

607



**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

FROM: Economic Development Agency

SUBMITTAL DATE:
January 19, 2011

SUBJECT: Agreement for Tent, Pipe, and Drape Services for the Riverside County Fair & National Date Festival

RECOMMENDED MOTION:

1. Approve the agreement between the County of Riverside and A1 Event & Party Rentals for tent, pipe, and drape services during the Riverside County Fair & National Date Festival in the amount not to exceed \$191,512 over three years;
2. Authorize the Chairman of the Board of Supervisors to execute the attached agreement; and
3. Authorize the Assistant County Executive Officer/EDA or designee to administer the terms of the agreement, execute the two one year extensions and make any "non-substantive" changes to the agreement that may arise.

BACKGROUND: (Commences on Page 2)

Robert Field
Assistant County Executive Officer/EDA

| | | | | |
|-----------------------|-------------------------------|-----------|-------------------------|---------|
| FINANCIAL DATA | Current F.Y. Total Cost: | \$ 63,837 | In Current Year Budget: | Yes |
| | Current F.Y. Net County Cost: | \$ 0 | Budget Adjustment: | No |
| | Annual Net County Cost: | \$ 0 | For Fiscal Year: | 2011/12 |

COMPANION ITEM ON BOARD OF DIRECTORS AGENDA: No

| | | |
|--|---|--------------------------|
| SOURCE OF FUNDS: Riverside County Fair & National Date Festival | Positions To Be Deleted Per A-30 | <input type="checkbox"/> |
| | Requires 4/5 Vote | <input type="checkbox"/> |

C.E.O. RECOMMENDATION: APPROVE

BY:

County Executive Office Signature Jennifer L. Sargent

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Stone, seconded by Supervisor Benoit and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Buster, Tavaglione, Stone, Benoit and Ashley
 Nays: None
 Absent: None
 Date: January 31, 2012
 xc: EDA, Auditor

Kecia Harper-Ihem
 Clerk of the Board
 By:
 Deputy

Prev. Agn. Ref.: _____ **District:** 4 **Agenda Number:** 3.3

ATTACHMENTS FILED WITH THE CLERK OF THE BOARD
 Per Exec. Ofc.: Consent Policy
 FORM APPROVED COUNTY COUNSEL
 BY: NEAL R. KIPNIS DATE: 1/19/11
 FISCAL PROCEDURES APPROVED
 BY: PAUL ANGULO, CPA, AUDITOR-CONTROLLER
 Departmental Concurrence: SAMUEL WONG

BACKGROUND:

The Riverside County Fair & National Date Festival issued a competitive Request for Proposals (RFP) on December 21, 2011, for tent, pipe, and drape services. The RFP was designed to provide the fair with the opportunity to select a firm with the highest quality services at the most competitive price.

The RFP solicited proposals for a one year contract for 2012, with the option to extend the contract for two one-year periods for the years 2013 and 2014. The bid evaluation criteria for tent, pipe, and drape services included 30 points for past experience and previous performance, 20 points for personnel, 20 points for references, 30 points for form submittal for a possible 100 points total. Five responses were received and evaluated by the Fair staff for a total three year bid which included Karl's Event Services from Oak Creek at \$188,319, Exclusive Tent Rentals from Fontana at \$85,692, Avalon Tent & Party from Anaheim at \$75,829, Choura from Torrance at \$70,893, and A1 Event & Party Rentals from Covina at \$63,837. Based upon these evaluations, A1 Event & Party Rentals was the lowest qualified bidder.

The attached agreement between the County of Riverside and A1 Event & Party Rentals was prepared for an amount not to exceed \$191,512 over three years, established the following payment schedule:

| | |
|-----------------------|--------------------|
| Fiscal Year 2011/2012 | \$63,837.50 |
| Fiscal Year 2012/2013 | \$63,837.50 |
| Fiscal Year 2013/2014 | <u>\$63,837.50</u> |
| Total | \$191,512.50 |

The contractor will provide tent, pipe, and drape services throughout the fairgrounds.

The attached agreement has been approved as to form by County Counsel, and staff recommends approval.

Attachments: Service Agreement S2012-59

RIVERSIDE COUNTY FAIR AND NATIONAL DATE FESTIVAL SERVICES AGREEMENT

This Agreement is made and entered into the 5th day of JAN, 2012 by and between the County of Riverside ("COUNTY") and **A1 Event & Party Rentals ("CONTRACTOR")**. The parties agree as follows: **Contractor agrees to provide Tent, Pipe and Drape Services for the 2012 Riverside County Fair & National Date Festival as specified in proposal, with an option to extend the contract for two (2) one year extensions for year(s) 2013, and 2014.**

1. Documents Made Part of This Agreement: This Agreement is comprised of the following documents: This Agreement and **Exhibit A- Proposal**.

2. Services To Be Provided: A. CONTRACTOR shall provide all services and fulfill all other requirements as specified in this Agreement. CONTRACTOR has the expertise, special skills, knowledge and experience to fully perform these services and requirements in a professional manner.

B. The time for provision of services by CONTRACTOR shall be; February 17 through February 26, 2012, with two one year options to extend for 2013, and 2014. CONTRACTOR shall immediately commence performance of services upon notification from COUNTY, and shall perform such services throughout the term of this Agreement in a diligent, timely and prompt manner.

C. Provision of additional services beyond those stated in this Agreement shall require a written amendment to this Agreement signed by authorized representatives of both parties.

3. Compensation: COUNTY shall pay CONTRACTOR for all services performed in accordance with the payment terms. Unless otherwise stated in this agreement, CONTRACTOR shall be responsible for all costs and expenses associated with performance or compliance with the terms of this Agreement. **A total consideration of sixty-three thousand eight hundred thirty-seven dollars and fifty cents (\$63,837.50) payable on Sunday, February 26, 2012 by County Warrant.**

2013- Sixty-three thousand eight hundred thirty-seven dollars and fifty cents (\$63,837.50) payable on Sunday, February 24, 2013 by County Warrant.

2014- Sixty-three thousand eight hundred thirty-seven dollars and fifty cents (\$63,837.50) payable on Sunday, February 23, 2014 by County Warrant.

County and/ or Contractor has the right to terminate subsequent year(s) contract (s) with a ninety (90) day notice.

4. County Representative: The following COUNTY representative shall be the contact for CONTRACTOR with regard to the services to be provided pursuant to this Agreement:

Name: **Daryl Shippy**

Title: **Fair Manager**

5. Compliance with Laws: Licensing: CONTRACTOR shall comply with all applicable laws, rules and regulations related to performance of this Agreement, including but not limited to all applicable fair employment, civil rights, access, health and safety laws, rules and regulations. CONTRACTOR represents and warrants that it has all licenses, permits and qualifications as are legally or professionally required to perform the services stated in this Agreement. CONTRACTOR shall comply with all applicable COUNTY policies, procedures, rules and regulations.

6. Termination: A. This Agreement may be terminated by COUNTY for any reason (with or without cause) upon giving **30** days written notice to CONTRACTOR.

B. COUNTY may terminate this Agreement immediately when any of the following occurs: (1) COUNTY determines that CONTRACTOR's activities are resulting in or may result in discredit to COUNTY; (2) CONTRACTOR has acted dishonestly; (3) CONTRACTOR is unwilling or unable for any reason to properly perform; or (4) CONTRACTOR has breached a material provision of this Agreement.

C. After receipt of a notice of termination from COUNTY, CONTRACTOR shall:

(1) stop all work under this Agreement on the date specified in the notice of termination; (2) deliver to COUNTY any equipment, materials, data, reports or other work which, if the Agreement had been continued, would have been required to be furnished to COUNTY by CONTRACTOR; and (3) take any additional actions which may be reasonably

requested by COUNTY. Following termination, COUNTY shall make payment to CONTRACTOR for all services which have been properly rendered up to the date of termination. No other payments shall be due to CONTRACTOR upon termination. In the event of termination, COUNTY may proceed with the work in any manner it deems to be proper and in the best interest of COUNTY.

D. If for any reason the Fair is not held on the planned dates, this Agreement shall be considered to be terminated, and COUNTY shall not be liable to CONTRACTOR for any further payments (other than payments for services which have already been properly rendered). This shall apply regardless of the cause of why the Fair is not held on the planned dates. This shall also apply if the Fair is interrupted or delayed, in part or in full.

E. This section shall not limit any other legal rights the COUNTY may have against CONTRACTOR.

7. Independent Contractor: A. CONTRACTOR is acting as an independent contractor, and no relationship of employer-employee exists between CONTRACTOR (including its employees, agents or representatives) and COUNTY. CONTRACTOR assumes full and exclusive responsibility for its acts and the acts of its employees, agents and subcontractors related in any way to this Agreement. CONTRACTOR (including its employees, agents or representatives) shall not be entitled to any benefits payable to employees of COUNTY, including but not limited to workers' compensation, retirement, leave or other similar benefits. CONTRACTOR assumes full responsibility for payments of all federal, State and local taxes or other contributions imposed or required under social security, workers' compensation, income tax, disability, unemployment, retirement or similar laws or regulations, related to CONTRACTOR, its employees, agents or representatives. CONTRACTOR shall indemnify COUNTY against any and all claims that may be made against COUNTY based upon a contention by any person or entity that an employer-employee relationship exists by reason of this Agreement, including but not limited to any federal, State or other payments which COUNTY may be required to make related to such a claim. CONTRACTOR shall immediately reimburse COUNTY for any payments which COUNTY may be required to make related to any such claim.

B. CONTRACTOR and its agents, servants, employees, subcontractors or other representatives shall not act and shall not in any manner be construed to be agents, officers, or employees of COUNTY; shall not in any manner incur or have the power to incur any debt, obligation or liability against or on behalf of COUNTY; and shall in no way represent themselves to be officers, employees or agents of COUNTY. COUNTY shall not in any way be liable for any debts, acts, obligations or other liabilities or actions of CONTRACTOR, its agents, servants, employees, subcontractors or other representatives.

8. Insurance: A. Prior to the start of performance, or at an earlier date as may be requested by COUNTY, CONTRACTOR shall provide to COUNTY original insurance certificates which evidence the following coverages from companies licensed to issue such insurance in the State of California:

- (a) Workers' compensation insurance as required by the laws of the State of California;
- (b) Commercial general liability insurance, on an occurrence basis, with limits not less than \$1,000,000 combined single limit per occurrence (for injury, death, property damage or other occurrence);
- (c) For contracts involving use of vehicles (automobiles, trucks or other vehicles), commercial automobile liability insurance, on an occurrence basis, with limits of not less than \$1,000,000 combined single limit per occurrence (for injury, death, property damage or other occurrence); and
- (d) Any other insurance required by law or the State of California for this type of activity or event.

B. The insurance certificates must also include the following:

- (a) The dates of inception and expiration of the insurance;
- (b) A statement that the following are listed as additional insureds: The County of Riverside; the Riverside County Fair and National Date Festival; the Riverside County Economic Development Agency; and the officers, employees, servants and agents of these entities;
- (c) A statement that the insurance cannot be cancelled or reduced without 30 days prior written notice to COUNTY; and
- (d) A statement that the certificate holder shall be: County of Riverside, Riverside County Fair and National Date Festival, 82-503 Hwy 111, Indio, California 92201.

9. Indemnification: CONTRACTOR shall indemnify and hold harmless COUNTY, including its officers, employees and agents, from any and all liabilities, claims, debts, damages, demands, or actions of whatever kind or nature (including, but not by way of limitation, wrongful death, bodily injury, property damage, and legal representation and expenses) arising out of or in any manner connected with CONTRACTOR's performance related to this Agreement.

10. Right to Audit or Monitor; Records; Ownership of Documents: A. COUNTY shall have the right to audit and monitor the activities or procedures of CONTRACTOR. CONTRACTOR shall maintain accurate records related to the activities

performed by CONTRACTOR pursuant to this Agreement. COUNTY may at any time audit any of CONTRACTOR's records related to activities performed by CONTRACTOR pursuant to this Agreement.

