

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

626



FROM: FIRE

SUBMITTAL DATE:
January 17, 2012

SUBJECT: Sole Source Approval for Software Annual Maintenance and Licensing from Geospatial Technologies, Inc. (GST)

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve and authorize the Purchasing Agent to execute the Software Annual Maintenance and Licensing service agreement with GST in the amount of \$27,500 annually and not to exceed the total amount of \$82,740 for a three (3) year contract; period of performance 2012 through 2015, without seeking competitive bids, in accordance with Ordinance No. 459.

BACKGROUND: Riverside County Fire Department (Fire) purchased Mobile Mapping Data Software from Request for Proposal FPARC00007 in Fiscal Year 2005/2006 then in Fiscal Year 2007/2008 obtained approval on Form-11 Agenda # 3.27 to purchase Tracker Server Software License and program upgrades for Viewer Software Site and Wireless Host Server Software.

John R. Hawkins, County Fire Chief

| | | | | |
|-----------------------|-------------------------------|-----------|-------------------------|-------|
| FINANCIAL DATA | Current F.Y. Total Cost: | \$ 27,500 | In Current Year Budget: | Yes |
| | Current F.Y. Net County Cost: | \$ 6,875 | Budget Adjustment: | No |
| | Annual Net County Cost: | \$ 6,875 | For Fiscal Year: | 11/12 |

| | | |
|--|----------------------------------|--------------------------|
| SOURCE OF FUNDS: 25% General Funds, 44% Contract Revenue, 31% Structural Fire Taxes | Positions To Be Deleted Per A-30 | <input type="checkbox"/> |
| | Requires 4/5 Vote | <input type="checkbox"/> |

C.E.O. RECOMMENDATION: APPROVE

BY: Robert Tremaine

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Stone, seconded by Supervisor Benoit and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Buster, Tavaglione, Stone, Benoit and Ashley
Nays: None
Absent: None
Date: January 31, 2012
xc: Fire, Purchasing

Kecia Harper-Ihem
Clerk of the Board
By:
Deputy

Prev. Agn. Ref.: 3.27 1/29/08 | District: All | Agenda Number:

3.13

DEPT. RECORDS FILED WITH THE CLERK OF THE BOARD
 Per Exec. Ofc.: Consent Policy

Purchasing:
 Mark Seiler, Assistant Director

Departmental Concurrence

RE: Sole Source Approval for Software Annual Maintenance and Licensing from
Geospatial Technologies, Inc. (GST)

Date January 17, 2012

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BACKGROUND (Continued):

Fire recently purchased GST Automatic Vehicle Location (AVL) Interface. This request is for annual software maintenance for all of these software packages.

Geospatial Technologies, Inc. (GST) is the developer and sole owner of the software products implemented at Fire since 2005 to be covered under this Software Annual Maintenance service. The intellectual properties are protected by United States Patents.

The maintenance of the product provided by GST is required to keep the system and enhancements at the level of performance to meet Fires' operational goals and objectives in accordance with the department mission statement.

PRICE REASONABLENESS:

The vendor GST is providing the same discount of 30% off list for CAL-Fire agencies to Riverside County Fire Department. Prices quoted are fixed for the total of three (3) years with no increase.

Date: January 17, 2012
From: Johns R. Hawkins Department/Agency: FIRE
To: Board of Supervisors/Purchasing Agent
Via: Purchasing Agent
Subject: Sole Source Procurement; Request for Software Annual Maintenance from GeoSpatial Technologies, Inc. (GST) miscellaneous software and interface licenses.

The below information is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

1. Supply/Service being requested:

Annual Software Maintenance for the following software from GST:

- Tracker Server Software
- Viewer Software Site License
- Wireless Host Server Software
- Mapper Site License
- Automatic Vehicle Location (AVL) Interface Software

2. Supplier being requested:

GST Vendor Code # 1781
GeoSpatial Technologies, Inc.
3130 S. Harbor Blvd. Ste.430
Santa Ana, CA 92704
Tel: (714) 434-9936
Fax: (714) 434-9937

3. Alternative suppliers that can or might be able to provide supply/service:

None, The product is proprietary to GeoSpatial Technologies, Inc. and protected by U.S. Patents. This vendor is the manufacturer of the product and holds ownership to all licenses and license upgrades.

4. Extent of market search conducted:

In 2008 Fire purchased Mobile Mapping Data Software approved on (BOS) Board of Supervisor agenda # 3.27 dated January 29, 2008 with the purpose of integration with the County's Public Safety Database to provide downloads with rapid response to a laptop computer and/or mobile data computer (MDC) located in emergency response vehicles, as well as a centralized command and control center of repository.

5. Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:

The Software Annual Maintenance service will ensure that the proprietary product is current and updated to continue to perform and provide effective emergency response and meet Fire's mission.

6. Reasons why my department requires these unique features and what benefit will accrue to the county:

The GST Tracker Server, Viewer, Wireless Host, Mapper Site, and AVL software license program updates and maintenance provided is needed to insure the departments' operational goals and objectives.

7. Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:

The vendor GST is providing the same discount of 30% off list for CAL-Fire agencies to Riverside County Fire Department. Prices quoted are fixed for the total of three (3) years with no increase

8. Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Maintenance, support, or upgrades, if so, please explain).

Yes, for three (3) years

9. Period of Performance:

- Tracker Server Software covering (3/1/2012 through 02/28/2015)
- Viewer Software Site License covering (3/1/2012 through 02/28/2015)
- Wireless Host Server Software covering (3/1/2012 through 02/28/2015)
- Mapper Site License covering (09/01/2012 through 08/31/2015)
- AVL Interface Software covering (07/1/2014 through 08/30/2015)

(Provide a defined period of performance. Please note multi-year terms require Board approval, unless renewable in one year increments and the Purchasing Agent approves the terms)

Department Head Signature

Date

1/17/12

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Not to exceed: \$ 27,740

One time

Annual Amount through 6-30-15

Purchasing Agent

Date

Approval Number
(Reference on Purchasing Documents)

1-23-12

12-350