

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

804



FROM: Fire

SUBMITTAL DATE:
February 23, 2016

SUBJECT: Continuation of Standardization and Single Source Purchase of Proprietary ZOLL Brand Cardiac Monitor/Defibrillators, Automatic External Defibrillator, Accessories, Supplies and Preventative Maintenance and Repair Services from ZOLL Medical Corporation; All Districts; [\$4,750,000 potential total cost]; General Fund 42%, Prop 172 and Structural Fire Taxes 39%, Contract Reimbursement 19%

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve, for a period of up to five (5) years, the continuation of standardization with ZOLL brand Cardiac Advance Life Support (ALS) Cardiac Monitor/Defibrillators and Automatic External Defibrillators (AED) Devices (Program I); and
2. Approve, for a period of up to ten (10) years, the continuation of standardization with ZOLL brand supplies and services (Program II) needed to support the Monitors/Defibrillators and AED's purchased under Program I; and

(continued on page 2)

Glenn Patterson, Deputy Chief for
John R. Hawkins, Fire Chief

FINANCIAL DATA	Current Fiscal Year:	Next Fiscal Year:	Total Cost:	Ongoing Cost:	POLICY/CONSENT (per Exec. Office)
COST	\$ 100,000	\$ 700,000	\$ 4,750,000	\$ 0	Consent <input type="checkbox"/> Policy <input checked="" type="checkbox"/>
NET COUNTY COST	\$ 42,000	\$ 294,000	\$ 1,995,000	\$ 0	
SOURCE OF FUNDS: General Fund 42%, Prop 172 & Structural Fire Taxes 39%, Contract Reimbursement 19%				Budget Adjustment: n/a	
				For Fiscal Year: 15/16 -25/26	

C.E.O. RECOMMENDATION:

APPROVE

BY:

Tina Grande

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

PURCHASING & FLEET SERVICES
 Lisa Brandl, Director
 FORM APPROVED COUNTY COUNSEL
 GREGORY P. PRAMOS
 DATE 2/23/16
 Departmental Concurrence

- A-30
- Positions Added
- 4/5 Vote
- Change Order

Prev. Agn. Ref.: 2/1/11 3.7; 2/26/13 3-31; 12/3/13 3-12; 6/3/14 3-13

District: All

Agenda Number:

3-7

**SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA
FORM 11: Continuation of Standardization and Single Source Purchase of Proprietary ZOLL Brand
Cardiac Monitor/Defibrillators, Automatic External Defibrillator, Accessories, Supplies and
Preventative Maintenance and Repair Services from ZOLL Medical Corporation; All Districts;
[\$4,750,000 potential total cost]; General Fund 42%, Prop 172 and Structural Fire Taxes 39%,
Contract Reimbursement 19%**

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RECOMMENDED MOTION: (Continued)

3. Approve and execute the agreement with ZOLL Medical Corporation for ZOLL brand monitors/defibrillators, AED's, accessories, supplies, preventative maintenance and repair services estimated to be \$700,000 annually during years 1-5 and \$250,000 during years 6-10 without seeking competitive bids; and
4. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, based on availability of fiscal funding to sign amendments to the compensation provisions the do not exceed 10% annually, as approved by County Counsel.

BACKGROUND:

The Fire Department is requesting to continue its standardization with ZOLL brand for our ALS cardiac monitors/defibrillators and AED Devices purchase agreement for a period of five (5) years and ZOLL brand supplies and services agreement needed to support the Monitors/Defibrillators and AED's purchased for a period of ten (10) years. Continuing the standardizations and sole source purchase with ZOLL will benefit the County because of equipment integration, compatibility and interface between the ZOLL monitor/defibrillator and the ZOLL AED. The electrodes and pads are interchangeable between the AED and the monitor/defibrillator. This allows for a seamless transition between the Basic Life Support (ALS) responding unit and the Advance Life Support (ALS) personnel when transferring patient care to the higher level medical personnel.

Currently, Fire and its partner cities have a total of one hundred twenty-six (126) ZOLL montors/defibrillators and approximately sixty (60) ZOLL AEDs. The manufacturer life expectancy of the montor/defibrillator unit and AED is approximately five (5) to seven (7) years. Monitor/defibrillators and AEDs purchased during the purchase contract period of five (5) years will require service and supplies for its five to seven years life expectancy. Therefore, Fire is requesting the supplies and services purchase agreement to be a ten (10) year contract with annual renewal options. This will ensure the availability and pricing for our AED's and monitors/defibrillators service and supplies for their entire life expectancy.

In addition, all fire safety personnel are trained in the use of the ZOLL monitor/defibrillator and AED devices. Both devices are a uniform standard within the department. The interoperability of this standard allows personnel to cover any fire station within the departments' regionalized fire protection system without additional training or significant infrastructure support since all fire stations operate the same make model monitor/defibrillator and AED. Standardization of one make and model of defibrillator device helps minimize risk by reducing operating errors inherent with having dissimilar equipment. This is important from a risk management perspective in reducing the department's liability.

In September of 2005, Fire entered into an agreement with ZOLL via "piggybacking" off the City of San Diego's contract # 804191-0. In January 2011, Fire determined that additional efficiencies and cost savings could be realized by moving towards a Fire Department standardization for cardiac monitors/defibrillators. Evaluation of monitor/defibrillator unit costs, warranties, FDA recalls, ancillary supplies, training, maintenance and repair costs were all considered in Fire's recommendation to have ZOLL as the County's single source provider of ALS monitor/defibrillators. On February 1, 2011 (Agenda Item 3.7), the Board of Supervisors approved the standardization and sole source contract with ZOLL for E-Series ALS Cardiac Monitor/Defibrillators for a period of five (5) years.

In year three (3) of the contract, Fire determined it would be more advantageous for the County to change monitor/defibrillator platforms from the E-Series to the X-Series model. On February 26, 2013 (Agenda Item

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3.31), the Board of Supervisors approved rescinding the standardization of the ZOLL E-Series platform and approved the standardization of the ZOLL brand for all ALS cardiac monitor/defibrillators. The change from E-Series to the ZOLL brand provided Fire the flexibility to take into account advancements in technology and purchase ALS monitor/defibrillators that would best meet the needs of the department without having to continually amend Fire's monitor/defibrillator standardization.

On December 3, 2013 (Agenda Item 3.12), the Board of Supervisors approved the standardization and sole source purchase agreement for ZOLL Automated External Defibrillator (AED) devices and accessories from ZOLL. The benefit of the standardization to the ZOLL AED resulted in complete equipment integration, compatibility and interface between the ZOLL AED and the ZOLL Monitor/Defibrillator. Both devices share the same ancillary supplies which allows for a seamless transition between the BLS responding unit and the ALS personnel. Later that same fiscal year, Fire's contract city partners wanted to purchase additional AED Devices via their Cooperative Agreements. Therefore, the agreement was increased by the Board of Supervisors on June 3, 2014 (Agenda Item 3.13), to \$100,000 annually. This additional \$58,000 was fully funded by Fire's city partners.

Impact on Citizens and Businesses

The citizens and business will benefit from a standardization of both the AED and defibrillator within our cooperative, integrated, fire protection system. This compatibility will help reduce possible operating errors and ensure the best possible service to the communities within Riverside County.

SUPPLEMENTAL:

Additional Fiscal Information

The department will expend approximately \$100,000 through the balance of FY15/16 and up to \$700,000 annually through FY19/20. Beginning in FY20/21, we will expend approximately \$250,000 annually through FY 25/26. The \$700,000 annual amount for FY15/16 to FY19/20 includes the costs for cardiac monitors/defibrillators, AED's, accessories, supplies, and preventative maintenance and repair services. The \$250,000 annual amount for FY20/21 to FY25/26 includes the costs for accessories, supplies, and preventative maintenance and repair services only. The potential total cost over the next ten (10) years is \$4,750,000. All costs are included in the Fire Department Cost Allocation Plan and partially funded by the Cooperative Agreements with our city partners.

Contract History and Price Reasonableness

The Fire Department has been contracting with ZOLL since 2005. As detailed above, Fire initially contracted to purchase cardiac monitors/defibrillators in 2005, and added the ability to purchase AEDs in 2013.

The proposed contract with ZOLL consists of two (2) programs. Program I is a five (5) year term to purchase ZOLL defibrillators and AEDs for \$450,000 annually. Program II is a ten (10) year term for the service and supplies to support the ZOLL defibrillators and AEDs for \$250,000 annually. Previously both Programs were incorporated into a single five (5) year term contract and did not take into account the life of the assets beyond the contract period.

The fire department reviewed three (3) companies who manufacture and distribute ALS and Basic Life Support (BLS) cardiac monitor/defibrillators (ZOLL, Physio-Control and Phillips). This review included an in-depth evaluation of each company's monitor/defibrillator specifications and an analysis of follow-on operating and maintenance costs. Areas evaluated included:

- Monitor/defibrillator specifications
- Unit pricing
- Costs for ancillary supplies

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- Manufacturer warranty
- Training
- Trade-in credit
- Maintenance and repair costs

Based on this evaluation, it was determined that the costs associated with changing platforms at this time is not cost effective. Pricing and the above factors considered, staff concluded continuing the standardization with ZOLL represents best value for maintaining the level of care to the residents of Riverside County. The costs involved with changing cardiac monitor/defibrillator manufacturers at this time would result in substantial increased cost for training, complete equipment replacement, and loss of current supporting consumables inventory. The initial cost to switch platforms at this time would cost the County approximately \$3,500,000. The annual spend for replacement, support and ancillary supplies to support the new platform would cost approximately \$700,000 - \$800,000 annually.

In addition to the above, Central Purchasing has negotiated for the Fire Department a deeper discount than previous contract pricing and added value as follows:

- Fire will now receive a 49% discount off ZOLL published price list for X-Series monitors and a 33% discount for ancillary supplies. This is a 4% cost savings over previous contract pricing and results in a savings of more than \$20,000 per year or \$100,000 during Program I's five (5) year term.
- Fire negotiated firm-fixed-pricing with no annual increase resulting in further cost saving of approximately \$300,000 over the life of the contract.
- Fire negotiated contractor provided on-site preventative maintenance and repair service at no cost to the County which is a value of approximately \$15,000 per year or \$150,000 over the life of the contract.
- Fire will now receive a repair credit on parts equal to 2% of capital purchases. This results in a combined cost saving of approximately \$45,000 during Program I's five (5) year term.
- ZOLL will provide Fire trade-in credit's for any E-series or X-series defibrillator traded-in when purchasing a new X-Series defibrillator. Total value is approximately \$200,000 in trade-in credits Fire will receive back during Program I's five (5) year term.

The total estimated saving over the life of the contract equates to \$795,000.

Other government agency contracted pricing was reviewed and the pricing Fire will receive under this new contract is 13% less than the State of Ohio and State of Oklahoma contracted pricing and 27% less than the City of San Bernardino pricing.

Date: February 23, 2016
From: John R. Hawkins
To: Board of Supervisors/Purchasing Agent
Via: Purchasing Agent
Subject: Single Source Procurement; Request to Continue Standardization and Single Source Purchase from ZOLL Medical Corporation (ZOLL) for Proprietary ZOLL Brand Advance Life Support (ALS) Cardiac Monitors/Defibrillators, Basic Life Support (BLS) Automatic External Defibrillator (AED), Accessories, Supplies and Preventative Maintenance and Repair Services

The below information is provided in support of my Department requesting approval for a sole source.

1. Supplier being requested:

ZOLL Medical Corporation
269 Mill Road
Chelmsford, Massachusetts 01824-4015

2. Vendor ID:

0000012453

3. Supply/Service being requested:

Standardization and sole source purchase of proprietary cardiac monitor/defibrillators, equipment, accessories, preventative maintenance and repair services from ZOLL Medical Corporation as follows:

Program I (purchase program) is for the purchase of X Series Defibrillators, AutoPulse and AEDs; to include, training on new devices and trade-in of used E-Series and X-Series Defibrillators for a period of five (5) years from the contract effective date.

Program II (maintenance program) is to provide the ancillary supplies and services necessary to support the X Series Defibrillators, AutoPulses and AEDs purchased under Program I. Program II will have a term of up to 10 years from the contract effective date. Program II's 10 year period of performance will contractually obligate ZOLL Corporation to support the defibrillators they sold to the County should the County decide to change their defibrillator platform in the future. The manufacturer life expectance of the defibrillator unit is approximately five (5) to seven (7) years.

4. Alternative suppliers that can or might be able to provide supply/service and extent of market search conducted:

The fire department reviewed three (3) companies who manufacture and distribute ALS and Basic Life Support (BLS) cardiac monitor/defibrillators (ZOLL, Physio-Control and Phillips). This review included an in-depth evaluation of each company's monitor/defibrillator specifications and an analysis of follow-on operating and maintenance costs. Areas evaluated included:

1. monitor/defibrillator specifications
2. unit pricing
3. costs for ancillary supplies

4. manufacturer warranty
5. training
6. trade-in credit
7. maintenance and repair costs

Based on this evaluation, it was determined that the costs associated with changing platforms at this time is not cost effective. Pricing and the above factors considered, staff concluded continuing the standardization with ZOLL represents best value for maintaining the level of care to the residents of Riverside County. The costs involved with changing cardiac monitor-defibrillator manufacturers at this time would result in substantial increased cost for training, complete equipment replacement, and loss of current supporting consumables inventory.

5. Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:

ALS and BLS equipment is a mandatory tool necessary for the Fire-Paramedic to perform their specific medical duties and is paramount to save the lives of citizens and visitors of Riverside County as follows:

1. **Equipment Integration & Compatibility** – The ZOLL system is designed for, and capable of, interface between the ZOLL monitor-defibrillator and the ZOLL AED. The electrodes, and pads are interchangeable between the AED and the monitor-defibrillator. This allows for a seamless transition between the BLS responding unit and the ALS personnel when transferring patient care to the higher level medical personnel.
2. **Inter-Agency Operability** – The ZOLL Cardiac Monitor/Defibrillator and AED are one of the predominant units among Riverside County fire agencies. It is very helpful on mutual aid incidents for agencies to be familiar with each other's equipment.
3. **Improved Technology: Real-Time CPR Quality Analysis** – The ZOLL Cardiac Monitor/Defibrillator and AED has a feature that provides real-time feedback to firefighters that helps ensure the compressions and ventilations administered are of the correct depth, rate, and timing.
4. **Improved Technology: "See-Through-CPR"** – The ZOLL Cardiac Monitor/Defibrillator and AED has a feature that allows paramedics to determine the patient's cardiac rhythm *without interrupting chest compressions*. The American Heart Association has determined that delivering consistent, high-quality CPR with minimal interruptions improves the chance of survival in cardiac arrest victims.
5. **Improved Durability/Warranty:** The ZOLL Cardiac Monitor/Defibrillator and AED have improved durability and warranty, thus keeping repair costs at a minimum and insuring products are ready for provision of patient care.
6. **Rectilinear Biphasic Waveform:** ZOLL's patented low energy rectilinear biphasic defibrillation technology enables full compliance with AHA Guidelines. In addition, the ZOLL Rectilinear Biphasic Waveform is the only biphasic technology to have received a superior rating versus monophasic from the FDA.
7. **Proven Performance in Fire/EMS:** During the past 15 years, ZOLL has been a major supplier of cardiac monitor/defibrillators to fire and EMS agencies and for the past 11 years the sole source supplier to Riverside County. ZOLL provides monitor/defibrillators

to numerous fire-based EMS systems throughout California. Most of these departments also use ZOLL AED's. Because of our mutual aid agreements with surrounding fire departments, we consider compatibility with these departments' cardiac monitor/defibrillators to be desirable.

6. Reasons why my department requires these unique features and what benefit will accrue to the county:

The Riverside County Fire Department and its contracted cities have a total of 126 ZOLL defibrillators in use by the Paramedic Program, 62 units are owned by the County and the remaining 64 units are owned by contract partner cities within the County. The manufacturer life expectancy of the defibrillator unit is approximately five (5) to seven (7) years.

