

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**

927



FROM: Economic Development Agency

SUBMITTAL DATE:
August 29, 2012

SUBJECT: Approval of Service Agreement with Bibliotheca

RECOMMENDED MOTION: That the Board of Supervisors:

1. Approve the Sole Source purchase agreement in the amount of \$268,881, by and between Bibliotheca and the County of Riverside for automated materials handling systems (AMHS); radio frequency identification (RFID) systems; all inclusive site and system software licenses; self-checkout kiosks hardware and software; security gates; on-site installation and training; and annual maintenance agreements for the new Cabazon and Mead Valley Libraries;
2. Approve the purchase of the annual maintenance agreements for both sites allowing a savings up to 12 percent over a five year period; and

(Continued)

Robert Field

Robert Field
Assistant County Executive Officer/EDA

FINANCIAL DATA	Current F.Y. Total Cost:	\$ 268,881	In Current Year Budget:	Yes
	Current F.Y. Net County Cost:	\$ 0	Budget Adjustment:	No
	Annual Net County Cost:	\$ 0	For Fiscal Year:	2012/13

COMPANION ITEM ON BOARD AGENDA: No

SOURCE OF FUNDS: County Library Fund No. 21200	Positions To Be Deleted Per A-30	<input type="checkbox"/>
	Requires 4/5 Vote	<input type="checkbox"/>

C.E.O. RECOMMENDATION: APPROVE

BY: *Jennifer L. Sargent*
Jennifer L. Sargent

County Executive Office Signature

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Tavaglione seconded by Supervisor Ashley and duly carried, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Buster, Tavaglione, Benoit and Ashley
Nays: None
Absent: Stone
Date: September 11, 2012
xc: EDA, Purchasing

Kecia Harper-Ihem
Clerk of the Board
By: *Kecia Harper-Ihem*
Deputy

Prev. Agn. Ref.: N/A District: 1/1; 5/5 Agenda Number: **3.14**

ATTACHMENTS FILED
WITH THE CLERK OF THE BOARD

FISCAL PROCEDURES APPROVED
 PAUL ANGULO, CPA, AUDITOR-CONTROLLER
 BY: *Samuel Reyes* 8/27/12
 Dep. SAMUEL REYES, Director
 Purchasing: *Mark Seiler*
 Mark Seiler, Assistant Director

Dept's Recomm.: Consent Policy
 Per Exec. Ofc.: Consent Policy

RECOMMENDED MOTION: (Continued)

3. Authorize the Purchasing Agent, in accordance with Ordinance 459.4, to issue a sole source Purchase Order to Bibliotheca.

BACKGROUND:

Riverside County Library System is in need of automated materials handling (AMH) sorters and radio frequency identification (RFID) hardware and software solutions for the Mead Valley and Cabazon Libraries that will secure materials and allow for customer self-service, materials check-out, and automated materials check-in. AMH and RFID allow for re-direction of staff labor by lowering the costs of materials acquisition, reducing materials losses, collecting fines, encouraging patron self-sufficiency through self-checkout kiosks, thereby freeing up staff to assist patrons with their educational, informational, and learning resource needs.

Bibliotheca was the only supplier able to meet the unique physical and financial requirements for the space allocated for technology which had to be retrofitted into existing construction designs. Although the Mead Valley and Cabazon library sites are new the libraries were not designed initially to accommodate this type of equipment and technology. Consequently, the equipment and technology are retrofitted to the space allocated. Bibliotheca was able to accommodate the allocated spaces by providing more compact equipment. Further, Bibliotheca was able to provide significant price concessions, including software licenses that covers more than one site and multi-year maintenance agreements that provide up to a 12% discount in the fifth year. Bibliotheca offered several attractive financing options, as well as a trade-in provision for updating equipment and software as the needs of the libraries grow and change.

Bibliotheca was the most competitive because of its ability to bundle services including site software licenses and maintenance agreements. With Bibliotheca we recognize economies of scale for site licenses for the software and hardware which can be considerable since one site license will cover both Mead Valley and Cabazon Libraries regardless of their sizes. Further, cumulative annual maintenance agreements will recognize substantial savings over agreements purchased yearly. Bibliotheca also allows for a trade-in provision which facilitates replacing or upgrading equipment to accommodate higher volumes of materials as circulation increases in each library. This relationship offers a definite advantage to the County as the Library anticipates growth in circulation and visitors at each library in response to its intense outreach activities. It is recommended that the Board of Supervisors approve the Sole Source Agreement (Exhibit A).

FINANCIAL DATA:

Sufficient funds to cover all costs associated with the purchase of the AMH sorter and RFID system have been budgeted in the FY2012-2013 County Free Library budget. Future fiscal year budgets will include funds to cover the annual maintenance fee.

ATTACHMENTS:

Exhibit A
AMH Sorter Quote
RFID System Quote

Date: 08/06/12

From: Robert Field, Assistant CEO/EDA Department Agency: Economic Development Agency

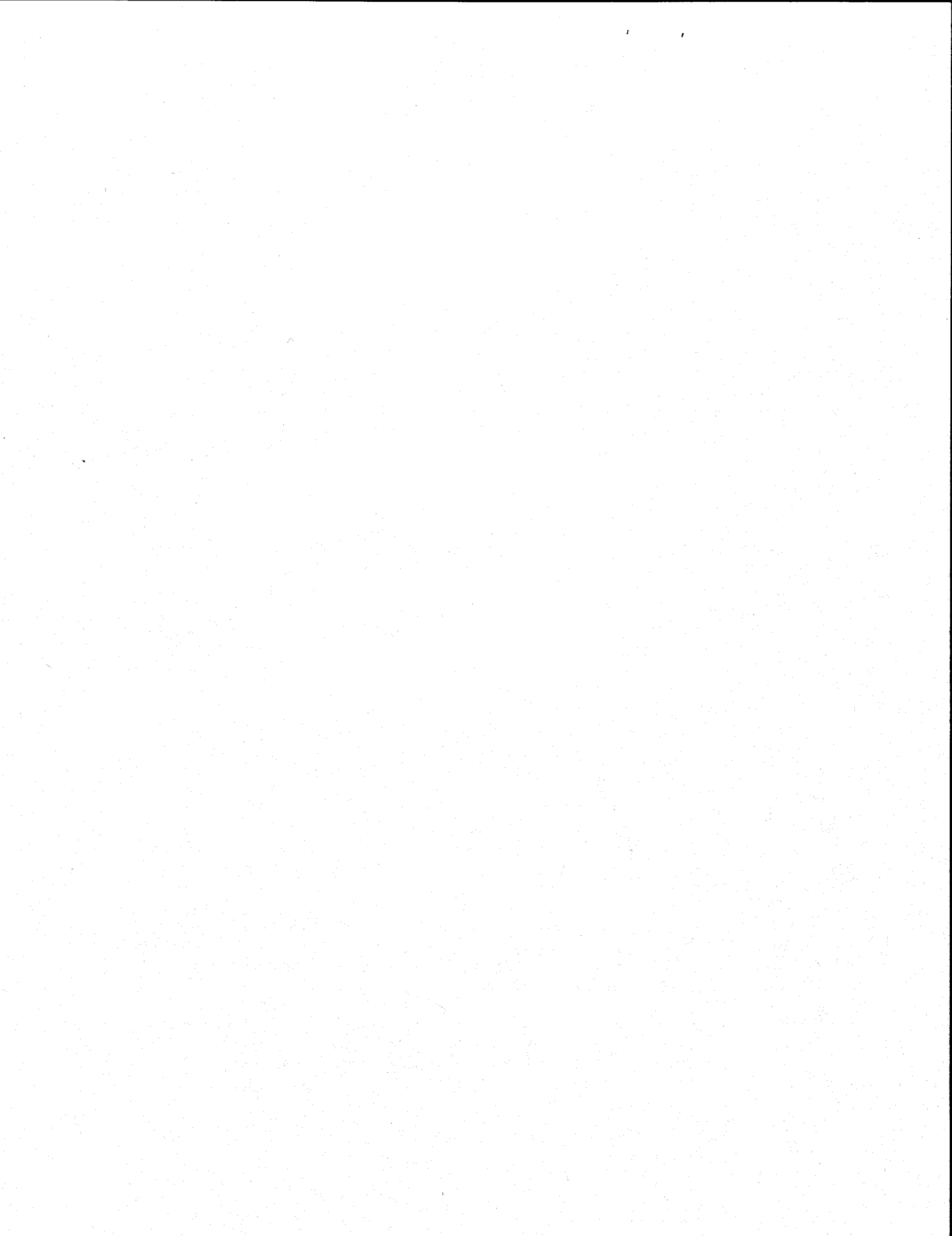
To: Board of Supervisors/Purchasing Agent

Via: Purchasing Agent

Subject: Sole Source Procurement: Request for Bibliotheca

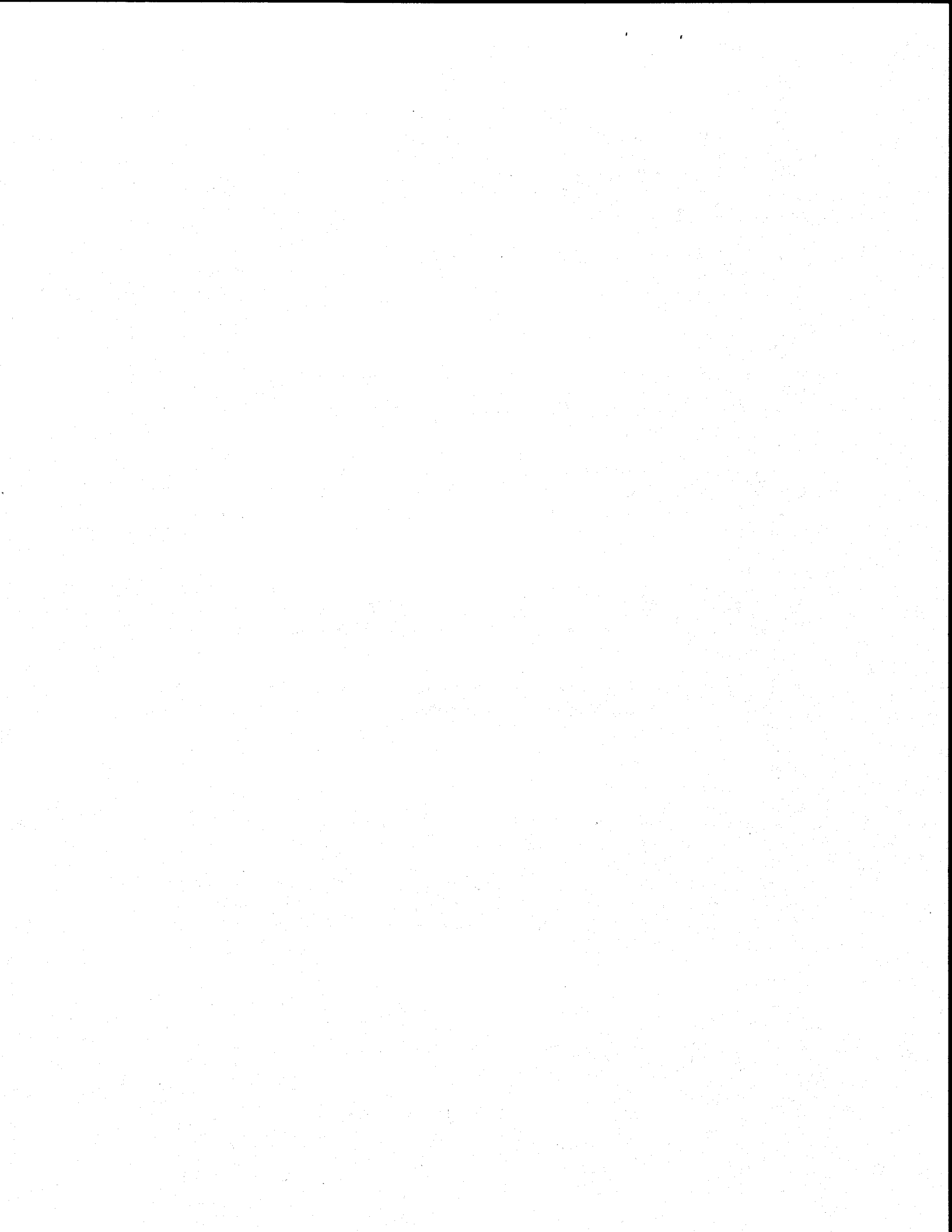
The information below is provided in support of my Department requesting approval for a sole source. Outside of a duly declared emergency, the time to develop a statement of work or specifications is not in itself justification for sole source.

1. **Supply/Service being requested:** Automated Materials Handling System (AMHS) or "book sorter"; RFID accessories; all inclusive site and system software licenses; self-checkout kiosks hardware and software; security gates; on-site installation and training; annual maintenance agreements. Original copies of Supplier Quotations are attached here.
2. **Supplier being requested:** Bibliotheca (www.bibliotheca.com)
3. **Alternative suppliers that can or might be able to provide supply/service:** None who meet the unique physical and financial requirements for the space allocated for the technology and the budget allocated for the library building projects. The library buildings are under construction and near completion but the specifications for AMHS systems, self-check kiosks, and related RFID technology were not included in the original construction plans. The technology had to be retrofitted into the building. This was the only company who was capable of both designing a system to operate within the small spaces which had to be carved out of the pre-existing construction while at the same time meeting the limitations of the existing budget for the new libraries. Given those limitations, Bibliotheca was the most qualified for delivering right-sized software, hardware and equipment and for delivering on-going maintenance and customer service to support the system within the allocated budgets.
4. **Extent of market search conducted:** Library staff received quotations from the major suppliers in this market and evaluated them for price advantages for software for multiple sites including multi-year maintenance agreements, ability to retrofit equipment, hardware and software into existing construction, and customer service including on-site and remote training and follow-up. The market for these kinds of services is limited and highly competitive. Bibliotheca is a stand-out because of its ability to provide price advantages for software and hardware for multiple sites (that is, bundling two sites into one discounted price), as well as its willingness to provide a multi-year servicing agreement with 12% discount in the fifth year of operation. Bibliotheca also offers trade-in policy for its equipment as growth and change in library operations may demand. Bibliotheca enjoys a reputation for quality products, discounted on-going maintenance agreements and excellent customer service among large library systems such as Santa Clara County in California.
5. **Unique features of the supply/service being requested from this supplier, which no alternative supplier can provide:** Bibliotheca was the only supplier able to meet the unique physical and financial requirements for the space allocated for technology which had to be retrofitted into existing construction designs. Although the library sites are new Mead Valley and Cabazon the libraries were not designed initially to accommodate this type of equipment and technology. Consequently, the equipment and technology are "retrofitted" to the space allocated. Bibliotheca was able to



accommodate the allocated spaces by providing more compact equipment. Further, Bibliotheca was able to provide significant price concessions including software licenses that covers more than one site and multi-year maintenance agreements that provide up to a 12% discount in the fifth year. Bibliotheca offered several attractive financing options, as well as a "trade-in" provision for updating equipment and software as the needs of the libraries grow and change.

6. **Reasons why my department requires these unique features and what benefit will accrue to the county:** The County Library has a critical role in economic development because it supplies free information to its communities. Especially in the current economic climate, the unique features of AMHS and RFID allow for re-direction of staff labor by lowering the costs of materials acquisition, reducing materials losses, collecting fines, encouraging patron self-sufficiency through self-check-out kiosks, saving time and thereby freeing up staff more often to work directly with patrons to help them with their educational, informational and learning resource needs such as job searches, homework help, computer literacy, and readers' advisory and outreach to local schools, institutions and the community. This state-of-the-art technology also demonstrates the County's high value of and investment in its communities.
7. **Price Reasonableness including purchase price and any ongoing maintenance or ancillary costs from the supplier:** Bibliotheca was the most competitive because of its ability to bundle services including site software licenses and maintenance agreements. With Bibliotheca we recognize economies of scale for site licenses for the software and hardware which can be considerable: one site license will cover both Mead Valley and Cabazon Libraries regardless of their sizes. Further, cumulative annual maintenance agreements will recognize substantial savings over agreements purchased yearly. Bibliotheca also allows for a "trade-in" provision which facilitates replacing or upgrading equipment to accommodate higher volumes of materials as circulation increases in each library. This relationship offers a definite advantage to the County as the Library anticipates growth in circulation and visitors at each library in response to its intense outreach activities.
8. **Does moving forward on this product or service further obligate the county to future similar contractual arrangements or any ongoing costs affiliated with this sole source? (Maintenance, support, or upgrades, if so, please explain).** Service agreements which limit servicing operations to the supplier are standard for the industry. Of all of the companies, Bibliotheca offered the most cost effective agreement which discounts the maintenance agreement. Included in this request for "sole source" are, however, quotations for cumulative annual maintenance agreements which allow for substantial savings if paid as part of the contract, as opposed to paying the maintenance agreement on a year by year basis. *Bibliotheca provided a step-down pricing model while discounting the cumulative yearly savings at 12% by year five, which was not provided by other vendors.* This is highly desirable because of the features of the equipment which are unique to Bibliotheca. Using another vendor to upgrade or repair the Bibliotheca equipment would risk voiding the warranties and damaging the equipment. Further, the unique proposal of Bibliotheca allows for upgrading the equipment from the initial purchase to new equipment and software upgrades to accommodate growth and change in the libraries.



9. **Period of Performance:** The period of performance is August 1, 2012 through July 31, 2017 with a total purchase price of \$268,880.85. The initial purchase of equipment includes maintenance agreements and site license renewals of \$23,070.82 annually with substantial discounts ranging from three percent in year two to 12% in year five covering both sites.



Department Head Signature

Date

Purchasing Department Comments:

Approve

Approve with Condition/s

Disapprove

Not to exceed: \$ 268,881

One time

Annual Amount through _____



8-22-12

B-106

Purchasing Agent

Date

Approval Number
(Reference on Purchasing Documents)

Total amount of \$268,881 includes purchase and installation and 5 years maintenance. Maintenance shall be paid annually.





