

FORM APPROVED COUNTY COUNSEL  
 DATE 10/27/10  
 BY: MARSHAL VICTOR

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
 COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

615



**FROM:** Riverside County Information Technology (RCIT)

**SUBMITTAL DATE:**  
**October 25, 2010**

**SUBJECT:** Approval of a Multi-Year Lease Agreement with IKON Office Solutions, Inc. to provide multi-function devices, maintenance, repair, and consumables for Riverside County Information Technology

**RECOMMENDED MOTION** That the Board of Supervisors:

1. Approve and execute the five (5) year service lease agreement with IKON Office Solutions, Inc. for \$50,000 annually, for a period of five (5) years; and
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to exercise the renewal option, based on the availability of fiscal funding, and to sign amendments that do not change the substantive terms of the agreement, including amendments to the compensation provided the cost adjustments do not exceed the CPI rates.

**BACKGROUND:** Riverside County Information Technology (RCIT) has a fleet of multi-function printer/scanner/fax devices (MFD) that were acquired under a print services agreement in 2004. In November of 2009 Riverside County Purchasing secured a list of newly awarded vendors that were to provide fully managed print services to county departments.

(Continued on Page 2)

Purchasing  
 Mark Seiler, Assistant Director

*Greg R. Stoddard*  
 Greg R. Stoddard  
 Chief Technology Officer

<b>FINANCIAL DATA</b>	Current F.Y. Total Cost: \$50,000	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	Budget Adjustment:	NO
	Annual Net County Cost:	For Fiscal Year:	10/11
<b>SOURCE OF FUNDS:</b> RCIT Operating Budget		<b>Positions To Be Deleted Per A-30</b>	<input type="checkbox"/>
		<b>Requires 4/5 Vote</b>	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:** **APPROVE**

**BY:** *Serena Chow*  
 Serena Chow

**County Executive Office Signature**

Policy  Policy   
 Consent  Consent

**MINUTES OF THE BOARD OF SUPERVISORS**

On motion of Supervisor Stone, seconded by Supervisor Tavaglione and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Buster, Tavaglione, Stone, Benoit and Ashley  
 Nays: None  
 Absent: None  
 Date: November 9, 2010  
 xc: RCIT, Purchasing

Kecia Harper-Ihem  
 Clerk of the Board  
 By: *[Signature]*  
 Deputy

**3.11**

**Prev. Agn. Ref.: 3.17 (4/6/2004) | District: | Agenda Number:**

ATTACHMENTS FILED WITH THE CLERK OF THE BOARD

Form 11

November 2, 2010

Page 2 of 2

**Approval of a Multi-Year Lease Agreement with IKON Office Solutions, Inc. to provide multi-function devices, maintenance, repair, and consumables for Riverside County Information Technology**

**BACKGROUND (Continued)**

RCIT engaged three County awarded vendors to assess RCIT's print environment, configure a print solution that meets RCIT requirements, and provide a cost proposal inclusive of hardware, software, repair, and consumable services. The previous lease was through Hewlett Packard. Purchasing obtained better pricing through a new lease with IKON, who will provide these services at a savings of \$20,000 to RCIT. The new MFD's include standard functions of print, scan, photocopy, fax and E-mail.

**PRICE REASONABLENESS:** Quotes were requested from three of the County awarded vendors, Canon Business Solutions, HP partnered with GST, and IKON Office Solutions, Inc that provide MFDs with maintenance services. The evaluation team required each vendor to demonstrate their ability to provide all the services needed for multifunctional color copiers, black and white copiers, scanners, fax capabilities with fully managed print services. The evaluation team reviewed proposals and IKON Office Solutions, Inc. was selected as the lowest most responsive responsible proposal. With this five (5) year lease agreement, RCIT will obtain a new fleet of MFDs including hardware, software, maintenance, and consumables for approximately \$50,000 annually, with a cost savings to the County in the amount of \$20,000.

**REVIEW/APPROVAL:** Purchasing and County Counsel concurs with this request. The Technology Purchase Information Form was submitted and approved by the Purchasing Director and the County CIO.

to Riverside County Clerk of the Board, Stop 1010  
Post Office Box 1147, Riverside, Ca 92502-1147  
Thank you.

Number: \_\_\_\_\_

## CUSTOMER INFORMATION

Full Legal Name <b>County of Riverside</b>				
Address <b>6147 Rivercrest Drive</b>				
City <b>Riverside</b>	State <b>CA</b>	Zip <b>92507</b>	Contact <b>David Quigney</b>	Phone <b>(951)486-7768</b>
Facsimile Number <b>(951)486-7724</b>		E-mail Address <b>dquigney@riversidecountyIT.org</b>		

This Master Agreement ("Master Agreement") has been written in clear, easy to understand English. When we use the words "you", "your" or "Customer" in this Master Agreement, we mean you, our customer, as indicated above. When we use the words "we", "us", or "our" in this Master Agreement, we mean IKON Office Solutions, Inc. Our corporate office is located at 70 Valley Stream Parkway, Malvern, PA 19355.

- Agreement.** We agree to rent to you, and you agree to rent from us, subject to the terms of this Master Agreement, the personal and intangible property described in any equipment schedule (a "Schedule") executed by you and us and incorporating the terms of this Master Agreement by reference. Each Schedule shall be separately enforceable as a complete and independent agreement, independent of all other Schedules to this Master Agreement. The personal and intangible property described on a Schedule (together with all attachments, replacements, parts, substitutions, additions, repairs, and accessories incorporated in or affixed to the property and any license or subscription rights associated with the property) will be collectively referred to as "Product". The manufacturer and/or vendor of the tangible Product shall be referred to as the "Vendor". To the extent the Product includes intangible property or associated services such as periodic software licenses and prepaid data base subscription rights, such intangible property shall be referred to as the "Software".
- Schedules: Delivery and Acceptance.** Each Schedule that incorporates this Master Agreement shall be governed by the terms and conditions of this Master Agreement, as well as the terms and conditions set forth in such individual Schedule. The termination of this Master Agreement will not affect any Schedule executed prior to the effective date of such termination. When you receive the Product, you agree to inspect it to determine it is in good working order. Scheduled Payments (as specified in the applicable Schedule) will begin on the Product delivery and acceptance date ("Effective Date"). You agree to sign and return to us a delivery and acceptance certificate (which, at our request, may be done electronically) within three (3) business days after any Product is installed.
- Term: Payments.** The first scheduled Payment (as specified in the applicable Schedule) ("Payment") will be due on the Effective Date. The remaining Payments will be due on the same day of each subsequent month, unless otherwise specified on the applicable Schedule. If any Payment or other amount payable under any Schedule is not paid within ten (10) days of its due date, you will pay to us, in addition to that Payment, a one-time late charge of 5% of the overdue Payment (but in no event greater than the maximum amount allowed by applicable law). You also agree to pay all shipping and delivery costs associated with the ownership or use of the Product, which amounts may be included in your Payment or billed separately. You also agree that, except as expressly stated in Section 19 below, THIS IS AN UNCONDITIONAL, NON-CANCELABLE AGREEMENT FOR THE MINIMUM TERM INDICATED ON ANY SCHEDULE TO THIS MASTER AGREEMENT. All payments to us are "net" and are not subject to set off or reduction. You agree that you will remit payments to us in the form of Company Checks, (or Personal Checks in the case of sole proprietorships), Direct Debit or Wires only. You also agree that cash and cash equivalents are not acceptable forms of payment for this Master Agreement or any Schedule and that you will not remit such forms of payment to us. Payment in any other form may delay processing or be returned to you. Furthermore, only you or your authorized agent as approved by us will remit payments to us.
- Product Location: Use and Repair.** You will keep and use the Product only at the Product Location shown in the applicable Schedule. You will not move the Product from the location specified in the applicable Schedule or make any alterations, additions or replacements to the Product without our prior written consent, which consent will not be unreasonably withheld. At your own cost and expense, you will keep the Product eligible for any manufacturer's certification as to maintenance and in compliance with applicable laws and in good condition, except for ordinary wear and tear. You may elect to separately engage us to provide maintenance and support services pursuant to a separate agreement for such purpose ("Maintenance Agreement"). All alterations, additions or replacements will become part of the Product and our property at no cost or expense to us. We may inspect the Product at any reasonable time.
- Taxes and Fees.** In addition to the payments under this Master Agreement, to the extent you are not exempt under applicable law, you agree to pay all applicable taxes, fees (including, without limitation, an administrative fee for the processing of applicable taxes, assessments or fees which may be due and payable under this Master Agreement or any Schedule), and filing costs related to the use of the Product, even if billed after the end of the term of this Master Agreement or any Schedule. If we are required to file and pay property tax, you agree at our discretion, to either (a) reimburse us annually for all personal property and other similar taxes and governmental charges associated with the ownership, possession or use of the Product, or (b) remit to us each billing period our estimate of the pro-rated equivalent of such taxes and governmental charges included in the Payment. In the event that the Payment includes personal property and similar taxes, you acknowledge and agree that such amount represents our estimate of such taxes that will be payable with respect to the Product during the term of this Master Agreement or any Schedule and that we will be entitled to retain any excess collections (which may be profit to us) and, alternatively, that we will bear the risk to the extent the actual taxes exceed what we collected through your estimated payments made pursuant to this paragraph. If you are required to file and pay the taxes directly to the tax collector, we will notify you; and you agree to file all property tax returns and promptly pay all property taxes which may be assessed against the Product. A valid sales and use tax exemption certificate must be provided to us within ninety (90) days of the first invoice to receive a credit/waiver of sales tax.
- Warranties.** We transfer to you, without recourse, for the term of each Schedule, any written warranties made by the Vendor or Software Supplier (as defined in Section 10 of this Master Agreement) with respect to the Product rented pursuant to such Schedule. YOU ACKNOWLEDGE THAT WE DO NOT MANUFACTURE OR DESIGN THE PRODUCT. YOU ACKNOWLEDGE THAT YOU HAVE SELECTED THE PRODUCT BASED ON YOUR OWN JUDGMENT AND YOU HEREBY AFFIRMATIVELY DISCLAIM RELIANCE ON ANY ORAL REPRESENTATION CONCERNING THE PRODUCT MADE TO YOU. However, if you enter into a Maintenance Agreement with us with respect to any Product, no provision, clause or paragraph of this Master Agreement shall alter, restrict, diminish or waive the rights, remedies or benefits that you may have against us under such Maintenance Agreement. WE MAKE NO WARRANTY, EXPRESS OR IMPLIED, AS TO ANY MATTER WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. AS TO US, YOU RENT THE PRODUCT "AS-IS". YOU AGREE THAT, NOTWITHSTANDING ANYTHING TO THE CONTRARY, WE ARE NOT RESPONSIBLE FOR, AND YOU WILL NOT MAKE ANY CLAIM AGAINST US FOR, ANY CONSEQUENTIAL, SPECIAL, OR INDIRECT DAMAGES.
- Loss or Damage.** You are responsible for any theft, destruction of, or damage to, the Product (collectively, "Loss") from any cause at all, whether or not insured, from the time of Product delivery to you until it is delivered to us at the end of the Schedule. You are required to make all Payments even if there is a Loss. You must notify us in writing immediately of any Loss. Then, at our option, you will either (a) repair the Product so that it is in good condition and working order, eligible for any manufacturer's certification, (b) pay us the amounts specified in Section 12 below, or (c) replace the Product with equipment of like age and capacity from us.
- Claims, Liability and Insurance.** (a) To the extent permitted by applicable law, the parties to this Master Agreement will indemnify, defend and hold each other harmless from all claims arising out of the death or bodily injury of any agent, employee or business invitee of the indemnified party or the damage, loss or destruction of any tangible property of the indemnified party to the extent caused by the negligence or intentional acts or omissions of the indemnifying party. (b) Because you have sole possession and control of the Product, you are responsible for any damage, injury or loss caused by (or to) the Product resulting from the use, misuse or possession of the Product or any accident or other casualty relating to the Product. We are responsible for damage or injury to third persons to the extent the damage or injury is caused by our negligent acts or omissions. You agree to maintain insurance to cover the Product for all types of loss, including, without limit, theft,

