

**SUBMITTAL TO THE BOARD OF SUPERVISORS
 COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

822



FROM: Riverside County Regional Medical Center

SUBMITTAL DATE:
 April 14, 2015

SUBJECT: Approval of Amendment No. 24 of the Agreement with Cerner Health Services [All District; \$74,000; Hospital Enterprise Fund]

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve and authorize the Purchasing Agent to execute Amendment No. 24 with Cerner Health Services (formerly known as Siemens Medical Solutions USA, Inc.) to provide EDM document back scanning assistance, not to exceed a one-time fee of \$74,000 for approximately six months; and,
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, and based on the availability of fiscal funding to sign amendments that do not change the substantive terms of the agreement., as approved by County Counsel.

Zareh H. Sarrafian, Hospital CEO

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 74,000	\$ 0	\$ 74,000	\$ 0	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0	
SOURCE OF FUNDS: Hospital Enterprise Fund 100%				Budget Adjustment: No	
				For Fiscal Year: 14/15	

C.E.O. RECOMMENDATION:

APPROVE

BY: Debra Cournoyer
 Debra Cournoyer

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

- ☐ A-30
☐ Positions Added
☐ 4/5 Vote
☐ Change Order

Prev. Agn. Ref.: 9/4/07; 3.50

District: ALL

Agenda Number:

3-29

SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA

FORM 11: Approval of Amendment No. 24 of the Agreement with Cerner Health Services [All District; \$74,000; Hospital Enterprise Fund]

DATE: April 14, 2015

PAGE: Page 2 of 2

BACKGROUND:

Summary (continued)

The Cerner services are a vital component needed for Riverside County Regional Medical Center (RCRMC) for the preparation of medical records, charting and scanning. The required services will supplement hospital staff efforts to meet the standards of Occupational Safety and Health Administration (OSHA).

Cerner is familiar with the proprietary software referred to as Soarian Hospital Information System (HIM) and is able to provide qualified staff to handle the hospital's medical records charting and scanning to become current.

Impact on Citizens and Businesses

This service impacts the patients residing in Riverside County receiving care from Riverside County Regional Medical Center.

Contract History and Price Reasonableness

On September 04, 2007, agenda item 3.50, the Board approved the contract agreement with Siemens Medical Solutions USA, Inc. for a total contract term of 122 months which included ongoing operations, support and maintenance on the hospital's information system. Recently, Cerner Health Services, Inc. acquired Siemens Medical Solutions USA, Inc. Cerner Health Services, Inc. will now be the "Contractor".

To ensure the hospital maintains strict HIPAA regulations, these records are not able to leave the facility and must stay on-site as they are individually imaged.

This amendment is a one-time request until the project is complete and brought up-to-date, not to exceed \$74,000. This amendment is essential in successfully achieving improved workflow production for patient care continuity. The change in practice will enable RCRMC staff to remain current and reduce overtime costs.

ZH:ns

**TWENTY-FOURTH AMENDMENT TO THE AGREEMENT
WITH
SIEMENS MEDICAL SOLUTIONS USA, INC.
(Hospital Information Management System)**

That certain Agreement between County of Riverside, Riverside County Regional Medical Center ("COUNTY") and **Siemens Medical Solutions USA, Inc.**, ("INITIAL CONTRACTOR"), dated as of September 28, 2004 (as amended, the "Agreement"), one significant amendment to which was dated as of September 26, 2007 and initially approved by the Board of Supervisors September 04, 2007, Agenda Item #3.50, is hereby amended as follows effective April 14, 2015:

1. Delete all references to "Siemens Medical Solutions USA, Inc." and replace with "Cerner Health Services, Inc." to reflect that the Agreement was assigned by Initial Contractor to Cerner Health Services, Inc. ("Contractor").
2. Amend to include the attached Cerner RNER Sales Order for product / service for backscanning value-add consulting services not to exceed a one-time payment for Professional Services Fees of \$74,000.
3. Notices to Contractor shall be sent to the following address and contract instead of the address and contact previously specified in Section 31.4 of the Agreement:

Cerner Health Services, Inc.
c/o Cerner Corporation Attn.: Chief Financial Officer
With copy to: Chief Legal Officer
2800 Rockcreek Parkway
North Kansas City, Missouri 64117

4. All other terms and conditions of the Agreement are to remain unchanged.

IN WITNESS WHEREOF, the parties have executed this Amendment.