B. All documents, reports and materials prepared by CONTRACTOR pursuant to this Agreement shall become the property of the COUNTY. Upon termination of this Agreement or completion of services, CONTRACTOR shall furnish to COUNTY all documents, reports and materials (including any uncompleted reports or unfinished work).

11. Governing Law; Jurisdiction: This Agreement shall be governed by and interpreted in accordance with the laws of the State of California. Any legal action related to the performance or interpretation of this Agreement shall be filed only in the Superior Court for the State of California located in Riverside County, California.

12. Miscellaneous: A. CONTRACTOR shall not subcontract with any third party for furnishing any of the services described in this Agreement without the prior written approval of COUNTY.

B. CONTRACTOR shall not assign any interest in or part of this Agreement without the prior written consent of COUNTY.

C. CONTRACTOR shall ensure that there shall be no discrimination against or segregation of any person, or group of persons, on account of disability, sex, marital status, race, religion, color, creed, national origin, or ancestry in performing the services specified in this Agreement.

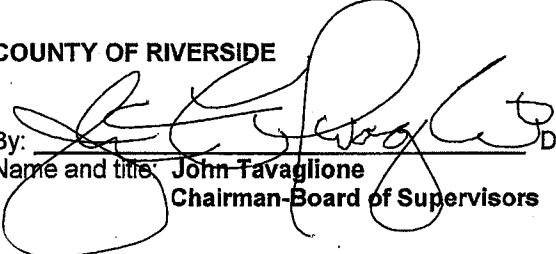
D. Any waiver by COUNTY of any one or more of the terms of this Agreement shall not be construed to be a waiver of any subsequent breach of the same or of any other term hereof. Failure on the part of COUNTY to require exact, full and complete compliance with any terms of this Agreement shall not be construed as in any manner changing the terms of this Agreement or estopping COUNTY from enforcement of such terms.

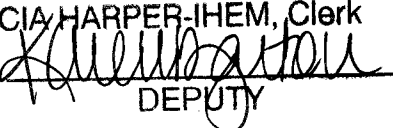
E. If any provision of this Agreement is held by a court of competent jurisdiction to be invalid, void, or unenforceable, the remaining provisions of the Agreement will continue in full force without being impaired or invalidated in any way.

F. This agreement is intended by the parties as the final, complete and exclusive statement of their understanding with respect to the subject matter of this Agreement, and supercedes any and all prior or contemporaneous oral or written understandings or statements. This Agreement may be changed or modified only pursuant to a written document signed by the authorized representatives of both parties.

A1 Event & Party Rentals ("CONTRACTOR")

By:  Dated: 1/5/2012
Name and title: **A1 Event & Party Rentals**
Cindy Santiago, Special Event Coordinator
251 E. Front Street
Covina, CA 91723
Phone: 626-967-0500

COUNTY OF RIVERSIDE
By:  Dated: JAN 31 2012
Name and title: **John Favaglione**
Chairman-Board of Supervisors

ATTEST:
KECIA HARPER-IHEM, Clerk
By: 
DEPUTY

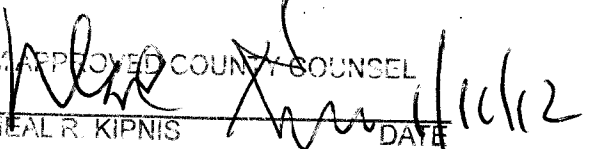
FORM APPROVED COUNTY COUNSEL
BY:  DATE: 1/11/12
NEAL R. KIPNIS

EXHIBIT A



2012, 2013, 2014 PROPOSAL – THREE YEAR AGREEMENT

RIVERSIDE COUNTY FAIR & NATIONAL DATE FESTIVAL

TENT, PIPE AND DRAPE SERVICES

SUBMITTED BY: CINDY L SANTIAGO

December 19, 2011

A1 PARTY

special event solutions.

December 16, 2011

Maria Lascano
RIVERSIDE COUNTY FAIR & NATIONAL DATE FESTIVAL
82-503 Highway 111
Indio, CA 92201

Dear Maria,

Thank you for allowing me the opportunity to submit a bid for the Tent portion of the bid for the Riverside County Fair & National Date Festival. A-1 Event & Party Rentals and our staff are very familiar with the scope of the job and have an understanding of completing the job on or before the deadline for the completion of the Tents and Pipe & Drape installation. In order for A-1 to install and remove equipment in a timely manner, the Fair must make certain the counts for all areas are accurate at the time of installation. We have been educated with these types of events for over 25 years.

Please find listed below a list of contacts and see attached sheet for the history and backgrounds of each contact. Also attached is information on related events and/or accounts we presently provide service for.

Cindy Santiago – Special Event Coordinator / On-Site Supervisor
626-255-0671

Marcos Madrigal – Project Manager
626-255-0645

Valerie Baeza – Assistant to Cindy Santiago (In house)
626-255-1524
626-967-0500 ext. 241

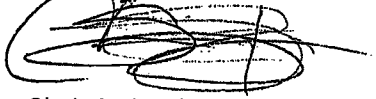
Steven Martinez – Operations Manager
626-255-0291

Rene Martinez – Vice President
626-255-0715

No sub-contractors will be used unless equipment rental (i.e. forklift) will be supplied by A-1 Event & Party Rentals.

Please feel free to call the above contact me at anytime, should you have any questions or need assistance. Our emergency pager number is 626-210-8865 in case needed.

