

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

154



FROM: Economic Development Agency

SUBMITTAL DATE:
December 30, 2010

SUBJECT: Approval of Purchase of Radio Frequency Identification (RFID) system and Maintenance Service with EnvisionWare, Inc.

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve the purchase of an Radio Frequency Identification (RFID) system from EnvisionWare Inc., in the amount of \$48,443.07 and the purchase of maintenance service of the existing and new product in the amount of \$86,099.72, without securing competitive bids, in accordance with Ordinance 459.4, and authorize the Purchasing Agent to issue the contract on behalf of the County and;
2. Authorize the Purchasing Agent to renew the maintenance services for the entire system annually for up to four additional one year periods, provided the cost increase does not exceed the Consumer Price Index.

BACKGROUND: (Commences on Page 2)

FISCAL PROCEDURES APPROVED
PAUL ANGULO, CPA, AUDITOR-CONTROLLER
BY Samuel Wong 12/23/10
SAMUEL WONG

Lisa Brandl for
Robert Field
Assistant County Executive Officer/EDA
By Lisa Brandl, Managing Director

| | | | | |
|-----------------------|-------------------------------|---------------|-------------------------|---------|
| FINANCIAL DATA | Current F.Y. Total Cost: | \$ 134,542.79 | In Current Year Budget: | Yes |
| | Current F.Y. Net County Cost: | \$ 0 | Budget Adjustment: | No |
| | Annual Net County Cost: | \$ 0 | For Fiscal Year: | 2010/11 |

COMPANION ITEM ON BOARD OF DIRECTORS AGENDA: No

SOURCE OF FUNDS: County Library Fund (Fund No. 21200)

| | |
|----------------------------------|--------------------------|
| Positions To Be Deleted Per A-30 | <input type="checkbox"/> |
| Requires 4/5 Vote | <input type="checkbox"/> |

C.E.O. RECOMMENDATION: APPROVE

BY: Jennifer L. Sargent
Jennifer L. Sargent

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Buster, seconded by Supervisor Benoit and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Buster, Tavaglione, Stone, Benoit and Ashley
Nays: None
Absent: None
Date: January 11, 2011
xc: EDA, Purchasing, Auditor

Kecia Harper-Ihem
Clerk of the Board
By: Kecia Harper-Ihem
Deputy

Prev. Agn. Ref.: N/A

District: ALL

Agenda Number: 3.33

ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD

FORM APPROVED COUNTY COUNSEL
BY: Anita C. Willis DATE: 12-27-10
Purchasing: Mick
County Librarian Assistant Director

Reviewed by
CIP TEAM
Dean Deines

Dept't Recomm.: Consent Policy Policy
Per Exec. Ofc.: Consent Policy

BACKGROUND:

Riverside County Library System is in need of an RFID hardware and software solution for the Highgrove Library that will secure materials and allow for customer self service, materials check-out, and automated materials check-in.

EnvisionWare Inc., has the capability to provide the Riverside County Library System with hardware and software solutions and product maintenance all from one company which will secure materials and allow for customer self service and automated materials handling. EnvisionWare Inc., hardware and software is the standard RFID system in the Riverside County Library System. EnvisionWare Inc., is currently installed in eight library locations at an investment of over \$500,000. Maintaining a standard increases efficiencies in utilizing the RFID system and decreases maintenance costs.

Because EnvisionWare Inc., is the standard RFID hardware and software solution in the Riverside County Library System, EnvisionWare Inc., is able to deliver the product at a very competitive price. The total price of \$48,443.07 for the entire hardware and software solution needed to operate an RFID and self-service system is reduced by more than \$7,000 of the standard cost and moves the Riverside County Library System to a software site license equating to future savings. The total cost will be further offset by staff time saved for training on use of the system and time saved training the public.

EnvisionWare Inc., is unique in that it is the only company that can offer a complete one stop source for all of our needs while maintaining software consistencies. EnvisionWare Inc., will also provide Riverside County Library System with an RFID and Self-Service Circulation Software Site License. The license covers up to 38 library branches to allow for future growth and enable unlimited installations of RFID and OneStop Self-Service software resulting in future cost savings for the Riverside County Library System. It is recommended that the Board of Supervisors approve the Sole Source Agreement, see Exhibit "A". No other suppliers are capable of providing all of the required services.

Attachments:

Exhibit A
RFID Quote
Site License Letter
Maintenance Agreement

Exhibit A

Date: December 1, 2010

From: Robert Field, Assistant County Executive Officer, EDA

Agency: Economic Development Agency – County Library

To: Board of Supervisors/Purchasing Agent

Via: Purchasing Agent

Subject: Sole Source Procurement; Request for Agreement for Radio Frequency Identification System (RFID) for Highgrove Library and a Maintenance Agreement for Service of the Existing and New Product for the Riverside County Library System.

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested:

Purchase of an RFID (Radio Frequency Identification) system to include materials security gates, hardware and self service circulation software that secure library materials and allow for customer self service check-out and automated materials check-in; and purchase of a maintenance agreement for service of the existing and new product.

Supplier being requested:

EnvisionWare, Inc.

Alternative suppliers that can or might be able to provide supply/service:

No other supplier is known to provide all encompassing services. Other suppliers are known who offer similar products and/or services; however, they do not encompass all needed areas and do not operate the same as the current County Library standard. Other suppliers are not as well equipped to service the product.

Extent of market search conducted:

Product and services were inquired of the only other known suppliers: Integrated Technology Group, 3M, and Bibliotheca. None of the companies provide products and services to encompass all needed areas, service the product, and maintain the County Library standard.

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:

EnvisionWare provides RFID and self-service software consistent with software currently being used. EnvisionWare further provides a site license for unlimited installations of RFID and One Stop self-service software in up to 38 libraries, providing for future growth. EnvisionWare provides service maintenance for the product.

Reasons why my department requires these unique features and what benefit will accrue to the county:

EnvisionWare is the standard RFID system in the Riverside County Library System. Maintaining this standard reduces costs associated with staff training and maintenance and increases efficiencies associated with staff productivity and public use of the system. Maintenance on the EnvisionWare hardware and software is required and best performed by EnvisionWare.

Price Reasonableness:

Because EnvisionWare is the standard RFID hardware and software solution in the Riverside County Library System, EnvisionWare is able to deliver the product at a very competitive price. The total price of \$48,443.07 for the entire hardware and software solution needed to operate an RFID and self-service system is reduced by more than \$7,000 of the standard cost and moves the Riverside County Library System to a software site license equating to future savings. The total cost will be further offset by staff time saved for training on use of the system and time saved training the public. The annual maintenance cost of \$86,099.72 is reasonable and in-line with industry standards for maintenance of similar product.

Does moving forward on this product or service further obligate the county to future similar contractual arrangements?

No. The County would not be obligated to additional contractual or service arrangements. The maintenance agreement is renewable annually.

Period of Performance:

Provide a defined period of performance. Please note multi-year terms require Board approval, unless renewable in one year increments and the Purchasing Agent approves the terms.

The County Library estimates RFID installation services to be required in January, 2011. The maintenance agreement is renewable in one year increments.

Lisa Brandell 12/16/10
Department Head Signature **Date**

Purchasing Department Comments:

Approve Approve with Condition/s Disapprove
[Signature] 12-23-10
Purchasing Agent **Date**

EnvisionWare®

Next Generation Self Service for Libraries

EnvisionWare, Inc.
 2810 Premiere Parkway NW
 Suite 350
 Duluth GA 30097-8917
 United States
 800-216-8370
 http://www.envisionware.com
 Tax ID # 58-2424595

Quotation

Page 1 of 5

Date 8/17/2010
Estimate # US-7093
Expires 1/31/2011
Exp. Order 1/31/2011
Project
Sales Rep Himes, John
Product Specialist
Partner
Memo Highgrove Library
Terms Net 30 Days
End User
Partner User Expira...
Maint. Expiration 12/31/2010

Bill To

Luther Brady
 Riverside County Library System
 5840 Mission Blvd
 Riverside CA 92509
 United States

Ship To

Riverside County Library System
 Highgrove Library
 530 Center
 Riverside CA 92507
 United States

| Item | Quant... | Description | Unit Price | Amount |
|----------------------------|----------|---|------------|------------|
| | | The first section of the Estimate/Quote is the official switching of Riverside County into an EnvisionWare RFID and Self-Service Circulation Software Site License. This Site License will cover up to 38 branches of Riverside County. The County will be able to install UNLIMITED copies of the EnvisionWare SSC-OS-SW (One Stop Software) and RFID Software. The County will need to continue to purchase hardware items for this software. | | |
| SSC-OS-SW-ENT Site License | 38 | ONESTOP SELF SERVICE CIRCULATION SOFTWARE ENTERPRISE SITE LICENSE FOR MULTI-BRANCH LIBRARY SYSTEMS of 5 OR MORE BUILDINGS ** Enterprise license is provided on a per building basis and provides for an unlimited number of software licenses per building. ** OneStop* Self Service Circulation Software - the most powerful self service system for check out, check in, and the integration of other optional self service solutions including self service fine payment, PC Reservation(R) computer management, LPT:One print control, and AAM library account management. ** Use the included ready-to-run design or take advantage of the fully customizable HTML user interface and a user-defined workflow to design your own solution ** EnvisionWare Central Management Client ++ OPTIONS: EnvisionWare AIO Desktop, AIO Kiosk Hardware Packages, EnvisionWare Branch Manager, EnvisionWare eCommerce Services and EnvisionWare RFID Software Suite-ENT Site License (for RFID implementations) For less than 5 buildings please use 'SSC-OS-SW Bundle' * patent pending | 1,350.00 | 51,300.00 |
| Discount: SSC Software | | DISCOUNT for EnvisionWare Self Service Circulation Software Solutions | -48,478.50 | -48,478.50 |
| | | Trade in Value for currently owned licenses | | |
| SUBTOTAL | | SUBTOTAL for Items Above | | 2,821.50 |

Quotation

Page 2 of 5

Date
Estimate #

8/17/2010
US-7093



EnvisionWare, Inc.
2810 Premiere Parkway NW
Suite 350
Duluth GA 30097-8917
United States
800-216-8370
http://www.envisionware.com
Tax ID # 58-2424595

| Item | Quant... | Description | Unit Price | Amount |
|--------------------------------------|----------|--|------------|------------|
| Items | | This is the cost to become a 38 branch site license for Self-Service Circulation Software. | | |
| | | This covers unlimited copies of the EnvisionWare OneStop software in 38 branches. | | |
| RFID Software Suite-ENT Site License | 38 | ENVISIONWARE RFID SOFTWARE SUITE ENTERPRISE SITE LICENSE #ENTER Number of Buildings (5+) - For less than 5 buildings use 'RFID Software Suite'# The fastest and most powerful and comprehensive RFID software solution available, the RFID Software Suite provides integration with circulation clients, encoding, and RFID-enabling of ILS-specific self service circulation stations as well as control and integration technology for the EnvisionWare Media Case Controller Series Included: ** EnvisionWare Conversion Module for standards-based tag encoding ** RFID Tag Query for tag verification and data validation ** Native integration with Polaris ILS Circulation Client and Polaris Express Check ** Native Integration with III Millcirc and III Express Lane using Item Status API ** Integration with TLC Circulation Client ** Integration with Amlib ** Integration and Softlink ** Integration with Horizon, Symphony, and Unicorn Circulation Clients ** Integration with Evergreen Circulation Client ** EnvisionWare Central Management Clients ++ RFID Reader Kit sold separately | 2,000.00 | 76,000.00 |
| Discount: RFID Software | | DISCOUNT for EnvisionWare RFID Software Solutions Trade in Value for currently owned licenses | -73,125.00 | -73,125.00 |
| SUBTOTAL Items | | SUBTOTAL for Items Above This is the cost to become a 38 branch site license for RFID Software. This covers unlimited copies of the EnvisionWare RFID Software in 38 branches. | | 2,875.00 |
| SSC-AIO/HR-U Desktop | 3 | ENVISIONWARE ALL-IN-ONE HR DESKTOP HARDWARE SYSTEM ** -All-In-One HR PC with Windows and 17" Touch Screen ** High speed Receipt Printer ** Linear Image Scanner | 2,995.00 | 8,985.00 |

