SUBMITTAL TO THE BOARD OF SUPERVISORS **COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**





SUBMITTAL DATE: May 5, 2011

FROM: Economic Development Agency

SUBJECT: Public hearing and Resolution No. 2011-102, Confirming the Report of the Advisory Board of the Palm Springs Desert Resort Communities Tourism Business Improvement District (BID) and Levying an Assessment for Fiscal Year 2011-2012

RECOMMENDED MOTION: That the Board of Supervisors:

- Adopt Resolution No. 2011-102, Confirming the Report of the Advisory Board of the Tourism BID and Levying an Assessment for Fiscal Year 2011-2012;
- 2. Hold the public hearing and at the conclusion of the public hearing overrule all protests to the proposed annual assessment levy for fiscal year 2011-2012 and the proposed types of activities, and determine that a majority protest does not exist.

BACKGROUND: (Commences on Page 2)

Robert Field Assistant County Executive Officer/EDA

Current F.Y. Total Cost: In Current Year Budget: \$0 No **FINANCIAL Current F.Y. Net County Cost: Budget Adjustment:** \$0 No **DATA Annual Net County Cost:** For Fiscal Year: \$0 2011/12

COMPANION ITEM ON BOARD OF DIRECTORS AGENDA: No

Positions To Be SOURCE OF FUNDS: N/A **Deleted Per A-30** Requires 4/5 Vote

C.E.O. RECOMMENDATION: APPROVE

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

Elizabeth J. Olson

On motion of Supervisor Benoit, seconded by Supervisor Buster and duly carried, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Buster, Tavaglione, Benoit and Ashley

Navs: Stone

Absent: None May 17, 2011. Date:

EDA. Treasurer XC:

Kecia Harper-Ihem Clerk, of the Board

Prev. Agn. Ref.: 3.17 of 4/26/11

District: 4, 5

Agenda Number:

Form 11 (Rev 96/2003)

EDA-001a-F11-Departs

(Rev 08/2010)

Treasurer-Tax Collector Don Kent, Treasurer-Tax Collector

Departmental Concurrence

Policy Ø Office of t

Policy

X

Consent

Consent

Dep't Recomm.:

Exec. Ofc.

Economic Development Agency

Public hearing and Resolution No. 2011-102, Confirming the Report of the Advisory Board of the Palm Springs Desert Resort Communities Tourism Business Improvement District (BID) and Levying an Assessment for Fiscal Year 2011-2012

May 5, 2011

Page 2

BACKGROUND

On November 25, 2008, the Riverside County Board of Supervisors adopted Ordinance No. 883 establishing the Tourism BID.

Resolution No. 2011-102, confirms, adopts, and approves the Tourism BID Advisory Board's report for fiscal year 2011-2012, as originally filed with the Clerk of the Board. This report identifies the activities of the Tourism BID, the estimated costs of the activities, and the method and bases of levying of the assessment under the Tourism BID.

The level of assessment being considered for the fiscal year 2011-2012 Tourism BID will remain at 2% of the sale of overnight room stays and will apply only to hotels and motels with 50 or more sleeping rooms. There are approximately 75 hotels/motels within the proposed Tourism BID boundaries that fall in this category. The total annual revenue projected in fiscal year 2011-2012 is approximately \$5.58 million. The revenue collected will be used to fund the following activities to promote tourism for the Tourism BID jurisdictions in the Coachella Valley:

- Marketing;
- 2. Brochure development and distribution;
- 3. Promotion of public events that benefit businesses in the area and take place on or in public places within the area; and
- 4. Activities that benefit businesses located and operating in the area, including but not limited to downtown shopping and promotional programs.

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MAPPROMEDOUNNIY COUNTED (

RESOLUTION NO. 2011-102

A RESOLUTION OF THE BOARD OF SUPERVISORS OF THE COUNTY OF RIVERSIDE

CONFIRMING THE REPORT OF THE ADVISORY BOARD OF THE PALM SPRINGS DESERT

RESORT COMMUNITIES TOURISM BUSINESS IMPROVEMENT DISTRICT AND LEVYING AN

ASSESSMENT FOR FISCAL YEAR 2011-2012

WHEREAS, the California Legislature adopted the Parking and Business Improvement Area Law of 1989 (Streets & Highways Code § 36500 et, seq.) (the "Act") to authorize cities and counties to levy assessments on businesses in order to promote economic revitalization and tourism, to create jobs, attract new businesses and prevent erosion of business districts; and

WHEREAS, the Board of Supervisors of the County of Riverside (the "Board of Supervisors") established a business improvement district, under the Act, to be commonly known as the Palm Springs Desert Resort Communities Tourism Business Improvement District ("Tourism BID"), the purpose of which is to promote tourism within the desert communities and to fund programs that benefit the hotel and motel businesses within the desert communities; and

WHEREAS, the territory included in the Tourism BID is coterminous with the operational boundaries of the Palm Springs Desert Resort Communities Convention and Visitors Authority ("CVA"), including unincorporated Coachella Valley and the cities of Cathedral City, Desert Hot Springs, Indian Wells, Indio, La Quinta, Palm Springs, Palm Desert, and Rancho Mirage, which cities have granted the County of Riverside authority to establish the Tourism BID within their jurisdictions; and

WHEREAS, lodging businesses within the boundaries of the Tourism BID requested that the Board of Supervisors establish the Tourism BID; and it is the opinion of the Board of Supervisors that the hotel and motel businesses located within the Tourism BID have benefited and will continue to benefit from the activities of the Tourism BID; and

WHEREAS, by adopting Resolution Number 2008-330, on July 1, 2008, the Board of Supervisors appointed the Hospitality Industry and Business Council, Inc. (formerly known as the Hospitality Industry and Business Council of CVA) to serve as the Advisory Board for the Tourism BID; and

WHEREAS, the Advisory Board filed an annual report with the Clerk of the Board identifying the activities to be provided for fiscal year 2011-2012 within the Tourism BID, the estimated costs of providing those activities, and the method and basis of levying assessments on assessable businesses within the boundaries of the Tourism BID; and

WHEREAS, the Board of Supervisors tentatively approved said report subject to any further modification that might be necessary or desirable based upon recommendations by staff and the public at the public hearing concerning the Tourism BID and the proposed annual levy; and

WHEREAS, the public hearing concerning the annual report, the Tourism BID, the proposed activities to be undertaken, the estimated cost of those activities, and the proposed levy of an annual assessment was held on May 17, 2011; and

WHEREAS, during the public hearing the Board of Supervisors heard the testimony of all interested persons for or against the Tourism BID, the furnishing of specific types of activities, the estimated cost of those activities, and the proposed levy of an annual assessment for fiscal year 2011-2012; and

WHEREAS, at the public hearing, the Board of Supervisors also heard, considered, and overruled all protests against the Tourism BID, the furnishing of specific types of activities, the estimated cost of those activities, and the proposed levy of an annual assessment for fiscal year 2011-2012 and determined that a majority protest did not exist;

NOW, THEREFORE, the Board of Supervisors of the County of Riverside does hereby resolve, find, determine and order as follows:

Section 1. Recitals are True and Correct. The recitals set forth herein are true and correct.

Section 2. Annual Report of Advisory Board Confirmed. The Board of Supervisors hereby

confirms, adopts, and approves the annual report for fiscal year 2011-2012 as originally submitted and filed by the Advisory Board. The Tourism Bid, the activities, the estimated costs of the activities, and the proposed levy of an annual assessment as described in the annual report are confirmed, adopted, and approved.

An annual assessment shall be levied on Assessable Hotels and Assessable Motels within the boundaries of the Tourism BID for fiscal year 2011-2012. The method and basis of levying the annual assessment remains unchanged from prior fiscal years. There will be no increase in the annual assessment. The assessment for hotels and motels with fifty (50) or more sleeping rooms is two percent (2 %) of the gross rental charges for overnight room stays. Gross Rental Charges shall equal the total dollar amount charged for overnight room rentals to guests (with the exception of government employees and with the exception of long term guests who stay more than twenty-eight consecutive nights at the same Assessable Hotel or Assessable Motel), but shall not include incidental room charges such as room service, video rental, or similar charges. Gross Rental Charges are equal to the total consideration charged for room rental valued in U. S. dollars, whether or not received and whether received in money or other consideration such as goods, labor, property or otherwise. New hotels and motels that have fifty (50) or more sleeping rooms and are located within the Tourism BID boundaries will not be exempt from the assessment levy pursuant to Section 36531 of the California Streets and Highways Code. For further details, reference is made to the report on file with the Clerk of the Board and to the ordinance establishing the Tourism BID.

The County Treasurer-Tax Collector shall establish an interest bearing trust fund for deposit of all assessments collected for fiscal year 2011-2012. On a quarterly basis, the County Treasurer-Tax Collector may deduct monies from the trust fund to reimburse itself and other County departments for actual costs associated with the administration of the Tourism BID. On a quarterly basis, after first deducting such administrative costs, the County Treasurer-Tax Collector shall transfer all remaining assessment revenues and interest in the trust account to CVA for expenditure pursuant to and in accordance with the annual

The adoption of this resolution shall constitute the levy of an assessment for fiscal year 2011-2012.

١.	Teport. Transferred assessment reven	ides shall only be expended for expenditures additionzed	•
2	ordinance establishing the Tourism B	BID and the annual report as confirmed by this resolution	on.
3	Section 3. Effective Date. The	This resolution shall take effect immediately upon its ad	option.
4	PASSED AND ADOPTED tl	his 17 th day of May 2011	
5		and 17 day of that 2011.	
6			
7			
8			
9			
10			
11	ROLL CALL:		
12		vaglione, Benoit and Ashley	
13	Nays: Stone		
	II Absent: None.		
14	Absent: None		
14 15	The foregoing is cert	rified to be a true copy of a resolution duly Supervisors on the date therein set forth.	,
	The foregoing is cert	rified to be a true copy of a resolution duly Supervisors on the date therein set forth. KECIA HARPER-IHEM, Clerk of said	
15	The foregoing is cert	Supervisors on the date therein set forth. KECIA HARPER-IHEM, Clerk of said By:	
15 16	The foregoing is cert	Supervisors on the date therein set forth. KECIA HARPER-IHEM, Clerk of said	
15 16 17	The foregoing is cert	Supervisors on the date therein set forth. KECIA HARPER-IHEM, Clerk of said By:	
15 16 17 18	The foregoing is cert	Supervisors on the date therein set forth. KECIA HARPER-IHEM, Clerk of said By:	
15 16 17 18 19	The foregoing is cert	Supervisors on the date therein set forth. KECIA HARPER-IHEM, Clerk of said By:	
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15 16 17 18 19 20 21 22 23	The foregoing is cert	Supervisors on the date therein set forth. KECIA HARPER-IHEM, Clerk of said By:	
15 16 17 18 19 20 21 22 23 24	The foregoing is cert	Supervisors on the date therein set forth. KECIA HARPER-IHEM, Clerk of said By:	
15 16 17 18 19 20 21 22 23 24 25	The foregoing is cert	Supervisors on the date therein set forth. KECIA HARPER-IHEM, Clerk of said By:	



OFFICE OF CLERK OF THE BOARD OF SUPERVISORS 1st FLOOR, COUNTY ADMINISTRATIVE CENTER

P.O. BOX 1147, 4080 LEMON STREET RIVERSIDE, CA 92502-1147 PHONE: (951) 955-1060

FAX: (951) 955-1071

KECIA HARPER-IHEM
Clerk of the Board of Supervisors

KIMBERLY A. RECTOR Assistant Clerk of the Board

May 5, 2011

THE DESERT SUN ATTN: LEGALS P.O. BOX 2734 PALM SPRINGS, CA 92263

FAX (760) 778-4731

E-MAIL: legals@thedesertsun.com

RE: NOTICE OF PUBLIC HEARING: RESOLUTION NO. 2011-092

To Whom It May Concern:

Attached is a copy for publication in your newspaper for ONE (1) SUNDAY: MAY 8, 2011.

We require your affidavit of publication immediately upon completion of the last publication.

Your invoice must be submitted to this office in duplicate, WITH TWO CLIPPINGS OF THE PUBLICATION.

NOTE: PLEASE FORMAT INTO A 1/8TH PAGE DISPLAY AD

Thank you in advance for your assistance and expertise.

Sincerely,

Mcgil

Cecilia Gil, Board Assistant to KECIA HARPER-IHEM, CLERK OF THE BOARD

3.17 of 04-26-11

05.17.2011

Gil, Cecilia

From:

Gil, Cecilia

Sent:

Thursday, May 05, 2011 2:21 PM

To:

'Moeller, Charlene'

Subject:

RE: URGENT - PLEASE READ RE: FOR PUBLICATION: Res. No. 2011-092

This is only for 1/8 page display AD, correct? But for any ordinary, regular sized AD for a Sat. or Sunday pub, deadline is still today. Please correct me if I'm wrong.

Thanks!

Cecilia Gil

Board Assistant to the Clerk of the Board of Supervisors 951-955-8464

THE COUNTY ADMINISTRATIVE CENTER IS CLOSED EVERY FRIDAY UNTIL FURTHER NOTICE.
PLEASE CONSIDER THE ENVIRONMENT BEFORE PRINTING.