CONTRACTOR
Cerner Health Services, Inc.
By: 

Type or Print Name

Type or Print Title


Date: _____

COUNTY OF RIVERSIDE
By: _____

Type or Print Name

Type or Print Title

Date: _____

FORM APPROVED COUNTY COUNSEL
BY:  DATE: 5/14/2015
NEAL R. KIPNIS



RNER SALES ORDER

Prepared For: Riverside County Regional Medical Center ("Client")
26520 Cactus Ave
Moreno Valley, CA 92555-3927 USA

Quote July 13, 2015
Expiration Date:

Cerner Sales Contact: Joleen Rovner

Phone #: (816) 201-4101

E-mail Address: Joleen.rovner@cerner.com

This Cerner Sales Order is made on April 14, 2015 ("**Effective Date**"), between Client and Cerner Health Services, Inc. ("**Cerner**"), a Delaware corporation with its principal place of business at 51 Valley Stream Parkway, Malvern, Pennsylvania 19355.

Client and Siemens Medical Solutions USA, Inc. ("**Siemens**") were parties to an agreement dated September 28, 2004, (as amended, the "**Agreement**"). In connection with Cerner Corporation's acquisition of the Health Services business of Siemens effective February 2, 2015, Siemens has assigned the Agreement to Cerner.

Client and Cerner, as successor in interest to Siemens under the Agreement, now enter into this Cerner Sales Order, which shall amend the Agreement.

PAYMENT TERMS

PROFESSIONAL SERVICES

Fee for Service. Professional services provided on a "time and materials" basis will be billed monthly at the rates set forth in the "Solutions and Services" section.

ASSIGNMENT OF PAYMENTS

Client agrees that Cerner may assign its interest in or otherwise grant a security interest in payments due pursuant to this Cerner HS Sales Order in whole or in part to an assignee. Client will promptly acknowledge each assignment or granting of a security interest. Cerner will continue to perform its obligations under the Agreement following such assignment or granting of a security interest.

FINANCIAL OVERVIEW

Description	One-Time Fees	Monthly Fees	Annual Fees
Professional Services			
Fee For Service	74,000.00	-	-
TOTALS:	74,000.00	-	-

All prices in this Cerner Sales Order are shown in US Dollar (USD).

SOLUTIONS AND SERVICES



Riverside County Regional Medical Center
1-49V1SS5
April 14, 2015



CERNER SALES ORDER

AUTHORIZATION

By executing this Cerner Sales Order, Client agrees to purchase and take delivery of the products, services, Maintenance, and installation set forth herein. Please fax this Cerner Sales Order in its entirety, along with Purchase Order* (if applicable), to the Cerner Contract Management Office at 816-859-6310, and return all originals to the following address:

Cerner Corporation
Attn: Contract Management Office
2800 Rockcreek Parkway
Kansas City, MO 64117
USA

RIVERSIDE COUNTY REGIONAL MEDICAL CENTER

By: _____
(signature)

(type or print)

Title: _____

Purchase Order #: _____
(if applicable)

*If Client chooses to submit a third-party Purchase Order, the third-party must submit payment in full along with this executed Cerner Sales Order in order for the scheduling of resources to commence.

Client shall complete the following upon execution of this Cerner Sales Order:

Client Invoice Contact: _____

Contact Phone #: _____

Contact E-mail Address: _____

Client's account can be managed online at cerner.com by registering for Cerner eBill. To gain access to eBill, contact the Cerner Client Care Contact Center at 866-221-8877 or e-mail ClientCareCenter@cerner.com.

FORM APPROVED COUNTY COUNSEL

BY: NEAL R. KIPNIS DATE: 4/23/15



Riverside County Regional Medical Center
1-49VISS5
April 14, 2015



CERNER SALES ORDER

SCOPE OF SERVICES

This section defines the service deliverables ("**Scope**") for the services set forth in this Cerner HS Sales Order.

Provide up to one thousand (1,000) hours of assistance to Client with preparation, scanning and quality check the backlog records.

This estimate is being quoted on an hourly basis. The Client is only responsible for the actual time posted to this engagement. If the scope changes, or it is determined that additional hours will be required to complete the project, the Client will be asked to return to Cerner Client World to extend the engagement.

This quote reflects the client's contractual Professional Services Rate.



Riverside County Regional Medical Center
1-49VISS5
April 14, 2015