in an amount not less than the full replacement value and you will name us as an additional insured and loss payee on your insurance policy. Such insurance will provide that we will be given thirty (30) days advance notice of any cancellation. You agree to provide us with evidence of such insurance in a form reasonably satisfactory to us. If you are self-insured with respect to the Product, you shall maintain during the term of each Schedule to this Master Agreement a self-insurance program reasonably satisfactory to us and shall provide to us evidence of such program. In the event of loss or damage to the Product, you agree to remain responsible for the payment obligations under this Master Agreement until the payment obligations are fully satisfied.

9. **Title, Recording.** We are the owner of and will hold title to the Product (except for any Software). You will keep the Product free of all liens and encumbrances. Except as reflected on any Schedule, you agree that this Master Agreement is a true rental. However, if any Schedule is deemed to be intended for security, you hereby grant to us a purchase money security interest in the Product covered by the applicable Schedule (including any replacements, substitutions, additions, attachments and proceeds) as security for the payment of the amounts under each Schedule. You authorize us to file a copy of this Master Agreement and/or any Schedule as a financing statement, and you agree to promptly execute and deliver to us any financing statements covering the Product that we may reasonably require; provided, however, that you hereby authorize us to file any such financing statement without your authentication to the extent permitted by applicable law.
10. **Software or Intangibles.** To the extent that the Product includes Software, you understand and agree that we have no right, title or interest in the Software, and you will comply throughout the term of this Master Agreement with any license and/or other agreement ("Software License") entered into with the supplier of the Software ("Software Supplier"). You are responsible for entering into any Software License with the Software Supplier no later than the Effective Date.
11. **Default.** Each of the following is a "Default" under this Master Agreement and All Schedules: (a) you fail to pay any Payment or any other payment within thirty (30) days of its due date, (b) any representation or warranty made by you in this Master Agreement is false or incorrect and/or you do not perform any of your other obligations under this Master Agreement or any Schedule and/or in any other agreement with us or with any of our affiliates and this failure continues for ten (10) days after we have notified you of it, or (c) you become insolvent, you dissolve or are dissolved, or you assign your assets for the benefit of your creditors, or you file or have filed against you any bankruptcy or reorganization proceeding.
12. **Remedies.** If a Default occurs, we may do one or more of the following: (a) we may cancel or terminate this Master Agreement and/or any or all Schedules, and/or any or all other agreements that we have entered into with you; (b) we may require you to immediately pay to us, as compensation for loss of our bargain and not as a penalty, a sum equal to (i) all past due Payments and all other amounts then due and payable under this Master Agreement or any Schedule; and (ii) all unpaid Payments for the remainder of the term of each Schedule plus our anticipated value of the Product at the end of the initial term of any Schedule (or any renewal of such Schedule), such unpaid Payments and anticipated value to be discounted to present value at a rate equal to 6% per year to the date of default. We agree to apply the net proceeds (as specified below in this Section) of any disposition of the Product to the amounts that you owe us; (c) we may require you to deliver the Product to us as set forth in Section 14; (d) we or our representative may peacefully repossess the Product without court order and you will not make any claims against us for damages or trespass or any other reason; (e) we may exercise any and all other rights or remedies available to a lender, secured party or lessor under the Uniform Commercial Code ("UCC"), including without limit, those set forth in Article 2A of the UCC, and at law or in equity; (f) immediately terminate your right to use the Software including the disabling (on-site or by remote communication) of any Software; (g) demand the immediate return and obtain possession of the Software and re-license the Software at a public or private sale; (h) cause the Software Supplier to terminate the Software License, support and other services under the Software License, and/or (i) at our option, sell, re-lease, or otherwise dispose of the Product under such terms and conditions as may be acceptable to us in our discretion. You agree to pay all of our costs of enforcing our rights against you, including reasonable attorneys' fees, and all costs related to the sale or disposition of the Product including, without limit, incidental damages expended in the repossession, repair, preparation and advertisement for sale or lease or other disposition of the Product. If we take possession of the Product (or any Software, if applicable), we agree to sell or otherwise dispose of it with or without notice, at a public or private disposition and to apply the net proceeds (after we have deducted all costs, including reasonable attorneys' fees) to the amounts that you owe us. You agree that if notice of sale is required by law to be given, five (5) days notice shall constitute reasonable notice. You will remain responsible for any deficiency that is due after we have applied any such net proceeds.
13. **Assignment.** YOU HAVE NO RIGHT TO SELL, TRANSFER, ENCUMBER, SUBLET OR ASSIGN THE PRODUCT OR THIS MASTER AGREEMENT OR ANY SCHEDULE WITHOUT OUR PRIOR WRITTEN CONSENT (which consent shall not be unreasonably withheld). You agree that we may sell or assign all or a portion of our interests in the Product and/or this Master Agreement or any Schedule without notice to you even if less than all the Payments have been assigned. In that event, the assignee will have such rights as we assign to them but none of our obligations (we will keep those obligations) and the rights of the assignee will not be subject to any claims, defenses or set offs that you may have against us. If you have entered into a Maintenance Agreement or supply agreement with us, such agreements will remain in full force and effect with us and will not be affected by any such assignment. You agree to acknowledge any such assignment in writing if so requested and to keep a complete and accurate record of all such assignments in a manner that complies with Section 149(a) of the Internal Revenue Code, and the regulations promulgated thereunder.
14. **Renewal, Return of Product.** After the Minimum Term or any extension of any Schedule to this Master Agreement, such Schedule will automatically renew on a month-to-month basis unless either party notifies the other in writing at least thirty (30) days prior to the expiration of the Minimum Term or extension of such Schedule; provided, however, that at any time during any month-to-month renewal, we have the right, upon thirty (30) days notice, to demand that you return the Product to us in accordance with the terms of this Section 14. During any month-to-month renewal, you shall pay the Minimum Payment each month until the Product is returned to us in accordance with the provisions hereof. Notwithstanding the foregoing, nothing herein is intended to provide, nor shall be interpreted as providing, (a) you with a legally enforceable option to extend or renew the terms of this Master Agreement or any Schedule, or (b) us with a legally enforceable option to compel any such extension or renewal. At the end of or upon termination of each Schedule, you will immediately return the Product subject to such expired Schedule to us (or our designee), to the location designated by us, in as good condition as when you received it, except for ordinary wear and tear. We will bear shipping charges so long as replacement equipment is selected from IKON. Otherwise, you will bear all shipping, de-installing, and crating expenses of the Product and will insure the Product for its full replacement value during shipping. You shall ensure that you securely remove all data from all disk drives or magnetic media prior to returning the Product under this Master Agreement or any Schedule. You are solely responsible for selecting an appropriate removal standard that meets your business needs.
15. **Miscellaneous.** It is the intent of the parties that this Master Agreement and any Schedule shall be deemed and constitute a "finance lease" as defined under and governed by Article 2A of the UCC. You agree that the terms and conditions contained in this Master Agreement and in each Schedule make up the entire agreement between us regarding the rental of the Product and supersede all prior written or oral communications, understandings or agreements between the parties relating to the subject matter contained herein, including without limitation, purchase orders. Any purchase order, or other ordering documents, will not modify or affect this Master Agreement or any Schedule, nor have any other legal effect and shall serve only the purpose of identifying the equipment ordered. You authorize us to supply any missing "configure to order" number ("CTO"), other equipment identification numbers (including, without limit, serial numbers), agreement/schedule identification numbers and/or dates in this Master Agreement or any Schedule. You acknowledge that you have not been induced to enter into this Master Agreement by any representation or warranty not expressly set forth in this Master Agreement. Neither this Master Agreement nor any Schedule is binding on us until we sign it. Any change in any of the terms and conditions of this Master Agreement or any Schedule must be in writing and signed by us. If we delay or fail to enforce any of its rights under this Master Agreement with respect to any or all Schedules, we will still be able to enforce those rights at a later time. All notices shall be given in writing and sent either (a) by certified mail or recognized overnight delivery service, postage prepaid, addressed to the party receiving the notice at the address shown on the front of this Master Agreement, or (b) by facsimile transmission, with oral confirmation, to the facsimile number shown below such party's signature on this Master Agreement. Either party may change its address or facsimile number by giving written notice of such change to the other party. Notices shall be effective on the date sent. Each of our respective rights and indemnities will survive the termination of this Master Agreement and each Schedule. If more than one customer has signed this Master Agreement or any Schedule, each customer agrees that its liability is joint and several. It is the express intent of the parties not to violate any applicable usury laws or to exceed the maximum amount of time price differential or interest, as applicable, permitted to be charged or collected by applicable law, and any such excess payment will be applied to Payments in the order of maturity, and any remaining excess will be refunded to you. We make no representation or warranty of any kind, express or implied, with respect to the legal, tax or accounting treatment of this Master Agreement and any Schedule and you acknowledge that we are an independent contractor and not your fiduciary. You will obtain your own legal, tax and accounting advice related to this Master Agreement or any Schedule and make your own determination of the proper lease term for accounting purposes. We may receive compensation from the manufacturer or supplier of the Product in order to enable us to reduce the cost of renting the Product to you under this Master Agreement or any Schedule below what we otherwise would charge. If we received such compensation, the reduction in the cost of renting the Product is reflected in the Minimum Payment specified herein. If you so request, and we permit the early termination of this Master Agreement or any Schedule, you agree to pay a fee for such privilege. You authorize us or our agent to obtain credit reports and make credit inquiries regarding you and your financial condition and to provide your information, including payment history, to our assignee and third parties having an economic interest in this Master Agreement, any Schedule or the Product.
16. **Governing Law, Jurisdiction, Waiver of Trial By Jury and Certain Rights and Remedies Under The Uniform Commercial Code.** YOU AGREE THAT THIS MASTER AGREEMENT AND ANY SCHEDULES WILL BE GOVERNED UNDER THE APPLICABLE LAW FOR THE STATE OF CALIFORNIA. YOU ALSO CONSENT TO THE VENUE AND NON-EXCLUSIVE JURISDICTION OF ANY COURT LOCATED IN THE COUNTY OF RIVERSIDE AND THE STATE WHERE YOUR PRICIPAL PLACE OF BUSINESS IS LOCATED TO RESOLVE ANY CONFLICT UNDER THIS MASTER AGREEMENT. THE PARTIES TO THIS MASTER AGREEMENT EACH WAIVE THE RIGHT TO A TRIAL BY JURY IN THE EVENT OF A LAWSUIT. TO THE EXTENT PERMITTED BY APPLICABLE LAW, YOU WAIVE ANY AND ALL RIGHTS AND REMEDIES CONFERRED UPON A CUSTOMER OR LESSEE BY ARTICLE 2A OF THE UCC THAT YOU MAY HAVE AGAINST US (BUT NOT AGAINST THE MANUFACTURER, ANY VENDOR OF THE PRODUCT).

