

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

961



FROM: Department of Waste Resources

SUBMITTAL DATE:
May 27, 2016

SUBJECT: Authorize the Purchasing Agent to issue a Purchase Order to RDO Equipment Co. for the purchase of one (1) Vermeer TR620 Trommel Screen from other than low bidder for a one time purchase. [All Districts] [Total Cost \$345,446]; 100% Department of Waste Resources Enterprise Funds.

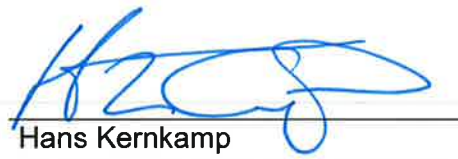
RECOMMENDED MOTION: That the Board of Supervisors:

1. Authorize the Purchasing Agent to issue a Purchase Order to RDO Equipment Co. for the purchase of one (1) Vermeer TR620 Trommel Screen from other than low bidder for \$345,446.08 for FY15/16.

BACKGROUND:

Summary

On December 15, 2015 the County Purchasing Department issued a Request For Quotation on behalf of the Department of Waste Resources for one (1) Current Production Portable Trommel Screen. A total of four (4) vendors submitted bids. RDO Equipment Co. submitted a quote that met all design specifications of the RFQ by quoting a Vermeer TR620 Trommel Screen at a purchase price of \$345,446.08. (continued)


Hans Kernkamp
General Manager-Chief Engineer

| FINANCIAL DATA | Current Fiscal Year: | Next Fiscal Year: | Total Cost: | Ongoing Cost: | POLICY/CONSENT (per Exec. Office) |
|---|----------------------|-------------------|-------------|-------------------------------|--|
| COST | \$ 345,446 | \$ 0.00 | \$ 345,446 | \$ 0.00 | Consent <input type="checkbox"/> Policy <input type="checkbox"/> |
| NET COUNTY COST | \$ 0.00 | \$ 0.00 | \$ 0.00 | \$ 0.00 | |
| SOURCE OF FUNDS: Department of Waste Resources Enterprise Funds: | | | | Budget Adjustment: No | |
| | | | | For Fiscal Year: 15/16 | |

C.E.O. RECOMMENDATION:

APPROVE
BY: 
Steven C. Horn

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

FORM APPROVED COUNTY COUNSEL
BY: ANITA C. WILLIS
DATE: 6-9-16

Departmental Concurrence

PURCHASING & FLEET SERVICES
Lisa Brandl, Director

- A-30
- 4/5 Vote
- Positions Added
- Change Order

Prev. Agn. Ref.:

District: All

Agenda Number:

COUNTY

12-4

**SUBMITTAL TO THE BOARD OF SUPERVISORS, COUNTY OF RIVERSIDE, STATE OF CALIFORNIA
FORM 11: one (1) Vermeer TR620 Trommel Screen from other than low bidder for \$345,446.08 for
FY15/16.**

DATE: May 27, 2016

PAGE: 2 of 2

BACKGROUND:

Summary (continued)

Peterson Pacific representing Terra Select provided an "or equal" quote for a Terra Select DT6 at the second lowest purchase price of \$295,075. The difference in price between the two quotes is \$50,371.08. Power Screen of California representing TEREX provided an "or equal" quote for a TEREX TTS520-3 at the lowest bid purchase price of \$286,092.00. Bejac Corporation representing Komptec provided an "or equal" quote for a MultiStar S3 Screen at the highest purchase price of \$396,036.00.

During the evaluation process of all bids submitted, it was noted that the response from the lowest bidder, Power Screen of California, did not meet the design specification as outlined in the RFQ. Because of this, the Department sought to examine and observe the proposed equipment in use and contacted the bidders for references, location of parts suppliers and lead time, percentage of parts availability for immediate shipment, location of nearest service technician, and number of units in operation in western United States. Both Peterson Pacific and Power Screen of California responded that the equipment models quoted in their respective bids were not currently in use anywhere in the United States, and that all sales of proposed equipment have been made only in Europe. Because the equipment quoted by Peterson Pacific and Power Screen of California are not currently in use in the United States, there is no data from which to base the availability of repair parts for the quoted equipment models. The Department also sought the same clarification from RDO Equipment. RDO Equipment reported that there are currently four (4) of the same type of units proposed in their bid response operating in California. RDO Equipment also stated they have a 90% fill rate within 24 hours for repair parts divided between their Fontana, Riverside, and Lakeside, California parts supply locations. Additionally, RDO Equipment responded that they have a staff of nine (9) Repair Technicians available in Riverside and Fontana, California.

Impact on Residents and Businesses

Purchase of the Vermeer TR620 will better serve the public by allowing for greater operational availability resulting from parts/service support and availability.

SUPPLEMENTAL:

Additional Fiscal Information

Overseas shipping wait time reduces operational availability, and negatively impacts program costs. Based on the department's experience, parts shipping from overseas averages six (6) weeks to two (2) months longer than parts/equipment available locally, and some of the parts may require clearance from U.S. Customs. Additionally, increased shipping costs result in higher maintenance costs than would otherwise be incurred than purchasing locally.

Contract History and Price Reasonableness

The RFQ# WMARC-295 was posted on PublicPurchase.com, the County Purchasing website, and e-mailed to several local equipment dealers.

Four vendors responded to the RFQ, with bids ranging from \$286,092 to \$396,036. The bids were reviewed based on overall cost and ability to provide equipment in accordance to the specifications. Bid evaluation resulted in one of the four bids being disqualified for failure to meet specifications and parts availability. The second vendor's parts are shipped from overseas averaging six (6) weeks to two (2) months longer which negatively impacts program costs. Consequently, the third lowest vendor, RDO Equipment, is the most responsive/responsible vendor, submitting a bid.