

**SUBMITTAL TO THE BOARD OF SUPERVISORS  
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

536



**FROM:** Stanley L. Sniff Jr., Sheriff-Coroner-PA

**SUBMITTAL DATE:**  
01/10/11

**SUBJECT:** Approval of NICE Systems as the Sole Source Provider for  
Maintenance of Voice Recording Systems Used in the Sheriff's Department

**RECOMMENDED MOTION:** Move that the Board of Supervisors:

1. Authorize the Purchasing Agent to purchase voice recording system maintenance from NICE Systems at the annual cost of \$40,565, without securing competitive bids, in accordance with Ordinance 459.4.
2. Authorize the Purchasing Agent, in accordance with Ordinance No. 459, to exercise annual renewal options, based on the availability of fiscal funding through December 31, 2014, provided the annual cost does not increase and other substantive terms of the maintenance plan remain unchanged.

**BACKGROUND:** (Continued on Page 2)

Stan L. Sniff Jr., Sheriff-Coroner-PA  
Will Taylor, Director of Administration

<b>FINANCIAL DATA</b>	Current F.Y. Total Cost:	\$20,283	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$9,736	Budget Adjustment:	No
	Annual Net County Cost:	\$19,472	For Fiscal Year:	FY 2010-11

<b>SOURCE OF FUNDS:</b> Department Budget and contract city revenue BR 11-061	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

**C.E.O. RECOMMENDATION:**

**APPROVE**

BY: Robert Tremaine

**County Executive Office Signature**

**MINUTES OF THE BOARD OF SUPERVISORS**

On motion of Supervisor Tavaglione, seconded by Supervisor Ashley and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Buster, Tavaglione, Stone, Benoit and Ashley  
Nays: None  
Absent: None  
Date: February 15, 2011  
xc: Sheriff, Purchasing

Kecia Harper-Ihem  
Clerk of the Board  
By: Deputy

**3.27**

Dept't Recomm: ATTACHMENTS FILED WITH THE CLERK OF THE BOARD  
 Per Exec. Off. Consent  
 Purchasing: Mark Seiler, Assistant Director  
 Departmental Concurrence

**BACKGROUND:** On 1/26/10 (3.37), the Board approved NICE Systems as a sole source for the provision of voice recorders, which are used in the Sheriff's department to record 9-1-1 emergency and non-emergency telephone calls and radio dispatch audio channels. The Board approved the sole source purchase based on a certification by Motorola, the provider of the 800 Mghz radio system for the County's Public Safety Enterprise Communication project, that its radio system will only interface with NICE voice recorders.

The Sheriff's Department now is requesting sole source approval to contract with NICE for recorder maintenance for the next four calendar years for a total cost of \$162,260, \$40,565 annually. Since this equipment was originally purchased from NICE as a sole source vendor, certainly it makes sense that NICE, the equipment manufacturer, would be the most knowledgeable and qualified company to maintain it. Further, NICE would declare all warranties void if a third party provided equipment repairs.

**Price Reasonableness**

NICE has applied a 5% discount to its recorder maintenance charge of \$42,700, reducing the annual charge to \$40,565; the maintenance cost for four years will total \$162,260. Law enforcement contract service agencies will fund approximately 52% of the maintenance cost.

Date: 01/06/11

From: A. Harris Department/Agency: Sheriff's -Dispatch

To: Board of Supervisors

Via: Purchasing Agent

Subject: Sole Source Procurement; Request for

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: **Maintenance for the Voice Recording Systems used in the Sheriff's Dispatch Centers and the Sheriff's Information Services Bureau**

Supplier being requested: **NICE Systems, Inc., the manufacturer of the recording system equipment.**

Alternative suppliers that can or might be able to provide supply/service: **None. As the manufacturer of the recording systems, NICE is the only qualified company to maintain them.**

Extent of market search conducted: **An internet market search was conducted by Sheriff's staff.**

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: **As the manufacturer of the system, NICE is the most knowledgeable and qualified company to continue providing maintenance for the equipment.**

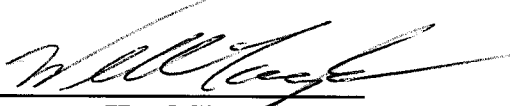
Reasons why my department requires these unique features and what benefit will accrue to the county: **Sheriff's Dispatch purchased the NICE voice recording systems with Board approval in January 2010. Motorola, the manufacturer of the County's new radio network advised the Sheriff's Department that the NICE system is the only voice recording system that would be compatible with the radio network.**

Price Reasonableness: **NICE Systems has offered a 5% discount on the annual maintenance for four years.**

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? **No. However, it would be sensible to continue with NICE to continue to provide maintenance unless a qualified third party can be identified.**

Period of Performance: **Four years**

*(Provide a defined period of performance. Please note multi-year terms require Board approval, unless renewable in one year increments and the Purchasing Agent approves the terms.)*



**Department Head Signature**

**Date**

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

  
**Purchasing Agent**

2-3-11  
**Date**