  
Customer Initials

17. **Counterparts; Facsimiles.** Each Schedule may be executed in counterparts. The counterpart which has our original signature and/or is in our possession shall constitute chattel paper as that term is defined in the UCC and shall constitute the original agreement for all purposes, including, without limitation, (a) any hearing, trial or proceeding with respect to such Schedule, and (b) any determination as to which version of such Schedule constitutes the single true original item of chattel paper under the UCC. If you sign and transmit a Schedule to us by facsimile, the facsimile copy, upon execution by us, shall be binding upon the parties. You agree that the facsimile of a Schedule manually signed by us, when attached to the facsimile copy signed by you, shall constitute the original agreement for all purposes, including, without limitation, those outlined above in this Section. You agree to deliver to us upon our request the counterpart of such Schedule containing your original manual signature.
18. **Essentiality.** During the term of this Master Agreement and any Schedule, the Product will be used solely for the purpose of performing one or more governmental or proprietary functions consistent with the permissible scope of your authority. You represent and warrant that the use of the Product is essential to performing such governmental or proprietary functions.
19. **Non-Appropriation/Non-Substitution.** (a) If all of the following shall occur: (i) your governing body fails to appropriate sufficient monies in any fiscal year for rentals or other payments due under any Schedule to this Master Agreement for any equipment which will perform services and functions which in whole or in part are essentially the same services and functions performed by the Product covered by any such Schedule, (ii) other funds are not available for such payments, and (iii) the non-appropriation of funds did not result from any act or failure to act on your part, then a "Non-Appropriation" shall be deemed to have occurred. (b) If a Non-Appropriation occurs, then: (i) you must give us immediate notice of such Non-Appropriation and provide written notice of such failure by your governing body at least sixty (60) days prior to the end of the then current fiscal year or if Non-Appropriation has not occurred by such date, immediately upon Non-Appropriation, (ii) no later than the last day of the fiscal year for which appropriations were made for the rental due under any Schedule to this Master Agreement (the "Return Date"), you shall return to us all, but not less than all, of the Product covered by such Schedule to this Master Agreement, at your sole expense, in accordance with the terms hereof; and (iii) any Schedule to this Master Agreement shall terminate on the Return Date without penalty or expense to you and you shall not be obligated to pay the rentals beyond such fiscal year, provided that (A) you shall pay any and all rentals and other payments due up through the end of the last day of the fiscal year for which appropriations were made and (B) you shall pay month-to-month rent at the rate set forth in any such Schedule for each month or part thereof that you fail to return the Product as required herein. (c) Upon any such Non-Appropriation, upon our request, you will provide, upon our request, an opinion of independent counsel (who shall be reasonably acceptable to us), in form reasonably acceptable to us, confirming the Non-Appropriation and providing reasonably sufficient proof of such Non-Appropriation.
20. **Funding Intent.** You represent and warrant to us that you presently intend to continue this Master Agreement and any Schedule hereto for the entire term of such Schedule and to pay all rentals relating to such Schedule and to do all things lawfully within your power to obtain and maintain funds from which the rentals and all other payments owing under such Schedule may be made. The parties acknowledge that appropriation for rentals is a governmental function to which you cannot contractually commit yourself in advance and this Master Agreement shall not constitute such a commitment. To the extent permitted by law, the person or entity in charge of preparing your budget will include in the budget request for each fiscal year during the term of each Schedule, respectively, to this Master Agreement an amount equal to the rentals (to be used for such rentals) to become due in such fiscal year, and will use all reasonable and lawful means available to secure the appropriation of money for such fiscal year sufficient to pay all rentals coming due during such fiscal year.
21. **Authority and Authorization.** (a) You represent and warrant to us that: (i) you are a State or political subdivision of a State, as those terms are defined in Section 103 of the Internal Revenue Code; (ii) you have the power and authority to enter into this Master Agreement and all Schedules to this Master Agreement; (iii) this Master Agreement and all Schedules to this Master Agreement have been duly authorized, executed and delivered by you and constitute valid, legal and binding agreement(s) enforceable against you in accordance with their terms; and (iv) no further approval, consent or withholding of objections is required from any governmental authority with respect to this Master Agreement or any Schedule to this Master Agreement. (b) If and to the extent required by us, you agree to provide us with an opinion of independent counsel (who shall be reasonably acceptable to us), substantially in the form attached hereto as Exhibit A, confirming the foregoing and other related matters. (c) You agree to take all required actions and to file all necessary forms, including IRS Forms 8038-G or 8038-GC, as applicable, to preserve the tax exempt status of this Master Agreement and all Schedules thereto. (d) You agree to provide us with any other documents that we may reasonably request in connection with the foregoing and this Master Agreement.

IN WITNESS WHEREOF, the parties have executed this Master Agreement as of the dates set forth below.