Sincerely,



Cindy L. Santiago
Special Event Coordinator

PROPOSER/CONTRACTOR STATUS FORM

PAGE 1 OF 2

CONTRACTOR'S NAME A EVENT & PARTY RENTALS LOS ANGELES

ADDRESS: 251 E FRONT ST FEDERAL ID# 95-4773522

CITY: COVINA ZIP 91223

Status of contractor proposing to do business (please check one)

INDIVIDUAL LIMITED PARTNERSHIP GENERAL

PARTNERSHIP CORPORATION

INDIVIDUAL (Please Check One) RESIDENT NON-RESIDENT

IF A SOLE PARTNERSHIP, STATE THE TRUE NAME OF SOLE PROPRIETOR: (I.E., JOHN ROE SMITH; NOT J.ROE SMITH OR NOT JOHN R. SMITH)

PARTNERSHIP (PLEASE CHECK ONE)

LIMITED PARTNERSHIP GENERAL PARTNERSHIP

IF A PARTNERSHIP, LIST EACH PARTNER IDENTIFYING WHETHER LIMITED PARTNERS (S), STATING THERE TRUE FULL NAME AND THEIR INTEREST IN THE PARTNERSHIP:

CORPORATION

PLACED AND DATE OF INCORPORATION DECEMBER 6, 1999

IF NOT A CALIFORNIA CORPORATION IN GOOD STANDING, PLEASE STATE THE DATE THE CORPORATION WAS AUTHORIZED TO DO BUSINESS IN CALIFORNIA: _____

CURRENT OFFICERS:

PRESIDENT: CHET W FORTNEY VICE PRESIDENT: RENE L MARTINEZ

SECRETARY: CHET W FORTNEY TREASURES: CHET W FORTNEY

OTHER OFFICERS: JERRY HINDS - CONTROLLER

ALL MUST ANSWER:

ARE YOU SUBJECT TO FEDERAL BACKUP WITHHOLDING? NO

PROPOSER/CONTRACTOR STATUS FORM

PAGE 2 OF 2

FICTITIOUS NAME

IF CONTRACTOR IS DOING BUSINESS UNDER A FICTITIOUS BUSINESS NAME AND WILL BE PERFORMING UNDER THE FICTITIOUS NAME, PLEASE ATTACH A CLEARLY LEGIBLE COPY OF THE CURRENT FICTITIOUS FILING.

PENDING LITIGATION HEARINGS

ARE ANY CIVIL OR CRIMINAL LITIGATION OR ADMINISTRATIVE HEARINGS CURRENTLY PENDING AGAINST THE PROPOSER'S ORGANIZATION, OWNERS, OFFICERS, OR EMPLOYEES? NONE

IF YES, PLEASE STATE THE CASE NUMBER, AGENCY, OR COURT WHERE PENDING AND STATUS OF LITIGATION OR HEARING:

WE RESERVE THE RIGHT TO VERIFY THE INFORMATION PROVIDED ON THIS FORM BY THE PROPOSER DURING THE RFQ PROCESS. BY SIGNING THIS FORM, YOU ARE AUTHORIZING THE RELEASE OF ANY AND ALL INFORMATION PERTAINING TO YOURSELF AND BUSINESS IN WHICH YOU PARTICIPATE OR HAVE PARTICIPATED, INCLUDING INFORMATION OF A CONFIDENTIAL OR PRIVILEGED NATURE IN THE POSSESSION OF GOVERNMENT OF PRIVATE AGENCIES OR INDIVIDUAL WHO FURNISH SUCH INFORMATION FROM LIABILITY FOR DAMAGES WHICH MAY RESULT FROM FURNISHING THE INFORMATION REQUESTED.

I DECLARE UNDER PENALTY OF PERJURY THAT THE ABOVE INFORMATION IS TRUE AND CORRECT AND THAT I AM AUTHORIZED TO SIGN THIS STATUS FORM ON BEHALF OF THE PROPOSER/CONTRACTOR.


SIGNATURE

CANDY L. SANTIAGO
PRINT NAME

IF THIS STATUS FORM IS NOT COMPLETELY FILLED OUT, SIGNED AND SUBMITTED WITH PROPOSER'S RESPONSE TO THE RFQ, THE BID WILL BE REJECTED AS NON-RESPONSIVE. ANY FALSE OR MISLEADING INFORMATION WILL CAUSE THE BID TO BE REJECTED AS NON-RESPONSIVE.

Part III
Tent, Pipe, and Drape
A- Actual Fee Specifications

| Amt. | Style & Description | Size | *2012 Price | *2013 Quote | *2014 Quote |
|------|---|---------------------------------------|-------------|-------------|-------------|
| | Fastrack White Structure W/O-62 Members with walls & lights. Awarded structure needs to work with existing face plate anchors on concrete pad. Any additional drilling would need be approved by Fair Management. No tops with arch valances. See Attached Pictures | 80'x 120' x 10' with 20' bays. | 12,000.00 | 12,000.00 | 12,000.00 |
| 1 | Lot sidewall with kedered wall and overhead sliding track | 80'x 120' x 10' | 0 | 0 | 0 |
| 1 | Lot cabling at botton of structure | 80'x 120' x 10' | 0 | 0 | 0 |
| 1 | White Structure with back wall (Magic Carpet) See Attached Picture | 60'x 100' x 10' | 7200.00 | 7200.00 | 7200.00 |
| 1 | White Structure no walls, only with flags & lights (Food Area) | 30'x 60'x 10' | 950.00 | 950.00 | 950.00 |
| 1 | White Peaked Top Canopy 3 walls, flags & lights (Concert Pavilion) | 20'x 60'x 10' | 750.00 | 750.00 | 750.00 |
| 1 | White Canopy with 3 walls & lights (Concert Area) | 30'x 30'x 10' | 540.00 | 540.00 | 540.00 |
| 1 | White Peaked Top Canopy with 2 walls, flags & lights (Performers Tent) | 20'x 40'x 10' | 520.00 | 520.00 | 520.00 |
| 1 | White Peaked Top Canopy with 1 wall, flags & lights (Kids Alley) | 20'x 60'x 10' | 680.00 | 680.00 | 680.00 |
| 1 | White Peaked Top Canopy with 3 walls, flags & lights (Birthing Tent) | 20'x 40'x 10' | 520.00 | 520.00 | 520.00 |
| 2 | White Peaked Top Canopies with 3 walls, flags & one light (Board Room) | 20'x 20'x 10' | 560.00 | 560.00 | 560.00 |
| 1 | White Canopy with no walls, only with flags & lights (Bull Riding) | 20'x 20'x 12' | 220.00 | 220.00 | 220.00 |
| 1 | White Canopy with 4 walls & lights (Motion Vision) | 20'x 20'x 10' | 280.00 | 280.00 | 280.00 |
| 1 | White Canopy with 4 walls & lights (Epel) | 20'x 20' x 10' | 280.00 | 280.00 | 280.00 |
| 1 | White Canopy with 3 hi bays and 8-1800lb cement ballasts (Bazare area) | 30'x70'x10' | 1360.00 | 1360.00 | 1360.00 |
| 175 | White Peaked Top Canopies with 3 walls, flags & one light | 10'x10'x 8' | 10,812.50 | 18,812.50 | 18,812.50 |
| 7 | White canopies with one 8' back wall and two 3' dividers and one light | 7' x 7' x 8' | 630.00 | 630.00 | 630.00 |
| 75 | 10' Raingutters (International Bazzare) | | 0 | 0 | 0 |
| 200 | Canopy Bases (International Bazzare) | | 0 | 0 | 0 |
| 52 | Commercial Tent | 10'x 10' x 8' Standard Drapery Booths | 1300.00 | 1300.00 | 1300.00 |
| 113 | Commercial Building | 10'x 10' x 8' Standard Drapery Booths | 2825.00 | 2825.00 | 2825.00 |
| 430' | Taj Mahal Building | of 8' Straight Drapery | 1075.00 | 1075.00 | 1075.00 |
| 390' | Taj Mahal Building | of 3' Straight Drapery | 0 | 0 | 0 |
| 120' | Junior Building | of 8' Straight Drapery | 240.00 | 240.00 | 240.00 |
| 130' | Gem & Mineral Building | of 8' Straight Drapery | 260.00 | 260.00 | 260.00 |