Quotation

Page 3 of 5

Date
Estimate #

8/17/2010
US-7093



EnvisionWare, Inc.
2810 Premiere Parkway NW
Suite 350
Duluth GA 30097-8917
United States
800-216-8370
<http://www.envisionware.com>
Tax ID # 58-2424595

| Item | Quant... | Description | Unit Price | Amount |
|---|----------|---|------------|-----------|
| | | ** Track2 Credit Card Swipe Reader -- OPTIONS -- ++ OneStop Self Service Circulation Software Bundle ++ EnvisionWare Circulation API for Polaris ExpressCheck Integration ++ EnvisionWare I-Link for III Express Lane Integration | | |
| RFID-READER-K IT-USB-U Unidirectional | 3 | ENVISIONWARE RFID READER KIT - UNIDIRECTIONAL Package includes: ** EnvisionWare RFID Interface Driver for Library Applications (ERD). ** USB RFID Reader/Writer ** Unidirectional / Shielded table top RFID Antenna (Pad) ** Universal Power Brick with power cable and 6ft USB Cable ** The EnvisionWare RFID Reader Installation Accessory Kit ++ Requires EnvisionWare RFID Software Suite | 1,995.00 | 5,985.00 |
| SUBTOTAL Items | | SUBTOTAL for 3 complete Self-Check Stations | | 14,970.00 |
| RFID-READER-K IT-USB-U Unidirectional | 2 | ENVISIONWARE RFID READER KIT - UNIDIRECTIONAL Package includes: ** EnvisionWare RFID Interface Driver for Library Applications (ERD). ** USB RFID Reader/Writer ** Unidirectional / Shielded table top RFID Antenna (Pad) ** Universal Power Brick with power cable and 6ft USB Cable ** The EnvisionWare RFID Reader Installation Accessory Kit ++ Requires EnvisionWare RFID Software Suite | 1,995.00 | 3,990.00 |
| SUBTOTAL Items | | SUBTOTAL for 2 Staff Stations. | | 3,990.00 |
| RFID-GATES-U MS UltraT 2-Aisle | 1 | ENVISIONWARE MASTERSERIES ULTRA TRANSPARENT RFID GATES - 2-Aisles / 3-Pedestals / Reader / Multiplexer / Alarm Kit / Power Supply / US Cord. ** Industry's only 3D Library Gate - high accuracy, multi-dimension detection ** Near 100% Transparent Acrylic Glass blends with every decor ** Internal electronics with Automatic tuning ** 40 item/second performance; ** Visual and audible alarm indicators plus Ethernet integration to EnvisionWare Branch Manager ** 30in W x 67in H x 3.1in D (760mm W x 1700mm H x 80mm D) ** EN 300 330/FCC Part 15/EN 301 489/EN 60950/UL 1950 150lbs (68kg) ++ OPTIONS: EnvisionWare Branch Manager | 11,590.00 | 11,590.00 |



Next Generation Self Service for Libraries

EnvisionWare, Inc.
2810 Premiere Parkway NW
Suite 350
Duluth GA 30097-8917
United States
800-216-8370
http://www.envisionware.com
Tax ID # 58-2424595

Quotation

Page 4 of 5

Date
Estimate #

8/17/2010
US-7093

| Item | Quant... | Description | Unit Price | Amount |
|----------------------------------|----------|---|------------|-----------|
| SUBTOTAL Items | | SUBTOTAL for Dual Aisle Gates | | 11,590.00 |
| PS-EXPPF-U 1st Day | 1 | ENVISIONWARE PROFESSIONAL SERVICES - FLAT FEE FOR EXPENSES - First of Every Five Days Onsite. No partial days. | 975.00 | 975.00 |
| PS-PM-TK-U Project Management | 1 | ENVISIONWARE TURNKEY PROFESSIONAL SERVICES ** Consultation and Project Planning ** Implementation/Installation Services ** Training ** Post Installation Review ** An EnvisionWare Implementation Consultant will be assigned to manage and implement your project from start to finish and includes pre-installation consultation, project planning, product installation and training, and post installation review as mutually agreed. You will receive documentation and progress reports throughout the process. ** A turnkey project is an indication that you have accepted our calculations for a complete installation. EnvisionWare will assume the responsibility for delivering according to customer expectations defined in a Scope of Work that will be developed collaboratively with your staff. You remain responsible for providing timely access, environmental issues, and for ensuring that your resources including systems are virus free and in complete working order. ++ This price does not include any of the fixed travel cost items when onsite services are requested. | 1,560.00 | 1,560.00 |
| SUBTOTAL Services | | SUBTOTAL for EnvisionWare Professional Services - For Site Survey and Gate Installation Inspection. | | 2,535.00 |
| PS-EXPPF-U 1st Day | 1 | ENVISIONWARE PROFESSIONAL SERVICES - FLAT FEE FOR EXPENSES - First of Every Five Days Onsite. No partial days. | 975.00 | 975.00 |
| PS-EXPPF-U Additional Day | 1 | ENVISIONWARE PROFESSIONAL SERVICES - FLAT FEE FOR EXPENSES - Additional Days After First. Maximum (4) additional days before an additional First day is required. | 250.00 | 250.00 |
| PS-PM-TK-U Project Management | 1 | ENVISIONWARE TURNKEY PROFESSIONAL SERVICES ** Consultation and Project Planning ** Implementation/Installation Services ** Training ** Post Installation Review ** An EnvisionWare Implementation Consultant will be assigned to manage and implement your project from start to finish and includes pre-installation consultation, project planning, product installation and training, and | 5,265.00 | 5,265.00 |