**THE PERSON SIGNING THIS AGREEMENT ON BEHALF OF THE CUSTOMER REPRESENTS THAT HE/SHE HAS THE AUTHORITY TO DO SO.**

<p><b>CUSTOMER</b> By: <input checked="" type="checkbox"/> <u>Marion Ashley</u> Authorized Signer Signature Printed Name: <u>MARION ASHLEY</u> Title: <u>CHAIRMAN, BOARD OF SUPERVISORS</u> Date: <u>NOV 09 2010</u> Facsimile Number: _____</p>	<p>Accepted by: <b>IKON OFFICE SOLUTIONS, INC.</b> By: _____ Authorized Signer Signature Printed Name: _____ Title: _____ Date: _____ Facsimile Number: _____</p>
--	---

ATTEST:

KECIA HARPER-IHEM, Clerk

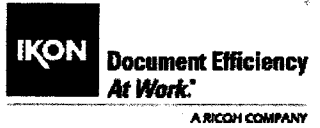
By: [Signature]  
DEPUTY

FORM APPROVED COUNTY COUNSEL

BY: [Signature] DATE: 10/27/10  
MARSHAL VICTOR

NOV 09 2010 3.11

**Product Schedule**



Product Schedule Number: \_\_\_\_\_  
 Master Agreement Number: \_\_\_\_\_

This Product Schedule ("Schedule") is made part of the Master Agreement ("Master Agreement") identified on this Schedule between IKON Office Solutions, Inc. ("we" or "us") and COUNTY OF RIVERSIDE

, as Customer ("Customer" or "you"). All terms and conditions of the Master Agreement are incorporated into this Schedule and made a part hereof. It is the intent of the parties that this Schedule be separately enforceable as a complete and independent agreement, independent of all other Schedules to the Master Agreement.

**CUSTOMER INFORMATION**

<b>COUNTY OF RIVERSIDE</b>				<b>DAVID QUIGNEY</b>			
Customer (Bill To) 6147 RIVERCREST DRIVE, SUITE A				Billing Contact Name 4080 LEMON STREET, 10TH FLOOR			
Product Location Address RIVERSIDE RIVERSIDE CA 92507				Billing Address (if different from location address) RIVERSIDE RIVERSIDE CA 92502			
City	County	State	Zip	City	County	State	Zip
Billing Contact Telephone Number (951)486-7768			Billing Contact Facsimile Number (951)486-7724		Billing Contact E-Mail Address DQUIGNEY@RIVERSIDECOUNTYIT.ORG		

**PRODUCT DESCRIPTION ("Product")**

Qty	Product Description: Make & Model
6	RICOH, MP4001 SP DIGITAL B/W DEVICES
1	RICOH, MPC3300 SP DIGITAL COLOR DEVICE
3	RICOH, MPC4000 SP DIGITAL COLOR DEVICES
1	RICOH, MPC4000 SP DIGITAL COLOR DEVICE
4	RICOH, MPC2030 DIGITAL COLOR DEVICES
1	RICOH, MP171 SP DIGITAL B/W DEVICE
2	RICOH, MP171 SP DIGITAL B/W DEVICES

Qty	Product Description: Make & Model
3	15 AMP FAX SEG 1
15	15 AMP NETWORK FILTER

**PAYMENT SCHEDULE**

<b>Minimum Term</b> (months)  60	<b>Minimum Payment</b> (Without Tax)  \$2228.41	<b>Minimum Payment Billing Frequency</b> <input checked="" type="checkbox"/> Monthly <input type="checkbox"/> Quarterly <input type="checkbox"/> Other: _____	<b>Advance Payment</b> <input type="checkbox"/> 1 <sup>st</sup> Payment <input type="checkbox"/> 1 <sup>st</sup> & Last Payment <input type="checkbox"/> Other: _____
---	--	--	--

Sales Tax Exempt:  Yes (Attach Exemption Certificate)      Customer Billing Reference Number (P.O. #, etc.) \_\_\_\_\_  
 Addendum(s) attached:  Yes (check if yes and indicate total number of pages: \_\_\_\_\_)

**TERMS AND CONDITIONS**

- The first Payment will be due on the Effective Date.
- You, the undersigned Customer, have applied to us to rent the above-described items ("Product") for commercial (non-consumer) purposes. Except with respect to the express non-appropriations rights set forth in the Agreement, **THIS IS AN UNCONDITIONAL, NON-CANCELABLE AGREEMENT FOR THE MINIMUM TERM INDICATED ABOVE.** If we accept this Schedule, you agree to rent the above Product from us, and we agree to rent such Product to you, on all the terms hereof, including the Terms and Conditions on the Master Agreement. **THIS WILL ACKNOWLEDGE THAT YOU HAVE READ AND UNDERSTAND THIS SCHEDULE AND THE MASTER AGREEMENT AND HAVE RECEIVED A COPY OF THIS SCHEDULE AND THE MASTER AGREEMENT.**

3. Additional Provisions (if any) are: \_\_\_\_\_

THE PERSON SIGNING THIS AGREEMENT ON BEHALF OF THE CUSTOMER REPRESENTS THAT HE/SHE HAS THE AUTHORITY TO DO SO.

CUSTOMER By: <input checked="" type="checkbox"/> <u>Marian Asaley</u> Authorized Signer Signature Printed Name: <b>CHAIRMAN, BOARD OF SUPERVISORS</b> Title: <u>ATTESI</u> Date: <u>NOV 09 2010</u>	Accepted by: <b>IKON OFFICE SOLUTIONS, INC.</b> By: _____ Authorized Signer Signature Printed Name: _____ Title: _____ Date: _____
--	---

KECIA HARPER-IHEM, Clerk

By: [Signature]  
 DEPUTY

NOV 09 2010 3.11

**SALES ORDER / SERVICE ORDER**

Master Sale Agreement Date   
 Master Maintenance Agreement Date   
 Master Maintenance and Sale Agreement Date

**CUSTOMER INFORMATION**

Legal Name	COUNTY OF RIVERSIDE - IT DEPARTMENT			Contact	DAVID QUIGNEY		
Bill To Address	4080 LEMON STREET, 10TH FLOOR			Install Address	6147 RIVERCREST DRIVE, SUITE A		
City	RIVERSIDE	State	CA	Zip	92502	City	RIVERSIDE
		State	CA	Zip	92507		

This is an Order made pursuant and subject to the terms and conditions of the above referenced Master Agreement(s) between Customer and IKON Office Solutions, Inc. The signature below indicates that the Customer accepts all terms and conditions of the applicable Master Agreement(s) for this sale, including but not limited to the terms and conditions set forth in the Master Agreement(s) and any Exhibit A thereto, all of which are incorporated herein by reference and made part of this Order. This Order is not valid unless and until signed by an Authorized Manager of IKON Office Solutions, Inc.

**PRODUCT DESCRIPTION**

**Check all that apply**

Make / Model / Serial Number	Service Level	Connected
(4) RICOH MPC4000 SPF DIGITAL COLOR DEVICE	Silver	Yes
(1) RICOH MPC3300 SPF DIGITAL COLOR DEVICE	Silver	Yes
(4) RICOH MPC2030 DIGITAL COLOR DEVICE	Silver	Yes

Additional Product Description page(s) attached

Professional Services fees included

Fixed Service Charge

Sales Tax Exempt  
(\*Must attach valid Exemption Certificate)

**Service Levels**

**Gold:** Includes all supplies and staples. Excludes paper.  
**Silver:** Includes all supplies. Excludes paper and staples.  
**Bronze:** Parts and labor only. Excludes paper, staples and supplies.  
**PlusPak:** Toner, parts and labor (See Exhibit A, Sec. 12). Excludes paper, staples and MA Kits.

**EQUIPMENT CHARGES**

Total Product Purchase Price

\$0.00

*Excludes Tax*

**SERVICE CHARGES**

*For Gold, Silver and Bronze*

Total Service Charges <i>Per Base Billing Frequency</i>	Minimum Term	Guaranteed Minimum Volume <i>Per Base Billing Frequency</i>	Cost of Additional Images	
\$0.00	60 Mos	B&W 0	B&W .0105	Quarterly
Base Billing Frequency	Quarterly	Color 0	Color .06	

Additional Provisions

**CUSTOMER**

Authorized Signature *Marion Ashley*

Signature Printed Name MARION ASHLEY

Title CHAIRMAN, BOARD OF SUPERVISORS

ATTEST  
 Date KECIA HARPER NOV 9 2010  
 By *Kecia Harper*  
 DEPUTY

**IKON OFFICE SOLUTIONS, INC.**

Authorized Signature

Signature Printed Name

Title

Date



NOV 09 2010 3:11

**SALES ORDER / SERVICE ORDER**

Master Sale Agreement Date   
 Master Maintenance Agreement Date   
 Master Maintenance and Sale Agreement Date

**CUSTOMER INFORMATION**

Legal Name	COUNTY OF RIVERSIDE - IT DEPARTMENT	Contact	DAVID QUIGNEY
Bill To Address	4080 LEMON STREET, 10TH FLOOR	Install Address	6147 RIVERCREST DRIVE, SUITE A
City	RIVERSIDE	State	CA
Zip	92502	City	RIVERSIDE
		State	CA
		Zip	92507

This is an Order made pursuant and subject to the terms and conditions of the above referenced Master Agreement(s) between Customer and IKON Office Solutions, Inc. The signature below indicates that the Customer accepts all terms and conditions of the applicable Master Agreement(s) for this sale, including but not limited to the terms and conditions set forth in the Master Agreement(s) and any Exhibit A thereto, all of which are incorporated herein by reference and made part of this Order. This Order is not valid unless and until signed by an Authorized Manager of IKON Office Solutions, Inc.

**PRODUCT DESCRIPTION** **Check all that apply**

Make / Model / Serial Number	Service Level	Connected	
(6) RICOH. MP4001 SP DIGITAL B/W DEVICE	Silver	Yes	<input type="checkbox"/> Additional Product Description page(s) attached
(3) RICOH. MP171 SP DIGITAL B/W DEVICE	Silver	Yes	<input type="checkbox"/> Professional Services fees included
	Gold	Yes	<input checked="" type="checkbox"/> Fixed Service Charge
			<input type="checkbox"/> Sales Tax Exempt (*Must attach valid Exemption Certificate)
			<b>Service Levels</b>
			<b>Gold:</b> Includes all supplies and staples. Excludes paper.
			<b>Silver:</b> Includes all supplies. Excludes paper and staples.
			<b>Bronze:</b> Parts and labor only Excludes paper, staples and supplies.
			<b>PlusPak:</b> Toner, parts and labor (See Exhibit A, Sec. 12). Excludes paper, staples and MA Kits.