RIVERSIDE COUNTY INFORMATION TECHNOLOGY PROCUREMENT FORM
To be completed for all departmental purchases of IT systems, services or renewals

24743

Tracking Number for
Internal Use Only

REQUESTED PURCHASE:	NETWORKING INFRASTRUCTURE, RFID AND LIBRARY EQUIPMENT FOR NEW LIBRARY CONSTRUCTION
DEPARTMENT/AGENCY:	EDA-RCLS
CONTACT NAME/PHONE:	KEVIN DUNLAP, ITO / 5-3171
PURCHASE REQUEST:	<input checked="" type="checkbox"/> NEW EQUIPMENT/SERVICES <input type="checkbox"/> UPGRADE <input type="checkbox"/> REPLACEMENT
PURCHASE TYPE:	<input checked="" type="checkbox"/> PROFESSIONAL SERVICES <input checked="" type="checkbox"/> SOFTWARE <input checked="" type="checkbox"/> HARDWARE <input type="checkbox"/> RENEWAL
DESCRIBE REQUESTED PURCHASE	<p>Network infrastructure and HP Proliant hardware to add local LAN capabilities and WAN connectivity for new libraries under construction in Mead Valley, Cabazon, Palm Desert and Idyllwild. This systems includes incorporating the current VoIP systems in place with these new sites using Avaya equipment.</p> <p>RFID Equipment and book sorting equipment which is network-connected for use in the above-named libraries. All equipment and infrastructure provided by sole source and competitive bid processes approved by Central Purchasing.</p>
BUSINESS NEEDS ADDRESSED	<p>Allow for the smooth operation of newly constructed libraries serving constituents in various communities and districts of Riverside County. Provide inventory accountability of all book assets and assist in communication between all libraries in RCLS. Current services are contractually maintained by LSSI with oversight provided by the County Librarian, Barbara Morrow Williams and the administrative officers of EDA. The sorting equipment provides for a reduction in expenses by enabling staff labor to be redirected to serving the needs of library patrons.</p>
ARE THERE ANY OTHER COUNTY SYSTEMS THAT PROVIDE THE SAME FUNCTIONALITY?	
<input checked="" type="checkbox"/> NO <input type="checkbox"/> YES <input type="checkbox"/> UNKNOWN	
BUSINESS CRITICALITY	BUSINESS IMPACT (SELECT ALL THAT APPLY)
<input checked="" type="checkbox"/> Run the business <input type="checkbox"/> Grow the business <input type="checkbox"/> Transform the business	<input checked="" type="checkbox"/> Support current operations <input checked="" type="checkbox"/> Reduce Expenses <input checked="" type="checkbox"/> Improve Customer Service <input checked="" type="checkbox"/> Improve Operational Efficiencies
BUSINESS RISKS	<p>Financial: Without this equipment, significant increased costs in personnel and benefits would be required to take the place of the automation equipment specified here.</p> <p>Operational: Critical operations of the library would cease and workflow would be hampered without these systems.</p> <p>Customer: Public use of the library would not be possible given the lack of equipment to track and automate</p>





RIVERSIDE COUNTY INFORMATION TECHNOLOGY PROCUREMENT FORM
 To be completed for all departmental purchases of IT systems, services or renewals

Tracking Number for
Internal Use Only

ALTERNATIVE SOLUTIONS	1. None		
TRANSACTION	<input checked="" type="checkbox"/> Cash Purchase	<input type="checkbox"/> Lease Purchase	Lease Years: _____
PURCHASE COSTS	COST BENEFIT ANALYSIS		
Hardware: \$ 427,764		ALTERNATIVE STATUS QUO	ALTERNATIVE
Software: \$ 9,745		Current Annual Cost	-0-
Labor: \$ 123,958		Ongoing Annual Cost	\$41,202
TOTAL COST: \$561,467		Annual Cost Savings	-0-
		Net Annual Savings	\$41,202
		Project Implementation Cost	\$561,467
		Project Payback Period? yrs	6

Depa

Lisa Brandl

Digitally signed by Lisa Brandl
 DN: cn=Lisa Brandl, o=Riverside
 County EDA, ou=EDA Admin,
 email=lbrandl@rivcoeda.org, c=US
 Date: 2012.07.16 15:55:18 -07'00'





RIVERSIDE COUNTY INFORMATION TECHNOLOGY PROCUREMENT FORM
To be completed for all departmental purchases of IT systems, services or renewals

Tracking Number for
Internal Use Only

RCIT RECOMMENDATION – for purchases and renewals under \$100,000

Recommended: Yes No (Non-recommended requests submit to TSOC)

By: _____ Date: _____

Chief Information Officer Signature: *[Signature]* Date: *9 Aug 12*

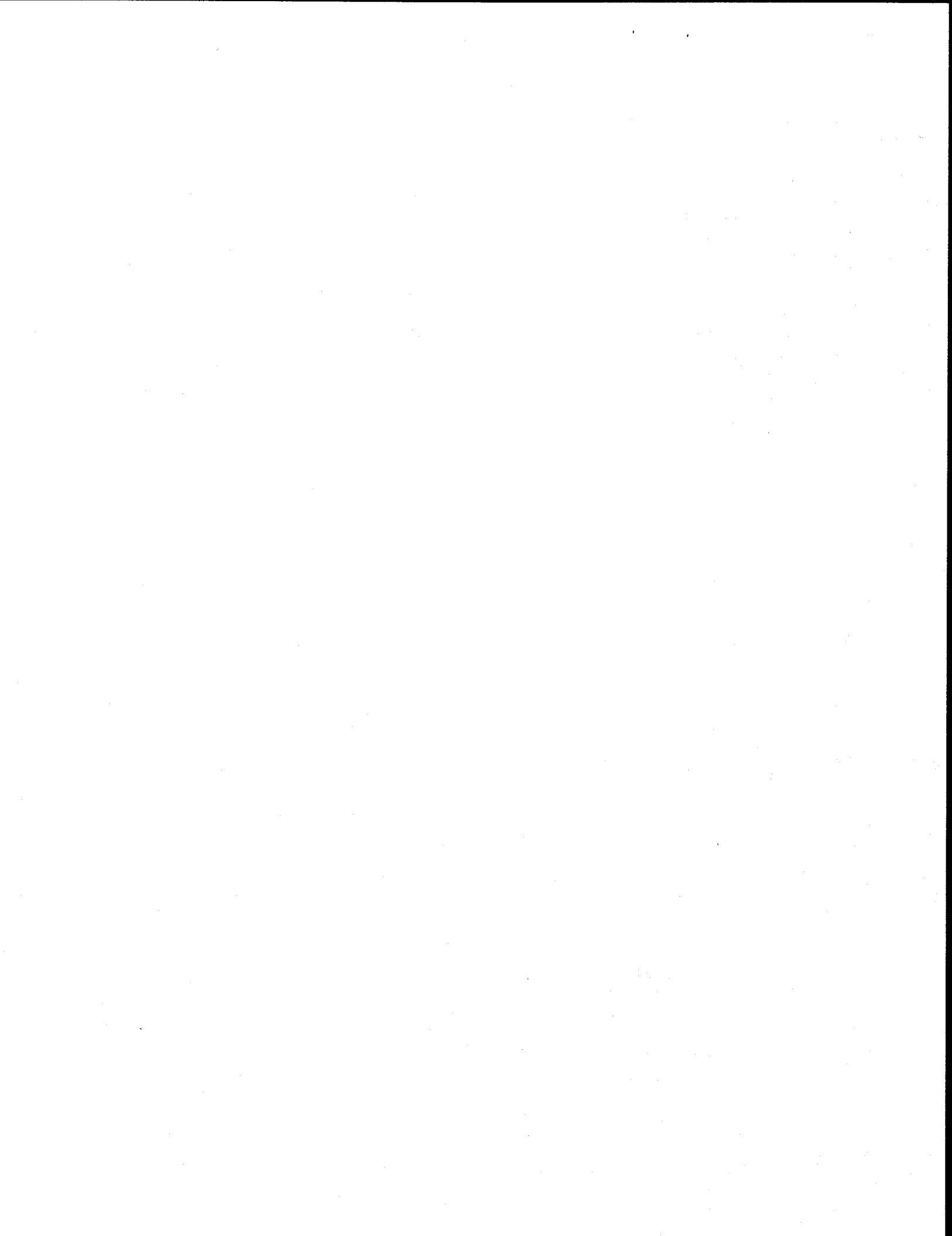
RCIT explanation for non-recommended requests:

TSOC RECOMMENDATION: for purchases and renewals over \$100,000 and RCIT non-recommended purchases or renewals

Recommended: Yes No (In no, provide explanation below)

TSOC Chair Signature: *[Signature]* Date: *15 Aug 12*

TSOC explanation for denied requests:



Quote #: 05092012Cabazon_AMH		Telephone: 951 955 1158		Proprietary and Confidential	
Library Name: Cabazon/Riverside County		Fax:			
Contact: Barbara Morrow Williams		Email: bmorrowwilliams@rivcoeda.org			
Address: Riverside CA					
Statement of Work: AMH					

Item #	Description	Unit List Price	Quantity	Your Unit Price	Unit	Your Extended Price
--------	-------------	-----------------	----------	-----------------	------	---------------------

smartsort™ automated materials handling

The HandyHolds™ Printing System automatically formats ILS produced patron Identification Information according to library defined policy and prints a repositionable liner-free holds wrapper from a compact receipt printer. No more handwritten holds slips, rubber bands taped to slips and wrapped around books, or time consuming manual processes. The system Includes:

- » smartreturn software
 - » Holds Ticket Printer (for use with HandyHolds receipt paper)
 - » Configuration fee
- Library provides:**
- » Computer
 - » SIP2 from ILS Provider

NNN000136-000	HandyHolds System Package includes system configuration fee, necessary software, & thermal printer (used with adhesive-backed paper) (ITGXCTCFG)	\$ 875.00		\$ -	System	\$ -
NNN000139-000	Thermal HandyHolds Receipt Paper with removable adhesive 24 rolls at 160 ft ea. (TRF328)	\$ 295.00	1	\$ 250.75	Each	\$ 250.75
AAA000221-000	Thermal Receipt Printer for Holds tickets (LFTHERMPRT)	\$ 475.00	1	\$ 403.75	Each	\$ 403.75

3-Bin and 5-Bin Compact Sorting Systems

FullSort Compact Sorting Systems - full featured sorters with reduced footprint and price Includes:

- » Returns™ software; Conveyor Assembly with Diverters; Desktop Computer and Flat Panel Monitor
 - » Multiple RFID readers and antennas; Bin Full Indicators; Printer; and Traffic Light Controller for In-Wall Return
- Library provides:**
- » Carts*; SIP2 from ILS Provider; and Standard In-Wall Return (faceplate and chute)* (for systems with no patron receipts)
- Library provides, if patron receipt printing selected:**
- » TekStar In-Wall Return (faceplate with start/stop button for receipts and slot for receipt printer and chute)* and Patron Receipt Printer*
- * Can be purchased separately from Bibliotheca ITG

AMH001071-000	Compact 3-Bin Sorter (RFID700-3C)	\$ 44,375.00	1	\$ 39,800.00	Each	\$ 39,800.00
AMH001073-000	Compact 5-Bin Sorter (RFID700-5C)	\$ 53,800.00		\$ -	Each	\$ -

Carts

EZ8CART	EZ Drop Book Cart 38"D x 28"W x 28"H	\$ 850.00	0	\$ -	Each	\$ -
AMH000433-000	Kingsley Standard Capacity Aluminum Cart 26"D x 26"W x 30"H (KING309040)	\$ 1,550.00	4	\$ 1,317.50	Each	\$ 5,270.00
AMH000434-000	Kingsley Super Capacity Aluminum Cart 26"D x 26"W x 39"H (KING309050)	\$ 1,750.00		\$ -	Each	\$ -
AMH000435-000	Kingsley Ultra Capacity Aluminum Cart 39"H x 32"W x 32"D (for sorters with maximum of 5 bins) (KIN309060)	\$ 1,950.00		\$ -	Each	\$ -
NNN000138-000	Kingsley ergoPower™ Battery Powered Aluminum Cart 32"L x 39"H x 32"W (KIN369160)	\$ 4,295.00		\$ -	Each	\$ -

XXXXXXXXXXXX	AMH Plexiglas® Cover protect sorting surface	\$ 995.00		\$ -	Each	\$ -
--------------	----------------------------------------------	-----------	--	------	------	------

Ease In-Wall Return: Manual internally controlled locking mechanism; one-handed depositing of items; built-in air lock; installs in up to 13" thick wall (optional thick wall kit, up to 18" available); and requires no electricity.

Tekstar In-Wall Return: Lighted external LED sign; internally controlled electronic locking mechanism; smoke and fire detection with electronic lock activation; red and green LEDs on patron side to indicate locked or unlocked status; one-handed depositing of items; built-in air lock; installs in up to 13" thick wall (optional thick wall kit, up to 18", available); and requires 110VAC outlet adjacent to book drop.

AMH000427-000	Ease In-Wall Return Face Plate & Chute (KIN108700)	\$ 1,395.00	1	\$ 1,185.75	Each	\$ 1,185.75
AMH000423-000	TekStar In-Wall Return Face Plate & Chute (KIN10800)	\$ 3,995.00	0	\$ -	Each	\$ -

Installation and Training



On-Site installation is required for most new installations. Additional products can usually be installed and configured remotely, depending on type. Training is provided as part of the installation price and is also available subsequently, tailored to the library's requirements.

INSTALLTRN	On-Site Installation and/or Training		1	\$ 3,500.00	Total	\$ 3,500.00
REMOTECFGTRN	Remote Configuration and/or Training	\$ 750.00		\$ -	Session	\$ -
SITEVISIT	Pre-Installation Site Survey (to ensure proper placement and space allocations for proposed solutions - optional)	\$ 1,500.00		\$ -	Session	\$ -
Shipping						
SHIP	Shipping and Administrative***		1	\$ 1,109.38	Total	\$ 1,109.38
Grand Total:						\$ 51,519.63

Sales Tax?

Prices quoted above include first year's Support and Maintenance; however, any required SIP configuration is separate. Please note that there may be an additional charge for electrical work.

***Shipping is estimated on one receiving location, unless otherwise noted, and on current rates and proposal.

Annual Support and Maintenance following first year:

8% Hardware Only Components: Percentage of unit list price shown above
 10% Bundled Products: Percentage of unit list price shown above

Annual Maintenance

Year 2: \$4,577.00
 Year 3: \$4,805.85
 Year 4: \$5,046.14
 Year 5: \$5,298.45
 Year 6: \$5,563.37

Discount

3%
6%
9%
12%
15%

Cumulative if Paid Up Front

\$ 4,439.69
\$ 8,604.76
\$ 12,495.21
\$ 16,111.04
\$ 19,452.25

Savings if Paid Up Front

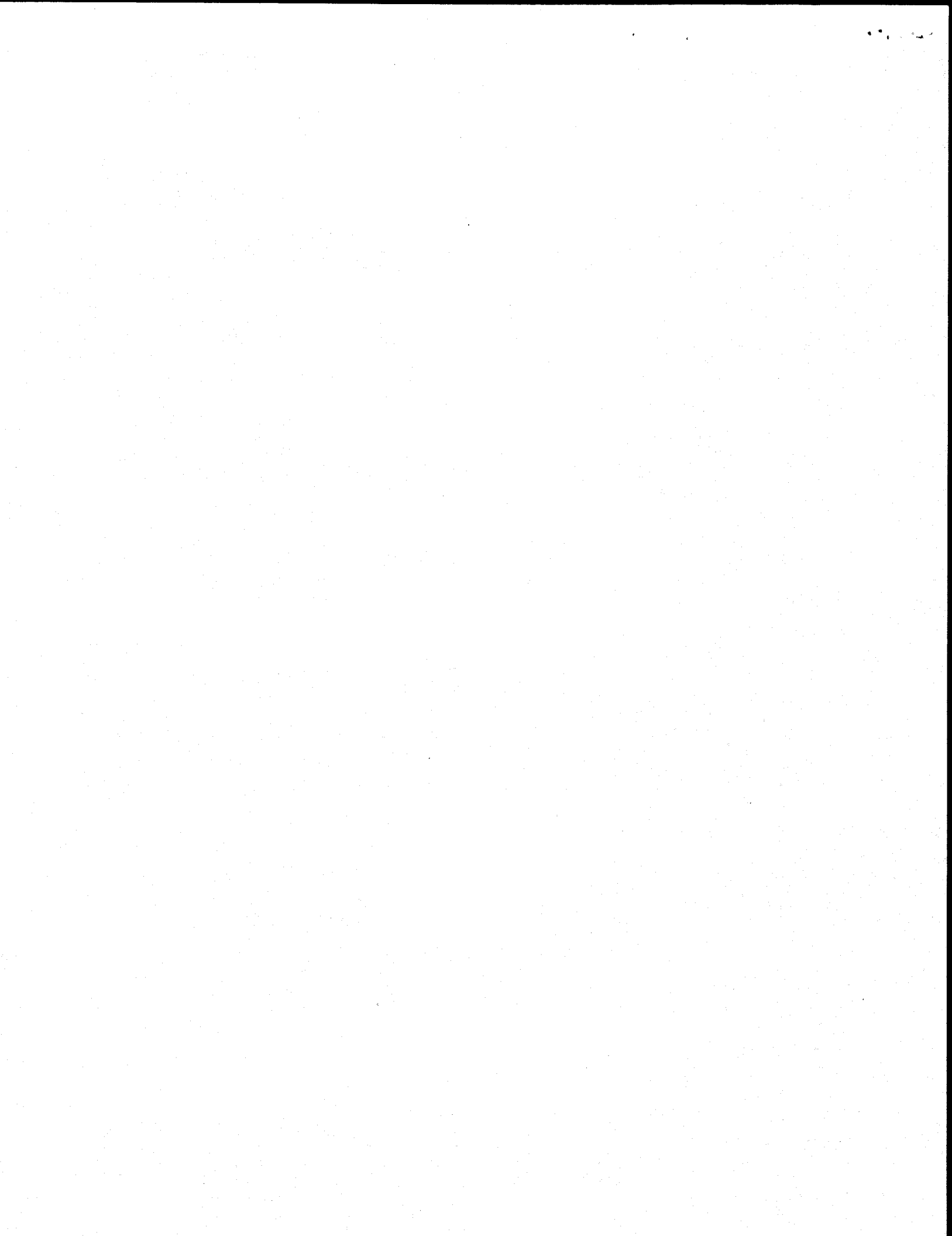
\$ 137.31
\$ 778.09
\$ 1,933.78
\$ 3,616.40
\$ 5,838.56