EnvisionWare®

Next Generation Self Service for Libraries

EnvisionWare, Inc.
2810 Premiere Parkway NW
Suite 350
Duluth GA 30097-8917
United States
800-216-8370
<http://www.envisionware.com>
Tax ID # 58-2424595

Quotation

Page 5 of 5

Date
Estimate #

8/17/2010
US-7093

| Item | Quant... | Description | Unit Price | Amount |
|-------------------|----------|---|------------|----------|
| | | post installation review as mutually agreed. You will receive documentation and progress reports throughout the process. ** A turnkey project is an indication that you have accepted our calculations for a complete installation. EnvisionWare will assume the responsibility for delivering according to customer expectations defined in a Scope of Work that will be developed collaboratively with your staff. You remain responsible for providing timely access, environmental issues, and for ensuring that your resources including systems are virus free and in complete working order. ++ This price does not include any of the fixed travel cost items when onsite services are requested. | | |
| SUBTOTAL Services | | SUBTOTAL for EnvisionWare Professional Services - For Installation of Gates, Self-Checks, and Staff Stations. | | 6,490.00 |

Subtotal 45,271.50
Total Tax 3,171.57
Total \$48,443.07

All sales subject to the standard EULA and Product Warranty provided with your products. This offer is not valid after the expiration date. Thank you for your interest in EnvisionWare products and services.



North America
2810 Premiere Pkwy, NW
Suite 350
Duluth, GA 30097-8917
Voice: +1.678.584.5911
Toll Free: 1.800.216.8370
Fax: +1.678.584.1232
www.envisionware.com
info@envisionware.com

December 1, 2010

Ms. Tonya Kennon, Director
Riverside County Library System
5840 Mission Blvd
Riverside CA 92509

RE: EnvisionWare RFID and OneStop Self-service Circulation Enterprise Licensing

Dear Ms Kennon:

On behalf of EnvisionWare, I would like to welcome you to the EnvisionWare Customer Family. EnvisionWare and the Riverside County Library System have enjoyed a successful and mutually beneficial partnership for the last few years. It is the mission of every EnvisionWare employee to continue being an industry leader in patron self service product innovation and technical support services. A common theme in our approach is "Software that works the way that YOU want it to". This is no mere slogan for EnvisionWare; as our product feature development stems in large part from comments or suggested improvements by our customers – libraries just like yours that use our products daily.

Furthermore, we strive to consistently deliver on our commitment to your library and the library industry, in general, of providing exceptional service and support. Our company mission statement reflects our beliefs in strong customer support and understanding of libraries and your needs.

EnvisionWare values our close relationship with your library. In that spirit, we would like to notify you that upon purchase of the impending RFID system for the Highgrove Library, EnvisionWare will convert the Riverside County EnvisionWare RFID and OneStop software license to a 38-library branch Enterprise License. The Enterprise License will provide unlimited copies of the EnvisionWare RFID Software Suite and the EnvisionWare OneStop Self Service Circulation Software for use at all 38 Riverside County Library locations. This means that from this point on, the Riverside County Library will be able to deploy as many RFID staff stations and OneStop self service stations as needed without paying a per unit price for software. This will translate into a significant cost savings for the Riverside County Library System. For future expansion of RFID and OneStop Self Service Circulation, the library will only need to acquire the necessary hardware.

John Himes is the Sales Consultant dedicated to your library, and he welcomes the opportunity to continue serving the needs of your Library. John can be reached at extension 303 or by email at jhimes@envisionware.com. I too am committed to continuing our excellent relationship. I welcome your call anytime to my cell which is 404-446-6124 or to my office at extension 300.

Thank you for your continued support of EnvisionWare.

Sincerely,



Al Coalla
Director of Sales

Cc: John Himes, Western Region Sales Consultant
Alexis Seymour, Director of Operations, EnvisionWare



Next Generation Self Service for Libraries

EnvisionWare, Inc.
 2810 Premiere Parkway NW
 Suite 350
 Duluth GA 30097-8917
 United States
 800-216-8370
<http://www.envisionware.com>
 Tax ID # 58-2424595

Invoice

Page 1 of 8

Date 11/12/2010
Invoice # US-7682
Expires 1/26/2011
Exp. Order 10/28/2010
Project
Sales Rep Himes, John
Product Specialist
Partner
Memo Maintenance Invoice with
Terms Net 30 Days
User
Maint. Expiration 12/31/2010

Bill To

Luther Brady
 Riverside County Library System
 5840 Mission Blvd
 Riverside CA 92509
 United States