**EQUIPMENT CHARGES**

Total Product Purchase Price	\$0.00
Excludes Tax	

**SERVICE CHARGES**  
*For Gold, Silver and Bronze*

Total Service Charges <i>Per Base Billing Frequency</i>	Minimum Term	Guaranteed Minimum Volume <i>Per Base Billing Frequency</i>	Cost of Additional Images
\$0.00	60 Mos	B&W 0	B&W .0077 Quarterly
Base Billing Frequency	Quarterly	Color N/A	Color N/A

Additional Provisions

**CUSTOMER**

Authorized Signature *Marion Ashley*

Signature Printed Name **MARION ASHLEY**

Title **CHAIRMAN, BOARD OF SUPERVISORS**

ATTEST:

Date **KECIA HARPER-HEMOC 10/9 2010**

By *[Signature]*  
DEPUTY

**IKON OFFICE SOLUTIONS, INC.**

Authorized Signature

Signature Printed Name

Title

Date





to Riverside County Clerk of the Board, Stop 1010  
Post Office Box 1147, Riverside, Ca 92502-1147

Thank you.

Number: \_\_\_\_\_

## CUSTOMER INFORMATION

Full Legal Name <b>County of Riverside</b>				
Address <b>6147 Rivercrest Drive</b>				
City <b>Riverside</b>	State <b>CA</b>	Zip <b>92507</b>	Contact <b>David Quigney</b>	Phone <b>(951)486-7768</b>
Facsimile Number <b>(951)486-7724</b>		E-mail Address <b>dquigney@riversidecountyIT.org</b>		

This Master Agreement ("Master Agreement") has been written in clear, easy to understand English. When we use the words "you", "your" or "Customer" in this Master Agreement, we mean you, our customer, as indicated above. When we use the words "we", "us", or "our" in this Master Agreement, we mean IKON Office Solutions, Inc. Our corporate office is located at 70 Valley Stream Parkway, Malvern, PA 19355.

- Agreement.** We agree to rent to you, and you agree to rent from us, subject to the terms of this Master Agreement, the personal and intangible property described in any equipment schedule (a "Schedule") executed by you and us and incorporating the terms of this Master Agreement by reference. Each Schedule shall be separately enforceable as a complete and independent agreement, independent of all other Schedules to this Master Agreement. The personal and intangible property described on a Schedule (together with all attachments, replacements, parts, substitutions, additions, repairs, and accessories incorporated in or affixed to the property and any license or subscription rights associated with the property) will be collectively referred to as "Product". The manufacturer and/or vendor of the tangible Product shall be referred to as the "Vendor". To the extent the Product includes intangible property or associated services such as periodic software licenses and prepaid data base subscription rights, such intangible property shall be referred to as the "Software".
- Schedules, Delivery and Acceptance.** Each Schedule that incorporates this Master Agreement shall be governed by the terms and conditions of this Master Agreement, as well as the terms and conditions set forth in such individual Schedule. The termination of this Master Agreement will not affect any Schedule executed prior to the effective date of such termination. When you receive the Product, you agree to inspect it to determine it is in good working order. Scheduled Payments (as specified in the applicable Schedule) will begin on the Product delivery and acceptance date ("Effective Date"). You agree to sign and return to us a delivery and acceptance certificate (which, at our request, may be done electronically) within three (3) business days after any Product is installed.
- Term, Payments.** The first scheduled Payment (as specified in the applicable Schedule) ("Payment") will be due on the Effective Date. The remaining Payments will be due on the same day of each subsequent month, unless otherwise specified on the applicable Schedule. If any Payment or other amount payable under any Schedule is not paid within ten (10) days of its due date, you will pay to us, in addition to that Payment, a one-time late charge of 5% of the overdue Payment (but in no event greater than the maximum amount allowed by applicable law). You also agree to pay all shipping and delivery costs associated with the ownership or use of the Product, which amounts may be included in your Payment or billed separately. You also agree that, except as expressly stated in Section 19 below, THIS IS AN UNCONDITIONAL, NON-CANCELABLE AGREEMENT FOR THE MINIMUM TERM INDICATED ON ANY SCHEDULE TO THIS MASTER AGREEMENT. All payments to us are "net" and are not subject to set off or reduction. You agree that you will remit payments to us in the form of Company Checks, (or Personal Checks in the case of sole proprietorships), Direct Debit or Wires only. You also agree that cash and cash equivalents are not acceptable forms of payment for this Master Agreement or any Schedule and that you will not remit such forms of payment to us. Payment in any other form may delay processing or be returned to you. Furthermore, only you or your authorized agent as approved by us will remit payments to us.
- Product Location, Use and Repair.** You will keep and use the Product only at the Product Location shown in the applicable Schedule. You will not move the Product from the location specified in the applicable Schedule or make any alterations, additions or replacements to the Product without our prior written consent, which consent will not be unreasonably withheld. At your own cost and expense, you will keep the Product eligible for any manufacturer's certification as to maintenance and in compliance with applicable laws and in good condition, except for ordinary wear and tear. You may elect to separately engage us to provide maintenance and support services pursuant to a separate agreement for such purpose ("Maintenance Agreement"). All alterations, additions or replacements will become part of the Product and our property at no cost or expense to us. We may inspect the Product at any reasonable time.
- Taxes and Fees.** In addition to the payments under this Master Agreement, to the extent you are not exempt under applicable law, you agree to pay all applicable taxes, fees (including, without limitation, an administrative fee for the processing of applicable taxes, assessments or fees which may be due and payable under this Master Agreement or any Schedule), and filing costs related to the use of the Product, even if billed after the end of the term of this Master Agreement or any Schedule. If we are required to file and pay property tax, you agree at our discretion, to either (a) reimburse us annually for all personal property and other similar taxes and governmental charges associated with the ownership, possession or use of the Product, or (b) remit to us each billing period our estimate of the pro-rated equivalent of such taxes and governmental charges included in the Payment. In the event that the Payment includes personal property and similar taxes, you acknowledge and agree that such amount represents our estimate of such taxes that will be payable with respect to the Product during the term of this Master Agreement or any Schedule and that we will be entitled to retain any excess collections (which may be profit to us) and, alternatively, that we will bear the risk to the extent the actual taxes exceed what we collected through your estimated payments made pursuant to this paragraph. If you are required to file and pay the taxes directly to the tax collector, we will notify you; and you agree to file all property tax returns and promptly pay all property taxes which may be assessed against the Product. A valid sales and use tax exemption certificate must be provided to us within ninety (90) days of the first invoice to receive a credit/waiver of sales tax.
- Warranties.** We transfer to you, without recourse, for the term of each Schedule, any written warranties made by the Vendor or Software Supplier (as defined in Section 10 of this Master Agreement) with respect to the Product rented pursuant to such Schedule. YOU ACKNOWLEDGE THAT WE DO NOT MANUFACTURE OR DESIGN THE PRODUCT. YOU ACKNOWLEDGE THAT YOU HAVE SELECTED THE PRODUCT BASED ON YOUR OWN JUDGMENT AND YOU HEREBY AFFIRMATIVELY DISCLAIM RELIANCE ON ANY ORAL REPRESENTATION CONCERNING THE PRODUCT MADE TO YOU. However, if you enter into a Maintenance Agreement with us with respect to any Product, no provision, clause or paragraph of this Master Agreement shall alter, restrict, diminish or waive the rights, remedies or benefits that you may have against us under such Maintenance Agreement. WE MAKE NO WARRANTY, EXPRESS OR IMPLIED, AS TO ANY MATTER WHATSOEVER, INCLUDING, BUT NOT LIMITED TO, THE IMPLIED WARRANTIES OF MERCHANTABILITY OR FITNESS FOR A PARTICULAR PURPOSE. AS TO US, YOU RENT THE PRODUCT "AS-IS". YOU AGREE THAT, NOTWITHSTANDING ANYTHING TO THE CONTRARY, WE ARE NOT RESPONSIBLE FOR, AND YOU WILL NOT MAKE ANY CLAIM AGAINST US FOR, ANY CONSEQUENTIAL, SPECIAL, OR INDIRECT DAMAGES.
- Loss or Damage.** You are responsible for any theft, destruction of, or damage to, the Product (collectively, "Loss") from any cause at all, whether or not insured, from the time of Product delivery to you until it is delivered to us at the end of the Schedule. You are required to make all Payments even if there is a Loss. You must notify us in writing immediately of any Loss. Then, at our option, you will either (a) repair the Product so that it is in good condition and working order, eligible for any manufacturer's certification, (b) pay us the amounts specified in Section 12 below, or (c) replace the Product with equipment of like age and capacity from us.
- Claims, Liability and Insurance.** (a) To the extent permitted by applicable law, the parties to this Master Agreement will indemnify, defend and hold each other harmless from all claims arising out of the death or bodily injury of any agent, employee or business invitee of the indemnified party or the damage, loss or destruction of any tangible property of the indemnified party to the extent caused by the negligence or intentional acts or omissions of the indemnifying party. (b) Because you have sole possession and control of the Product, you are responsible for any damage, injury or loss caused by (or to) the Product resulting from the use, misuse or possession of the Product or any accident or other casualty relating to the Product. We are responsible for damage or injury to third persons to the extent the damage or injury is caused by our negligent acts or omissions. You agree to maintain insurance to cover the Product for all types of loss, including, without limit, theft,

in an amount not less than the full replacement value and you will name us as an additional insured and loss payee on your insurance policy. Such insurance will provide that we will be given thirty (30) days advance notice of any cancellation. You agree to provide us with evidence of such insurance in a form reasonably satisfactory to us. If you are self-insured with respect to the Product, you shall maintain during the term of each Schedule to this Master Agreement a self-insurance program reasonably satisfactory to us and shall provide to us evidence of such program. In the event of loss or damage to the Product, you agree to remain responsible for the payment obligations under this Master Agreement until the payment obligations are fully satisfied.

