

**SUBMITTAL TO THE BOARD OF SUPERVISORS
COUNTY OF RIVERSIDE, STATE OF CALIFORNIA**



FROM: Supervisor John F. Tavaglione
Supervisor Marion Ashley

SUBMITTAL DATE:
September 20, 2012

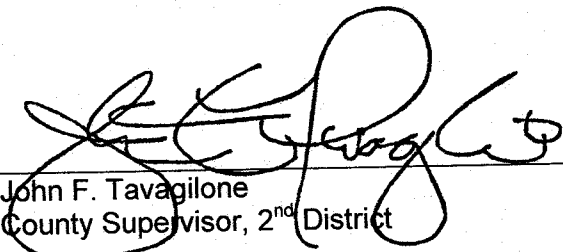
SUBJECT: Authorization to develop a Memorandum of Understanding with the Port of Los Angeles in Support of our Business Community and to Enhance International Investment, Job Creation and Retention

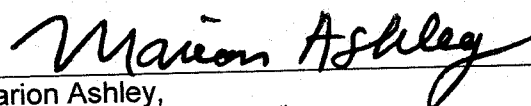
RECOMMENDED MOTION: That the Board of Supervisors directs:

1. The County Executive Officer to execute a Memorandum of Understanding (MOU) with the Port of Los Angeles that will facilitate future export agreements involving the Port of Los Angeles and the County of Riverside;
2. That this MOU be of mutual benefit to the Port of Los Angeles, County of Riverside, and our farming and manufacturing businesses;
3. That this MOU be negotiated by the following members of the County Team: Assistant CEO, Assistant CEO/EDA, and Commissioner of Foreign Trade; and
4. That this MOU be completed and executed by the County Executive Officer no later than January 1, 2013.

BACKGROUND: On Wednesday, September 19, 2012 Assistant County Executive Officers George Johnson and Rob Field, Commissioner of Foreign Trade Tom Freeman, and delegates from the Los Angeles Port Authority, USC Center for Economic Development, and Omnius Group met in Riverside to discuss the mutual importance of the Port of Los Angeles and the County of Riverside in export of goods manufactured and/or produced in the County of Riverside. The County Office of Foreign Trade has already established a working relationship with the Port of Los Angeles and as recently as March 30, 2012, worked with the Port of Los Angeles and its leadership team to present a seminar to existing exporters and potential exporters in the County of Riverside.

(Continued)

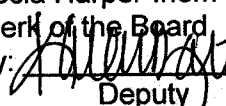

John F. Tavaglione
County Supervisor, 2nd District


Marion Ashley,
County of Supervisor, 5th District

MINUTES OF THE BOARD OF SUPERVISORS

On motion of Supervisor Ashley, seconded by Supervisor Buster and duly carried by unanimous vote, IT WAS ORDERED that the above matter is approved as recommended.

Ayes: Buster, Tavaglione, Stone, Benoit and Ashley
Nays: None
Absent: None
Date: September 25, 2012
xc: Supvr. Tavaglione, Supvr. Ashley, E.O., EDA

Kecia Harper-Ihem
Clerk of the Board
By: 
Deputy

Supervisor John F. Tavaglione

Supervisor Marion Ashley

Authorization to develop a Memorandum of Understanding with the Port of Los Angeles in Support of our Business Community and to Enhance International Investment, Job Creation and Retention

September 20, 2012

Page 2

BACKGROUND: (Continued)

It is our belief that our informal relationship should be formalized in the form of formal agreements between the Port of Los Angeles and the County of Riverside. Such an agreement will be of benefit to both governmental bodies and our business community. In support of our business community the County of Riverside has executed a number of trade agreements, partnerships with the Ex-Im Bank of the United States, supported the creation of 59 EB-5 Visa Centers, created our College of Foreign Trade, expanded and sought new Foreign Trade Zones, and helped the private sector establish the Riverside County Manufacturers and Exporters Association. Agreements with the Port of Los Angeles would allow our county leadership team to partner on important federal, state, and local legislative matters, form educational partnerships, address important issues regarding the transportation of goods by truck and rail service, and foster a positive working relationship. The Port of Los Angeles plays a crucial role in the success of our export and import program, and these types of agreements are in the best interest of the county, our workforce, and our business community.