Good through: 8/8/2012
 Today's Date: 5/10/2012

Quoted By: Ron Birchard
 Approved By:

Accepted By: _____

Accepted Date: _____



Quote #: 07152012/Cabazon/RFID/wSW	Telephone: 951-955-1158	Proprietary and Confidential	
Library Name: Riverside County Library (Cabazon)	Fax:		
Contact: Barbara Morrow Williams	Email: borrowwilliams@rivcoeda.org		
Address: 5840 Mission Blvd., Riverside, Ca. 92509			

All Inclusive Site and System Software Licenses

License covers all software applications, with the exception of sorting, smartdispenser 200, and smartdispenser100, and allows unlimited use of:

- ** smartstation™ Staff Station Circulation software
- ** smartstation™ Staff Station Tag Programming software
- ** smartstock™ Shelf Reading and Inventory software
- ** liber8™ Self-Checkout software
- ** smartgate™ Item identification and patron count software used with security gates
- ** smartsort™ Returns software used with RFID-enabled book drops

SWR000118-000	RFID All Inclusive Software SITE License includes smartadmin™ (ITGSITELIC) ***SPECIAL PRICE INCENTIVE AUTHORIZED BY DAVE NOLL AND APPROVED BY AL COALLA***	\$ 16,500.00	1	\$ 9,000.00		\$ -
---------------	---------------------------------------------------------------------------------------------------------------------------------------------------------------	--------------	---	-------------	--	------

smartstation™ staff applications

smartstation Software: Purchase your software license and then buy RFID hardware as needed. Software is installed on existing staff workstations or on laptop/computer used with a mobile station. Does not require SIP except for Holds Ticket Returns System.

Staff Station Hardware. This package includes the hardware required to upgrade a standard ILS staff client to RFID. Does not require SIP except for HandyHolds ticket returns system. Includes:

- » RFID reader and shielded pad antenna (for under counter mounting, strength of reader required depends on composition/thickness of work surface)

Library provides:

- » Computer*
- » Bar code scanner*

* Can be purchased separately from Bibliotheca

STF000004-000	smartstation™ 200 Shielded Staff Station (USB 04, Ethernet 05, or Serial Port 06 - Q10616)	\$ 1,450.00	2	\$ 1,160.00	Each	\$ 2,320.00
---------------	----------------------------------------------------------------------------------------------	-------------	---	-------------	------	-------------

smartservice™ self-checkout

smartservice 400 Kiosks: Used as a stand-alone device for the check-in and out of items, smartservice 400 can be easily extended using our dedicated payment module to provide a full range of coin, bill, and card-based transactions. Includes:

- » 19" Touch Screen Monitor
- » RFID antenna and reader
- » Bar code scanner
- » Integrated receipt printer
- » Cable management and side shelf

SCK000004-001	smartservice™ 400 RFID Self-Checkout Kiosk Hardware	\$ 6,995.00	2	\$ 5,596.00	Each	\$ 11,192.00
---------------	-------------------------------------------------------	-------------	---	-------------	------	--------------

smartservice 400 Optional Extras

SCK000024-000	Full Color Magnetic Overlay for Kiosk	\$ 895.00	2	\$ 716.00	Each	\$ 1,432.00
SCK000023-000	Custom Color for Kiosk - Pearl	\$ 1,595.00		\$ -	Each	\$ -
SCK0010-RSC	Custom Color for Kiosk - Standard	\$ 995.00		\$ -	Each	\$ -

Fines and Fees

Fines and Fees self-payment allows patrons to pay fines and fees with either credit or debit cards and, optionally, cash. Card payment uses a payment gateway and the library's existing merchant account. Licenses must be purchased directly from the provider, which also charge monthly gateway and transaction fees.

SWR100167-000	Fines & Fees Unlimited SYSTEM License (does not include Authorize.Net license or PAYware Connect set-up fee).	\$ 2,200.00				Included
SER000005-000	Fines & Fees Configuration Fee One per Library System.	\$ 895.00	1	\$ 895.00	System	\$ 895.00

SCK000029-000	Payment Housing Unit (Required for functionality - plus one or more of the payment modules below)	\$ 1,195.00	2	\$ 956.00	Each	\$ 1,912.00
SCK000030-000	Option Custom Color for Payment - Standard	\$ 495.00		\$ -	Each	\$ -
SCK000031-000	Option Custom Color for Payment - Pearl	\$ 495.00		\$ -	Each	\$ -
SCK000033-001	Required Payment Module - Chip & Pin	\$ 1,395.00		\$ -	Each	\$ -
SCK000041-001	Required Payment Module - Coin & Change Presenter	\$ 2,495.00		\$ -	Each	\$ -
SCK000037-001	Required Payment Module - Note Acceptor	\$ 995.00		\$ -	Each	\$ -
SCK000036-000	Required Payment Module - Mag Stripe Reader	\$ 395.00	2	\$ 316.00	Each	\$ 632.00

smartgate™ security gates

RFID Security Pedestals provide aisle widths of 36"-42", depending upon tags used. Maximum eight pedestals. Includes:

» visual and configurable audible alarms; built-in patron counter; and connection port for remote devices such as CCTV

If Item Identification and Gate Tracking software is purchased:

» recording of bar code numbers of those items that have alarmed the gates and remote notification of item titles at staff station(s)

Library provides:

» compliance with manufacturer's installation pre-requisites

Security Pedestal in-floor mounting, electrical and network connection (if required) and configuration is included in the on-site installation package. Does not include trenching or network/electric cabling, which must be performed by the Library if required.

Item Identification and Gate Tracking Software: As an add-on to RFID security pedestals, Item Identification and Gate Tracking software gives library staff the ability to determine in most instances which items have triggered an alarm. The software typically installs on a single computer and can retrieve alarm information from several pedestals. Optionally, it can also send remote messages to designated staff workstations within the library network as an alarm is triggered, showing staff at a glance the title of the item and whether it has been checked out. Software displays Patron and Occupancy Count. Software connects to the library ILS through SIP in order to retrieve the title and check the status of an item triggering an alarm.

Library provides, if Item Identification and Gate Tracking software is purchased:

» Computer (need not be dedicated) and SIP2 from ILS Provider

SER000004-000	smartgate™ Security Pedestal Software Configuration price per pedestal	\$ 125.00	3	\$ 125.00	Each	\$ 375.00
GAT000008-000	Dual Aisle Security Gate 3 pedestals with patron counter (requires Item Identification software for readable counts) (Q70002)	\$ 12,375.00	1	\$ 9,900.00	Set	\$ 9,900.00

Installation and Training

On-Site Installation is required for most new installations. Additional products can usually be installed and configured remotely, depending on type. Training is provided as part of the installation price and is also available subsequently, tailored to the library's requirements.

Security Pedestal In-Floor Mounting, Electrical and Network Connection (if required) and Configuration is included in the On-Site Installation price. Does not include trenching or network/electric cabling, which must be performed by the library if required.

SER000001-000	On-Site Installation and/or Training		1	\$ 1,600.00	Total	\$ 1,600.00
SER000002-000	Remote Configuration and/or Training	\$ 750.00		\$ -	Session	\$ -
SER000003-000	Pre-Installation Site Survey (to ensure proper placement and space allocations for proposed solutions - optional)	\$ 1,500.00		\$ -	Session	\$ -

Shipping

SHP000001-000	Shipping and Administrative***		1	\$ 801.03	Total	\$ 801.03
Grand Total:						\$ 31,059.03

Prices quoted above include first year's Support and Maintenance; however, any required SIP configuration is separate. Please note that there may be an additional charge for electrical work.

***Shipping is estimated on one receiving location, unless otherwise noted, and on current rates and proposal.

Annual Support and Maintenance following first year:

15% Software Licenses: Percentage of unit list price shown above.