Continuing the standardization and sole source purchase with ZOLL will benefit the County because of equipment integration, compatibility and interface between the ZOLL monitor-defibrillator and the ZOLL AED. The electrodes, and pads are interchangeable between the AED and the monitor-defibrillator. This allows for a seamless transition between the BLS responding unit and the ALS personnel when transferring patient care to the higher level medical personnel.

In addition, all fire safety personnel are trained in the use of the ZOLL monitor/defibrillator and the device is a uniform standard within the department. The interoperability of this standard allows personnel to cover any fire station within the departments' regionalized fire protection system without additional training or significant infrastructure support since all fire stations operate the same make model defibrillator. Standardization of one make and model of defibrillator device helps minimize risk by reducing operating errors inherent with having dissimilar equipment. This is important from a risk management perspective in reducing the department's liability.

7. Period of Performance: From: March 1, 2016 to February 28, 2026
(total number of years) 10 Years

Is this an annually renewable contract? No Yes
Is this a fixed-term agreement: No Yes

8. Identify all costs for this requested purchase. If approval is for multiple years, ongoing costs must be identified below. If annual increases apply to ongoing costs

Description:	FY15/16	FY16/17	FY17/18	FY18/19	FY19/20	FY20/21	FY21/22	FY22/23	FY23/24	FY24/25	Total
One-time Costs:	450,000	450,000	450,000	450,000	450,000	None	None	None	None	None	\$2,250,000
<i>Program I Purchase Program</i>											
Ongoing Costs:	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	250,000	2,500,000
<i>Program II Maintenance Program</i>											
Total Costs	700,000	700,000	700,000	700,000	700,000	250,000	250,000	250,000	250,000	250,000	4,750,000

Program I pricing is firm-fixed-price not subject to escalation for the duration of Program I's maximum five (5) year term.

Program II "Core List" pricing is firm-fixed-price not subject to escalation during Program II's maximum 10 year term.

9. Price Reasonableness:


Fire has negotiated a deeper discount than previous contract pricing and added value as follows:

1. Fire will now receive a 49% discount off ZOLL published price list for X-Series monitors and a 33% discount for ancillary supplies. This is a 4% cost savings over previous contract pricing and results in a savings of more than \$20,000.00 per year or \$100,000 during Program I's five (5) year term.
2. Fire negotiated firm-fixed-pricing with no annual increase resulting in further cost saving of approximately \$300,000 over the life of the contact.
3. Fire negotiated contractor provided on-site preventative maintenance and repair service at no cost to the County which is a value of approximately \$15,000 per year or \$150,000 over the life of the contact.
4. Fire will now receive a repair credit on parts equal to 2% of capital purchases. This results in a combined cost saving of approximately \$45,000 during Program I's five (5) year term.
5. ZOLL will provide Fire trade-in credit's for any E-series or X-series defibrillator traded-in when purchasing a new X-Series defibrillator. Total value is approximately \$200,000 in trade-in credits Fire will receive back during Program I's five (5) year term.

The total estimated saving over the life of the contract equates to \$795,000.

Fire reviewed and compared other government agency contracted pricing. Based on this review, the pricing Fire will receive under this new contract is:


10. Projected Board of Supervisor Date (if applicable): March 8, 2016

	Glenn Patterson	2/23/16
Department Head Signature (or designee)	Print Name	Date

Purchasing Department Comments:

Approve Approve with Condition/s Disapprove

Not to exceed: \$ 4,750,000.00 One time Annual Amount through _____
(Date)

	2/23/16	16-466
Purchasing Agent	Date	Approval Number (Reference on Purchasing Documents)

AGREEMENT

for

**DEFIBRILLATOR EQUIPMENT, SUPPLIES, ACCESSORIES AND PREVENTATIVE
MAINTENANCE REPAIR SERVICES**

between

COUNTY OF RIVERSIDE

and

ZOLL® MEDICAL CORPORATION



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This Agreement, made and entered into this _____ day of _____, 2016, by and between Zoll® Medical Corporation, (herein referred to as "CONTRACTOR"), and the COUNTY OF RIVERSIDE, a political subdivision of the State of California, (herein referred to as "COUNTY"). The parties agree as follows:

1. Description of Products and Services

1.1 CONTRACTOR shall provide all products and services as outlined and specified in Exhibit A, Scope of Services, consisting of five (5) pages at the prices stated in Exhibit B, Payment Provisions, consisting of three (3) pages, and Attachment 1, Zoll Price List, consisting of three (3) pages.

1.2 CONTRACTOR represents that it has the skills, experience, and knowledge necessary to perform under this Agreement and the COUNTY relies upon this representation. CONTRACTOR shall perform to the satisfaction of the COUNTY and in conformance to and consistent with the highest standards of firms/professionals in the same discipline in the State of California.

1.3 CONTRACTOR affirms this it is fully apprised of all of the work to be performed under this Agreement; and the CONTRACTOR agrees it can properly perform this work at the prices stated in Exhibit B and Attachment 1. CONTRACTOR is not to perform services or provide products outside of the Agreement.

1.4 Acceptance by the COUNTY of the CONTRACTOR's performance under this Agreement does not operate as a release of CONTRACTOR's responsibility for full compliance with the terms of this Agreement.

2. Period of Performance

2.1 This Agreement shall be effective upon signature of this Agreement by both parties and continues in effect through August 31, 2025 unless terminated earlier. CONTRACTOR shall commence performance upon signature of this Agreement by both parties and shall diligently and continuously perform thereafter. The Riverside County Board of Supervisors is the only authority that may obligate the County for a non-cancelable multi-year agreement.

3. Compensation

3.1 The COUNTY shall pay the CONTRACTOR for services performed, products provided and expenses incurred in accordance with the terms of Exhibit B, Payment Provisions and Attachment 1, Zoll Price List. Maximum payments by COUNTY to CONTRACTOR shall not exceed \$800,000 annually including all expenses. The COUNTY is not responsible for any fees or costs incurred above or beyond the contracted amount and shall have no obligation to purchase any specified amount of services or

products. Unless otherwise specifically stated in Exhibit B or Attachment 1, COUNTY shall not be responsible for payment of any of CONTRACTOR's expenses related to this Agreement.

3.2 No price increases will be permitted during the first year of this Agreement (If applicable) for the items listed in Attachment 1 – Zoll Price List. The items listed in Exhibit B – Pricing Schedule are firm-fixed-price not subject to escalation for the duration of the contract term unless otherwise noted herein. After the first year of the award, a minimum of 30-days advance notice in writing is required to be considered and approved by COUNTY. No retroactive price adjustments will be considered. Any price increases must be stated in a written amendment to this Agreement. The net dollar amount of profit will remain firm during the period of the Agreement. Annual increases shall not exceed the Consumer Price Index- All Consumers, All Items - Greater Los Angeles, Riverside and Orange County areas and be subject to satisfactory performance review by the COUNTY and approved (if needed) for budget funding by the Board of Supervisors.

3.3 CONTRACTOR shall be paid only in accordance with an invoice submitted to COUNTY by CONTRACTOR within fifteen (15) days from the last day of each calendar month, and COUNTY shall pay the invoice within thirty (30) working days from the date of receipt of the invoice. Payment shall be made to CONTRACTOR only after services have been rendered or delivery of materials or products, and acceptance, deemed to have occurred upon receipt and receipt inspection of goods, has been made by COUNTY.. For this Agreement, send the original invoice to:

Riverside County Fire Department
Attn: Accounts Payable
210 W. San Jacinto Avenue
Perris, CA 92570

- a) Each invoice shall contain a minimum of the following information: invoice number and date; remittance address; bill-to and ship-to addresses of ordering department/division; Agreement number (FPARC-46514-001-09/25) quantities; item descriptions, unit prices, extensions, sales/use tax if applicable, and an invoice total.
- b) Invoices shall be rendered monthly in arrears.

3.4 The COUNTY obligation for payment of this Agreement beyond the current fiscal year end is contingent upon and limited by the availability of COUNTY funding from which payment can be made, and invoices shall be rendered “monthly” in arrears. In the State of California, Government agencies are not allowed to pay excess interest and late charges, per Government Codes, Section 926.10. No legal

liability on the part of the COUNTY shall arise for payment beyond June 30 of each calendar year unless funds are made available for such payment. In the event that such funds are not forthcoming for any reason, COUNTY shall immediately notify CONTRACTOR in writing; and this Agreement shall be deemed terminated, have no further force, and effect.

4. Alteration or Changes to the Agreement

4.1 The Board of Supervisors and the COUNTY Purchasing Agent and/or his designee is the only authorized COUNTY representatives who after receiving written agreement by CONTRACTOR, may at any time, by written order, alter this Agreement. If any such alteration causes an increase or decrease in the cost of, or the time required for the performance under this Agreement, an equitable adjustment shall be made in the Agreement price or delivery schedule, or both, and the Agreement shall be modified by written amendment accordingly.

4.2 Any claim by the CONTRACTOR for additional payment related to this Agreement shall be made in writing by the CONTRACTOR within 30 days of when the CONTRACTOR has or should have notice of any actual or claimed change in the work, which results in additional and unanticipated cost to the CONTRACTOR. If the COUNTY Purchasing Agent decides that the facts provide sufficient justification, he may authorize additional payment to the CONTRACTOR pursuant to the claim. Nothing in this section shall excuse the CONTRACTOR from proceeding with performance of the Agreement even if there has been a change.

5. Termination

5.1. COUNTY may terminate this Agreement without cause upon 30 days written notice served upon the CONTRACTOR stating the extent and effective date of termination.

5.2 COUNTY may, upon five (5) days written notice terminate this Agreement for CONTRACTOR's default, if CONTRACTOR refuses or fails to comply with the terms of this Agreement or fails to make progress that may endanger performance and does not immediately cure such failure. In the event of such termination, the COUNTY may proceed with the work in any manner deemed proper by COUNTY.

5.3 After receipt of the notice of termination, CONTRACTOR shall:

- (a) Stop all work under this Agreement on the date specified in the notice of termination; and

- (b) Transfer to COUNTY and deliver in the manner as directed by COUNTY any materials, reports or other products, which, if the Agreement had been completed or continued, would have been required to be furnished to COUNTY.

5.4 After termination, COUNTY shall make payment only for CONTRACTOR's performance up to the date of termination in accordance with this Agreement.

5.5 CONTRACTOR's rights under this Agreement shall terminate (except for fees accrued prior to the date of termination) upon dishonesty or a willful or material breach of this Agreement by CONTRACTOR; or in the event of CONTRACTOR's unwillingness or inability for any reason whatsoever to perform the terms of this Agreement. In such event, CONTRACTOR shall not be entitled to any further compensation under this Agreement.

5.6 CONTRACTOR is not debarred from the System for Award Management (SAM). If the Agreement is federally or State funded, CONTRACTOR must notify the COUNTY immediately of a debarment. Reference: System for Award Management (SAM) at <https://www.sam.gov> for Central Contractor Registry (CCR), Federal Agency Registration (Fedreg), Online Representations and Certifications Application, and Excluded Parties List System (EPLS)). Excluded Parties Listing System (EPLS) (<http://www.epls.gov>) (Executive Order 12549, 7 CFR Part 3017, 45 CFR Part 76, and 44 CFR Part 17). The System for Award Management (SAM) is the Official U.S. Government system that consolidated the capabilities of CCR/FedReg, ORCA, and EPLS.

5.7 The rights and remedies provided in this section shall not be exclusive and are in addition to any other rights and remedies provided by law or this Agreement.

6. Ownership/Use of Contract Materials and Products

The CONTRACTOR agrees that all materials, reports or products in any form, including electronic, created by CONTRACTOR for which CONTRACTOR has been compensated by COUNTY pursuant to this Agreement shall be the sole property of the COUNTY. The material, reports or products may be used by the COUNTY for any purpose that the COUNTY deems to be appropriate, including, but not limit to, duplication and/or distribution within the COUNTY or to third parties. CONTRACTOR agrees not to release or circulate in whole or part such materials, reports, or products without prior written authorization of the COUNTY.

7. Conduct of Contractor

7.1 The CONTRACTOR covenants that it presently has no interest, including, but not limited to, other projects or contracts, and shall not acquire any such interest, direct or indirect, which would

conflict in any manner or degree with CONTRACTOR's performance under this Agreement. The CONTRACTOR further covenants that no person or subcontractor having any such interest shall be employed or retained by CONTRACTOR under this Agreement. The CONTRACTOR agrees to inform the COUNTY of all the CONTRACTOR's interests, if any, which are or may be perceived as incompatible with the COUNTY's interests.

7.2 The CONTRACTOR shall not, under circumstances which could be interpreted as an attempt to influence the recipient in the conduct of his/her duties, accept any gratuity or special favor from individuals or firms with whom the CONTRACTOR is doing business or proposing to do business, in accomplishing the work under this Agreement.

7.3 The CONTRACTOR or its employees shall not offer gifts, gratuity, favors, and entertainment directly or indirectly to COUNTY employees.

8. Inspection of Service; Quality Control/Assurance

8.1 All performance (which includes services, workmanship, materials, supplies and equipment furnished or utilized in the performance of this Agreement) shall be subject to inspection and test by the COUNTY or other regulatory agencies after receipt of products. The CONTRACTOR shall provide adequate cooperation to any inspector or other COUNTY representative to permit him/her to determine the CONTRACTOR's conformity with the terms of this Agreement. If any services performed or products provided by CONTRACTOR are not in conformance with the terms of this Agreement, the COUNTY shall have the right to require the CONTRACTOR to perform the services or provide the products in conformance with the terms of the Agreement at no additional cost to the COUNTY. When the services to be performed or the products to be provided are of such nature that the difference cannot be corrected; the COUNTY shall have the right to: (1) require the CONTRACTOR immediately to take all necessary steps to ensure future performance in conformity with the terms of the Agreement; and/or (2) reduce the Agreement price to reflect the reduced value of the services performed or products provided. The COUNTY may also terminate this Agreement for default because of the CONTRACTOR's failure to perform.

8.2 CONTRACTOR shall establish adequate procedures for self-monitoring and quality control and assurance to ensure proper performance under this Agreement; and shall permit a COUNTY representative or other regulatory official to monitor, assess, or evaluate CONTRACTOR's performance under this Agreement at any time, upon reasonable notice to the CONTRACTOR.

9. Independent Contractor/Employment Eligibility

9.1 The CONTRACTOR is, for purposes relating to this Agreement, an independent contractor and shall not be deemed an employee of the COUNTY. It is expressly understood and agreed that the CONTRACTOR (including its employees, agents, and subcontractors) shall in no event be entitled to any benefits to which COUNTY employees are entitled, including but not limited to overtime, any retirement benefits, worker's compensation benefits, and injury leave or other leave benefits. There shall be no employer-employee relationship between the parties; and CONTRACTOR shall hold COUNTY harmless from any and all claims that may be made against COUNTY based upon any contention by a third party that an employer-employee relationship exists by reason of this Agreement. It is further understood and agreed by the parties that CONTRACTOR in the performance of this Agreement is subject to the control or direction of COUNTY merely as to the results to be accomplished and not as to the means and methods for accomplishing the results.

9.2 CONTRACTOR warrants that it shall make its best effort to fully comply with all federal and state statutes and regulations regarding the employment of aliens and others and to ensure that employees performing work under this Agreement meet the citizenship or alien status requirement set forth in federal statutes and regulations. CONTRACTOR shall obtain, from all employees performing work hereunder, all verification and other documentation of employment eligibility status required by federal or state statutes and regulations including, but not limited to, the Immigration Reform and Control Act of 1986, 8 U.S.C. §1324 et seq., as they currently exist and as they may be hereafter amended. CONTRACTOR shall retain all such documentation for all covered employees, for the period prescribed by the law.

9.3 Ineligible Person shall be any individual or entity who: Is currently excluded, suspended, debarred or otherwise ineligible to participate in the federal health care programs; or has been convicted of a criminal offense related to the provision of health care items or services and has not been reinstated in the federal health care programs after a period of exclusion, suspension, debarment, or ineligibility.

