

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



611

FROM: Stanley L. Sniff Jr., Sheriff-Coroner-PA

SUBMITTAL DATE:
10/21/10

SUBJECT: Approval of ProForce Law Enforcement as a Sole Source Vendor to Provide Taser Equipment and Supplies for the Sheriff's Department.

RECOMMENDED MOTION: Move that the Board of Supervisors authorize the Purchasing Agent to purchase Taser weapons and supplies from ProForce Law Enforcement for an amount not to exceed \$100,000 per year until 2015, without securing competitive bids, in accordance with Ordinance 459.4.

BACKGROUND: ProForce Law Enforcement, located in Prescott, Arizona, is Taser International's only authorized distributor for California. The Sheriff's Department made its first purchase from ProForce in March 2006, when it started its extensive testing of the Taser X26 weapons, the less-lethal electronic devices.

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[Signature]
Stanley L. Sniff Jr., Sheriff-Coroner-PA
Will Taylor, Director of Administration

FINANCIAL DATA	Current F.Y. Total Cost:	\$100,000	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$64,980	Budget Adjustment:	No
	Annual Net County Cost:	\$64,980	For Fiscal Year:	FY 2010-11

SOURCE OF FUNDS: Department Budget & Contract City Revenue BR 11-043	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE
[Signature]
BY: Robert Tremaine

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Stone, seconded by Supervisor Tavaglione and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Buster, Tavaglione, Stone, Benoit and Ashley
Nays: None
Absent: None
Date: November 9, 2010
xc: Sheriff, Purchasing

Kecia Harper-Ihem
Clerk of the Board
By: *[Signature]*
Deputy

ATTACHMENTS FILED WITH THE CLERK OF THE BOARD
Purchasing: *[Signature]* Mark Sells, Assistant Director
Departmental Concurrence

Dep't Recomm.: Policy
Per Exec. Ofc.: Consent Policy

Sole Source Purchase of Tasers Supplies from ProForce Law Enforcement

BR 11-043

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The Department currently has 1,366 less lethal devices deployed throughout its operations. The Ben Clark Training Center has 3 master instructors and 62 instructors to train our patrol & correctional officers annually, in the proper use and care of this weapon system.

The Department will need to purchase additional and replacement weapons and holsters from ProForce, but will mostly purchase gas propellant cartridges, which are replaced after each field use or when the cartridges meet a five year expiration date. The Department has set its annual Taser equipment budget at \$100,000. In FY 2009-10, it spent over \$70,000.

Price Reasonableness

The 2010 Taser International pricing list, which ProForce is required to follow, provides discounts from 11% to 41% to government and military agencies in the U.S.

Date: October 12, 2010
From: Mark Sigman Department/Agency: Riverside County Sheriff
To: Board of Supervisors/Purchasing Agent
Via: Purchasing Agent
Subject: Sole Source Procurement; Request for (Taser Weapons and Holsters and Taser Cartridges)

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested:

The Sheriff's Department needs to purchase taser equipment and supplies for less than lethal situations.

Supplier being requested:

ProForce Law Enforcement

Alternative suppliers that can or might be able to provide supply/service:

There are no alternative suppliers. Taser International Products contracts with ProForce Law Enforcement for the regional distribution of its products.

Extent of market search conducted:

The Department contacted Taser International, in an attempt to locate possible vendors in Southern California. We discovered the product is distributed regionally by ProForce Law Enforcement, based in Prescott, Arizona.

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:

Proforce Law Enforcement is the only approved vendor for this region.

Reasons why my department requires these unique features and what benefit will accrue to the county:

The Sheriff's Department currently has 1,366 less lethal devices deployed throughout its operations. Cartridges are replaced after each field use or when they meet the five year expiration date. The Department has 3 master instructors and 62 instructors to train our patrol & correctional officers annually, in the proper use and care of this less lethal weapon system.

Price Reasonableness:

The attached 2010 price sheet details discounts from 11% to 41% offered to government and law enforcement agencies. The Department recommends an annual cost authorization limit of \$100,000. In FY 2010, Taser equipment expenses were in excess of \$70,000.


Does moving forward on this product or service further obligate the county to future similar contractual arrangements?

No.

Period of Performance:

The Department recommends extending this purchasing authorization for a five year period.


(Provide a defined period of performance. Please note multi-year terms require Board approval, unless renewable in one year increments and the Purchasing Agent approves the terms.)



Department Head Signature **Date** 10/24/10

Purchasing Department Comments:

Approve **Approve with Condition/s** **Disapprove**



Purchasing Agent **Date** 10-25-10