

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

159



FROM: Stanley L. Sniff Jr., Sheriff-Coroner-PA

SUBMITTAL DATE:
04/18/11

SUBJECT: Approval of a Revenue Agreement for Tissue and Organ Recovery with One Legacy, Inc. as a Sole Source Service Provider for the Sheriff-Coroner

RECOMMENDED MOTION: Move that the Board of Supervisors:

1. Approve and execute the revenue agreement with One Legacy, Inc. for tissue and organ recovery, without securing competitive bids, in accordance with Ordinance 459.4.
2. Authorize the Purchasing Agent to execute amendments on behalf of the County and exercise the option to renew the agreement annually for up to four (4) additional one year periods.

BACKGROUND: On 2/26/08 (3.51), the Board of Supervisors awarded a three-year agreement to One Legacy, Inc. for the provision of tissue and organ recovery services to the Sheriff-Coroner.

BR 11-073 (Continued on Page 2)

[Signature] for

Stanley L. Sniff Jr., Sheriff-Coroner-PA
Will Taylor, Director of Administration

FINANCIAL DATA

Current F.Y. Total Cost:	N/A	In Current Year Budget:	Yes
Current F.Y. Net County Cost:	N/A	Budget Adjustment:	No
Annual Net County Cost:	N/A	For Fiscal Year:	FY 2010-11

SOURCE OF FUNDS: Coroner Revenue

Positions To Be Deleted Per A-30	<input type="checkbox"/>
Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION:

APPROVE

BY: *[Signature]*
Robert Tremaine

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Buster, seconded by Supervisor Ashley and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Buster, Tavaglione, Stone, Benoit and Ashley
Nays: None
Absent: None
Date: May 24, 2011
xc: Sheriff, Purchasing

Kecia Harper-Ihem
Clerk of the Board
By: *[Signature]*
Deputy

Prev. Agn. Ref.: 02/26/08 3.51 | District: 5 | Agenda Number:

ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD

3.43

Purchasing: *[Signature]*
 Mark Selzer, Assistant Director
 Departmental Concurrence

Dep't Recomm.: Consent Policy
 Per Exec. Ofc.: Consent Policy

The award was made after an evaluation team, consisting of staff from County Purchasing and the Sheriff's Department, selected One Legacy from the three proposals that were submitted in response to a County Purchasing request, initially mailed to 95 vendors and advertised on the County Purchasing website. One Legacy was determined to have the most qualified personnel and the most extensive experience operating with other Coroner's agencies in the state and with Southern California hospitals.

The initial tissue and organ recovery agreement concluded on February 26, 2011. The Sheriff's Department is now recommending that the Board award a five-year agreement to One Legacy, without again securing competitive bids, based on the following justifications.

The U.S. Department of Health and Human Services, based on a March, 2010 Federal recertification survey, has designated One Legacy as the only Organ Procurement Organization (OPO) for the seven counties in the Los Angeles Metropolitan Area (Kern, Los Angeles, Orange, Riverside, San Bernardino, Santa Barbara and Ventura). As sole OPO for the L.A. Metropolitan Area, it also serves as the only recovery agency for Riverside County. One Legacy also maintains service agreements with all 220 acute care hospitals in its designated service area (See DHHS letter attached).

One Legacy has agreements with all of the Riverside County hospitals as the sole organ, tissue and corneal recovery agency. Below is a list of the hospitals with which it maintains signed agreements:

- 1) Corona Regional Medical Center
- 2) Desert Regional Medical Center
- 3) Eisenhower Medical Center
- 4) Hemet Valley Medical Center
- 5) Inland Valley Medical Center
- 6) John F. Kennedy Memorial Hospital
- 7) Kaiser Permanente Riverside Medical Center
- 8) Menifee Valley Medical Center
- 9) Moreno Valley Community Hospital
- 10) Parkview Community Hospital Medical Center
- 11) Rancho Springs Medical Center
- 12) Riverside Community Hospital
- 13) Riverside County Regional Medical Center

At the origination of the tissue and organ recovery agreement, Sheriff's staff calculated a flat-rate monthly fee of \$1,513 that it charged One Legacy to reimburse the County for the use of the Coroner's facilities where the agency conducts recovery work. The Board approved this fee on July 31, 2007 (3.97).

In March 2009, the Agreement was amended to reflect a flat-rate monthly fee of \$2,089. In July 2010, the Agreement was again amended to change the cost structure to that of a per recovery charge, with a new rate of \$267 per recovery, instead of the monthly flat-rate. The new fee charge is estimated to return \$28,000 in FY 10-11 revenue.