9.4 CONTRACTOR shall screen prospective Covered Individuals prior to hire or engagement. CONTRACTOR shall not hire or engage any Ineligible Person to provide services directly relative to this Agreement. CONTRACTOR shall screen all current Covered Individuals within sixty (60) days of execution of this Agreement to ensure that they have not become Ineligible Persons unless CONTRACTOR has performed such screening on same Covered Individuals under a separate agreement with COUNTY within the past six (6) months. Covered Individuals shall be required to disclose

to CONTRACTOR immediately any debarment, exclusion or other event that makes the Covered Individual an Ineligible Person. CONTRACTOR shall notify COUNTY within five (5) business days after it becomes aware if a Covered Individual providing services directly relative to this Agreement becomes debarred, excluded or otherwise becomes an Ineligible Person.

9.5 CONTRACTOR acknowledges that Ineligible Persons are precluded from providing federal and state funded health care services by contract with COUNTY in the event that they are currently sanctioned or excluded by a federal or state law enforcement regulatory or licensing agency. If CONTRACTOR becomes aware that a Covered Individual has become an Ineligible Person, CONTRACTOR shall remove such individual from responsibility for, or involvement with, COUNTY business operations related to this Agreement.

9.6 CONTRACTOR shall notify COUNTY within five (5) business days if a Covered Individual or entity is currently excluded, suspended or debarred, or is identified as such after being sanction screened. Such individual or entity shall be promptly removed from participating in any activity associated with this Agreement.

10. Subcontract for Work or Services

No contract shall be made by the CONTRACTOR with any other party for furnishing any of the work or services under this Agreement without the prior written approval of the COUNTY; but this provision shall not require the approval of contracts of employment between the CONTRACTOR and personnel assigned under this Agreement, or for parties named in the proposal and agreed to under this Agreement.

11. Disputes

The parties shall attempt to resolve any disputes amicably at the working level. If that is not successful, the dispute shall be referred to the senior management of the parties. Prior to the filing of any legal action related to this Agreement, the parties shall be obligated to attend a mediation session in Riverside County before a neutral third party mediator. A second mediation session shall be required if the first session is not successful. The parties shall share the cost of the mediations.

12. Licensing and Permits

CONTRACTOR shall comply with all State or other licensing requirements, including but not limited to the provisions of Chapter 9 of Division 3 of the Business and Professions Code. All licensing requirements shall be met at the time proposals are submitted to the COUNTY. CONTRACTOR warrants that it has all necessary permits, approvals, certificates, waivers and exemptions necessary for performance of this Agreement as required by the laws and regulations of the United States, the State of California, the

County of Riverside and all other governmental agencies with jurisdiction, and shall maintain these throughout the term of this Agreement.

13. Use By Other Political Entities

13.1 The CONTRACTOR agrees to extend the same pricing, terms, and conditions as stated in this Agreement to each and every political entity, special district, and related non-profit entity in Riverside County. It is understood that other entities shall make purchases in their own name, make direct payment, and be liable directly to the CONTRACTOR; and COUNTY shall in no way be responsible to CONTRACTOR for other entities' purchases.

13.2 The CONTRACTOR shall not be required to extend this agreement unless the authorized entity exactly mimics all pricing, terms and conditions included in this agreement. i.e., if an authorized entity would like to negotiate dissimilar terms and conditions, the pricing will also need to be negotiated.

14. Non-Discrimination

CONTRACTOR shall not be discriminate in the provision of services, allocation of benefits, accommodation in facilities, or employment of personnel on the basis of ethnic group identification, race, religious creed, color, national origin, ancestry, physical handicap, medical condition, marital status or sex in the performance of this Agreement; and, to the extent they shall be found to be applicable hereto, shall comply with the provisions of the California Fair Employment and Housing Act (Gov. Code 12900 et. seq), the Federal Civil Rights Act of 1964 (P.L. 88-352), the Americans with Disabilities Act of 1990 (42 U.S.C. S1210 et seq.) and all other applicable laws or regulations.

15. Records and Documents

CONTRACTOR shall make available, upon written request by any duly authorized Federal, State, or COUNTY agency, a copy of this Agreement and such books, documents and records as are necessary to certify the nature and extent of the CONTRACTOR's costs related to this Agreement. All such books, documents and records shall be maintained by CONTRACTOR for at least five years following termination of this Agreement and be available for audit by the COUNTY. CONTRACTOR shall provide to the COUNTY reports and information related to this Agreement as requested by COUNTY.

16. Confidentiality

16.1 The CONTRACTOR shall not use for personal gain or make other improper use of privileged or confidential information which is acquired in connection with this Agreement. The term "privileged or confidential information" includes but is not limited to: unpublished or sensitive technological or scientific information; medical, personnel, or security records; anticipated material requirements or pricing/purchasing actions; COUNTY information or data which is not subject to public disclosure; COUNTY operational procedures; and knowledge of selection of contractors, subcontractors or

suppliers in advance of official announcement.

16.2 The CONTRACTOR shall protect from unauthorized disclosure names and other identifying information concerning persons receiving services pursuant to this Agreement, except for general statistical information not identifying any person. The CONTRACTOR shall not use such information for any purpose other than carrying out the CONTRACTOR's obligations under this Agreement. The CONTRACTOR shall promptly transmit to the COUNTY all third party requests for disclosure of such information. The CONTRACTOR shall not disclose, except as otherwise specifically permitted by this Agreement or authorized in advance in writing by the COUNTY, any such information to anyone other than the COUNTY. For purposes of this paragraph, identity shall include, but not be limited to, name, identifying number, symbol, or other identifying particulars assigned to the individual, such as finger or voice print or a photograph.

16.3 [DELETED]

17. Administration/Contract Liaison

The COUNTY Purchasing Agent, or designee, shall administer this Agreement on behalf of the COUNTY. The Purchasing Department is to serve as the liaison with CONTRACTOR in connection with this Agreement.

18. Notices

All correspondence and notices required or contemplated by this Agreement shall be delivered to the respective parties at the addresses set forth below and are deemed submitted two days after their deposit in the United States mail, postage prepaid:

COUNTY OF RIVERSIDE

Riverside County Fire Department
210 W. San Jacinto Avenue
Perris, CA 92570
Attn: John Miller

CONTRACTOR

Zoll Medical Corporation
269 Mill Road
Chelmsford, MA 01824-4105
Attn: Contracts Department

19. Force Majeure

If either party is unable to comply with any provision of this Agreement due to causes beyond its reasonable control, and which could not have been reasonably anticipated, such as acts of God, acts of war, civil disorders, or other similar acts, such party shall not be held liable for such failure to comply.

20. EDD Reporting Requirements

In order to comply with child support enforcement requirements of the State of California, the COUNTY may be required to submit a Report of Independent Contractor(s) form **DE 542** to the Employment Development Department. The CONTRACTOR agrees to furnish the required data and

certifications to the COUNTY within 10 days of notification of award of Agreement when required by the EDD. This data will be transmitted to governmental agencies charged with the establishment and enforcement of child support orders. Failure of the CONTRACTOR to timely submit the data and/or certificates required may result in the contract being awarded to another contractor. In the event a contract has been issued, failure of the CONTRACTOR to comply with all federal and state reporting requirements for child support enforcement or to comply with all lawfully served Wage and Earnings Assignments Orders and Notices of Assignment shall constitute a material breach of Agreement. If CONTRACTOR has any questions concerning this reporting requirement, please call (916) 657-0529. CONTRACTOR should also contact its local Employment Tax Customer Service Office listed in the telephone directory in the State Government section under "Employment Development Department" or access their Internet site at www.edd.ca.gov.

21. Hold Harmless/Indemnification

21.1 CONTRACTOR shall indemnify and hold harmless the County of Riverside, its Agencies, Districts, Special Districts and Departments, their respective directors, officers, Board of Supervisors, elected and appointed officials, employees, agents and representatives (individually and collectively hereinafter referred to as Indemnitees) from any liability, action, claim or damage, based or asserted upon any services of CONTRACTOR, its officers, employees, subcontractors, agents or representatives to the extent arising directly from negligent acts, errors or omissions of CONTRACTOR, including but not limited to Tangible property damage, bodily injury, or death. CONTRACTOR shall defend, at its sole expense, all costs, and fees including, but not limited, to reasonable attorney fees, cost of investigation, defense and settlements or awards, the Indemnitees in any claim or action based upon such alleged acts or omissions.

21.2 With respect to any action or claim subject to indemnification herein by CONTRACTOR, CONTRACTOR shall, at their sole cost, have the right to use counsel of their own choice and shall have the right to adjust, settle, or compromise any such action or claim without the prior consent of COUNTY; provided, however, that any such adjustment, settlement or compromise in no manner whatsoever limits or circumscribes CONTRACTOR'S indemnification to Indemnitees as set forth herein.

21.3 CONTRACTOR'S obligation hereunder shall be satisfied when CONTRACTOR has provided to COUNTY the appropriate form of dismissal relieving COUNTY from any liability for the action or claim involved.

21.4 The specified insurance limits required in this Agreement shall in no way limit or circumscribe CONTRACTOR'S obligations to indemnify and hold harmless the Indemnitees herein from third party claims.

22. Insurance

22.1 Without limiting or diminishing the CONTRACTOR'S obligation to indemnify or hold the COUNTY harmless, CONTRACTOR shall procure and maintain or cause to be maintained, at its sole cost and expense, the following insurance coverage's during the term of this Agreement.

A. Workers' Compensation:

If the CONTRACTOR has employees as defined by the State of California, the CONTRACTOR shall maintain statutory Workers' Compensation Insurance (Coverage A) as prescribed by the laws of the State of California. Policy shall include Employers' Liability (Coverage B) including Occupational Disease with limits not less than \$1,000,000 per person per accident.

B. Commercial General Liability:

Commercial General Liability insurance coverage, including but not limited to, premises liability, unmodified contractual liability, products and completed operations liability, personal and advertising injury, and cross liability coverage, covering claims arising directly from CONTRACTOR'S performance of its obligations hereunder. Policy's limit of liability shall not be less than \$1,000,000 per occurrence combined single limit. If such insurance contains a general aggregate limit, it shall apply separately to this agreement or be no less than two (2) times the occurrence limit.

C. Vehicle Liability:

If vehicles or mobile equipment is used in the performance of the obligations under this Agreement, then CONTRACTOR shall maintain liability insurance for all owned, non-owned, or hired vehicles so used in an amount not less than \$1,000,000 per occurrence combined single limit. If such insurance contains a general aggregate limit, it shall apply separately to this agreement or be no less than two (2) times the occurrence limit.

D. Professional Liability [DELETED]

E. General Insurance Provisions - All lines:

1) Any insurance carrier providing insurance coverage hereunder shall be admitted to the State of California and have an A M BEST rating of not less than A: VIII (A:8) unless such requirements are waived, in writing, by the County Risk Manager. If the County's Risk Manager waives a requirement for a particular insurer such waiver is only valid for that specific insurer and only for one policy term.

2) The CONTRACTOR must declare its insurance self-insured retention for each coverage required herein. If any such self-insured retention exceeds \$500,000 per occurrence each such retention shall have the prior written consent of the County Risk Manager before the commencement of operations under this Agreement. Upon notification of self-insured retention unacceptable to the COUNTY, and at the election of the Country's Risk Manager, CONTRACTOR'S carriers shall either; 1) reduce or eliminate

such self-insured retention as respects this Agreement with the COUNTY, or 2) procure a bond which guarantees payment of losses and related investigations, claims administration, and defense costs and expenses.

3) CONTRACTOR shall cause CONTRACTOR'S insurance carrier(s) to furnish the County of Riverside with a properly executed original Certificate(s) of Insurance. In the event a claim to which the County is party, or in the event of a regulatory proceeding, Contractor will provide copies of policies and endorsements if requested. Contractor will not cancel or materially change any of the required policies without first providing 30 Days written notice to the County. In the event of a material modification, cancellation, expiration, or reduction in coverage, this Agreement shall terminate forthwith, unless the County of Riverside receives, prior to such effective date, another properly executed original Certificate of Insurance. CONTRACTOR shall not commence operations until the COUNTY has been furnished original Certificate (s) of An individual authorized by the insurance carrier shall sign the Certificate of Insurance.

4) To the extent of loss attributable to CONTRACTOR's negligence, it is understood and agreed to by the parties hereto that the CONTRACTOR'S insurance shall be construed as primary insurance, and the COUNTY'S insurance and/or deductibles and/or self-insured retention's or self-insured programs shall not be construed as contributory.

5) If, during the term of this Agreement or any extension thereof, there is a material change in the scope of services; or, there is a material change in the equipment to be used in the performance of the scope of work; or, the term of this Agreement, including any extensions thereof, exceeds five (5) years; the COUNTY reserves the right to adjust the types of insurance and the monetary limits of liability required under this Agreement, if in the County Risk Manager's reasonable judgment, the amount or type of insurance carried by the CONTRACTOR has become inadequate.

6) CONTRACTOR shall pass down the insurance obligations contained herein to all tiers of subcontractors working under this Agreement.

7) The insurance requirements contained in this Agreement may be met with a program(s) of self-insurance acceptable to the COUNTY.

8) CONTRACTOR agrees to notify COUNTY of any claim by a third party or any incident of event that may give rise to a claim against the COUNTY arising from the performance of this Agreement.

23. General

23.1 CONTRACTOR shall not delegate or assign any interest in this Agreement, whether by operation of law or otherwise, without the prior written consent of COUNTY. Any attempt to delegate or assign any interest herein shall be deemed void and of no force or effect.

23.2 Any waiver by COUNTY of any breach of any one or more of the terms of this Agreement shall not be construed to be a waiver of any subsequent or other breach of the same or of any other term of this Agreement. Failure on the part of COUNTY to require exact, full, and complete compliance with any terms of this Agreement shall not be construed as in any manner changing the terms or preventing COUNTY from enforcement of the terms of this Agreement.

23.3 In the event the CONTRACTOR receives payment under this Agreement, which is later disallowed by COUNTY for nonconformance with the terms of the Agreement, the CONTRACTOR shall promptly refund the disallowed amount to the COUNTY on request; or at its option the COUNTY may offset the amount disallowed from any payment due to the CONTRACTOR.

23.4 CONTRACTOR shall maintain a minimum 95% fill rate on all orders placed by the COUNTY.

23.5 CONTRACTOR shall not provide any services or products subject to any chattel mortgage or under a conditional sales contract or other agreement by which an interest is retained by a third party. The CONTRACTOR warrants that it has good title to all materials or products used by CONTRACTOR or provided to COUNTY pursuant to this Agreement, free from all liens, claims, or encumbrances.

23.6 [DELETED]

23.7 The COUNTY reserves the right to purchase more or less than the quantities specified in this Agreement.

23.8 The COUNTY agrees to cooperate with the CONTRACTOR in the CONTRACTOR's performance under this Agreement, including, if stated in the Agreement, providing the CONTRACTOR with reasonable facilities and timely access to COUNTY data, information, and personnel.

23.9 CONTRACTOR shall comply with all applicable Federal, State and local laws and regulations. CONTRACTOR will comply with all applicable COUNTY policies and procedures. In the event that there is a conflict between the various laws or regulations that may apply, the CONTRACTOR shall comply with the more restrictive law or regulation.

23.10 CONTRACTOR shall comply with all air pollution control, water pollution, safety and health ordinances, statutes, or regulations, which apply to performance under this Agreement.

23.11 CONTRACTOR shall comply with all requirements of the Occupational Safety and Health Administration (OSHA) standards and codes as set forth by the U.S. Department of Labor and the State of California (Cal/OSHA).

23.12 This Agreement shall be governed by the laws of the State of California. Any legal action related to the performance or interpretation of this Agreement shall be filed only in the Superior Court of the State of California located in Riverside, California, and the parties waive any provision of law

providing for a change of venue to another location. In the event any provision in this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions will nevertheless continue in full force without being impaired or invalidated in any way.