8% Hardware Only Components: Percentage of unit list price shown above

10% Bundled Products: Percentage of unit list price shown above

Annual Maintenance

Year 2: \$4,157.89

Discount When Purch. Up Front

3%

Cumulative if Paid Up Front

\$ 4,033.16

Savings if Paid Up Front

\$ 124.74

Year 3: \$4,365.79
Year 4: \$4,584.08
Year 5: \$4,813.28
Year 6: \$5,053.94

6%
9%
12%
15%

\$ 7,816.84
\$ 11,351.05
\$ 17,671.04

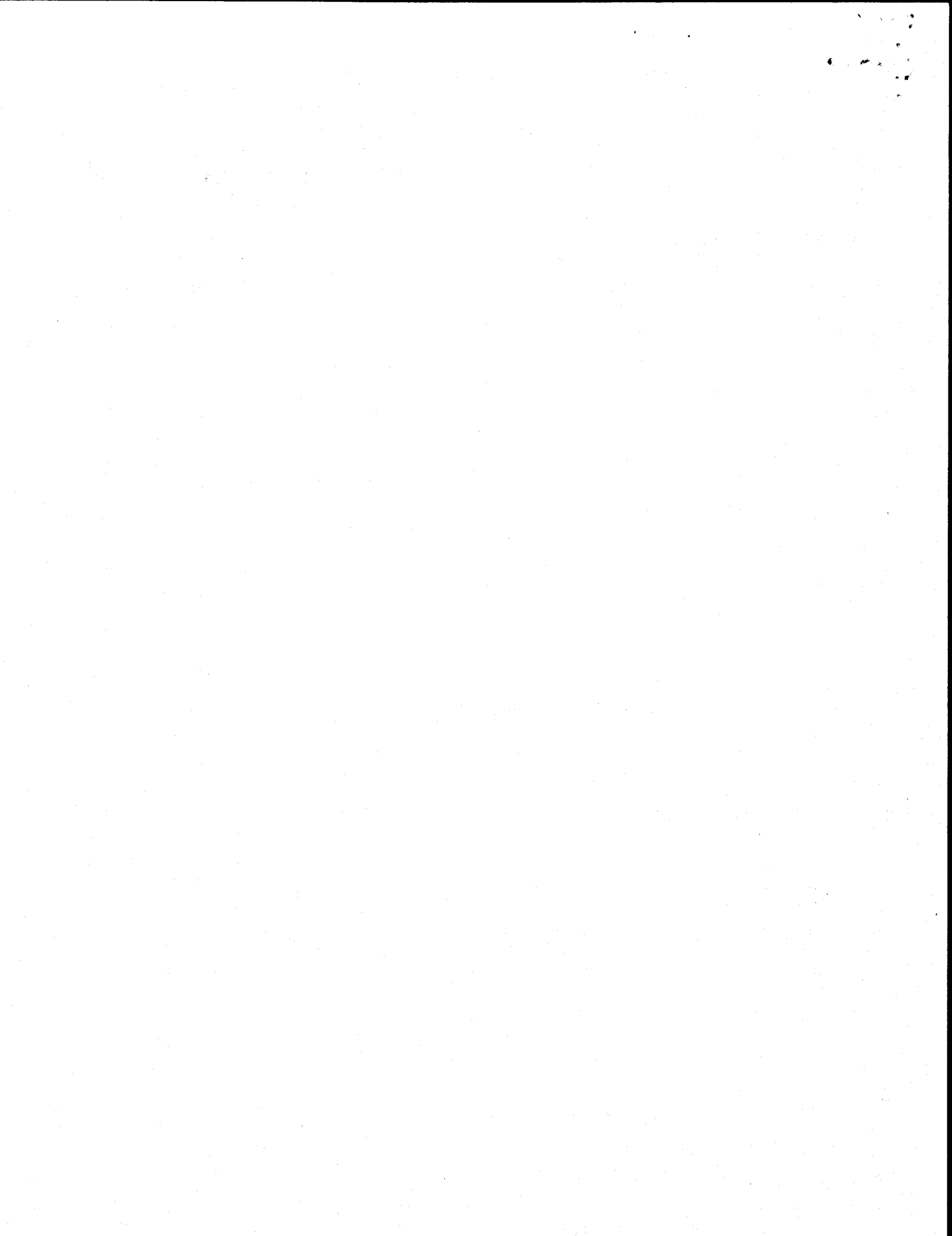
\$ 706.84
\$ 1,756.71
\$ 3,285.25
\$ 5,303.94

Good through:
Today's Date:

Quoted By:
Approved By:

Accepted By: _____

Accepted Date: _____



Proprietary and Confidential

Quote #: 07152012/MeadValley/AMH
Library Name: Riverside County Library (Mead Valley)
Contact: Barbara Morrow Williams
Address: 5840 Mission Blvd., Riverside, Ca. 92509
Statement of Work: Automated Materials Handling System for Mead Valley

Telephone: 951-955-1158
Fax:
Email: bmorrowwilliams@rivcoeda.org

Item #	Description	Unit	List Price	Quantity	Your Unit Price	Unit	Your Extended Price
smartsort™ automated materials handling							
<p>The HandyHolds™ Printing System automatically formats ILS produced patron identification information according to library defined policy and prints a repositionable liner-free holds wrapper from a compact receipt printer. No more handwritten holds slips, rubber bands taped to slips and wrapped around books, or time consuming manual processes. The system includes:</p> <ul style="list-style-type: none"> » smartreturn software » Holds Ticket Printer (for use with HandyHolds receipt paper) » Configuration fee <p>Library provides:</p> <ul style="list-style-type: none"> » Computer » SIP2 from ILS Provider 							
AMH001082-000	HandyHolds System Package includes system configuration fee, necessary software, & thermal printer (used with adhesive-backed paper) (ITGXCTCFG)		\$ 875.00	1	\$ 743.75	System	\$ 743.75
AAA000909-000	Thermal HandyHolds Receipt Paper with removable adhesive 24 rolls at 160 ft ea. (TRF328)		\$ 295.00	1	\$ 250.75	Each	\$ 250.75
AAA000221-000	Thermal Receipt Printer for Holds tickets (LFThermPRT)		\$ 475.00		\$ -	Each	\$ -
3-Bin and 5-Bin Compact Sorting Systems							
<p>FullSort Compact Sorting Systems - full featured sorters with reduced footprint and price includes:</p> <ul style="list-style-type: none"> » Returns™ software; Conveyor Assembly with Diverters; Desktop Computer and Flat Panel Monitor » Multiple RFID readers and antennas; Bin Full Indicators; Printer, and Traffic Light Controller for In-Wall Return <p>Library provides:</p> <ul style="list-style-type: none"> » Carts*; SIP2 from ILS Provider, and Standard In-Wall Return (faceplate and chute)* (for systems with no patron receipts) <p>Library provides, if patron receipt printing selected:</p> <ul style="list-style-type: none"> » TekStar In-Wall Return (faceplate with start/stop button for receipts and slot for receipt printer and chute)* and Patron Receipt Printer* <p>* Can be purchased separately from Bibliotheca</p>							
AMH001071-000	Compact 3-Bin Sorter (RFID700-3C)		\$ 44,375.00		\$ -	Each	\$ -
AMH001073-000	Compact 5-Bin Sorter (RFID700-5C)		\$ 53,800.00	1	\$ 45,730.00	Each	\$ 45,730.00
Carts							
AMH000418-000	EZ Drop Book Cart 38"D x 28"W x 28"H		\$ 850.00	6	\$ 722.50	Each	\$ 4,335.00
AMH000433-000	Kingsley Standard Capacity Aluminum Cart 26"D x 26"W x 30"H (KING309040)		\$ 1,550.00		\$ -	Each	\$ -
AMH000434-000	Kingsley Super Capacity Aluminum Cart 26"D x 26"W x 39"H (KING309050)		\$ 1,750.00		\$ -	Each	\$ -
AMH000435-000	Kingsley Ultra Capacity Aluminum Cart 39"H x 32"W x 32"D (for sorters with maximum of 5 bins) (KIN309060)		\$ 1,950.00		\$ -	Each	\$ -
AMH100016-000	Kingsley ergoPower™ Battery Powered Aluminum Cart 32"L x 39"H x 32"W (KIN369160)		\$ 4,295.00		\$ -	Each	\$ -
Sorter Cover							
AMH100017-000	AMH Plexiglas® Cover protect sorting surface		\$ 995.00		\$ -	Each	\$ -
<p>Ease In-Wall Return: Manual internally controlled locking mechanism; one-handed depositing of items; built-in air lock; installs in up to 13" thick wall (optional thick wall kit, up to 18" available); and requires no electricity.</p> <p>Tekstar In-Wall Return: Lighted external LED sign; internally controlled electronic locking mechanism; smoke and fire detection with electronic lock activation; red and green LEDs on patron side to indicate locked or unlocked status; one-handed depositing of items; built-in air lock; installs in up to 13" thick wall (optional thick wall kit, up to 18", available); and requires 110VAC outlet adjacent to book drop.</p>							
AMH000427-000	Ease In-Wall Return Face Plate & Chute (KIN108700)		\$ 1,395.00		\$ -	Each	\$ -

AMH000423-000	TekStar In-Wall Return Face Plate & Chute (KIN10800)	\$ 3,995.00	1	\$ 3,395.75	Each	\$ 3,395.75
Optional Extras						
AMH000428-000	Thick Wall Extension Kit for Ease or TekStar Systems for use with walls up to 24" thick (KIN108800EXT)	\$ 395.00		\$ -	Each	\$ -
Installation and Training						
<i>On-Site Installation is required for most new installations. Additional products can usually be installed and configured remotely, depending on type. Training is provided as part of the installation price and is also available subsequently, tailored to the library's requirements.</i>						
SER000001-000	On-Site Installation and/or Training		1	\$ 3,500.00	Total	\$ 3,500.00
SER000002-000	Remote Configuration and/or Training	\$ 750.00		\$ -	Session	\$ -
SER000003-000	Pre-Installation Site Survey (to ensure proper placement and space allocations for proposed solutions - optional)	\$ 1,500.00		\$ -	Session	\$ -
Shipping						
SHP000001-000	Shipping and Administrative***		1	\$ 1,485.74	Total	\$ 1,485.74
Grand Total:						\$ 59,440.99

Prices quoted above include first year's Support and Maintenance; however, any required SIP configuration is separate. Please note that there may be an additional charge for electrical work.