From: Moeller, Charlene [mailto:CMOELLER@palmspri.gannett.com]

Sent: Thursday, May 05, 2011 2:00 PM

To: Gil, Cecilia

Subject: RE: URGENT - PLEASE READ RE: FOR PUBLICATION: Res. No. 2011-092

Ok, I talked to my production dept and they said I can go ahead and submit this one for Sunday. Just make a note from now on any displays for SAT and Sun are due by wed before 3pm. We did send an email out about 3 months ago but maybe they missed you on the list.

Have a nice weekend.

Charlene Moeller | Media Sales Legal Notice Coordinator
The Desert Sun Media Group
750 N. Gene Autry Trail, Palm Springs, CA 92262
t 760.778.4578 | f 760.778.4731
legals@thedesertsun.com | dpwlegals@thedesertsun.com
The Coachella Valley's #1 Source in News & Advertising!
www.mydesert.com | twitter @MyDesert | facebook MyDesert.com

From: Gil, Cecilia [mailto:CCGIL@rcbos.org] **Sent:** Thursday, May 05, 2011 1:57 PM

To: Moeller, Charlene

Subject: RE: URGENT - PLEASE READ RE: FOR PUBLICATION: Res. No. 2011-092

Can't! it requires 7 days pub before the hearing on the 17th! I never knew anything about additional days on a 1/8 page! C'mon!

Cecilia Gil

Board Assistant to the Clerk of the Board of Supervisors 951-955-8464

THE COUNTY ADMINISTRATIVE CENTER IS CLOSED EVERY FRIDAY UNTIL FURTHER NOTICE.

NOTICE OF PUBLIC HEARING BEFORE THE BOARD OF SUPERVISORS OF THE COUNTY OF RIVERSIDE

RESOLUTION NO. 2011-092

A RESOLUTION OF THE BOARD OF SUPERVISORS OF THE COUNTY OF RIVERSIDE DECLARING ITS INTENTION TO LEVY AN ANNUAL ASSESSMENT FOR FISCAL YEAR 2011-2012 ON CERTAIN HOTELS AND MOTELS LOCATED WITHIN THE BOUNDARIES OF THE PALM SPRINGS DESERT RESORT COMMUNITIES TOURISM BUSINESS IMPROVEMENT DISTRICT AND SETTING THE TIME AND PLACE OF A PUBLIC HEARING AND GIVING NOTICE OF SAME

WHEREAS, the California Legislature in adopting the Parking and Business Improvement Area Law of 1989 (Streets & Highways Code § 36500 et, seq.) (the "Act") authorized cities and counties to levy assessments on businesses in order to promote economic revitalization and tourism, to create jobs, attract new businesses and prevent erosion of business districts; and

WHEREAS, the Board of Supervisors of the County of Riverside (the "Board of Supervisors") established a business improvement district, under the Act, commonly known as the Palm Springs Desert Resort Communities Tourism Business Improvement District ("Tourism BID"), the purpose of which is to promote tourism within the desert communities and to fund programs that benefit the hotel and motel businesses within the desert communities; and

WHEREAS, the benefitted hotel and motel businesses within the Tourism BID boundaries requested the Board of Supervisors to establish the Tourism BID and to levy annual assessments to fund and support certain tourism-related activities; and

WHEREAS, the territory included within the boundaries of the Tourism BID is coterminous with the operational boundaries of the Palm Springs Desert Resorts Convention and Visitors
Authority ("CVA") which includes the geographical area within unincorporated Coachella Valley and the cities of Cathedral City, Desert Hot Springs, Indian Wells, Indio, La Quinta, Palm Springs, Palm Desert, and Rancho Mirage, which cities have granted the County of Riverside consent to establish the Tourism BID within their jurisdictions; and

WHEREAS, the Hospitality Industry and Business Council, Inc. was designated by the Board of Supervisors pursuant to Government Code Section 36530 as the advisory board to the Tourism BID ("Advisory Board") which makes recommendations concerning the Tourism BID, its operations, the expenditures of revenues derived from assessments levied by the County of Riverside related to the Tourism BID and which is authorized to incur obligations against funds derived from those assessments in accordance with policy guidelines established by the Board of Supervisors; and

WHEREAS, the Advisory Board has filed an annual report with the Clerk of the Board; and WHEREAS, the Advisory Board's annual report recommends the levy of an annual assessment for fiscal year 2011-2012 on assessable hotel and motel businesses located within the Tourism BID to pay for recommended tourism-related activities that will benefit the assessable hotel and motel businesses located within the Tourism BID; and

WHEREAS, the Board of Supervisors approves the annual report and intends to levy an annual assessment for fiscal year 2011-2012 to pay for recommended tourism-related activities within the Tourism BID; and

WHEREAS, it is the opinion of the Board of Supervisors that all of the assessable hotel and motel businesses located within the Tourism BID will benefit from the activities of the Tourism BID; and

WHEREAS, this Resolution of Intention will commence proceedings under the Act to levy the annual assessment for fiscal year 2011-2012 within the Tourism BID;

NOW, THEREFORE, the Board of Supervisors of the County of Riverside does hereby resolve, find, determine and order as follows:

Section 1. Recitals are True and Correct. The recitals set forth herein are true and correct.

Section 2. Intent to Levy and Collect Assessments within the Tourism BID for fiscal year 2011-2012. Pursuant to and under authority of the Act, except where funds are otherwise available, the Board of Supervisors declares its intent to levy and collect an annual assessment for fiscal year 2011-2012 within the boundaries of the Tourism BID to fund the tourism-related activities recommended in the Advisory Board's annual report on file with the Clerk of the Board. Pursuant to the Act and Ordinance No. 883, an annual assessment is intended to be levied on all hotels and motels that have fifty (50) or more sleeping rooms and are located within the Tourism BID boundaries. It is estimated that approximately \$5,580,000 in revenue will be raised by the intended annual assessment.

Section 3. <u>Method and Basis of Levy</u>. The method and basis of levying the intended annual assessment remains unchanged from prior fiscal years. There will be no increase in the annual assessment. The method and basis of levying the intended annual assessment follows:

- a. The assessment for hotels and motels with fifty (50) or more sleeping rooms is two percent (2 %) of the gross rental charges for overnight room stays. Gross Rental Charges shall equal the total dollar amount charged for overnight room rentals to guests (with the exception of government employees and with the exception of long term guests who stay more than twenty-eight consecutive nights at the same Assessable Hotel or Assessable Motel), but shall not include incidental room charges such as room service, video rental, or similar charges. Gross Rental Charges are equal to the total consideration charged for room rental valued in U. S. dollars, whether or not received and whether received in money or other consideration such as goods, labor, property or otherwise.
- b. New hotels and motels that have fifty (50) or more sleeping rooms and are located within the Tourism BID boundaries will not be exempt from the assessment levy pursuant to Section 36531 of the California Streets and Highways Code.

Section 4. <u>Types of Activities To Be Funded.</u> The proposed type or types of activities to be funded by and through the annual levy of assessments on assessable hotel and motel businesses within the Tourism BID are as follows:

- a. Marketing, advertising, and public relations;
- b. Brochure development and distribution;
- c. Promotion of public events which benefit businesses in the area and which take place on or in public places within the area;
- d. Activities which benefit businesses located and operating in the area, including but not limited to downtown shopping and promotional programs.

No improvements are intended to be funded by the annual assessment.

Section 5. <u>Reference to Annual Report.</u> Reference is made to the annual report on file with the Clerk of the Board for a full and detailed description of the improvements and activities to be provided for fiscal year 2011-2012, as well as the boundaries of the Tourism BID and the proposed annual assessment to be levied upon businesses within the Tourism BID for fiscal year 2011-2012.

Section 6. <u>Approval of Advisory Board's Annual Report</u>. The Board of Supervisors approves the annual report subject to any further modification that may be necessary or desirable based upon future recommendations by staff and the public at the public hearing.

Section 7. Notice of Time and Place of Public Hearing.

NOTICE IS HEREBY GIVEN that the Board of Supervisors of the County of Riverside will hold a Public Hearing on the intended levy of an annual assessment for fiscal year 2011-2012 within the Tourism BID.

The time and place of the public hearing on the intended levy of the annual assessment shall be at 9:30 a.m., <u>May 17, 2011</u>, or as soon thereafter as this matter may be heard, at the Board of Supervisor's Chambers, located on the first floor of the County Administrative Center, 4080 Lemon Street in Riverside, California 92501. The public hearing may be continued from time to time as necessary.

At the public hearing set forth above, the Board of Supervisors will hear the testimony of all interested persons for or against the Tourism BID, the furnishing of specific types of improvements or activities within the Tourism BID boundaries, and the intended levy of an annual assessment within the Tourism BID.

At the public hearing, the Board of Supervisors will also hear and consider all oral and written protests made by any owner of any assessable hotel or assessable motel located within the Tourism BID boundaries against the Tourism BID, against the furnishing of specific types of improvements or activities within the Tourism BID, and against the intended levy of an annual assessment within the Tourism BID. At the conclusion of the public hearing the Board of Supervisors will determine whether or not a majority protest exists under the Act.

Any person who wishes to be heard regarding the Tourism BID may appear at the public hearing or may send written comments to: Kecia Harper-Ihem, Clerk of the Board, 4080 Lemon Street, Riverside, CA 92501. Further information concerning the Tourism BID and intended annual assessment may be obtained from JoAnn Cornelius, Senior Marketing/Development Specialist, Riverside County Economic Development Agency, 3499 10th Street, Suite 100, Riverside, CA 92501; telephone number (951) 955-5990.

Pursuant to the Americans with Disabilities Act, if you need special assistance to participate in the public hearing, or if you need further information relating to the subject hearing, please contact the Clerk of the Board's Office at (951) 955-1060. Notification at least 48 hours prior to the meeting will assist the County staff in assuring that reasonable arrangements can be made to provide accessibility.

The Clerk of the Board is authorized and directed to publish a copy of this resolution in a newspaper or newspapers of general circulation within the unincorporated area of the Coachella Valley of the County and within each of the cities of Cathedral City, Desert Hot Springs, Indian Wells, Indio, La Quinta, Palm Desert, Palm Springs, and Rancho Mirage once per week for one week. Said publication shall be a display advertisement of at least one-eighth page and shall be published no later than seven days prior to the date of the public hearing.

Section 8. Protests. At the public hearing, the Board of Supervisors will consider all protests against the Tourism BID, against the furnishing of specific types of improvements or activities within the Tourism BID, and against the intended levy of an annual assessment within the boundaries of the Tourism BID. The form and manner of written protests shall comply with California Streets and Highways Code Sections 36524 and 36525. The following rules shall apply to all protests:

- a. A protest may be made orally or in writing by any interested person. Any protest pertaining to the regularity or sufficiency of the proceedings shall be in writing and shall clearly set forth the irregularity or defect to which the objection is made.
- b. Every written protest shall be filed with the Office of the Clerk of the Board, located at County Administrative Center, 4080 Lemon Street, 1st Floor, Riverside, California 92501, at or before the time fixed for the public hearing as set forth above.
- C. The Board of Supervisors may waive any irregularity in the form or content of any written protest, and at the public hearing, may correct minor defects in the protest.
- d. A written protest may be withdrawn in writing at any time before the conclusion of the public hearing set forth above.
- Each written protest shall contain a description of the business in which the person e. subscribing the protest is interested, sufficient to identify the business, and if a person subscribing is not shown on the official records of the County of Riverside as the owner of the business, the protest shall contain or be accompanied by written evidence that the person subscribing is the owner of the business. A written protest that does not comply with this paragraph shall not be counted in determining a majority protest.
- f. If written protests are received from the owners of businesses in the Tourism BID which will pay fifty percent (50 %) or more of the assessments intended to be levied and protests are not withdrawn so as to reduce the protests to less than the fifty percent (50 %), no further proceedings on the proposal to levy the intended annual assessment within the Tourism BID boundaries shall be taken by the Board of Supervisors for a period of one year from the date of the filing of a majority protest. However, if the majority protest is only against the furnishing of a specified type or types of improvements or activities within the Tourism BID, those types of improvements or activities shall be eliminated and the intended annual assessment shall be levied.

Section 9. Effective Date. This resolution shall take effect immediately upon its adoption.

ROLL CALL:

Ayes:

Buster, Tavaglione, Stone, Benoit and Ashley

Navs:

None

Absent:

None

The foregoing is certified to be a true copy of a resolution duly adopted by said Board of Supervisors on the date therein set forth.

KECIA HARPER-IHEM, Clerk of said Board By: Cecilia Gil, Board Assistant

Any person affected by the above matter(s) may submit written comments to the Clerk of the Board before the public hearing or may appear and be heard in support of or opposition to the project at the time of the hearing. If you challenge the above item(s) in court, you may be limited to raising only those issues you or someone else raised at the public hearing described in this notice, or in written correspondence, to the Board of Supervisors at, or prior to, the public hearing.