23.13 This Agreement, including any attachments or exhibits, constitutes the entire Agreement of the parties with respect to its subject matter and supersedes all prior and contemporaneous representations, proposals, discussions and communications, whether oral or in writing. This Agreement may be changed or modified only by a written amendment signed by authorized representatives of both parties.

COUNTY:

Riverside County Fire Department
210 W. San Jacinto Avenue
Perris, CA 92570

Signature:

Print Name:

Title: Chairman of the Board of Supervisors

Dated:

CONTRACTOR:

Zoll Medical Corporation
269 Mill Road
Chelmsford, MA 01824-4105

Signature:

Print Name: Michael Trotter

Title: Vice President, EMS Sales U.S.

Dated:

FORM APPROVED COUNTY COUNSEL
BY: NEAL R. KIPNIS DATE

2/27/16

**EXHIBIT A
SCOPE OF WORK**

1.1 GENERAL

This contract is for the purchase of defibrillator equipment, supplies and associated maintenance and repair services as described herein. The CONTRACTOR shall be responsible for the timely delivery of equipment, supplies and services at the fixed rates stipulated in Exhibit B of this Agreement.

This contract consists of two programs as follows:

1.2 Program I – Equipment Purchase, Training and Trade-in:

Program I is for the purchase of X Series Defibrillators, AutoPulse and AEDs; to include, training on new devices and trade-in of E Series and X Series Defibrillators. Program I shall have a term of up to five (5) years from the contract effective date.

1.3 Program II – Maintenance, Service, Supplies and Accessories:

Program II is to provide the ancillary supplies and services necessary to support the X Series Defibrillators, AutoPulses and AEDs purchased under Program I. Program II shall have a term of up to 10 years from the contract effective date.

2.0 PROGRAM I – EQUIPMENT, TRAINING AND TRADE-IN

2.1 Equipment Specifications:

2.1.1 Part # 601-222-1011-01:

X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO₂, CPR Expansion Pack and EtCO₂. This defibrillator includes the following system configuration and advanced options at the price stipulated in Exhibit B of this Agreement:

- a. Small, lightweight (11.7 lbs./5.3 kg) manual or AED (configurable) monitor/defibrillator with Real CPR Help®, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable), USB data transfer capable, 80mm Printer, and large 6.5" (16.5cm) diagonal screen with up to 4 waveform channels and one (1) year warranty for EMS use.
- b. Real CPR Help Expansion Pack
 - (1) CPR Dashboard®: quantitative depth and rate in real time, release indicator, interruption timer, perfusion performance indicator (PPI).
See-Thru CPR® artifact filtering
- c. Non-invasive Pacing - ZOLL
- d. Pulse CO-Oximetry - Masimo:
 - (1) SpO₂ - Signal Extraction Technology (SET®)
- e. NIBP - Welch Allyn®:
 - (1) Smartcuf® Dual Lumen Hose - 10ft
 - (2) SureBP® Reusable Adult Cuff

- f. End-tidal CO2 (EtCO2) monitoring - Oridion Microstream®
- g. 12-Lead ECG - Inovise 12L Algorithm:
 - (1) 12-Lead One Step ECG Cable - Includes 4-lead trunk cable and removable precordial 6-lead set.

2.1.2 Part # 601-223-1011-01:

X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, CPR Expansion Pack and EtCO2. This defibrillator includes the following system configuration and advanced options at the price stipulated in Exhibit B of this Agreement:

- a. Small, lightweight (11.7 lbs./5.3 kg) manual or AED (configurable) monitor/defibrillator with Real CPR Help®, advanced communications package (Wi-Fi, Bluetooth, USB cellular modem capable), USB data transfer capable, 80mm Printer, and large 6.5" (16.5cm) diagonal screen with up to 4 waveform channels and one (1) year warranty for EMS use.
- b. Real CPR Help Expansion Pack
 - (1) CPR Dashboard®: quantitative depth and rate in real time, release indicator, interruption timer, perfusion performance indicator (PPI).
See-Thru CPR® artifact filtering
- c. Non-invasive Pacing - ZOLL
- d. SpO2 & SpCO
 - (1) Signal Extraction Technology (SET®)
 - (2) Rainbow SET® (for SpCO & SpMet)
- e. NIBP - Welch Allyn®:
 - (1) Smartcuf® Dual Lumen Hose - 10ft
 - (2) SureBP® Reusable Adult Cuff
- f. End-tidal CO2 (EtCO2) monitoring - Oridion Microstream®
- g. 12-Lead ECG - Inovise 12L Algorithm:
 - (1) 12-Lead One Step ECG Cable - Includes 4-lead trunk cable and removable precordial 6-lead set.

2.1.3 Part # APP-01 – AutoPulse Package:

This system contains the following configuration and advanced options at the price stipulated in Exhibit B of this Agreement:

- a. **Part # 7000- 7300-11 (Quantity 1 Each)**
 - (1) AutoPulse® System with Pass Thru - Generates consistent and uninterrupted chest compressions, offering improved blood flow during cardiac arrest. Includes Backboard, User Guide, Quick Reference Guide, Shoulder Restraints, Backboard Cable Ties, Head Immobilizer, Grip Strips, In-service Training DVD, and one year warranty

- b. **Part # 8700-0752-013** (Quantity 3 Each)
 - (1) AutoPulse® Li-Ion Battery - for use with the AutoPulse Platform.
- c. **Part # 8700-0753-01** (Quantity 1 Each)
 - (1) AutoPulse SurePower Charger, U.S. Charges and automatically conditions two (2) NiMH or Li-Ion batteries and automatically verifies battery charge level. Includes User Guide and U.S Power Cord. Standard one (1) year warranty.
- d. **8700-000758-01** (Quantity 1 Each)
 - (1) AutoPulse® Soft Carry Case - with battery pocket
- e. **8700-0706-01** (Quantity 2 Each)
 - (1) LifeBand® 3 pack - Single-use chest compression band. (3 per package)
- f. **8700-0712-01** (Quantity 1 Each)
 - (1) AutoPulse® Soft Stretcher - Extrication stretcher suitable to move patient while AutoPulse is deployed

2.1.4 Part # 20100000102011010 – AED Plus with AED Cover:

This system contains the following configuration at the price stipulated in Exhibit B of this Agreement:

- a. Includes: LCD screen showing voice prompt messages, device advisory messages, elapsed time, shock count and chest compression bar. Supplied with Public Safety PASS Cover, Softcase, Operator's Guide and (5) five year limited warranty.

2.1.5 Part # 90110200499991010 – AED Pro Semi-Auto/Manual:

This system contains the following configuration at the price stipulated in Exhibit B of this Agreement:

- a. Includes: Backlit LCD screen, soft carry case, rugged over-molded outer housing, multi-patient internal memory, IrDA port, operator guide, five year factory warranty, limited lifetime outer housing warranty.

2.2 Training:

CONTRACTOR shall provide the COUNTY with annual training to properly operate the X Series Defibrillator and AutoPulse System. The annual training will consist of three (3) to four (4) full days of training (8:00am to 4:00pm).

- 2.2.1** Year one (1), three (3) and five (5): the annual training will be provided at the CONTRACTOR's facility located at 269 Mill Road Chelmsford, MA 01824-4105. Travel costs for up to four (4) County personnel shall be paid by the CONTRACTOR at no cost to the COUNTY.

2.2.2 Year two (2) and four (4): the annual training will be provided by the CONTRACTOR at the COUNTY's facility located at 210. West San Jacinto Boulevard Perris, CA 92570. The CONTRACTOR shall cover all related travel expenses for a minimum of four (4) CONTRACTOR employees qualified to provide group training and certifications on the X Series and AupoPulse System.

2.3 Trade-in Credit:

CONTRACTOR shall provide the COUNTY with the following trade-in credit(s) for any COUNTY owned E Series or X Series Defibrillators traded-in when purchasing new X Series Defibrillators. The trade in credit will be applied on a one-for-one basis for each new X Series purchased. For example: During contract year one (1) the COUNTY purchases five (5) X Series Defibrillators at a unit price of \$27,956.25 ($\$27,956.25 \times 5 = \$139,781.25$ total) while simultaneously trading in five (5) E Series Defibrillators valued at \$4,000.00 per trade ($\$4,000.00 \times 5 = \$20,000.00$ total credit). The trade in credit shall be applied as a credit to the total value of the order ($\$139,781.25 - \$20,000.00$ (trade in credit) = $\$119,781.25$ total price of the order). All Trades must be completed within 5 years of contract commencement.

2.3.1 E-Series Trade in Value:

- a. Contract year one (1) - \$4,000.00 per trade (1-100 units)
- b. Contract year two (2) - \$3,000.00 per trade (1-100 units)
- c. Contract year three (3) through five (5):
 - (1) \$2,000.00 per trade (1-5 units)
 - (2) \$2,200.00 per trade (6-15 units)
 - (3) \$2,400.00 per trade (16-25 units)
 - (4) \$2,500.00 per trade (26+ units)

2.3.2 X-Series Trade in Value:

- a. Contract year one (1) through five (5):
 - (1) \$6,000.00 per trade (1-5 units)
 - (2) \$7,000.00 per trade (6-15 units)
 - (3) \$7,500.00 per trade (16-25 units)
 - (4) \$8,000.00 per trade (26+ units)

3.1 PROGRAM II – MAINTENANCE, REPAIR AND ANCILLARY SUPPLIES:

3.2 On Site Preventative Maintenance and Repair Services:

3.2.1 CONTRACTOR shall provide onsite Preventive Maintenance (PM) and repair services to COUNTY owned E Series and X Series Defibrillators. The CONTRACTOR shall furnish all necessary labor, equipment and incidentals necessary to perform timely services that will maintain or repair the COUNTY's inventory of Zoll Defibrillators in optimal working condition. Services provided by the CONTRACTOR shall be in strict compliance with all applicable federal, state, and local laws, industry codes, rules, regulations and standards set by the manufacture.

- 3.2.2 CONTRACTOR's Field Support Technician shall be dispatched within five (5) business days from submittal of a service request from the COUNTY.
- 3.2.3 CONTRACTOR shall be responsible for trouble shooting, repairs and PM services to ZOLL Defibrillator devices/accessories. PM's shall also include software upgrades as required. Should the device require offsite repair/diagnostics, prior approval from the COUNTY is required before the device is shipped to the CONTRACTOR's facility.
- 3.2.4 COUNTY shall receive a repair credit equal to two percent (2%) of capital purchases made within a given contract year. For example: If the COUNTY purchases \$100,000 in capital purchases, a 2% credit (\$2,000) will be applied for the cost of any repairs made in that contract year.
- 3.2.5 COUNTY shall provide the CONTRACTOR with an adequate facility located at a single location where onsite trouble shooting, repairs and PM services will be provided by the CONTRACTOR. PM services will be conducted between 8:00am and 5:00pm Monday – Friday excluding holidays.
- 3.2.6 COUNTY will coordinate the delivery of the E Series and X Series Defibrillators to the single location where onsite trouble shooting, repairs and PM services will be provided.
- 3.2.7 CONTRACTOR shall oversee the scheduling and completion of PM's.
- 3.2.8 CONTRACTOR shall provide a "loaner program" at no cost to the COUNTY for E Series and X Series defibrillators sent out for repair. The pool of available loaner devices shall be at a ratio of 20:1. As the COUNTY transitions from the E Series to the X Series, the CONTRACTOR shall convert the remaining E Series loaners over to X Series loaners at a rate of one (1) loaner for every 15 X Series purchased until all loaner units are X Series. The total loaner devices available under the "loaner program" shall be a minimum of eight (8) defibrillator units.
- 3.2.9 CONTRACTOR shall provide the COUNTY with detailed repair history and reports for each device as requested by the COUNTY.

3.3 Batteries:

CONTRACTOR shall provide a battery replacement and disposal program for all batteries purchased under this agreement. COUNTY shall maintain the batteries per ZOLL's recommended maintenance program. Batteries shall be replaced on a one-for-one basis throughout the warranty period should the SurePower battery or SurePower Charger display a fault. Battery replacement program only applies to batteries shipped after date of execution of this contract. Batteries must be returned to the CONTRACTOR for evaluation and confirmation of failure.

Exhibit B
Pricing Schedule

A. Defibrillators:

Pricing for the following X-Series Defibrillators shall be fixed-price and not subject to escalation for a period of five (5) years from the effective date of this Agreement. The Riverside County Fire Department agrees to purchase 100% of its defibrillator requirements, listed below as Option #1 and Option #2 directly from CONTRACTOR during Program I's maximum five (5) year term.

A.1 Option #1

Part #: 601-2221011-01

Description: X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, CPR Expansion Pack and EtCO2.

(Please refer to Exhibit A, Section 2.1.1 of this Agreement for complete specifications)

1-5 Units	6-15 Units	16-25 Units	26-99 Units	100 + Units
\$27,956.25	\$25,347.00	\$24,974.25	\$24,601.50	\$23,483.25

A.2 Option #2

Part #: 601-2231011-01

Description: X Series Monitor/Defibrillator with 12-Lead ECG, Pacing, NIBP, SpO2, SpCO, CPR Expansion Pack and EtCO2

(Please refer to Exhibit A, Section 2.1.2 of this Agreement for complete specifications)

1-5 Units	6-15 Units	16-25 Units	26-99 Units	100 + Units
\$30,015.00	\$27,213.60	\$26,813.40	\$26,413.20	\$25,212.60

A.3 AutoPulse Package

Part # APP-01

Price: \$14,064.00

(Please refer to Exhibit A, Section 2.1.3 of this Agreement for complete specifications)

A.4 AED Plus with AED Cover

Part # 20100000102011010

Price: \$1,079.00

(Please refer to Exhibit A, Section 2.1.4 of this Agreement for complete specifications)

A.5 AED Pro Semi-Auto/Manual

Part # 90110200499991010

Price: \$2,770.35

(Please refer to Exhibit A, Section 2.1.5 of this Agreement for complete specifications)

B. Core List:

The item identified in the following "Core List" shall be fixed-price and not subject to escalation during Program II's maximum 10 year term.

