurement Contract Specialist
Date: April 3, 2015

From: Christopher Hans, Interim Chief Information Officer

Subject: **Sole Source Procurement to Approve the Renewal of Licensing and Support for the Hardware and Software that Support the County's Property Management System without Securing Competitive Bids with BMC Software, Inc., All Districts [\$41,206], RCIT Departmental Budget.**

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

- 1. Supply/Service being requested:**
Licensing and support for the hardware and software that support the County's Property Management System.
- 2. Suppliers being requested:**
BMC Software, Inc.
- 3. Alternative suppliers that can or might be able to provide supply/service:**
None, the licensing and support is proprietary to the company.
- 4. Extent of market search conducted:**
The requested supplier was contacted and there are not any authorized resellers of the ongoing licenses and support required to maintain the system.
- 5. Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:**
BMC provides software applications and hardware services that have been customized to meet the day to day requirements for Riverside County. To consider another supplier; each application will require a level of customization and user training that makes any other vendor solution cost prohibitive.
- 6. Reasons why my department requires these unique features and what benefit will accrue to the county:**
The licenses and support are necessary to maintain the County's Property Management system.
- 7. Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:**
The lifecycle for the County's current Property System is expected to end in year 2016. Total ongoing licensing and support cost through June 30, 2016 is \$528,770. Until the new

Property System is implemented, it would not be cost effective to implement another solution for one year's use.

8. Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Support, support, or upgrades, if so, please explain)?

No. The licensing and support are only needed for the remainder of the life of the current Property Management system which is expected to end in 2016.

9. Period of Performance:

The period of performance for licensing and support supporting the Property Management system shall be through June 30, 2016.

Christopher Hans

4/10/15

Christopher Hans, Interim Chief Information Officer

Date

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Not to exceed: \$ *41,206.00*

One time Amount through: *06/30/2016*

Lise Brandt

4/15/15

15-491

Purchasing Agent

Date

Approval Number



RIVERSIDE COUNTY INFORMATION TECHNOLOGY PROCUREMENT FORM
 To be completed for all departmental purchases of IT systems, services or renewals

PR 2015-02553
 Tracking Number for
 Internal Use Only

REQUESTED PURCHASE:		RENEWALS OF PROPERTY MANAGEMENT SYSTEM SUPPORT	
DEPARTMENT/AGENCY:		RCIT, AUDITOR-CONTROLLER, ASSESSOR AND TREASURER-TAX COLLECTOR	
CONTACT NAME/PHONE:		GIL MEJIA	
PURCHASE REQUEST:		<input type="checkbox"/> NEW EQUIPMENT/SERVICES <input type="checkbox"/> UPGRADE <input type="checkbox"/> REPLACEMENT	
PURCHASE TYPE:		<input type="checkbox"/> PROFESSIONAL SERVICES <input checked="" type="checkbox"/> SOFTWARE <input type="checkbox"/> HARDWARE <input checked="" type="checkbox"/> RENEWAL	
DESCRIBE REQUESTED PURCHASE	Approve the Renewal of Support Software and Licensing that Support the Property Management with IBM, Allen Systems Group, Computer Associates, Compuware and BMC Software, Inc., for one year All Districts [\$528,770], RCIT Departmental Budget. The objective is to continue support of the current system until the new CREST system is fully operational and we have met some archival and validation requirements by maintaining the system for a period of time during the transition to the new system.		
BUSINESS NEEDS ADDRESSED	Riverside County Information Technology (RCIT) is currently utilizing various software products to support the county's mainframe systems including the Property System for the Auditor-Controller, Assessor and Treasurer-Tax Collector. Allen Systems Group, Inc., Computer Associates Inc., IBM, Compuware, and BMC Software, INC. are the only providers of the various software products, the only vendors to support the existing county mainframe systems, and provide the county with the licensing for continued use of these products. The support services from these vendors provide software upgrades, patches, and escalation support in instances where higher level support is required. We are in the final years of using this product and the life-cycle is expected to end in calendar year 2016, the departments that sponsor the county's Property System want to avoid spending the time and money in training staff on a new suite of tools that will be replaced after implementation and acceptance of the new system.		
ARE THERE ANY OTHER COUNTY SYSTEMS THAT PROVIDE THE SAME FUNCTIONALITY?		<input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> UNKNOWN	
BUSINESS CRITICALITY		BUSINESS IMPACT (SELECT ALL THAT APPLY)	
<input checked="" type="checkbox"/> Run the business <input type="checkbox"/> Grow the business <input type="checkbox"/> Transform the business		<input checked="" type="checkbox"/> Support current operations <input type="checkbox"/> Reduce Expenses <input type="checkbox"/> Improve Customer Service <input type="checkbox"/> Improve Operational Efficiencies	
BUSINESS RISKS	Financial: Operational: Customer:		
ALTERNATIVE SOLUTIONS	1. [Solution] 2. [Solution] 3. [Solution]		

3/31



RIVERSIDE COUNTY INFORMATION TECHNOLOGY PROCUREMENT FORM
 To be completed for all departmental purchases of IT systems, services or renewals

Tracking Number for Internal Use Only

TRANSACTION	<input type="checkbox"/> Cash Purchase	<input type="checkbox"/> Lease Purchase	Lease Years: _____
PURCHASE COSTS		COST BENEFIT ANALYSIS	
Hardware: \$		ALTERNATIVE STATUS QUO	ALTERNATIVE
Software: \$		Current Annual Cost	ALTERNATIVE
Labor: \$		Ongoing Annual Cost	ALTERNATIVE
TOTAL COST: \$ 528,770		Annual Cost Savings	ALTERNATIVE
		Net Annual Savings	ALTERNATIVE
		Project Implementation Cost	ALTERNATIVE
		Project Payback Period? yrs	ALTERNATIVE
Department Head Signature: <i>[Signature]</i>		Date: 3/31/15	

RCIT RECOMMENDATION – for purchases and renewals under \$100,000

Recommended: Yes No (Non-recommended requests submit to TSOC ^{over})

By: *[Signature]* Date: 3/31/15

Chief Information Officer Signature: *[Signature]* Date: 3/31/15

RCIT explanation for non-recommended requests:

TSOC RECOMMENDATION: for purchases and renewals over \$100,000 and RCIT non-recommended purchases or renewals

Recommended: Yes No (In no, provide explanation below)

TSOC Chair Signature: *[Signature]* Date: 4/10/15

TSOC explanation for denied requests: