

**FEE PROPOSAL WORKSHEET**

<b>COMPANY:</b> Arellano and Associates	<b>SCOPE OF WORK</b> Public involvement/outreach	<b>DATE:</b> 1/7/10	<b>REV:</b> 1
<b>PROJECT:</b> Cajalco Road Widening Project - Environmental and Engineering Services		<b>MILESTONE/PHASE/PROJ SUMMARY:</b> Preliminary Engineering/Environmental Document	

**DIRECT LABOR**

PERSONNEL	FUNCTION	HOURS	RATE	AMOUNT
Cheryl Donahue	Outreach Manager	218 @	\$90.00	\$19,620.00
Elsa Argomaniz	Outreach Specialist	252 @	\$61.00	\$15,372.00
Raul Velazquez	Outreach Specialist	112 @	\$61.00	\$6,832.00
Katie Burnside	Outreach Specialist	138 @	\$18.00	\$2,484.00
<b>TOTAL HOURS</b>		<b>720</b>	<b>TOTAL DIRECT LABOR</b>	<b>\$44,308.00</b>

**MULTIPLIERS**

<b>ESCALATION @ 5 percent of 50 percent of labor</b>	<b>(Rate)</b>	
<b>OVERHEAD</b>	60.00% (of Total Direct Labor + Escalation)	\$26,584.80
<b>PAYROLL ADDITIVES @</b>	(of Total Direct Labor + Escalation)	
<b>TOTAL MULTIPLIERS</b>		<b>\$26,584.80</b>

**OTHER DIRECT EXPENSES**

\*\*\* Billed at Actual Cost \*\*\*

ITEM	QUANTITY	UNIT	UNIT COST	AMOUNT
Photocopying/Printing	1	Ea @	\$7,500.00	\$7,500.00
Spanish Translation	1	@	\$2,500.00	\$2,500.00
Website Design Services	1	@	\$8,500.00	\$8,500.00
Postage	1	@	\$7,500.00	\$7,500.00
Facility Rental Fees, Public Meetings (2)	2	@	\$250.00	\$500.00
Public Meeting Advertisements	1	@	\$5,000.00	\$5,000.00
Public Meeting Supplies and Refreshments (2)	2	@	\$250.00	\$500.00
Mileage	3996	@	\$0.505	\$2,017.98
<b>TOTAL OTHER DIRECT EXPENSES</b>				<b>\$34,017.98</b>

**OUTSIDE SERVICES (w/o fee)**

COMPANY	LABOR	MULTIPLIER	EXPENSES	TOTAL
<b>TOTAL OUTSIDE SERVICES</b>				

**FEES**

<b>OUTSIDE SERVICES ADMIN FEE @</b>	(of Total Outside Services & Outside Services Fees)	
<b>ARELLANO AND ASSOCIATES @</b>	10.00% (of Total Direct Labor + Total Multipliers)	\$7,089.28
<b>OUTSIDE SERVICES @</b>	(of Total Labor + Total Multiplier for Outside Services)	
<b>TOTAL FEES</b>		<b>\$7,089.28</b>
<b>TOTAL COST</b>		<b>\$112,000.06</b>

## FEE PROPOSAL WORKSHEET

<b>COMPANY:</b> VMS		<b>SCOPE OF WORK</b> Value Analysis		<b>DATE:</b> 8/30/10		<b>REV:</b> 1	
<b>PROJECT:</b> Cajalco Road Widening Project - Environmental and Engineering Services				<b>MILESTONE/PHASE/PROJ SUMMARY:</b> Preliminary Engineering/Environmental Document			

  

DIRECT LABOR					
PERSONNEL	FUNCTION	HOURS		RATE	AMOUNT
R. Terry Hays	Principal	2	@	\$88.85	\$177.70
George Hunter	CVS Team Leader	122	@	\$66.63	\$8,128.86
April Hiller	Technical Editor	48	@	\$29.71	\$1,426.08
Cheryl Kramer	Project Coordinator	8	@	\$40.38	\$323.04
Robert Stewart	Principal/QA/QC	4	@	\$88.85	\$355.40
Glen Chiasson	Project manager	4	@	\$45.00	\$180.00
Sandy Northrop	Administrative Assistant	4	@	\$24.66	\$98.64
TOTAL HOURS		192		TOTAL DIRECT LABOR	\$10,689.72

  

MULTIPLIERS	
ESCALATION @	(Rate)
OVERHEAD @	195.00% (of Total Direct Labor + Escalation)
PAYROLL ADDITIVES @	(of Total Direct Labor + Escalation)
TOTAL MULTIPLIERS	\$20,844.95

  

OTHER DIRECT EXPENSES *** Billed at Actual Cost ***					
ITEM	QUANTITY	UNIT		UNIT COST	AMOUNT
Meals & Incidentals	7	Day	@	\$40.00	\$280.00
Lodging/Hotels	7	Day	@	\$120.00	\$840.00
Parking	7	Day	@	\$15.00	\$105.00
Airport Transportation	3	Trips	@	\$90.00	\$270.00
Airfare	3	Trips	@	\$500.00	\$1,500.00
Rental Car	7	Day	@	\$75.00	\$525.00
Shipping	1	LS	@	\$250.00	\$250.00
Reproduction	6	LS	@	\$100.00	\$600.00
Conference Room					
Miscellaneous Supplies					
TOTAL OTHER DIRECT EXPENSES					\$4,370.00

  

OUTSIDE SERVICES (w/o fee)					
COMPANY	LABOR	MULTIPLIER	EXPENSES	TOTAL	
TOTAL OUTSIDE SERVICES					

  

FEES	
OUTSIDE SERVICES ADMIN FEE @	(of Total Outside Services & Outside Services Fees)
VMS @	10.00% (of Total Direct Labor + Total Multipliers)
OUTSIDE SERVICES @	(of Total Labor + Total Multiplier for Outside Services)
TOTAL FEES	\$3,153.47
TOTAL COST	\$39,058.14

## FEE PROPOSAL WORKSHEET

COMPANY:	SCOPE OF WORK	DATE:	REV:
James Allen	Paleontology	9/24/10	1
PROJECT:	MILESTONE/PHASE/PROJ SUMMARY:		
Cajalco Road Widening Project - Environmental and Engineering Services	Preliminary Engineering/Environmental Document		

## DIRECT LABOR

PERSONNEL	FUNCTION	HOURS	RATE	AMOUNT
James Allen	Paleontologist	308 @	\$113.12	\$34,840.96
TOTAL HOURS		308	TOTAL DIRECT LABOR	
			\$34,840.96	

## MULTIPLIERS

ESCALATION @	(Rate)
OVERHEAD @	(of Total Direct Labor + Escalation)
PAYROLL ADDITIVES @	(of Total Direct Labor + Escalation)
TOTAL MULTIPLIERS	

## OTHER DIRECT EXPENSES

--- Billed at Actual Cost ---

ITEM	QUANTITY	UNIT	UNIT COST	AMOUNT
Transportation (air, rental car, etc.)	1	Day @	\$2,000.00	\$2,000.00
Records Search	1	Day @	\$600.00	\$600.00
TOTAL OTHER DIRECT EXPENSES				\$2,600.00

## OUTSIDE SERVICES (w/o fee)

COMPANY	LABOR	MULTIPLIER	EXPENSES	TOTAL
TOTAL OUTSIDE SERVICES				

## FEES

OUTSIDE SERVICES ADMIN FEE @	(of Total Outside Services & Outside Services Fees)
JAMES ALLEN @	10.00% (of Total Direct Labor + Total Multipliers)
OUTSIDE SERVICES @	(of Total Labor + Total Multiplier for Outside Services)
TOTAL FEES	
\$3,484.09	
TOTAL COST	
\$40,925.05	