Line #	Part #	Description	UoM	Price
1	8000-000901-01	X-Series ECG plain white paper - 80 mm Pack Size: 6 rolls per box	Box	\$15.76
2	8000-0301	E-Series Recorder Paper 80 mm Fan Fold Pack Size: 20 packages per case	Case	\$49.25
3	8900-0400	CPR stat•padz HVP Multi-Function CPR Electrodes Pack Size: 8 pair per case	Case	\$367.70
4	8900-3000-01	Pedi Padz Solid Gel Multi-Function Electrodes Pack Size: 6 pair per case	Case	\$163.49
5	8900-0810-01	Pedi•padz II Pediatric Multi-Function Electrodes Pack Size: 1 pair	Pair	\$50.42
6	8900-0006	Six (6) ECG electrodes per pouch Pack Size: 100 pouches per box (600 electrodes)	Box	\$78.79
7	8900-0709	Four 4 Pack Pediatric ECG electrodes Pack Size: 120 pouches per box (480 electrodes)	Box	\$63.03
8	8000-0580-01	X-Series SurePower Rechargeable Lithium Ion Battery	Each	\$331.65
9	8300-0520-01	X-Series ETCO2 disposable line tubing Adult/Ped for intubated pt. Pack Size: 25 per case	Case	\$184.25
10	8300-0524-01	X-Series ETCO2 disposable line nasal cannula tubing Adult	Case	\$237.85
11	8707-000502-01	X-Series New case with paper guide	Each	\$298.15
12	8300-0804-01	X-Series Chest Lead Cable	Each	\$123.95
13	8300-0803-01	X-Series Limb Lead Cable	Each	\$110.55
14	8300-0002-02	X-Series four (4) foot NIBP hose	Each	\$43.55
15	REUSE-11L-2MQ	X-SERIES Adult Plus NIBP cuff	Each	\$35.18
16	8019-0535-01	E-Series SurePower Rechargeable Lithium Ion Battery	Each	\$318.25
17	8000-1007-01	E-Series Lead Cable	Each	\$211.05
18	8000-0260-01	E Series Pediatric/ Adult Co2 Adapters Pack Size: 10 each per box	Box	\$63.65
19	8000-0935-01	E-Series New Case	Each	\$318.25
20	8000-0294	Adult Reusable SPO2 Sensor (single pack)	Each	\$197.65
21	8000-0298	Four (4) foot Reusable SPO2 Cable (blue)	Each	\$150.75
22	8000-0330	Four (4) foot Reusable SPO2 Cable (red)	Each	\$197.65
23	8900-0004	Four (4) pack ECG Electrodes Pack Size: 120 pouches per case	Case	\$64.32
24	8000-0321	Disposable Ped SPO2 Sensors Pack Size: 20 each per box	Box	\$214.40
25	8889-000011	One (1) year preventative maintenance X Series Defibrillator	Each	\$215.00
26	8000-000471-01	Multi-Tech USB cell modem kit, GSM, Includes modem and 90 degree USB cable.	Kit	\$308.00
27	8000-000472-01	Multi-Tech USB cellular modem kit, CDMA (Verizon) - Includes modem and 90 degree USB cable.	Kit	\$308.00

28	80000-0807-01	Type 123 Lithium Batteries (for AED Plus) Pack Size: 10 each per pack	Pack	\$54.75
29	8900-0800-01	CPR D Pads. Includes: gloves, barrier mask, scissors, razor, wet wipe and dry wipe. (for AED Plus and Pro)	Kit	\$111.00
30	8000-0860-01	Non-rechargeable lithium battery pack (for AED Pro)	Each	\$116.80
31	8000-0838	ECG Cable AAMI (for AED Pro)	Each	\$116.80

C. The COUNTY shall receive the following percentage discount off ZOLL Medical Corporation's published price list for all other accessories / supplies not listed in Exhibit B, Sections A and B of this Agreement Those items not specifically listed are subject to escalation per section 3.2 of this agreement. :

1. 33% Discount on X Series Accessories/Supplies
2. 33% Discount on E Series Accessories/Supplies
3. 27% Discount on AED Plus & Pro Defibrillators Accessories/Supplies.
4. 3% Discount on AutoPulse Units & Accessories/Supplies.

Please refer to Attachment 1 of this Agreement for manufacturers published price list and details in available items and pricing.'

All other Government Agencies authorized to piggyback off of this Agreement shall receive the following discount off ZOLL Medical Corporation's published price list for X Series Defibrillators:

1. 23% Discount on X Series Defibrillator(s) (1-5 Units) on one Purchase Order.
2. 30% Discount on X Series Defibrillators (6-15 Units) on one Purchase Order.
3. 31% Discount on X Series Defibrillators (16-25 Units) on one Purchase Order.
4. 32% Discount on X Series Defibrillators (26+ Units) on one Purchase Order.
5. 35% Discount on X Series Defibrillators (100+ Units) on one Purchase Order.

Please refer to Attachment 1 of this Agreement for manufacturers published price list and details in available items and pricing.

X Series Accessories

ATTACHMENT 1

Part Number	Description	U.S. List Price	Riverside County Fire
ECG Accessories			
8000-000898-01	12-Lead one step ECG cable - AAMI includes 4-Lead trunk cable and removable precordial 6 lead set.	\$425.00	\$284.75
8000-000898-12	12-Lead one step ECG cable - IEC includes 4-Lead trunk cable and removable precordial 6 lead set.	\$325.00	\$217.75
8000-000896-01	Replacement 3-Lead Cable - AAMI	\$165.00	\$110.55
8000-000896-12	Replacement 3-Lead Cable - IEC	\$165.00	\$110.55
8000-000897-01	5-Lead ECG Cable - AAMI	\$225.00	\$150.75
8000-000897-12	5-Lead ECG Cable - IEC	\$225.00	\$150.75
9680-002002-01	Royal Blue Air Medical X Series, Propaq MD/M Cable Sleeve	\$49.95	\$33.47
8000-002005-01	Cable Sleeve, Royal Blue	\$49.95	\$33.47
SpO2 Accessories			
8000-000456	Masimo Single Patent Ear Sensor, LNCS E1	\$425.00	\$284.75
8000-000457	Masimo Single Patient Ear Sensor, M-LNCS E1	\$425.00	\$284.75
8000-000459	M-LNCS DCI Reusable Sensor	\$295.00	\$197.65
8000-0344	Rainbow 12' DCI Adult Reusable Patient Cable / Sensor	\$1,095.00	\$733.65
8000-0346	Rainbow 12' DCI Pediatric Reusable Patient Cable / Sensor	\$1,195.00	\$800.65
8000-0342	Rainbow 12' Reusable Patient Cable - connects to Rainbow 2 piecesensors	\$295.00	\$197.65
8000-0341	Rainbow 4' Reusable Patient Cable - connects to Rainbow 2 piece sensors	\$245.00	\$164.15
8000-0343	Rainbow 8' DCI Adult Reusable Patient Cable / Sensor	\$895.00	\$599.65
8000-0345	Rainbow 8' DCI Pediatric Reusable Patient Cable / Sensor	\$995.00	\$666.65
8000-000371	Rainbow Adult Reusable Patient Sensor For SpO2, SpCO, SpMet	\$845.00	\$566.15
8000-000372	Rainbow Pediatric Reusable Patient Sensor For SpO2, SpCO, SpMet	\$845.00	\$566.15
8000-0340	Rainbow Single use sensor for Infants 3 - 10 kg 8000-0340	\$795.00	\$532.65
8000-0336	Rainbow Single use sensor for patients > 30 kg	\$695.00	\$465.65
8000-0337	Rainbow Single use sensor for patients > 3kg, < 30 kg	\$695.00	\$465.65
8000-0339	Rainbow Single use sensor for Pediatrics 10 - 50 kg	\$795.00	\$532.65
8000-0331	Red 10' Reusable Patient Cable - connects to LNCS single use and reusable sensors	\$345.00	\$231.15
8000-0334	Red 12' DCI Adult Reusable Patient Cable / Sensor	\$595.00	\$398.65
8000-0335	Red 12' DCI Pediatric Reusable Patient Cable / Sensor	\$645.00	\$432.15
8000-0332	Red 3' DCI Adult Reusable Patient Cable / Sensor	\$345.00	\$231.15
8000-0333	Red 3' DCI Pediatric Reusable Patient Cable / Sensor	\$395.00	\$264.65
8000-000460	Red MNC Patient Cable, 4 ft.	\$475.00	\$318.25
8000-0379	SpO2 LNCS DBI LNCS Reusable Sensor (3 ft)	\$335.00	\$224.45
8000-0320	SpO2 LNCS Disposable Adult Sensors (20 per Case)	\$325.00	\$217.75
8000-0322	SpO2 LNCS Disposable Infant Sensors (20 per Case)	\$445.00	\$298.15
8000-0323	SpO2 LNCS Disposable Neonatal Sensors (20 per Case)	\$445.00	\$298.15
8000-0324	SpO2 LNCS Disposable Preterm Neonatal Sensors (20 per Case)	\$495.00	\$331.65
8000-0293	SpO2 LNCS Reusable Patient Cable (10 ft)	\$265.00	\$177.55
8000-0377	SpO2 Rainbow DBI-DC8 Reusable Patient Cable / Sensor (8 ft)	\$925.00	\$619.75
Non-Invasive Blood Pressure Accessories			
8300-0002-01	Dual Lumen NIBP 10 foot Hose for Propaq MD	\$125.00	\$83.75
8300-0796-01	Infant/Neonate, 8 foot single lumen NIBP hose, w/ female luer cuff connector	\$65.00	\$43.55
8300-0797-01	Neonatal Cuff Kit, one each of sizes #1 - #5, single tube w/ male luer connector	\$299.00	\$200.33
8000-0895	Cuff Kit with Welch Allyn Small Adult, Large Adult and Thigh Cuffs	\$157.50	\$105.53
REUSE-07-2MQ	REUSE-07-2MQ Cuff, Infant, 2-Tube, Twist lock connector	\$52.50	\$35.18
REUSE-08-2MQ	REUSE-08-2MQ Cuff, Small Child, 2-Tube, Twist lock connector	\$52.50	\$35.18
REUSE-09-2MQ	REUSE-09-2MQ Cuff, Child, 2-Tube, Twist lock connector	\$52.50	\$35.18
REUSE-10-2MQ	REUSE-10-2MQ Cuff, Small Adult, 2-Tube, Twist lock connector	\$52.50	\$35.18
REUSE-11-2MQ	REUSE-11-2MQ Cuff, Adult, 2-Tube, Twist lock connector	\$52.50	\$35.18
REUSE-12-2MQ	REUSE-12-2MQ Cuff, Lg Adult, 2-Tube, Twist lock connector	\$52.50	\$35.18
REUSE-12L-2MQ	REUSE-12L-2MQ Cuff, Lg Adult Long, 2-Tube, Twist lock connector	\$52.50	\$35.18
REUSE-13-2MQ	REUSE-13-2MQ Cuff, Thigh, 2-Tube, Twist lock connector	\$75.00	\$50.25
SOFT-07-2MQ	Disposable Cuff, soft Infant, 2-Tube, twist lock connector, box of 20	\$175.00	\$117.25
SOFT-08-2MQ	Disposable Cuff, soft sm child, 2-Tube, twist lock connector, box of 20	\$175.00	\$117.25
SOFT-09-2MQ	Disposable Cuff, soft child, 2-Tube, twist lock connector, box of 20	\$175.00	\$117.25
SOFT-10-2MQ	Disposable Cuff, soft sm adult, 2-Tube, twist lock connector, box of 20	\$195.00	\$130.65
SOFT-11-2MQ	Disposable Cuff, soft Adult, 2-Tube, twist lock connector, box of 20	\$195.00	\$130.65
SOFT-11L-2MQ	Disposable Cuff, soft Adult Long, 2-Tube, twist lock connector, box of 20	\$225.00	\$150.75
SOFT-12-2MQ	Disposable Cuff, soft Lg Adult, 2-Tube, twist lock connector, box of 20	\$195.00	\$130.65
SOFT-12L-2MQ	Disposable Cuff, soft Lg Adult long, 2-Tube, twist lock connector, box of 20	\$225.00	\$150.75
SOFT-13-2MQ	Disposable Cuff, soft Thigh, 2-Tube, twist lock connector, box of 20	\$265.00	\$177.55
Invasive Pressure Accessories			
8300-0787-01	Transducer interface cable with right angle connector - Edwards	\$195.00	\$130.65
8300-0788-01	Transducer interface cable with right angle connector - Abbott	\$150.00	\$100.50

X Series Accessories

Part Number	Description	U.S. List Price	Riverside County Fire
Temperature Accessories			
8000-0671	YSI reusable pediatric Skin Temperature probe	\$125.00	\$83.75
8000-0668	YSI reusable Adult Esophageal Rectal Temperature Probe	\$125.00	\$83.75
8000-0669	YSI reusable pediatric Esophageal Rectal probe	\$125.00	\$83.75
8000-0672	YSI single use adult Esophageal Rectal probe	\$15.00	\$10.05
8000-0673	YSI single use adult Skin Temperature probe	\$15.00	\$10.05
8000-0674	Disposable Temperature Sensor Adapter Cable	\$55.00	\$36.85
EtCO2 Accessories			
8300-0521-01	Filterline H Set Adult/Pediatric, Case of 25	\$450.00	\$301.50
8300-0522-01	Filterline H Set Infant/Neonatal, Case of 25	\$450.00	\$301.50
8300-0523-01	Vitaline H Set Adult/Pediatric, Case of 25	\$685.00	\$458.95
8300-0525-01	Smart CapnoLine Plus O2 Pediatric (O2 tubing), Case of 25	\$395.00	\$264.65
Multifunction Defibrillation Accessories			
8300-0783	Multifunction Therapy Cable - allows use of disposable multifunction electrodes and ZOLL External and Internal paddles	\$298.00	\$199.66
8000-0370	CPR Connector	\$285.00	\$177.55
8300-000676	X Series OneStep Cable	\$425.00	\$284.75
8000-000865	USB Clinical Event Download Cable	\$295.00	\$197.65
8000-1010-01	External Paddles set with controls and built-in pediatric electrodes NSN 6515-01-504-6492	\$590.00	\$395.30
8000-0053	Defibrillation gel, 12 tubes	\$75.00	\$50.25
8011-0139-01	Sterilizable Internal Handle, With Switch, 1.0" spoon, 10' cable; 100 - 120 volt (Domestic) only	\$825.00	\$552.75
8011-0139-02	Sterilizable Internal Handle, With Switch, 1.6" spoon, 10' cable; 100 - 120 volt (Domestic) only	\$825.00	\$552.75
8011-0139-03	Sterilizable Internal Handle, With Switch, 2.7" spoon, 10' cable; 100 - 120 volt (Domestic) only	\$825.00	\$552.75
8011-0139-04	Sterilizable Internal Handle, With Switch, 3.0" spoon, 10' cable; 100 - 120 volt (Domestic) only	\$825.00	\$552.75
8011-0139-05	Sterilizable Internal Handle, With Switch, 2.0" spoon, 10' cable; 100 - 120 volt (Domestic) only	\$825.00	\$552.75
8011-0140-01	Sterilizable Internal Handle, without Switch, 1.0" spoon	\$825.00	\$552.75
8011-0140-02	Sterilizable Internal Handle, without Switch, 1.6" spoon	\$825.00	\$552.75
8011-0140-03	Sterilizable Internal Handle, without Switch, 2.7" spoon	\$825.00	\$552.75
8011-0140-04	Sterilizable Internal Handle, without Switch, 3.0" spoon	\$825.00	\$552.75
8011-0140-05	Sterilizable Internal Handle, without Switch, 2.0" spoon	\$825.00	\$552.75
Battery and Charger Accessories			
8300-000006	D/C Aux. Power Supply for X Series	\$1,512.00	\$1,013.04
8000-000903-01	X Series power extension cable	\$112.00	\$75.04
8000-0100	US Power Cord	\$60.00	\$40.20
8050-0030-01	SurePower 4 Bay Charging System (requires 8300-0250-01 to charge SurePower Battery)	\$2,275.00	\$1,524.25
8200-000100-01	SurePower Single Bay Charger	\$945.00	\$633.15
8300-0004	Replacement AC Power adapter / charger, 120 - 240 VAC, 50, 60 400 Hz	\$445.00	\$298.15
8300-0250-01	SurePower Charger Adapter for Batteries	\$295.00	\$197.65
8300-0500-01	SurePower 4 Bay Charging System including 4 Battery Charging adapters	\$2,583.00	\$1,730.61
Cases and Mount Accessories			
8707-000500-01	USB Extension Cable	\$35.00	\$23.45
8000-0914	Shoulder Strap	\$35.00	\$23.45
Training & Manual Accessories			
9652-000391-01	Waterproof Quick Reference Guide, English	\$26.00	\$17.42
9650-001355-01	Operator's Guide, X Series, English, Paper Format	\$26.00	\$17.42
9650-001356-01	Service Manual, X Series, English, Paper Format	\$26.00	\$17.42
9658-001355-01	Operator's Guide, X Series, English, CD ROM Format	\$26.00	\$17.42
8012-0206	12-Lead Simulator	\$1,065.00	\$713.55
Upgrades			
7508-000000-01	X Series Upgrade Expansion Pack	\$1,595.00	\$1,068.65
7508-000001-01	X Series IBP & TEMP Upgrade	\$5,625.00	\$3,768.75
7508-000002-01	X Series Temperature Upgrade	\$1,243.75	\$833.31
7508-000003-01	X Series 12 Lead Upgrade	\$10,562.50	\$7,076.88
7508-000004-01	X Series NIBP Upgrade	\$5,025.00	\$3,366.75
7508-000005-01	X Series SPO2 Upgrade	\$3,150.00	\$2,110.50
7508-000006-01	X Series SPO2/SPMET/SPCO Upgrade	\$8,618.75	\$5,774.56
7508-000007-01	X Series SPCO Upgrade	\$3,431.25	\$2,298.94
7508-000008-01	X Series SPMET/SPCO Upgrade	\$6,375.00	\$4,271.25
7508-000009-01	X Series ETCO2 Upgrade	\$6,295.00	\$4,217.65
7508-000010-01	X Series Pacing Upgrade	\$3,187.50	\$2,135.63
7508-000011-01	X Series SPMET Upgrade	\$4,395.00	\$2,944.65
USB Modem Accessories			

