

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

370



**FROM:** Riverside County Information Technology

**SUBMITTAL DATE:**  
June 7, 2010

**SUBJECT: APPROVAL OF SOLE SOURCE REQUEST FOR ANNUAL RENEWAL OF MAINTENANCE SOFTWARE AND LICENSING THAT SUPPORT THE PROPERTY MANAGEMENT SYSTEM WITHOUT SECURING COMPETITIVE BIDS**

**RECOMMENDED MOTION:** That the Board of Supervisors:

1. Receive and file notice of the annual software maintenance and licensing without securing competitive bids, in the annual amount of \$555,814, which contains an option to renew the annual renewals for four additional one-year periods, with the following vendors:
  - IBM, \$375,000
  - Allen Systems Group, Inc. - \$43,690
  - Computer Associates, Inc. - \$62,490
  - Compuware - \$45,013
  - BMC Software, Inc. - \$29,621
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459.4, to sign the purchase orders, exercise the renewal option, based on the availability of fiscal funding, and to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation provision that do not exceed the annual CPI rates, for services through 07/01/2015.

(Continued on Page 2)

*[Signature]*  
MATTHEW FRYMIRE  
Chief Information Officer

<b>FINANCIAL DATA</b>	Current F.Y. Total Cost:	\$ 555,814	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	FY 09/10

<b>SOURCE OF FUNDS:</b> RCIT Departmental Budget	<b>Positions To Be Deleted Per A-30</b>	<input type="checkbox"/>
	<b>Requires 4/5 Vote</b>	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:** APPROVE

*Serena Chow*  
by Serena Chow

**County Executive Office Signature:**

**MINUTES OF THE BOARD OF SUPERVISORS**

On motion of Supervisor Buster, seconded by Supervisor Stone and duly carried, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Buster, Tavaglione, Stone and Benoit  
Nays: None  
Absent: Ashley  
Date: June 29, 2010  
xc: RCIT, Purchasing

Kecia Harper-Ihem  
Clerk of the Board  
By: *[Signature]*  
Deputy

**Prev. Agn. Ref.:** 3.30 3/29/05, 3.53 6/3/08 | **District:** All | **Agenda Number:**

**3.56**

Purchasing: *[Signature]* Mark Seiler, Assistant Director  
 Dept't Recomm.:  Consent  Policy  
 Per Exec. Ofc.:  Consent  Policy

**BOARD OF SUPERVISORS**

**FORM 11: APPROVAL OF SOLE SOURCE REQUEST FOR ANNUAL RENEWAL OF MAINTENANCE SOFTWARE AND LICENSING THAT SUPPORT THE PROPERTY MANAGEMENT SYSTEM WITHOUT SECURING COMPETITIVE BIDS**

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**BACKGROUND**

Riverside County Information Technology (RCIT) is currently utilizing various software products to support the County's mainframe systems, including the Property System for the Auditor-Controller, Assessor, and Treasurer Tax Collector. Allen Systems Group, Inc., Computer Associates Inc., IBM, Compuware, and BMC Software, Inc. are the only providers of the various software products, the only vendors to support the existing County mainframe systems, and provide the County with the licensing for continued use of these products. The support services from these vendors provide software upgrades, patches, and escalation support in instances where higher level support is required.

While it is possible to replace these software products with something compatible, it would require the replacement of a complete suite of tools and extensive training for both RCIT and customer base, thus resulting in additional costs and reduction in productivity. This cost and loss of production would not be acceptable to customers such as the Auditor-Controller, Assessor, or Tax Collector who utilize the systems tools.

As the life-cycle for the County's current Property System is expected to end in approximately three to four years, the department that sponsor the County's Property System want to avoid spending the time and/or money in training staff on a new suite of tools that may be replaced. Considering the current status of the Property System, the sponsor departments are calling for a reduction in the costs of operating the system. Continued use of support tools that are familiar and already a part of the operation, as well as the product being offered at a reduced cost, is believed to be the best option for the County.

**PRICE REASONABLENESS**

Through Purchasing negotiations vendors are extending government discounts. Without increasing costs of software licensing, maintenance products and renewals of all products requested. This is a \$300,000 savings over the four year period. This immediate savings is critically important at a time when departments are cutting expenditures.

**REVIEW/APPROVAL:** Purchasing concurs with this request.