

902



**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

FROM: FIRE

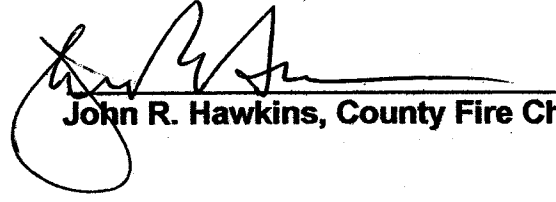
SUBMITTAL DATE:
August 18, 2011

SUBJECT: Sole Source Payment for Annual Software Licensing and Master Maintenance Agreement to support Fire Department Altaris™ Computer Aided Dispatching (CAD) system from Northrop Grumman Systems Corporation.

RECOMMENDED MOTION: Move that the Board of Supervisors:

1. Approve and authorize sole source payment in the amount of \$67,500 to Northrop Grumman Systems Corporation for annual software licensing and master maintenance agreement to support Fire Department CAD system; fiscal year 2010/2011.

BACKGROUND: The Riverside County Fire Department (Fire) utilizes the Northrop Grumman Corporation CAD system as provided under the contract for fire protection services with California Department of Forestry and Fire Protection (CAL-Fire) to dispatch emergency calls. In 2009, Fire received grant funding for the purchase of enhancements to the CAD system along with additional software licenses.


John R. Hawkins, County Fire Chief

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 67,500	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 16,945	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	11/12

SOURCE OF FUNDS: 25% General Fund, 44% Contract Revenue, 31% Structural Fire Taxes	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>


C.E.O. RECOMMENDATION: APPROVE

County Executive Office Signature 
 BY: Robert Tremaine
 Robert Tremaine

MINUTES OF THE BOARD OF SUPERVISORS


On motion of Supervisor Buster, seconded by Supervisor Benoit and duly carried, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Buster, Tavaglione, Benoit and Ashley
 Nays: None
 Absent: Stone
 Date: September 13, 2011
 xc: Fire, Purchasing

Kecia Harper-Ihem
 Clerk of the Board
 By: 
 Deputy

Dept Recomm.: Per Exec. Ofc.:	Prev. Agn. Ref.: 3.32 03/17/09 and 3.11 05/05/09	District: All	Agenda Number:
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3.53

Purchasing: 
 Mark Seiler, Assistant Director
 Departmental Concurrence

Consent Policy
 Consent Policy

Dept Recomm.:
Per Exec. Ofc.:

RE: Sole Source Payment for Annual Software Licensing and Master Maintenance Agreement to support Fire Department Altaris™ Computer Aided Dispatching (CAD) system from Northrop Grumman Systems Corporation.

Date August 18, 2011

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The modifications to the Altaris™ CAD system decreased the response and reaction time of Fire personnel to emergency calls for assistance as referenced on previous Form 11 Agenda 3.32 approved on March 9, 2009. The previously approved expenditure of the enhancements at a cost of \$173, 901 included (1) one year of annual maintenance service in the package.

Fire would like to purchase the software licensing and master maintenance agreement to support the CAD system, current enhancements, and the additional licenses purchased for current fiscal year.

PRICE REASONABLENESS:

Pricing for annual licensing and maintenance service for the CAD system is maintained by CAL-Fire through its contract with Northrop Grumman.

Northrop Grumman has extended contract pricing through the current contract with CAL-Fire, contact #SCA64800 to Riverside County Fire Department

The annual licensing and maintenance service of the enhancements to the CAD system purchased by County Fire is \$67,500 for Fiscal Year 2011/2012 breakdown as follows:

Annual AVL Software Maintenance	= \$35,000
Annual Mobile Software Maintenance	= <u>\$32,500</u>
TOTAL	= \$67,500

Date: August 18, 2011
From: John R. Hawkins Department/Agency: FIRE
To: Board of Supervisors/Purchasing Agent
Via: Purchasing Agent
Subject: Sole Source Procurement; Request for Annual Software Licensing and Maintenance Services from Northrop Grumman Systems Corporation.

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

1. **Supply/Service being requested:**
Annual Software Licensing and Maintenance Service for the Altaris™ Computer Aided Dispatching (CAD) system and enhancements; CommandPoint Automated Vehicle Location System (AVL) and CommandPoint Mobile System (Mobile).
2. **Supplier being requested:**
Northrop Grumman Systems Corporation (VC#80211)
15010 Conference Center Drive
Chantilly, VA 20151
Contacts: Andy Peucker, Tel: (571) 313-2610 or Chris Valvo (415)281-4687
3. **Alternative suppliers that can or might be able to provide supply/service:**
None, the Altaris™ Computer Aided Dispatching (CAD) system and enhancements of AVL and CommandPoint Mobile are a sole proprietary program of Northrop Grumman Systems Corporation under contract with California Department of Forestry and Fire Protection (CAL-Fire). Reference: contract # 9CA64800
4. **Extent of market search conducted:**
Through the contract between County of Riverside and California Department of Forestry and Fire Protection the CAD system has been provided for use in aiding to dispatch emergency calls. The system being proprietary through Northrop Grumman and with an existing contract established with CAL-Fire market research was not extensive.
5. **Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:**
The Altaris™ Computer Aided Dispatching (CAD) system and enhancements of AVL and CommandPoint Mobile is a sole proprietary program of Northrop Grumman Systems Corporation there are no other vendors who can provide licensing, maintenance and service.
6. **Reasons why my department requires these unique features and what benefit will accrue to the county:**
The Northrop Grumman CAD system is being utilized throughout CAL-Fire along with the County of Riverside and contract cities. Maintaining licensing and services annually of this system ensures compatibility of other out of unit resources when they are utilized for responding within the county and ensures efficiency with regards to dispatching of emergency calls and incidents

7. Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:

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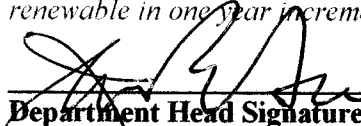
8. Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Maintenance, support, or upgrades, if so, please explain).

Yes, the utilization of the CAD system is not likely to be replaced by CAL-Fire in the near future. Riverside County Fire Department will have to review and establish a contract with Northrop Grumman for system license renewals along with annual maintenance and service. Currently, the total amount of licenses supported by this maintenance agreement is (250) two hundred and fifty with the possibility of expansion.

9. Period of Performance:


The period of performance will cover current Fiscal Year 2010/2011 only. Riverside County Fire Department will work with department PCS to establish contract agreement for continuation of services.

(Provide a defined period of performance. Please note multi-year terms require Board approval, unless renewable in one year increments and the Purchasing Agent approves the terms.)

 _____ **Department Head Signature**
8/31/11 _____ **Date**

Purchasing Department Comments:

Approve Approve with Condition/s Disapprove
Not to exceed: \$ 67,500 One time Annual Amount through _____

 _____ **Purchasing Agent**
8-31-11 _____ **Date**
12-190 _____ **Approval Number**
(Reference on Purchasing Documents)