

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

335



FROM: DEPARTMENT OF PUBLIC SOCIAL SERVICES

SUBMITTAL DATE:
SEPTEMBER 28, 2010

SUBJECT: PURCHASE OF CISCO IRONPORT EMAIL ENCRYPTION APPLIANCES AND SERVICES

RECOMMENDED MOTION:

That the Board of Supervisors:

1. Approve the purchase of Cisco Ironport Email Encryption appliances and services through Accuvant Inc for a total of \$89,140.75 for a period of three years.
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to exercise the renewal options, based on the availability of fiscal funding, and to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation provision that do not exceed the annual CPI rates.

Susan Loew

Susan Loew, Director

FINANCIAL DATA	Current F.Y. Total Cost:	\$89,140.75	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0.00	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0.00	For Fiscal Year:	10-11

SOURCE OF FUNDS:	Federal Funding: 52.34% State Funding: 47.66% County Funding: 0% Realignment Funding: 0% Other Funding: 0%	Positions To Be Deleted Per A-30	<input type="checkbox"/>
		Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION: APPROVE

BY: *Debra Courmoyer*
Debra Courmoyer

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Stone, seconded by Supervisor Tavaglione and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Buster, Tavaglione, Stone, Benoit and Ashley
Nays: None
Absent: None
Date: October 5, 2010
xc: DPSS, Purchasing, RCIT

Kecia Harper-Ihem
Clerk of the Board
By: *Kathleen Batten*
Deputy

ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD

3.23

Purchasing: *[Signature]* Mark Seiler, Assistant Director
 Departmental Concurrence
[Signature] RCIT
 County Information Technology
 Greg Steward, CTO
 Policy Consent
 Policy Consent
 Dept's Recomm.: Per Exec. Ofc.:

TO: BOARD OF SUPERVISORS

DATE: SEPTEMBER 28, 2010

SUBJECT: PURCHASE OF CISCO IRONPORT EMAIL ENCRYPTION APPLIANCES AND SERVICES

BACKGROUND (Continued):

The Cisco Ironport appliance encrypts email to allow us to secure personally identifiable information (PII). DPSS has been tasked to ensure the privacy and security of PII data through an agreement with the California Department of Health Care Services (DHCS). DHCS entered into a data sharing agreement with the Social Security Administration from which the PII data requirement originate.

We are requesting to use a Los Angeles County agreement with Accuvant, Inc. to make this purchase. In 2008, Los Angeles County released an RFP for an email security solution. Accuvant's proposal was the lowest priced and most responsive. Accuvant was awarded a five year contract on June 16, 2009.

The agreement includes a provision for other governmental entities to utilize the pricing, terms and conditions of Los Angeles County's contract. Pricing is limited to three or five year purchases.

Price Reasonableness: Under the Los Angeles contract, the purchase price (without tax and shipping) is \$85,896. Cisco's list pricing would be \$202,590; their government pricing would be \$173,916.

DPSS wishes to take advantage of the volume discounts offered by the Los Angeles County contract. As Accuvant is the only provider of the Los Angeles County contract, there is no other alternative vendor.

CONCUR/EXECUTE – County Purchasing/ County Information Technology

ATTACHMENT - Sole Source Justification

SL:bt

Date: September 9, 2010
From: Susan Loew, Director of the Department of Public Social Services
To: Board of Supervisors
Via: Purchasing Agent
Subject: Request for a Sole Source Procurement

The below information is provided in support of the Department of Public Social Services requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for a sole source.

Supply/Service being requested:
Purchase of Cisco Ironport

Supplier being requested:
Accuvant

Alternative suppliers that can or might be able to provide supply/service:
There are a number of other possible solutions.

Extent of market search conducted:
We are making this purchase through a Los Angeles County contract. Los Angeles released an RFP in May 2008 and received bids from eight vendors.

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:
The Los Angeles County agreement offers us the chance to obtain volume discounting that would be unavailable to DPSS if we were to purchase Ironport directly.

Reasons why the Department of Public Social Services requires these unique features and what benefit will accrue to the county:

Utilizing Los Angeles' contract will save DPSS \$88,000.

Additionally, the purchase of Ironport ensures we are in compliance with Medi-Cal PII requirements. DPSS is required by the Department of Health Care Services (DHCS) to limit access to SSA data to only authorized employees who need it to perform their official duties. DHCS has provided security procedures relating to protecting the privacy of SSA Personally Identifiable Information (PII). DHCS has developed language for agreements with the each county regarding the use of Medi-Cal PII (including SSA data). The language includes compliance requirements that meet SSA, as well as state and federal privacy and security requirements. The County Department agrees to comply with the Computer Security Safeguards components, including general computer security safeguards, system security controls, audit controls, and business continuity/disaster recovery controls. Included in these controls is the requirement for email encryption.

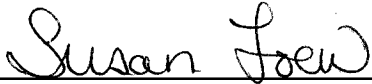
Price Reasonableness:

Under the Los Angeles contract, the purchase price (without tax and shipping) is \$85,896. Cisco's list pricing would be \$202,590; their government pricing would be \$173,916.

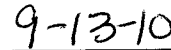
DPSS wishes to take advantage of the volume discounts offered by the Los Angeles County contract. As Accuvant is the only provider of the Los Angeles County contract, there is no other alternative vendor

Does moving forward on this product or service further obligate the county to future similar contractual arrangements?

No.



Department Head Signature



Date

Purchasing Department Comments:

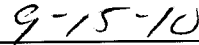
Approve

Approve with Condition/s

Disapprove



Purchasing Agent



Date