9. **Title: Recording.** We are the owner of and will hold title to the Product (except for any Software). You will keep the Product free of all liens and encumbrances. Except as reflected on any Schedule, you agree that this Master Agreement is a true rental. However, if any Schedule is deemed to be intended for security, you hereby grant to us a purchase money security interest in the Product covered by the applicable Schedule (including any replacements, substitutions, additions, attachments and proceeds) as security for the payment of the amounts under each Schedule. You authorize us to file a copy of this Master Agreement and/or any Schedule as a financing statement, and you agree to promptly execute and deliver to us any financing statements covering the Product that we may reasonably require; provided, however, that you hereby authorize us to file any such financing statement without your authentication to the extent permitted by applicable law.
10. **Software or Intangibles.** To the extent that the Product includes Software, you understand and agree that we have no right, title or interest in the Software, and you will comply throughout the term of this Master Agreement with any license and/or other agreement ("Software License") entered into with the supplier of the Software ("Software Supplier"). You are responsible for entering into any Software License with the Software Supplier no later than the Effective Date.
11. **Default.** Each of the following is a "Default" under this Master Agreement and all Schedules: (a) you fail to pay any Payment or any other payment within thirty (30) days of its due date, (b) any representation or warranty made by you in this Master Agreement is false or incorrect and/or you do not perform any of your other obligations under this Master Agreement or any Schedule and/or in any other agreement with us or with any of our affiliates and this failure continues for ten (10) days after we have notified you of it, or (c) you become insolvent, you dissolve or are dissolved, or you assign your assets for the benefit of your creditors, or you file or have filed against you any bankruptcy or reorganization proceeding.
12. **Remedies.** If a Default occurs, we may do one or more of the following: (a) we may cancel or terminate this Master Agreement and/or any or all Schedules, and/or any or all other agreements that we have entered into with you; (b) we may require you to immediately pay to us, as compensation for loss of our bargain and not as a penalty, a sum equal to (i) all past due Payments and all other amounts then due and payable under this Master Agreement or any Schedule; and (ii) all unpaid Payments for the remainder of the term of each Schedule plus our anticipated value of the Product at the end of the initial term of any Schedule (or any renewal of such Schedule), such unpaid Payments and anticipated value to be discounted to present value at a rate equal to 6% per year to the date of default. We agree to apply the net proceeds (as specified below in this Section) of any disposition of the Product to the amounts that you owe us; (c) we may require you to deliver the Product to us as set forth in Section 14; (d) we or our representative may peacefully repossess the Product without court order and you will not make any claims against us for damages or trespass or any other reason; (e) we may exercise any and all other rights or remedies available to a lender, secured party or lessor under the Uniform Commercial Code ("UCC"), including without limit, those set forth in Article 2A of the UCC, and at law or in equity; (f) immediately terminate your right to use the Software including the disabling (on-site or by remote communication) of any Software; (g) demand the immediate return and obtain possession of the Software and re-license the Software at a public or private sale; (h) cause the Software Supplier to terminate the Software License, support and other services under the Software License, and/or (i) at our option, sell, re-lease, or otherwise dispose of the Product under such terms and conditions as may be acceptable to us in our discretion. You agree to pay all of our costs of enforcing our rights against you, including reasonable attorneys' fees, and all costs related to the sale or disposition of the Product including, without limit, incidental damages expended in the repossession, repair, preparation and advertisement for sale or lease or other disposition of the Product. If we take possession of the Product (or any Software, if applicable), we agree to sell or otherwise dispose of it with or without notice, at a public or private disposition and to apply the net proceeds (after we have deducted all costs, including reasonable attorneys' fees) to the amounts that you owe us. You agree that if notice of sale is required by law to be given, five (5) days notice shall constitute reasonable notice. You will remain responsible for any deficiency that is due after we have applied any such net proceeds.
13. **Assignment.** YOU HAVE NO RIGHT TO SELL, TRANSFER, ENCUMBER, SUBLET OR ASSIGN THE PRODUCT OR THIS MASTER AGREEMENT OR ANY SCHEDULE WITHOUT OUR PRIOR WRITTEN CONSENT (which consent shall not be unreasonably withheld). You agree that we may sell or assign all or a portion of our interests in the Product and/or this Master Agreement or any Schedule without notice to you even if less than all the Payments have been assigned. In that event, the assignee will have such rights as we assign to them but none of our obligations (we will keep those obligations) and the rights of the assignee will not be subject to any claims, defenses or set offs that you may have against us. If you have entered into a Maintenance Agreement or supply agreement with us, such agreements will remain in full force and effect with us and will not be affected by any such assignment. You agree to acknowledge any such assignment in writing if so requested and to keep a complete and accurate record of all such assignments in a manner that complies with Section 149(a) of the Internal Revenue Code, and the regulations promulgated thereunder.
14. **Renewal: Return of Product.** After the Minimum Term or any extension of any Schedule to this Master Agreement, such Schedule will automatically renew on a month-to-month basis unless either party notifies the other in writing at least thirty (30) days prior to the expiration of the Minimum Term or extension of such Schedule; provided, however, that at any time during any month-to-month renewal, we have the right, upon thirty (30) days notice, to demand that you return the Product to us in accordance with the terms of this Section 14. During any month-to-month renewal, you shall pay the Minimum Payment each month until the Product is returned to us in accordance with the provisions hereof. Notwithstanding the foregoing, nothing herein is intended to provide, nor shall be interpreted as providing, (a) you with a legally enforceable option to extend or renew the terms of this Master Agreement or any Schedule, or (b) us with a legally enforceable option to compel any such extension or renewal. At the end of or upon termination of each Schedule, you will immediately return the Product subject to such expired Schedule to us (or our designee), to the location designated by us, in as good condition as when you received it, except for ordinary wear and tear. We will bear shipping charges so long as replacement equipment is selected from IKON. Otherwise, you will bear all shipping, de-installing, and crating expenses of the Product and will insure the Product for its full replacement value during shipping. You shall ensure that you securely remove all data from all disk drives or magnetic media prior to returning the Product under this Master Agreement or any Schedule. You are solely responsible for selecting an appropriate removal standard that meets your business needs.
15. **Miscellaneous.** It is the intent of the parties that this Master Agreement and any Schedule shall be deemed and constitute a "finance lease" as defined under and governed by Article 2A of the UCC. You agree that the terms and conditions contained in this Master Agreement and in each Schedule make up the entire agreement between us regarding the rental of the Product and supersede all prior written or oral communications, understandings or agreements between the parties relating to the subject matter contained herein, including without limitation, purchase orders. Any purchase order, or other ordering documents, will not modify or affect this Master Agreement or any Schedule, nor have any other legal effect and shall serve only the purpose of identifying the equipment ordered. You authorize us to supply any missing "configure to order" number ("CTO"), other equipment identification numbers (including, without limit, serial numbers), agreement/schedule identification numbers and/or dates in this Master Agreement or any Schedule. You acknowledge that you have not been induced to enter into this Master Agreement by any representation or warranty not expressly set forth in this Master Agreement. Neither this Master Agreement nor any Schedule is binding on us until we sign it. Any change in any of the terms and conditions of this Master Agreement or any Schedule must be in writing and signed by us. If we delay or fail to enforce any of its rights under this Master Agreement with respect to any or all Schedules, we will still be able to enforce those rights at a later time. All notices shall be given in writing and sent either (a) by certified mail or recognized overnight delivery service, postage prepaid, addressed to the party receiving the notice at the address shown on the front of this Master Agreement, or (b) by facsimile transmission, with oral confirmation, to the facsimile number shown below such party's signature on this Master Agreement. Either party may change its address or facsimile number by giving written notice of such change to the other party. Notices shall be effective on the date sent. Each of our respective rights and indemnities will survive the termination of this Master Agreement and each Schedule. If more than one customer has signed this Master Agreement or any Schedule, each customer agrees that its liability is joint and several. It is the express intent of the parties not to violate any applicable usury laws or to exceed the maximum amount of time price differential or interest, as applicable, permitted to be charged or collected by applicable law, and any such excess payment will be applied to Payments in the order of maturity, and any remaining excess will be refunded to you. We make no representation or warranty of any kind, express or implied, with respect to the legal, tax or accounting treatment of this Master Agreement and any Schedule and you acknowledge that we are an independent contractor and not your fiduciary. You will obtain your own legal, tax and accounting advice related to this Master Agreement or any Schedule and make your own determination of the proper lease term for accounting purposes. We may receive compensation from the manufacturer or supplier of the Product in order to enable us to reduce the cost of renting the Product to you under this Master Agreement or any Schedule below what we otherwise would charge. If we received such compensation, the reduction in the cost of renting the Product is reflected in the Minimum Payment specified herein. If you so request, and we permit the early termination of this Master Agreement or any Schedule, you agree to pay a fee for such privilege. You authorize us or our agent to obtain credit reports and make credit inquiries regarding you and your financial condition and to provide your information, including payment history, to our assignee and third parties having an economic interest in this Master Agreement, any Schedule or the Product.
16. **Governing Law, Jurisdiction, Waiver of Trial By Jury and Certain Rights and Remedies Under The Uniform Commercial Code.** YOU AGREE THAT THIS MASTER AGREEMENT AND ANY SCHEDULES WILL BE GOVERNED UNDER THE APPLICABLE LAW FOR THE STATE OF CALIFORNIA. YOU ALSO CONSENT TO THE VENUE AND NON-EXCLUSIVE JURISDICTION OF ANY COURT LOCATED IN THE COUNTY OF RIVERSIDE AND THE STATE WHERE YOUR PRICIPAL PLACE OF BUSINESS IS LOCATED TO RESOLVE ANY CONFLICT UNDER THIS MASTER AGREEMENT. THE PARTIES TO THIS MASTER AGREEMENT EACH WAIVE THE RIGHT TO A TRIAL BY JURY IN THE EVENT OF A LAWSUIT. TO THE EXTENT PERMITTED BY APPLICABLE LAW, YOU WAIVE ANY AND ALL RIGHTS AND REMEDIES CONFERRED UPON A CUSTOMER OR LESSEE BY ARTICLE 2A OF THE UCC THAT YOU MAY HAVE AGAINST US (BUT NOT AGAINST THE MANUFACTURER, ANY VENDOR OF THE PRODUCT).