Ship To

Luther Brady
 Riverside County Library System
 5840 Mission Blvd
 Riverside CA 92509
 United States

| Item | Quant... | Description | Unit Price | Amount |
|---------------------------------------|----------|--|------------|----------|
| | | ENVISIONWARE ANNUAL MAINTENANCE INVOICE - This invoice renews your annual hardware and software maintenance coverage for (12) months to end one year from the MAINTENANCE EXPIRATION DATE indicated above. Any exceptions will be indicated at the bottom of the invoice. Please confirm your receipt of this invoice. For all questions, please contact Hazel Franklin in Operations. In North America, call 800-216-8370 ext. 217. In Europe, call +1 678-584-5911 ext. 217. | | |
| | | Thank you for your continued use of EnvisionWare. | | |
| W-ES-ENT Building Bundle [1st] | 1 | 1 YR MAINTENANCE - EnvisionWare Suite First Building. Provides software coverage for first building licenses for PC Reservation and LPT:One Print Management | 543.15 | 543.15 |
| W-ES-ENT Building Bundle [Additional] | 31 | 1 YR MAINTENANCE - EnvisionWare Suite Additional Buildings. Provides software coverage for all additional building licenses for PC Reservation and LPT:One Print Management | 152.15 | 4,716.65 |
| W-ES-ENT Client License | 450 | 1 YR MAINTENANCE: EnvisionWare Suite Client Package | 8.50 | 3,825.00 |
| W-AAM-ENT Bundle | 1 | 1 YR MAINTENANCE: Authentication and Accounting Module (AAM) - Enterprise Edition | 679.15 | 679.15 |
| W-CM Gateway | 1 | 1 YR MAINTENANCE: ENVISIONWARE CENTRAL MANAGEMENT GATEWAY | 28.05 | 28.05 |
| W-CM Control | 8 | 1 YR MAINTENANCE: ENVISIONWARE CENTRAL MANAGEMENT CONTROL LICENSES | 21.25 | 170.00 |
| W-ECS-ENT Base Server | 1 | 1 YR MAINTENANCE: ENVISIONWARE eCOMMERCE SERVICES ENTERPRISE EDITION SERVER | 849.15 | 849.15 |
| W-ECS-ENT Web Module License | 1 | 1 YR MAINTENANCE: ENVISIONWARE eCOMMERCE SERVICES ENTERPRISE EDITION WEB MODULE | 595.00 | 595.00 |

Invoice

Page 2 of 8

Date
Invoice #

11/12/2010
US-7682



EnvisionWare, Inc.
2810 Premiere Parkway NW
Suite 350
Duluth GA 30097-8917
United States
800-216-8370
<http://www.envisionware.com>
Tax ID # 58-2424595

| Item | Quant... | Description | Unit Price | Amount |
|---|----------|---|------------|-----------|
| W-ECS-ENT/SLE -U PCC Payment Server Bundle | 1 | 1 YR MAINTENANCE: ENVISIONWARE eCOMMERCE SERVICES PCC PAYMENT SERVER BUNDLE (SN:8323000000818051) ** Includes PCC Support Center Access to National Verifone Center ** Support for PCC Payment Server Interface | 200.60 | 200.60 |
| W-PCC SUPPORT & SOFTWARE Renewal | 1 | 1 YR MAINTENANCE: PCC SUPPORT & SOFTWARE RENEWAL - Software Support for Credit Card Processing Module for EnvisionWare eCommerce Services and Staff Transaction Station (STS). Provides direct call resolutions to credit card processing concerns via the National Verifone Support Center and software patches and upgrades. | | |
| Y-PCC UPGRADE PMT Server | 1 | ENVISIONWARE PCC PAYMENT SERVER UPGRADE | 0.00 | 0.00 |
| W-EIM License | 1 | 1 YR MAINTENANCE: EnvisionWare Inventory Manager (EIM) | 679.15 | 679.15 |
| SUBTOTAL EnvisionWare Software | | SUBTOTAL for EnvisionWare Computer and Financial Management (CFM) Software | | 12,285.90 |
| W-RFID-MOBIL E Station-U | 1 | 1 YR MAINTENANCE: ENVISIONWARE MOBILE RFID STATION: Includes: ** Ergonomic sit-to-stand adjustment cart with keyboard tray ** One-touch display glide mount, and integrated battery power system ** All-In-One Touch Screen PC ** Automated RFID Tag Dispenser ** Barcode Scanner and Stand ** EnvisionWare RFID Reader Kit | 2,629.95 | 2,629.95 |
| W-RFID-READE R-KIT-USB-U | 1 | 1 YR MAINTENANCE: ENVISIONWARE RFID READER KIT (Goes with RFID Mobile Conversion Station) | 302.85 | 302.85 |
| W-RFID Software Suite | 1 | 1 YR MAINTENANCE: EnvisionWare RFID Software Suite (Goes with RFID Mobile Conversion Station) | 237.15 | 237.15 |
| SUBTOTAL Items | | SUBTOTAL for Conversion Station Above | | 3,169.95 |
| ***** WOODCREST LIBRARY ***** | | | | |
| W-SSC-AIO-U Desktop | 3 | 1 YR MAINTENANCE: ENVISIONWARE ALL-IN-ONE DESKTOP HARDWARE SYSTEM | 239.00 | 717.00 |



Invoice

Page 3 of 8

Date
Invoice #

11/12/2010
US-7682

EnvisionWare, Inc.
2810 Premiere Parkway NW
Suite 350
Duluth GA 30097-8917
United States
800-216-8370
<http://www.envisionware.com>
Tax ID # 58-2424595

