

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

264



FROM: Riverside University Health System (RUHS)

SUBMITTAL DATE:
June 16, 2015

SUBJECT: Ratify and Approve the 2nd Amendment to the Agreement with Nexus IS Inc. for onsite network support for a term of Five years. All District; [Total\$3,448,675] Hospital Enterprise Funds

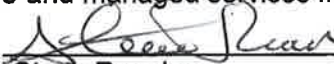

RECOMMENDED MOTION: That the Board of Supervisors:

1. Ratify and approve the 2nd amendment to the Agreement with Nexus IS Inc. for onsite network support for an additional term of 5 years, from \$2,966,100 to \$3,448,675 effective 6/14/15 to June 30, 2020; and,
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on the availability of fiscal funding, and to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation provision that do not exceed the annual CPI rates, as approved by County Counsel.

BACKGROUND:

Summary

Riverside University Health System's (RUHS) existing hospital network infrastructure is currently supported by SMARTnet hardware and managed services from Nexus IS, Inc.


 Steve Reneker, Chief Information Officer
 
 Zareh H. Sarrafian, Hospital CEO

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 27,600	\$ 662,692	\$ 3,448,675	\$	Consent <input type="checkbox"/> Policy <input type="checkbox"/>
NET COUNTY COST	\$	\$	\$	\$	

SOURCE OF FUNDS: Hospital Enterprise Fund 40050	Budget Adjustment: No
	For Fiscal Year: 14/15-19/20

C.E.O. RECOMMENDATION:

APPROVE

BY: 

County Executive Office Signature Christopher M. Hans

MINUTES OF THE BOARD OF SUPERVISORS

PURCHASING & FLEET SERVICES: Lisa Brandl, Director
 FORM APPROVED COUNTY COUNSEL: GREGORY P. PRIAMOS
 DATE: 6/14/15
 Departmental Concurrence

- A-30
- 4/5 Vote
- Positions Added
- Change Order

Prev. Agn. Ref.: 6/9/9, 3-44, 1/27/15, 3-13 | **District:** 5 | **Agenda Number:**

3-50

**SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA
FORM 11: Ratify and Approve the 2nd Amendment to the Agreement with Nexus IS Inc. for onsite
network support for a term of Five years. All District; [Total \$6,414,775]; [Ongoing \$3,448,675]
Enterprise Funds**

DATE: June 16, 2015

PAGE: 2 of 2

BACKGROUND:

Summary (continued)

The benefits and features of Nexus IS Managed Services include a focus on the County's strategic priorities, access to highly specialized expertise, 24/7/365 support, reduced risk profile, and cost predictability. By extending the agreement with Nexus IS, it will enable RUHS to maintain its ongoing system and help reduce the possibility of network failures, which could result in unacceptable service interruptions at our critical hospital facility. The routine maintenance includes managing physical and logical adds, moves and changes, configuration management, implementation of critical software patches, failed hardware replacement, troubleshooting and resolving system incidents while managing hardware and software suppliers to ensure the efficient delivery of products and services.

Nexus IS has provided RUHS with onsite support as well as supplementary offsite support. The contract is being extended from its original period of 5 years for 5 more years. A desirable balance of critical skills has been achieved between County and Nexus IS networking engineering staff.

Impact on Citizens and Businesses

No negative impact

Contract History and Price Reasonableness

This amendment request is for the Network Team from Nexus IS to continue their contract with RUHS. Information Services is requesting to extend the contract an additional five years, which includes engineer on site 24 x 7 x 365, three 8 hour shifts per day, plus an added day shift Wednesdays and Thursdays the entire year.

Subsequent years are:

\$662,692 for fiscal year 2015-2016

\$675,946 for fiscal year 2016-2017

\$689,464 for fiscal year 2017-2018

\$703,254 for fiscal year 2018-2019

\$717,319 for fiscal year 2019-2020

TOTAL REQUEST (5 year period): \$3,448,675

COUNTY OF RIVERSIDE
AMENDMENT NO. 2 TO THE AGREEMENT
WITH
NEXUS IS INC.

Contract Term Including amendments : June 9, 2009 to June 13, 2015
Effective Date of Amendment: June 16, 2015
Maximum Amendment Amount: \$ 3,448,675

The Agreement between Riverside University Health System, herein referred to as COUNTY and Nexus IS, Inc., herein referred to as CONTRACTOR, is amended as follows:

1. On page 3 of the Agreement, amend Section 2 the "Period of Performance":
To amend all reference to the Period of Performance from expiration of June 13, 2015 to a Period of Performance of June 14, 2015 through June 30, 2020, unless terminated as specified in Section 5 TERMINATION. All other terms of the Period of Performance in the Agreement shall apply.
2. On page 3 of the Agreement, amend Section 3 the "Compensation":
The COUNTY agrees to pay CONTRACTOR for services performed at an aggregate amount of three million four hundred forty eight thousand six hundred seventy five dollars (\$3,448,675), including all expenses, based on the availability of fiscal funding for the additional Period of Performance stated in this amendment.
3. All other terms and conditions of the Agreement are to remain unchanged.

IN WITNESS WHEREOF, the Parties hereto have caused their duly authorized representatives to execute this Amendment.

<u>County</u> County of Riverside Board of Supervisors County Administration Center 4080 Lemons Street, 4 th fl. Riverside, CA 92501	<u>Contractor</u> Nexus IS, Inc. 1733 Alton Parkway Suite 150 Irvine, CA 92606
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By: _____	By: <u>Thomas Lyon</u>
Name: Marion Ashley	Name: Thomas Lyon
Title: Chairman of the Board of Supervisors	Title: Sr. VP of Managed Services
Date: _____	Date: <u>6-16-15</u>

RFP# MCARC-082
BOS agenda 3-44 6/9/09, 1/27/15, 3-13
Form #116-311 Revision Date: 11/24/14

1

FORM APPROVED COUNTY COUNSEL
BY: Neal R. Kipnis DATE: 6/2/15

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By: _____	By: <u>Thomas Lyon</u>
Name: Marion Ashley	Name: Thomas Lyon
Title: Chairman of the Board of Supervisors	Title: Sr. VP of Managed Services
Date: _____	Date: <u>6-2-15</u>

RFP# MCARC-092
BOS agenda 3-44 6/9/09, 1/27/15, 3-13
Form #116-311 Revision Date: 11/24/14

FORM APPROVED COUNTY COUNSEL
BY: Neal R. Kipnis 6/2/15
DATE