DEPARTMENT OF HEALTH & HUMAN SERVICES
CENTERS FOR MEDICARE & MEDICAID SERVICES
WESTERN CONSORTIUM
DIVISION OF SURVEY AND CERTIFICATION

March 9, 2011

Captain Dave Nordstrom
Riverside County Sheriff's Department
Coroner Bureau
800 S. Redlands Avenue
Perris, CA 92570

Dear Captain Nordstrom:

OneLegacy is the only Federally designated organ procurement organization (OPO) for the seven (7) counties in the Los Angeles Metropolitan Area which include Kern, Los Angeles County, Orange, San Bernardino, Santa Barbara, Ventura, and the County of Riverside. As sole OPO for the LA Metropolitan Area, it also serves as the only recovery agency for the County of Riverside.

OneLegacy was determined to meet all applicable Conditions of Coverage as an OPO under 42 CFR Part 486 Subpart G by the Centers for Medicare and Medicaid Services (CMS) following a Federal recertification survey conducted on March 19, 2010. As part of the requirements which CMS reviews prior to certification, OneLegacy also has service agreements with all 220 acute care hospitals in its designated service area to provide organ and tissue donation services including referral response, evaluation, and recovery.

If you need further information or have questions regarding the content of this letter please call me at 415-744-3703. I can also be reached at Edgardo.japitana@cms.hhs.gov.

Sincerely,

Edgardo Q Japitana
Nurse Consultant
CMS Western Consortium
San Francisco Regional Office

Date: 03/29/11
From: R. Meyers Department/Agency: Sheriff - Coroner
To: Board of Supervisors
Via: Purchasing Agent
Subject: Sole Source Procurement; Request for

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

Supply/Service being requested: **Organ Procurement**

Supplier being requested: **OneLegacy, Inc.**

Alternative suppliers that can or might be able to provide supply/service: **In September 2007, when County Purchasing issued a RFP for a Tissue and Organ Procurement service only three companies responded. However, in March 2010, following a survey conducted by the Centers for Medicare and Medicaid, OneLegacy was determined to meet all applicable Conditions of Coverage as an Organ Procurement Organization (OPO). Letters from OneLegacy and the U.S. Department of Health and Human Services DHHS) are attached to document this survey and results.**

The DHHS letter informs the County that OneLegacy is the only federally designated OPO for the Los Angeles Metropolitan Area.

Extent of market search conducted: **None.**

Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide: **The U.S. Department of Health and Human Services has designated OneLegacy as the only OPO for the seven counties (Kern, Los Angeles, Orange, Riverside, San Bernardino Santa Barbara and Ventura) in the Los Angeles Metropolitan Area. As sole OPO for the L.A. Metropolitan Area, it also serves as the only recovery agency for Riverside County.**

One Legacy also maintains service agreements with all 220 acute care hospitals in its designated service area.


Reasons why my department requires these unique features and what benefit will accrue to the county: **Timely organ recovery and placement is a life-saving service which the County has identified as a crucial duty to the public.**

Price Reasonableness: **The Sheriff's Department annually analyzes the costs at the Coroner's Facilities and has set fees charged to OneLegacy to accomplish full cost recovery.**

Does moving forward on this product or service further obligate the county to future similar contractual arrangements? **No.**

Period of Performance: **Five years**

(Provide a defined period of performance. Please note multi-year terms require Board approval, unless renewable in one year increments and the Purchasing Agent approves the terms.)


Department Head Signature

5/12/11
Date

Purchasing Department Comments:

Approve Approve with Condition/s

Purchasing Agent

Disapprove
5-12-11
Date



March 15, 2011

Captain Dave Nordstrom
Riverside County Sheriff's Department
Coroner Bureau
800 S. Redlands Avenue
Perris, CA 92570

Dear Captain Nordstrom:

It is our desire to continue to provide tissue recovery services to the Riverside County Sheriff's Department – Coroner Bureau.

OneLegacy is not only the exclusive organ and tissue recovery organization in Riverside County but also in Los Angeles County, San Bernardino County, Orange County, Kern County, Santa Barbara County, and Ventura County.

Enclosed is a letter from the Department of Health and Human Services - Centers for Medicare and Medicaid Services which states that we're the federally designated organ procurement organization for the seven counties in the Los Angeles Metropolitan Area.

OneLegacy also has agreements with all of the Riverside County hospitals as the sole organ, tissue and corneal recovery agency. Below is a list of the hospitals we have signed agreements with:

- 1) Corona Regional Medical Center
- 2) Desert Regional Medical Center
- 3) Eisenhower Medical Center
- 4) Hemet Valley Medical Center
- 5) Inland Valley Medical Center
- 6) John F. Kennedy Memorial Hospital
- 7) Kaiser Permanente Riverside Medical Center
- 8) Menifee Valley Medical Center
- 9) Moreno Valley Community Hospital
- 10) Parkview Community Hospital Medical Center
- 11) Rancho Springs Medical Center
- 12) Riverside Community Hospital
- 13) Riverside County Regional Medical Center
- 14) San Geronio Memorial Hospital

Please don't hesitate to contact me if I can be of further assistance in facilitating the renewal of this agreement.

Sincerely,

Chowdary Prasad Garimella
OneLegacy, Chief Operating Officer

cc: Anthony Maldonado, OneLegacy, Medical Examiner Specialist