**Part III
Tent, Pipe, and Drape
A- Actual Fee Specifications**

| Amt. | Style & Description | Size | *2012 Quote | *2013 Quote | *2014 Quote |
|-------|--|--------------------------------------|--------------|--------------|--------------|
| 50' | First Aid | | | | |
| 90' | Velvet Drapery (Fantasy Springs) | of 8' Straight Drapery | 100.00 | 100.00 | 100.00 |
| 15 | White Picket Fence (please indicate size available) | 90' of 12' high black velvet Drapery | 405.00 | 405.00 | 405.00 |
| 180 | Barricades (Bike Racks with flat feet) | | 300.00 | 300.00 | 300.00 |
| 7200' | White Fence Wall | 1000' of Metal Bike Racks | 1980.00 | 1980.00 | 1980.00 |
| 300' | White Fence Wall | 6' Heavy Duty | 6480.00 | 6480.00 | 6480.00 |
| 1 | 20'x 40' Black Astro Turf (Performers) | 8' Heavy Duty | 270.00 | 270.00 | 270.00 |
| 1 | 20'x 70' Black Astro Turf (VIP) | | 240.00 | 240.00 | 240.00 |
| 34 | Fire Extinguishers | | 420.00 | 420.00 | 420.00 |
| 1 | Stand by labor for 2 days (Feb 17-18th) | | 340.00 | 340.00 | 340.00 |
| | Sales Tax, Surcharges, Other Charges | | \$ 0 | \$ | \$ |
| | Total charges for delivery & pick up | | \$ 2000.00 | \$ 2000.00 | \$ 2000.00 |
| | Total Bid Amount | | \$ 63,837.50 | \$ 63,837.50 | \$ 63,837.50 |

* Bids are quoted on the required amounts remaining the same in 2013, and 2014. However, Fair layout determines quantities and bids shall be adjusted using rate sheet as provided in Part A - of Section III - Tent, Pipe, & Drape Fee Specifications

Part III
Tent, Pipe, and Drape
B - Fee Sheet

| Style | Size | Price | Price with 3 Walls/ Light |
|-----------------------------------|-------------|-----------|---------------------------|
| White Peaked Top Canopy with Flag | 7'x7'x8' | \$ 50.00 | \$ 90.00 |
| White Peaked Top Canopy with Flag | 10'x10'x8' | \$ 75.00 | \$ 107.50 |
| White Peaked Top Canopy with Flag | 20'x20'x10' | \$ 180.00 | \$ 280.00 |
| White Peaked Top Canopy with Flag | 20'x40'x10' | \$ 360.00 | \$ 580.00 |
| White Peaked Top Canopy with Flag | 20'x60'x10' | \$ 540.00 | \$ 680.00 |

Please List any additional sizes available (include price)

| Style | Size | Price | Price with 3 Walls/ Light |
|-------|------|-------|---------------------------|
| | | \$ | \$ |
| | | \$ | \$ |
| | | \$ | \$ |

| Style | Size | Price | Price with 3 Walls/Light |
|--------------|-------------|-----------|--------------------------|
| White Canopy | 20'x20'x10' | \$ 180.00 | \$ 280.00 |
| White Canopy | 20'x20'x12' | \$ 180.00 | \$ 280.00 |
| White Canopy | 20'x30'x10' | \$ 280.00 | \$ 390.00 |
| White Canopy | 30'x30'x10' | \$ 405.00 | \$ 540.00 |
| White Canopy | 30'x40'x10' | \$ 540.00 | \$ 600.00 |

Please List any additional sizes available (include price)

| Style | Size | Price | Price with 3 Walls/Light |
|-------|------|-------|--------------------------|
| | | \$ | \$ |
| | | \$ | \$ |
| | | \$ | \$ |

Part III
Tent, Pipe, and Drape
B - Fee Sheet

| Structures | Size | Price | Price with walls and Lights |
|------------|--------------|--------------|-----------------------------|
| O62 White | 80'x120'x10' | \$ 12,000.00 | \$ 12,000.00 |
| White | 60'x100'x10' | \$ 7,200.00 | \$ 7,200.00 |
| White | 30'x60'x10' | \$ 810.00 | \$ 1,050.00 |

