

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

750



FROM: Department of Public Social Services

SUBMITTAL DATE:
July 1, 2015

SUBJECT: Approve Agreements #CW-03137 with El Sol Neighborhood Educational Center, #CW-03138 with Urban Community Actions Projects dba Health to Hope Clinics, and #CW-03139 with Community Connect to provide Medi-Cal Outreach and Enrollment Services for DPSS via the Competitive Bidding Process [FY 15/16][districts-ALL] [\$939,509] funding source-100% State

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve and authorize the Chair of the Board to sign Agreements #CW-03137 with El Sol Neighborhood Educational Center for a not to exceed \$690,500 , #CW-03138 with Urban Community Actions Projects dba Health to Hope Clinics for a not to exceed \$86,080 , and #CW-03139 with Community Connect for a not to exceed \$162,929 , from contract execution to 6/30/16 which contain up to a one-year extension of the performance period, at no additional costs and pending State-extension of funding;
2. Authorize the Director of the Department of Public Social Services (DPSS) to administer the contract; and

Susan von Zabern
Susan von Zabern
Director

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 939,509	\$ 0	\$ 939,509	\$ 0	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 0	\$ 0	\$ 0	\$ 0	
SOURCE OF FUNDS: Federal Funding: 0% State Funding: 100%; County Funding: 0%; Realignment Funding: 0%; Other Funding: 0%					Budget Adjustment: No
					For Fiscal Year: 15-16

C.E.O. RECOMMENDATION:

APPROVE

BY: *Jennifer L. Sargent*
Jennifer L. Sargent

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

FORM APPROVED COUNTY COUNSEL 7/27/15
 DATE
 BY: GREGORY P. PRIAMOS
 PURCHASING & FLEET SERVICES: Lisa Brandl, Director
 Departmental Concurrence

- A-30
- Positions Added
- 4/5 Vote
- Change Order

Prev. Agn. Ref.: 3-10 (4/1/14)

District: All

Agenda Number:

3-53

BACKGROUND:

SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA
FORM 11: Approve Agreements #CW-03137 with El Sol Neighborhood Educational Center, #CW-03138 with Urban Community Actions Projects dba Health to Hope Clinics, and #CW-03139 with Community Connect to provide Medi-Cal Outreach and Enrollment Services for DPSS via the Competitive Bidding Process [FY 15/16][districts-ALL] [total cost-\$939,509] funding source-100% State

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3. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to exercise renewal and extension options, based on the availability of fiscal funding, and to sign amendments that do not change the substantive terms of the agreement, including amendments, as approved to form by County Counsel.

Summary

In early 2014, the State of California Department of Health Care Services (DHCS), in collaboration with The California Endowment, awarded grants to 36 California counties to help increase and enhance outreach, enrollment and retention efforts for Medi-Cal. The grant effort supports increasing awareness of Medi-Cal for those who are eligible but not yet enrolled, while also helping to retain current members.

On April 1, 2014, the Board of Supervisors accepted grant funding between DPSS and DHCS in the amount of \$1,402,943. Per the award packet, a minimum of 50% of the funding must be allocated to Riverside County Community-Based Organizations (CBOs) with the remainder utilized by DPSS and other Riverside County agencies. DPSS has entered into Memorandums of Understanding with Riverside County Department of Public Health and Riverside County Department of Mental Health to aide in the execution of the non-CBO funding component. It is estimated that DPSS, along with the identified County and CBO partners will provide Medi-Cal Outreach and Enrollment services to over 59,000 individuals.

The Director of DPSS requests the Board approve the attached Agreements #CW-03137 with El Sol, #CW-03138 with Urban Community Action Projects dba Health to Hope Clinics, and #CW-03139 with Community Connect to provide Medi-Cal Outreach and Enrollment services in Riverside County as the lowest and most responsible bidders.

Impact on Residents and Businesses

Approval of these Agreements will establish outreach programs to increase Medi-Cal outreach, enrollment and retention efforts for low-income individual and families who are eligible, but not yet enrolled. Emphasis will be placed on reaching the following populations: 1) persons with mental health disorders; 2) persons with substance use disorders; 3) persons who are homeless; 4) young men of color; 5) persons who are in county jail, in state prison, on state parole, on county probation, or under post-release community supervision; 6) families of mixed-immigration status; and, 7) persons with limited English proficiency.

SUPPLEMENTAL:

Additional Fiscal Information

Funding for these Agreements were budgeted through the normal County budgeting process. 100% of funding comes from State funds and the following costs were submitted by the proposers for Fiscal Years 15/16. The Agreements include up to a one-year extension of the performance period, at no additional costs and pending State-extension of funding.

Vendor Name	Maximum Reimbursable Amount Western Region	Maximum Reimbursable Amount Eastern Region	Total Maximum Reimbursable Amount
Urban Community Action Projects dba Health to Hope Clinics	\$33,000	\$53,080	\$86,080
El Sol Neighborhood Educational Center	\$379,775	\$310,725	\$690,500
Community Connect	\$162,929	--	\$162,929
Total	\$575,704	\$363,805	\$939,509

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Contract History and Price Reasonableness

On February 3, 2015, Riverside County Purchasing Department issued a formal request for proposal (RFP) DPARC-419 for Medi-Cal Outreach and Enrollment Services. The RFP was posted on the County Purchasing website with a link to the Public Purchase website which is utilized as a central bid repository for public agencies.

The RFP closed on March 11, 2015, with responses from seven vendors:

- 1) Borrego Community Health Foundation (BCHF);
- 2) Catholic Charities San Bernardino Riverside (CCSBR);
- 3) Desert Healthcare Foundation (DHCF);
- 4) El Sol Neighborhood Educational Center (El Sol);
- 5) Life Forward Services, Inc. (LFS);
- 6) Urban Community Action Projects dba Health to Hope Clinics (UCAP); and,
- 7) Community Connect.

El Sol and UCAP bid on Medi-Cal Outreach & Enrollment services in both the Western and Eastern Regions; BCHF, CCSBR, LFS, and Community connect bid on Medi-Cal Outreach & Enrollment services in the Western Region; and DHCF bid on Medi-Cal Outreach & Enrollment services in the Eastern Region. El Sol, UCAP and Community Connect were the lowest and responsible bidders. The costs for these services are in line with services in the areas served.

SvZ:mh