| Item | Quant... | Description | Unit Price | Amount |
|-------------------------------|----------|---|------------|----------|
| W-SSC-OS-SW Bundle | 3 | 1 YR MAINTENANCE: OneStop Self Service Circulation software bundle | 373.15 | 1,119.45 |
| W-RFID-READE R-KIT-USB-U | 7 | 1 YR MAINTENANCE: ENVISIONWARE RFID READER KIT (Quantity of 7 provides 3 for Self Service Stations and 4 for Staff Stations.) | 302.85 | 2,119.95 |
| W-RFID Software Suite | 7 | 1 YR MAINTENANCE: EnvisionWare RFID Software Suite (Quantity of 7 provides 3 for Self Service Stations and 4 for Staff Stations.) | 237.15 | 1,660.05 |
| W-RFID-GATES-U AD 2-Aisle | 1 | 1 YR MAINTENANCE: ENVISIONWARE ACRYLICDESIGN RFID GATES - 2-Aisle / 3-Pedestals. | 1,863.60 | 1,863.60 |
| SUBTOTAL Items | | ~~~ SUBTOTAL for Items Above for WOODCREST LIBRARY ~~~ | | 7,480.05 |
| ***** LA QUINTA LIBRARY ***** | | | | |
| W-SSC-AIO-U Desktop | 3 | 1 YR MAINTENANCE: ENVISIONWARE ALL-IN-ONE DESKTOP HARDWARE SYSTEM | 239.00 | 717.00 |
| W-SSC-OS-SW Bundle | 3 | 1 YR MAINTENANCE: OneStop Self Service Circulation software bundle | 373.15 | 1,119.45 |
| W-RFID-READE R-KIT-USB-U | 7 | 1 YR MAINTENANCE: ENVISIONWARE RFID READER KIT (Quantity of 7 provides 3 for Self Service Stations and 4 for Staff Stations.) | 302.85 | 2,119.95 |
| W-RFID Software Suite | 7 | 1 YR MAINTENANCE: EnvisionWare Universal RFID Software Suite (Quantity of 7 provides 3 for Self Service Stations and 4 for Staff Stations.) | 237.15 | 1,660.05 |
| W-RFID-GATES-U AD 2-Aisle | 1 | 1 YR MAINTENANCE: ENVISIONWARE ACRYLICDESIGN RFID GATES - 2-Aisle / 3-Pedestals. | 1,863.60 | 1,863.60 |
| SUBTOTAL Items | | SUBTOTAL for Items Above for LA QUINTA LIBRARY | | 7,480.05 |
| ***** GLEN AVON LIBRARY ***** | | | | |
| W-SSC-AIO-U Desktop | 4 | 1 YR MAINTENANCE: ENVISIONWARE ALL-IN-ONE DESKTOP HARDWARE SYSTEM | 239.00 | 956.00 |
| W-SSC-OS-SW Bundle | 4 | 1 YR MAINTENANCE: OneStop Self Service Circulation software bundle | 373.15 | 1,492.60 |



Next Generation Self Service for Libraries

EnvisionWare, Inc.
 2810 Premiere Parkway NW
 Suite 350
 Duluth GA 30097-8917
 United States
 800-216-8370
<http://www.envisionware.com>
 Tax ID # 58-2424595

Invoice

Page 4 of 8

Date
 Invoice #

11/12/2010
 US-7682

| Item | Quant... | Description | Unit Price | Amount |
|---|----------|--|------------|----------|
| W-RFID-READE R-KIT-USB-U | 9 | 1 YR MAINTENANCE: ENVISIONWARE RFID READER KIT (Quantity of 9 provides 4 for Self Service Stations and 5 for Staff Stations.) | 302.85 | 2,725.65 |
| W-RFID Software Suite | 9 | 1 YR MAINTENANCE: EnvisionWare RFID Software Suite (Quantity of 9 provides 4 for Self Service Stations and 5 for Staff Stations.) | 237.15 | 2,134.35 |
| W-RFID-GATES- U AD 2-Aisle | 1 | 1 YR MAINTENANCE: ENVISIONWARE ACRYLICDESIGN RFID GATES - 2-Aisle / 3-Pedestals. | 1,863.60 | 1,863.60 |
| W-RFID-READE R-U Antenna [Handheld Wand] | 2 | 1 YR MAINTENANCE: ENVISIONWARE RFID INVENTORY WAND - Handheld Wand connects to EnvisionWare RFID Kits. | 119.40 | 238.80 |
| SUBTOTAL Items | ~~~~ | SUBTOTAL for Items Above for GLEN AVON LIBRARY ~~~~ | | 9,411.00 |
| ***** CATHEDRAL CITY LIBRARY ***** | | | | |
| W-SSC-AIO-U Desktop | 3 | 1 YR MAINTENANCE: ENVISIONWARE ALL-IN-ONE DESKTOP HARDWARE SYSTEM (Quantity of 3 provides 2 for Self Service Stations and 1 as part of the Intelligent Return Station.) | 239.00 | 717.00 |
| W-SSC-OS-SW Bundle | 3 | 1 YR MAINTENANCE: OneStop Self Service Circulation software bundle (Quantity of 3 provides 2 for Self Service Stations and 1 as part of the Intelligent Return Station.) | 373.15 | 1,119.45 |
| W-RFID-READE R-KIT-USB-U | 7 | 1 YR MAINTENANCE: ENVISIONWARE RFID READER KIT (Quantity of 7 provides 2 for Self Service Stations, 4 for Staff Stations, and 1 as part of the Intelligent Return Station.) | 302.85 | 2,119.95 |
| W-RFID Software Suite | 7 | 1 YR MAINTENANCE: EnvisionWare RFID Software Suite (Quantity of 7 provides 2 for Self Service Stations, 4 for Staff Stations, and 1 as part of the Intelligent Return Station.) | 237.15 | 1,660.05 |
| W-RFID-GATES- U AD 2-Aisle | 1 | 1 YEAR MAINTENANCE: ENVISIONWARE ACRYLICDESIGN RFID GATES - 2-Aisle / 3-Pedestals. | 1,863.60 | 1,863.60 |
| W-RFID-READE R-U Antenna [Handheld Wand] | 1 | 1 YEAR MAINTENANCE FOR ENVISIONWARE RFID INVENTORY WAND - Handheld Wand connects to EnvisionWare RFID Kits | 119.40 | 119.40 |
| W-Y-RFID-READ | 1 | 1 YEAR MAINTENANCE FOR ENVISIONWARE RFID | 0.00 | 0.00 |