Please send all written correspondence to: Clerk of the Board, 4080 Lemon Street, 1st Floor, Post Office Box 1147, Riverside, CA 92502-1147

Dated: May 5, 2011

Kecia Harper-Ihem Clerk of the Board

By: Cecilia Gil, Board Assistant

COUNTY COUNSEL

Office of the Treasurer-Tax Collector

easurer-Tax Collector

Polic y 図

Consent

Dep't Recomm.:

J

Consent

ofc.:

Exec.

Ayes: Nays:

SUBMITTAL TO THE BOARD OF SUPERVISORS **COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

FROM: Economic Development Agency

SUBMITTAL DATE: April 14, 2011

SUBJECT: Adoption of Resolution 2011-092, Declaring Intent to Levy and Collect Assessments for Fiscal Year 2011-2012 on Assessable Hotels and Assessable Motels Located Within the Palm Springs Desert Resort Communities Tourism Business Improvement District.

RECOMMENDED MOTION: That the Board of Supervisors:

- 1. Approve the fiscal year 2011-2012 advisory committee report from the Hospitality Industry Business Council to support the Tourism BID levy for fiscal year 2011-2012, on file with the Clerk of the Board; and
- 2. Approve and adopt Resolution 2011-092, a resolution of the County of Riverside Board of Supervisors declaring its intention to levy and collect assessments for fiscal year 2011-2012 on assessable hotels and assessable motels located within the Palm Springs Desert Resort Communities Tourism Business Improvement District, approving the annual report by the district and advisory board and setting the time and place of a public hearing and giving notice of same.

BACKGROUND:	(Commences on Page 2)			
,		Son Bu	andl.	la.
		Robert Field		
		Assistant County	Executive Office	er/EDA
		By Lisa Brandl, M		
	Current F.Y. Total Cost:	\$ 0	In Current Year E	Budget: N/A
FINANCIAL	Current F.Y. Net County Cost:	\$ O	Budget Adjustme	ent: N/A
DATA	Annual Net County Cost:	\$ 0	For Fiscal Year:	2011/12
COMPANION ITE	M ON BOARD OF DIRECTO	RS AGENDA: No		
SOURCE OF FUN	IDS:			Positions To Be Deleted Per A-30
				Requires 4/5 Vote
C.E.O. RECOMM	ENDATION: APPROV	/F // //		·
	BY M	millenely	1	
County Executive	e Office Signature Zienni	fer I/ Sargent		
	/ [
	MINUTES OF	THE BOARD OF S	SUPERVISOR	S
On m	notion of Supervisor Buster	r, seconded by Su	pervisor Beno	it and duly carried by

unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

District: 4 & 5

and set for public hearing on Tuesday, May 17, 2011 at 9:30 a.m.

Buster, Tavaglione, Stone, Benoit and Ashley

Absent: None Date: April 26, 2011

None

EDA, Treasurer, cor XC:

Agenda Nug

Kecia Harper-Ihem

Prev. Agn. Ref.:3.27 of 5/25/10; 9.10 of 5/18/10 ATTACHMENTS FILED WITH THE CLERK OF THE BOARD

Economic Development Agency

Adoption of Resolution 2011-092, Declaring Intent to Levy and Collect Assessments for Fiscal Year 2011-2012 on Assessable Hotels and Assessable Motels Located Within the Palm Springs Desert Resort Communities Tourism Business Improvement District

April 14, 2011

Page 2

BACKGROUND (Continued)

In June 2008, the Palm Springs Desert Resort Communities Convention and Visitors Authority (CVA) requested that the County form the Palm Springs Desert Resort Communities Tourism Business Improvement District (Tourism BID) in the Coachella Valley

The Parking and Business Improvement Area Law of 1989 requires that the Tourism BID be approved and implemented on a fiscal year basis. The attached Resolution 2011-092 begins the process of complying with this requirement for fiscal year 2011-2012. There is no requirement to obtain consent again from the participating cities and none have expressed interest in withdrawing their consent.

Resolution 2011-092 includes a complete description of the Tourism BID and sets the date, time and place for the required public hearing. It also directs the Clerk of the Board to publish a copy of the resolution in newspapers within the boundaries of the BID. The boundaries of the Tourism BID include the County unincorporated area of the Coachella Valley and the cities of Cathedral City, Desert Hot Springs, Indian Wells, Indio, La Quinta, Palm Desert, Palm Springs, and Rancho Mirage.

The Tourism BID is a type of assessment district that is publicly sanctioned but privately directed. The assessment is not considered a tax under Proposition 218 because businesses are being assessed, not property. It is a public/private partnership where private businesses agree to assess themselves in exchange for the authority to use the funds to benefit their business. Other California counties that have created multi-jurisdictional BIDs include Mendocino County, San Luis Obispo County, and Sonoma County.

Tourism is the Coachella Valley's number one industry. Tourism provides the most jobs and contributes the greatest amount to the local tax base for that area. The Tourism BID provides a stable source of marketing dollars that enhances the area's ability to plan and implement marketing and sales programs. It also provides more control to hospitality professionals on the use of funds generated from their businesses. This source of funds allows the Tourism BID member jurisdictions in the Coachella Valley to be more competitive in the tourism market.

The level of assessment being considered for the fiscal year 2011-2012 Tourism BID will remain at 2% of the sale of overnight room stays and will again apply only to hotels and motels with 50 or more sleeping rooms. There are approximately 75 hotels/motels within the proposed Tourism BID boundaries that fall in this category. The total annual revenue projected to be generated in fiscal year 2011-2012 is approximately \$5.58 million. The revenue collected will be used to fund the following activities to promote tourism for the Tourism BID jurisdictions in the Coachella Valley:

- 1. Marketing, advertising, and public relations;
- 2. Brochure development and distribution;
- 3. Promotion of public events which benefit businesses in the area and which take place on or in public places within the area; and
- 4. Activities which benefit businesses located and operating in the area, including but not limited to downtown shopping and promotional programs.

Resolution 2011-092 reflects no changes from the current fiscal year's Tourism BID.

Economic Development Agency
Adoption of Resolution 2011-092, Declaring Intent to Levy and Collect Assessments for Fiscal Year 20112012 on Assessable Hotels and Assessable Motels Located Within the Palm Springs Desert Resort
Communities Tourism Business Improvement Districtt
April 14, 2011
Page 3

BACKGROUND (Continued)

The County Treasurer-Tax Collector's office began collecting the Tourism BID assessment effective July 1, 2010, in accordance with County Ordinance No. 883.2 for fiscal year 2010-2011. The collection process is done on a quarterly basis. If approved, the collection process will remain the same for fiscal year 2011-2012.

It is recommended that the County approve Resolution 2011-092 declaring its intent to continue with the Tourism BID in fiscal year 2011-2012

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RESOLUTION NO. 2011-092

A RESOLUTION OF THE BOARD OF SUPERVISORS OF THE COUNTY OF RIVERSIDE

DECLARING ITS INTENTION TO LEVY AN ANNUAL ASSESSMENT FOR FISCAL YEAR 20112012 ON CERTAIN HOTELS AND MOTELS LOCATED WITHIN THE BOUNDARIES OF THE

PALM SPRINGS DESERT RESORT COMMUNITIES TOURISM BUSINESS IMPROVEMENT

DISTRICT AND SETTING THE TIME AND PLACE OF A PUBLIC HEARING AND GIVING

NOTICE OF SAME

WHEREAS, the California Legislature in adopting the Parking and Business Improvement Area Law of 1989 (Streets & Highways Code § 36500 et, seq.) (the "Act") authorized cities and counties to levy assessments on businesses in order to promote economic revitalization and tourism, to create jobs, attract new businesses and prevent erosion of business districts; and

WHEREAS, the Board of Supervisors of the County of Riverside (the "Board of Supervisors") established a business improvement district, under the Act, commonly known as the Palm Springs Desert Resort Communities Tourism Business Improvement District ("Tourism BID"), the purpose of which is to promote tourism within the desert communities and to fund programs that benefit the hotel and motel businesses within the desert communities; and

WHEREAS, the benefitted hotel and motel businesses within the Tourism BID boundaries requested the Board of Supervisors to establish the Tourism BID and to levy annual assessments to fund and support certain tourism-related activities; and

WHEREAS, the territory included within the boundaries of the Tourism BID is coterminous with the operational boundaries of the Palm Springs Desert Resorts Convention and Visitors

Authority ("CVA") which includes the geographical area within unincorporated Coachella Valley and the cities of Cathedral City, Desert Hot Springs, Indian Wells, Indio, La Quinta, Palm Springs, Palm Desert,

and Rancho Mirage, which cities have granted the County of Riverside consent to establish the Tourism BID within their jurisdictions; and

WHEREAS, the Hospitality Industry and Business Council, Inc. was designated by the Board of Supervisors pursuant to Government Code Section 36530 as the advisory board to the Tourism BID ("Advisory Board") which makes recommendations concerning the Tourism BID, its operations, the expenditures of revenues derived from assessments levied by the County of Riverside related to the Tourism BID and which is authorized to incur obligations against funds derived from those assessments in accordance with policy guidelines established by the Board of Supervisors; and

WHEREAS, the Advisory Board has filed an annual report with the Clerk of the Board; and WHEREAS, the Advisory Board's annual report recommends the levy of an annual assessment for fiscal year 2011-2012 on assessable hotel and motel businesses located within the Tourism BID to pay for recommended tourism-related activities that will benefit the assessable hotel and motel businesses located within the Tourism BID; and

WHEREAS, the Board of Supervisors approves the annual report and intends to levy an annual assessment for fiscal year 2011-2012 to pay for recommended tourism-related activities within the Tourism BID; and

WHEREAS, it is the opinion of the Board of Supervisors that all of the assessable hotel and motel businesses located within the Tourism BID will benefit from the activities of the Tourism BID; and

WHEREAS, this Resolution of Intention will commence proceedings under the Act to levy the annual assessment for fiscal year 2011-2012 within the Tourism BID;

NOW, THEREFORE, the Board of Supervisors of the County of Riverside does hereby resolve, find, determine and order as follows:

Section 1. Recitals are True and Correct. The recitals set forth herein are true and correct.

Section 2. Intent to Levy and Collect Assessments within the Tourism BID for fiscal year 2011-

. Pursuant to and under authority of the Act, except where funds are otherwise available, the Board of

Supervisors declares its intent to levy and collect an annual assessment for fiscal year 2011-2012 within the boundaries of the Tourism BID to fund the tourism-related activities recommended in the Advisory Board's annual report on file with the Clerk of the Board. Pursuant to the Act and Ordinance No. 883, an annual assessment is intended to be levied on all hotels and motels that have fifty (50) or more sleeping rooms and are located within the Tourism BID boundaries. It is estimated that approximately \$5,580,000 in revenue will be raised by the intended annual assessment.

Section 3. Method and Basis of Levy. The method and basis of levying the intended annual assessment remains unchanged from prior fiscal years. There will be no increase in the annual assessment. The method and basis of levying the intended annual assessment follows:

- a. The assessment for hotels and motels with fifty (50) or more sleeping rooms is two percent (2%) of the gross rental charges for overnight room stays. Gross Rental Charges shall equal the total dollar amount charged for overnight room rentals to guests (with the exception of government employees and with the exception of long term guests who stay more than twenty-eight consecutive nights at the same Assessable Hotel or Assessable Motel), but shall not include incidental room charges such as room service, video rental, or similar charges. Gross Rental Charges are equal to the total consideration charged for room rental valued in U. S. dollars, whether or not received and whether received in money or other consideration such as goods, labor, property or otherwise.
- b. New hotels and motels that have fifty (50) or more sleeping rooms and are located within the Tourism BID boundaries will not be exempt from the assessment levy pursuant to Section 36531 of the California Streets and Highways Code.

Section 4. <u>Types of Activities To Be Funded.</u> The proposed type or types of activities to be funded by and through the annual levy of assessments on assessable hotel and motel businesses within the Tourism BID are as follows:

- a. Marketing, advertising, and public relations;
- b. Brochure development and distribution;

c. Promotion of public events which benefit businesses in the area and which take place on or in public places within the area;

d. Activities which benefit businesses located and operating in the area, including but not limited to downtown shopping and promotional programs.

No improvements are intended to be funded by the annual assessment.

Section 5. <u>Reference to Annual Report.</u> Reference is made to the annual report on file with the Clerk of the Board for a full and detailed description of the improvements and activities to be provided for fiscal year 2011-2012, as well as the boundaries of the Tourism BID and the proposed annual assessment to be levied upon businesses within the Tourism BID for fiscal year 2011-2012.

Section 6. <u>Approval of Advisory Board's Annual Report</u>. The Board of Supervisors approves the annual report subject to any further modification that may be necessary or desirable based upon future recommendations by staff and the public at the public hearing.

Section 7. Notice of Time and Place of Public Hearing.

NOTICE IS HEREBY GIVEN that the Board of Supervisors of the County of Riverside will hold a Public Hearing on the intended levy of an annual assessment for fiscal year 2011-2012 within the Tourism BID.

The time and place of the public hearing on the intended levy of the annual assessment shall be at 9:30 a.m., May 17, 2011, or as soon thereafter as this matter may be heard, at the Board of Supervisor's Chambers, located on the first floor of the County Administrative Center, 4080 Lemon Street in Riverside, California 92501. The public hearing may be continued from time to time as necessary.