ZOLL E Series® / M Series® Accessories

List Price
Riverside
County Fire

E Series Carry Bags

8000-0910	Top Bag (Roll Cage)	\$130	\$87.10
8000-0911	Rear Bag (Roll Cage)	\$146	\$97.15
8000-0912	Short Right Bag (Roll Cage)	\$80	\$53.60
8000-0913	Short Left Bag (Roll Cage)	\$80	\$53.60
8000-0914	Shoulder Strap (Roll Cage)	\$35	\$23.45
8000-0915	Rail to Top Bag Snaps (Roll Cage)	\$30	\$20.10
8000-0916	Complete Bag Set (Roll Cage)	\$375	\$251.25
8000-0917	Long Right Bag (Roll Cage)	\$80	\$53.60
8000-0918	Long Left Bag (Roll Cage)	\$80	\$53.60
8000-0919	Complete Bag Set for Roll Cage with Long Side Bags (Roll Cage)	\$375	\$251.25
8000-0931-01	Rugged SoftPack Carry Case (Includes kickstand)	\$375	\$251.25
8000-0933-01	Soft Case Flap for E Series	\$65	\$36.85
8000-0921	Replacement Kick Stand for E Series with Soft Case	\$30	\$20.10

E Series Brackets (For Use with E-Series Roll Cage Versions Only)

8000-9007	E Series Bracket Kit, AC Power, with Swivel (includes swivel plate & bracket manual)	\$925	\$619.75
8000-9008	E Series Bracket Kit, DC Power, with Swivel (includes swivel plate & bracket manual)	\$925	\$619.75
8000-9009	E Series Bracket Kit, No Power, with Swivel (includes swivel plate & bracket manual)	\$875	\$586.25
8000-9011	E Series Bracket, AC Power, No Swivel	\$675	\$452.25
8000-9012	E Series Bracket, DC Power, No Swivel	\$675	\$452.25
8000-9013	E Series Bracket, No Power, No Swivel	\$625	\$418.75
8000-9014	E Series Swivel Plate	\$235	\$157.45
9650-9010-40	E Series Bracket Manual	\$30	\$20.10

M Series Carry Cases

8000-0593-01	Xtreme Pack I Carry Case, Soft case with expanded rear and side pouches for use with hands-free defibrillation (red)	\$350	\$234.50
8000-0594-01	Xtreme Pack I Carry Case, Soft case with expanded rear pouch for use with paddles (red)	\$350	\$234.50
8000-0592-01	Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles	\$530	\$355.10
8000-0595-01	Xtreme Pack II Carry Case, molded rubber case with rear and side pockets for use with hands-free defibrillation	\$530	\$355.10
8000-0742	Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles and modern extension cable for 12-lead	\$635	\$425.45
8000-0743	Xtreme Pack II Carry Case, molded rubber case with rear and side pockets for use with hands-free defibrillation and modern extension cable for 12-lead	\$635	\$425.45
8000-0056-01	Primary Carry Case, Blue Canvas	\$180	\$107.20

M Series Carry Cases with NIBP Module

8000-0660	Xtreme Pack I Carry Case, Soft case with expanded rear and side pouches for use with hands-free defibrillation and NIBP	\$350	\$234.50
8000-0657	Xtreme Pack II Carry Case, molded rubber case with rear and side pockets for use with hands-free defibrillation and NIBP	\$530	\$355.10
8000-0740	Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles and modern extension cable for 12-lead and NIBP	\$635	\$425.45
8000-0741	Xtreme Pack II Carry Case, molded rubber case with rear pouch and side pockets for use with hands-free defibrillation with modern extension cable for 12-lead and NIBP	\$660	\$435.50
8000-0661	Xtreme Pack I Carry Case, Soft case with expanded rear pouch for use with paddles and NIBP	\$350	\$234.50
8000-0656	Xtreme Pack II Carry Case, molded rubber case with rear pouch for use with paddles and NIBP	\$530	\$355.10

ZOLL E Series / M Series Accessories

CCT Carry Cases without Blood Pressure

8000-0700	Xtreme Pack II Carry Case for CCT with rear pouch for use with paddles	\$530	\$355.10
8000-0701	Xtreme Pack II Carry Case for CCT with rear and side pockets for use with hands-free defibrillation	\$530	\$355.10
8000-0746	Xtreme Pack II Carry Case for CCT with modern extension cable for 12-lead and rear pouch for use with paddles	\$635	\$425.45
8000-0747	Xtreme Pack II Carry Case for CCT with modern extension cable for 12-lead and rear and side pockets for use with hands-free defibrillation	\$635	\$425.45
8000-0726	Xtreme Pack I Carry Case for CCT with rear pouch for use with paddles	\$350	\$234.50
8000-0727	Xtreme Pack I Carry Case for CCT with rear and side pockets for use with hands-free defibrillation	\$350	\$234.50

CCT Carry Cases with NIBP/IBP Module

8000-0704	Xtreme Pack II Carry Case for CCT with rear pouch for use with paddles, NIBP	\$530	\$355.10
8000-0705	Xtreme Pack II Carry Case for CCT with rear and side pockets for use with hands-free defibrillation, NIBP	\$530	\$355.10
8000-0748	Xtreme Pack II Carry Case for CCT with modern extension cable for 12-lead and rear pouch for use with paddles, NIBP	\$635	\$425.45
8000-0749	Xtreme Pack II Carry Case for CCT with modern extension cable for 12-lead and rear and side pockets for use with hands-free defibrillation, NIBP	\$635	\$425.45

ZOLL E Series® / M Series® Accessories

		List Price	Riverside County Fire
8000-0720	Xtreme Pack I Carry Case for CCT with rear pouch for use with paddles, NIBP	\$350	\$234.50
8000-0729	Xtreme Pack I Carry Case for CCT with rear and side pockets for use with hands-free defibrillation, NIBP	\$350	\$234.50

M Series Carry Cases with XL Upgrade

8000-0744	Xtreme Pack II Carry Case, XL with rear pouch for use with paddles (formerly 8000-0083-01)	\$530	\$355.10
8000-0745	Xtreme Pack II Carry Case, XL with rear and side pockets for use with hands-free defibrillation (8000-0084-01)	\$530	\$355.10
8000-0751	Xtreme Pack II Carry Case, XL with modern extension cable for 12-lead and rear pouch for use with paddles	\$635	\$425.45
8000-0752	Xtreme Pack II Carry Case, XL with modern extension cable for 12-lead and rear and side pockets for use with hands-free defibrillation	\$635	\$425.45
8000-0717	Xtreme Pack II Carry Case, XL with rear pouch for use with paddles, NIBP	\$530	\$355.10
8000-0718	Xtreme Pack II Carry Case, XL with rear and side pockets for use with hands-free defibrillation, NIBP	\$530	\$355.10
8000-0753	Xtreme Pack II Carry Case, XL with modern extension cable for 12-lead and rear pouch for use with paddles, NIBP	\$635	\$425.45
8000-0754	Xtreme Pack II Carry Case, XL with modern extension cable for 12-lead and rear and side pockets for use with hands-free defibrillation, NIBP	\$635	\$425.45

Note: Xtreme Pack II Carry Case (all models) includes: lifetime warranty covering defibrillator housing. See separate warranty statement on page 8 for details

M Series / CCT Case Accessories

8000-0596-01	Cable management accessory pouch	\$55	\$36.85
8000-0092-01	Replacement rear pouch for Xtreme Pack II	\$90	\$60.30
8000-0095-01	Replacement rear pouch with side pockets for Xtreme Pack II	\$160	\$107.20
7777-0129	Xtreme Pack II Upgrade for 12-lead, includes base and modern extension cable	\$210	\$140.70
8000-0096	Replacement front Flap for Xtreme Pack II with NIBP	\$45	\$30.15
8000-0097	Replacement front Flap for Xtreme Pack II	\$45	\$30.15
8000-0735	Replacement carry Strap	\$37	\$24.79

Cables

8000-0308-01	Universal Cable, (standard 8' cable) allows use of Paddles or Multi-Function Electrodes, Replacement	\$135	\$90.45
8000-0308-02	Universal Cable 12' extended model, allows use of Paddles or Multi-Function Electrodes, Replacement	\$185	\$123.95
8000-1005-01	5-lead Patient Cable with integral lead wires	\$160	\$107.20
8000-1007-02	1 Step Patient Cable for 12-lead ECG with limb leads and v leads (7 ft)	\$315	\$211.05
8000-1006	Limb Lead Patient Cable for 12-lead ECG (10 ft)	\$160	\$107.20
8000-1006-02	Limb Lead Patient Cable for 12-lead ECG (7 ft)	\$160	\$107.20
8000-1008-01	V Lead Patient Cable for 12-lead ECG (3.5 ft)	\$185	\$123.95
8000-1008-02	V Lead Patient Cable for 12-lead ECG (2.5 ft)	\$185	\$123.95
8012-0208	V Lead Patient Cable with banana plugs	\$185	\$123.95
8000-000899-01	5 Lead Cable with Integrated Lead Wires	\$175	\$117.25
8012-0209	Alligator Clips (for patient cables with banana plugs)	\$50	\$33.50

ZOLL E Series / M Series Accessories

Cables Cont.

8000-0771	Bed clip for 12 Lead ECG Patient Cable (10 per pack)	\$50	\$33.50
8000-0772	6-Lead wire organizer for v-lead cable for 12-lead ECG Patient Cable (10 per pack)	\$25	\$16.75
8000-0773	4-Lead wire organizer for Limb lead cable for 12-lead ECG Patient Cable (10 per pack)	\$20	\$13.40
8000-1780	Replacement RJ-11 Phone Cable	\$25	\$16.75
8000-0605-01	RS232 Data Transfer Cable	\$55	\$36.85
8000-0025	Replacement 3-lead ECG Patient Cable, 12 ft. (ships standard with Hospital M Series)	\$135	\$90.45
8000-0025-02	Replacement 3-lead ECG Patient Cable, 6 ft. (ships standard with EMS M Series)	\$100	\$67.00
8000-0730	AC Extension Cable for E Series and M Series(12")	\$27	\$18.09
7775-0002	AC Extension Cable Strain Relief Kit for E Series. Strain relief designed to hold AC power extension cord for use with the E Series Defibrillator/Monitor firmly in place. Contains strain relief screws (2) and instructions for use. Does not include AC Extension cable.	\$12	\$8.04
8000-0086	12-lead Modern Extension Cable Revision B, for use with the Usitech Cellular Ready Modem and the Viking Cellular Ready Modems only. For M Series and CCT ONLY.	\$135	\$90.45
8000-0465	RS232 / Serial to USB Data Transfer Cable for E Series and M Series	\$99	\$66.33
8000-0466	DC Extension Cable for E Series	\$99	\$66.33
8000-1009-01	V Pak Adapter Cable for use with the 12-Lead ECG patient cable for Vpak electrodes.	\$135	\$90.45
8000-1598	12 Lead ECG Extension Cable	\$145	\$97.15

Miscellaneous

8000-0302	Recorder Paper 80 mm Fan Fold, 10 packages	\$40	\$26.80
8000-0053	Defibrillator Gel, 12 Tubes	\$75	\$50.25
8000-1020	Anterior Posterior Paddle Assembly	\$810	\$542.70
8000-1010-01	External Paddle Assembly Apex / Sternum with controls and built-in pediatric electrodes	\$590	\$396.30
8009-0751-01	SeeThru CPR Simulator for E Series®, R Series, and AED Pro.	\$495	\$331.65
8012-0206	12-lead ECG Simulator	\$1,065	\$713.55
8000-0684	12-lead ECG Simulator with IBP channel	\$1,385	\$927.95
8000-0370	CPR Connector	\$265	\$177.55
8000-0791	CPR Starter Pack (includes 1 CPR Connector & 2 CPR stat-padz)	\$395	\$264.65

IT Accessories

8005-000100-01	E Series Data Comm	\$2,895	\$1,939.65
8000-0551	8 MB PCMCIA Data Cards (2 Per Pack)	\$450	\$301.50

ZOLL E Series® / M Series® Accessories

		List Price	Riverside County Fire
8000-0552	16 MB PCMCIA Data Cards (2 Per Pack)	\$550	\$388.50
8000-0553	32 MB PCMCIA Data Cards (2 Per Pack)	\$650	\$436.50
8000-0167	16 meg PCMCIA Data Card "For CCT Only" (2 Per Pack)	\$550	\$368.50

12-Lead Bluetooth Pod Accessories

M Series/CCT

8000-2030	Replacement Ositech "King of Hearts III" Modem Card	\$365	\$244.55
8000-2032	Replacement Ositech "King of Hearts III" Bluetooth Adapter Pod	\$345	\$231.15
8000-0396	M Series "King of Hearts III" Modem Extension Cable	\$160	\$100.50
8000-1032	Replacement Ositech "King of Hearts II" Bluetooth Pod & CD	\$345	\$231.15

E Series

8000-2030	Replacement Ositech "King of Hearts III" Modem Card	\$365	\$244.55
8000-2032	Replacement Ositech "King of Hearts III" Bluetooth Adapter Pod	\$345	\$231.15
8000-0391	E Series "King of Hearts III" Modem Extension Cable Cover	\$27	\$18.09
8000-0392	E Series "King of Hearts III" Modem Extension Cable Clamp	\$27	\$18.09
8000-0398	E Series "King of Hearts III" Modem Extension Cable	\$150	\$100.50
8000-0273	E Series "King of Hearts III" Modem Extension Cable Kit (Cable, Clamp and Cover)	\$195	\$130.65
8000-1032	Replacement Ositech "King of Hearts II" Bluetooth Pod & CD	\$345	\$231.15

Ositech FoP is not sold by ZOLL Medical Corporation. To order, call Ositech Communications at (519) 836-8063 x270.