*IMA*  
Customer Initials

17. **Counterparts; Facsimiles.** Each Schedule may be executed in counterparts. The counterpart which has our original signature and/or is in our possession shall constitute chattel paper as that term is defined in the UCC and shall constitute the original agreement for all purposes, including, without limitation, (a) any hearing, trial or proceeding with respect to such Schedule, and (b) any determination as to which version of such Schedule constitutes the single true original item of chattel paper under the UCC. If you sign and transmit a Schedule to us by facsimile, the facsimile copy, upon execution by us, shall be binding upon the parties. You agree that the facsimile of a Schedule manually signed by us, when attached to the facsimile copy signed by you, shall constitute the original agreement for all purposes, including, without limitation, those outlined above in this Section. You agree to deliver to us upon our request the counterpart of such Schedule containing your original manual signature.
18. **Essentiality.** During the term of this Master Agreement and any Schedule, the Product will be used solely for the purpose of performing one or more governmental or proprietary functions consistent with the permissible scope of your authority. You represent and warrant that the use of the Product is essential to performing such governmental or proprietary functions.
19. **Non-Appropriation/Non-Substitution.** (a) If all of the following shall occur: (i) your governing body fails to appropriate sufficient monies in any fiscal year for rentals or other payments due under any Schedule to this Master Agreement for any equipment which will perform services and functions which in whole or in part are essentially the same services and functions performed by the Product covered by any such Schedule, (ii) other funds are not available for such payments, and (iii) the non-appropriation of funds did not result from any act or failure to act on your part, then a "Non-Appropriation" shall be deemed to have occurred. (b) If a Non-Appropriation occurs, then: (i) you must give us immediate notice of such Non-Appropriation and provide written notice of such failure by your governing body at least sixty (60) days prior to the end of the then current fiscal year or if Non-Appropriation has not occurred by such date, immediately upon Non-Appropriation, (ii) no later than the last day of the fiscal year for which appropriations were made for the rental due under any Schedule to this Master Agreement (the "Return Date"), you shall return to us all, but not less than all, of the Product covered by such Schedule to this Master Agreement, at your sole expense, in accordance with the terms hereof; and (iii) any Schedule to this Master Agreement shall terminate on the Return Date without penalty or expense to you and you shall not be obligated to pay the rentals beyond such fiscal year, provided that (A) you shall pay any and all rentals and other payments due up through the end of the last day of the fiscal year for which appropriations were made and (B) you shall pay month-to-month rent at the rate set forth in any such Schedule for each month or part thereof that you fail to return the Product as required herein. (c) Upon any such Non-Appropriation, upon our request, you will provide, upon our request, an opinion of independent counsel (who shall be reasonably acceptable to us), in form reasonably acceptable to us, confirming the Non-Appropriation and providing reasonably sufficient proof of such Non-Appropriation.
20. **Funding Intent.** You represent and warrant to us that you presently intend to continue this Master Agreement and any Schedule hereto for the entire term of such Schedule and to pay all rentals relating to such Schedule and to do all things lawfully within your power to obtain and maintain funds from which the rentals and all other payments owing under such Schedule may be made. The parties acknowledge that appropriation for rentals is a governmental function to which you cannot contractually commit yourself in advance and this Master Agreement shall not constitute such a commitment. To the extent permitted by law, the person or entity in charge of preparing your budget will include in the budget request for each fiscal year during the term of each Schedule, respectively, to this Master Agreement an amount equal to the rentals (to be used for such rentals) to become due in such fiscal year, and will use all reasonable and lawful means available to secure the appropriation of money for such fiscal year sufficient to pay all rentals coming due during such fiscal year.
21. **Authority and Authorization.** (a) You represent and warrant to us that: (i) you are a State or political subdivision of a State, as those terms are defined in Section 103 of the Internal Revenue Code; (ii) you have the power and authority to enter into this Master Agreement and all Schedules to this Master Agreement; (iii) this Master Agreement and all Schedules to this Master Agreement have been duly authorized, executed and delivered by you and constitute valid, legal and binding agreement(s) enforceable against you in accordance with their terms; and (iv) no further approval, consent or withholding of objections is required from any governmental authority with respect to this Master Agreement or any Schedule to this Master Agreement. (b) If and to the extent required by us, you agree to provide us with an opinion of independent counsel (who shall be reasonably acceptable to us), substantially in the form attached hereto as Exhibit A, confirming the foregoing and other related matters. (c) You agree to take all required actions and to file all necessary forms, including IRS Forms 8038-G or 8038-GC, as applicable, to preserve the tax exempt status of this Master Agreement and all Schedules thereto. (d) You agree to provide us with any other documents that we may reasonably request in connection with the foregoing and this Master Agreement.

IN WITNESS WHEREOF, the parties have executed this Master Agreement as of the dates set forth below.

THE PERSON SIGNING THIS AGREEMENT ON BEHALF OF THE CUSTOMER REPRESENTS THAT HE/SHE HAS THE AUTHORITY TO DO SO.

<p><b>CUSTOMER</b></p> <p>By: <input checked="" type="checkbox"/> <i>Marion Ashley</i> Authorized Signer Signature</p> <p>Printed Name: <b>MARION ASHLEY</b></p> <p>Title: <b>CHAIRMAN, BOARD OF SUPERVISORS</b> Date: <b>NOV 09 2010</b></p> <p>Facsimile Number: _____</p>	<p>Accepted by: <b>IKON OFFICE SOLUTIONS, INC.</b></p> <p>By: <i>Ted Haugler</i> Authorized Signer Signature</p> <p>Printed Name: <b>Ted HAUGLER</b></p> <p>Title: <b>Area Vice President</b> Date: <b>12-3-10</b></p> <p>Facsimile Number: _____</p>
--	---

ATTEST:

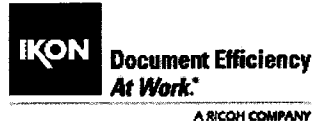
KECIA HARPER-IHEM, Clerk

By: *[Signature]*  
DEPUTY

FORM APPROVED COUNTY COUNSEL

BY: *[Signature]* **MARSHAL VICTOR** DATE: **10/27/10**

STATE AND LOCAL GOVERNMENT  
**Product Schedule**



Product Schedule Number: \_\_\_\_\_

Master Agreement Number: \_\_\_\_\_

This Product Schedule ("Schedule") is made part of the Master Agreement ("Master Agreement") identified on this Schedule between IKON Office Solutions, Inc. ("we" or "us") and COUNTY OF RIVERSIDE, as Customer ("Customer" or "you"). All terms and conditions of the Master Agreement are incorporated into this Schedule and made a part hereof. It is the intent of the parties that this Schedule be separately enforceable as a complete and independent agreement, independent of all other Schedules to the Master Agreement.