At the public hearing set forth above, the Board of Supervisors will hear the testimony of all interested persons for or against the Tourism BID, the furnishing of specific types of improvements or activities within the Tourism BID boundaries, and the intended levy of an annual assessment within the Tourism BID.

At the public hearing, the Board of Supervisors will also hear and consider all oral and written protests made by any owner of any assessable hotel or assessable motel located within the Tourism BID boundaries against the Tourism BID, against the furnishing of specific types of improvements or activities within the Tourism BID, and against the intended levy of an annual assessment within the Tourism BID. At the conclusion of the public hearing the Board of Supervisors will determine whether or not a majority protest exists under the Act.

Any person who wishes to be heard regarding the Tourism BID may appear at the public hearing or may send written comments to: Kecia Harper-Ihem, Clerk of the Board, 4080 Lemon Street, Riverside, CA 92501. Further information concerning the Tourism BID and intended annual assessment may be obtained from JoAnn Cornelius, Senior Marketing/Development Specialist, Riverside County Economic Development Agency, 3499 10th Street, Suite 100, Riverside, CA 92501; telephone number (951) 955-5990.

Pursuant to the Americans with Disabilities Act, if you need special assistance to participate in the public hearing, or if you need further information relating to the subject hearing, please contact the Clerk of the Board's Office at (951) 955-1060. Notification at least 48 hours prior to the meeting will assist the County staff in assuring that reasonable arrangements can be made to provide accessibility.

The Clerk of the Board is authorized and directed to publish a copy of this resolution in a newspaper or newspapers of general circulation within the unincorporated area of the Coachella Valley of the County and within each of the cities of Cathedral City, Desert Hot Springs, Indian Wells, Indio, La Quinta, Palm Desert, Palm Springs, and Rancho Mirage once per week for one week. Said publication shall be a display advertisement of at least one-eighth page and shall be published no later than seven days prior to the date of the public hearing.

Section 8. <u>Protests</u>. At the public hearing, the Board of Supervisors will consider all protests against the Tourism BID, against the furnishing of specific types of improvements or activities within the Tourism BID, and against the intended levy of an annual assessment within the boundaries of the Tourism

BID. The form and manner of written protests shall comply with California Streets and Highways Code Sections 36524 and 36525. The following rules shall apply to all protests:

- a. A protest may be made orally or in writing by any interested person. Any protest pertaining to the regularity or sufficiency of the proceedings shall be in writing and shall clearly set forth the irregularity or defect to which the objection is made.
- Every written protest shall be filed with the Office of the Clerk of the Board, located at County Administrative Center, 4080 Lemon Street, 1st Floor, Riverside,
 California 92501, at or before the time fixed for the public hearing as set forth above.
- c. The Board of Supervisors may waive any irregularity in the form or content of any written protest, and at the public hearing, may correct minor defects in the protest.
- d. A written protest may be withdrawn in writing at any time before the conclusion of the public hearing set forth above.
- e. Each written protest shall contain a description of the business in which the person subscribing the protest is interested, sufficient to identify the business, and if a person subscribing is not shown on the official records of the County of Riverside as the owner of the business, the protest shall contain or be accompanied by written evidence that the person subscribing is the owner of the business. A written protest that does not comply with this paragraph shall not be counted in determining a majority protest.
- f. If written protests are received from the owners of businesses in the Tourism BID which will pay fifty percent (50 %) or more of the assessments intended to be levied and protests are not withdrawn so as to reduce the protests to less than the fifty percent (50 %), no further proceedings on the proposal to levy the intended annual assessment within the Tourism BID boundaries shall be taken by the Board of

Supervisors for a period of one year from the date of the filing of a majority protest. However, if the majority protest is only against the furnishing of a specified type or types of improvements or activities within the Tourism BID, those types of improvements or activities shall be eliminated and the intended annual assessment shall be levied. Section 9. Effective Date. This resolution shall take effect immediately upon its adoption. PASSED AND ADOPTED this 26th day of April, 2011. ROLL CALL: Ayes: Buster, Tavaglione, Stone, Benoit, and Ashley Nays: None Absent: None The foregoing is certified to be a true copy of a resolution duly adopted by said Board of Supervisors on the date therein set forth. KECIA HARPER-IHEM, Clerk of said Board

THE PALM SPRINGS DESERT RESORT COMMUNITIES TOURISM BUSINESS IMPROVEMENT DISTRICT ADVISORY BOARD FISCAL YEAR 2011-2012 ANNUAL REPORT

I. BACKGROUND

A. Advisory Board

The Hospitality Industry and Business Council ("HIBC") of the Palm Springs Desert Resorts Convention and Visitors Authority ("CVA") was appointed by the Riverside County Board of Supervisors pursuant to Government Code Section 36530 to serve as the Advisory Board for the Palm Springs Desert Resort Communities Tourism Business Improvement District ("Tourism BID"), which was established by the Board of Supervisors pursuant to the Parking and Business Improvement Area Law of 1989 (Streets & Highways Code § 36500 et, seq.) (the "Act").

The Advisory Board makes recommendations concerning the Tourism BID, its operations, the expenditures of revenues derived from assessments levied by the County of Riverside related to the Tourism BID and is authorized to incur obligations against funds derived from those assessments in accordance with policy guidelines established by the Board of Supervisors.

B. Boundaries

The boundaries of the Tourism BID is coterminous with the operational boundaries of the CVA which includes the geographical area within unincorporated Coachella Valley and the cities of Cathedral City, Desert Hot Springs, Indian Wells, Indio, La Quinta, Palm Springs, Palm Desert, and Rancho Mirage ("Desert Communities"). All of the above cities have granted the County of Riverside consent to establish the Tourism BID within their jurisdictions.

C. Purpose

The Tourism Bid levies assessments on certain businesses in order to promote tourism within the Desert Communities and to fund programs that benefit the hotel and motel businesses within the Desert Communities. Specifically, the type of activities to be funded by the Tourism Bid assessments include the following: (a) marketing, advertising, and public relations; (b) brochure development and distribution; (c) promotion of public events which benefit businesses in the area and which take place on or in public places within the area; and (d) activities which benefit businesses located and operating in the area, including but not limited to downtown shopping and promotional programs. No improvements are intended to be funded by the Tourism BID annual assessment.

D. Assessment

Pursuant to the Act and Ordinance No. 883, as amended through 883.1, an annual assessment was levied on all hotels and motels that have fifty (50) or more sleeping rooms and are located within the Tourism BID boundaries. The assessment for these hotels and motels is two percent (2%) of the gross rental charges for overnight room stays. Gross rental charges equal the total dollar amount charged for overnight room rentals to guests (with the exception of government employees and long term guests who stay more than twenty-eight consecutive nights) and not including incidental room charges such as room service, video rental, or similar charges. Gross rental charges are basically equal to the total consideration charged for room rentals valued in U. S. dollars, whether or not received and whether received in money or other consideration such as goods, labor, property or otherwise.

New hotels and motels that have fifty (50) or more sleeping rooms and are located within the Tourism BID boundaries will be subject to the assessment levy pursuant to Section 36531 of the California Streets and Highways Code.

E. Annual Report

Pursuant to Riverside County Ordinance No. 833, as amended through 883.1, the Advisory Board must present an Annual Report to the Board of Supervisors for its approval that includes a program of activities intended to be implemented within the Tourism BID together with an estimate of related expenditures. The Advisory Board must also include in the Annual Report an outline of the previous year's revenues and how those revenues were expended.

F. Relationship with CVA

The CVA is a joint powers authority that was established, pursuant to California Government Code section 6500 et seq., to "jointly encourage, promote and to do such other things as might be necessary to enhance, to the greatest extent possible, all aspects of hospitality, convention and tourism industry in the Coachella Valley and to attract visitors to the area from a world-wide market, all to the benefit of the member organizations and their citizens." Like the Tourism BID, the "Member Organizations" of the CVA consist of the County Of Riverside (with respect to the geographical area within unincorporated Coachella Valley) and the cities of Cathedral City, Desert Hot Springs, Indian Wells, Indio, La Quinta, Palm Springs, Palm Desert, and Rancho Mirage. Each of the CVA's Member Organizations contribute a portion of their respective transient occupancy tax ("TOT") revenue, pursuant to an established formula, to fund the CVA's General Fund which is used to pay for the general operations of the CVA. The CVA General Fund is segregated from the Business Improvement District Fund which contains the revenue generated by the Tourism BID assessments, which is a restricted "Special Revenue Fund."

In an effort to reduce the amount of TOT contributions of each of the CVA's Member Organizations to the CVA General Fund, each of the cities that comprise the Desert Communities granted consent to the County of Riverside to include their cities within the proposed boundaries of the Tourism BID. The revenue which is generated by the Tourism BID assessments are intended to fund independent tourism-related activities and/or to supplement funding of certain CVA tourism-related activities, as may be permitted pursuant to the Act and Ordinance No. 883, as amended through 883.1.

II. TOURISM BID ASSESSMENT REVENUE

A. Fiscal Year 2011-2012 Tourism Bid Assessment Revenue and Expenditures

For Fiscal Year 2011-2012 (July 1, 2011 through June 30, 2012), Tourism BID assessment revenue is projected to be \$5,580,000 plus a projected carry-over amount of \$165,000 of unspent Fiscal Year 2010-2011 Tourism BID assessment revenue.

B. Recommendation

The Advisory Board recommends the Board of Supervisors confirm this Annual Report and continue to levy the annual continuation of the Tourism BID annual assessment for Fiscal Year 2011-2012 pursuant to the Parking and Business Improvement Area Law of 1989 (California Streets and Highways Code section 36500 et seq.), subject to the following findings and recommendations:

- 1) That the boundaries of the Tourism BID area should remain the same, with the recognition that the cities of Cathedral City, Desert Hot Springs, Indian Wells, Indio, La Quinta, Palm Desert, Palm Springs and Rancho Mirage have not withdrawn their consent to include them in the boundaries of the Tourism BID.
- 2) That the HIBC be appointed by the Board of Supervisors pursuant to Government Code Section 36530 to continue to serve as the Advisory Board for the Tourism BID.
- 3) That the HIBC, in its capacity as the Advisory Board, formally adopted a Conflict of Interest Code which requires all members to complete and submit an annual Form 700, Conflict of Interest Statement, to the CVA.
- 4) That the annual assessment be levied on all hotels and motels that have fifty (50) or more sleeping rooms and are located within the Tourism BID boundaries.
- 5) That the assessment for the subject hotels and motels remain at two percent (2%) of the gross rental charges for overnight room stays.
- That the gross rental charges equal the total dollar amount charged for overnight room rentals to guests (with the exception of government employees and long term guests who stay more than twenty-eight consecutive nights) but not include incidental room charges such as room service, video rental, or similar charges.
- 7) That gross rental charges be equal to the total consideration charged for room rentals valued in U.S. dollars, whether or not received and whether received in money or other consideration such as goods, labor, property or otherwise.
- 8) That the revenues generated by the assessment be used to promote tourism and to fund programs that benefit the hotel and motel businesses within the within the Tourism BID area.

- 9) That the type of activities to be funded by the Tourism Bid assessments include the following: (a) marketing, advertising, and public relations; (b) brochure development and distribution; (c) promotion of public events which benefit businesses in the area and which take place on or in public places within the area; and (d) activities which benefit businesses located and operating in the area, including but not limited to downtown shopping and promotional programs.
- 10) That none of the revenue generated by Tourism Bid assessments be used to fund any improvements.
- 11) That Tourism BID assessment revenue is projected to be \$5,580,000 for Fiscal Year 2011-2012 (July 1, 2011 through June 30, 2012).
- 12) That the estimated cost of providing the activities for Fiscal Year 2011-2012 is \$5,745,000.
- 13) That the CVA has retained the services of Mayer Hoffman McCann, P.C., an independent certified public accounting firm, to audit the Tourism BID finances and it concluded in its Independent Auditor's Report that there were no material weaknesses or significant audit findings in relation to the CVA or the Tourism BID.

C. Program of Activities, Marketing, Advertising and Public Relations

The type of activities intended to be funded by the Tourism Bid assessments include: (a) marketing, advertising, and public relations; (b) brochure development and distribution; (c) promotion of public events which benefit businesses in the area and which take place on or in public places within the area; and (d) activities which benefit businesses located and operating in the area, including but not limited to downtown shopping and promotional programs.

1. Advertising Placement and Production

The Tourism BID assessment revenue will develop marketing campaigns targeting regional, national, international markets and fund the "CVA/Desert Cities Valley-Wide Air Service Campaign" with WestJet and Alaska Airlines, in conjunction with the CVA and other partners. Funding of this campaign is intended to further increase "room night" bookings for WestJet Vacations' which directly benefits the hotels and motels of the Tourism BID. With respect to Alaska Airlines, it is expected that there will be continued growth in load factors for San Francisco, Sacramento, Seattle and Portland through continued funding of the campaign using Tourism BID assessment revenue. These programs will consist of print, digital, outdoor, radio and promotions. These funds will be utilized to produce the materials and purchase media for placement. Additional detail can be referenced in attachment A.

2. Digital Marketing

Tourism BID assessment revenue will be used to further develop the CVA website to include more of an emphasis on digital marketing of the businesses within the Tourism BID area and will be targeted toward specific groups and consumer markets via the internet and electronic mail. This activity is intended to improve alliances with third-party booking sources and to improve marketing efforts to increase market share for the businesses within the Tourism Bid area. The objective of developing and enhancing the CVA's website is to provide the general public with fast, efficient and increased access to the website for purposes related to enhancing public transparency and promoting the assessed businesses and general hospitality industry within the Tourism BID area.

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3. Collateral Materials and Brochure Development and Distribution

The Tourism BID assessment revenue will be used in part to develop an integrated campaign of visitor guides, print promotional brochures and maps that will be targeted at the leisure market and professional organizations, various lifestyle groups and drive and fly markets to enhance visitation within the desert communities. Informational brochures will also be produced for the purpose of providing travel professionals, such as but not limited to travel agents and tour operators, with the necessary information to effectively and efficiently plan pleasure and business travel itineraries for various clients.

4. Familiarization Trips

Tourism BID assessment revenue will be used to fund familiarization tours and site visits arranged, hosted and conducted by CVA's Convention Sales, Travel Industry Sales and Marketing Departments. The purpose of these tours and site visits is to expose various meeting and convention planners, tour operators, and media from throughout the major markets in the United States and various countries to create a broader and more comprehensive appreciation of the many diverse visitor opportunities available in the Desert Communities. These activities will also focus on attracting small business meeting leads, which is often an overlooked segment of the visitor market. These activities are also intended to help generate 145,000 room nights and 700 qualified meeting and convention leads during Fiscal year 2011-2012.

5. Trade Shows, Sales Missions, Travel & Lodging

The Tourism Bid assessment revenue will be used to help fund trade shows and sales missions and client events for Convention Sales and Travel Industry Sales. These events will include attendance by qualified meeting planners from across the United States and Canada. These activities are intended to help generate 145,000 room nights and 700 qualified meeting and convention leads. It is expected that Travel Industry Sales will generate 90 qualified hotel leads and 950 client service requests from Tour Operators for those hospitality/tourist related businesses within the Tourism BID area. The Tourism BID assessment revenue will be used to continue funding the operation of satellite sales offices in Southern California, Washington DC and Virginia with the objective of specifically targeting meeting and convention business.

6. Special Promotions

Tourism BID assessment revenue will be used to plan and implement group media and travel industry events in targeted major markets, with the purpose of introducing the desert community's hotels, resorts, attractions and other hospitality entities to high level press, tour operators and travel agents. Markets of focus include Seattle, Portland, San Francisco, Sacramento, Los Angeles, Orange County, San Diego, Chicago, Dallas, Washington D.C., and New York, as well as Canada, the United Kingdom, and Germany.

7. Event Hosting

Tourism BID assessment revenue will be used to support major local events that provide a direct impact to hotel occupancy while complimenting the CVA's convention sales, marketing, and travel industry sales strategies. Primary consideration is given to major annual golf and tennis tournaments, film festivals, and other events that produce room nights and heighten media exposure for the destination, as well as special in-market client, meeting planner, and travel industry events designed to increase group business.

8. Research

Tourism BID assessment revenue will be used to produce an "out of market" Image & Awareness Study, designed to help the CVA understand the perceptions and challenges of the Desert Communities as a major tourist destination. The research will survey both visitors and non-visitors and will target 10-12 key cities in the United States and Canada. In connection with the study, assistance from the "Greater Palm Springs Marketing Group" comprised of individual marketing managers of the Tourism BID cities and hospitality marketing and public relations professionals from throughout the Coachella Valley, will continue to provide the CVA with technical assistance for developing strategic marketing programs that will benefit the assessed hotels and motels and the general hospitality industry within the Tourism BID area. The CVA will also continue to receive professional assistance from a group of golf marketing professionals throughout the Desert Communities that provide direction on golf marketing ideas and programs to address in the study that will promote business within the Tourism BID area. The study is also expected to assist the CVA with further developing an effective partnership with the Coachella Valley Economic Partnership ("CVEP") for the purpose of attracting more professional and trade business meetings and conventions to the Desert Communities.

9. Labor-Personnel Cost Summary

The Tourism BID assessment revenue will be used in part to cover 70% of the labor costs that will enable the CVA to promote the assessed motels and hotels and general hospitality-related businesses within the Tourism Bid area. 95% of the Market Development, Travel Industry Sales and Convention Sales labor costs will be funded by the Tourism assessment BID revenue. 18.9% of Administration labor costs will also be funded by the Tourism BID assessment revenue. The remainder of the budgeted labor costs including all of Membership labor will be funded by the CVA's General Fund and private funding sources.

10. Overhead Supplies, Utilities & Fees

Overhead costs will be funded with 6% of the Tourism Bid assessment revenue. The major components of the overhead costs are publicity, dues and subscriptions, postage, telecommunication, office/computer supplies, employee training, vehicle expenses, utilities, building expenses, equipment costs, professional fees and website support. These costs are necessary to support and compliment the sales and marketing efforts of the CVA which will directly benefit the assessed motels and hotels and general hospitality-related businesses within the Tourism Bid area.

III. TOURISM BID ASSESSMENT REVENUE

A. Fiscal Year 2010-2011 Tourism Bid Assessment Revenue and Expenditures

During Fiscal Year 2010-2011 (July 1, 2010 through June 30, 2011), Tourism BID assessment revenue is projected to amount to a total of \$5,119,105 for the entire fiscal year. As of March 31, 2011, accrued Tourism BID assessment revenue is \$3,636,931. Of the \$3,636,931, \$2,618,590 has been expended thus far to fund the following activities: (a) marketing, advertising, and public relations; (b) brochure development and distribution; (c) promotion of public events which benefit businesses in the area and which take place on or in public places within the area; and (d) activities which benefit businesses located and operating in the area. It is projected that by the end of the Fiscal Year 2010-2011 (June 30, 2011), \$165,000 of the Fiscal Year Tourism BID assessment revenue will remain unspent, but will be carried over to fund those certain permissible Tourism BID activities during Fiscal Year 2011-2012.

B. Fiscal Year 2010-2011 Reporting Metrics

	Fiscal	•			
	Year-to-Date: (7/1/10-3/31/11)	Forecast: (4/1/11-6/30/11)	Total:	Fiscal Year Goal:	%
Convention Sales:					
Booked Room Nights	107,258	37,440	144,698	144,132	100.39%
New Business (Leads)	460	171	631	768	82.16%
Travel Industry Sales:					
FAMs & Site Visits	35	9	44	30	146.67%
New Business (Leads)	61	20	81	90	90.00%
Client Reach	3,587	260	3,847	2,700	142.48%
Media Relations:					
Publication Value (Print) Publication Value	\$1,591,114	\$600,000	\$2,191,114	\$2,000,000	109.56%
(Digital)*	\$120,500	\$300,000	\$420,500	N/A	N/A
Media Assists	416	140	556	400	139.00%
Circulation	56,506,579	20,000,000	76,506,579	55,000,000	139.10%

^{*}New program effective March 1, 2011. Because of the increasing value of digital media, this category has been added to reflect the CVA's new tracking capabilities. However, a goal will not be established until fiscal year 2011-2012.

Please note; performance goals are established on a calendar basis. The CVA combined six months of the 2010 calendar goal (July-December) and six months of the 2011 calendar goal (January–June) to establish the above metrics and comparisons.

Attachment A

Palm Springs Desert Resort Communities Convention and Visitors Authority BID Funding FY 2011-2012

REVENUE TOT 8 Cities/County Public:	2010* Year End Actual 6/1/10-6/30/10	2011 Original Budget 7/1/10-6/30/11	2011 Revised Budget 7/1/10-6/30/11	2011 BID YTD Actual 7/1/10-3/31/11	2012 Proposed Budget 7/1/11-6/30/12
BID-Riverside County Public	2,725,782	4,912,272	5,119,105	3,636,931	5,580,000
TOTAL REVENUE	2,725,782	4,912,272	5,119,105	3,636,931	5,580,000
	- 3 / 3 /	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,			,,,,,,
Fund Balance BID Forward-2009	188,664	188,664	188,664	188,664	-
Fund Balance BID Forward-2010			442,645	442,645	•
Fund Balance BID Forward-2011					165,000
TOTAL FUNDING APPROPRIATION	2,914,446	5,100,936	5,750,413	4,268,239	5,745,000
EXPENSES					
Advertising Production	55,555	69,780	75,525	28,061	121,577
Advertising Placement	210,236	760,080	959,025	669,967	927,158
Digital Marketing	100,233	146,570	244,435	58,717	219,713
Collateral Material/Brochures	46,102	65,653	110,913	28,376	38,062
Familiarization Trips	101,139	144,246	177,318	159,564	200,635
Trade Shows / Sales Missions	188,303	355,638	455,877	401,981	423,004
Travel & Lodging	41,991	144,481	152,950	85,538	134,877
Special Promotions	145,535	242,368	275,005	172,892	245,691
Event Hosting	85,412	138,295	193,306	103,295	166,370
Research	17,735	9,045	60,000	7,495	35,555
Labor-Personnel Cost Summary	1,160,395	2,516,260	2,550,065	1,874,802	2,887,950
Overhead-Supplies-Utilities-Fees	130,501	508,521	330,996	317,282	344,409
TOTAL EXPENSES	2,283,137	5,100,936	5,585,414	3,907,969	5,745,000
NET REVENUE (All Funding Sources)	631,309	(0)	165,000	360,270	(0)

 $^{^{}ullet}$ Please note; FY was 6 months due to transition from calendar to Fiscal Year ending June 30, 2010



Advertising Production FY 2011-2012

Advertising production	Budget
Creative Concept/Development	30,000.00
Print	10,000.00
Radio	5,000.00
Digital	5,000.00
TV	5,000.00
Video Editing	5,000.00
Photography	25,000.00
Videography	26,000.00
Barter	3,600.00
Travel Agent Certification Program	6,977.00
Total	121,577.00

Advertising Placement FY 2011-2012

Advertising Placement	Budget
Drive Market	
Print	115,000.00
Radio	35,000.00
Outdoor	35,000.00
Digital	150,000.00
Social Media	30,000.00
Travel Media Group	25,200.00
Fly Market	
WestJest Campaign	
Print	48,000.00
Radio	28,000.00
Outdoor	20,000.00
Digital	48,000.00
Social Media	6,000.00
Alaska Airlines Campaign	
Print	88,000.00
Radio	20,000.00
Outdoor	
Digital	40,000.00
Social Media	2,000.00
Outdoor	30,000.00
Digital	66,000.00
Social Media	4,000.00
CTTC Visitor Guides	
CA Visitor Guide Co-Op	46,166.00
International Visitor Guide	11,500.00
CTTC Magazine Insert	75,000.00
Tradeshow Support	4,292.00
Total	927,158.00

Web Advertising/Website Development FY 2011-2012

Web Advertising/Website Development	Budget
Website Rebuild	107,713.00
Paid Serach	60,000.00
AdReady	21,000.00
Social Media Promotions	7,000.00
ExactTarget (1,000,000 sends)	10,000.00
Domain Name Registrations	2,000.00
Website Updates/Changes	12,000.00
Total	219,713.00

Collateral Material FY 2011-2012

Collateral Material	Budget
Meeting Planners Guide	8,000.00
Reprinting - International Lures	5,000.00
Destination Profiles	1,500.00
ENEWS DESIGNWriting	13,262.00
UK/Magellan Client Cards	2,100.00
Presentation Folders	1,000.00
Collateral Fulfillment-Certified Distribution	7,200.00
Total	38,062.00

Familiarization Trips FY 2011-2012

FAMS/Site Inspections	Date	Budget
Australian Travel Agent FAM (August 2011)	August 2011	2,500.00
Australia Inbound FAM	September 2011	1,000.00
FALL FAM - OCT. 2011	October 2011	25,000.00
Canadian Travel Agent FAM	October 2011	2,500.00
German Product Manager FAM	October 2011	2,500.00
UK SuperFAM	October 2011	3,000.00
UK Press inbound Press	October 2011	3,000.00
Canada Inbound Press FAM	October 2011	2,000.00
US Motorcoach / Bank Travel FAM	November 2011	1,500.00
Film Festival Press	December 2011	1,500.00
PS Film Fest FAM - JAN. 2012	January 2012	10,000.00
Bob Hope Classic FAM - JAN. 2012 (Convention Sales)	January 2012	10,000.00
Bob Hope Classic FAM / Event FAM (Travel Industry Sales)	January 2012	8,000.00
Bob Hope Classic Press	January 2012	1,500.00
DERTOUR Special (February 2012)	February 2012	10,000.00
German FAM	February 2012	2,000.00
BNP Press	February 2012	1,500.00
BNP Paribas FAM - MAR. 2012	March 2012	35,000.00
Kraft Nabisko	March 2012	1,500.00
Canadian Tour Operator FAM	April 2012	2,500.00
Pre/Post Pow Wow FAMS	April 2012	5,000.00
UK Product Manager	May 2012	2,500.00
Airline Tickets-General Hosting-Site Inspections	Multiple Months	20,000.00
Tradeshow Giveaways & Client Gifts and Media	Multiple Months	11,885.00
Local Housing	Multiple Months	4,000.00
Travel Professional FAMS	Multiple Months	6,000.00
CTTC International Office FAMS (Misc.)	Multiple Months	1,500.00
Client Site Inspection / Meetings (TIS)	Multiple Months	1,250.00
Promotional Items - Client Gifts (TIS)	Multiple Months	7,500.00
National Press inbound Press	Multiple Months	1,500.00
Pacific NW Inbound Press FAM	Multiple Months	2,000.00
Meetings Press Inbound	Multiple Months	2,000.00
Travel Writers - SITE Visits US & Internat'l	Multiple Months	9,000.00
Total		200,635.00