ZOLL E Series / M Series Accessories

Pulse Oximetry LNCS/LNOP Sensors/Cables/Accessories

8000-0295	SpO ₂ LNCS Pediatric Reusable Sensor (1 Each)	\$350	\$234.50
8000-0320	SpO ₂ LNCS Disposable Adult Sensors (20 per Case)	\$325	\$217.75
8000-0322	SpO ₂ LNCS Disposable Infant Sensors (20 per Case)	\$445	\$298.15
8000-0323	SpO ₂ LNCS Disposable Neonatal Sensors (20 per Case)	\$445	\$298.15
8000-0324	SpO ₂ LNCS Disposable Preterm Neonatal Sensors (20 per Case)	\$495	\$331.65
8000-0293	SpO ₂ LNCS Reusable Patient Cable (10 ft)	\$265	\$177.55
8000-0325	SpO ₂ LNCS Extension Cable with DB-9 Connector	\$160	\$107.20
8000-0326	SpO ₂ LNOP Sensor to LNCS Adapter Cable	\$55	\$38.85
8000-0327	SpO ₂ LNCS Sensor to LNOP Adapter Cable	\$55	\$38.85
8000-0296	SpO ₂ LNOP Adult Reusable One-Piece Sensor and Cable (12 ft)	\$455	\$304.85
8000-0377	SpO ₂ Rainbow DBI-DC8 Reusable Patient Cable / Sensor (8 ft)	\$925	\$619.75
8000-0379	SpO ₂ LNCS DBI LNCS Reusable Sensor (3 ft)	\$335	\$224.45

Pulse Oximetry, Carbon Monoxide and Methemoglobin Monitoring Rainbow Sensors/Cables/Accessories

8000-0331	SpO ₂ Rainbow Reusable Patient Cable: Connects to LNCS Single Use & Reusable Sensors (10 ft)	\$345	\$231.15
8000-0332	SpO ₂ Rainbow DCI Adult Reusable Patient Cable/Sensor (3 ft)	\$345	\$231.15
8000-0333	SpO ₂ Rainbow DCI Pediatric Reusable Patient Cable/Sensor (3 ft)	\$395	\$264.65
8000-0334	SpO ₂ Rainbow DCI Adult Reusable Patient Cable/Sensor (12 ft)	\$595	\$398.65
8000-0335	SpO ₂ Rainbow DCI Pediatric Reusable Patient Cable/Sensor (12 ft)	\$645	\$432.15
8000-0343	SpO ₂ /SpCO/SpMet Rainbow DCI Adult Reusable Patient Cable/Sensor (8 ft)	\$895	\$599.65
8000-0344	SpO ₂ /SpCO/SpMet Rainbow DCI Adult Reusable Patient Cable/Sensor (12 ft)	\$1,095	\$733.65
8000-0345	SpO ₂ /SpCO/SpMet Rainbow DCI Pediatric Reusable Patient Cable/Sensor (8 ft)	\$995	\$666.65
8000-0346	SpO ₂ /SpCO/SpMet Rainbow DCI Pediatric Reusable Patient Cable/Sensor (12 ft)	\$1,195	\$800.65
8000-0341	SpO ₂ /SpCO/SpMet Rainbow Patient Cable: Connects to Single Use Sensors (4 ft)	\$245	\$164.15
8000-0342	SpO ₂ /SpCO/SpMet Rainbow Patient Cable: Connects to Single Use Sensors (12 ft)	\$295	\$197.65
8000-0336	SpO ₂ /SpCO/SpMet Rainbow Single Use Sensors: Patients > 30 kg (10 per Case)	\$695	\$465.65
8000-0337	SpO ₂ /SpCO/SpMet Rainbow Single Use Sensors: Patients < 3kg, > 30 kg (10 per Case)	\$695	\$465.65
8000-0339	SpO ₂ /SpCO/SpMet Rainbow Single Use Sensors: Patients 10-50 kg (10 per Case)	\$795	\$532.65
8000-0340	SpO ₂ /SpCO/SpMet Rainbow Single Use Sensors: Patients 3-10 kg (10 per Case)	\$795	\$532.65

EtCO₂ Mainstream Accessories

8000-0264-01	M Series / CCT CAPNO 3 Mainstream CO ₂ Sensor and Cable	\$1,725	\$1,155.75
8000-0312	E Series Only CAPNO 5 Mainstream CO ₂ Sensor and Cable	\$4,775	\$3,199.25
8000-0266-01	Sensor Cable Holding Clips, Bag of 5	\$25	\$16.75
8000-0261-01	Single Patient Use Neonatal/Pediatric Airway Adapter, Box of 10	\$95	\$63.65
8000-0262-01	Reusable Adult Airway Adapter	\$80	\$53.60
8000-0263-01	Reusable Neonatal Airway Adapter	\$80	\$53.60
8000-0265-01	Single Patient Use Pediatric Adult Airway Adapter with Mouthpiece, Box of 10	\$105	\$70.35
8000-0760	CO ₂ mask with adapter, adult, package of 10	\$185	\$123.95
8000-0761	CO ₂ mask with adapter, adult large, package of 10	\$185	\$123.95
8000-0762	CO ₂ mask with adapter, pediatric, package of 10	\$185	\$123.95

ZOLL E Series® / M Series® Accessories

List Price Riverside
County Fire

EtCO2 Sidestream LoFlo Accessories

8000-0365	M Series / CCT CAPNO 3 Sidestream LoFlo Module	\$1,725	\$1,155.75
8000-0367	E Series Only CAPNO 5 Sidestream LoFlo Module	\$4,775	\$3,199.25
8000-0351	Nasal CO2 Sampling Cannula, Adult, box of 10	\$120	\$80.40
8000-0352	Nasal CO2 Sampling Cannula, Pediatric, box of 10	\$120	\$80.40
8000-0353	Nasal CO2 Sampling Cannula, Infant, box of 10	\$120	\$80.40
8000-0354	Oral/Nasal CO2 Sampling Cannula, Adult, box of 10	\$130	\$87.10
8000-0355	Oral/Nasal CO2 Sampling Cannula, Pediatric, box of 10	\$130	\$87.10
8000-0356	Nasal CO2 w/ O2 Cannula, Adult, box of 10	\$145	\$97.15
8000-0357	Nasal CO2 w/ O2 Cannula, Pediatric, box of 10	\$145	\$97.15
8000-0358	Oral/Nasal CO2 w/ O2 Cannula, Adult, box of 10	\$140	\$93.80
8000-0359	Oral/Nasal CO2 w/ O2 Cannula, Pediatric, box of 10	\$140	\$93.80
8000-0361	Airway Adapter Kit, Pediatric/Infant, box of 10	\$110	\$73.70
8000-0362	Airway Adapter Kit, Adult/Pediatric, box of 10	\$110	\$73.70
8000-0363	Airway Adapter Kit w/ dehumidification tubing, Adult/Pediatric, box of 10	\$160	\$107.20
8000-0364	Airway Adapter Kit w/ dehumidification tubing, Pediatric/Infant, box of 10	\$160	\$107.20

NIBP Accessories

8000-0662	Hose, Air, 3 mtr, NIBP	\$55	\$36.85
8000-0655	Hose, Air, 1.5 mtr, NIBP	\$55	\$36.85
8000-1650	Cuff, All Purpose, Pediatric / Small Adult, 17 - 25cm	\$32	\$21.44
8000-1651	Cuff, All Purpose, Adult, 23 - 33cm	\$37	\$24.79
8000-1653	Cuff, All Purpose, Large Adult, 31 - 40cm	\$42	\$28.14
8000-1654	Cuff, All Purpose, Thigh, 38 - 50cm	\$42	\$28.14
8000-1655	Cuff, All Purpose, Child, 12 - 19cm	\$27	\$18.09

Manuals / Videos

9650-1210-01	E Series Operator's Manual, English	\$27	\$18.09
9650-1450-01	E Series Service Manual, English	\$50	\$33.50
9658-0502-01	E Series In-Service Training CD	\$27	\$18.09
9650-1213-01	E Series 12-Lead Operator's Insert	\$27	\$18.09
9650-1211-01	E Series SPO2 Operator's Insert	\$27	\$18.09
9650-1212-01	E Series EtCO2 Operator's Insert	\$27	\$18.09
9650-1214-01	E Series NIBP Operator's Insert	\$27	\$18.09
9658-0410-01	Capnography in EMS Training CD	\$27	\$18.09
9650-0200-01	M Series Operator's Manual, English	\$27	\$18.09
9650-0450-01	M Series Service Manual, English	\$55	\$36.85
9650-0209-01	Biphasic Operator's Insert	\$27	\$18.09
9650-0215-01	12-lead Operator's Insert	\$27	\$18.09
9650-0202-01	SPO2 Operator's Insert	\$27	\$18.09
9650-0212-01	EtCO2 Operator's Insert	\$27	\$18.09
9650-0214-01	NIBP Operator's Insert	\$27	\$18.09
9650-0219-01	Invasive Blood Pressure Operator's Insert	\$27	\$18.09
9650-0220-01	Temperature Operator's Insert	\$27	\$18.09
9650-0073	M Series In-service Video - VHS	\$27	\$18.09
9650-0063	M Series Parameters In-service Video - VHS	\$27	\$18.09
9650-0260-01	CPR Train the Trainer Manual	\$10	\$6.70

Training Materials

8000-0663-01	M Series Training Resource Kit - developed for conducting Train-the-Trainer program, this kit includes a M Series Resource Manual (hard copy and on CD), Training Resource CD, M Series In-service Video, M Series Parameters Video, 2 ECG Simulators, training	\$1,065	\$713.55
9650-0217-01	Site Coordinator Resource Kit - developed for installation and training coordinators, this kit provides a M Series Resource Manual (hard copy and on CD), Training Resource CD, M Series In-service Video and M Series Parameters Video	\$35	\$23.45
9650-1000-01	Pocket Reference Guide - Pocket-sized trifold guide to basic operation and vital sign characteristics of the M Series (25 each per pack)	\$15	\$10.05
9652-0605-01	12 Lead Pocket Reference Cards - Pocket-sized guide for 12-lead Electrode Placement (pack of 25)	\$19.95	\$13.37
	Pre-Hospital 12-lead ECG Manual - Developed for Paramedics utilizing 12-lead ECG in the field and ED department. Includes Rapid 12-lead ECG Interpretation, Effective Use of Computerized Interpretive Statements, Understanding Cardiac Markers and Evaluation and Therapeutic Interventions for ACLS.	\$29.95	\$20.07
8000-1610	Training Cable	\$55	\$36.85

CCT ONLY Accessories:

Invasive Blood Pressure Accessories (CCT only)

8000-0664-02	Transducer interface cable - Abbott	\$160	\$107.20
8000-0665	Transducer interface cable - Baxter/Edwards	\$160	\$107.20
8000-0685	Transducer interface cable - Utah Medical	\$160	\$107.20
8000-0678	Philips/Agilent/HP monitor to M Series CCT Adapter cable	\$255	\$170.85
8000-0679	GE/Marquette monitor to M Series CCT Adapter cable	\$255	\$170.85

ZOLL E Series® / M Series® Accessories

		List Price	Riverside County Fire
8000-0666	Deltran IV (Utah Medical) IBP transducers (Box of 25)	\$375	\$251.25
<u>Temperature Accessories (CCT only)</u>			
8000-0668	YSI reusable adult Esophageal/Rectal Temperature probe	\$125	\$83.75
8000-0670	YSI reusable adult Skin Temperature probe	\$125	\$83.75
8000-0671	YSI reusable pediatric Skin Temperature probe	\$125	\$83.75
8000-0669	YSI reusable pediatric Esophageal Rectal probe	\$125	\$83.75
8000-0672	YSI single use adult Esophageal Rectal probe	\$15.00	\$10.05
8000-0673	YSI single use adult Skin Temperature probe	\$15.00	\$10.05
8000-0674	Disposable Temperature Sensor Adapter Cable	\$55	\$36.85
8000-0675	2 - Channel Y-Adaptor	\$55	\$36.85
8000-0900	Bed hook accessories compatible with M Series CCT, M Series with XL Battery, and XL Battery Upgrade for M Series	\$27	\$18.09
<u>NIBP Accessories (CCT only)</u>			
8000-0640	Neonatal Disposable Cuffs Size 1 (3.0-6.0 cm) 10 per Box	\$90	\$60.30
8000-0641	Neonatal Disposable Cuffs Size 2 (4.0-8.0 cm) 10 per Box	\$95	\$63.65
8000-0642	Neonatal Disposable Cuffs Size 3 (6.0-11.0 cm) 10 per Box	\$100	\$67.00
8000-0643	Neonatal Disposable Cuffs Size 4 (7.0-13.0 cm) 10 per Box	\$105	\$70.35
8000-0644	Neonatal Disposable Cuffs Size 5 (8.0-15.0 cm) 10 per Box	\$110	\$73.70

AED Pro ® Accessories

List Price Riverside
County Fire

Electrodes

8900-0801-01	stat[®]padz II Adult Multi-Function Electrodes (1 pair)	\$59	\$43.07
8900-0003	ECG Electrodes , 3 ECG electrodes/pouch (200 pouches / 600 electrodes)	\$120	\$87.60

Cables

8000-0804-01	Defibrillation analyzer (universal) adapter cable	\$105	\$76.65
8000-000865	USB Clinical Event Download Cable	\$295	\$216.35

Batteries

8000-0299-01	1400/2000/1600/1700/M Series ®/AED Pro Battery (not upgradeable to Smart Battery) formerly 8004-0009	\$140	\$102.20
8004-0104-01	Smart Ready Battery	\$160	\$116.80
8200-000100-01	SurePower Single Bay Charge	\$945	\$689.85

Cases

8000-0810-01	AED Pro Soft Carry Case	\$105	\$76.65
8000-0832-01	AED Pro Molded Vinyl Carry Case with Spare Battery Compartment	\$165	\$120.45
8000-0875-32	AED Pro Hard Case with Foam Cut-Outs	\$229	\$167.17
8000-0255-01	ZOLL AED Pro / Propaq LT Combo Carry Case	\$195	\$142.35

Data

8000-0608-01	RescueNet Code Review Standard software for Windows is designed for basic medical control. Included in the shipment are: installation CD and Getting Started Guide	\$95	\$69.35
8000-0815	USB IrDA Adapter (not recommended for use on Windows 98)	\$105	\$76.65
8000-0816	RS232 IrDA Adapter (recommended for Windows 98)	\$105	\$76.65

Simulator

8000-0829-01	AED Pro Simulator	\$295	\$216.35
8009-0751-01	SeeThru CPR Simulator for E Series, R Series, and AED Pro.	\$495	\$361.35

Other

8008-0006-01	Real CPR Help Travel Trainer	\$399	\$291.27
8000-0843-01	ZOLL Administrative Software for AED Pro, CD-ROM	\$27	\$19.71
7771-000012-01	AED Pro 2010 Guidelines Upgrade Kit. Includes ZOLL Administrative Software (ZAS), AED Pro upgrade instructions and a software update acknowledgement card	\$10	\$7.30

Manuals

9650-0350-01	AED Pro Replacement Operator Guide	\$27	\$19.71
9650-0309-01	AED Pro Service Manual	\$55	\$40.15

AED Plus Accessories

Disposables

8900-0807-01	CPR-D accessory kit contains CPR barrier mask, scissors, gloves, prep razor, towel and a moist towelette in a small zip-lock pouch, one each .	\$19	\$13.87
8900-0808-01	CPR-D accessory kit contains CPR barrier mask, scissors, gloves, prep razor, towel and a moist towelette in a small zip-lock pouch, one case of 50 each .	\$800	\$584.0

Miscellaneous

7771-000013-01	AED Plus 2010 Guidelines Upgrade, CD ONLY. Includes ZOLL Administrative Software (ZAS), AED Plus upgrade instructions and a software update acknowledgement card.	\$10	
7771-000011-01	AED Plus 2010 Guidelines Upgrade, Single Kit (CD and One Overlay Label Set). Includes AED Plus upgrade instructions, ZOLL Administrative Software (ZAS) and one overlay label set for modifying icons on the face of the AED Plus, overlay label placement instructions and a software update acknowledgement card.	\$10	
7771-000010-01	AED Plus 2010 Guidelines Upgrade, Ten Kit (CD and Overlay Label Sets). Includes AED Plus upgrade instructions, ZOLL Administrative Software (ZAS) and ten overlay label sets for modifying icons on the face of the AED Plus, overlay label placement instructions and a software update acknowledgement card.	\$100	
7777-000700-01	AED Plus 2010 Guidelines Upgrade, 10 Overlay Labels. Includes 10 overlay label sets for modifying icons on the face of the AED Plus and overlay label placement instructions.	\$100	
7777-0801-01	AED Plus 5.1 Application Software Upgrade Kit. Allows users to upgrade their AED Plus ® to the latest level of software. Allows the AED Plus ® to recognize PEDI PADZ II and perform pediatric rescue. Includes Admin Guide and Upgrade Instructions.	\$25	
8000-0837-01	Large Pelican Case with cut-outs for AED Plus, CPR-D • padz and pedi • padz II	\$219	\$159.87
8000-0836-01	Small Pelican Case with cut-outs for AED Plus ® only	\$199	\$145.27
8000-0802-01	Replacement Softcase	\$105	\$76.65
8000-0806-01	Replacement Softcase - POLICE	\$105	\$76.65
8000-0812-01	Replacement Public Safety PASS Cover designed for CPR-D Padz and accessories	\$55	\$40.15