***Shipping is estimated on one receiving location, unless otherwise noted, and on current rates and proposal.

Annual Support and Maintenance following first year:

- 15% Software Licenses: Percentage of unit list price shown above.
- 8% Hardware Only Components: Percentage of unit list price shown above
- 10% Bundled Products: Percentage of unit list price shown above

Annual Maintenance

Year 2:	\$5,779.39
Year 3:	\$6,068.36
Year 4:	\$6,371.78
Year 5:	\$6,690.37
Year 6:	\$7,024.89

Discount When Purch. Up Front

3%
6%
9%
12%
15%

Cumulative if Paid Up Front

\$ 5,606.01
\$ 10,865.26
\$ 15,777.75
\$ 24,562.43

Savings if Paid Up Front

\$ 173.38
\$ 982.50
\$ 2,441.79
\$ 4,566.44
\$ 7,372.38

Good through: **10/13/2012**
 Today's Date: **7/15/2012**

Quoted By: **Dave Noll**
 Approved By: **Al Coalla**

Accepted By: _____

Accepted Date: _____

Proprietary and Confidential

Quote #: 07152012/MeadValley/RFID/wSW
Library Name: Riverside County Library (Mead Valley)
Contact: Barbara Morrow Williams
Address: 5840 Mission Blvd., Riverside, Ca. 92509
Statement of Work: RFID System for Mead Valley

Telephone: 951-955-1158
Fax:
Email: bmorrowwilliams@rivcoeda.org

Item #	Description	Unit	List Price	Quantity	Your Unit Price	Unit	Your Extended Price
--------	-------------	------	------------	----------	-----------------	------	---------------------

All Inclusive Site and System Software Licenses

License covers all software applications, with the exception of sorting, smartdispenser 200, and smartdispenser100, and allows unlimited use of:

- ** smartstation™ Staff Station Circulation software
- ** smartstation™ Staff Station Tag Programming software
- ** smartstock™ Shelf Reading and Inventory software
- ** liber8™ Self-Checkout software
- ** smartgate™ Item identification and patron count software used with security gates
- ** smartsort™ Returns software used with RFID-enabled book drops

SWR000118-000	RFID All Inclusive Software SITE License includes smartadmin™ (ITGSITELIC)	\$	16,500.00	1	\$	9,000.00	\$	9,000.00
---------------	----------------------------------------------------------------------------	----	-----------	---	----	----------	----	----------

smartstation™ staff applications

smartstation Software: Purchase your software license and then buy RFID hardware as needed. Software is installed on existing staff workstations or on laptop/computer used with a mobile station. Does not require SIP except for Holds Ticket Returns System.

Staff Station Hardware. This package includes the hardware required to upgrade a standard ILS staff client to RFID. Does not require SIP except for HandyHolds ticket returns system. Includes:

- » RFID reader and shielded pad antenna (for under counter mounting, strength of reader required depends on composition/thickness of work surface)
- Library provides:**
- » Computer*
 - » Bar code scanner*
- * Can be purchased separately from Bibliotheca

STF000004-000	smartstation™ 200 Shielded Staff Station (USB 04, Ethernet 05, or Serial Port 06 - Q10616)	\$	1,450.00	3	\$	1,160.00	Each	\$	3,480.00
---------------	----------------------------------------------------------------------------------------------	----	----------	---	----	----------	------	----	----------

smartserve™ self-checkout

smartserve 400 Kiosks: Used as a stand-alone device for the check-in and out of items, smartserve 400 can be easily extended using our dedicated payment module to provide a full range of coin, bill, and card-based transactions. Includes:

- » 19" Touch Screen Monitor
- » RFID antenna and reader
- » Bar code scanner
- » Integrated receipt printer
- » Cable management and side shelf

SCK000004-001	smartserve™ 400 RFID Self-Checkout Kiosk Hardware	\$	6,995.00	4	\$	5,596.00	Each	\$	22,384.00
---------------	-----------------------------------------------------	----	----------	---	----	----------	------	----	-----------

smartserve 400 Optional Extras

SCK000024-000	Full Color Magnetic Overlay for Kiosk	\$	895.00	4	\$	716.00	Each	\$	2,864.00
SCK000023-000	Custom Color for Kiosk - Pearl	\$	1,595.00		\$	-	Each	\$	-
SCK0010-RSC	Custom Color for Kiosk - Standard	\$	995.00		\$	-	Each	\$	-

Fines and Fees

Fines and Fees self-payment allows patrons to pay fines and fees with either credit or debit cards and, optionally, cash. Card payment uses a payment gateway and the library's existing merchant account. Licenses must be purchased directly from the provider, which also charge monthly gateway and transaction fees.

SWR100167-000	Fines & Fees Unlimited SYSTEM License (does not include Authorize.Net license or PAYware Connect set-up fee).	\$	2,200.00					Included	
SER000005-000	Fines & Fees Configuration Fee One per Library System.	\$	895.00	1	\$	895.00	System	\$	895.00

SCK000029-000	Payment Housing Unit (Required for functionality - plus one or more of the payment modules below)	\$ 1,195.00	4	\$ 956.00	Each	\$ 3,824.00
SCK000030-000	Option Custom Color for Payment - Standard	\$ 495.00		\$ -	Each	\$ -
SCK000031-000	Option Custom Color for Payment - Pearl	\$ 495.00		\$ -	Each	\$ -
SCK000033-001	Required Payment Module - Chip & Pin	\$ 1,395.00		\$ -	Each	\$ -
SCK000041-001	Required Payment Module - Coin & Change Presenter	\$ 2,495.00		\$ -	Each	\$ -
SCK000037-001	Required Payment Module - Note Acceptor	\$ 995.00		\$ -	Each	\$ -
SCK000036-000	Required Payment Module - Mag Stripe Reader	\$ 395.00	4	\$ 316.00	Each	\$ 1,264.00

smartgate™ security gates

RFID Security Pedestals provide aisle widths of 36"-42", depending upon tags used. Maximum eight pedestals. Includes:

» visual and configurable audible alarms; built-in patron counter; and connection port for remote devices such as CCTV

If Item Identification and Gate Tracking software is purchased:

» recording of bar code numbers of those items that have alarmed the gates and remote notification of item titles at staff station(s)

Library provides:

» compliance with manufacturer's installation pre-requisites

Security Pedestal in-floor mounting, electrical and network connection (if required) and configuration is included in the on-site installation package. Does not include trenching or network/electric cabling, which must be performed by the Library if required.

Item Identification and Gate Tracking Software: As an add-on to RFID security pedestals, Item Identification and Gate Tracking software gives library staff the ability to determine in most instances which items have triggered an alarm. The software typically installs on a single computer and can retrieve alarm information from several pedestals. Optionally, it can also send remote messages to designated staff workstations within the library network as an alarm is triggered, showing staff at a glance the title of the item and whether it has been checked out. Software displays Patron and Occupancy Count. Software connects to the library ILS through SIP in order to retrieve the title and check the status of an item triggering an alarm.

Library provides, if Item Identification and Gate Tracking software is purchased:

» Computer (need not be dedicated) and SIP2 from ILS Provider

SER000004-000	smartgate™ Security Pedestal Software Configuration price per pedestal	\$ 125.00	3	\$ 125.00	Each	\$ 375.00
GAT000008-000	Dual Aisle Security Gate 3 pedestals with patron counter (requires Item Identification software for readable counts) (Q70002)	\$ 12,375.00	1	\$ 9,900.00	Set	\$ 9,900.00

Installation and Training

On-Site Installation is required for most new installations. Additional products can usually be installed and configured remotely, depending on type. Training is provided as part of the installation price and is also available subsequently, tailored to the library's requirements.

Security Pedestal In-Floor Mounting, Electrical and Network Connection (if required) and Configuration is included in the On-Site Installation price. Does not include trenching or network/electric cabling, which must be performed by the library if required.