Tradeshows/Sales Missions FY 2011-2012

Travel &				
Tradeshows/Sales Missions	Date	Tradeshow Cost	Lodging Cost	Total
NA		6 000 00	(C8)	0.000.00
Mountain States Sales Mission	July 2011	6,000.00	2,800.00	8,800.00
Dest. Mrktg. Assn. Int'l. (DMAI) Annual Meeting	July 2011	0.00	1,800.00	1,800.00
World Educational Congress (WEC) Board Meeting	July 2011	0.00	500.00	500.00
MPI World Education Congress (MPI-WEC)	July 2011	10,000.00	2,500.00	12,500.00
Southern California Sales Mission w/Event	July 2011	8,000.00	2,500.00	10,500.00
Amer. Soc. Of Assn. Execs. (ASAE) Annual Meeting	August 2011	39,379.00	4,000.00	43,379.00
Incentive Works	August 2011	6,000.00	2,800.00	8,800.00
CONNECT (Martketplace)	August 2011	3,000.00	1,500.00	4,500.00
Western Canada Sales Mission Events	August 2011	14,000.00	5,000.00	19,000.00
Chicago Media Dinner	August 2011	6,000.00	2,000.00	8,000.00
Conexion	September 2011	2,000.00	1,400.00	3,400.00
SoCal Sales Mission (Sept.'11)	September 2011	7,500.00	1,200.00	8,700.00
Los Angeles Media Dinner	September 2011	5,000.00	1,000.00	6,000.00
IMEX	October 2011	15,000.00	1,700.00	16,700.00
Texas Sales Mission (Oct.'11)	October 2011	6,500.00	1,500.00	8,000.00
MLT Vacations Annual Conference	October 2011	4,000.00	3,000.00	7,000.00
USA Sales Mission w/ Event (Dallas/Houston)	October 2011	5,000.00	2,500.00	7,500.00
AAA Sales Mission	October 2011	5,000.00	2,500.00	7,500.00
NY Media Dinner	October 2011	7,000.00	3,300.00	10,300.00
Rejuvenate Marketplace	November 2011	3,000.00	1,500.00	4,500.00
NoEast Sales Mission (Nov. '11)	November 2011	8,000.00	2,000.00	10,000.00
World Travel Market (WTM)	November 2011	3,500.00	3,500.00	7,000.00
CTTC Sales Day (pre/post WTM)	November 2011	1,500.00	1,500.00	3,000.00
Toronto Sales Mission w/ Event	November 2011	8,000.00	3,500.00	11,500.00
2012 California Travel Summit	November 2011	500.00	1,500.00	2,000.00
Graphics Photoshop Seminar	November 2011	500.00	1,500.00	2,000.00
CalSAE - Season Spectacular	December 2011	12,800.00	2,500.00	15,300.00
SoCal Sales Mission (Dec.'11)	December 2011	8,500.00	1,000.00	9,500.00
Holiday Showcase	December 2011	12,000.00	2,500.00	14,500.00
National Tour Assn. (NTA) Conference	December 2011	1,800.00	1,500.00	3,300.00
LuxuryTravelExpo-PRE-PAIDrollDec2011	December 2011	3,000.00	1,500.00	4,500.00
USTA 2012 Pow Wow	December 2011	1,000.00	1,500.00	2,500.00
HelmsBriscoe Annual Business Conf.	January 2012	5,000.00	1,475.00	6,475.00
Prof. Conv. Mgmt. Assn. (PCMA)	January 2012	3,000.00		4,500.00
Ret. Conv. Mgmt. Assn. (RCMA)	January 2012	15,500.00	1,500.00	17,000.00
Amer. Bus Assn. (ABA) Marketplace	January 2012	1,200.00	2,500.00	3,700.00
US Airways / CSAA Training - Tour Operator Training	January 2012	2,500.00	2,000.00	4,500.00
NoCal Sales Mission (Feb. '12)	February 2012	8,500.00	1,400.00	9,900.00
Destinations Showcase	February 2012	15,000.00	3,000.00	18,000.00
Go West Summit	February 2012	1,500.00	1,500.00	3,000.00
Seattle/Alaska Airlines Training w/Event	February 2012	5,000.00	. 2,500.00	7,500.00
San Francisco Media Dinner	February 2012	7,000.00	1,500.00	8,500.00
Meet NY (NYSAE)/Sales Calls	March 2012	3,725.00	1,500.00	5,225.00
ConferenceDirect Annual Partner Mtg	March 2012	5,000.00	1,500.00	6,500.00
		5,555.00	_,000.00	_,,,,,,,,,



Tradeshows/Sales Missions FY 2011-2012 (Cont.)

CalSAE (Mar. '12)	March 2012	4,500.00	1,600.00	6,100.00
ITB	March 2012	3,500.00	3,500.00	7,000.00
2012 LA TIMES TRAVEL SHOW	March 2012	3,000.00	1,000.00	4,000.00
SmartMeetings	April 2012	5,500.00	500.00	6,000.00
Uniglobe Travel - Western Canada	April 2012	2,000.00	1,600.00	3,600.00
SoEast Sales Mission (April '12)	April 2012	7,000.00	2,000.00	9,000.00
Springtime Expo/GWSAE	April 2012	23,000.00	3,602.00	26,602.00
US Council Meeting	April 2012	0.00	500.00	500.00
Spotlight on Southwest (reg rolled over from 2010)	April 2012	500.00	1,200.00	1,700.00
Pow Wow International (incl booth)	April 2012	27,000.00	5,000.00	32,000.00
Int'l Assn. of Golf Tour Ops. (IAGTO) North Amer. Conf.	April 2012	1,200.00	1,500.00	2,700.00
SoCal Sales Mission (May '12)	May 2012	7,500.00	1,000.00	8,500.00
Collaborate (May '12)	May 2012	3,000.00	1,500.00	4,500.00
Northern California Sales Mission / Blitz	May 2012	5,000.00	2,500.00	7,500.00
Chicago Sports & Business Spectacular	June 2012	18,000.00	2,000.00	20,000.00
Pacific NW Sales Mission (June '12)	June 2012	8,000.00	1,500.00	9,500.00
NoEast Sales Mission (June '12)	June 2012	7,000.00	2,000.00	9,000.00
CalTia Conference on Tourism	June 2012	500.00	1,500.00	2,000.00
Tradeshow Storage/Maint	Multiple Months	8,000.00	0.00	8,000.00
Discover America Brochure Distribution	Multiple Months	900.00	0.00	900.00
CVA Pac/NW Media Calls	Multiple Months	0.00	2,000.00	2,000.00
2012 CALTIA Board Meetings	Multiple Months	0.00	4,500.00	4,500.00
2012 CTTC Committee Meetings	Multiple Months	0.00	2,000.00	2,000.00
Totals		421,504.00	133,377.00	546,381.00

Special Promotions FY 2011-2012

Special Promotions & Marketing	Budget		
UK Public Relations Magellan	23,750.00		
Black Diamond Public Relations	4,750.00		
Travel Alliance Partnership	4,275.00		
Tour Operator Sponsorship Domestic	1,900.00		
Pow Wow 2012 Sponsorship	3,325.00		
UK/Ireland - Black Diamond	28,500.00		
MSI - Germany	15,200.00		
Canada	38,000.00		
-Product Training (4/year) - travel expenses	2,850.00		
-Canada Sales Mission Expenses	1,900.00		
-Toronto Sales Mission	1,900.00		
Gate7 - Australia	12,350.00		
Marketing Sales Meetings & Contracts	11,400.00		
Contractual Housing Services	42,750.00		
Hyland/Contract	28,500.00		
Advisory Board Convention Sales	9,500.00		
Local Conference Registration Assist	11,400.00		
Meetings/Functions/CEO Forum	241.00		
U.S. Travel Association Dues	3,200.00		
Total	245,691.00		

Event Hosting FY 2011-2012

Advertising production	Budget
CVEP Sponsorship	9,970.00
Multiple Event Host/Sponsorships 2012	57,000.00
California Cup (May 2012)	9,500.00
REBATE / Meeting Incentives	59,000.00
Easter Bowl	4,750.00
Uniglobe	4,750.00
Synapse Sports/LACROSSE	9,500.00
CESSE	2,400.00
Tourism Week, Annual Update	4,750.00
USA Pentathalon (Feb. '12)	4,750.00
Total	166,370.00

Research FY 2011-2012

Market Research	Budget
U.S. Travel Association Dues	13,300.00
Smith Travel Research	7,600.00
DMAI-MINT REPORTS	3,255.00
TAP - RESEARCH \$1,200 Month	11,400.00
Total	35,555.00

Overhead-Supplies-Utilities-Fees FY 2011-2012

Photo Fees / Supplies	1,890.00
IT Support/Firewall/Software Licenses	56,052.00
Professional Fees	19,656.00
Publicity/News Bureau Services	19,127.00
Dues	20,580.00
Postage & Shipping	22,391.00
Telephone	24,056.00
Telephone Equipment	2,730.00
Subscriptions / Publications	2,174.00
Computer-Software/Services	8,941.00
Computer-Hardware/Periph	5,718.00
Employee Training / Tradeshow Uniforms	20,665.00
Equipment Lease-Fixed Leases	4,256.00
Equipment Repair & Maintenance	2,458.00
General Insurance	5,460.00
Interest / Bank Charges	1,882.00
Local Meetings	2,540.00
Automobile Expenses - Mileage Reimbursement	28,423.00
Bldg.Expense/R&M/Utilities/	29,212.00
Lease/Leaseback (Office Space) Allocation	66,198.00
Total	344,409.00

Labor-Personnel FY 2011-2012

Labor-Personnel	Budget			
Administration	162,511.50			
Marketing	656,501.50			
Travel Industry Sales	395,248.00			
Convention Sales and Service	1,673,689.00			
Total	2,887,950.00			

Barton, Karen

From:

Gallavan, Teresa [TGALLAVAN@rivcoeda.org]

Sent: To:

Monday, April 25, 2011 12:40 PM Barton, Karen; Mahayni, Cheryl

Cc:

Kelly, Joan; Harper-Ihem, Kecia; Gardner, Dale A.

Subject:

RE: Annual Report for tomorrow's 3.17

Attachments:

Riverside County Tourism BID Annual Report FY 2011-12 final version.042511.pdf

Hi Karen.

Attached is the revised version of the annual report that goes with item 3.17 on tomorrow's board agenda. Thank you for replacing it. Dale Gardner from County Counsel, did review the report and asked that I file this version with you.

If you need anything else, please let me know. Thank you for your help! Teresa

Teresa Gallavan

Marketing & Cultural Services Manager 3403 Tenth Street, Suite 500 Riverside, CA 92501

T: 951.955.6638 C: 760.774.0519 F: 951.955.2159

From: Barton, Karen

Sent: Monday, April 25, 2011 12:30 PM **To:** Gallavan, Teresa; Mahayni, Cheryl **Cc:** Kelly, Joan; Harper-Ihem, Kecia

Subject: RE: Annual Report for tomorrow's 3.17

Hi Teresa,

I think an email will suffice it is not something that needs to be signed off by county counsel or be reviewed again. Since it is an annual report we can take the email and switch it out with what we have on file.

Best wishes.

Xaren Lynn Barton

Karen L Barton Board Assistant Clerk of the Board of Supervisors (951) 955-9864

****If you get a chance take it, if it changes your life let it, nobody said it would be easy, they just promised it would be worth it****

^{**} Effective August 14, 2009 the County Administrative Center will be closed every Friday until further notice.

Business hours for the Clerk of the Board Office will be Monday through Thursday, 7:00 a.m. to 5:00 p.m.**

From: Gallavan, Teresa [mailto:TGALLAVAN@rivcoeda.org]

Sent: Monday, April 25, 2011 12:27 PM **To:** Mahayni, Cheryl; Barton, Karen **Cc:** Kelly, Joan; Harper-Ihem, Kecia

Subject: RE: Annual Report for tomorrow's 3.17

Could I email it to you all, or do you need a hard copy?

From: Mahayni, Cheryl

Sent: Monday, April 25, 2011 12:27 PM **To:** Barton, Karen; Harper-Ihem, Kecia **Cc:** Gallavan, Teresa; Kelly, Joan

Subject: RE: Annual Report for tomorrow's 3.17

Wonderful...thank you for your quick response.