Next Generation Self Service for Libraries

EnvisionWare, Inc.
 2810 Premiere Parkway NW
 Suite 350
 Duluth GA 30097-8917
 United States
 800-216-8370
<http://www.envisionware.com>
 Tax ID # 58-2424595

Invoice

Page 5 of 8

Date
 Invoice #

11/12/2010
 US-7682

| Item | Quant... | Description | Unit Price | Amount |
|----------------------------------|----------|---|------------|----------|
| ER-U Bluetooth Handheld | | BLUETOOTH HANDHELD (NOT SHIPPED YET) | | |
| SUBTOTAL Items | | SUBTOTAL for Items Above for CATHEDRAL CITY LIBRARY | | 7,599.45 |
| ***** HOME GARDENS LIBRARY ***** | | | | |
| W-TOUCHSCRE EN-U 17in | 3 | 1 YR MAINTENANCE: 17" LCD Touch Screen Display | 154.80 | 464.40 |
| W-SSC-OS-SW Bundle | 2 | 1 YR MAINTENANCE: OneStop Self Service Circulation software bundle | 373.15 | 746.30 |
| W-RFID-READE R-KIT-USB-U | 6 | 1 YR MAINTENANCE: ENVISIONWARE RFID READER KIT (Quantity of 6 provides 2 for Self Service Stations and 4 for Staff Stations.) | 302.85 | 1,817.10 |
| W-RFID Software Suite | 6 | 1 YR MAINTENANCE: EnvisionWare RFID Software Suite (Quantity of 6 provides 2 for Self Service Stations and 4 for Staff Stations.) | 237.15 | 1,422.90 |
| W-RFID-GATES-U AD 2-Aisle | 1 | 1 YEAR MAINTENANCE: ENVISIONWARE ACRYLICDESIGN RFID GATES - 2-Aisle / 3-Pedestals. | 1,863.60 | 1,863.60 |
| SUBTOTAL Items | | ~~~ SUBTOTAL for Items Above for HOME GARDENS LIBRARY ~~~ | | 6,314.30 |
| ***** GRACE MELLMAN ***** | | | | |
| W-SSC-AIO-U Desktop | 4 | 1 YR MAINTENANCE: ENVISIONWARE ALL-IN-ONE DESKTOP HARDWARE SYSTEM (1 shipped Jan 2010) | 239.00 | 956.00 |
| W-SSC-OS-SW Bundle | 4 | 1 YR MAINTENANCE: OneStop Self Service Circulation software bundle (1 shipped Jan 2010) | 373.15 | 1,492.60 |
| W-RFID-READE R-KIT-USB-U | 9 | 1 YR MAINTENANCE: ENVISIONWARE RFID READER KIT (Quantity of 9 provides 4 for Self Service Stations and 5 for Staff Stations.) (3 shipped Jan 2010) | 302.85 | 2,725.65 |
| W-RFID Software Suite | 9 | 1 YR MAINTENANCE: EnvisionWare Universal Staff Software Suite (Quantity of 9 provides 4 for Self Service Stations and 5 for Staff Stations.) (2 shipped Jan 2010) | 237.15 | 2,134.35 |
| W-RFID-GATES-U MS 2-Aisle | 1 | 1 YR MAINTENANCE: ENVISIONWARE MASTERSERIES RFID GATES | 1,863.60 | 1,863.60 |



Next Generation Self Service for Libraries

EnvisionWare, Inc.
 2810 Premiere Parkway NW
 Suite 350
 Duluth GA 30097-8917
 United States
 800-216-8370
<http://www.envisionware.com>
 Tax ID # 58-2424595

Invoice

Page 6 of 8

Date
 Invoice #

11/12/2010
 US-7682

| Item | Quant... | Description | Unit Price | Amount |
|----------------------------------|----------|---|------------|----------|
| SUBTOTAL Items | | SUBTOTAL for Items Above for GRACE MELLMAN | | 9,172.20 |
| Discount: Maintenance Adjustment | | DISCOUNT/CREDIT to adjust maintenance for 1 month for products shipped Jan 2010 | -166.26 | -166.26 |
| SUBTOTAL Items | | ~~~ SUBTOTAL FOR GRACE MELLMAN AFTER CREDIT ~~~ | | 9,005.94 |
| ***** SUN CITY LIBRARY ***** | | | | |
| W-SSC-AIO-U Desktop | 4 | 1 YR MAINTENANCE: ENVISIONWARE ALL-IN-ONE DESKTOP HARDWARE SYSTEM (4 shipped in Jan 2010) | 239.00 | 956.00 |
| W-SSC-OS-SW Bundle | 4 | 1 YR MAINTENANCE: OneStop Self Service Circulation software bundle (4 shipped in Jan10) | 373.15 | 1,492.60 |
| W-RFID-READE R-KIT-USB-U | 8 | 1 YR MAINTENANCE: ENVISIONWARE RFID READER KIT (Quantity of 8 provides 4 for Self Service Stations and 4 for Staff Stations.) (3 shipped in Jan 2010) | 302.85 | 2,422.80 |
| W-RFID Software Suite | 8 | 1 YR MAINTENANCE: EnvisionWare RFID Software Suite (Quantity of 8 provides 4 for Self Service Stations and 4 for Staff Stations.) (1 shipped in Jan 2010) | 237.15 | 1,897.20 |
| W-RFID-GATES-U MS 2-Aisle | 1 | 1 YR MAINTENANCE: ENVISIONWARE MASTERSERIES RFID GATES | | 1,863.60 |
| SUBTOTAL Items | | SUBTOTAL for Items Above for SUN CITY LIBRARY | | 8,632.20 |
| Discount: Maintenance Adjustment | | DISCOUNT/CREDIT to adjust maintenance 1 month for products shipped Jan 2010 | -299.53 | -299.53 |
| SUBTOTAL Items | | ~~~ SUBTOTAL FOR SUN CITY LIBRARY AFTER CREDIT ~~~ | | 8,332.67 |
| ***** ROBIDOUX LIBRARY ***** | | | | |
| W-SSC-AIO-U Desktop | 4 | 1 YR MAINTENANCE: ENVISIONWARE ALL-IN-ONE DESKTOP HARDWARE SYSTEM (2 shipped in Apr10) | 239.00 | 956.00 |