Please List any additional sizes available (include price)

| Structures | Size | Price | Light and Walls |
|--|---------------------|-----------|-----------------|
| | | \$ | \$ |
| | | \$ | \$ |
| Description | Pricing | Amount | |
| Tent Wall | Price Per Foot | \$ 41.00 | |
| Standard Drapery Booth | Per Per 10'x10'x8' | \$ 25.00 | |
| High Drapery (12' DUVATINE OR VELVET) | Price Per Foot | \$ 4.50 | |
| White Picket Fence | Price Per Foot | \$ 20.00 | |
| Anchors (CONCRETE) | Per item | \$ 25.00 | |
| 10' Raingutters | Per item | \$ 0 | |
| Black Astro Turf | Price Per SQ. FT. | \$ 1.30 | |
| Roll of Vellon | Price Per Roll | \$ 150.00 | |
| White Fence Wall (Exact to size) 6' high | Price Per Foot | \$ 1.90 | |
| White Fence Wall (Exact to size) 8' high | Price Per Foot | \$ 1.90 | |
| Barricades (Bike Racks with flat feet) | Price Per Bike Rack | \$ 11.00 | |
| Fire Extinguisher | Per Extinguisher | \$ 10.00 | |
| Hi Bay Lights | Per Light | \$ 40.00 | |
| 200 Watt Quartz Lights | Per Light | \$ 10.00 | |

3' OR 8' STRAIGHT DRAPERY PER FT \$ 2.00



Part III
Tent, Pipe, and Drape
B - Fee Sheet

7B.

| | | | |
|--------------------------------------|--|----|---------|
| Service call | | \$ | 0 |
| Delivery & Pick Up Charge | | \$ | 2000.00 |
| Sales Tax, Surcharges, Other Charges | | \$ | 0 |



Best Friends
ANIMAL SOCIETY

7680 Clybourn Avenue • Los Angeles, CA • 91352 • (818) 768-8195, Tel • (818) 768-2035, Fax

November 10, 2011

To Whom It May Concern:

It gives me great pleasure to recommend A1 Party Rental as a vendor for any event related needs. Best Friends Animal Society has worked with A1 for many years, from small events (500 people and 5k worth of rentals) to large events, such as our annual Super Adoption (10,000+ people and 20k+ worth of rentals). Over the years, A1 has proven to be nothing less than extraordinary in their service supplied, and have gone above and beyond to help with our event needs.

As a non-profit, money is important and we're always doing what we can to cut costs. For that reason, this past year we decided to send our event needs out for competitive bidding, and ended up selecting another company for one of our largest events. The outcome was nothing short of a disaster, and one of the worst decisions we ever made. We realized that although their cost was slightly less upfront, it was evident when it came to the equipment, staff, and setup. Not only were they late to arrive, but they finished their setup several hours past the deadline, which caused chaos with our staff and scheduled volunteers. In our line of work, the difference between a good event and a bad event can be the difference in many animals lives being saved or not. Needless to say, we learned our lesson, and are sticking with A1 here on out!

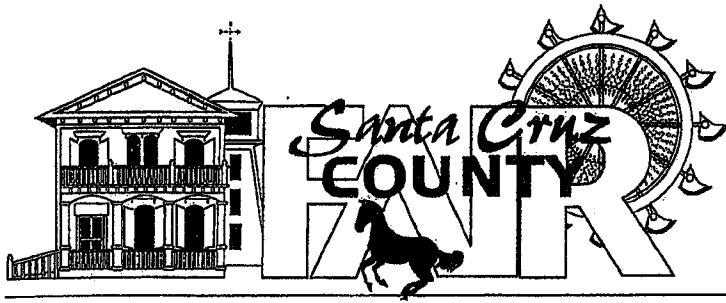
I always appreciate the help and support from Rene and his team. Michael is always on top of things and I can count on him for fast replies and advice, and Oscar leading set-up and tear-down is impressive to watch and extremely friendly. For the last two events, A1 was competitively priced, helpful with suggestions and unique tactics, and finished setup hours early both times! I appreciate the work of A1, and attribute the successfulness of our event in part to the work that they do to help us prepare.

Whether it's a first-time event or one that has been running for years, if you want it done right, A1 is the company to trust. I recommend them with enthusiasm, and if given the opportunity, will hire them again for future events.

Sincerely,


Candi Crawford
Events Specialist
Best Friends Animal Society - Los Angeles Programs

A better world through kindness to animals.
www.bestfriends.org



March 8, 2010

To Whom It May Concern:

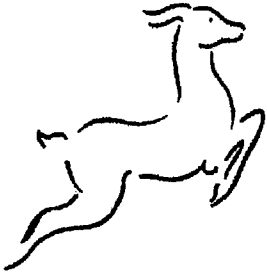
A1 Events and Party Rentals have provided canopies and tents for the Santa Cruz County Fair the last six (6) years and we will be using them for the 2010 Fair as well. In this time, they have been punctual in ensuring that all tents and canopies are installed and ready to go well before their deadline. Their staff is very friendly and professional. Whenever we need help, we make a change, or we have a question, they are there and more than happy to work with us.

Their Special Event Coordinator, Cindy Santiago, has been more than helpful to the Santa Cruz County Fair. I first started working with Cindy in April of 2008. The past few years we have gone through many changes and she has worked with us the entire way. Cindy is professional at all time and has demonstrated the capacity to work effectively with people at all levels of an organization. Cindy is widely respected by the Santa Cruz County Fair and I believe Cindy would prove to be a tremendous asset to any company. I highly recommend her and A1 Events and Part Rentals.

Sincerely,

A handwritten signature in cursive script that reads "Emily Grunewald".