**CUSTOMER INFORMATION**

<b>COUNTY OF RIVERSIDE</b>				<b>DAVID QUIGNEY</b>			
Customer (Bill To) <b>6147 RIVERCREST DRIVE, SUITE A</b>				Billing Contact Name <b>4080 LEMON STREET, 10TH FLOOR</b>			
Product Location Address <b>RIVERSIDE RIVERSIDE CA 92507</b>				Billing Address (if different from location address) <b>RIVERSIDE RIVERSIDE CA 92502</b>			
City	County	State	Zip	City	County	State	Zip
Billing Contact Telephone Number <b>(951)486-7768</b>	Billing Contact Facsimile Number <b>(951)486-7724</b>		Billing Contact E-Mail Address <b>DQUIGNEY@RIVERSIDECOUNTYIT.ORG</b>				

**PRODUCT DESCRIPTION ("Product")**

Qty	Product Description: Make & Model
6	RICOH, MP4001 SP DIGITAL B/W DEVICES
1	RICOH, MPC3300 SPF DIGITAL COLOR DEVICE
3	RICOH, MPC4000 SPF DIGITAL COLOR DEVICES
1	RICOH, MPC4000 SP DIGITAL COLOR DEVICE
4	RICOH, MPC2030 DIGITAL COLOR DEVICES
1	RICOH, MP171 SP DIGITAL B/W DEVICE
2	RICOH, MP171 SPF DIGITAL B/W DEVICES

Qty	Product Description: Make & Model
3	15 AMP FAX SEG 1
15	15 AMP NETWORK FILTER

**PAYMENT SCHEDULE**

<b>Minimum Term</b> (months)  <b>60</b>	<b>Minimum Payment</b> (Without Tax)  <b>\$2228.41</b>	<b>Minimum Payment Billing Frequency</b> <input checked="" type="checkbox"/> Monthly <input type="checkbox"/> Quarterly <input type="checkbox"/> Other: _____	<b>Advance Payment</b> <input type="checkbox"/> 1 <sup>st</sup> Payment <input type="checkbox"/> 1 <sup>st</sup> & Last Payment <input type="checkbox"/> Other: _____
--	---	--	--

Sales Tax Exempt:  Yes (Attach Exemption Certificate)      Customer Billing Reference Number (P.O. #, etc.) \_\_\_\_\_  
 Addendum(s) attached:  Yes (check if yes and indicate total number of pages: \_\_\_\_\_)

**TERMS AND CONDITIONS**

- The first Payment will be due on the Effective Date.
- You, the undersigned Customer, have applied to us to rent the above-described items ("Product") for commercial (non-consumer) purposes. Except with respect to the express non-appropriations rights set forth in the Agreement, **THIS IS AN UNCONDITIONAL, NON-CANCELABLE AGREEMENT FOR THE MINIMUM TERM INDICATED ABOVE.** If we accept this Schedule, you agree to rent the above Product from us, and we agree to rent such Product to you, on all the terms hereof, including the Terms and Conditions on the Master Agreement. **THIS WILL ACKNOWLEDGE THAT YOU HAVE READ AND UNDERSTAND THIS SCHEDULE AND THE MASTER AGREEMENT AND HAVE RECEIVED A COPY OF THIS SCHEDULE AND THE MASTER AGREEMENT.**
- Additional Provisions (if any) are: \_\_\_\_\_

THE PERSON SIGNING THIS AGREEMENT ON BEHALF OF THE CUSTOMER REPRESENTS THAT HE/SHE HAS THE AUTHORITY TO DO SO.

CUSTOMER By: <input checked="" type="checkbox"/> <i>Marian Asseleg</i> Authorized Signer Signature Printed: <b>CHAIRMAN, BOARD OF SUPERVISORS</b> Title: <b>ATTEST:</b> Date: <b>NOV 09 2010</b>	Accepted by: <b>IKON OFFICE SOLUTIONS, INC.</b> By: <i>Ted Havnack</i> Authorized Signer Signature Printed Name: <b>Ted HAVNACK</b> Title: <b>Area Vice President</b> Date: <b>12-3-10</b>
--	--

KECIA HARPER-IHEM, Clerk

By: *[Signature]*  
DEPUTY

NOV 09 2010 3.11

**SALES ORDER / SERVICE ORDER**

Master Sale Agreement Date \_\_\_\_\_  
 Master Maintenance Agreement Date \_\_\_\_\_  
 Master Maintenance and Sale Agreement Date \_\_\_\_\_

**CUSTOMER INFORMATION**

Legal Name	COUNTY OF RIVERSIDE - IT DEPARTMENT	Contact	DAVID QUIGNEY
Bill To Address	4080 LEMON STREET, 10TH FLOOR	Install Address	6147 RIVERCREST DRIVE, SUITE A
City	RIVERSIDE	State	CA
Zip	92502	City	RIVERSIDE
State	CA	Zip	92507

This is an Order made pursuant and subject to the terms and conditions of the above referenced Master Agreement(s) between Customer and IKON Office Solutions, Inc. The signature below indicates that the Customer accepts all terms and conditions of the applicable Master Agreement(s) for this sale, including but not limited to the terms and conditions set forth in the Master Agreement(s) and any Exhibit A thereto, all of which are incorporated herein by reference and made part of this Order. This Order is not valid unless and until signed by an Authorized Manager of IKON Office Solutions, Inc.

PRODUCT DESCRIPTION			Check all that apply	
Make / Model / Serial Number	Service Level	Connected		
(4) RICOH. MPC4000 SPF DIGITAL COLOR DEVICE	Silver	Yes	<input type="checkbox"/>	Additional Product Description page(s) attached
(1) RICOH. MPC3300 SPF DIGITAL COLOR DEVICE	Silver	Yes	<input type="checkbox"/>	Professional Services fees included
(4) RICOH. MPC2030 DIGITAL COLOR DEVICE	Silver	Yes	<input checked="" type="checkbox"/>	Fixed Service Charge
			<input type="checkbox"/>	Sales Tax Exempt (*Must attach valid Exemption Certificate)
			Service Levels	
			<b>Gold:</b> Includes all supplies and staples. Excludes paper. <b>Silver:</b> Includes all supplies. Excludes paper and staples. <b>Bronze:</b> Parts and labor only. Excludes paper, staples and supplies. <b>PlusPak:</b> Toner, parts and labor (See Exhibit A, Sec. 12). Excludes paper, staples and MA Kits.	

EQUIPMENT CHARGES
Total Product Purchase Price
\$0.00
<i>Excludes Tax</i>

SERVICE CHARGES				
<i>For Gold, Silver and Bronze</i>				
Total Service Charges <i>Per Base Billing Frequency</i>	Minimum Term	Guaranteed Minimum Volume <i>Per Base Billing Frequency</i>		Cost of Additional Images
\$0.00	60 Mos	B&W	0	B&W .0105 Quarterly
Base Billing Frequency	Quarterly	Color	0	Color .06

Additional Provisions \_\_\_\_\_

CUSTOMER	
Authorized Signature	<i>Marion Ashley</i>
Signature Printed Name	<b>MARION ASHLEY</b>
Title	<b>CHAIRMAN, BOARD OF SUPERVISORS</b>
Date	NOV 9 2010

IKON OFFICE SOLUTIONS, INC.	
Authorized Signature	
Signature Printed Name	
Title	
Date	

ATTEST:  
 KECIA HARPER  
 DEPUTY



**SALES ORDER / SERVICE ORDER**

Master Sale Agreement Date \_\_\_\_\_  
 Master Maintenance Agreement Date \_\_\_\_\_  
 Master Maintenance and Sale Agreement Date \_\_\_\_\_

**CUSTOMER INFORMATION**

Legal Name	COUNTY OF RIVERSIDE - IT DEPARTMENT	Contact	DAVID QUIGNEY
Bill To Address	4080 LEMON STREET, 10TH FLOOR	Install Address	6147 RIVERCREST DRIVE, SUITE A
City	RIVERSIDE	State	CA
Zip	92502	City	RIVERSIDE
State	CA	Zip	92507

This is an Order made pursuant and subject to the terms and conditions of the above referenced Master Agreement(s) between Customer and IKON Office Solutions, Inc. The signature below indicates that the Customer accepts all terms and conditions of the applicable Master Agreement(s) for this sale, including but not limited to the terms and conditions set forth in the Master Agreement(s) and any Exhibit A thereto, all of which are incorporated herein by reference and made part of this Order. This Order is not valid unless and until signed by an Authorized Manager of IKON Office Solutions, Inc.

PRODUCT DESCRIPTION			Check all that apply	
Make / Model / Serial Number	Service Level	Connected		
(6) RICOH. MP4001 SP DIGITAL B/W DEVICE	Silver	Yes	<input type="checkbox"/>	Additional Product Description page(s) attached
(3) RICOH. MP171 SP DIGITAL B/W DEVICE	Silver	Yes	<input type="checkbox"/>	Professional Services fees included
	Gold	Yes	<input checked="" type="checkbox"/>	Fixed Service Charge
			<input type="checkbox"/>	Sales Tax Exempt (*Must attach valid Exemption Certificate)
			Service Levels	
			<b>Gold:</b> Includes all supplies and staples. Excludes paper. <b>Silver:</b> Includes all supplies. Excludes paper and staples. <b>Bronze:</b> Parts and labor only. Excludes paper, staples and supplies. <b>PlusPak:</b> Toner, parts and labor (See Exhibit A, Sec. 12). Excludes paper, staples and MA Kits.	

**EQUIPMENT CHARGES**

Total Product Purchase Price	\$0.00
<i>Excludes Tax</i>	

**SERVICE CHARGES**  
*For Gold, Silver and Bronze*

Total Service Charges <i>Per Base Billing Frequency</i>	Minimum Term	Guaranteed Minimum Volume <i>Per Base Billing Frequency</i>	Cost of Additional Images	
\$0.00	60 Mos	B&W 0	B&W .0077	Quarterly
Base Billing Frequency	Quarterly	Color N/A	Color N/A	

Additional Provisions \_\_\_\_\_

**CUSTOMER**

Authorized Signature: *Marion Ashley*

Signature Printed Name: **MARION ASHLEY**

Title: **CHAIRMAN, BOARD OF SUPERVISORS**

ATTEST:

Date: **KECIA HARRIS-HEMLOCK 11/09/2010**

By: *[Signature]*  
DEPUTY

**IKON OFFICE SOLUTIONS, INC.**

Authorized Signature: *Ted Haugner*

Signature Printed Name: **Ted HAUGNER**

Title: **Area Vice President**

Date: **12-3-10**