One of us will be over to make the switch!

Thank you again!

Cheryl Mahayni, Secretary to Assistant Director, Tim Miller County of Riverside Economic Development Agency 3403 Tenth Street, Suite 300 Riverside, CA 92501 (951) 955-6941 - direct (951) 955-9117 - fax



From: Barton, Karen

Sent: Monday, April 25, 2011 12:23 PM **To:** Mahayni, Cheryl; Harper-Ihem, Kecia

Cc: Gallavan, Teresa; Kelly, Joan

Subject: RE: Annual Report for tomorrow's 3.17

Hi Cheryl,

That should be fine. We can switch it out and rescan it to put online.

Best wishes,

Karen Lynn Barton

Karen L Barton Board Assistant Clerk of the Board of Supervisors (951) 955-9864

****If you get a chance take it, if it changes your life let it, nobody said it would be easy, they just promised it would be worth it****

** Effective August 14, 2009 the County Administrative Center will be closed every Friday until further notice. Business hours for the Clerk of the Board Office will be Monday through Thursday, 7:00 a.m. to 5:00 p.m.**

From: Mahayni, Cheryl [mailto:CMahayni@rivcoeda.org]

Sent: Monday, April 25, 2011 11:42 AM **To:** Barton, Karen; Harper-Ihem, Kecia **Cc:** Gallavan, Teresa; Kelly, Joan

Subject: Annual Report for tomorrow's 3.17

Importance: High

Good morning Kecia and Karen:

I have just been advised that for Item 3.17 on tomorrow's agenda, the Annual Report that was created by an outside entity, has made some minor corrections, but would like the revised copy to be seen.

Can we bring the corrected version to you and switch it out with the original?

Please advise the best way to handle.

Thank you!

Cheryl Mahayni, Secretary to Assistant Director, Tim Miller County of Riverside Economic Development Agency 3403 Tenth Street, Suite 300 Riverside, CA 92501 (951) 955-6941 - direct (951) 955-9117 - fax







INLAND SOUTHERN CALIFORNIA REDEVELOPMENT ASSOCIATION

REDEVELOPMENT SUPPORTS

WWW.SAV

As a cost savings measure, county facilities are closed every Friday

The Desert Sun

mydesert.com

750 N. Gene Autry Trail Palm Springs, CA 92262 Billing Inquiries: (866) 875–0854 Main Office: (760) 322–8889

ADVERTISING INVOICE/STATEMENT

Make Checks payable to DESERT SUN PUBLISHING CO. P.O. Box 677368 Dallas, TX 75267–7368 A finance charge of 1.5% per month(18% Annually) will be added to balances not paid by the 20th.

RIVO690000000000000000040502550062593610823

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RIVERSIDE COUNTY-BOARD OF SUP. PO BOX 1147 RIVERSIDE CA 92502-1147

PLEASE RETURN THIS TOP SECTION WITH PAYMENT IN THE ENCLOSED ENVELOPE AND INCLUDENCE OUT OF THE PAYMENT IN THE ENCLOSED ENVELOPE AND INCLUDENCE.
ON REMITTANCE.

Customer No.	Invoice No.			
RIV069	0004050255			
For the Period	Thru			
05/02/11	05/29/11			
Due Date	Amount Due			
Due Date 06/15/11	6,259.36			

	EDT	Olean		Description		Times	Col	Depth	Total Size	Rate	Amount
0502 0517 0508 0508 0508 0511 0513 0513 0513 0520 0522 0526 0528	CLS CLS CLS CLS CLS CLS CLS CLS CLS CLS	0001 0001 0001 0001 0001 0001 0001 000		E FORWARD T – THANK YOU NO 1538 / GA NO 1539/ RE NO 1540 NO NO 1561 NO 1612 BOA NO 1613 NO NO 1614 NO NO 1719 NO NO 1758 NO NO 1797 NO NO 1825 NO NO 1826 NO	ATE F S 201 TICE O ARD OF TICE O TICE I TICE O TICE O TICE O TICE O	1 1 2 10 2 2 4 4 2 2 2 2 2	4 4 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2 2	6.00 14.00 117.0 74.00 207.0 89.00 105.0 79.00 70.00 196.0	24.00 56.00 0 468.00 1480.00 0 828.00 0 356.00 0 840.00 0 632.00 0 284.00	o	3,324.36 980.00– 288.88 680.64 210.22 630.20 359.62 163.74 364.60 278.28 133.86 132.20 341.36 331.40
Cur	Current Over 30 Days		er 30 Days	Over 60 Days Over 90 Days C		Over 120 Days		/s	Total Due		
3,9	3,915.00 2,344.36		.00	.00	.00			6,259.36			
Contra	ct Type	Con	tract Qnty.	Expiration Date	Current Usage	Total (Jsed	Qu	antity Rema	aining	Salesperson

The Advertiser shall make payment within 15 days of the billing date indicated on Company's statement, and, in the event that it fails to make payment within such time, Company may reject advertising copy and / or immediately cancel this contract and Advertiser agrees to indemnify Company for all expenses incurred in connection with the collection of amounts payable under this contract, including but not limited to collection fees, attorney's fees and court costs. If this agreement is cancelled due to Advertiser's failure to make timely payment, Company may rebill the Advertiser for the outstanding balance due at the open or earned contract rate, whichever is applicable.

TO ENSURE PROPER CREDIT, PLEASE RETURN THE TOP SECTION AND INCLUDE YOUR CUSTOMER NUMBER ON REMITTANCE.

Customer Number	Name	Invoice Number	Amount Paid
RIV069	RIVERSIDE COUNTY-BOARD OF SUP.	0004050255	

The Desert Sun 750 N Gene Autry Trail Palm Springs, CA 92262 760-778-4578 / Fax 760-778-4731

State Of California ss: County of Riverside

Advertiser:

RIVERSIDE COUNTY-BOARD OF SUP. 4080 LEMON ST RIVERSIDE CA 925013

2000261019

I am over the age of 18 years old, a citizen of the United States and not a party to, or have interest in this matter. I hereby certify that the attached advertisement appeared in said newspaper (set in type not smaller than non pariel) in each and entire issue of said newspaper and not in any supplement thereof on the following dates, to wit:

Newspaper:

.The Desert Sun

5/8/2011

I acknowledge that I am a principal clerk of the printer of The Desert Sun, printed and published weekly in the City of Palm Springs, County of Riverside, State of California. The Desert Sun was adjudicated a newspaper of general circulation on March 24, 1988 by the Superior Court of the County of Riverside, State of California Case No. 191236

I declare under penalty of perjury that the foregoing is true and correct. Executed on this 8th day of May, 2011 in Palm Springs, California.

Declarant's Signature

NOTICE OF PUBLIC HEARING BEFORE THE BOARD OF SUPERVISORS OF THE COUNTY OF RIVERSIDE

RESOLUTION NO. 2011-092

RESOLUTION NO. 2011-U92
A RESOLUTION OF THE BOARD OF SUPERVISORS
OF THE COUNTY OF RIVERSIDE DECLARING ITS
INTENTION TO LEVY AN ANNUAL ASSESSMENT
FOR FISCAL YEAR 2011-2012 ON CERTAIN HOTELS
AND MOTELS LOCATED WITHIN THE BOUNDARIES
OF THE PALM SPRINGS DESERT RESORT
COMMUNITIES TOURISM BUSINESS IMPROVEMENT
DISTRICT AND SETTING THE TIME AND PLACE OF
A PUBLIC HEARING AND GIVING NOTICE OF SAME

WHEREAS, the California Legislature in adopting the Perking and Business Improvement Area Law of 1889 (Streets & Highways Code § 36500 et, seq.) (the "Act") authorized cities and counties to levy assessments on businesses in order to promote economic revitalization and fourism, to create jobs, attract new businesses and prevent erosion of business districts; and

prevent erosion of business districts; and
WHEREAS, the Board of Supervisors of the County
of Riverside (the 'Board of Supervisors') established a
business improvement district, under the Act, commonly
known as the Palm Springs Desert Report Communities
Tourism Business Improvement District (Trourism BilD'),
the purpose of which is to promote tourism within the
desert communities and to fund programs that benefit
the finder and motal businesses within the desert
communities; and WHEREAS, the benefitted hotel and
motal businesses within the Tourism BID boundaries
requested the Board of Supervisors to establish the
Tourism BID and to levy annual assessments to fund
and support certain tourism-related activities; and
WHEREAS, the territory included within the boundaries

ano support certain tourism-related activities; and WHEREAS, the territory included within the boundaries of the Tourism BID is cotarminous with the operational boundaries of the Palm Springs Desert Resorts. Convention and Visitors Authority ("CVA") which includes the peographical area within unincorporated Coschella Valley and the cities of Cathedrat City, Desert Hot Springs, Indian Wells, India, La Quinta, Palm Springs, Palm Desert, and Rancho Mirage, which cities have granted the County of Riverside consent to establish the Tourism BID within their jurisdictions; and

Tourism BID within their jurisdictions, and WHEREAS, the Hospitality Industry and Business Council, inc. was designated by the Board of Supervisors pursuant to Government Code Section 36530 as the advisory board to the Tourism BID ("Advisory Board") which makes recommendations concerning the Tourism BID, its operations, the expenditures of revenues denied from assessments levided by the County of Riverside related to the Tourism BID and which is authorized to incur obligations against funds derived from those assessments in accordance with policy guidelines established by the Board of Supervisors; and

WHEREAS, the Advisory Board has fited an annual report with the Clerk of the Board; and

report with the clerk of the boards and report recommends the lavy of an annual assessment for facal year 2011-2012 on assessable hotel and motal businesses located within the fourism BID to pay for recommended tourism-reloted activities that will benefit the assessable hotel and motel businesses located within the Tourism BID; and

WHEREAS, the Board of Supervisors approves the annual report and intends to levy an annual assessment for fiscal year 2011-2012 to pay for recommended tourism-related activities within this Tourism BID; and

WHEREAS, it is the opinion of the Board of Supervisors that all of the assessable hotel and motel businesses located within the Tourism BID will benefit from the activities of the Tourism BID; and

WHEREAS, this Resolution of Intention will commence proceedings under the Act to levy the annual assessment for fiscal year 2011-2012 within the Tourism

NOW, THEREFORE, the Board of Supervisors of the County of Riverside does hereby resolve, find, determine and order as follows:

Section 1. Recitals are True and Correct. The recitals set forth herein are true and correct.

Section 2. Intent to Levy and Collect Assessments within the Tourism BID for fiscal year 2011-2012. Pursuant to and under authority of the Act, except where funds are otherwise available, the Board of

funds are otherwise available, the Board of Supervisors declares its intent to levy and collect an annual assessment for fiscal year 2011-2012 within the boundaries of the Tourism BID to hand the tourism-related activities recommended in the Advisory Board's annual report on file with the Clerk of the Board. Pursuant to the Act and Ordinance No. 883, an annual assessment is intended to be levied on all hotels and motels that have fifty (50) or more sleeping rooms and are located within the Tourism BID boundaries. It is estimated that approximately \$5,580,000 in revenue will be raised by the intended annual assessment.

Section 3. Method and Basis of Levy. The method and basis of levying the intended annual assessment remains unchanged from prior fiscal years. There will be no increase in the annual assessment. The method and basis of levying the intended annual assessment follows:

The assessment for hotels and motels with fifty (50) or more sleeping rooms is two percent

(2 %) of the gross rental charges for overnight room stays. Gross Rental Charges shall equal the total

stays. Gross Rental charges shall equal ute total dollar amount charged for overnight room rentals to guests (with the exception of government employees and with the exception of long term guests who stay more than twenty-eight consecutive nights at the same Assessable Hotel or Assessable Motel), but shall not include incidental room charges such as room service, video rental, or similar charges. Gross Rental Charges are equal to the total consideration charged for room

Section 6. Approval of Advisory Board's Annual Report. The Board of Supervisors approves the annual report subject to any further modification has may be necessary or desirable based upon future recommendations by staff and the public at the public socione.

Section 7. Notice of Time and Place of Public Hearing.

NOTICE IS HEREBY GIVEN that the Board of Supervisors of the County of Rherside will hold a Public Hearing on the Intended levy of an annual assessment for fiscal year 2011-2012 within the Tourism BID.

The time and place of the public hearing on the intended levy of the annual assessment shall be at 9:30 a.m., May 17, 2011, or as soon thereafter as this matter may be hearing at the Board of Supervisor's Chambers, located on the first floor of the County Administrative Center, 4080 Lernon Steet in Riverside, California 92501. The public hearing may be continued from time to time as necessary.

At the public hearing set forth above, the Board of Supervisors will hear the testimony of all interested persons for or against the Tourism BID, the furnishing of specific types of improvements or activities within the Tourism BID boundaries, and the intended lavy of an annual assessment within the Tourism BID.

All the public hearing, the Board of Supervisors will also hear and consider all oral and written protests made by any owner of any assessable, hotel or assessable hotel located within the Tourism BID begalant the Tourism BID, against the farmishing of specific types of improvements or activities within the Tourism BID, and against the intended lovy of an annual assessment within the Tourism BID. At the conclusion of the public bearing the Board of Supervisors will determine whether or not a majority protest exists under the Act.

