

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

165



FROM: OASIS/Executive Office

SUBMITTAL DATE:
January 11, 2011

SUBJECT: Approval to ratify the 2nd amendment to the GovReports software maintenance agreement with Simpler Systems Inc.

RECOMMENDED MOTION: Move that the Board of Supervisors:

1. Authorize the Purchasing Agent to renew the License and Hosting Agreement with Simpler Systems, Inc. – Amendment 2 for annual software maintenance and hosting service for \$76,200 annually with Simpler Systems, Inc.
2. Authorize the Purchasing Agent to exercise the option to renew for an additional 5 one year periods not to exceed \$76,200 per year on behalf of the County.

BACKGROUND: On March 1st, 2005 the Board approved the sole source purchase of GovReports from Simpler Systems, Inc. (Item 3.4, 03-01-05). Under the direction of the Auditor-Controller, the GovReports system was developed by Simpler Systems, Inc. to augment the official county reports provided by the OASIS PeopleSoft System. GovReports provides enhanced ease-of-use and on-demand, on-line reporting capabilities; functionality that is not efficiently handled by the PeopleSoft System. In addition, GovReports provides a flexible open architecture that interfaces with PeopleSoft so that the reports are updated daily.

Michael Dearman
MICHAEL DEARMAN, Director
OASIS

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 76,200	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	N/A
	Annual Net County Cost:	\$ 0	For Fiscal Year:	FY 10/11

SOURCE OF FUNDS: OASIS Financial Rates	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

BY: *Serena Chow*
Serena Chow

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Buster, seconded by Supervisor Benoit and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Buster, Tavaglione, Stone, Benoit and Ashley
Nays: None
Absent: None
Date: January 11, 2011
xc: OASIS/EO, Purchasing

Kecia Harper-Ihem
Clerk of the Board
By: *Kecia Harper-Ihem*
Deputy

Prev. Agn. Ref: ATTACHMENTS FILED

District: ALL

Agenda Number:

3.57

FORM APPROVED COUNTY COUNSEL
 BY: *Neal R. Kipnis* DATE: 1/12/11
 NEAL R. KIPNIS
 Departmental Concurrence
 Purchasing: *Mark Seiler*
 Mark Seiler, Assistant Director

Dep't Recomm.: Consent Policy
 Per Exec. Ofc.: Consent Policy

BACKGROUND:

With this agreement, all current GovReports system capabilities will be maintained. In addition, Simpler Systems, Inc. will upgrade the GovReports system to function with the PeopleSoft system upgrade scheduled for October, 2011.

The not to exceed annual cost breakdown of this agreement is:

Software base license fee	\$64,200	(\$5,350 billed monthly)
Server hardware fee	<u>\$12,000</u>	(\$1,000 billed monthly)
Total	\$76,200	

PRICE REASONABLENESS: OASIS recommends approval of this Software Maintenance Agreement because GovReports has been demonstrated to meet the County's on-line, on-demand requirements for management reporting and provides information in formats that are easily accessible and can be used for analysis. As previously presented to the Board (see Item 3.4 03-01-05), the Auditor-Controller's research indicates that Simpler System's proposal to the County is competitively priced in comparison to the services that the firm has provided to other California Counties.

Date: January 11, 2011
From: Michael Dearman Department/Agency: OASIS
To: Board of Supervisors
Via: Purchasing Agent
Subject: Sole Source Procurement; Request for

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: Licensing and Hosting for GovReports.

Supplier being requested: Simpler Systems, Inc.

Alternative suppliers that can or might be able to provide supply/service: After comprehensive research and analysis by the Auditor-Controller of available applications, no other vendor offers enhanced ease-of-use and on-demand and on-line reporting capabilities with the flexible open architecture that interfaces with PeopleSoft.

Extent of market search conducted: Comprehensive research and analysis of available applications conducted by the Auditor-Controller.

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: GovReports provides enhanced ease-of-use and on-demand, on-line reporting capabilities that interfaces with PeopleSoft.

Reasons why my department requires these unique features and what benefit will accrue to the county: The County requires the enhanced ease-of-use and on-demand on-line reporting capabilities to meet its financial report needs.

Price Reasonableness: As previously presented to the Board (Item 3.4 03-01-05), the Auditor-Controller's research indicated that Simpler System's proposal to the County is competitively priced in comparison to the services that the firm has provided to other California counties.

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? Yes, with the unique nature of this product the County will want to continue to provide the current level of reporting capability to assist management with its reporting needs.

Michael Durr
Department Head Signature

12/22/10
Date

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Mark De
Purchasing Agent

12-22-10
Date

SOFTWARE AGREEMENT

Amendment 2

This document amends Software Agreement, dated March 15, 2005 between the County of Riverside, California (**County**), located at 4080 Lemon Street, Riverside, CA 92502 and Simpler Systems, Inc., a California corporation (**Consultant**), with a principal place of business at 627 Island View Drive, Santa Barbara, California 93109. (Any reference to either party or to the parties is intended to include the heirs, successors, assigns, agents, officers, directors, shareholders, and employees of the party or parties.)

RECITALS

Simpler owns and markets license to use financial reporting software called **Simpler Financials Reporting System (Simpler Reporting)** and has expertise in integrating Simpler Reporting with existing financial applications in use in government agencies. **County** has used Simpler Reporting (also known as GovReports) services since 2005.

AMENDMENT

County and **Consultant**, intending to be legally bound, agree as follows:

1. CONTINUED LICENSE AND SERVICES

Consultant agrees to provide to **County** **Simpler Reporting** license and hosting services starting from March 15, 2010 for one year, with the option to renew in one year increments for an additional 5 years.

County will continue to compensate **Consultant** for the software license and hosting according to the following monthly rate:

Software Base License Fee (1000 users)	\$5,350.00
Co-Located Server Hardware Fee	\$1,000.00
Total	<u>\$6,350.00</u>

2. GENERAL PROVISIONS

4.1 All other provisions of the Software Agreement remain valid and in effect.

Consultant

County

BY _____

BY _____

Brian Fahnestock, Vice-President
Simpler Systems, Inc.

Purchasing Agent
County of Riverside, California

Date _____

Date _____

FORM APPROVED COUNTY COUNSEL

BY: NEAL R. KIPNIS

DATE: 12/27/10