SER000001-000	On-Site Installation and/or Training		1	\$ 1,600.00	Total	\$ 1,600.00
SER000002-000	Remote Configuration and/or Training	\$ 750.00		\$ -	Session	\$ -
SER000003-000	Pre-Installation Site Survey (to ensure proper placement and space allocations for proposed solutions - optional)	\$ 1,500.00		\$ -	Session	\$ -

Shipping

SHP000001-000	Shipping and Administrative***		1	\$ 1,249.55	Total	\$ 1,249.55
Grand Total: \$						56,835.55

Prices quoted above include first year's Support and Maintenance; however, any required SIP configuration is separate. Please note that there may be an additional charge for electrical work.

***Shipping is estimated on one receiving location, unless otherwise noted, and on current rates and proposal.

Annual Support and Maintenance following first year:

15% Software Licenses: Percentage of unit list price shown above.

8% Hardware Only Components: Percentage of unit list price shown above

10% Bundled Products: Percentage of unit list price shown above

Annual Maintenance

Year 2: \$5,379.36

Discount When Purch. Up Front

3%

Cumulative if Paid Up Front

\$ 5,217.98

Savings if Paid Up Front

\$ 161.38

Year 3: \$5,648.33
Year 4: \$5,930.75
Year 5: \$6,227.29
Year 6: \$6,538.65

6%
9%
12%
15%

\$ 10,113.20
\$ 14,685.66
\$ 18,988.00
\$ 22,862.30

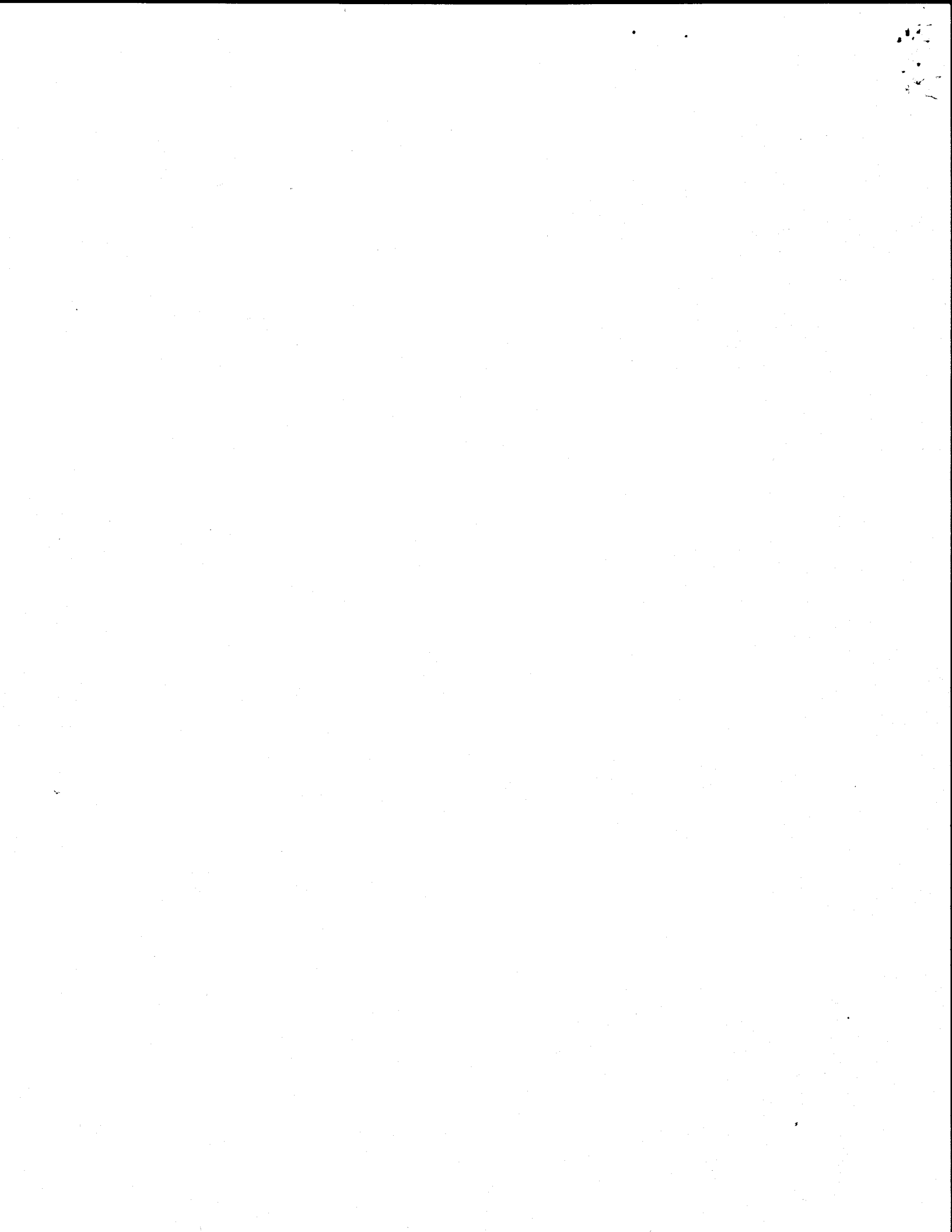
\$ 914.49
\$ 2,272.78
\$ 4,250.37
\$ 6,862.08

Good through: 10/13/2012
Today's Date: 7/15/2012

Quoted By: Dave Noll
Approved By: _____

Accepted By: _____

Accepted Date: _____



**Riverside County Board of Supervisors
Request to Speak**

Submit request to Clerk of Board (right of podium),
Speakers are entitled to three (3) minutes, subject
Board Rules listed on the reverse side of this form.

SPEAKER'S NAME: GARRY GRANT

Address: 27068 JARVIS ST.
(only if follow-up mail response requested)

City: PERRIS **Zip:** 92570

Phone #: _____

Date: _____ **Agenda #** 3-14

PLEASE STATE YOUR POSITION BELOW:

Position on "Regular" (non-appealed) Agenda Item:

_____ **Support** * _____ **Oppose** } _____ **Neutral**

Note: If you are here for an agenda item that is filed
for "Appeal", please state separately your position on
the appeal below:

_____ **Support** _____ **Oppose** _____ **Neutral**

I give my 3 minutes to: _____

BOARD RULES

Requests to Address Board on "Agenda" Items:

You may request to be heard on a published agenda item. Requests to be heard must be submitted to the Clerk of the Board before the scheduled meeting time.

Requests to Address Board on items that are "NOT" on the Agenda:

Notwithstanding any other provisions of these rules, member of the public shall have the right to address the Board during the mid-morning "Oral Communications" segment of the published agenda. Said purpose for address must pertain to issues which are under the direct jurisdiction of the Board of Supervisors. YOUR TIME WILL BE LIMITED TO THREE (3) MINUTES.

Power Point Presentations/Printed Material:

Speakers who intend to conduct a formalized Power Point presentation or provide printed material must notify the Clerk of the Board's Office by 12 noon on the Monday preceding the Tuesday Board meeting, insuring that the Clerk's Office has sufficient copies of all printed materials and at least one (1) copy of the Power Point CD. Copies of printed material given to the Clerk (by Monday noon deadline) will be provided to each Supervisor. If you have the need to use the overhead "Elmo" projector at the Board meeting, please insure your material is clear and with proper contrast, notifying the Clerk well ahead of the meeting, of your intent to use the Elmo.

Individual Speaker Limits:

Individual speakers are limited to a maximum of three (3) minutes. Please step up to the podium when the Chairman calls your name and begin speaking immediately. Pull the microphone to your mouth so that the Board, audience, and audio recording system hear you clearly. Once you start speaking, the "green" podium light will light. The "yellow" light will come on when you have one (1) minute remaining. When you have 30 seconds remaining, the "yellow" light will begin flash, indicating you must quickly wrap up your comments. Your time is up when the "red" light flashes. The Chairman adheres to a strict three (3) minutes per speaker. **Note: If you intend to give your time to a "Group/Organized Presentation", please state so clearly at the very bottom of the reverse side of this form.**

Group/Organized Presentations:

Group/organized presentations with more than one (1) speaker will be limited to nine (9) minutes at the Chairman's discretion. The organizer of the presentation will automatically receive the first three (3) minutes, with the remaining six (6) minutes relinquished by other speakers, as requested by them on a completed "Request to Speak" form, and clearly indicated at the front bottom of the form.

Addressing the Board & Acknowledgement by Chairman:

The Chairman will determine what order the speakers will address the Board, and will call on all speakers in pairs. The first speaker should immediately step to the podium and begin addressing the Board. The second speaker should take up a position in one of the chamber aisles in order to quickly step up to the podium after the preceding speaker. This is to afford an efficient and timely Board meeting, giving all attendees the opportunity to make their case. Speakers are prohibited from making personal attacks, and/or using coarse, crude, profane or vulgar language while speaking to the Board members, staff, the general public and/or meeting participants. Such behavior, at the discretion of the Board Chairman may result in removal from the Board Chambers by Sheriff Deputies.