Any person who will be the location of the Act.

or not a majority protest exists unfor the Ava.

Any person who wishes to be heard regarding the Tourism BID may appear at the public hearing or may send written comments to. Kecis Harper-hem. Clork of the Board, 4080 Lemon Stroet, Riverside, CA 92501. Further information concerning the Tourism BID and intended annual assessment may be obtained from JoAnn Cornellus, Sentior Marketing/Development Specialist, Riverside County, Economic Development Agency, 349 10° Street, Suite 100, Riverside, CA 92501; telephone number (951) 955-5590.

Pursuant to the Americans with Disabilities Act, If you need special assistance to participate in the public hearing, or if you need further information relating to the subject hearing, please contact the Clark of the Board's Office at (951) 955-1060. Notification at least 48 hours prior to the meeting will assist the County staff in assuring that reasonable arrangements can be made to provide acceptibility.

to provide accessibility.

The Clerk of the Board is authorized and directed to publish a copy of this resolution in a newspaper or newspapers of general circulation within the unincorporated area of the Chachella Valley of the County and within each of the cities of Cathedral City, Desert Hot Springs, Indian Wells, Indio, La Quinta, Palm Desert, Palm Springs, and Rancho Mirage once per week for one week. Said publication shall be a display advertisement of all least one-eighth page and shall be published no later than seven days prior to the date of the public hearing.

Section 8. Protects. At the number hearing, the

the public hearing.

Section 8, Protests. At the public hearing, the Board of Supervisors will consider all protests against the Tourism BID, against the furnishing of specific types of improvements or activities within the Tourism BID, and against the intended levy of an annual assessment within the boundaries of the Tourism BID. The form and manner of wottern protests shall comply with California Streets and Highways Code Sections 36524 and 36525. The following rules shall exercise smay be made orelief or in writing

- A protest may be made orally or in writing by any interested person. Any protest pertaining to the regularity or sufficiency of the proceedings shall be in writing and shall clearly set forth the irregularity or defect to which the objection is made.
- Every written protest shall be filed with the Office of the Clerk of the Board, located at County Administrative Center, 4080 Lemon Street, 1st Floor, Riverside, California 92501, at or before the time tweet for the public hearing as set forth above.
- The Board of Supervisors may waive any irregularity in the form or content of any written protest, and at the public hearing, may correct minor defects in the protest.
- A written protest may be withdrawn in writing at any time before the conclusion of the public hearing set forth above.
- public hearing set forth above.

 Each written protest shall contain a description of the business in which the person subscribing the protest is interested, sufficient to identify the business, and if a person subscribing is not shown on the official records of the County of Riverside as the owner of the business, the protest shall contain or be accompanied by written evidence that the person subscribing is the owner of the business. A written protest that does not comply with this paragraph shall not be counted in determining a majority motest.
- protest. If written protests are received from the owners of businesses in the Tourism BID which will pay fifty percent (50 %) or more of the assessments intended to be levied and protests are not withdrawn so as to reduce the protests to less than the fifty percent (50 %), no further proceedings on the proposal to lavy the Intended annual assessment within the Tourism BID boundaries shall be taken by the Board of Supervisors for a period of one year from the date of the fifting of a majority protest. However, if the majority protest. However, if the majority protest.

I am over the age of 18 years old, a citizen of the United States and not a party to, or have interest in this matter. I hereby certify that the attached advertisement appeared in said newspaper (set in type not smaller than non pariel) in each and entire issue of said newspaper and not in any supplement thereof on the following dates, to wit:

Newspaper:

.The Desert Sun

5/8/2011

I acknowledge that I am a principal clerk of the printer of The Desert Sun, printed and published weekly in the City of Palm Springs, County of Riverside, State of California. The Desert Sun was adjudicated a newspaper of general circulation on March 24, 1988 by the Superior Court of the County of Riverside, State of California Case No. 191236.

I declare under penalty of perjury that the foregoing is true and correct. Executed on this 8th day of May, 2011 in

Palm Springs, California

Declarant's Signature

requested the Board of Supervisors to establish the Tourism BID and to levy annual assessments to fund and support certain tourism-related activities; and

where a support certain tourism-related activities, and where the fourism BID is coterminous with the operational boundaries of the Palm Springs Desert Resorts Convention and Visitors Authority ("CVA") which includes the geographical area within unincorporated Coschella Valley and the cities of Carbedral City Desert Hot Springs, Indian Wells, Indio, La Quinta, Palm Springs, Palm Desort, and Rancho Mirage, which cities have granted the County of Riverside consent to establish the Tourism BID within their jurisdictions, and

Tourism BID within their jurisdictions, and WHEREAS, the Hospitality Industry and Business Council, Inc. was designated by the Board of Supervisors pursuant to Government Code Section 36530 as the advisory board to the Tourism BID ("Advisory Board") which makes recommendations concerning the Tourism BID (its operations, the expenditures of revenues derived from assessments leviad by the County of Riverside related to the Tourism BID and which is authorized to incur obligations against hunds derived from those assessments in accordance with policy guidelines established by the Board of Supervisors, and

WHEREAS, the Advisory Board has filed an annual report with the Clerk of the Board, and

report with the clerk of the solard, and WHEREAS, the Advisory Board's annual report recommends the lawy of an annual assessment for fiscal year 2011-2012 on assessable hotel and motel businesses located within the Tourism BID to pay for recommended tourism-roleted activities that will benefit the assessable hotel and motel businesses located within the Tourism BID; and

WHEREAS, the Board of Supervisors approves the annual report and intends to levy an annual assessment for fiscal year 2011-2012 to pay for recommended tourism-related activities within the Tourism BID, and

WHEREAS, it is the opinion of the Board of Supervisors that all of the assessable hotel and motel businesses located within the Tourism BID will benefit from the activities of the Tourism BID; and

WHEREAS, this Resolution of Intention will commence proceedings under the Act to levy the annual assessment for fiscal year 2011-2012 within the Tourism

NOW. THEREFORE, the Board of Supervisors of the County of Riverside does hereby resolve, find, determine and order as follows:

Section 1. Recitals are True and Correct. The recitals set forth herein are true and correct.

Section 2. Intent to Levy and Collect Assessments within the Tourism BID for fiscal year 2011-2012. Pursuant to and under authority of the Act, except where funds are otherwise available, the Board of

funds are otherwise available, the Board of Supervisors declares its intent to levy and collect an annual assessment for fiscal year 2011-2012 within the boundaries of the Tourism Bito to fund the tourism-related activities recommended in the Advisory Boards annual report on file with the Clerk of the Board. Pursuant to the Act and Ordinaries No. 883, an annual assessment is intended to be levied on all hotels and moles that have fility [50] or more sleeping rooms and are located within the Tourism Bito boundaries. It is estimated that approximately \$5,500,000 in revenue will be reised by the intended annual assessment.

Section 3. Method and Resis of Lieux The prethod.

Section 3. Method and Base of Levy. The method and basis of levying the intended annual assessment remains unchanged from prior fiscal years. There will be no increase in the annual assessment. The method and basis of levying the intended annual assessment follows:

The assessment for hotels and motels with fifty (50) or more alcepting rooms is two percent.

(2 %) of the gross rental charges for overnight room stays. Gross Rental Charges shall equal the total

stays. Gross Rental Charges shall equal the total dollar amount charged for overnight room rentals to guests (with the exception of government employees and with the exception of long term guests who stay more than twenty-elight consecutive nights at the same Assessable Hotel or Assessable Motel), but shall not include incidental room charges such as room service, video rental, or similar charges. Gross Rental Charges are equal to the total consideration charged for room rental valued in U. S. dollars, whether or not received and whether received in money or other consideration such as goods, labor, property or otherwise.

b. New hotels and motels that have fifty 1500 or

b. New notes and motels that have fifty (50) or more sleeping rooms and are located within the Tourism BID boundaries will not be exempt from the assessment levy pursuant to Section 36531 of the California Streets and Highways Code.

Section 4. Types of Activities To Be Funded. The proposed type or types of activities to be funded by and through the annual levy of assessments on assessable hotel and motel businesses within the Tourism BID are as follows:

- a. Marketing, advertising, and public relations;
- b. Brochure development and distribution;
- Promotion of public avents which benefit businesses in the area and which take place on or in public places within the area;
- d. Activities which benefit businesses located and operating in the area, including but not limited to downtown shopping and promotional programs.

No improvements are intended to be funded by the annual assessment.

Amusi assessment.

Section 5. Reference to Annual Report. Reference is made to the annual report on file with the Clark of the Board for a full and detailed description of the improvements and activities to be provided for fiscal year 2011-2012, as well as the boundaries of the Tourism Bib and the proposed annual assessment to be levied upon businesses within the Tourism Bib for fiscal year 2011-2012.

hearing the Board of Supervisors will determine whether or not a majority protest exists under the Act.

Any person who wishes to be heard regarding the Tourism BID may appear at the public hearing or may send written comments to: Kecia Harper-hem, Clerk of the Board, 4080 Lernon Street, Riverside, CA 92501. Further information concerning the Tourism BID and intended amusal assessment may be obtained from Johnn Cornelius, Senior Marketing/Development Specialist, Riverside County Economic Development Agericy, 3499 10° Street, Suite 100, Riverside, CA 92501; Islephone number (951) 955-5990.

Pursuent to the Americans with Disabilities Act, if you need special assistance to participate in the public hearing or if you need further information relating to the subject hearing, please contact the Clerk of the Board's Office at (951) 955-1960. Notification at least it hours prior to the meeting will assist the County staff in assuring that reasonable arrangements can be made to provide accessibility.

to provide accessionity.

The Clerk of the Board is authorized and directed to publish a copy of this resolution in a newspaper or newspapers of general circulation within the unincorporated area of the Coachela Valley of the County and within each of the cities of Cathedral City. Desert Hot Springs, Indian Wells, Indio, La Graints, Palm Desert, Palm Springs, and Ranchin Mirage once per week for one weak. Said publication shall be a display advertisement of at least one-eighth page and shall be published no later than seven days prior to the date of the public hearing. the public hearing.

the public hearing.

Section 8. Protests. At the public hearing, the Board of Supervisors will consider all protests against the Tourism BID, against the furnishing of specific types of improvements or activities within the Tourism BID, and against the intended levy of an annual assessment within the boundaries of the Tourism BID. The form and manner of written protests shall comply with California Streets and Highways Code Sections 36524 and 36525. The following rules shall opely to all profests:

- A protest may be made orally or in writing by any interested person. Any protest pertaining to the regularity or sufficiency of the proceedings shall be in writing and shall clearly sel forth the irregularity or defect to which the objection is made.
- Every written protest shall be filed with the Office of the Clerk of the Board, located at County Administrative Center, 4080 Lemon Street, 1st Floor, Riverside, California 92501, at or before the time fixed for the public hearing as set forth above.
- The Board of Supervisors may waive any irregularity in the form or content of any written protest, and at the public heating, may correct minor defects in the protest.
- d. A written protest may be withdrawn in writing at any time before the conclusion of the public hearing set forth above.
- public hearing set forth above.

 Each written protest shell contain a description of the business in which the person subscribing the protest is interested, sufficient to identify the business, and if a person subscribing is not shown on the official records of the County of Riverside as the owner of the business, the protest shall contain or be accompanied by written evidence that the person subscribing is the owner of the business. A written protest that does not comply with the paragraph shall not be counted in determining a majority protest.
- If written protests are received from the writers of businesses in the Tourism BID which will pay fifty percent (50 %) or more of the assessments intended to be levied and protests are not withdrawn so as to reduce the protests to less than the fifty percent (50 %), no further proceedings on the proposed to levy the Intended annual assessment within the Tourism BID boundaries shall be taken by the Board of Supervisors for a period of one year from the date of the filling of a majority protest. However, if the majority protest is only against the furnishing of a specified type or types of improvements or activities within the Tourism BID, those types of improvements or activities within the Tourism BID, those types of improvements or activities shall be eliminated and the intended annual assessment shall be levied.

Section 9. Effective Date. This resolution shall take effect immediately upon its adoption.

ROLL CALL:

Ayes: Buster, Tavaglione, Stone, Benoit and Ashley

Nays: None

Absent: None

The foregoing is certified to be a true copy of a resolution duly adopted by said Board of Supervisors on the date therein set forth.

KECIA HARPER-IHEM, Clerk of said Board

By: Cecilla Gil, Board Assistant

any person affected by the above matter(s) may submit written comments to the Clerk of the Board before the public hearing or may appear and be heard in support of or opposition to the project at the time of the hearing. If you challenge the above item(s) in court, you may be limited to raising only those issues you or someone else raised at the public hearing described in this notice, or in written correspondence, to the Board of Supervisors at, or prior to, the public hearing. or prior to, the public hearing.

Please send all written correspondence to: Clerk of the Board, 4080 Lemon Street, 1st Floor, Post Office Box 1147, Riverside, CA 92502-1147

Dated: May 5, 2011 Kecia Harper-Ihem

Clerk of the Board

By: Cecilia Gil, Board Assistant