ZOLL AED Plus - EMS / Public Safety Series

		List Price	Riverside County Fire
8000-0808-01	Replacement Public Access PASS Cover (Graphic Interface Label) designed for CPR-D Padz and accessories	\$55	\$40.15
8000-0803-01	Compact Low Profile Public Safety Cover (not for use with CPR-D Padz and accessories)	\$65	\$40.15
8000-0804-01	Defibrillator Analyzer Adapter Cable - connects AED Plus to defibrillator analyzer	\$105	\$78.66
8000-0819-01	Simulator/Tester -connects to AED Plus to demonstrate operation	\$239	\$174.47
8000-0809-01	Mounting Bracket (used to mount unit on the wall)	\$65	\$47.46
8000-0855	Standard Metal Wall Cabinet	\$199	\$145.27
8000-0738	Standard Metal Wall Cabinet with Strobe Light	\$229	\$167.17
8000-0817	Surface Wall Mounting Box	\$319	\$232.87
8000-0814	Recessed Wall Mounting Box	\$319	\$232.87
8000-0811	Flush Wall Mounting Box	\$319	\$232.87
8000-0856	Clear AED Plus @ Wall Cabinet	\$350	\$255.50
8000-0808-01	RescueNet Code Review Software - Physical copy	\$95	\$69.36
8000-0815	USB IrDA Adapter	\$105	\$76.65
8000-0816	RS-232 IrDA Adapter	\$105	\$76.65
9650-0300-01	Operator's Guide for individual operators or for use as wall poster **	\$6	\$4.38
9650-0301-01	Administration Guide	\$6	\$4.38
8000-0311-01	ZOLL Administration Software, CD-ROM	\$159	\$116.07
9658-0401-01	EMS / Public Safety AED Plus @ Promotional Video - Mpeg file on CD	\$25	\$18.25
9310-0738	AED Plus 3-D Wall Sign	\$14	\$10.22
8000-0825	AED Plus Wall Sign (8 1/2" x 11")	\$11	\$8.03

AED Plus Training and Accessories

AED Plus Trainer 2 Unit

Option Fields

1	2	3	4	5	6	7	8	9	00	11	12	13	14	15	16	17
8	0	0	8	-	0	0	5	0	-	0	1					

The AED Plus Trainer2 can be used by trainers to train users of the AED Plus. Supplied with wireless Remote Controller, one set of CPR-D training electrodes, one pair of replacement gels, 4 D-Cell batteries, 2 AA batteries, Operators Guide, and a (6) six month limited warranty

AED Plus Trainer 2 Unit \$379 \$278.87

The Fully Automatic AED Plus Trainer2 can be used by trainers to train users of the AED Plus. Supplied with wireless Remote Controller, one set of CPR-D training electrodes, one pair of replacement gels, 4 D-Cell batteries, 2 AA batteries, Operators Guide, and a (6) six month limited warranty.

1	2	3	4	5	6	7	8	9	00	11	12	13	14	15	16	17
8	0	0	8	-	0	0	0	0	5	2	-	0	1			

AED Plus Fully Automatic Trainer 2 Unit \$379 \$276.67

Accessories

8900-0804-01	CPR-D • padz Training Electrodes (TO BE USED WITH TRAINER ONLY)— with reusable "Z-design" electrode with CPR hand placement indicator and one (1) pair of disposable adhesive gels. (Note: the disposable gels must be applied to the reusable pad before use.)	\$90	\$65.70
8900-0803-01	Replacement Adhesive gels for CPR-D • padz - Training Electrode replacements, 5 pair.	\$31	\$22.63
8900-000861-01	Trainer Electrode, pedi-padz II (8 pairs per case)	\$129	\$94.17
8008-0007	Trainer2 Wireless Remote Controller with 2 AA batteries (replacement)	\$69	\$50.37
8000-0375-01	ZOLL AED Plus Trainer / Trainer2 Carry Case.	\$85	\$62.06

** Note: Replacement D-cell and AA batteries are not available from ZOLL.

Accessories Cont.

8000-0821	Trainer Phone Cord (replacement)	\$21	\$16.33
8000-0822	Trainer US AC Adapter	\$55	\$40.15
1008-0113-01	Trainer Remote (replacement)	\$166	\$120.45
9650-0304-01	Trainer Operator's Guide (replacement)	\$11	\$8.03
9650-0850-01	AED Plus EMS and Public Safety Video - VHS	\$27	\$19.71
9650-0851-01	AED Plus First Responder Video - VHS	\$27	\$19.71
9658-0413-01	AED Plus Setup and Practice Videos. AED Plus in-service and training DVD collection. Includes videos on in-servicing your AED Plus, setting up the device, and performing single and team rescues with the AED Plus. DVD also contains WMV files allowing users who do not have the capability to play a DVD the ability to view the videos.	\$10	\$7.30

** Note: Batteries & Electrodes must be purchased separately.

AED Plus Demonstration Tools

8000-0834-01	AED Demo Kit. Includes carry bag, manikin torso with head and one CPR-D Demo Pad.	\$399	\$291.27
8000-0847-01	AED Plus Demo Kit Carry Bag	\$149	\$108.77
8000-0835-01	AED Plus Demo Manikin. Includes manikin torso with velcro strips attached and a separate head with hardware for attachment	\$199	\$145.27
8900-5007	CPR-D Demo Pad (TO BE USED WITH CLINICAL UNIT ONLY). Includes one CPR-D Demo Pad (with Velcro strips for attachment to manikin) and y-cable with intelligent CPR puck and connector for simulator.	\$125	\$91.25
8900-0809-01	Replacement CPR-D Demo Pads. Includes a pair of CPR-D replacement electrode pads with tabbed pull-away gel covers without the CPR puck assembly. Can be used to replace worn or frayed pads from complete CPR-D Demo Pad.	\$40	\$29.20
8008-0006-01	Real CPR Help Travel Trainer	\$399	\$291.27

Accessories

8700-0718-01	AutoPulse Transporter	Customized roll stand for easy transport of the AutoPulse	\$395.00	\$383.15
8700-000758-01	AutoPulse Soft Carry Case	Soft-sided carrying case holds AutoPulse Platform, spare battery, spare LifeBand and snoulder restraints.	\$395.00	\$383.15
8700-0710-01	AutoPulse Head Immobilizer	AutoPulse Patient Head Immobilizer. (5 per package)	\$40.00	\$38.80

8700-0717-01	AutoPulse Hygiene Barrier	AutoPulse Hygiene Barrier, one each.	\$12.00	\$11.64
8700-0709-01	AutoPulse Shoulder Restraint	AutoPulse Patient Shoulder Restraint.	\$29.95	\$29.05
8700-0711-01	AutoPulse Backboard Cable Ties	Backboard Restraint Ties, single use. Used to secure the AutoPulse Platform to a standard backboard. (25 per package)	\$19.95	\$19.35
8700-0708-01	AutoPulse Grip Strips	Adhesive backed strips designed to provide a high-friction contact between the AutoPulse Platform and a backboard. Semi-permanent adhesive. (1 set)	\$4.95	\$4.80
9658-0716-01	AutoPulse In-service Training Video (DVD)	AutoPulse In-service Training Video, DVD format.	\$19.95	\$19.35
9650-0717-01	AutoPulse In-service Training Video (VHS)	AutoPulse In-service Training Video, VHS tape format.	\$19.95	\$19.35
8700-0712-01	AutoPulse Soft Stretcher	Extrication stretcher suitable to move patient while AutoPulse is deployed.	\$129.00	\$125.13
8700-0707-01	LifeBand Trainer	Re-usable LifeBand designed for training. NOT FOR PATIENT USE.	\$349.00	\$338.53
8700-0704-01	AutoPulse Power Cord	U.S. standard power cord.	\$10.00	\$9.70
9650-0714-01	AutoPulse User Guide	Describes the operating steps and maintenance requirements for the AutoPulse Platform.	\$30.00	\$29.10
9650-0715-01	AutoPulse Battery Charger User Guide	Describes the operating steps and maintenance requirements for the AutoPulse Battery Charger.	\$25.00	\$24.26
8700-0718-01	AutoPulse Manikin	AutoPulse Manikin	\$185.00	\$179.45

ZOLL Electrodes

		Quantity	Shelf-life	List Price	Riverside County Fire
<u>stat•padz</u>					
<u>Non-CPR Multi-function Electrodes</u>					
8900-4003	stat•padz HVP Multi-Function Electrodes	12 pair/case	24 months	\$479	\$349.67
8900-4004	stat•padz HVP Multi-Function Electrodes	1 pair	24 months	\$55	\$40.15
8900-0802-01	stat•padz II HVP Multi-Function Electrodes	12 pair/case	24 months	\$499	\$364.27
8900-0801-01	stat•padz II HVP Multi-Function Electrodes	1 pair	24 months	\$59	\$43.07
<u>pro•padz</u>					
<u>For Elective and Special Procedures</u>					
8900-2100-01	pro•padz Cardiology Specialty LVP Multi-Function	12 pairs/case	18 months	\$479	\$349.67
8900-2101-01	pro•padz Cardiology Specialty LVP Multi-Function	1 pair	18 months	\$55	\$40.15
8900-2303-01	pro•padz Biphasic Multi-Function Electrodes	12 pairs/case	9 months	\$479	\$349.67
8900-2302-01	pro•padz Biphasic Multi-Function Electrodes	1 pair	9 months	\$55	\$40.15
8900-4005	pro•padz Solid Gel Radiolucent Multi-Function Electrodes	12 pairs/case	12 months	\$695	\$507.35
8900-4006	pro•padz Solid Gel Radiolucent Multi-Function Electrodes	1 pair	12 months	\$65	\$47.45
8900-2105-01	pro•padz LiquidGel Radiolucent Multi-Function Electrodes	12 pairs/case	12 months	\$695	\$507.35
8900-2106-01	pro•padz LiquidGel Radiolucent Multi-Function Electrodes	1 pair	12 months	\$65	\$47.45
8900-4012	pro•padz Sterile Multi-Function Electrodes with 52-inch lead wires	6 pairs/case	12 months	\$285	\$208.05
8900-4013	pro•padz Sterile Multi-Function Electrodes with 52-inch lead wires	1 pair	12 months	\$55	\$40.15
8900-4052-40	pro•padz Sterile Multi-Function Electrodes with 10-foot lead wires	6 pairs/case	12 months	\$405	\$295.65
8900-4055-40	pro•padz Sterile Multi-Function Electrodes with 10-foot lead wires	1 pair	12 months	\$75	\$54.75
<u>pedi•padz</u>					
<u>For Pediatrics</u>					
8900-2065	pedi•padz Pediatric Liquid Gel Multi-Function Electrodes	6 pairs/case	12 months	\$249	\$181.77
8900-2061	pedi•padz Pediatric Liquid Gel Multi-Function Electrodes	1 pair	12 months	\$60	\$43.80
8900-3001-01	pedi•padz Solid Gel Multi-Function Electrodes	1 pair	24 months	\$60	\$43.80
8900-0401	pedi•padz Reduced Energy Electrode	1 pair	24 months	\$110	\$80.30
<u>ECG Monitoring Electrodes</u>					
8900-0003	3 ECG electrodes/pouch (600 electrodes)	200 pouches	24 months	\$120	\$87.60
8900-0005	5 ECG electrodes/pouch (500 electrodes)	100 pouches	24 months	\$100	\$73.00
8900-1003-01	Pediatric ECG electrodes/3 per pouch (300 electrodes)	100 pouches	24 months	\$60	\$43.80
8900-1300-01	V•pak Preconnected V Lead Electrodes for 12 Lead (40 Pouches / Case)	40 pouches	15 months	\$340	\$248.20
8900-0700	30 pouch rectangle liquid gel ECG electrodes (600 electrodes)	20 pouches	24 months	\$120	\$87.60
8900-0701	30 pouch round liquid gel ECG electrodes (600 electrodes, 1.5" diameter)	20 pouches	24 months	\$120	\$87.60
8900-0702	30 pouch rectangle solid gel ECG electrodes (600 electrodes)	20 pouches	24 months	\$120	\$87.60
8900-0703	30 pouch round liquid gel ECG electrodes (600 electrodes, 2" diameter)	20 pouches	24 months	\$120	\$87.60
8900-0704	30 pouch radiolucent ECG electrodes (300 electrodes, 1.5" diameter)	10 pouches	24 months	\$60	\$43.80
8900-0706	30 pouch square liquid gel ECG electrodes (600 electrodes)	20 pouches	24 months	\$120	\$87.60
8900-0707	30 pouch square solid gel ECG electrodes (600 electrodes)	20 pouches	24 months	\$120	\$87.60
8900-0708	30 pouch round solid gel ECG electrodes (600 electrodes, 1.5" diameter)	20 pouches	24 months	\$120	\$87.60
8900-0714	Solid gel, foam ECG electrodes, 4 per pouch, case of 480 electrodes	120 pouches	24 months	\$96.00	\$70.08
8900-0715	Solid gel, foam ECG electrodes, 6 per pouch, case of 600 electrodes	100 pouches	24 months	\$120.00	\$87.60
<u>Electrodes for AEDs</u>					
8900-0807-01	towel and a moist towelette in a small zip-lock pouch, one each	1 each	None	\$19	\$13.87
8900-0808-01	CPR•D accessory kit contains CPR barrier mask, scissors, gloves, prep razor, towel and a moist towelette in a small zip-lock pouch, one case	50 each	None	\$800	\$584.00
8900-0402	CPR stat•padz HVP Multi-Function CPR Electrodes	1 pair	24 months	\$75	\$54.75
<u>Electrodes for Training</u>					
8900-0180	OneStep Training Cable and Electrode. Includes one training cable with CPR sensor and y-connector for simulator connection and one pair of replacement OneStep training CPR A/P electrodes.	1 Pair		\$139	\$101.47
8900-0240-01	OneStep Training Cable and Electrode. Includes one training cable with CPR sensor and y-connector for simulator connection and one pair of replacement CPR A/A pads.	1 Pair		\$139	\$101.47
8900-0185	Replacement OneStep Training CPR A/P Electrodes (8 per case)	8 pair/case		\$99	\$72.27
8900-0245-01	Replacement OneStep Training Electrodes (CPR A/A format) (8 per case)	8 pair/case		\$99	\$72.27
8900-0190	Training CPR stat•padz . Includes one training cable with CPR sensor, Y connector for simulator connection, and one pair of replacement training electrodes.	1 pair		\$89	\$64.97
8900-0195	Replacement Training Electrodes (CPR stat•padz case or II). Includes 3 pairs (Sternum and Apex pad) of replacement electrodes for training CPR stat•padz .	8 pairs/case		\$79	\$57.67
8900-5005	Training Electrodes, Stat Padz	6 pairs/case	24 months	\$80	\$58.40
8900-000862-01	OneStep Pediatric CPR Training Kit	1 Pair		\$139	\$101.47

ZOLL Electrodes

		Quantity	Shelf-life	List Price	Riverside County Fire
8900-000863-01	OneStep Pediatric CPR Replacement Pads	1 Pair		\$99	\$72.27
<u>Electrodes for AED Plus Trainer (non-clinical device)</u>					
8900-0804-01	CPR-D-padz Trainer Electrodes (TO BE USED WITH TRAINER ONLY)-- with reusable "Z-design" electrode with CPR hand placement indicator and one (1) pair of disposable adhesive gels. (Note: the disposable gels must be applied to the reusable pad before use.)	1 pair	12 months	\$90	\$65.70
8900-0803-01	Replacement Adhesive gels for CPR-D-padz - Training Electrode replacements,	5 pairs/case	12 months	\$31	\$22.63
8900-0805-01	Training Electrodes, stat-padz II (6 pairs per case)	6 pairs/case	24 months	\$129	\$94.17
8900-000861-01	Trainer Electrode, pedi-padz II (6 pairs per case)	6 pairs/case	24 months	\$129	\$94.17