Invoice

Page 7 of 8

Date
Invoice #

11/12/2010
US-7682

EnvisionWare, Inc.
2810 Premiere Parkway NW
Suite 350
Duluth GA 30097-8917
United States
800-216-8370
<http://www.envisionware.com>
Tax ID # 58-2424595

| Item | Quant... | Description | Unit Price | Amount |
|---|----------|---|------------|----------|
| W-SSC-OS-SW Bundle | 4 | 1 YR MAINTENANCE: OneStop Self Service Circulation software bundle (2 shipped in Apr 2010) | 373.15 | 1,492.60 |
| W-RFID-READE R-KIT-USB-U | 9 | 1 YR MAINTENANCE: ENVISIONWARE RFID READER KIT (Quantity of 9 provides 4 for Self Service Stations and 5 for Staff Stations.) (7 Shipped in Jan 2010 and 2 shipped in Apr 2010) | 302.85 | 2,725.65 |
| W-RFID Software Suite | 9 | 1 YR MAINTENANCE: EnvisionWare RFID Software Suite (Quantity of 9 provides 4 for Self Service Stations and 5 for Staff Stations.) (9 shipped in Jan 2010) | 237.15 | 2,134.35 |
| W-RFID-GATES- U MS 2-Aisle | 1 | 1 YR MAINTENANCE: ENVISIONWARE MASTERSERIES RFID GATES (Shipped in Mar 2010) | 1,863.60 | 1,863.60 |
| W-AMH Induction - Station GEN3 | 1 | 1 YR MAINTENANCE: Sorter Induction / Front Belt Module (Shipped Jun 2010) | 2,499.50 | 2,499.50 |
| W-AMH Induction - Detection (Barcode) | 1 | 1 YR MAINTENANCE: Industrial Barcode Scanner (Shipped Jun 2010) | 100.00 | 100.00 |
| W-AMH Induction - Detection (RFID Reader) | 1 | 1 YR MAINTENANCE: Sorter RFID Reader (Shipped Jun 2010) | 299.50 | 299.50 |
| W-AMH Induction - SW (Bin Full Software) | 1 | 1 YR MAINTENANCE: Bin Full Software (Shipped Jun 2010) | 149.50 | 149.50 |
| W-AMH Module - Sorting Bin Full Switch | 5 | 1 YR MAINTENANCE: Sorting Bin Full Switch (Shipped Jun 2010) | 63.40 | 317.00 |
| W-AMH Induction - SW/HW (Hold Processing - Std) | 1 | 1 YR MAINTENANCE: Sorter Hold Processing Module (Shipped Jun 2010) | 199.50 | 199.50 |
| W-AMH Module - Sorting GEN3 | 3 | 1 YR MAINTENANCE: Sorting Module (Shipped Jun 2010) | 1,609.50 | 4,828.50 |
| W-AMH Receptacle - Bin [Standard] | 10 | 1 YR MAINTENANCE: Sorter Standard Bin (Shipped Jun 2010) | 155.00 | 1,550.00 |



EnvisionWare, Inc.
 2810 Premiere Parkway NW
 Suite 350
 Duluth GA 30097-8917
 United States
 800-216-8370
<http://www.envisionware.com>
 Tax ID # 58-2424595

Invoice

Page 8 of 8

Date
 Invoice #

11/12/2010
 US-7682

| Item | Quant... | Description | Unit Price | Amount |
|--|----------|--|------------|-----------|
| SUBTOTAL Items | | SUBTOTAL for Items Above for ROBIDOUX LIBRARY | | 19,115.70 |
| Discount: Maintenance Adjustment | | DISCOUNT/CREDIT to adjust maintenance for: *\$354.52 for 1 month for products shipped Jan 2010 *\$465.90 for 3 months for products shipped Mar 2010 *\$610.00 for 4 months for products shipped Apr 2010 *\$4897.02 for 6 months for products shipped Jun 2010 | -6,327.44 | -6,327.44 |
| SUBTOTAL Items | | ~~~ SUBTOTAL FOR ROBIDOUX LIBRARY AFTER CREDIT ~~~ | | 12,788.26 |
| ***ITEMS BELOW NOT ASSIGNED TO A BRANCH*** | | | | |
| W-SSC-AIO/HR-U Desktop | 1 | 1 YR MAINTENANCE: EnvisionWare All-In-One HR Desktop Hardware System (Previously at Cathedral City) | 239.00 | 239.00 |
| W-SSC-OS-SW Bundle | 1 | 1 YR MAINTENANCE: OneStop Self Service Circulation software bundle (Previously at Cathedral City) | 373.15 | 373.15 |
| W-RFID-READER-KIT-USB-U | 3 | 1 YR MAINTENANCE: ENVISIONWARE RFID READER KIT (Provided at no cost as gesture of good faith. Maintenance not included.) | 302.85 | 908.55 |
| W-RFID Software Suite | 3 | 1 YR MAINTENANCE: EnvisionWare RFID Software Suite (Provided at no cost as gesture of good faith. Maintenance not included) | 237.15 | 711.45 |
| SUBTOTAL Items | | SUBTOTAL for EXTRA Items Above | | 2,232.15 |

01/01/11 thru 12/31/11
 Removed Tag Printer

Total \$86,099.72

All sales subject to the standard EULA and Product Warranty provided with your products. This offer is not valid after the expiration date. Thank you for your interest in EnvisionWare products and services.