Emily Grunewald
Exhibit Representative
Santa Cruz County Fair



Antelope Valley Fair & Alfalfa Festival

State of California
50th District Agricultural Association

Board of Directors

*Jack Seefus
President*

*LeeRoy Halley
Vice President*

Forrest McElroy

Jo Anne Gilley

Larry Chimbole

Kitty Deutschman

Darth Eliopulos

May 16, 2009

To Whom It May Concern:

I have had the pleasure to work with A-1 Event & Party Rentals and have found both the set-up crew and the administration staff very cooperative and timely. We require a large set-up and often find that we have to make adjustments at the last minute. A-1 Event staff has always gone above and beyond to satisfy our requests.

I have found their equipment to be in excellent condition from pipe and drape to over sized tents to concert chairs. Without hesitation I would recommend A-1 Event & Party Rentals to any perspective customer needing tent rentals.

Should you have any questions, I can be reached at (661) 948-6060, ext. 120.

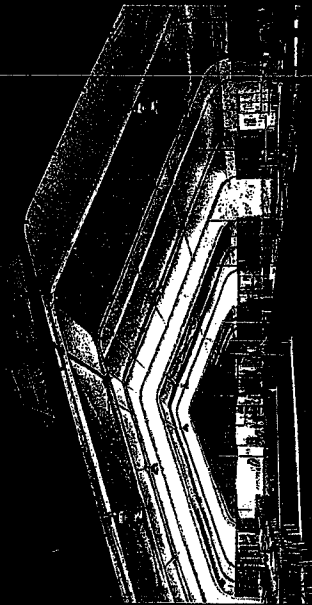
Sincerely,

Debbie Smith

LA MARATHON

Specialty Event Solutions

*"I can unequivocally state that Rene and his team
is as good as they get"*



LA MARATHON

April 23, 2010

To Whom It May Concern:

For the past two years our company has called upon the service and expertise of Rene Martinez, his staff and all the good folks at A-1 Event and Party Rentals. We've been extremely impressed by their "can do" attitude, great ability to handle multiple set ups, and their pricing and product is second to none.

I consider myself fortunate to have been in the event business for many years, and have come across a wide range of vendors, and I can unequivocally state that Rene and his team is as good as they get.

Please feel free to contact me if you have any questions.

Sincerely,

Mike Carr
Race Director

1

*"Your staff is always so helpful and professional.
It does not go unnoticed!"*



January 9, 2008

Mr. Rene Martinez
A-1 Event & Party Rentals
251 E. Front Street
Covina, CA 91723

Dear Rene:

On behalf of the Rose Bowl Operating Company, the Event Department we like to express our appreciation and thanks for a job well done on your organization's tent set ups and furnishings that were provided for the Rose Bowl Game ESPN The Magazine Tallgate. The event was a success and we thank you for the hard work that your staff member Gerry Cortez and the entire crew applied in assisting in the preparation of the event. Your staff is always so helpful and professional. It does not go unnoticed!

As always it is a pleasure to work with you and your staff. We are very proud of our friendship and our partnership and look forward to more successful events.

Best regards,

Julie Benavidez
Event Manager
Rose Bowl Operation Company

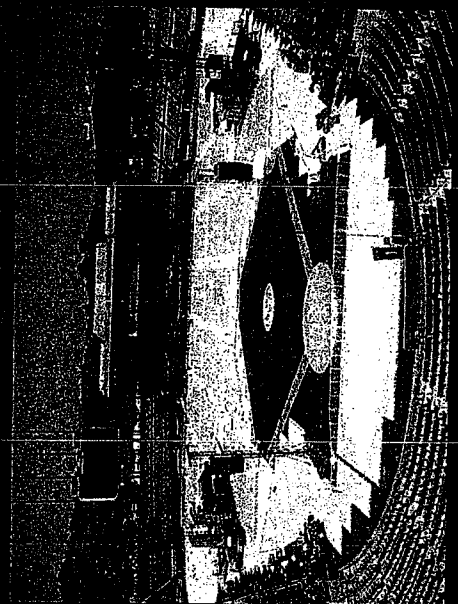
JB

Rose Bowl Operating Company
1001 Rose Bowl Drive Pasadena, CA 91109
Office: (626) 577-3101
Fax: (626) 495-2952
www.rosebowl.com

A-1

Specialty Event Solutions

"A-1 has been instrumental at each step in the process, from concept & design, to install and execution."



LIVE NATION

Live Nation - Southern California
 6255 Sunset Blvd 17th Floor
 Hollywood, CA 90028
 Production Dept.
 Tel: 323.452.4735
 Fax: 818.652.2858

Ford Englert
 Director of Production
 Southern California

To Whom It May Concern:

I have worked with A-1 Event and Party Rentals as my tent / stadium chair and event equipment vendor now for almost 10 years. They have always maintained the highest level of professionalism and performance for every single one of Live Nation's high-pressure, flagship events. Some examples of our regular productions with A-1 would include, The Rolling Stones at Dodger Stadium, Wango Tango at Rosebowl and Dodger Stadium and KROQ's Island Invasion. A-1 has been instrumental at each step in the process, from concept & design, to install and execution. It has been my pleasure to work with them and would unequivocally recommend them for any size production, no matter how large or small.

Sincerely,

Ford Englert
 Director of Production
 Live Nation - Southern California



CORPORATE OFFICERS

CHET W FORTNEY

President / Secretary / Treasurer

Started with the company in 1973. Member of the California Rental Association, American Rental Association and Western Fairs Association.

RENE L MARTINEZ

Vice President

Started with the company in 2000. Member of the Covina Chamber of Commerce, California Rental Association, American Rental Association and Western Fairs Association.

JERRY HINDS

Controller

Started with the company in 1997 to present. AA Degree in Accounting from Cal State University Fullerton 1973. 36 years experience in accounting including 12 years in Hinds & Company CPA Firm and Controller for various corporations.



QUALIFICATIONS

Rene Martinez, Vice President/Partner

Rene has been in the industry for over 30 years. Rene began his career in the industry as an installer and spent his first years installing equipment at FAIRS and learning the ropes from installers prospective.

Rene has been an Event Lead-person for the Bakersfield Business Conference, having been with the conference since its infancy. Rene's background with large events has tremendous depth and variation ranging from participating in the Pope's visit to staging events in New York's Central Park. Rene is a capable leader who's many years of experience with the FAIR provides him with event-specific knowledge and whose broad large-event background helps him to add value to the FAIR in various ways. Some of the FAIRS Rene has experience with are the Orange County Fair, Kern County Fair, Sonoma-Marín County Fair and the Farmers Fair.

Cindy L. Santiago, Special Event Coordinator

Cindy has been in the industry for over 25 years. Cindy began her career as a customer service representative and was promoted to an Event Coordinator.

Cindy has 25 years of experience in supervising FAIRS installations for the Ventura County Fair, the Antelope Valley Fair, Santa Cruz County Fair and the Riverside County Fair & National Date Festival. Cindy has also been an Event Lead-person for large scaled events in and out of California. Her experience in the special event industry is recognized for her customer service skills, her unlimited creativity and ability to find and satisfy any unusual requests that a client might need. Her extensive knowledge in this industry provides our clients with well-managed installations. Cindy is an excellent leader with her years of experience on large scaled events.

Marcos Madrigal, Project Manager

Marcos has been in the industry for over 30 years. Marcos began his career as an installer, and worked his way up to a Lead-person in a very short time, after starting his career.

Marcos, has been an Operations Manager for the last 10 years and his experience in this area, has superior over time. Marcos has experience of set-ups of very large scaled events, thus, making it easy for logistical set-ups and organizing manpower and set up of equipment. His years of knowledge on tents and structures make him an invaluable asset to our operations team. His project and installation experience insures that each project is completed on schedule with meticulous attention to detail. Marcos will be the contact person at times when Cindy is not available during the set up or removal of the equipment for the.

Steven Martinez, Dispatcher/Operations Manager

Steven has been in the industry for over 12 years. Steven began his career as a Driver/Installer and worked his way up to a Lead-person in a very short time.

Steven's experience as a Driver/Installer has led him a promotion to a Dispatcher/Operations Manager in the last year. His responsibilities are routing and dispatching all orders and making sure our deliveries and pick-ups run smoothly and in a timely manner. Steven is also responsible for day to day warehouse operations handling special projects and problem solving. He would be your contact should you have a concern on a day that the Project Manager and/or Site Supervisor is unavailable.

Valerie Baeza, Special Event Assistant

Valerie has been in the industry for over 7 years. Valerie started her career as a counterperson and soon was promoted to a Special Event Assistant one year after.

Her primary responsibilities are to assist the Special Event Coordinators. She will be available to the FAIR for any changes and or additions needed. Valerie's product knowledge and her expertise on CAD drawings make her an asset to our clients. Valerie has a sense of urgency when it comes to responding to emergencies. She would be your contact should you have any concerns regarding invoices, additions and/or deletions.



Reference Contacts

CALIFORNIA EXPO & STATE FAIR

1600 Exposition Blvd
Sacramento, CA 95852
Contact: **Greg Kinder**
Phone: **916-263-3033**

ANTELOPE VALLEY FAIR

2551 West Avenue H
Lancaster, CA 93536
Contact: **Debbie Smith**
Phone: **661-942-2135 Ext. 120**

SANTA CRUZ COUNTY FAIR

2601 East Lake Ave
Watsonville, CA 95076
Contact: **Emily Grunewald**
Phone: **831-724-5671**

ROUTE 66 RENDEZVOUS

201 N F Street #103
San Bernardino, CA 92401
Contact: **Shelly McNaul**
Phone: **909-889-3980**

VENTURA COUNTY FAIRGROUNDS

10 W Harbor Blvd
Ventura, CA 93001
Contact: **Larry Bauer**
Phone: **805-648-3376**



Statement of Cooperation

December 19, 2011

Riverside County Fair & National Date Festival
82-503 Highway 111
Indio, CA 92201

To whom it may concern,

A1 Event & Party Rentals is willing and able to work closely with the Fair Administration and Staff and cooperate to meet all their requirements to the best of our performance.

Sincerely,

A handwritten signature in black ink, appearing to read "Cindy L. Santiago". The signature is stylized and somewhat cursive.

Cindy L. Santiago
Special Event Coordinator

**FINANCIAL PROPOSAL FORM
TENT, PIPE, AND DRAPE
(PLEASE SUBMIT TWO ORIGINAL COPIES)**

I HEREBY SUBMIT THE FOLLOWING BID FOR TENT, PIPE, AND DRAPE SERVICES ON THE GROUNDS OF THE RIVERSIDE COUNTY FAIR AND NATIONAL DATE FESTIVAL FOR A ONE (1) YEAR PERIOD 2012, AND TWO (2) ONE- YEAR OPTIONS FOR 2013, AND 2014.

2012, 1st-YEAR TENT, PIPE, AND DRAPE \$ 63,837.50

2013, 2nd-YEAR TENT, PIPE, AND DRAPE \$ 63,837.50

2014, 3rd-YEAR TENT, PIPE, AND DRAPE \$ 63,837.50

TOTAL THREE YEAR BID \$ \$191,512.50

All proposers must fill in the following information and sign this form in order for the "Financial Proposal Bid Form" to be considered.

AL EVENT & PARTY RENTALS
FIRM NAME

626-967-0500
PHONE NUMBER

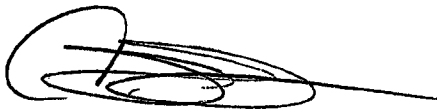
251 E FRONT ST
ADDRESS

COVINA, CA 91723
CITY/ZIP CODE

95-477-3522
TAXPAYER ID NUMBER

Proposer certifies to that proposer has thoroughly familiarized self with the Riverside County Fair facilities and accepts all reasonable disclosed risks in submitting this proposal that a prudent review of the facility would have revealed.

By its signature on this proposal form, the proposer certifies that he/she has read and understood the RFP package including the information regarding bid protests. Further, proposer certifies that the information provided by the proposer is accurate, true and correct, and not intended to mislead the Riverside County Fair in any manner.


SIGNATURE

SPECIAL EVENT COORDINATOR
TITLE